UMASS/AMHERST
312066 0271 6060 6

Digitized by the Internet Archive
in 2014

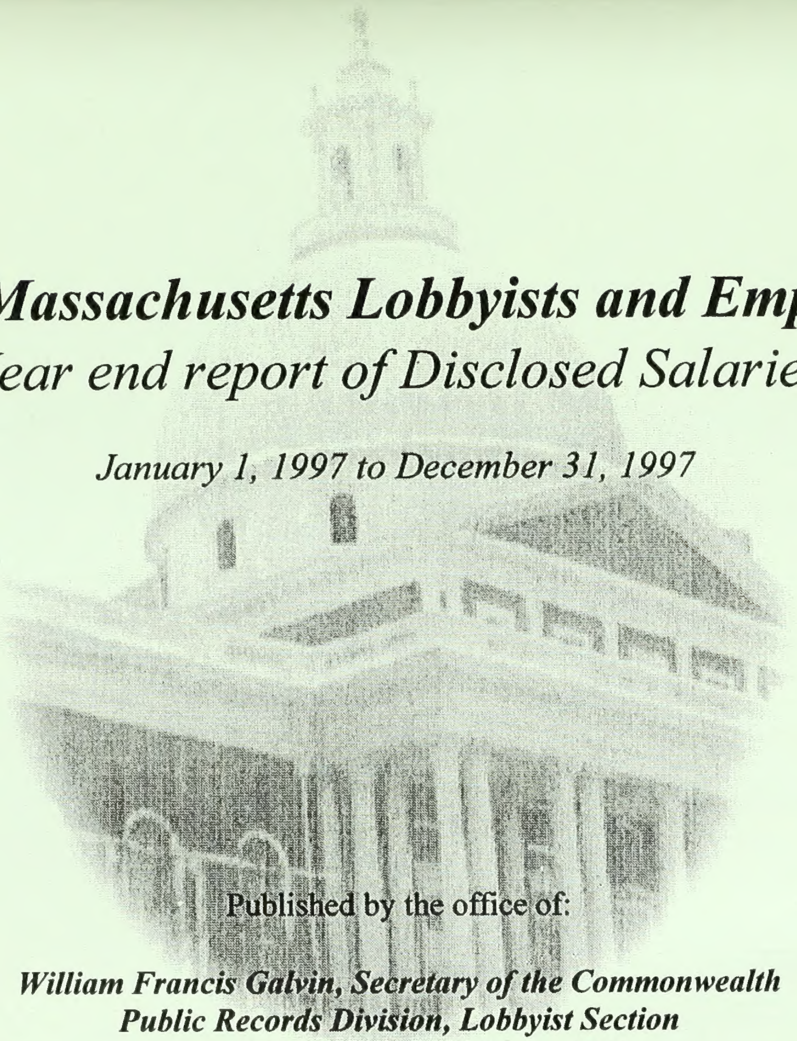
https://archive.org/details/massachusettslo1997mass_1

MASS. SS 8.3-2: 997
UMASS/AMHERST
312066016531923
GOVERNMENT DOCUMENTS COLLECTION
JUL 22 1998
University of Massachusetts Depository Copy

1997 Massachusetts Lobbyists and Employers

Year end report of Disclosed Salaries

January 1, 1997 to December 31, 1997



Published by the office of:

William Francis Galvin, Secretary of the Commonwealth
Public Records Division, Lobbyist Section
One Ashburton Place, Room 1719
Boston, Massachusetts 02108

617-727-2832 or e-mail LOB@SEC.STATE.MA.US

97LOBCOV:S

Section 1

Salaries of legislative and executive agents listed alphabetically by Agent

Section 2

Salaries of legislative and executive agents listed alphabetically by Employer

Registered executive and legislative agents to date: 687

Employers of executive and legislative agents to date: 979

For further information please contact the Lobbyist Section of Secretary Galvin's office at 617-727-2832

or e-mail to LOB@SEC.STATE.MA.US

Salary listing by agent

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DATE
0261	**Abbott, John L** **c/o Mass. Mutual Life Ins. Co.** **1295 State St. *** **Springfield, MA 01111-0001**									
	Mass. Mutual Life Insurance, Co.	**950351**	13	.00	3,000.00	.00	2,846.00	5,846.00	02/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	2,846.00	5,846.00		
0651	**Adami, Kenneth R** **American Cancer Society, Lori Fresina** **30 Speen St. *** **Framingham, MA 01701-**									
	American Cancer Society, Mass. Division	**950154**	24	.00	10,780.00	.00	6,766.00	17,546.00	02/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,780.00	.00	6,766.00	17,546.00		
0950	**Adams, Ashley P** **c/o American Foundation of TV & Radio** **11 Beacon St., Suite 512 *** **Boston, MA 02108-**									
	American Federation of Television & Radio Artists	**970237**	14	.00	.00	.00	2,786.16	2,786.16	11/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,786.16	2,786.16		
0376	**Adams, Stephen J** **Mass. Taxpayers Foundation** **24 Province St. *** **Boston, MA 02108-**									
	Mass. Taxpayers Foundation, Inc	**950451**	23	.00	1,200.00	.00	.00	1,200.00	02/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,200.00	.00	.00	1,200.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0442	**ADS Ventures, Inc., c/o Karen Dooks 1540 Monument St. * Concord, MA 01742-**									
	Apple Computer, Inc.	**970003**	11	.00	30,000.00	.00	15,000.00	**45,000.00**	02/03/1997	
	Clivus Multrum, Inc.	**970007**	07	.00	18,000.00	.00	9,000.00	**27,000.00**	02/03/1997	
	E F Foundation for Foreign Study Inc.	**970252**	06	.00	.00	.00	3,125.00	**3,125.00**	12/03/1997	
	Malden Mills Industries, Inc.	**960545**	22	.00	36,000.00	.00	18,000.00	**54,000.00**	02/03/1997	
	Mass. Biotech Research Institute	**970005**	11	.00	30,000.00	.00	20,000.00	**50,000.00**	02/03/1997	
	Mass. Computer Software Council, Inc.	**950780**	11	.00	4,000.00	.00	2,000.00	**6,000.00**	04/22/1997	
	Wellington Management Company	**970004**	02	.00	24,000.00	.00	12,000.00	**36,000.00**	02/03/1997	
	Wyman Gordon Company	**970006**	11	.00	24,000.00	.00	12,000.00	**36,000.00**	02/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	166,000.00	.00	91,125.00	257,125.00		
0908	**Ahern, James W c/o EMS Division/BPPA 9-11 Shelland St. * Roxbury, MA 02119-**									
	Emergency Medical Services Division/BPPA	**970155**	14	.00	.00	.00	.00	.00	06/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0960	**Aitken, Andrew H New England Electric System 25 Research Dr * Westborough, MA 01582-**									
E	New England Electric System	**950153**	26	.00	1,643.00	.00	3,184.00	4,827.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,643.00	.00	3,184.00	4,827.00		
0339	**Alagero, Charles T c/o Mass. Medical Society 1440 Main Street * Waltham, MA 02154-**									
L	Mass. Medical Society	**950336**	10	.00	5,499.00	.00	17,833.00	23,332.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,499.00	.00	17,833.00	23,332.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0828	**Alconada, Robert J** **c/o Printing Industries of New England** **10 Tech Circle, P.O. Box 2009** * **Natick, MA 01760-0015**									
	Printing Industries of New England	950205	03	.00	444.00	.00	285.00	729.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	444.00	.00	285.00	729.00		
0177	**Aleixo Law Offices, P.C.,** **1 Beacon St., 24th fl.** **Boston, MA 02108-**									
	Insurers for Auto Reform in Mass. (INFORM)	950393	17	.00	31,250.00	.00	37,500.00	68,750.00	04/04/1997	
	Paine Webber	950391	02	.00	2,500.00	.00	5,000.00	7,500.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	33,750.00	.00	42,500.00	76,250.00		
0176	**Aleixo, Jr., Theodore J** **1 Beacon St., 24th fl.** **Boston, MA 02108-**									
	Aleixo Law Offices, P.C.	970008	15	.00	.00	.00	.00	.00	01/13/1997	
	Essential Strategies, Inc	950389	16	.00	.00	.00	.00	.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0489	**Alexander, Jill A** **c/o Snow, Courtney & Assoc** **11 Beacon St., Suite 305** **Boston, MA 02108-**									
	Snow, Courtney and Associates	950215	16	.00	6,479.00	.00	13,477.00	19,956.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,479.00	.00	13,477.00	19,956.00		
0833	**Allegretti, Daniel W** **c/o ML Strategies** **One Financial Center** **Boston, MA 02111-**									
	Enron Capital Trade Resources	960559	02	.00	8,333.00	.00	.00	8,333.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,333.00	.00	.00	8,333.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0874	**Allen, Jr., Walter** **c/o Office & Professional Emp. #6** **1 Billings Rd. *** **North Quincy, MA 02171-**									
	Office and Professional Employees Union #6	970091	14	.00	330.00	.00	3,000.00	3,330.00	03/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	330.00	.00	3,000.00	3,330.00		
0737	**Andelman, Frederick** **c/o Mass. Teachers Assoc** **20 Ashburton Pl.** **Boston, MA 02108-**									
	Mass. Teachers Association	950679	06	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0119	**Anderson, Barbara** **Citizens for Limited Taxation & Govt.** **18 Tremont St., #608** **Boston, MA 02108-**									
	Citizens for Limited Taxation & Government	950363	23	.00	2,000.00	.00	1,200.00	3,200.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	1,200.00	3,200.00		
0410	**Anderson, Christopher R** **c/o Mass High Technology Council, Inc** **1601 Trapelo Rd. *** **Waltham, MA 02154-**									
	Mass. High Technology Council, Inc.	950530	11	.00	36,330.00	.00	35,616.00	71,946.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	36,330.00	.00	35,616.00	71,946.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0860	**Andover Strategies,** **2 Elm Square *** **Andover, MA 01810-**									
E	A.L.R.	**970104**	13	.00	10,000.00	.00	.00	**10,000.00**	04/14/1997	
	Alcoholism & Drug Abuse Association	**950224**	12	.00	.00	.00	4,500.00	**4,500.00**	09/23/1997	
	Berkshire Power Development Co., Inc.	**950877**	18	.00	25,000.00	.00	60,000.00	**85,000.00**	01/14/1997	
	Blue Cross Blue Shield of Massachusetts	**950179**	13	.00	10,000.00	.00	10,000.00	**20,000.00**	01/24/1997	
	Cegelec/CGA	**970228**	11	.00	.00	.00	20,000.00	**20,000.00**	10/10/1997	
	Center for Addictive Behaviors	**970171**	09	.00	.00	.00	7,500.00	**7,500.00**	07/02/1997	
E	Child Care Collaborative	**970107**	12	.00	5,000.00	.00	5,000.00	**10,000.00**	04/11/1997	
	Community Care Systems and its corporate subsidiaries	**950908**	10	.00	10,000.00	.00	20,000.00	**30,000.00**	03/11/1997	
	Corporation for Public Management	**970259**	12	.00	.00	.00	5,000.00	**5,000.00**	01/08/1997	
	Elder Living Concepts, Inc.	**950965**	10	.00	37,500.00	.00	37,500.00	**75,000.00**	01/29/1997	
	Fitzgerald Investment Trust	**970169**	22	.00	2,500.00	.00	30,000.00	**32,500.00**	06/30/1997	
	GTech Corporation	**950255**	04	.00	15,000.00	.00	7,500.00	**22,500.00**	01/14/1997	
	Hampstead Hospital	**960111**	10	.00	15,000.00	.00	.00	**15,000.00**	01/08/1997	06/30/1
	Lockheed Martin IMS Corporation	**960706**	11	.00	36,000.00	.00	30,000.00	**66,000.00**	01/14/1997	
	Mass. General Hospital / Spaulding Rehabilitation Hospital Co.	**950939**	10	.00	30,000.00	.00	25,000.00	**55,000.00**	01/14/1997	
	May Institute	**970021**	10	.00	17,500.00	.00	21,000.00	**38,500.00**	02/03/1997	
	Merian Enterprises	**970243**	22	.00	.00	.00	15,000.00	**15,000.00**	10/28/1997	
	New England Farm Workers' Council	**970078**	12	.00	5,000.00	.00	5,000.00	**10,000.00**	01/08/1997	
	Nextel Communications	**970179**	26	.00	.00	.00	5,000.00	**5,000.00**	10/15/1997	
	O'Brien-Kreitzberg, Inc	**950952**	05	.00	30,000.00	.00	30,000.00	**60,000.00**	01/14/1997	
	Princeton Properties Management, Inc	**960739**	22	.00	4,000.00	.00	.00	**4,000.00**	04/08/1997	
	Sheppard, Riley, Coughlin	**960441**	17	.00	30,000.00	.00	30,000.00	**60,000.00**	01/14/1997	
	Stroock & Stroock & Lavan LLP	**970215**	09	.00	.00	.00	7,500.00	**7,500.00**	09/01/1997	
E	Trizec Hahn Corp.	**970081**	05	.00	31,500.00	.00	.00	**31,500.00**	03/12/1997	
	U.S. Generating	**960040**	18	.00	30,000.00	.00	30,000.00	**60,000.00**	01/14/1997	
	URS Consultants, Inc.	**950956**	23	.00	15,000.00	.00	14,000.00	**29,000.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	359,000.00	.00	419,500.00	778,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0617	**Andrews, Katherine** **c/o Orsino Consulting** **130 Bowdoin St. # 1801 *** **Boston, MA 02108-**									
	Orsino Consulting	**950807**	16	.00	17,500.00	.00	17,500.00	35,000.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,500.00	.00	17,500.00	35,000.00		
0755	**Anson, Joseph L** **10 Applewood Dr. *** **Rexford, NY 12148-1601**									
	Bayer Corporation	**950898**	19	.00	3,375.00	.00	.00	3,375.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,375.00	.00	.00	3,375.00		
0676	**Austin, Dennis G** **c/o Raytheon Co.** **141 Spring Street *** **Lexington, MA 02173-**									
	Raytheon Company	**950558**	11	.00	10,177.00	.00	5,443.00	15,620.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,177.00	.00	5,443.00	15,620.00		
0066	**Baerlein, Joseph T** **c/o Rasky/Baerlein Group** **70 Franklin St., 3rd Floor** **Boston, MA 02110-**									
	Choate Group, The	**950201**	16	.00	6,000.00	.00	4,000.00	10,000.00	02/07/1997	
	Rasky/Baerlein Group	**970250**	16	.00	.00	.00	8,000.00	8,000.00	12/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	12,000.00	18,000.00		
0128	**Baier, David P** **Mass. Municipal Assoc. /Melinda Lucas** **60 Temple Place *** **Boston, MA 02111-**									
	Mass. Municipal Association	**950174**	09	.00	25,215.00	.00	26,146.00	51,361.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,215.00	.00	26,146.00	51,361.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 25,215.00 .00 26,146.00 51,361.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0297	**Baker, Richard J** **First Allmerica Financial Life Ins. Co.** **440 Lincoln Street *** **Worcester, MA 01653-**									
	First Allmerica Financial Life Insurance Company	950425	17	.00	2,100.00	.00	11,500.00	13,600.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,100.00	.00	11,500.00	13,600.00		
0656	**Baldini, Donald F** **c/o A.I.M.** **222 Berkeley St., P.O. Box 763** **Boston, MA 02117-0763**									
	Associated Industries of Mass.	950430	03	.00	10,000.00	.00	15,000.00	25,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	15,000.00	25,000.00		
0702	**Baptiste, James** **McDermott/O'Neill & Associates** **One Beacon St, Suite 1600** **Boston, MA 02108-**									
E	McDermott/O'Neill Associates	950353	16	.00	11,100.00	.00	24,045.00	35,145.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,100.00	.00	24,045.00	35,145.00		
0543	**Barker, Thomas R** **MHA** **5 New England Executive Park** **Burlington, MA 01803-**									
	Mass. Hospital Association	950490	10	.00	.00	.00	.00	.00	07/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0165	**Barkow, Barry** **c/o Mass Correctional Legal Services** **8 Winter St.** **Boston, MA 02108-**									
	Mass. Correctional Legal Services	950227	15	.00	.00	.00	.00	.00	01/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0780	**Barry Maselli, Kate** c/o Pfizer 65 Walnut St., Suite 580 Wellesley Hills, MA 02181-2110									
	Pfizer Inc.	950733	19	.00	8,000.00	.00	6,500.00	14,500.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	6,500.00	14,500.00		
0621	**Barry, Frederick G** Mass. Assoc. of Buyer Agents 372 Granite Ave. * Milton, MA 02186-									
	Mass. Assoc. of Buyer Agents	960060	22	.00	1,538.00	.00	1,100.00	2,638.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,538.00	.00	1,100.00	2,638.00		
0249	**Barry, James** c/o Boston Police Patrolmen's Assoc. 9-11 Shetland St Boston, MA 02119-									
	Boston Police Patrolmen's Association	950395	20	.00	10,400.00	.00	10,800.00	21,200.00	02/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,400.00	.00	10,800.00	21,200.00		
0342	**Barry, Linda E** Mass. Pharmacists Assoc. 5 Lexington Road, Suite 5 * Waltham, MA 02154-									
	Mass. Pharmacists Association	950429	10	.00	2,000.00	.00	2,160.00	4,160.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,160.00	4,160.00		
0478	**Barry, Robert** Beacon Strategies 11 Beacon St., Suite 1030 Boston, MA 02108-									
	Beacon Strategies	950800	16	.00	15,000.00	.00	35,000.00	50,000.00	01/14/1997	
	Mass. Food Association	950165	08	.00	10,000.00	.00	10,000.00	20,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	45,000.00	70,000.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 25,000.00 .00 45,000.00 70,000.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0686	**Bartholomew, Michael J** **American Council of Life Ins.** **1001 Pennsylvania Ave, NW *** **Washington, DC 20004-2599**									
	American Council of Life Insurance	**950412**	17	.00	15,000.00	.00	7,500.00	**22,500.00**	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	7,500.00	22,500.00		
0003	**Bartley, Esq., John C** **11 Beacon Street** **Suite 1030** **Boston, MA 02133-**									
	Amtech, Inc.	**970212**	25	.00	.00	.00	13,500.00	**13,500.00**	08/23/1997	
	Black Shadow Group LLL	**960061**	05	.00	25,000.00	.00	30,000.00	**55,000.00**	01/09/1997	
	Harvard Pilgrim Health Care (HPHC)	**950030**	13	.00	33,000.00	.00	33,000.00	**66,000.00**	01/09/1997	
	Mass. Assoc. of Automobile Clubs (MAAC)	**950858**	01	.00	.00	.00	.00	**.00**	01/09/1997	
	Mass. Behavioral Health Partnership	**970255**	10	.00	.00	.00	15,000.00	**15,000.00**	12/09/1997	
	Mass. Corporation for Educational Telecommunications (MCET)	**950031**	06	.00	24,996.00	.00	24,996.00	**49,992.00**	01/09/1997	
	Todesca Equipment Company, Inc	**950321**	05	.00	11,000.00	.00	25,000.00	**36,000.00**	05/02/1997	
	Value Behavioral Health, Inc.	**950216**	10	.00	30,000.00	.00	20,000.00	**50,000.00**	01/09/1997	
	Value RX Pharmacy Program, Inc	**950143**	10	.00	18,000.00	.00	6,000.00	**24,000.00**	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	141,996.00	.00	167,496.00	309,492.00		
0633	**Bates, Kelly F** **MLRI** **99 Chauncy St** **Boston, MA 02111-1722**									
L	Mass. Law Reform Institute	**950037**	15	.00	8,200.00	.00	8,200.00	**16,400.00**	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,200.00	.00	8,200.00	16,400.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0720	**Beacon Strategies, P.O. Box 186 State House Station Boston, MA 02133-**									
	Bank Investment Fund	950156	02	.00	1,500.00	.00	1,500.00	3,000.00	01/15/1997	
	Electronic Retailing Systems International	950818	11	.00	12,500.00	.00	12,500.00	25,000.00	01/21/1997	
	Tobacco Institute	950637	24	.00	10,000.00	.00	25,000.00	35,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	39,000.00	63,000.00		
0580	**Beckwith, Derek R c/o The Rendon Group 33 Union St., 5th floor * Boston, MA 02108-**									
	Rendon Group	950685	16	.00	.00	.00	.00	.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0452	**Beckwith, Geoffrey C Mass. Municipal Assoc./M. Lucas 60 Temple Place * Boston, MA 02111-**									
	Mass. Municipal Association	950174	09	.00	6,673.00	.00	7,033.00	13,706.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,673.00	.00	7,033.00	13,706.00		
0444	**Beeman, Gregory F Associated Builders & Contractors 1 Wall St. * Burlington, MA 01803-**									
	Associated Builders & Contractors, Inc.	950243	05	.00	1,011.00	.00	1,011.00	2,022.00	02/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,011.00	.00	1,011.00	2,022.00		
0699	**Begelfer, David I c/o NAIOP 2150 Washington St. * Newton, MA 02162-**									
L	NAIOP, National Assoc. of Industrial and Office Properties	950326	22	.00	4,200.00	.00	4,200.00	8,400.00	02/21/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0897	**Bennett, Mark E** **c/o Conservation Law Foundation** **62 Summer St. *** **Boston, MA 02110-**									
	Conservation Law Foundation *	970143	23	.00	.00	.00	522.00	522.00	05/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	522.00	522.00		
0904	**Berenzweig, Seth C** **Ritzert & Leyton, P.C.** **10387 Main St., Suite 200 *** **Fairfax, VA 22030-**									
	Lottery Winners Tax Association, Inc.	970144	04	.00	.00	.00	.00	.00	05/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0935	**Berlandi, Peter J** **20 Custom House St. *** **Boston, MA 02110-**									
	E Children's Hospital	950506	10	.00	.00	.00	6,250.00	6,250.00	08/13/1997	
	Pappas Management Corporation	970226	22	.00	.00	.00	2,500.00	2,500.00	09/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	8,750.00	8,750.00		
0020	**Bernard, Lynda** **c/o Cassidy & Associates** **One Walnut St.** **Boston, MA 02108-3616**									
	Cassidy & Associates, Inc	950052	16	.00	25,000.00	.00	25,000.00	50,000.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		
0502	**Berry, Charles S** **Charles Berry (Agent Only)** **19 Pompeii St. #3 *** **Boston, MA 02119-**									
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	4,500.00	.00	1,000.00	5,500.00	01/24/1997	10/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	1,000.00	5,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0909	Berry, Donald S c/o McDermott, Will & Emery 75 State St. * (agent only) Boston, MA 02109-									
	General Electric Co.	950598	26	.00	3,000.00	.00	.00	3,000.00	06/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	.00	3,000.00		
0846	Berube, Thomas H c/o J. Kellstrand P.O. Box 191 * Millbury, MA 01527-									
L	Mass. Sportsmens Council	970032	23	.00	1,200.00	.00	.00	1,200.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,200.00	.00	.00	1,200.00		
0682	Blanks, Carolyn R Mass. Extended Care Federation 2310 Washington St, Suite 300* Newton Lower Falls, MA 02162-									
	Mass. Extended Care Federation	950337	10	.00	5,000.00	.00	5,000.00	10,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0919	Blythe-Shaw, Donna 100 First Ave. Charlestown, MA 02129-									
	United Steelworkers of America (U.S.W.A. LU9358)	970168	14	.00	.00	.00	.00	.00	06/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0567	Bonner, Guessipina c/o MTA, Janice Sheridan 20 Ashburton Pl. Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	14,878.00	.00	1,139.00	16,017.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,878.00	.00	1,139.00	16,017.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0046	**Bonsall, Jon N c/o Keegan, Werlin & Pabian 22 Custom House St. Boston, MA 02110-**									
	CARE CPA	**950146**	**03**	.00	2,527.00	.00	.00	**2,527.00**	01/23/1997	
	Essex County Gas Company	**950149**	**26**	.00	2,060.00	.00	3,610.00	**5,670.00**	01/16/1997	
E	Keegan, Werlin & Pabian, LLP	**970009**	**16**	.00	1,282.00	.00	1,106.00	**2,388.00**	01/16/1997	
	North Attleboro Gas Company	**950147**	**26**	.00	.00	.00	.00	**.00**	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,869.00	.00	4,716.00	10,585.00		
0526	**Borgal, Alan B c/o Animal Rescue League 10 Chandler St., P.O. Box 265 * Boston, MA 02116-**									
	Animal Rescue League of Boston	**950603**	**23**	.00	215.00	.00	.00	**215.00**	03/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	215.00	.00	.00	215.00		
0383	**Boring, Barbara L 45 Oak Knoll Rd. * Natick, MA 01760-**									
	Mass. Gay & Lesbian Political Caucus	**950473**	**23**	.00	656.00	.00	.00	**656.00**	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	656.00	.00	.00	656.00		
0912	**Boston Strategies, 10 Liberty Square Boston, MA 02109-**									
	Barr Laboratories, Inc.	**970142**	**19**	.00	24,000.00	.00	.00	**24,000.00**	06/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	.00	24,000.00		
0466	**Boverini, Walter J Joyce & Joyce 22 Beacon St. Boston, MA 02108-**									
	Joyce & Joyce Counsellors at Law	**950152**	**16**	.00	10,000.00	.00	5,000.00	**15,000.00**	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	5,000.00	15,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0322	**Boviard, Carolyn E** **c/o Nat'l Federation of Ind. Business** **101 Tremont St., Suite 1001** **Boston, MA 02108-**									
	National Federation of Independent Business	**950440**	03	.00	37,325.00	.00	35,635.00	72,960.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	37,325.00	.00	35,635.00	72,960.00		
0857	**Brady, Colleen** **Teamsters Local Union 25 DRIVE** **544 Main St *** **Charlestown, MA 02129-**									
	Teamsters Local Union 25 - D.R.I.V.E.	**950922**	14	.00	.00	.00	.00	.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0084	**Brandon Associates, LLC, 10 Liberty Square Boston, MA 02109-**									
	Acupuncture Society of Mass.	**970031**	10	.00	4,000.00	.00	4,800.00	**8,800.00**	02/19/1997	
	AEGON USA, Inc.	**970241**	13	.00	.00	.00	10,000.00	**10,000.00**	10/29/1997	
	American Chambers Insurance Co.	**970018**	13	.00	25,274.00	.00	15,750.00	**41,024.00**	01/14/1997	
	American Medical Response	**970017**	10	.00	25,000.00	.00	15,000.00	**40,000.00**	01/14/1997	
	Banker's Life and Casualty Company	**950287**	13	.00	33,792.00	.00	42,370.00	**76,162.00**	01/14/1997	
	Bankers Multiple Line Insurance Company	**960572**	13	.00	.00	.00	.00	**.00**	01/15/1997	
	Barr Laboratories, Inc.	**970142**	19	.00	66,868.00	.00	71,040.00	**137,908.00**	05/16/1997	
	Boston Strategies	**950615**	16	.00	24,000.00	.00	105,000.00	**129,000.00**	01/14/1997	
	Comdisco Inc	**950293**	11	.00	24,000.00	.00	24,000.00	**48,000.00**	01/14/1997	
	Efamol Nutaceuticals, Inc.	**970256**	19	.00	.00	.00	4,000.00	**4,000.00**	12/05/1997	
	Forest City Development	**960030**	25	.00	2,500.00	.00	4,300.00	**6,800.00**	05/07/1997	
	Gloucester Fish Exchange	**960029**	03	.00	12,500.00	.00	15,000.00	**27,500.00**	01/14/1997	
	Hartford, The	**970238**	17	.00	.00	.00	6,171.00	**6,171.00**	11/03/1997	
	Health Insurance Assoc. of America	**950289**	13	.00	26,000.00	.00	26,000.00	**52,000.00**	01/14/1997	
	Manulife Financial	**950032**	13	.00	.00	.00	13,539.00	**13,539.00**	01/14/1997	
	Mass. Assoc. of Adult Day Health	**950288**	12	.00	5,000.00	.00	5,000.00	**10,000.00**	01/14/1997	
	Mass. Assoc. of Life Underwriters	**950292**	17	.00	23,250.00	.00	23,250.00	**46,500.00**	01/14/1997	
	Mass. Court Reporters Assoc., formerly Mass. Shorthand Reporters Assoc	**950290**	15	.00	9,300.00	.00	9,300.00	**18,600.00**	01/14/1997	
	Mass. Regulatory Services	**950930**	13	.00	24,500.00	.00	25,000.00	**49,500.00**	01/14/1997	
	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	**950522**	23	.00	6,000.00	.00	6,000.00	**12,000.00**	03/27/1997	
	Mutual of Omaha Insurance Co.	**950766**	13	.00	7,747.00	.00	40,825.00	**48,572.00**	01/14/1997	
	Oxford Health Plans	**970190**	13	.00	.00	.00	8,000.00	**8,000.00**	07/21/1997	
	Small Business Service Bureau, Inc.	**960109**	17	.00	10,808.00	.00	.00	**10,808.00**	01/14/1997	
	State Police Assoc. of Mass.	**950557**	20	.00	24,000.00	.00	24,000.00	**48,000.00**	01/14/1997	
	State Police for Retirement Equity	**970125**	20	.00	10,000.00	.00	15,000.00	**25,000.00**	04/28/1997	
	Technology Education Association of Mass.	**950294**	06	.00	3,600.00	.00	3,600.00	**7,200.00**	01/14/1997	
	World Insurance Company	**970030**	13	.00	79,169.00	.00	.00	**79,169.00**	02/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	447,308.00	.00	516,945.00	964,253.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0164	**Braudy, Anne E** **c/o Mass. Correctional Legal Services** **8 Winter St.** **Boston, MA 02108-**									
	Mass. Correctional Legal Services	**950227**	15	.00	.00	.00	.00	.00	03/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0707	**Breault, John R** **c/o Bill Ryan** **987 Broadway** **Haverhill, MA 01832-**									
	AK Media	**950121**	22	.00	6,000.00	.00	4,500.00	10,500.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	4,500.00	10,500.00		
0152	**Brennan, Jr., Edward J** **c/oWarner & Stockpole, Marybeth Lynch** **75 State St., 7th Floor** **Boston, MA 02109-**									
	American Academy of Pediatrics, Mass. Chapter	**950316**	10	.00	.00	.00	17,000.00	17,000.00	02/04/1997	
	Mass. Radiological Society	**950315**	10	.00	5,000.00	.00	2,500.00	7,500.00	02/04/1997	
	Mass. Society of Anesthesiologists	**950314**	10	.00	12,500.00	.00	12,500.00	25,000.00	02/04/1997	
	Plymouth Rock Assurance Corporation	**950313**	17	.00	10,000.00	.00	10,000.00	20,000.00	02/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,500.00	.00	42,000.00	69,500.00		
0021	**Brennan, Jr., John A** **c/o Cassidy & Associates** **One Walnut St.** **Boston, MA 02108-3616**									
	Cassidy & Associates, Inc	**950052**	16	.00	50,000.00	.00	50,000.00	100,000.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,000.00	.00	50,000.00	100,000.00		
0420	**Bresnick, Garen M** **39 Larcridge Lane *** **Ashland, MA 01721-**									
	Chapter 146 Association	**950534**	03	.00	.00	.00	.00	.00	01/15/1997	03/07/1

Run Date: 2/4/98 11:58:36 AM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0157	**Buckley, Leo F 6 Keenan Road * Brighton, MA 02135-**									
	Beth Israel Deaconess Medical Center	**950327**	10	.00	38,000.00	.00	.00	38,000.00	01/07/1997	06/30/1
	Blue Cross Blue Shield of Massachusetts	**950179**	13	.00	.00	.00	.00	.00	07/01/1997	
	CareGroup	**950736**	10	.00	.00	.00	.00	.00	07/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	38,000.00	.00	.00	38,000.00		
0215	**Buckley, Robert D 15 Morrison Rd. * Wakefield, MA 01880-**									
	Wine & Spirits Wholesalers of Mass, Inc	**950414**	24	.00	6,000.00	.00	6,000.00	12,000.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0208	**Bump, Suzanne M American Insurance Association 2 Park Plaza, Suite 200 * Boston, MA 02116-**									
	American Insurance Association	**950264**	17	.00	10,000.00	.00	12,000.00	22,000.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	12,000.00	22,000.00		
0533	**Burke Strategies, PO Box 186 State House Station Boston, MA 02133-**									
	L Brightwood Development Corp	**950626**	12	.00	.00	.00	.00	.00	01/29/1997	
	CHC/Wampanoag Tribe (Aquinnah)	**970025**	04	.00	24,000.00	.00	.00	24,000.00	01/29/1997	
	Interstate Truckload Carriers Conf.	**970096**	25	.00	7,500.00	.00	30,000.00	37,500.00	03/27/1997	
	Mass. Motor Transportation Assoc.	**950625**	25	.00	10,000.00	.00	5,000.00	15,000.00	01/08/1997	
	L New England Farm Workers Council	**950624**	14	.00	10,000.00	.00	1,042.00	11,042.00	01/29/1997	
	Trust Group, Inc.	**950587**	13	.00	7,500.00	.00	7,500.00	15,000.00	01/29/1997	
	United Liquors Ltd.	**950004**	24	.00	6,250.00	.00	12,500.00	18,750.00	01/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,250.00	.00	56,042.00	121,292.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0532	**Burke, John P** **c/o Beacon Strategies** **P.O. Box 186** **Boston, MA 02133-**									
	Beacon Strategies	950800	16	.00	15,000.00	.00	35,000.00	50,000.00	01/08/1997	
	Burke Strategies	950623	16	.00	68,250.00	.00	66,042.00	134,292.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	83,250.00	.00	101,042.00	184,292.00		
0116	**Burns, Paul B** **c/o MassPIRG** **29 Temple Place** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	7,118.00	.00	4,885.00	12,003.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,118.00	.00	4,885.00	12,003.00		
0390	**Burns, Robert F** **c/o Ric Murphy** **515 King St., suite 410** * **Alexandria, VA 22314-**									
	Murphy/Burns	970001	16	.00	.00	.00	.00	.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0946	**Butler, Gregory B** **Northeast Utilities c/o M. Morton** **P.O. Box 270** * **Hartford, CT 06141-0270**									
	Northeast Utilities & its subsidaries	950698	26	.00	.00	.00	1,419.00	1,419.00	01/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,419.00	1,419.00		
0661	**Cahill, Norma Mary** **36 Hancock Hill Dr.** * **Worcester, MA 01609-**									
	Mass. Ambulance Assoc.	950333	03	.00	.00	.00	200.00	200.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	200.00	200.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 .00 .00 200.00 200.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0036	**Calamare, Andrew J** **c/o Quinn & Morris** **141 Tremont St.** **Boston, MA 02111-**									
	Quinn & Morris	950127	16	.00	37,947.00	.00	41,285.00	79,232.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	37,947.00	.00	41,285.00	79,232.00		
0416	**Callahan, Jr, Francis X** **Mass. Building Trades Council** **256 Freeport St. *** **Dorchester, MA 02122-**									
	Mass. Building Trades Council, AFL-CIO	950653	14	.00	22,490.00	.00	23,355.00	45,845.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,490.00	.00	23,355.00	45,845.00		
0201	**Campbell, John J** **90 Ellery St. *** **Cambridge, MA 02138-**									
L	Wine & Spirits Wholesalers of Mass, Inc	950414	24	.00	.00	.00	2,500.00	2,500.00	04/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,500.00	2,500.00		
0091	**Canavan, Michael F** **c/o Mass. Federation of Teachers** **38 Chauncy St.** **Boston, MA 02111-**									
	Mass. Federation of Teachers, AFT, AFL-CIO	950272	06	.00	33,533.00	.00	32,464.00	65,997.00	02/11/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	33,533.00	.00	32,464.00	65,997.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0659	**Capital Associates Inc., One Boston Place Ste. 3700 Boston, MA 02108-**									
	CBE Acquisition Corp.	960050	11	.00	.00	.00	.00	.00	01/14/1997	
	Charter Systems, Inc	960051	11	.00	15,000.00	.00	12,000.00	27,000.00	01/14/1997	
	Farsight Marketing, Inc.	960452	04	.00	.00	.00	.00	.00	01/14/1997	
	KPMG Peat Marwick LLP	950323	09	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1997	
	Mass. Oilheat Council	950466	18	.00	3,000.00	.00	3,000.00	6,000.00	01/14/1997	
	Next Wave Telecom, Inc.	960096	26	.00	5,000.00	.00	.00	5,000.00	01/14/1997	
	Non Bank Funds Transmitters Group	970020	02	.00	9,025.00	.00	12,000.00	21,025.00	01/22/1997	
	Sodak Gaming, Inc.	970084	04	.00	5,025.00	.00	.00	5,025.00	03/12/1997	
	Tedeschi and Grasso	960777	05	.00	.00	.00	.00	.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	67,050.00	.00	57,000.00	124,050.00		
0365	**Capstick, Jr., Robert W Yankee Atomic Electric Co. 580 Main St. Bolton, MA 01740-**									
L	Yankee Atomic Electric Company	950171	18	.00	2,015.00	.00	500.00	2,515.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,015.00	.00	500.00	2,515.00		
0842	**Carels, Margaret E 30 Winter Street 11th Floor * Boston, MA 02108-**									
	Alliance for Young Families, The	950197	12	.00	2,003.00	.00	237.00	2,240.00	01/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,003.00	.00	237.00	2,240.00		
0098	**Carito, William A c/o Public Policy Systems, Inc 130 Bowdoin St., Suite 1109 Boston, MA 02108-**									
	Public Policy Systems, Inc	950347	16	.00	24,000.00	.00	12,000.00	36,000.00	01/20/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0931	Carney, Legal Group, P.A c/o Peter Carney 1101 North Congress St., # 200 * Boynton Beach, FL 33426-									
	Raymond James & Associates, Inc.	970196	02	.00	.00	.00	14,500.00	14,500.00	07/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	14,500.00	14,500.00		
0930	Carney, Peter H c/o Carney Legal Group 1101 North Congess Ave., #200 * Boynton Beach, FL 33426-									
	Carney Legal Group, P.A.	970197	02	.00	.00	.00	9,250.00	9,250.00	07/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	9,250.00	9,250.00		
0809	Carpenter, Julia H c/o CPPAX 25 West St, 4th fl. * Boston, MA 02111-									
	Citizens for Participation in Political Action (CPPAX)	950503	23	.00	4,785.00	.00	2,896.00	7,681.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,785.00	.00	2,896.00	7,681.00		
0352	Carroll, William F c/o Life Insurance Assoc. of Ma., Inc. 501 Boylston St., 9th Floor * Boston, MA 02116-									
	Life Insurance Association of Mass., Inc.	950453	17	.00	44,850.00	.00	44,850.00	89,700.00	01/31/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	44,850.00	.00	44,850.00	89,700.00		
0350	Cary, Deborah D c/o Mass. Audubon Society 6 Beacon St. Boston, MA 02108-									
	Mass. Audubon Society	950396	07	.00	1,440.00	.00	1,740.00	3,180.00	03/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,440.00	.00	1,740.00	3,180.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0917	**Cascio, Lauren E** c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	.00	.00	20,000.00	20,000.00	07/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	20,000.00	20,000.00		
0312	**Casey, Kevin** c/o Harvard University 2 Garden St. * Cambridge, MA 02138-									
	President and Fellows of Harvard College	950433	06	.00	.00	.00	3,000.00	3,000.00	10/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	3,000.00	3,000.00		
0255	**Casey, Paul B** c/o COM/Energy 1 Main St. Cambridge, MA 02142-9150									
	COM/Energy Services Company	950398	26	.00	4,778.00	.00	11,769.00	16,547.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,778.00	.00	11,769.00	16,547.00		
0360	**Cass, William F** c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	45,000.00	.00	60,000.00	105,000.00	01/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	45,000.00	.00	60,000.00	105,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0023	**Cassidy & Associates, One Walnut St. Boston, MA 02108-3616**									
	Bayside Expo Center	950065	21	.00	6,000.00	.00	17,000.00	23,000.00	06/24/1997	
	Boston Scientific Corporation	970011	03	.00	36,000.00	.00	36,000.00	72,000.00	02/05/1997	
	Boston University	950055	06	.00	18,000.00	.00	18,000.00	36,000.00	01/22/1997	
	Community Bank League of New England	950056	02	.00	18,812.00	.00	16,750.00	35,562.00	01/22/1997	
L	Electric Insurance Co.	960094	17	.00	24,000.00	.00	25,000.00	49,000.00	01/28/1997	
	Home Depot	960696	23	.00	2,000.00	.00	.00	2,000.00	01/22/1997	06/30/1
	Mass. Bay Transportation Authority Retirement Board	950058	02	.00	15,000.00	.00	15,000.00	30,000.00	01/22/1997	
	Mass. Civil Justice Reform Alliance	970010	15	.00	40,000.00	.00	40,000.00	80,000.00	02/05/1997	
	Mass. Eye and Ear Infirmary	960589	10	.00	49,998.00	.00	50,000.00	99,998.00	01/22/1997	
	Mass. Society of Certified Public Accountants, Inc.	950480	03	.00	30,000.00	.00	30,000.00	60,000.00	01/22/1997	
	Memorial Health Care, formerly Medical Center of Central Mass.	950821	10	.00	75,000.00	.00	65,000.00	140,000.00	01/22/1997	
	New England Medical Center	970094	10	.00	60,000.00	.00	40,000.00	100,000.00	03/26/1997	
	Ocean Spray Cranberries, Inc	950059	08	.00	38,250.00	.00	37,500.00	75,750.00	01/22/1997	
	Philip Morris Management Corp. for Kraft Foods	950060	08	.00	30,000.00	.00	30,000.00	60,000.00	01/22/1997	
	Securities Industry Association	950061	02	.00	.00	.00	18,000.00	18,000.00	08/01/1997	
	Transamerica Homefirst, Inc.	970093	02	.00	2,220.00	.00	10,000.00	12,220.00	09/19/1997	
	Transportation Displays, Inc.	960102	23	.00	12,000.00	.00	.00	12,000.00	01/22/1997	06/30/1
	Truck Renting and Leasing Association	970207	03	.00	.00	.00	18,000.00	18,000.00	08/19/1997	
	Tufts University Developement Corporation	950062	06	.00	25,000.00	.00	15,000.00	40,000.00	01/22/1997	
	Tufts University School of Veterinary Medicine	950063	06	.00	35,000.00	.00	35,000.00	70,000.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	517,280.00	.00	516,250.00	1,033,530.00		
0428	**Castleman, James A 24 Adams Street * Quincy, MA 02169-**									
	Mass. Auto Body Association	950111	01	.00	1,700.00	.00	1,800.00	3,500.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,700.00	.00	1,800.00	3,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0228	**Cebula, Raymond A** **11 Beacon Street** **Suite 925 *** **Boston, MA 02108-**									
	Disability Law Center	**950426**	15	.00	1,190.00	.00	1,249.00	**2,439.00**	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,190.00	.00	1,249.00	2,439.00		
0616	**Chace-Marino, Elizabeth** **c/o Stop & Shop** **1385 Hancock St. *** **Quincy, MA 02169-**									
	Stop & Shop Supermarket Company	**950705**	08	.00	9,560.00	.00	10,036.00	**19,596.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,560.00	.00	10,036.00	19,596.00		
0248	**Champoux, Arlene B** **c/o Mass Citizens for Life** **529 Main Street, The Schraft Center** **Charlestown, MA 02129-**									
	Mass. Citizens for Life	**950394**	23	.00	4,500.00	.00	5,000.00	**9,500.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	5,000.00	9,500.00		
0032	**Chayet, Neil L** **1 Financial Center, 35th fl. *** **Boston, MA 02111-**									
	AT & T Wireless Services	**960383**	26	.00	.00	.00	3,500.00	**3,500.00**	08/01/1997	
	Boston Medical Center Corporation	**950862**	10	.00	7,500.00	.00	5,500.00	**13,000.00**	01/22/1997	
	Cambridge Hospital	**950794**	10	.00	5,500.00	.00	4,750.00	**10,250.00**	01/22/1997	
	CareMatrix Corporation (The Formerly CarePlex Group, Inc.)	**960654**	10	.00	3,500.00	.00	3,500.00	**7,000.00**	01/31/1997	
	Health South Home Care Services	**960762**	10	.00	.00	.00	.00	**.00**	01/31/1997	
	Mass. Health and Educational Facilities Authority ("HEFA")	**970224**	18	.00	.00	.00	2,500.00	**2,500.00**	09/30/1997	
	Mass. Land Title Association	**950003**	17	.00	2,500.00	.00	2,000.00	**4,500.00**	01/31/1997	
	E Unisys Corporation	**950117**	11	.00	4,500.00	.00	5,500.00	**10,000.00**	01/31/1997	
	Westwood Pembroke Health System, L.P.	**970223**	10	.00	.00	.00	2,000.00	**2,000.00**	09/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,500.00	.00	29,250.00	52,750.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0062	**Choate Group, The, c/o Rasky/Baerlein Group 70 Franklin St., 3rd Floor Boston, MA 02110-**									
	Aetna	**950210**	13	.00	4,000.00	.00	4,000.00	**8,000.00**	02/04/1997	
	Aetna Investment Services, Inc.	**960090**	02	.00	.00	.00	.00	**.00**	01/23/1997	
	AIA/Massachusetts	**950829**	13	.00	3,000.00	.00	3,000.00	**6,000.00**	01/23/1997	
	American Consulting Engineers Council of New England, Inc.	**950202**	03	.00	4,000.00	.00	4,000.00	**8,000.00**	01/23/1997	
	AmeriNet	**970161**	02	.00	3,000.00	.00	3,000.00	**6,000.00**	06/13/1997	
	Assoc. of International Automobile Manufactures	**950213**	01	.00	4,000.00	.00	4,000.00	**8,000.00**	01/23/1997	
	Capital Resource Partners	**970019**	02	.00	15,000.00	.00	15,000.00	**30,000.00**	01/23/1997	
	CIGNA	**950209**	13	.00	2,000.00	.00	2,000.00	**4,000.00**	01/23/1997	
	Committee for Fair and Simple Taxation	**970129**	23	.00	5,000.00	.00	25,000.00	**30,000.00**	05/05/1997	
	Eli Lilly and Company	**950235**	19	.00	5,000.00	.00	10,000.00	**15,000.00**	01/23/1997	
	International Anticounterfeiting Coalition, Inc.	**960110**	23	.00	5,000.00	.00	7,500.00	**12,500.00**	01/23/1997	
	Joseph E. Seagram & Sons, Inc.	**950204**	24	.00	4,000.00	.00	4,000.00	**8,000.00**	01/23/1997	
	Prudential Insurance Co.	**950212**	13	.00	.00	.00	.00	**.00**	01/23/1997	01/23/1
	SNET Mobility, Inc	**950234**	26	.00	3,000.00	.00	3,000.00	**6,000.00**	01/23/1997	
	United Health Care	**950208**	13	.00	4,000.00	.00	4,000.00	**8,000.00**	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**61,000.00**	**.00**	**88,500.00**	**149,500.00**		
0590	**Cignoli, Anthony L ATTENTION: Michelle Lombard One Monarch Place,11th fl * Springfield, MA 01144-**									
	Mass. Hearing Aid Society	**970208**	03	.00	.00	.00	3,150.00	**3,150.00**	07/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**.00**	**.00**	**3,150.00**	**3,150.00**		
0259	**Citron, Ellen S c/o AARP One Boston Place, Ste. 1900 * Boston, MA 02108-**									
	AARP (American Assoc. of Retired Persons)	**950924**	23	.00	4,200.00	.00	4,600.00	**8,800.00**	01/07/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0384	Clancy, Mary Ann B Mass. CUNA Credit Union Assoc., Inc. 304 Turnpike Road * Southborough, MA 01772-									
	Mass. CUNA Credit Union Assoc., Inc.	950474	02	.00	2,000.00	.00	2,000.00	4,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,000.00	4,000.00		
0752	Clarke, Ann c/o Mass. Teachers Assoc. 20 Ashburton Pl. Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0578	Clarke, John J MA Audubon Society South Great Road Boston, MA 01773-									
	Mass. Audubon Society	950396	07	.00	456.00	.00	4,078.00	4,534.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	456.00	.00	4,078.00	4,534.00		
0556	Cleary, Esq., Joseph F c/o AT & T 99 Bedford Street, Suite #420 * Boston, MA 02111-									
	AT & T	950155	26	.00	9,200.00	.00	10,400.00	19,600.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,200.00	.00	10,400.00	19,600.00		
0555	Closson, Charles S 46 Parrish Hill Dr. * Nashua, NH 03063-2717									
	Merck & Co., Inc	950673	19	.00	1,425.00	.00	.00	1,425.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,425.00	.00	.00	1,425.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0911	Coccoli, Jessica E c/o Brandon Associates, LLC 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	3,500.00	.00	.00	3,500.00	06/09/1997	12/22/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,500.00	.00	.00	3,500.00		
0316	Cohen, Gerald M 10 Emerson Place Suite 6H * Boston, MA 02114-									
L	Mass. Lodging Assoc.	950592	21	.00	7,500.00	.00	7,500.00	15,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,500.00	.00	7,500.00	15,000.00		
0906	Cohn Group, Inc., The c/o William H. Ryan 987 Broadway Haverhill, MA 01832-									
	Atlantic Management Corporation	970145	22	.00	9,333.00	.00	5,332.00	14,665.00	05/28/1997	
	Rochester Environment Park	970175	07	.00	.00	.00	.00	.00	07/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,333.00	.00	5,332.00	14,665.00		
0274	Cole, Susan F c/o Mass. Advocacy Center 100 Boylston St., Suite 200 * Boston, MA 02116-									
	Mass. Advocacy Center	950879	06	.00	.00	.00	2,000.00	2,000.00	07/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,000.00	2,000.00		
0767	Collins, Dennis X c/o Boston University 121 Bay State Rd Boston, MA 02215-									
	Boston University	950055	06	.00	24,000.00	.00	24,000.00	48,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	24,000.00	48,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0697	**Collins, John M** **MA Chiefs of Police** **130 Bowdoin St. *** **Boston, MA 02108-**									
	Mass. Chiefs of Police Assoc.	950407	20	.00	1,800.00	.00	1,800.00	3,600.00	04/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,800.00	.00	1,800.00	3,600.00		
0650	**Commonwealth Consulting Group,** **c/o Sharon Pollard** **P.O. Box 190, State House *** **Boston, MA 02133-**									
	American Automobile Manufacturers Assoc.	950380	01	.00	5,000.00	.00	.00	5,000.00	01/14/1997	
	Bristol County Water Authority	970101	09	.00	7,500.00	.00	10,625.00	18,125.00	04/08/1997	
	Freedom Capital Management Group	970139	02	.00	1,000.00	.00	2,000.00	3,000.00	05/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,500.00	.00	12,625.00	26,125.00		
0942	**Commonwealth Strategy Group, LLC,** **R. Norman Peters** **255 Park Ave., STE 1100** **Worcester, MA 01609-**									
	Mass. Extended Care Federation	950337	10	.00	.00	.00	20,000.00	20,000.00	09/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	20,000.00	20,000.00		
0192	**Comstock, Pam** **466 Chestnut St *** **Ashland, MA 01721-2299**									
	Mass. Farm Bureau Federation	950230	07	.00	3,000.00	.00	3,000.00	6,000.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	3,000.00	6,000.00		
0385	**Connarton, Joseph E** **Hinckley Allen Policy Management** **One Financial Center** **Boston, MA 02111-**									
L	Hinckley Allen Policy Management	950431	16	.00	3,690.00	.00	.00	3,690.00	01/21/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,690.00	.00	.00	[illegible]		

Hinckley Allen Policy Management 950431 16 .00 3,690.00 .00 .00 3,690.00 01/21/1997 06/30/1

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0577	Connolly, Jr., John J Boston Edison Co. c/o Joseph Nolan 800 Boylston St, P172 Boston, MA 02199-									
	Boston Edison Company	950675	26	.00	.00	.00	10,000.00	10,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	10,000.00	10,000.00		
0640	Connolly, Lynda M Gallagher & Gallagher, P.C. One Constitution Plaza* Boston, MA 02129-									
	Lloyds Credit Corporation	960074	02	.00	12,500.00	.00	1,860.00	14,360.00	01/30/1997	10/08/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	1,860.00	14,360.00		
0591	Conroy, Jr., John H Boston Edison Co. c/o Joseph Nolan 800 Boylston St, P172 Boston, MA 02199-									
	Boston Edison Company	950675	26	.00	.00	.00	.00	.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0877	Consalvo, Michelle c/o AIM 222 Berkeley St., P.O. Box 763 Boston, MA 02117-0763									
	Associated Industries of Mass.	950430	03	.00	6,000.00	.00	10,000.00	16,000.00	03/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	10,000.00	16,000.00		
0237	Considine, Kevin M c/o Crowley, Considine & Dray 206 Winter St. (agent only) * Fall River, MA 02720-									
	Bay State Gas Company	950478	26	.00	40,000.00	.00	39,000.00	79,000.00	04/10/1997	
	Westwood Group, The & subsidaries	950088	04	.00	21,000.00	.00	21,000.00	42,000.00	01/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	61,000.00	.00	60,000.00	121,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0388	**Conway, Joy C** **Greater Boston Real Estate Board** **55 Summer St., 8th Floor *** **Boston, MA 02110-**									
	Greater Boston Real Estate Board	**950520**	22	.00	5,250.00	.00	5,250.00	10,500.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,250.00	.00	5,250.00	10,500.00		
0187	**Conway, Michael J** **c/o Blue Cross Blue Shield of Mass.** **100 Summer St** **Boston, MA 02110-**									
	Blue Cross Blue Shield of Massachusetts	**950179**	13	.00	5,000.00	.00	5,000.00	10,000.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0345	**Cordy, Robert J** **c/o McDermott, Will & Emery** **75 State St., 17th floor *** **Boston, MA 02109-**									
	General Electric Co.	**950598**	26	.00	7,560.00	.00	16,380.00	23,940.00	02/24/1997	
	Hilton Gaming Corporation	**970177**	04	.00	7,800.00	.00	.00	7,800.00	01/01/1997	06/30/1
	Lincoln Life Insurance Company	**960747**	17	.00	1,440.00	.00	223.00	1,663.00	02/24/1997	
	Quarry Hills Associates	**960077**	25	.00	7,920.00	.00	14,400.00	22,320.00	01/15/1997	
	Residential Communications Network of Massachusetts, Inc	**960091**	03	.00	1,800.00	.00	1,454.00	3,254.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,520.00	.00	32,457.00	58,977.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0745	**Corry Associates, Corry Associates 13 Bowdoin St., Suite B Boston, MA 02114-**									
	COM/Energy Services Company	**950398**	26	.00	72,000.00	.00	36,000.00	**108,000.00**	02/06/1997	
	Depositors Insurance Fund	**950373**	02	.00	28,200.00	.00	26,000.00	**54,200.00**	02/06/1997	
	Erik Veng, USA, Inc.	**970022**	01	.00	12,000.00	.00	.00	**12,000.00**	02/14/1997	
	Hoffman LaRoche	**970014**	19	.00	28,000.00	.00	31,500.00	**59,500.00**	02/06/1997	
	John Alden Life Insurance Co.	**970113**	13	.00	2,500.00	.00	15,000.00	**17,500.00**	04/14/1997	
	Lucent Technologies, Inc.	**970012**	26	.00	20,000.00	.00	31,000.00	**51,000.00**	02/06/1997	
	Mass. Society of Eye Physicians & Surgeons	**950386**	10	.00	65,000.00	.00	.00	**65,000.00**	02/06/1997	
	Mass. Wholesalers of Malt Beverages	**950385**	24	.00	13,000.00	.00	12,000.00	**25,000.00**	02/06/1997	
	Motion Picture Association of America, Inc	**950585**	03	.00	.00	.00	.00	**.00**	08/19/1997	
	Motorola, Inc	**950943**	26	.00	27,600.00	.00	.00	**27,600.00**	02/14/1997	
	Principal Financial Group, The	**970182**	13	.00	.00	.00	12,500.00	**12,500.00**	07/01/1997	
	Riverside Park	**950387**	04	.00	.00	.00	15,000.00	**15,000.00**	02/06/1997	
	Sight Resources Corp.	**970013**	10	.00	18,000.00	.00	18,000.00	**36,000.00**	02/06/1997	
	Time Insurance Company	**970183**	13	.00	.00	.00	15,000.00	**15,000.00**	07/01/1997	
	West Publishing Corporation	**950887**	15	.00	3,000.00	.00	3,000.00	**6,000.00**	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**289,300.00**	**.00**	**215,000.00**	**504,300.00**		
0277	**Corry, Jr., Martin G 13 Bowdoin Street, Suite B Boston, MA 02114-**									
	Corry Associates	**950890**	16	.00	50,000.00	.00	60,000.00	**110,000.00**	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**50,000.00**	**.00**	**60,000.00**	**110,000.00**		
0159	**Corwin, Joseph M c/o Assoc. Subcontractors of Mass 1 Washington Mall * Boston, MA 02108-**									
	Associated Subcontractors of Massachusetts, Inc	**950328**	05	.00	250.00	.00	250.00	**500.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**250.00**	**.00**	**250.00**	**500.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0805	**Costello, James** **Lehman Brothers- Attn: Nell Costa** **3 World Fin. Cen., 24th Fl. *** **New York, NY 10285-**									
	Bear, Stearns & Co., Inc.	950932	02	.00	.00	.00	.00	.00	01/10/1997	08/20/1
	Lehman Brothers Inc.	970234	02	.00	.00	.00	.00	.00	10/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0040	**Costello, Neal** **c/o Brian S. Hickey Associates** **9 Park St, 5th fl** **Boston, MA 02108-**									
	Hickey Associates, Brian S.	950104	16	.00	54,000.00	.00	70,000.00	124,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	54,000.00	.00	70,000.00	124,000.00		
0630	**Costello, Susan L** **Andover Strategies** **2 Elm Square** **Andover, MA 01810-**									
	Andover Strategies	970016	16	.00	55,000.00	.00	54,225.00	109,225.00	02/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	55,000.00	.00	54,225.00	109,225.00		
0056	**Courtney, Karen G** **Snow, Courtney & Associates** **11 Beacon St. Suite 305** **Boston, MA 02108-**									
	Snow, Courtney and Associates	950215	16	.00	16,273.00	.00	23,394.00	39,667.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,273.00	.00	23,394.00	39,667.00		
0321	**Cowden III, Robert E** **Casner & Edwards** **One Federal Street *** **Boston, MA 02110-**									
	Mass. Council of Human Service Providers	950229	12	.00	1,961.00	.00	55.00	2,016.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,961.00	.00	55.00	2,016.00		

Mass. Council of Human Service Providers 950229 12 .00 1,961.00 .00 55.00 2,016.00 01/10/1997
AGENT SALARY TOTALS BY EMPLOYER: .00 1,961.00 .00 55.00 2,016.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0419	**Cox, John F** **c/o Joyce & Joyce** **22 Beacon St.** **Boston, Ma 02108-**									
	Joyce & Joyce Counsellors at Law	**950152**	16	.00	10,000.00	.00	10,000.00	**20,000.00**	01/22/1997	
	Mass. Assoc. of Redemption Centers	**960420**	07	.00	2,000.00	.00	.00	**2,000.00**	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	10,000.00	22,000.00		
0019	**Coyne, Jr. Esq. P.C., William F.** **546 East Broadway** **South Boston, MA 02127-**									
	American Plastics Council, Inc.	**950043**	07	.00	30,041.00	.00	30,048.00	**60,089.00**	02/06/1997	
	Chlorine Chemistry Council	**950937**	23	.00	20,000.00	.00	5,000.00	**25,000.00**	02/20/1997	
	Cigar Association of America	**950275**	24	.00	30,000.00	.00	60,000.00	**90,000.00**	02/20/1997	
	Delaney Associates, W., Inc	**950246**	16	.00	48,750.00	.00	33,750.00	**82,500.00**	03/18/1997	
	Eastman Kodak Company	**950040**	03	.00	16,500.00	.00	16,500.00	**33,000.00**	04/07/1997	
	Glidden Company	**950048**	03	.00	7,000.00	.00	.00	**7,000.00**	03/18/1997	
	Millennium Holdings Inc.	**950047**	03	.00	7,000.00	.00	.00	**7,000.00**	03/18/1997	
	Miller Brewing Company	**950042**	24	.00	30,000.00	.00	30,000.00	**60,000.00**	02/06/1997	
	Mobil Oil Corporation	**950130**	18	.00	21,000.00	.00	21,000.00	**42,000.00**	01/21/1997	
	National Solid Waste Management Association	**950044**	07	.00	37,500.00	.00	37,500.00	**75,000.00**	04/07/1997	
	NYNEX Information Resources	**950670**	26	.00	12,025.00	.00	12,000.00	**24,025.00**	01/21/1997	
	Raytheon Company	**950558**	11	.00	75,000.00	.00	65,198.00	**140,198.00**	01/08/1997	
	Rowes Wharf Condominium Association	**970165**	22	.00	10,000.00	.00	30,000.00	**40,000.00**	06/20/1997	
	Sherwin-Williams Company	**950051**	03	.00	7,000.00	.00	7,000.00	**14,000.00**	02/20/1997	
	Steel Recycling Institute	**950045**	07	.00	16,667.00	.00	8,333.00	**25,000.00**	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	368,483.00	.00	356,329.00	724,812.00		
0016	**Coyne, Jr. Esq., William F** **546 East Broadway** **South Boston, MA 02127-**									
	Coyne, William F. Jr., Esq. P.C.	**950038**	16	.00	75,000.00	.00	75,000.00	**150,000.00**	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	75,000.00	.00	75,000.00	150,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0184	**Coyne, Sr., William F** **One Court St., Suite 996** **Boston, MA 02108-**									
	Credit Union League of Massachusetts, Inc	950483	02	.00	18,750.00	.00	6,250.00	25,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,750.00	.00	6,250.00	25,000.00		
0001	**Crane Jr., Esq., Robert Q** **c/o Issues Management** **1 Beacon St, 24th floor** **Boston, MA 02108-**									
	Mass. Land Title Association	950003	17	.00	.00	.00	.00	.00	04/28/1997	
	Massasoit Greyhound Association, Inc	950001	04	.00	20,000.00	.00	.00	20,000.00	03/31/1997	
	Pharmaceutical Research and Manufacturers of America	950182	19	.00	.00	.00	.00	.00	03/07/1997	
	United Liquors Ltd.	950004	24	.00	9,000.00	.00	8,000.00	17,000.00	02/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,000.00	.00	8,000.00	37,000.00		
0395	**Craven, Gloria A** **c/o Mass. Nurses Association** **340 Turnpike Street*** **Canton, MA 02021-**									
	Mass. Nurses Association	950427	10	.00	27,156.00	.00	22,967.00	50,123.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,156.00	.00	22,967.00	50,123.00		
0280	**Crean, Jr., William J** **c/o 1500 Providence Highway** **P.O. Box 667 *** **Norwood, MA 02062-**									
	Construction Industries of Mass.	950454	05	.00	1,950.00	.00	2,400.00	4,350.00	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,950.00	.00	2,400.00	4,350.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0087	**Cremin, Thomas E c/o Issues Management One Beacon St., 24th fl Boston, MA 02108-**									
	American International Group (AIG)	**970242**	17	.00	.00	.00	5,000.00	**5,000.00**	11/12/1997	11/13/1
	Berkshire Gas Company	**950338**	26	.00	12,500.00	.00	12,500.00	**25,000.00**	01/13/1997	
	Delta Dental Plan of Massachusetts	**950339**	13	.00	13,800.00	.00	13,800.00	**27,600.00**	01/13/1997	
	Domestic Automobile Insurers of Mass., Inc. (DAIM)	**950102**	17	.00	30,000.00	.00	30,000.00	**60,000.00**	01/13/1997	
	DuPont Merck Pharmaceutical Co., The	**970079**	19	.00	2,000.00	.00	12,000.00	**14,000.00**	06/19/1997	
	Hall Properties, Inc.	**970015**	22	.00	6,000.00	.00	6,000.00	**12,000.00**	02/03/1997	
	Hilton Gaming Corporation	**970177**	04	.00	45,000.00	.00	.00	**45,000.00**	01/13/1997	06/30/1
	McDermott, Will & Emery	**970132**	17	.00	10,000.00	.00	30,000.00	**40,000.00**	05/13/1997	
	Northeast Utilities & its subsidaries	**950698**	26	.00	18,000.00	.00	18,000.00	**36,000.00**	01/13/1997	
	Teleport Communications Group	**970211**	26	.00	.00	.00	3,000.00	**3,000.00**	08/15/1997	09/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	137,300.00	.00	130,300.00	267,600.00		
0771	**Cronin, George F c/o Rasky/Baerlein Group 70 Franklin St., 3rd Floor Boston, MA 02110-**									
	Choate Group, The	**950201**	16	.00	6,000.00	.00	4,000.00	**10,000.00**	01/29/1997	
	Rasky/Baerlein Group	**970250**	16	.00	.00	.00	8,000.00	**8,000.00**	12/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	12,000.00	18,000.00		
0002	**Cronin, M. Patricia c/o Mintz Levin One Financial Center, 39th Fl. Boston, MA 02111-**									
	ML Strategies, Inc.	**950009**	16	.00	50,000.00	.00	50,000.00	**100,000.00**	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,000.00	.00	50,000.00	100,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0504	**Cronin, Neil F** c/o MLRI 99 Chauncy St, #500 Boston, MA 02111-									
	Mass. Law Reform Institute	950037	15	.00	4,500.00	.00	2,250.00	6,750.00	01/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	2,250.00	6,750.00		
0114	**Cummings, Deirdre A** c/o MassPIRG 29 Temple Place Boston, MA 02111-									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	4,464.00	.00	5,702.00	10,166.00	03/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,464.00	.00	5,702.00	10,166.00		
0574	**Cunningham, Robert H** 45 Milk Street 4th Floor Boston, MA 02109-									
	Brown & Williamson	950880	24	.00	42,000.00	.00	42,000.00	84,000.00	01/08/1997	
	Coalition for Natural Health	970097	10	.00	11,550.00	.00	3,060.00	14,610.00	03/24/1997	
	Golden Rule Insurance Company	950016	13	.00	.00	.00	10,000.00	10,000.00	09/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	53,550.00	.00	55,060.00	108,610.00		
0841	**Curran, Lawrence R** 55 Hallett Street * Boston, MA 02124-									
	Boston Firefighters Local 718	950305	14	.00	750.00	.00	750.00	1,500.00	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	750.00	1,500.00		
0817	**Curran, Sean Q** c/o McDermott/O'Neill & Assoc 1 Beacon St Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	11,268.00	.00	9,625.00	20,893.00	01/10/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0776	**D'Amico, Gerard** **358 Salisbury St. *** **Worcester, MA 01609-**									
	Fitchburg State College	960651	06	.00	18,000.00	.00	4,500.00	22,500.00	04/09/1997	
	Franciscan Children's Hospital	970157	10	.00	5,500.00	.00	12,500.00	18,000.00	06/09/1997	
	Worcester State College	970108	06	.00	2,500.00	.00	2,500.00	5,000.00	04/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,000.00	.00	19,500.00	45,500.00		
0369	**D'Avolio, Gerald D** **4 Bancroft Street** **Lynnfield, MA 01940-**									
	Mass. Catholic Conference	950462	23	.00	3,750.00	.00	3,520.00	7,270.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,750.00	.00	3,520.00	7,270.00		
0521	**Daly, Michael J** **Mass. Assoc. of School Superintendents** **132 Lincoln St, 6L *** **Boston, MA 02111-**									
	Mass. Administration of Special Education	950599	06	.00	8,820.00	.00	4,000.00	12,820.00	03/27/1997	
	Mass. Assoc. of School Superintendents	950601	06	.00	7,500.00	.00	7,500.00	15,000.00	03/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,320.00	.00	11,500.00	27,820.00		
0938	**Daniels, Matthew E** **c/o Mass. Family Institute** **381 Elliot St. *** **Newton Upper Falls, MA 02164-**									
	Mass. Family Institute	970209	23	.00	.00	.00	975.00	975.00	08/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	975.00	975.00		
0370	**Danovitch, Alan P** **6 Beacon Street** **Suite 415** **Boston, MA 02108-**									
	Boston Assoc. of Retail Druggists	950463	03	.00	1,500.00	.00	1,500.00	3,000.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	1,500.00	3,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0679	**Davis, Sally B** **c/o Mass. Insight** **1030 Mass. Ave*** **Cambridge, MA 02132-**									
	Mass. Insight	**950580**	03	.00	6,000.00	.00	3,500.00	**9,500.00**	02/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	3,500.00	9,500.00		
0547	**Davoren, John F.X.** **Mass. Building Trades Council ATTN: Joan** **256 Freeport St. *** **Dorchester, MA 02122-3538**									
	Mass. Building Trades Council, AFL-CIO	**950653**	14	.00	.00	.00	.00	**.00**	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0880	**Daycock, Suzanne M** **1153 Sycamore Lane *** **agent only** **Mahwah, NJ 07430-**									
	Center for Energy and Economic Development	**970100**	18	.00	4,500.00	.00	.00	**4,500.00**	04/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	.00	4,500.00		
0898	**Deane, Matthew P** **Merrill Lynch** **North Tower, 250 Vesey Street *** **New York, NY 10281-1309**									
E	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	**950296**	02	.00	5,000.00	.00	4,400.00	**9,400.00**	05/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	4,400.00	9,400.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0079	**Delaney Associates, W. 6 Beacon St, Suite 415 Boston, MA 02108-**									
	AAA South Central New England	**950249**	23	.00	4,000.00	.00	4,000.00	**8,000.00**	01/14/1997	
	Bell Atlantic Nynex Mobile	**950252**	26	.00	15,000.00	.00	10,000.00	**25,000.00**	01/14/1997	
	Braintree Electric Light Department	**970221**	26	.00	.00	.00	16,000.00	**16,000.00**	09/22/1997	
	Browning Ferris Industries	**950253**	07	.00	19,800.00	.00	19,800.00	**39,600.00**	01/14/1997	
	Channel One, a K-111 Communications Company	**950823**	06	.00	.00	.00	6,000.00	**6,000.00**	01/14/1997	
	Environmental Systems Products, Inc	**950852**	07	.00	18,000.00	.00	18,000.00	**36,000.00**	01/14/1997	
	Greater Boston Real Estate Board	**950520**	22	.00	.00	.00	.00	**.00**	01/14/1997	
	Mass. Assoc. of Realtors	**950247**	22	.00	40,000.00	.00	40,000.00	**80,000.00**	01/14/1997	
	New England Interior Design Coalition of Massachusetts	**950248**	23	.00	1,000.00	.00	.00	**1,000.00**	01/14/1997	
	Phillip Morris Management Corporation	**950799**	24	.00	64,998.00	.00	65,000.00	**129,998.00**	01/14/1997	
	Smokeless Tobacco Council, Inc	**950257**	24	.00	50,000.00	.00	50,000.00	**100,000.00**	01/14/1997	
	Sterling Suffolk Racecourse	**950790**	04	.00	75,000.00	.00	6,250.00	**81,250.00**	01/14/1997	
	Ticketmaster	**950250**	21	.00	12,000.00	.00	12,000.00	**24,000.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**299,798.00**	**.00**	**247,050.00**	**546,848.00**		
0273	**Delaney, John W c/o Hale & Dorr 60 State St, 26th fl. * Boston, MA 02109-**									
L	BankBoston	**950596**	02	.00	7,500.00	.00	6,000.00	**13,500.00**	02/14/1997	
E	Museum of Science	**970082**	22	.00	15,000.00	.00	4,000.00	**19,000.00**	03/12/1997	
	SkateNation, Inc.	**970072**	21	.00	12,000.00	.00	15,000.00	**27,000.00**	03/06/1997	
	TIAA/CREF	**960563**	17	.00	5,000.00	.00	5,500.00	**10,500.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**39,500.00**	**.00**	**30,500.00**	**70,000.00**		
0078	**Delaney, Mark J c/o W. Delaney Associates, Inc 6 Beacon St, Suite 415 Boston, MA 02108-**									
	Delaney Associates, W., Inc	**950246**	16	.00	46,333.00	.00	63,531.00	**109,864.00**	01/14/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0808	**Delaney, Paul G** **c/o IBM Corp** **404 Wyman St *** **Waltham, MA 02154-**									
	International Business Machines Corporation (IBM)	950912	11	.00	27,000.00	.00	11,200.00	38,200.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,000.00	.00	11,200.00	38,200.00		
0076	**Delaney, Scott J** **c/o W. Delaney Associates, Inc** **6 Beacon St, Suite 415** **Boston, MA 02108-**									
	Delaney Associates, W., Inc	950246	16	.00	15,000.00	.00	21,425.00	36,425.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	21,425.00	36,425.00		
0075	**Delaney, William A** **6 Beacon St, Suite 210** **Boston, MA 02108-**									
	E.L.M. Management Services Corp.	950771	16	.00	27,000.00	.00	30,500.00	57,500.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,000.00	.00	30,500.00	57,500.00		
0074	**Delaney, William R** **W. Delaney Assoc.** **6 Beacon St., Suite 415** **Boston, MA 02108-**									
	Delaney Associates, W., Inc	950246	16	.00	60,000.00	.00	.00	60,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	60,000.00	.00	.00	60,000.00		
0700	**Delurey, Dan C** **New England Electric System** **25 Research Drive *** **Westborough, MA 01582-**									
	New England Electric System	950153	26	.00	1,206.00	.00	21,535.00	22,741.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,206.00	.00	21,535.00	22,741.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0853	**Dempsey, Joan E** **c/o MSPCA** **350 South Huntington Ave. *** **Boston, MA 02130-**									
	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	950522	23	.00	8,820.00	.00	11,079.00	19,899.00	02/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,820.00	.00	11,079.00	19,899.00		
0671	**Denterlein, Geraldine** **McDermott/O'Neill Associates** **One Beacon St., Suite 1600** **Boston, MA 02108-**									
	McDermott/O'Neill Associates	950353	16	.00	3,997.00	.00	12,846.00	16,843.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,997.00	.00	12,846.00	16,843.00		
0876	**Derby, Rebecca** **c/o Health Care for All** **30 Winter St. *** **Boston, MA 02108-**									
	Health Care for All	950020	12	.00	1,040.00	.00	3,840.00	4,880.00	03/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,040.00	.00	3,840.00	4,880.00		
0355	**Deschenes, Julie A** **c/o Home & Health Care Association** **20 Park Plaza, Suite 620 *** **Boston, MA 02116-**									
	Home & Health Care Association	950021	10	.00	9,600.00	.00	9,625.00	19,225.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,600.00	.00	9,625.00	19,225.00		
0106	**Dever, Jr, Edward J** **12 Post Office Square** **6th fl** **Boston, MA 02109-**									
	Mass. Mutual Life Insurance, Co.	950351	13	.00	45,000.00	.00	45,000.00	90,000.00	01/23/1997	
	Social Law Library	950352	15	.00	8,750.00	.00	8,750.00	17,500.00	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	53,750.00	.00	53,750.00	107,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0445	**DeVito, Michael J** **Mass. Chem. Technology Alliance** **31 St. James Ave, Suite 1059 *** **Boston, MA 02116-**									
	Mass. Chemical Technology Alliance	**950512**	03	.00	42,004.00	.00	49,058.00	**91,062.00**	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	42,004.00	.00	49,058.00	91,062.00		
0913	**Devlin, Ralph** **c/o Mass. Teachers Assoc.** **20 Ashburton Place** **Boston, MA 02108-**									
	Mass. Teachers Association	**950679**	06	.00	.00	.00	1,613.00	**1,613.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,613.00	1,613.00		
0413	**Dillon, Luke A** **12 Post Office Sq** **6th floor** **Boston, MA 02109-**									
	Life Insurance Association of Mass., Inc.	**950453**	17	.00	36,000.00	.00	36,000.00	**72,000.00**	01/15/1997	
	Lincoln Life Insurance Company	**960747**	17	.00	.00	.00	5,000.00	**5,000.00**	01/21/1997	
	Phoenix Home Life Mutual Insurance Company	**970213**	13	.00	.00	.00	2,465.00	**2,465.00**	08/18/1997	
	Prudential AARP Operations	**960080**	13	.00	20,362.00	.00	.00	**20,362.00**	01/21/1997	03/01/1
	United Healthcare Insurance Company AARP Operations	**970239**	13	.00	.00	.00	5,323.00	**5,323.00**	10/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	56,362.00	.00	48,788.00	105,150.00		
0154	**Doherty, Edward M** **c/o Government Business Associates** **50 Franklin Street *** **Boston, MA 02110-**									
	DeHart and Darr Associates, Inc.	**950322**	15	.00	3,415.00	.00	3,350.00	**6,765.00**	01/28/1997	
	Government Business Associates, Inc	**950320**	16	.00	4,250.00	.00	4,850.00	**9,100.00**	01/28/1997	
	New England Baptist Hospital	**970137**	10	.00	.00	.00	.00	**.00**	05/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,665.00	.00	8,200.00	15,865.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0281	**Doherty, Paul L** **130 Bowdoin Street, Room 610 *** **Boston, MA 02108-**									
	Mass. Chiefs of Police Assoc.	**950407**	20	.00	1,500.00	.00	500.00	**2,000.00**	02/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	500.00	2,000.00		
0899	**Doherty, Robert F** **Merrill Lynch** **North Tower, 250 Vesey St*** **New York, NY 10281-1309**									
E	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	**950296**	02	.00	1,500.00	.00	1,500.00	**3,000.00**	05/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	1,500.00	3,000.00		
0180	**Donahue, Jr, Edward J** **Alliance of American Insurers** **11 Beacon St., 1210 *** **Boston, MA 02108-**									
	Alliance of American Insurers	**950242**	13	.00	15,000.00	.00	15,000.00	**30,000.00**	03/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	15,000.00	30,000.00		
0326	**Donahue, Peter D** **c/o Appalachian Mountain Club** **5 Joy St. *** **Boston, MA 02108-**									
	Appalachian Mountain Club	**950443**	07	.00	750.00	.00	750.00	**1,500.00**	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	750.00	1,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0005	**Donoghue, Barrett & Singal, P.C.,** **One Beacon St.** **Boston, MA 02108-**									
	Atlantic Richfield Company (ARCO)	**950036**	07	.00	.00	.00	12,000.00	**12,000.00**	07/01/1997	
	CHC/Wampanoag Tribe (Aquinnah)	**970025**	04	.00	45,000.00	.00	10,000.00	**55,000.00**	01/27/1997	
	Digital Equipment Corp.	**950025**	11	.00	5,000.00	.00	5,000.00	**10,000.00**	05/22/1997	
	DuPont Merck Pharmaceutical Co., The	**970079**	19	.00	24,000.00	.00	12,000.00	**36,000.00**	04/04/1997	
	Electric Insurance Company	**970149**	17	.00	.00	.00	25,000.00	**25,000.00**	09/17/1997	
	Glaxo Wellcome Inc	**950033**	19	.00	15,000.00	.00	15,000.00	**30,000.00**	02/21/1997	
	Mass. College of Emergency Physicians	**950830**	10	.00	15,000.00	.00	15,000.00	**30,000.00**	02/21/1997	
	Mass. Dietetic Association	**950028**	10	.00	10,000.00	.00	10,000.00	**20,000.00**	02/21/1997	
	Mass. Hospital Association	**950490**	10	.00	.00	.00	5,000.00	**5,000.00**	12/18/1997	
	Mass. Mutual Life Insurance, Co.	**950351**	13	.00	.00	.00	20,000.00	**20,000.00**	11/05/1997	
	Mass. Package Store Association	**950022**	24	.00	22,500.00	.00	22,500.00	**45,000.00**	01/27/1997	
	MediaOne, formerly Continental Cablevision, Inc.	**950029**	26	.00	18,000.00	.00	18,000.00	**36,000.00**	03/14/1997	
	North Adams Regional Hospital	**950475**	10	.00	.00	.00	.00	**.00**	02/21/1997	06/30/1
	Suffolk Construction Company, Inc.	**960608**	05	.00	16,250.00	.00	5,031.16	**21,281.16**	01/27/1997	
	UniCare Health & Life Insurance Co.	**970026**	13	.00	18,285.00	.00	18,000.00	**36,285.00**	01/27/1997	
	Valley Health Systems, Inc./Holyoke Hospital	**950024**	10	.00	10,000.00	.00	.00	**10,000.00**	01/27/1997	
	Winchester Hospital	**950655**	10	.00	6,485.00	.00	.00	**6,485.00**	02/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**205,520.00**	**.00**	**192,531.16**	**398,051.16**		
0004	**Donoghue, Roger** **Donoghue, Barrett & Mc Cue, P.C.** **One Beacon St.** **Boston, MA 02108-**									
	Donoghue, Barrett & Singal, P.C.	**950017**	16	.00	60,000.00	.00	60,000.00	**120,000.00**	01/27/1997	
	International Game Technology	**950019**	04	.00	9,000.00	.00	9,000.00	**18,000.00**	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**69,000.00**	**.00**	**69,000.00**	**138,000.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0832	**Donovan III, John F 659 Washington * Braintree, MA 02184-**									
	AK Media	**950121**	22	.00	6,000.00	.00	.00	6,000.00	01/15/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	.00	6,000.00		
0092	**Donovan, George E Lyne, Woodworth & Evarts, LLP 600 Atlantic Ave, 27th fl * Boston, MA 02210-**									
	Greater Boston Young Men's Christian Association	**950041**	12	.00	1,889.00	.00	550.00	2,439.00	01/13/1997	08/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,889.00	.00	550.00	2,439.00		
0844	**Donovan, Paul T c/o Dennis Kearney One State St., 8th Floor Boston, MA 02109-**									
	Boston Renaissance Charter School	**970087**	06	.00	5,330.00	.00	7,420.00	12,750.00	03/18/1997	
	Kearney, Dennis J.	**970002**	16	.00	7,500.00	.00	31,500.00	39,000.00	02/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,830.00	.00	38,920.00	51,750.00		
0202	**Dooley, Sr, Glenn E 18 Graffin Dr * Latham, NY 12110-**									
	Warner Lambert Co., Parke-Davis Division	**950593**	19	.00	2,144.00	.00	2,500.00	4,644.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,144.00	.00	2,500.00	4,644.00		
0929	**Dorsinville, Dr Mona M 1166 River St. #1 Hyde Park, MA 02136-**									
	Cross Cultural Medical Association / IMPAC	**970191**	06	.00	.00	.00	.00	.00	07/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0224	**Duhamel, Shawn H** **c/o Retired State, County & Mun.** **11 Beacon St.** **Boston, MA 02108-**									
	Retired State, County, Municipal Employees Assoc. of Mass.	950364	14	.00	20,000.00	.00	20,000.00	40,000.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	20,000.00	40,000.00		
0807	**Durant M.D., Assistant Director, Thomas** **Mass. General Hospital** **55 Fruit St. *** **Boston, MA 02114-**									
	Mass. General Hospital	950960	10	.00	14,600.00	.00	14,600.00	29,200.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,600.00	.00	14,600.00	29,200.00		
0351	**Dwyer, Kevin M** **c/o Joyce & Joyce** **22 Beacon St.** **Boston, MA 02108-**									
	Citizens United to Raise the Cap	960108	06	.00	10,000.00	.00	.00	10,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	.00	10,000.00		
0921	**Dyer, Dennis M** **28 Cabot Street *** **Beverly, MA 01915-**									
	Chemical Manufacturers Association	970172	11	.00	.00	.00	5,000.00	5,000.00	07/08/1997	
	Mass. Chemical Technology Alliance	950512	03	.00	.00	.00	5,000.00	5,000.00	08/25/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	10,000.00	10,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0652	**E.L.M. Management Services Corp., 6 Beacon St., Suite 210 Boston, MA 02108-**									
	A D S Ventures, Inc.	**950629**	23	.00	4,250.00	.00	4,000.00	**8,250.00**	01/27/1997	
	A.B.C.C. Investigations Assoc.	**970024**	14	.00	1,600.00	.00	800.00	**2,400.00**	01/15/1997	
	American International Group (AIG)	**970242**	17	.00	.00	.00	5,000.00	**5,000.00**	11/10/1997	11/20/1
	B.S.I./Bureau of Special Investigations Assoc.	**970023**	14	.00	2,500.00	.00	3,000.00	**5,500.00**	01/15/1997	
	CHC/Wampanoag Tribe (Aquinnah)	**970025**	04	.00	32,000.00	.00	4,000.00	**36,000.00**	01/27/1997	
	COPS/Coalition of Public Safety	**960552**	14	.00	1,200.00	.00	.00	**1,200.00**	01/16/1997	
	Kemper Reinsurance Co.	**960088**	17	.00	36,000.00	.00	36,000.00	**72,000.00**	01/15/1997	
	Phillip Morris Management Corporation	**950799**	24	.00	24,000.00	.00	24,000.00	**48,000.00**	01/15/1997	
	United Services Automobile Assoc. (USAA)	**970258**	13	.00	.00	.00	.00	**.00**	12/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	101,550.00	.00	76,800.00	178,350.00		
0463	**E.S.C. Services, Inc, 10 Danforth Lane * Rocky Hill, CT 06067-**									
	Bally Total Fitness	**950541**	21	.00	7,000.00	.00	11,000.00	**18,000.00**	03/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,000.00	.00	11,000.00	18,000.00		
0480	**Eddy, William J 3 Barrows Rd * Worcester Rd, MA 01609-**									
	Mass. Assoc. of Day Care Agencies	**950188**	12	.00	6,750.00	.00	6,750.00	**13,500.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,750.00	.00	6,750.00	13,500.00		
0353	**Eid, Cynthia A 141 Tremont Street, 6th Floor Boston, MA 02111-**									
L	G. E. Capital Assurance Co., formerly AMEX Life Assurance Co.	**950291**	17	.00	9,000.00	.00	6,000.00	**15,000.00**	01/14/1997	
L	Mass. Assoc. for Staffing Services, formerly Temporary Services	**950875**	03	.00	1,500.00	.00	3,000.00	**4,500.00**	01/14/1997	
	Mass. Independent Child Care Organization	**950282**	12	.00	.00	.00	3,000.00	**3,000.00**	09/09/1997	
L	Mass. Restaurant Association	**950026**	08	.00	18,750.00	.00	18,750.00	**37,500.00**	01/14/1997	
L	National Technical Services Association	**950874**	03	.00	1,500.00	.00	3,000.00	**4,500.00**	01/14/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0829	Elsbreer, Susan c/o Project Bread 160 N. Washington St. * Boston, MA 02114-									
	Project Bread-The Walk for Hunger, Inc	950662	12	.00	1,300.00	.00	1,300.00	2,600.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,300.00	.00	1,300.00	2,600.00		
0948	Embrey, Brent C c/o ML Strategies One Financial Center Boston, MA 02111-									
	Golden Rule Insurance Company	950016	13	.00	.00	.00	3,858.00	3,858.00	10/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	3,858.00	3,858.00		
0402	Epstein, Caren S PO Box 426 Moody St* Ludlow, MA 01056-									
	Mass. Municipal Wholesale Electric Company	950241	26	.00	912.00	.00	2,774.00	3,686.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	912.00	.00	2,774.00	3,686.00		
0669	Erickson, Jenny A c/o John Hancock Mutual Life Ins. Co c/o Chris Koczela, P.O. Box 111 Boston, MA 02117-									
	John Hancock Mutual Life Insurance Co.	950141	17	.00	243.00	.00	81.00	324.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	243.00	.00	81.00	324.00		
0953	Erwin, John G c/o Julie Rosen 56 Varick Rd. * Waban, MA 02168-									
	Tufts Associated Health Plans	960079	13	.00	.00	.00	200.00	200.00	11/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	200.00	200.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0691	**Essential Strategies, Inc., 1 Beacon St, 24th fl Boston, MA 02108-**									
	AK Media	**950121**	22	.00	18,000.00	.00	18,000.00	**36,000.00**	01/13/1997	
	Bluestone Energy Services, Inc.	**970248**	18	.00	.00	.00	2,500.00	**2,500.00**	11/26/1997	
	Western New England Fairgrounds, Inc.	**950848**	04	.00	10,000.00	.00	10,000.00	**20,000.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,000.00	.00	30,500.00	58,500.00		
0786	**Ezickson, Doran F c/o McDermott, Will & Emery 75 State St., 17th Fl. * Boston, MA 02109-**									
	Eastern Utilities Associates	**970103**	26	.00	1,045.00	.00	5,060.00	**6,105.00**	04/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,045.00	.00	5,060.00	6,105.00		
0336	**Falcone, Carol A 15 Cliff Rd. Gloucester, MA 01930-**									
	National Assoc. of Rehabilitation Professionals in the Private Sector	**950207**	03	.00	700.00	.00	.00	700.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	700.00	.00	.00	700.00		
0140	**Fallon, Jr., John W c/o PFFM 130 Bowdoin St, Suite 710 Boston, MA 02108-**									
	Professional Firefighters of Mass.	**950304**	20	.00	3,481.08	.00	3,586.00	**7,067.08**	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,481.08	.00	3,586.00	7,067.08		
0835	**Farley, Edward D c/o Shanley Fleming & Associates 2 Park Plaza, Suite 205 Boston, MA 02116-**									
	Shanley Fleming and Associates	**960500**	16	.00	5,500.00	.00	10,000.00	**15,500.00**	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,500.00	.00	10,000.00	15,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0118	**Faulkner, Francis J** **18 Tremont St, #608** **Boston, MA 02108-**									
	Citizens for Limited Taxation & Government	**950363**	23	.00	2,500.00	.00	1,000.00	**3,500.00**	01/31/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	1,000.00	3,500.00		
0843	**Feaster, Jr., Joseph D** **c/o The Victory Group** **121 Mt. Vernon St.** **Boston, MA 02108-**									
	Houston Herstek Favat	**970074**	02	.00	3,000.00	.00	.00	**3,000.00**	03/06/1997	
	Jewish Memorial Hospital	**950635**	10	.00	.00	.00	1,000.00	**1,000.00**	10/14/1997	
	Victory Group, The	**960113**	16	.00	2,640.00	.00	1,440.00	**4,080.00**	01/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,640.00	.00	2,440.00	8,080.00		
0303	**Feldberg, Roslyn L** **Mass. Nurses Assoc** **340 Turnpike St. *** **Canton, MA 02021-**									
	Mass. Nurses Association	**950427**	10	.00	11,673.00	.00	12,486.00	**24,159.00**	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,673.00	.00	12,486.00	24,159.00		
0373	**Ferrante, Michael J** **118 Cedar Street** **Wellesley Hills, MA 02181-**									
	Mass. Oilheat Council	**950466**	18	.00	7,200.00	.00	7,200.00	**14,400.00**	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,200.00	.00	7,200.00	14,400.00		
0181	**Ferriter, Maurice J** **31 Longfellow *** **Holyoke, MA 01040-**									
	Mass. Municipal Wholesale Electric Company	**950241**	26	.00	304.00	.00	.00	**304.00**	01/06/1997	
	Municipal Electric Association of Massachusetts, Inc.	**950244**	26	.00	.00	.00	.00	**.00**	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	304.00	.00	.00	304.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0161	**Ferson, Scott** **c/o McDermott/O'Neill & Assoc.** **1 Beacon St.** **Boston, MA 02108-**									
	McDermott/O'Neill Associates	**950353**	16	.00	13,150.00	.00	30,368.00	**43,518.00**	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,150.00	.00	30,368.00	43,518.00		
0151	**Fierro III, Benjamin** **141 Tremont St., Suite 600** **Boston, MA 02111-**									
	Mass. Bar Association	**950312**	15	.00	23,093.00	.00	9,843.00	**32,936.00**	01/15/1997	
	Mental Health Corporation of Massachusetts	**950308**	12	.00	.00	.00	5,550.00	**5,550.00**	10/23/1997	
	New Energy Ventures, New England	**970039**	18	.00	.00	.00	17,678.00	**17,678.00**	10/08/1997	
	Premier Insurance Company	**970230**	13	.00	.00	.00	8,750.00	**8,750.00**	10/14/1997	
	Reinsurance Association of America c/o Multistate Associates, Inc	**950538**	13	.00	.00	.00	8,750.00	**8,750.00**	10/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,093.00	.00	50,571.00	73,664.00		
0523	**Finn, Peter R** **c/o Mass. Assoc. of School Super.** **132 Lincoln St, #6L *** **Boston, MA 02111-**									
	Mass. Assoc. of School Superintendents	**950601**	06	.00	6,000.00	.00	6,000.00	**12,000.00**	03/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0600	**Finnegan & Underwood, 20 Custom House Street Boston, MA 02110-**									
	Automobile Insurers Bureau of Mass.	950103	17	.00	30,000.00	.00	30,000.00	60,000.00	02/26/1997	
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	20,000.00	.00	20,000.00	40,000.00	02/26/1997	
	Commerce Insurance Company	950100	17	.00	33,333.00	.00	30,000.00	63,333.00	02/26/1997	
	Domestic Automobile Insurers of Mass., Inc. (DAIM)	950102	17	.00	30,000.00	.00	30,000.00	60,000.00	02/26/1997	
	Merrill Lynch, Pierce, Fenner & Smith, Inc. II	960468	02	.00	20,000.00	.00	40,000.00	60,000.00	03/12/1997	
	Pappas Management Corporation	970226	22	.00	.00	.00	2,500.00	2,500.00	09/30/1997	
	ProMutual Group Inc.	960461	13	.00	9,375.00	.00	9,375.00	18,750.00	02/26/1997	
	Workers' Compensation Rating & Inspection Bureau of Mass.	950101	17	.00	30,000.00	.00	30,000.00	60,000.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	172,708.00	.00	191,875.00	364,583.00		
0027	**Finnegan, David I 20 Custom House St Boston, MA 02110-**									
	Finnegan & Underwood	960600	16	.00	86,354.00	.00	96,118.00	182,472.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	86,354.00	.00	96,118.00	182,472.00		
0008	**Finnegan, John J 1900 Gulf Shore Blvd., #603 * Naples, FL 33940-**									
E	BSC Group, Inc	960532	05	.00	4,500.00	.00	6,000.00	10,500.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	6,000.00	10,500.00		
0284	**Finnegan, Stephen J c/o Finnegan & Bearse 1 Boston Place, Suite 2650 * Boston, MA 02108-4400**									
	Mass. Assoc. of School Committees, Inc.	950415	06	.00	12,000.00	.00	23,500.00	35,500.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	23,500.00	35,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0882	**Finnerty, Sean J** **c/o U.S. Generating Company** **One Bowdoin Sq. *** **Boston, MA 02114-**									
	U.S. Generating Company (formerly J. Makowski Associates)	950150	07	.00	1,500.00	.00	15,000.00	16,500.00	04/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	15,000.00	16,500.00		
0035	**Fisher, Martin W** **Quinn & Morris** **141 Tremont St** **Boston, MA 02111-**									
	Quinn & Morris	950127	16	.00	27,105.00	.00	35,092.00	62,197.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,105.00	.00	35,092.00	62,197.00		
0267	**Fisher, William B** **c/o Mass. Mutual Life Insurance Co.** **1295 State St. *** **Springfield, MA 01111-**									
	Mass. Mutual Life Insurance, Co.	950351	13	.00	533.00	.00	1,134.00	1,667.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	533.00	.00	1,134.00	1,667.00		
0787	**Fitzgerald, Paul T** **c/o Common Cause** **59 Temple Place, Suite 600 *** **Boston, MA 02111-**									
	Common Cause	950497	23	.00	16,225.00	.00	1,082.00	17,307.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,225.00	.00	1,082.00	17,307.00		
0566	**Fitzgerald, Timothy M** **c/o MTA** **20 Ashburton Pl** **Boston, MA 02108-**									
E	Mass. Teachers Association	950679	06	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0762	Flanagan, Jack F c/o MA Correction Off. Fed. Union 50 Redfield St., Suite 101 * Boston, MA 02122-									
	Mass. Correction Officers Federated Union	950904	14	.00	4,139.00	.00	3,470.00	7,609.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,139.00	.00	3,470.00	7,609.00		
0085	Flanagan, Jr., Donald B c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	50,000.00	.00	60,000.00	110,000.00	02/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,000.00	.00	60,000.00	110,000.00		
0569	Flannagan, Jr., John H c/o MTA 20 Ashburton Pl Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	26,286.00	.00	16,923.00	43,209.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,286.00	.00	16,923.00	43,209.00		
0080	Fleming, F. Jeffrey Shanley, Fleming & Associates Two Park Plaza, Suite 205 Boston, MA 02116-									
	Shanley Fleming and Associates	960500	16	.00	.00	.00	.00	.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0145	Floreen, David E Mass. Bankers Assoc. 73 Tremont St., Suite 306 * Boston, MA 02108-									
	Mass. Bankers Association	950164	03	.00	13,000.00	.00	5,500.00	18,500.00	03/25/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,000.00	.00	5,500.00	18,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0475	**Flynn, Bernard D** **c/o Mass. Hospital Assoc.** **5 New England Executive Park** **Burlington, MA 01803-**									
	Mass. Hospital Association	950490	10	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0247	**Flynn, Maryclare** **Mass. Citizens for Life** **The Schrafft Center, 529 Main Street** **Charlestown, MA 02129-**									
	Mass. Citizens for Life	950394	23	.00	3,000.00	.00	2,800.00	5,800.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	2,800.00	5,800.00		
0252	**Flynn, Maureen E** **16 Beaufort Rd** **Jamaica Plain, MA 02130-**									
	National Organization for Women - Massachusetts	950445	23	.00	7,280.00	.00	910.00	8,190.00	03/19/1997	07/18/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,280.00	.00	910.00	8,190.00		
0795	**Flynn, Peter G** **New England Electric System Companies** **25 Research Dr. *** **Westborough, MA 01582-**									
E	New England Electric System	950153	26	.00	6,341.00	.00	7,473.00	13,814.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,341.00	.00	7,473.00	13,814.00		
0411	**Foley, Howard P** **c/o Mass High Technology Council** **1601 Trapelo Rd *** **Waltham, MA 02154-**									
	Mass. High Technology Council, Inc.	950530	11	.00	56,290.00	.00	28,805.00	85,095.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	56,290.00	.00	28,805.00	85,095.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0386	**Foley, Jr., Cornelius J** c/o Mass. Assoc. of HMO's 18 Tremont Street * Boston, MA 02108-									
	Mass. Assoc. of HMO's	950303	10	.00	55,103.00	.00	46,704.00	101,807.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	55,103.00	.00	46,704.00	101,807.00		
0361	**Foley, Jr., Daniel J** c/o PIIAM 137 Pennsylvania Avenue * Framingham, MA 01701-									
	Professional Independent Insurance Agents of Mass., Inc.	950457	17	.00	24,750.00	.00	24,750.00	49,500.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,750.00	.00	24,750.00	49,500.00		
0059	**Foley, Martin V** c/o Snow, Courtney and Assoc. 11 Beacon St, Suite 305 Boston, MA 02108-									
	Snow, Courtney and Associates	950215	16	.00	21,900.00	.00	24,662.00	46,562.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,900.00	.00	24,662.00	46,562.00		
0319	**Forman, Charles P** 100 Hallet Street * Boston, MA 02124-									
	Browning Ferris Industries	950253	07	.00	3,200.00	.00	3,500.00	6,700.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,200.00	.00	3,500.00	6,700.00		
0204	**Forrester, Joe Edward** Merrill Lynch 250 Vesey St., North Tower * New York, NY 10281-1309									
E	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	950296	02	.00	3,000.00	.00	3,500.00	6,500.00	05/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	3,500.00	6,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0926	Fraser, Jennifer One Beidge Street Newton, MA 02158-									
	Not Bullet Proof, Inc	960583	23	.00	.00	.00	.00	.00	07/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0160	Fremder, Edwin J c/o Assoc. Subcontractors of Mass 1 Washington Mall * Boston, MA 02108-									
	Associated Subcontractors of Massachusetts, Inc	950328	05	.00	250.00	.00	250.00	500.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	250.00	.00	250.00	500.00		
0684	Fresina, Lori J American Cancer Society 30 Speen St * Framingham, MA 01701-									
	American Cancer Society, Mass. Division	950154	24	.00	8,700.00	.00	5,480.00	14,180.00	02/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,700.00	.00	5,480.00	14,180.00		
0774	Friedes, Joshua A c/o Common Cause 59 Temple Pl. * Boston, MA 02111-									
	Common Cause	950497	23	.00	14,850.00	.00	3,153.00	18,003.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,850.00	.00	3,153.00	18,003.00		
0890	Fuller, Kevin L 818 Derby Ave* Camp Hill, PA 17011-									
	Rhone-Poulene Rorer, Inc.	970127	19	.00	2,000.00	.00	2,000.00	4,000.00	04/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,000.00	4,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0414	**Gear, Kenneth T** **c/o Retailers Association of Mass** **18 Tremont St, Suite 702** * **Boston, MA 02108-**									
	Retailers Association of Massachusetts	950076	03	.00	4,400.00	.00	4,400.00	8,800.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,400.00	.00	4,400.00	8,800.00		
0012	**Gefaell, John H W** **Corby North Bridge Securities- M. Reilly** **99 Bedford St.** * **Boston, MA 02111-**									
	Corby North Bridge Securities, Inc	950973	02	.00	1,750.00	.00	2,100.00	3,850.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,750.00	.00	2,100.00	3,850.00		
0862	**Gelles, Edward** **c/o A. Herrington/GM Strategies** * **One Longfellow Pl., Suite 3609** **Boston, MA 02114-**									
	GM Strategies, Inc.	970048	16	.00	3,000.00	.00	25,750.00	28,750.00	02/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	25,750.00	28,750.00		
0655	**Gens, Timothy F** **Mass. Hospital Association** **5 New England Executive Park** **Burlington, MA 01803-**									
	Mass. Hospital Association	950490	10	.00	45,000.00	.00	15,000.00	60,000.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	45,000.00	.00	15,000.00	60,000.00		
0244	**Giannetti, Anthony J** **Fraternal Order of Police** **1620 Hyde Park Ave.** **Boston, MA 02136-**									
	Fraternal Order of Police	960375	20	.00	10,000.00	.00	24,500.00	34,500.00	02/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	24,500.00	34,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0077	**Gibbons, Robert E** **c/o Mass. Hospital Assoc.** **5 New England Executive Park** **Burlington, MA 01803-**									
	Mass. Hospital Association	**950490**	10	.00	44,000.00	.00	46,288.00	90,288.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	44,000.00	.00	46,288.00	90,288.00		
0375	**Gillespie, Douglas P** **Mass. Farm Bureau Federation** **466 Chestnut St. *** **Ashland, MA 01721-2299**									
	Mass. Farm Bureau Federation	**950230**	07	.00	6,666.00	.00	6,000.00	12,666.00	01/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,666.00	.00	6,000.00	12,666.00		
0785	**Gillespie, John** **c/o Issues Management** **1 Beacon St.** **Boston, MA 02108-**									
	Bear, Stearns & Co., Inc.	**950932**	02	.00	17,500.00	.00	15,625.00	33,125.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,500.00	.00	15,625.00	33,125.00		
0166	**Gillett, Jr., Henry S** **138 Old County Road** **Westport, MA 02790-**									
	Cape Cod Cranberry Growers' Assoc.	**950332**	03	.00	2,730.00	.00	2,730.00	5,460.00	01/02/1997	
	Mass. Ambulance Assoc.	**950333**	03	.00	3,750.00	.00	3,750.00	7,500.00	01/21/1997	
	Mass. Community Action Program Directors Assoc. - (MASSCAP)	**960590**	12	.00	7,500.00	.00	7,500.00	15,000.00	01/21/1997	
	Mass. Nursery and Landscape Assoc.	**950438**	23	.00	4,000.00	.00	4,000.00	8,000.00	01/02/1997	
	Mass. Society of Independent Accountants	**950820**	03	.00	4,500.00	.00	4,500.00	9,000.00	01/02/1997	
	Monsanto	**950539**	07	.00	16,000.00	.00	16,002.00	32,002.00	01/21/1997	
	New England Cable Television Assoc., Inc.	**950331**	26	.00	20,000.00	.00	20,000.00	40,000.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	58,480.00	.00	58,482.00	116,962.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0456	**Gilmore, Brian R** c/o A.I.M. 222 Berkeley St, PO Box 763 Boston, MA 02117-0763									
	Associated Industries of Mass.	950430	03	.00	3,000.00	.00	4,000.00	7,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	4,000.00	7,000.00		
0588	**Ginsberg, Jonathan A** Forest City Enterprises 38 Sidney St. * Cambridge, MA 02139-									
	Forest City Development	960030	25	.00	2,500.00	.00	2,000.00	4,500.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	2,000.00	4,500.00		
0329	**Glass, Donald S** 40 Broad Street, Suite 205 * ATTN: Dale Zelony Boston, MA 02109-									
	Community Bank League of New England	950056	02	.00	11,200.00	.00	14,700.00	25,900.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,200.00	.00	14,700.00	25,900.00		
0226	**Glick, Charles** c/o JCRC 126 High St. * Boston, MA 02110-									
	Jewish Community Relations Council of Greater Boston (JCRC)	960699	23	.00	8,000.00	.00	8,000.00	16,000.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	8,000.00	16,000.00		
0050	**Glynn, Maureen** c/o Issues Management Group 1 Beacon St Boston, MA 02108-									
	Cremin, Thomas E.	960086	16	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
	Murphy, John E. Jr., Attorney at Law	950917	16	.00	12,500.00	.00	24,000.00	36,500.00	01/10/1997	
	National Wholesale Druggists' Assoc.(NWDA) c/o Multistate Associates	950180	03	.00	2,000.00	.00	.00	2,000.00	02/10/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0863	**GM Strategies, Inc., c/o Anne Herrington One Longfellow Pl, Ste. 3609* Boston, MA 02114-**									
	Greenleaf Realty Trust	**970146**	22	.00	5,000.00	.00	25,000.00	**30,000.00**	05/22/1997	
	Liberty Chevrolet	**970227**	01	.00	.00	.00	3,000.00	**3,000.00**	10/02/1997	
	System Resources, Inc.	**970047**	11	.00	24,000.00	.00	24,000.00	**48,000.00**	02/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,000.00	.00	52,000.00	81,000.00		
0744	**Godin, Jason J Brandon Associates 10 Liberty Sq Boston, MA 02109-**									
	Brandon Associates, LLC	**950286**	16	.00	20,000.00	.00	25,000.00	**45,000.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	25,000.00	45,000.00		
0597	**Goldblatt, Steven L c/o Brandon Associates 10 Liberty Square Boston, MA 02109-**									
	Brandon Associates, LLC	**950286**	16	.00	20,000.00	.00	25,000.00	**45,000.00**	02/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	25,000.00	45,000.00		
0309	**Golembeski, John K Two Center Plaza * Boston, MA 02108-**									
	Mass. Property Insurance Underwriting Assoc.	**950432**	17	.00	.00	.00	.00	**.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0905	**Gombos, Steven M Ritzert & Leyton, P.C. 10387 Main St., Suite 200 * Fairfax, VA 22030-**									
	Lottery Winners Tax Association, Inc.	**970144**	04	.00	.00	.00	.00	**.00**	05/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0239	**Gomes, James R** **c/o Environmental League of Mass.** **3 Joy St *** **Boston, MA 02108-**									
	Environmental League of Mass.	**950447**	07	.00	1,125.00	.00	1,364.00	2,489.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,125.00	.00	1,364.00	2,489.00		
0359	**Gould, John J** **c/o A.I.M.** **222 Berkeley St, PO Box 763** **Boston, MA 02117-0763**									
	Associated Industries of Mass.	**950430**	03	.00	16,000.00	.00	16,000.00	32,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,000.00	.00	16,000.00	32,000.00		
0717	**Government Business Associates, Inc,** **50 Franklin St. *** **Boston, MA 02110-**									
	National Assoc. of Housing & Redevelopment Officials (NAHRO)	**950851**	22	.00	12,000.00	.00	12,000.00	24,000.00	01/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	12,000.00	24,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0051	**Governmental Strategies, Inc., 130 Bowdoin St. Suite 1301 Boston, MA 02108-**									
	Alliance for Young Families, The	950197	12	.00	3,000.00	.00	3,000.00	6,000.00	01/21/1997	
	Associated Day Care Services of Metropolitan Boston	950192	12	.00	6,000.00	.00	6,000.00	12,000.00	02/04/1997	
	Association of Developmental Disabilities' Providers	950194	12	.00	3,750.00	.00	3,750.00	7,500.00	01/10/1997	
	Cambridge Economic Opportunity Council	960033	23	.00	6,000.00	.00	6,000.00	12,000.00	01/10/1997	
	Citizen's Housing & Planning Association	950195	12	.00	7,500.00	.00	7,500.00	15,000.00	01/07/1997	
	Coalition of Massachusetts Regional Non-Profit Housing Agencies, Inc	950199	12	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1997	
	Community Economic Developement Assistance Corp (CEDAC)	950609	03	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
	Greater Boston Legal Services	950225	15	.00	1,667.00	.00	5,000.00	6,667.00	03/10/1997	
	Hospice Federation of MA	950186	10	.00	5,666.00	.00	4,250.00	9,916.00	01/10/1997	
	Infant Toddler Advocates, Inc.	950664	12	.00	5,000.00	.00	5,000.00	10,000.00	01/10/1997	
	Mass. Assoc. of Community Development Corporations	950187	03	.00	3,000.00	.00	3,000.00	6,000.00	01/10/1997	
	Mass. Assoc. of Day Care Agencies	950188	12	.00	4,500.00	.00	4,500.00	9,000.00	01/10/1997	
	Mass. Assoc. of Physician Assistants	960089	10	.00	7,500.00	.00	7,500.00	15,000.00	01/10/1997	
	Mass. Coalition for the Homeless	950802	12	.00	10,000.00	.00	10,000.00	20,000.00	01/10/1997	
	Mass. Coalition of Rape Crisis Services, The	950200	12	.00	3,750.00	.00	3,750.00	7,500.00	02/20/1997	
	Mass. Council for Home Care Aide Services, Inc.	970041	12	.00	3,750.00	.00	3,750.00	7,500.00	02/20/1997	
	Mass. Family Planning Association	950189	12	.00	6,450.00	.00	6,450.00	12,900.00	01/13/1997	
	Mass. Legal Assistance Corp.	950191	15	.00	6,000.00	.00	6,000.00	12,000.00	01/10/1997	
	Mass. Organization of Nurse Executives	950816	10	.00	10,000.00	.00	12,000.00	22,000.00	01/13/1997	
	Mass. Society of Health-Systems Pharmacists (MSHP)	950190	10	.00	5,940.00	.00	5,940.00	11,880.00	01/21/1997	
	South Shore Housing Developement Corp	950822	22	.00	.00	.00	.00	.00	01/10/1997	
	Special Needs Adoption Network	950715	12	.00	5,000.00	.00	5,000.00	10,000.00	01/10/1997	
	Vinfen Corporation	950196	12	.00	5,500.00	.00	2,500.00	8,000.00	01/10/1997	
	YouthBuild Boston and MA YouthBuild Coalition	960382	12	.00	6,000.00	.00	6,000.00	12,000.00	07/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	131,973.00	.00	132,890.00	264,863.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0517	**Graham, Jeffrey T** **c/o BankBoston, Box 01-28-04** **PO Box 2016 *** **Boston, MA 02106-2016**									
	BankBoston	**950596**	02	.00	.00	.00	5,000.00	**5,000.00**	09/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**.00**	**.00**	**5,000.00**	**5,000.00**		
0275	**Graham, William J** **c/o Mass. Assoc. of HMO's** **18 Tremont St., Suite 305** **Boston, MA 02108-**									
	Mass. Assoc. of HMO's	**950303**	10	.00	.00	.00	.00	**.00**	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**.00**	**.00**	**.00**	**.00**		
0173	**Grant, Joseph M** **136 Gardiner Rd. *** **Quincy, MA 02169-**									
L	Children's Hospital	**950506**	10	.00	12,500.00	.00	12,500.00	**25,000.00**	01/17/1997	
	Mass. Extended Care Federation	**950337**	10	.00	20,000.00	.00	20,000.00	**40,000.00**	01/07/1997	
	Mass. Medical Society	**950336**	10	.00	75,000.00	.00	.00	**75,000.00**	01/07/1997	
	Professional Liability Foundation Ltd	**950873**	10	.00	30,000.00	.00	.00	**30,000.00**	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**137,500.00**	**.00**	**32,500.00**	**170,000.00**		
0356	**Gray, Alyse** **Intercontinental Energy Corp** **350 Lincoln Pl. *** **Hingham, MA 02043-**									
	Intercontinental Energy Corporation	**960692**	26	.00	23,750.00	.00	23,750.00	**47,500.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**23,750.00**	**.00**	**23,750.00**	**47,500.00**		
0271	**Gray, C. Boyden** **2445 M St, NW *** **(agent only)** **Washington, DC 20007-**									
E	New England Electric System	**950153**	26	.00	.00	.00	[illegible]	[illegible]	[illegible]	

Washington, DC 20007-
E New England Electric System

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0852	**Gregory & Associates, 158 Mount Auburn Street Cambridge, MA 02138-**									
	Anti-Displacement Project	**970095**	22	.00	1,000.00	.00	1,000.00	**2,000.00**	04/02/1997	
	Carroll School, The	**950899**	06	.00	10,000.00	.00	5,000.00	**15,000.00**	02/06/1997	
	Dever Association for the Retarded Inc.	**950361**	12	.00	4,000.00	.00	3,000.00	**7,000.00**	01/22/1997	
	Fair Share Development Corporation	**970116**	07	.00	.00	.00	.00	**.00**	04/16/1997	
	Mass. Alliance for Public Education	**970029**	06	.00	.00	.00	.00	**.00**	02/06/1997	
	Mass. Alliance of H.U.D. Tenants	**970028**	22	.00	4,000.00	.00	3,500.00	**7,500.00**	01/22/1997	
	Mass. Senior Action Council	**950910**	12	.00	.00	.00	2,000.00	**2,000.00**	01/22/1997	
	Northeast Energy Efficiency Council	**970159**	18	.00	.00	.00	25,000.00	**25,000.00**	07/21/1997	
	Veterans Benefits Clearinghouse	**950360**	12	.00	2,000.00	.00	3,000.00	**5,000.00**	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**21,000.00**	**.00**	**42,500.00**	**63,500.00**		
0112	**Gregory, Christopher c/o Gregory & Associates 158 Mount Auburn Street Cambridge, MA 02138-**									
	Gregory & Associates	**970027**	16	.00	3,500.00	.00	.00	**3,500.00**	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**3,500.00**	**.00**	**.00**	**3,500.00**		
0858	**Gregory, Laura M c/o L. Connolly/Gallagher & Gallagher One Constitution Plaza * Boston, MA 02129-**									
	Lloyds Credit Corporation	**960074**	02	.00	3,950.00	.00	.00	**3,950.00**	02/27/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**3,950.00**	**.00**	**.00**	**3,950.00**		
0064	**Gresham-Moran, Juliet The Choate Group 53 State St. Boston, MA 02109-**									
	Choate Group, The	**950201**	16	.00	6,000.00	.00	.00	**6,000.00**	01/15/1997	09/12/1
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**6,000.00**	**.00**	**.00**	**6,000.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0722	Grinstead, Eric P 10 Brooks Rd. * Paxton, MA 01612-									
	Glaxo Wellcome Inc	950033	19	.00	9,026.00	.00	16,532.00	25,558.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,026.00	.00	16,532.00	25,558.00		
0818	Groves, Patricia 20 Post Office Ave * Andover, MA 01810-									
	Hickey Associates, Brian S.	950104	16	.00	.00	.00	.00	.00	09/15/1997	10/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0491	Guenther, William H c/o Mass Insight 1030 Mass Ave. * Cambridge, MA 02132-									
	Mass. Insight	950580	03	.00	7,000.00	.00	3,000.00	10,000.00	02/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,000.00	.00	3,000.00	10,000.00		
0604	Guiney, Richard J 7 Mystic St. * Charlestown, MA 02129-									
	Boston Carmen's Union, Local 589 ATU	950710	14	.00	19,800.00	.00	19,800.00	39,600.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	19,800.00	.00	19,800.00	39,600.00		
0368	Guveyan, Steven S c/o Mass. Petroleum Institute 11 Beacon St. * Boston, MA 02108-									
	American Petroleum Institute (Mass. Petroleum Council)	950418	18	.00	6,000.00	.00	.00	6,000.00	01/22/1997	12/18/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	.00	6,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0615	**Habib, William M** **6 Beacon Street** **Suite 205** **Boston, MA 02108-**									
	Home Builders Assoc. of Mass.	950731	05	.00	4,800.00	.00	4,800.00	9,600.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,800.00	.00	4,800.00	9,600.00		
0589	**Hadley, Sonia J** **134 Chandler Rd*** **Andover, MA 01810-**									
	Associated Industries of Mass.	950430	03	.00	2,000.00	.00	.00	2,000.00	01/08/1997	01/31/1
	Eastman Kodak Company	950040	03	.00	4,000.00	.00	5,000.00	9,000.00	02/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	5,000.00	11,000.00		
0641	**Haggerty, Jeffrey** **c/o Hickey Associates** **9 Park St, 5th fl** **Boston, MA 02108-**									
	Hickey Associates, Brian S.	950104	16	.00	36,000.00	.00	30,000.00	66,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	36,000.00	.00	30,000.00	66,000.00		
0290	**Hall, Inta Z** **PO Box 135 *** **Hingham, MA 02043-**									
	Mass. Assoc. for Persons in Supported Employment (MAPSE)	960668	12	.00	1,800.00	.00	450.00	2,250.00	02/11/1997	
	Mass. Brain Injury Association	950421	10	.00	13,615.00	.00	13,698.00	27,313.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,415.00	.00	14,148.00	29,563.00		
0070	**Hall, Jackson C** **c/o Meredith & Associates** **30 Winter St., 7th floor** **Boston, MA 02108-**									
	Mass. Internet Service Providers Coalition	970123	11	.00	4,900.00	.00	3,500.00	8,400.00	01/13/1997	
	Meredith & Associates	950223	16	.00	35,055.00	.00	41,805.00	76,860.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	39,955.00	.00	45,305.00	85,260.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0837	**Hammond, Toby L** **Mass. Laborers' Council** **7 Laborers' Way*** **Hopkinton, MA 01748-**									
	Mass. Laborers' District Council	950217	14	.00	11,250.00	.00	11,250.00	22,500.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,250.00	.00	11,250.00	22,500.00		
0710	**Hanig, Esther** **c/o Project Bread** **160 No. Washington St. *** **Boston, MA 02114-**									
	Project Bread-The Walk for Hunger, Inc	950662	12	.00	4,500.00	.00	4,500.00	9,000.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	4,500.00	9,000.00		
0873	**Hannon, Kathryn** **c/o Reilly Associates/Commonwealth Group** **One Beacon St., 24th Floor** **Boston, MA 02108-**									
	Reilly Associates / The Commonwealth Group	950636	16	.00	8,000.00	.00	12,000.00	20,000.00	03/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	12,000.00	20,000.00		
0086	**Hannon, Thomas J** **Boston Plasteres & Cement Masons** **7 Frederick St. *** **Boston, MA 02124-**									
	Boston Plasterers & Cement Masons - Local 534	970046	14	.00	13,000.00	.00	.00	13,000.00	01/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,000.00	.00	.00	13,000.00		
0813	**Harding, Robert L** **Corby North Bridge Securities- M. Reilly** **99 Bedford St. *** **Boston, MA 02109-**									
	Corby North Bridge Securities, Inc	950973	02	.00	3,400.00	.00	2,650.00	6,050.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,400.00	.00	2,650.00	6,050.00		

Run Date: 2/4/98 12:01:13 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0937	**Harrington, Alison** **c/o McDermott/O'Neill Associates** **One Beacon St.** **Boston, MA 02108-**									
	McDermott/O'Neill Associates	**950353**	16	.00	.00	.00	7,675.00	7,675.00	08/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	7,675.00	7,675.00		
0205	**Harrington, James D** **c/o The Karol Group** **99 Summer St., Suite 1540 *** **Boston, MA 02110-**									
	Karol Group, Inc., The	**970888**	16	.00	9,000.00	.00	9,000.00	18,000.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,000.00	.00	9,000.00	18,000.00		
0189	**Harrington, James T** **c/o American Insurance Association** **2 Park Plaza, Suite 200 *** **Boston, MA 02116-**									
	American Insurance Association	**950264**	17	.00	14,000.00	.00	14,000.00	28,000.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,000.00	.00	14,000.00	28,000.00		
0049	**Harrington, Kevin B** **c/o Issues Management** **One Beacon St.** **Boston, MA 02108-**									
	AK Media	**950121**	22	.00	18,000.00	.00	18,000.00	36,000.00	02/06/1997	
	Associated Industries of Mass.	**950430**	03	.00	9,000.00	.00	9,000.00	18,000.00	01/21/1997	
	Bear, Stearns & Co., Inc.	**950932**	02	.00	9,000.00	.00	9,000.00	18,000.00	01/21/1997	
	Blue Cross Blue Shield of Massachusetts	**950179**	13	.00	21,900.00	.00	21,900.00	43,800.00	01/21/1997	
	Pharmaceutical Research and Manufacturers of America	**950182**	19	.00	18,500.00	.00	18,500.00	37,000.00	03/12/1997	
	Shell Oil Company	**950183**	18	.00	10,002.00	.00	10,000.00	20,002.00	02/07/1997	
	Siemens	**960756**	11	.00	12,000.00	.00	12,000.00	24,000.00	02/25/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	98,402.00	.00	98,400.00	196,802.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0257	Harrington, Thomas J c/o Pickett & Miyares 47 Winter St., 7th Floor * Boston, MA 02108-									
	New England Trail Riders Association	950399	21	.00	10,346.00	.00	434.00	10,780.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,346.00	.00	434.00	10,780.00		
0549	Hart, Mary Ann c/o Regina Villa Associates 145 Tremont St Boston, MA 02111-									
L	Regina Villa Associates	950658	16	.00	28,224.00	.00	31,752.00	59,976.00	01/31/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,224.00	.00	31,752.00	59,976.00		
0495	Hartigan, John W Smith Barney Inc. ATTN: L. Colontuono 390 Greenwich St, 25th floor * New York, NY 10013-									
E	Smith Barney Inc	950945	02	.00	.00	.00	.00	.00	01/13/1997	03/11/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0922	Hartshorn, Heather L c/o Mass. Municipal Assoc. 60 Temple Place * Boston, MA 02111-									
	Mass. Municipal Association	950174	09	.00	.00	.00	7,038.00	7,038.00	07/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	7,038.00	7,038.00		
0614	Hayes, John R P.O. Box 80253 * S. Dartmouth, MA 02748-									
L	Brotherhood of Utility Workers of New England, Inc.	950495	14	.00	.00	.00	.00	.00	03/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0099	**Hayes, Richard J** **130 Bowdoin St, Suite 1109** **Boston, MA 02108-**									
	Public Policy Systems, Inc	**950347**	16	.00	20,000.00	.00	10,000.00	30,000.00	01/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	10,000.00	30,000.00		
0482	**Hayes, Robert E** **c/o Mass. Bay Associates** **99 Summer St.** **Boston, MA 02110-**									
	Mass. Bay Associates, Inc.	**950546**	16	.00	43,918.00	.00	60,000.00	103,918.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	43,918.00	.00	60,000.00	103,918.00		
0054	**Hayes, Virginia** **c/o Governmental Strategies, Inc.** **130 Bowdoin St.** **Boston, MA 02108-**									
	Governmental Strategies	**950185**	16	.00	16,785.00	.00	17,000.00	33,785.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,785.00	.00	17,000.00	33,785.00		
0150	**Healy, Martin W** **c/o Mass. Bar Association** **20 West St. *** **Boston, MA 02111-**									
	Mass. Bar Association	**950312**	15	.00	12,617.00	.00	14,131.00	26,748.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,617.00	.00	14,131.00	26,748.00		
0927	**Hedstrom, Mark D** **28 State Street, 30th Floor *** **Boston, MA 02109-1775**									
	Hinckley Allen Policy Management	**950431**	16	.00	.00	.00	.00	.00	07/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0349	**Heffernan Connelly, Kathi** **AT & T Wireless Services** **400 Blue Hill Drive *** **Westwood, MA 02090-**									
	AT & T Wireless Services	960383	26	.00	.00	.00	.00	.00	01/10/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0030	**Hickey Associates, Brian S** **9 Park St** **5th fl** **Boston, MA 02108-**									
E	American National Power	970131	26	.00	22,500.00	.00	45,000.00	67,500.00	04/30/1997	
	Automotive Recyclers Association of Mass	950105	01	.00	12,000.00	.00	2,000.00	14,000.00	01/14/1997	09/08/1
	Competitive Power Coalition of New England, Inc.	950372	26	.00	75,000.00	.00	125,000.00	200,000.00	01/14/1997	
	Greater Boston Food Bank	950885	12	.00	.00	.00	.00	.00	01/14/1997	
	Green Mountain Energy Resources, L.L.C.	970240	26	.00	.00	.00	15,000.00	15,000.00	10/29/1997	
	Mass. Academy of Trial Attorneys	950027	15	.00	25,000.00	.00	15,000.00	40,000.00	06/18/1997	
	Mass. Auto Body Association	950111	01	.00	14,400.00	.00	12,000.00	26,400.00	01/14/1997	
	Mass. Independent Automobile Dealers Assoc. Inc.	950302	01	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
	Mass. Manufactured Housing Association	950122	05	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
	Mass. Mortgage Association	950108	02	.00	4,700.00	.00	.00	4,700.00	01/14/1997	06/30/1
	Mass. Society of Optometrists	950109	10	.00	19,800.00	.00	19,800.00	39,600.00	01/14/1997	
	New England Financial Services Assoc., formerly Mass. Consumer Finance	950106	02	.00	10,000.00	.00	8,000.00	18,000.00	01/14/1997	
	New England Horsemen's Benevolent Assoc.	950110	21	.00	10,000.00	.00	15,000.00	25,000.00	01/14/1997	
	Power Development Company	970174	26	.00	30,000.00	.00	27,500.00	57,500.00	07/07/1997	
	Regional Rehabilitation Assoc. Mangement Corp.	970173	10	.00	2,500.00	.00	15,000.00	17,500.00	07/07/1997	
	U.S. Generating Company (formerly J. Makowski Associates)	950150	07	.00	60,000.00	.00	60,000.00	120,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	309,900.00	.00	383,300.00	693,200.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0029	**Hickey, Brian S** **c/o Hickey Associates** **9 Park St, 5th fl** **Boston, MA 02108-**									
	Hickey Associates, Brian S.	950104	16	.00	60,000.00	.00	75,000.00	135,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	60,000.00	.00	75,000.00	135,000.00		
0163	**Higgins-Cavalier, Debra L** **Mass. Society for Medical Research** **73 Princeton St, Suite 311*** **N. Chelmsford, MA 01863-**									
	Health Research Foundation	950330	10	.00	.00	.00	.00	.00	01/13/1997	09/01/1
	Mass. Society for Medical Research	950329	10	.00	.00	.00	.00	.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0121	**Hill, William J** **c/o Retired State, County, Munic. Emp of** **11 Beacon St.** **Boston, MA 02108-**									
	Retired State, County, Municipal Employees Assoc. of Mass.	950364	14	.00	6,000.00	.00	6,000.00	12,000.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0530	**Hinckley Allen Policy Management,** **c/o Mark Hedstrom** **28 State St., 30th Floor** * **Boston, MA 02109-1775**									
	Mass. Society of Oral and Maxillofacial Surgeons	950606	10	.00	5,000.00	.00	.00	5,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	.00	5,000.00		
0887	**Hinton, Cary B** **c/o Robert Rodophele @ Ferriter, Scobba** **One Beacon St., 11th Floor** * **Boston, MA 02108-**									
	Sprint Communications Company, L.P.	950245	26	.00	1,360.00	.00	.00	1,360.00	04/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,360.00	.00	.00	1,360.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0804	**Hiteshew, Kent** Bear Stearns & Co, Inc 245 Park Ave, 10th fl. * New York, NY 10167-									
	Bear, Stearns & Co., Inc.	950932	02	.00	.00	.00	.00	.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0196	**Hodge, Barbara J** PO Box 428 * Greenfield, NY 12833-									
E	Bristol-Myers Squibb Co	950638	19	.00	.00	.00	.00	.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0951	**Hodgkins, Thomas** P.O. Box 567 (agent only) * Northboro, MA 01532-									
	National Rifle Association Institute for Legislative Action	950374	23	.00	.00	.00	.00	.00	11/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0815	**Holland, William E** c/o McDermott/O'Neill & Assoc 1 Beacon St Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	21,000.00	.00	22,100.00	43,100.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,000.00	.00	22,100.00	43,100.00		
0266	**Hollander, Ronald M** Mass. Hospital Assoc 5 New England Executive Park Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	1,723.00	.00	2,010.00	3,733.00	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,723.00	.00	2,010.00	3,733.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0377	**Holmes, James W** **c/o James Hurrell** **130 Bowdoin St.** **Boston, MA 02108-**									
	Mass. State Auto Dealers Assoc., Inc	950090	01	.00	500.00	.00	500.00	1,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	500.00	1,000.00		
0663	**Holmquist, Kara L** **c/o MSPCA** **350 S. Huntington Ave*** **Boston, MA 02130-**									
	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	950522	23	.00	13,720.00	.00	15,522.00	29,242.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,720.00	.00	15,522.00	29,242.00		
0279	**Holway & Associates,** **20 Norembega St.** **Cambridge, MA 02138-**									
	County of Norfolk	950641	09	.00	18,750.00	.00	.00	18,750.00	02/26/1997	
	Lockheed Martin IMS Corporation	960706	11	.00	.00	.00	6,000.00	6,000.00	05/29/1997	
	Mass. Assoc. of Assessing Officers	950713	09	.00	13,000.00	.00	.00	13,000.00	02/26/1997	
	Mass. Assoc. of County Agricultural Schools	950893	06	.00	8,500.00	.00	8,500.00	17,000.00	02/26/1997	
	Mass. Assoc. of County Retirement Systems	950894	09	.00	10,000.00	.00	5,000.00	15,000.00	02/26/1997	
	Mass. Thoroughbred Breeders Assoc. Inc.	950561	04	.00	3,000.00	.00	.00	3,000.00	02/26/1997	
	Puglia, Andrew Law Office of	960678	15	.00	.00	.00	.00	.00	02/26/1997	
	Telephone Workers Credit Union	950181	02	.00	12,000.00	.00	.00	12,000.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,250.00	.00	19,500.00	84,750.00		
0103	**Holway, David** **20 Norembega St.** **Cambridge, MA 02138-**									
	Holway & Associates	950359	16	.00	20,000.00	.00	10,000.00	30,000.00	02/26/1997	
	L N.A.G.E.	950348	14	.00	45,000.00	.00	.00	45,000.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,000.00	.00	10,000.00	75,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0393	Holway, James W 18 Piermont St. * Watertown, MA 02172-									
	Mass. Lobstermen's Association	950126	03	.00	5,000.00	.00	5,000.00	10,000.00	02/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0510	Honen, David P P.O. Box 2651 * Framingham, MA 01703-									
	Coursey and Company	960024	10	.00	.00	.00	.00	.00	08/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0626	Horan, Mark P AT&T 99 Bedford St * Boston, MA 02111-									
E	AT & T	950155	26	.00	15,900.00	.00	16,200.00	32,100.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,900.00	.00	16,200.00	32,100.00		
0450	Howard, Wayne D c/o Hanover Insurance Co 100 Century Dr. * Worcester, MA 01615-0063									
L	Hanover Insurance Company	950397	13	.00	350.00	.00	80.00	430.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	350.00	.00	80.00	430.00		
0925	Howat, John G John Howat Associates 9 Park Street Boston, MA 02108-									
	Nextel Communications	970179	26	.00	.00	.00	6,882.00	6,882.00	07/11/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	6,882.00	6,882.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0254	**Howe, Elizabeth A** c/o COM/Energy 1 Main St. Cambridge, MA 02142-9150									
	COM/Energy Services Company	950398	26	.00	11,544.00	.00	.00	11,544.00	01/14/1997	07/14/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,544.00	.00	.00	11,544.00		
0572	**Hoyt, Sally M** 221 West Street * Reading, MA 01867-									
	Mass. Federation of Business and Professional Women	950681	03	.00	.00	.00	.00	.00	01/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0865	**Hub Strategies,** c/o Lisa Simonetti 99 Summer Street, Suite 1600 Boston, MA 02110-									
	Dig-Safe System, Inc	950867	26	.00	6,300.00	.00	6,300.00	12,600.00	01/23/1997	
	HWCC Development Corp.	970083	04	.00	9,100.00	.00	.00	9,100.00	01/29/1997	
	Mass. Psychiatric Society	950556	10	.00	.00	.00	3,215.00	3,215.00	11/10/1997	
L	Northeast Energy Services, Inc. (NORESCO)	970176	26	.00	.00	.00	18,750.00	18,750.00	07/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,400.00	.00	28,265.00	43,665.00		
0845	**Hubbard, Ann L** c/o Michael Yacino 37 Pierce St., PO Box 567 * Northboro, MA 01532-									
L	Gun Owners' Action League (GOAL)	950335	23	.00	500.00	.00	.00	500.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	.00	500.00		
0236	**Hubley, Robie** c/o Mass. Audubon Society 6 Beacon St, Suite 1025 Boston, MA 02108-									
	Mass. Audubon Society	950396	07	.00	3,900.00	.00	7,840.00	11,740.00	02/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,900.00	.00	7,840.00	11,740.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0839	**Hubschman, Harold** **4 Fuller St. *** **Brookline, MA 02146-**									
	Mass. Internet Service Providers Coalition	**970123**	11	.00	1,800.00	.00	1,800.00	**3,600.00**	01/22/1997	10/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**1,800.00**	**.00**	**1,800.00**	**3,600.00**		
0515	**Hughes, Jr, Robert L** **18 Tremont St** **Suite 305*** **Boston, MA 02108-**									
	Mass. Assoc. of HMO's	**950303**	10	.00	10,500.00	.00	10,500.00	**21,000.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**10,500.00**	**.00**	**10,500.00**	**21,000.00**		
0433	**Hunt, Andrew S** **298 Belmont St *** **Quincy, MA 02170-**									
	Bay State Gas Company	**950478**	26	.00	.00	.00	21,000.00	**21,000.00**	04/10/1997	
	Coalition of Independent Heathcare Providers	**960103**	10	.00	10,000.00	.00	1,250.00	**11,250.00**	01/13/1997	
	New England Interconnect and Data Communications Assoc. (N.E.I.D.C.A)	**970110**	26	.00	4,500.00	.00	9,000.00	**13,500.00**	04/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**14,500.00**	**.00**	**31,250.00**	**45,750.00**		
0037	**Huntington, Patrick J** **Quinn & Morris** **141 Tremont St** **Boston, MA 02111-**									
	Quinn & Morris	**950127**	16	.00	36,140.00	.00	39,221.00	**75,361.00**	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**36,140.00**	**.00**	**39,221.00**	**75,361.00**		
0328	**Hurd, Ann S** **Digital Equipment Corp** **111 Powdermill Rd*** **Maynard, MA 01754-**									
	Digital Equipment Corp.	**950025**	11	.00	10,000.00	.00	10,000.00	**20,000.00**	01/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**10,000.00**	**.00**	**10,000.00**	**20,000.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0025	**Hurrell, James P** **130 Bowdoin St** **Boston, MA 02108-**									
	Catrala of Massachusetts	**950079**	01	.00	3,750.00	.00	3,750.00	**7,500.00**	01/24/1997	
	Coin Machine Industries Association of N.E.	**950081**	03	.00	7,500.00	.00	7,500.00	**15,000.00**	01/24/1997	
	Mass. Chiropractic Society, Inc	**950089**	10	.00	30,000.00	.00	30,000.00	**60,000.00**	01/24/1997	
	Mass. Electrical Contractors Association	**950082**	05	.00	5,000.00	.00	2,500.00	**7,500.00**	01/24/1997	
	Mass. State Auto Dealers Assoc., Inc	**950090**	01	.00	36,000.00	.00	36,000.00	**72,000.00**	01/24/1997	
	New England Bus Transportation Association	**950085**	01	.00	3,750.00	.00	3,750.00	**7,500.00**	01/24/1997	
	New England Coin Laundry & Dry Cleaning Assoc.	**950083**	03	.00	9,000.00	.00	9,000.00	**18,000.00**	01/24/1997	
	School Transportation Association of Massachusetts, Inc	**950087**	25	.00	6,000.00	.00	6,000.00	**12,000.00**	01/24/1997	
	Statewide Towing Association, Inc	**950086**	01	.00	9,000.00	.00	9,000.00	**18,000.00**	01/24/1997	
	Westwood Group, The & subsidaries	**950088**	04	.00	13,125.00	.00	17,500.00	**30,625.00**	01/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	123,125.00	.00	125,000.00	248,125.00		
0415	**Hurst, Jon B** **c/o Retailers Association of Mass.** **18 Tremont St, Suite 702 *** **Boston, MA 02108-**									
	Retailers Association of Massachusetts	**950076**	03	.00	10,550.00	.00	10,550.00	**21,100.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,550.00	.00	10,550.00	21,100.00		
0798	**Hutchinson, Cheryl A** **Andover Strategies** **Two Elm Square** **Andover, MA 01810-**									
	Andover Strategies	**970016**	16	.00	5,000.00	.00	5,250.00	**10,250.00**	04/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,250.00	10,250.00		
0293	**Hutchinson, Maryanne B** **c/o Govt. Business Assoc** **PO Box 4531 *** **Boston, MA 02110-**									
	Government Business Associates, Inc	**950320**	16	.00	4,250.00	.00	4,850.00	**9,100.00**	01/28/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0573	**Isaacson, Arline R** **c/o Janice Sheridan** **MTA, 20 Ashburton Pl** **Boston, MA 02108-**									
	Mass. Teachers Association	950679	06	.00	22,639.00	.00	6,934.00	29,573.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,639.00	.00	6,934.00	29,573.00		
0730	**Iserman, Katrina** **280 Beacon St. *** **Boston, MA 02116-**									
	Wyeth-Ayerst Laboratories	950871	19	.00	688.00	.00	1,739.00	2,427.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	688.00	.00	1,739.00	2,427.00		
0047	**Iwanski, Judith A** **Keegan, Werlin & Pabian** **22 Custom House St.** **Boston, MA 02110-**									
	CARE CPA	950146	03	.00	2,760.00	.00	.00	2,760.00	01/29/1997	
	Keegan, Werlin & Pabian, LLP	970009	16	.00	773.00	.00	454.00	1,227.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,533.00	.00	454.00	3,987.00		
0794	**Johanson, Kristen L** **Smith Barney Inc., ATTN: L Colontuono** **390 Greenwich St, 2nd fl *** **New York, NY 10013-**									
E	Smith Barney Inc	950945	02	.00	600.00	.00	.00	600.00	01/13/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	600.00	.00	.00	600.00		
0568	**Johnson, Julia K** **c/o MTA** **20 Ashburton Pl** **Boston, MA 02108-**									
	Mass. Teachers Association	950679	06	.00	26,286.00	.00	24,432.00	50,718.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,286.00	.00	24,432.00	50,718.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0129	**Johnson, Marie E** **Mass. Municipal Assoc/M.Lucas** **60 Temple Place *** **Boston, MA 02111-**									
	Mass. Municipal Association	950174	09	.00	10,462.00	.00	.00	10,462.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,462.00	.00	.00	10,462.00		
0531	**Johnson-McDuffie, Sara L** **560 Bloomfield Avenue *** **Bloomfield, CT 06002-**									
	Novartis Pharmaceutical Corp.	970254	19	.00	.00	.00	1,000.00	1,000.00	09/09/1997	
	Zeneca, Inc.	950620	19	.00	1,547.00	.00	.00	1,547.00	01/14/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,547.00	.00	1,000.00	2,547.00		
0396	**Johnston, Daniel J** **c/o Auto. Insurer's Bureau of Mass** **101 Arch St. *** **Boston, MA 02110-**									
	Automobile Insurers Bureau of Mass.	950103	17	.00	.00	.00	.00	.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0646	**Johnston, Elta Lea** **MassPIRG** **29 Temple Pl** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	1,264.00	.00	1,047.00	2,311.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,264.00	.00	1,047.00	2,311.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0045	**Joyce & Joyce Counsellors at Law,** **22 Beacon St.** **Boston, MA 02108-**									
	3M	950166	25	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
	AT & T	950155	26	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
	Boylston Properties	970147	22	.00	10,000.00	.00	10,000.00	20,000.00	05/23/1997	
	CEO's for Fundamental Change in Education	960674	06	.00	5,000.00	.00	10,000.00	15,000.00	01/21/1997	
	Co-operative Central Bank	950157	02	.00	7,500.00	.00	7,500.00	15,000.00	01/21/1997	
	DeMatteo Management, Inc.	970251	22	.00	.00	.00	.00	.00	12/02/1997	
	EDS	950723	11	.00	10,000.00	.00	5,000.00	15,000.00	01/21/1997	
	EIRCO Environmental LLC	970037	07	.00	10,000.00	.00	5,000.00	15,000.00	02/04/1997	
	Equifax Inc.	950158	02	.00	2,500.00	.00	2,500.00	5,000.00	01/21/1997	
	Fleet Financial Group, Inc	950906	02	.00	20,000.00	.00	20,000.00	40,000.00	01/21/1997	
	Gillette Company, The	970036	03	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
	Mass. Assoc. of 766 Approved Private Schools (MAAPS)	950403	06	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
	Mass. Assoc. of Occupational Therapists	950161	10	.00	2,500.00	.00	2,500.00	5,000.00	01/21/1997	
	Mass. Bankers Association	950164	03	.00	30,000.00	.00	30,000.00	60,000.00	01/21/1997	
	Mass. Camping Association	950173	21	.00	2,500.00	.00	1,500.00	4,000.00	01/21/1997	
	Mass. Psychiatric Society	950556	10	.00	5,000.00	.00	5,000.00	10,000.00	01/21/1997	
	New England Electric System	950153	26	.00	134,925.00	.00	113,925.00	248,850.00	01/21/1997	
	R.L. Polk & Company	950168	06	.00	2,500.00	.00	1,000.00	3,500.00	01/21/1997	
	Savings Bank Life Insurance Co.	950169	02	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
	Yankee Atomic Electric Company	950171	18	.00	5,000.00	.00	5,000.00	10,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	297,425.00	.00	268,925.00	566,350.00		
0041	**Joyce, Thomas M** **Joyce & Joyce** **22 Beacon Street** **Boston, MA 02108-**									
	Joyce & Joyce Counsellors at Law	950152	16	.00	100,000.00	.00	100,000.00	200,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	100,000.00	.00	100,000.00	200,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0535	Kalman, Edward D 6 Beacon St #312 * Boston, MA 02108-									
	Braintree Hospital	950093	10	.00	1,314.00	.00	99.00	1,413.00	02/03/1997	
	Jewish Memorial Hospital	950635	10	.00	1,743.00	.00	99.38	1,842.38	02/03/1997	
	Mass. Respiratory Hospital	950632	10	.00	1,743.00	.00	99.00	1,842.00	02/03/1997	
	New England Sinai Hospital	950631	10	.00	1,743.00	.00	99.00	1,842.00	02/03/1997	
	Rehabilitation Hospital of the Cape & Islands	970141	10	.00	1,103.00	.00	50.00	1,153.00	05/12/1997	
	Shaughnessy Kaplan Hospital	970140	10	.00	1,109.00	.00	50.00	1,159.00	05/12/1997	
	Spaulding Rehabilitation Hospital	960034	10	.00	1,431.00	.00	110.00	1,541.00	02/03/1997	
	Youville Hospital	950634	10	.00	1,743.00	.00	99.00	1,842.00	02/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,929.00	.00	705.38	12,634.38		
0943	Kapur, Namrita c/o Environmental League of Mass. 3 Joy St. * Boston, MA 02108-									
	Environmental League of Mass.	950447	07	.00	.00	.00	339.00	339.00	10/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	339.00	339.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0888	**Karol Group, Inc., The, 99 Summer Street, Suite 1540 * Boston, MA 02110-**									
	ABB Daimler-Benz Transportation (N.A.), Inc.	960104	25	.00	18,000.00	.00	18,000.00	36,000.00	01/14/1997	
	Airport Hotel Limited Partnership	960436	21	.00	6,000.00	.00	5,000.00	11,000.00	01/14/1997	
	Artery Business Committee	970244	03	.00	.00	.00	3,000.00	3,000.00	11/14/1997	
	Conventures, Inc.	970249	21	.00	.00	.00	20,000.00	20,000.00	12/03/1997	
	Corby North Bridge Securities, Inc	950973	02	.00	10,250.00	.00	8,450.00	18,700.00	01/14/1997	
	Cumberland Farms, Inc.	960514	08	.00	.00	.00	2,500.00	2,500.00	01/14/1997	
	Donoghue, Barrett & Singal, P.C.	950017	16	.00	.00	.00	2,000.00	2,000.00	08/05/1997	
	Frederic R. Harris, Inc.	960516	05	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1997	
	Greater Boston Convention and Visitor's Bureau, Inc.	960092	21	.00	60,000.00	.00	4,750.00	64,750.00	01/14/1997	
	Mass. Visitor Industry Council	960525	21	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
	Smarte Carte, Inc	960717	21	.00	.00	.00	5,000.00	5,000.00	12/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	121,250.00	.00	95,700.00	216,950.00		
0811	**Karol, Stephen J c/o The Karol Group 99 Summer St., Suite 1540 * Boston, MA 02110-**									
	Karol Group, Inc., The	970888	16	.00	22,000.00	.00	28,000.00	50,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,000.00	.00	28,000.00	50,000.00		
0868	**Kaysen, Mary C 409 Beacon St * Boston, MA 02115-**									
	DuPont Merck Pharmaceutical Co., The	970079	19	.00	12,500.00	.00	10,000.00	22,500.00	03/11/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	10,000.00	22,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0188	**Kearney, Dennis J** **Kearney & Gleason** **One State St., 8th Floor** **Boston, MA 02109-3507**									
	ALL Energy Marketing Company, LLC	970166	18	.00	3,750.00	.00	39,375.00	43,125.00	06/23/1997	
	AMBAC	970086	02	.00	728.00	.00	.00	728.00	03/18/1997	
	Essex County Retirement Board	970033	09	.00	24,275.00	.00	13,500.00	37,775.00	02/03/1997	
	Mass. Credit Union Share Insurance Corp.	970034	17	.00	12,000.00	.00	12,000.00	24,000.00	02/03/1997	
	Mass. Government Land Bank	950486	09	.00	12,000.00	.00	12,000.00	24,000.00	02/03/1997	
	Mass. Industrial Finance Agency	960513	09	.00	12,000.00	.00	12,000.00	24,000.00	02/03/1997	
	New England Center for Children, formerly N.E. Center for Autism	950488	06	.00	7,800.00	.00	7,800.00	15,600.00	02/03/1997	
	World Trade Center Boston & John Drew Co	950487	21	.00	15,290.00	.00	13,500.00	28,790.00	02/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	87,843.00	.00	110,175.00	198,018.00		
0055	**Kelliher, Judith** **130 Bowdoin St** **Boston, MA 02108-**									
	Governmental Strategies	950185	16	.00	22,500.00	.00	41,200.00	63,700.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,500.00	.00	41,200.00	63,700.00		
0847	**Kellstrand, John E** **c/o Mass. Sportsmens Council** **PO Box 191 *** **Millbury, MA 01527-**									
L	Mass. Sportsmens Council	970032	23	.00	3,400.00	.00	6,817.00	10,217.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,400.00	.00	6,817.00	10,217.00		
0394	**Kelly, Edward F** **c/o Citizen Action of Mass.** **160 Second St., #208 *** **Cambridge, MA 02142-**									
	Citizen Action of Massachusetts, Inc	950524	23	.00	.00	.00	.00	.00	01/15/1997	06/27/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0439	Kelly, Michael J c/o Mass. Medical Society 1440 Main St. * Waltham, MA 02154-									
	Hinckley Allen Policy Management	950431	16	.00	.00	.00	.00	.00	10/16/1997	
	Mass. Medical Society	950336	10	.00	13,750.00	.00	400.00	14,150.00	01/06/1997	
	Professional Liability Foundation Ltd	950873	10	.00	.00	.00	1,068.00	1,068.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,750.00	.00	1,468.00	15,218.00		
0932	Kelsch, Andrea K c/o NFIB, 600 North Second Street Harrisburg, PA 17101-									
	National Federation of Independent Business	950440	03	.00	.00	.00	13,837.00	13,837.00	08/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	13,837.00	13,837.00		
0896	Kennelly, Richard c/o Conservation Law Foundation 62 Summer St. * Boston, MA 02110-									
	Conservation Law Foundation *	970143	23	.00	.00	.00	.00	.00	05/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0821	Kent, Sue Ellen c/o Joyce & Joyce Counsellors at Law 22 Beacon St. Boston, MA 02108-									
	Joyce & Joyce Counsellors at Law	950152	16	.00	25,000.00	.00	25,000.00	50,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		
0605	Kezer III, Thatcher W Mass. Municipal Assoc/M. Lucas 60 Temple Pl * Boston, MA 02111-									
	Mass. Municipal Association	950174	09	.00	7,500.00	.00	8,088.00	15,588.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,500.00	.00	8,088.00	15,588.00		

Mass. Municipal Association 950174 09 .00 7,500.00 .00 8,088.00 15,588.00 01/15/1997

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0141	**Kilduff, Robert T** c/o Professional Fire Fighters of Mass. 130 Bowdoin St., Suite 710 Boston, MA 02108-									
	Professional Firefighters of Mass.	950304	20	.00	3,481.08	.00	3,586.00	7,067.08	03/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,481.08	.00	3,586.00	7,067.08		
0467	**Kiley, Kevin F** c/o Mass. Banker's Assoc 73 Tremont St * Boston, MA 02108-									
	Mass. Bankers Association	950164	03	.00	21,000.00	.00	11,800.00	32,800.00	03/25/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,000.00	.00	11,800.00	32,800.00		
0409	**King, Sean C** SEIU, Local 509 675 Massachusetts Ave * Cambridge, MA 02139-									
	SEIU, Local 509	950442	14	.00	21,214.00	.00	20,289.00	41,503.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,214.00	.00	20,289.00	41,503.00		
0097	**Kinsman, Arthur W** c/o American Automobile Association 1050 Hingham St. * Rockland, MA 02370-									
	AAA Southern New England	950345	01	.00	2,046.00	.00	2,969.00	5,015.00	03/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,046.00	.00	2,969.00	5,015.00		
0851	**Kirkpatrick, James T** c/o Mass. Hospital Association 5 New England Executive Park * Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	1,423.00	.00	3,433.00	4,856.00	02/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,423.00	.00	3,433.00	4,856.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0881	**Kirle, Leslie E** c/o Mass. Hospital Assoc. 5 New England Executive Park Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	2,065.00	.00	2,497.00	4,562.00	04/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,065.00	.00	2,497.00	4,562.00		
0901	**Klionsky, Stephen H** 196 Payson Rd. * Belmont, MA 02178-									
	Northeast Utilities & its subsidaries	950698	26	.00	667.00	.00	547.00	1,214.00	05/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	667.00	.00	547.00	1,214.00		
0789	**Klocke, James F** Greater Boston Chamber of Commerce One Beacon St, 4th fl. * Boston, MA 02108-									
	Greater Boston Chamber of Commerce	950737	03	.00	22,904.00	.00	16,000.00	38,904.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,904.00	.00	16,000.00	38,904.00		
0406	**Koczela, Christopher S** John Hancock Place, P. O. Box 111 Boston, MA 02117-									
	John Hancock Mutual Life Insurance Co.	950141	17	.00	3,198.00	.00	2,172.00	5,370.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,198.00	.00	2,172.00	5,370.00		
0332	**Kramer, Richard B** c/o Home Builders Assoc. of Gtr. Spfld 260 Worthington St, Suite 203* Springfield, MA 01103-									
	Home Builders Association of Greater Springfield	950446	05	.00	3,225.00	.00	.00	3,225.00	01/10/1997	12/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,225.00	.00	.00	3,225.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0115	**Kratka, Joshua R** **c/o MassPirg** **29 Temple Pl** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	1,589.00	.00	520.00	2,109.00	01/24/1997	12/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,589.00	.00	520.00	2,109.00		
0430	**Kress, Paul J** **295 East Riding Dr*** **Carlisle, MA 01741-**									
	Mass. Wildlife Federation	950518	21	.00	.00	.00	.00	.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0459	**Krown, Bruce C** **2338 Woodwick Road *** **Lancaster, PA 17601-3240**									
	American Home Products Corp.	950504	19	.00	951.00	.00	.00	951.00	01/21/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	951.00	.00	.00	951.00		
0944	**Lam, Valery A** **c/o Neighbor to Neighbor** **678 Mass. Ave, # 303 *** **Cambridge, MA 02139-**									
	Neighbor to Neighbor	970231	12	.00	.00	.00	1,241.00	1,241.00	10/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,241.00	1,241.00		
0287	**Lambert, Ann K** **114 Mt. Auburn St.** * **Cambridge, MA 02138-**									
	Mass. Citizens Against the Death Penalty	950419	23	.00	.00	.00	.00	.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0739	**Landau, Julia K** **c/o Mass. Advocacy Center** **100 Boylston St. *** **Boston, MA 02116-**									
	Mass. Advocacy Center	950879	06	.00	4,000.00	.00	7,000.00	11,000.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	7,000.00	11,000.00		
0619	**Lawless, Richard T** **159 Hillcrest Rd. *** **Needham, MA 02192-**									
	Mass. Society of Optometrists	950109	10	.00	2,000.00	.00	2,780.00	4,780.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,780.00	4,780.00		
0830	**Lawton, Monica** **One Washington Mall** **5th Floor *** **Boston, MA 02108-**									
	Associated Subcontractors of Massachusetts, Inc	950328	05	.00	150.00	.00	150.00	300.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	150.00	.00	150.00	300.00		
0956	**Leichter, Joshua W** **c/o Palmer & Dodge** **1 Beacon Street** **Boston, MA 02108-**									
	Workers' Compensation Rating & Inspection Bureau of Mass.	950101	17	.00	.00	.00	990.00	990.00	11/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	990.00	990.00		
0642	**Lesko-Hobson, Deirdre M** **MSPCC** **399 Boylston St, 3rd floor*** **Boston, MA 02116-**									
	Mass. Society for the Prevention of Cruelty to Children (MSPCC)	950529	12	.00	3,000.00	.00	4,000.00	7,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	4,000.00	7,000.00		

Run Date: 2/4/98 12:02:19 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0238	**Leu, Tracy Gehan** **ProMutual Group** **PO Box 9178 *** **Boston, MA 02205-**									
	ProMutual Group Inc.	**960461**	13	.00	3,500.00	.00	3,500.00	**7,000.00**	03/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,500.00	.00	3,500.00	7,000.00		
0732	**Levine, Andrew S** **c/o Donoghue, Barrett & McCue** **1 Beacon St.** **Boston, MA 02108-**									
	Donoghue, Barrett & Singal, P.C.	**950017**	16	.00	15,000.00	.00	.00	**15,000.00**	01/27/1997	
	Holy Family Hospital and Medical Center	**970217**	10	.00	.00	.00	29,830.00	**29,830.00**	09/02/1997	
	Ring Health Care Center	**970188**	10	.00	.00	.00	15,765.00	**15,765.00**	07/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	45,595.00	60,595.00		
0891	**Lewis O'Connor, Annie** **42 Hawthorn St.** **Westwood, MA 20290-**									
	Mass. Nurses Association	**950427**	10	.00	1,455.00	.00	216.00	**1,671.00**	04/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,455.00	.00	216.00	1,671.00		
0453	**Lewis, Scott P** **c/o Palmer & Dodge** **1 Beacon St, Suite 2100 *** **Boston, MA 02108-**									
	Kemper Reinsurance Co.	**960088**	17	.00	6,171.00	.00	2,119.00	**8,290.00**	01/15/1997	
	Workers' Compensation Rating & Inspection Bureau of Mass.	**950101**	17	.00	.00	.00	4,345.00	**4,345.00**	11/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,171.00	.00	6,464.00	12,635.00		
0302	**Linde, Shannon K** **c/o Mass. Businessman's Assoc.** **135 Wood Rd *** **Braintree, MA 02184-**									
	Mass. Businessman's Association	**960344**	03	.00	12,500.00	.00	12,500.00	**25,000.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	12,500.00	25,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0451	Lindley, Jessica A c/o Not Bullet Proof Inc 29 Crafts St., Suite 300 * Newton, MA 02158-									
	Not Bullet Proof, Inc	960583	23	.00	.00	.00	.00	.00	01/07/1997	04/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0570	Lindsey, William L c/o Veryfine Products, Inc 210 Littleton Rd* Westford, MA 01886-									
	Veryfine Products, Inc	950680	08	.00	.00	.00	.00	.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0872	Lloyd, Richard W One Johnson & Johnson Plaza * New Brunswick, NJ 08933-									
	Johnson & Johnson	950035	19	.00	1,962.00	.00	788.00	2,750.00	02/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,962.00	.00	788.00	2,750.00		
0065	Long, II, Raymond G c/o Rasky/Baerlein Group 70 Franklin St., 3rd Floor Boston, MA 02110-									
	Choate Group, The	950201	16	.00	6,000.00	.00	4,000.00	10,000.00	01/21/1997	
	Rasky/Baerlein Group	970250	16	.00	.00	.00	8,000.00	8,000.00	12/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	12,000.00	18,000.00		
0522	Long, Michael J 157 Pine St. * (agent only) Norwell, MA 02169-									
	Mass. Assoc. of School Superintendents	950601	06	.00	1,000.00	.00	1,000.00	2,000.00	05/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	1,000.00	2,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0749	**LoPresti, Jr., Michael** **23 Waldemar Ave. *** **Boston, MA 02128-**									
	AK Media	950121	22	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0308	**Lord, Richard C** **c/o A.I.M.** **222 Berkeley St., P.O. Box 763** **Boston, MA 02117-0763**									
	Associated Industries of Mass.	950430	03	.00	23,000.00	.00	25,000.00	48,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,000.00	.00	25,000.00	48,000.00		
0288	**Lucas, Melinda J** **Mass. Municipal Assoc/M. Lucas** **60 Temple Pl *** **Boston, MA 02111-**									
	Mass. Municipal Association	950174	09	.00	1,339.00	.00	1,325.00	2,664.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,339.00	.00	1,325.00	2,664.00		
0945	**Luckey, Amy J** **c/o Enviromental League of Mass** **3 Joy Street *** **Boston, MA 02108-**									
	Environmental League of Mass.	950447	07	.00	.00	.00	.00	.00	10/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0263	**Lund, Karina** **c/o MASSPIRG** **29 Temple Place** **Boston, MA 02111-**									
	Recycling Initiative Campaign	960122	07	.00	158.00	.00	.00	158.00	01/14/1997	02/28/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	158.00	.00	.00	158.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0760	**Lyford, Lynn** **c/o Joyce & Joyce** **22 Beacon St.** **Boston, MA 02108-**									
	EDS	950723	11	.00	569.00	.00	328.00	897.00	02/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	569.00	.00	328.00	897.00		
0924	**Lynch, Daniel L** **7 Bishops Lane** **Scituate, MA 02066-**									
	Lynch Associates	970193	16	.00	.00	.00	.00	.00	07/11/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0955	**Lynch, John M** **One Post Office Square, Suite 300** * **Boston, MA 02109-**									
	Plymouth, Town of	970246	09	.00	.00	.00	1,000.00	1,000.00	11/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,000.00	1,000.00		
0143	**Lynch, Patricia A** **141 Tremont St, Suite 600** * **c/o Ben Fierro** **Boston, MA 02111-**									
	Mental Health Corporation of Massachusetts	950308	12	.00	7,200.00	.00	5,250.00	12,450.00	01/14/1997	10/16/1
	New Energy Ventures, New England	970039	18	.00	11,665.00	.00	9,750.00	21,415.00	02/19/1997	10/16/1
	Pipefitters Local Union 537	950310	14	.00	6,000.00	.00	3,500.00	9,500.00	01/14/1997	10/16/1
	Premier Insurance Company, The	950307	17	.00	18,000.00	.00	9,250.00	27,250.00	01/14/1997	10/16/1
	Reinsurance Association of America c/o Multistate Associates, Inc	950538	13	.00	18,000.00	.00	9,250.00	27,250.00	01/14/1997	10/16/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	60,865.00	.00	37,000.00	97,865.00		
0854	**Lynn, Patricia A** **C/O M.C.S.E.** **29 Temple Pl** * **Boston, MA 02111-**									
	Citizen Agenda, Inc.									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0923	**Lyons, Dennis G** **c/o Corry Associates** **13 Bowdoin St.** **Boston, MA 02114-**									
	Corry Associates	**950890**	16	.00	.00	.00	7,000.00	7,000.00	02/01/1997	
	DuPont Merck Pharmaceutical Co., The	**970079**	19	.00	12,000.00	.00	12,500.00	24,500.00	07/11/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	19,500.00	31,500.00		
0235	**Lyons, Peter T** **99 Fulton St. *** **Boston, MA 02109-**									
	Giant Lift Equipment Manufacturing Co.	**950499**	03	.00	.00	.00	.00	.00	01/15/1997	
	Golf Course Supertendents Assoc.	**970170**	07	.00	7,550.00	.00	7,550.00	15,100.00	06/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,550.00	.00	7,550.00	15,100.00		
0527	**Macdonald, Alan G** **Mass. Business Roundtable** **250 Boylston Street *** **Boston, MA 02116-**									
	Mass. Business Roundtable	**950604**	03	.00	4,820.00	.00	5,660.00	10,480.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,820.00	.00	5,660.00	10,480.00		
0233	**MacDonald, Stephen F** **c/o Boston Firefighters Local 718** **55 Hallet St *** **Dorchester, MA 02124-**									
	L Boston Firefighters Local 718	**950305**	14	.00	750.00	.00	750.00	1,500.00	01/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	750.00	1,500.00		
0497	**Maceachern, Kristin M** **Mass NARAL, Statler Bldg** **20 Park Plaza, Suite 1129*** **Boston, MA 02116-4399**									
	Mass. NARAL	**950671**	23	.00	4,125.00	.00	4,400.00	8,525.00	03/05/1997	01/09/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,125.00	.00	4,400.00	8,525.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0712	Machado, James M 1 Beacon Street Suite 1120 * Boston, MA 02108-									
	Mass. Police Association	950521	20	.00	9,300.00	.00	9,300.00	18,600.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,300.00	.00	9,300.00	18,600.00		
0940	Madden, Clare c/o Mass. Hospital Association 5 New England Exective Park Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	.00	.00	11,582.00	11,582.00	07/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	11,582.00	11,582.00		
0623	Maine Miller, Timmie J c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	17,000.00	.00	.00	17,000.00	01/27/1997	05/19/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,000.00	.00	.00	17,000.00		
0380	Mairs, Stephen V. P. 34 Goss Rd * No. Hampton, NH 03862-									
	Pharmacia & Upjohn, Inc.	950471	19	.00	1,063.00	.00	1,211.00	2,274.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,063.00	.00	1,211.00	2,274.00		
0364	Major, James J C/O MAAPS 17 Lakeside Office Park * Wakefield, MA 01880-									
	Mass. Assoc. of 766 Approved Private Schools (MAAPS)	950403	06	.00	.00	.00	.00	.00	02/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0725	**Mallory, Michelle** **123 Slade St.*** **Belmont, MA 02178-**									
	Beneficial Management Corporation	950859	02	.00	3,000.00	.00	5,400.00	8,400.00	04/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	5,400.00	8,400.00		
0694	**Malloy & Associates, William F.** **130 Bowdoin St** **Suite 1201** **Boston, MA 02108-**									
	American Eurocopter Corporation	960071	25	.00	20,000.00	.00	40,000.00	60,000.00	01/22/1997	
	American Loan Company	970178	23	.00	.00	.00	9,000.00	9,000.00	07/09/1997	
	Depositors Insurance Fund	950373	02	.00	10,020.00	.00	10,020.00	20,040.00	01/22/1997	
	Harvey's Casino Resorts	970049	04	.00	42,000.00	.00	42,000.00	84,000.00	01/31/1997	
	Mass. Gaming Association	950151	04	.00	3,000.00	.00	1,500.00	4,500.00	01/22/1997	
	Savings Bank Life Insurance Co.	950169	02	.00	12,500.00	.00	.00	12,500.00	01/22/1997	
	Visions Group, The	950701	04	.00	.00	.00	.00	.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	87,520.00	.00	102,520.00	190,040.00		
0276	**Malloy, Jr., William F** **Malloy, William F. & Assoc.** **130 Bowdoin St.** **Boston, MA 02108-**									
	Malloy, William F. & Associates	950694	16	.00	87,520.00	.00	102,520.00	190,040.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	87,520.00	.00	102,520.00	190,040.00		
0550	**Maloney, Mary Lou** **c/o Regina Villa Associates** **145 Tremont St** **Boston, MA 02111-**									
L	Regina Villa Associates	950658	16	.00	13,486.00	.00	14,565.00	28,051.00	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,486.00	.00	14,565.00	28,051.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0664	Malpiede, John J Smith Barney Inc 53 State St., 38th floor (agent only) * Boston, MA 02109-									
E	Smith Barney Inc	950945	02	.00	7,200.00	.00	4,806.00	12,006.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,200.00	.00	4,806.00	12,006.00		
0516	Mancini, Francis A c/o PIIAM 137 Pennsylvania Avenue * Framingham, MA 01701-									
	Professional Independent Insurance Agents of Mass., Inc.	950457	17	.00	29,500.00	.00	29,500.00	59,000.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,500.00	.00	29,500.00	59,000.00		
0499	Mara, Francis G 130 Bowdoin St., Suite 1606 * Boston, MA 02108-									
	Arbella Life & Health Insurance Company	960105	13	.00	17,000.00	.00	17,000.00	34,000.00	01/15/1997	
	B & T Express, Inc.	970148	01	.00	5,000.00	.00	.00	5,000.00	05/28/1997	
	Cremin, Thomas E.	960086	16	.00	30,000.00	.00	15,000.00	45,000.00	03/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	52,000.00	.00	32,000.00	84,000.00		
0449	Marlin, Richard I Mass. AFL-CIO 8 Beacon St Boston, MA 02108-									
	Mass. AFL-CIO	950509	14	.00	28,850.00	.00	28,850.00	57,700.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,850.00	.00	28,850.00	57,700.00		
0754	Marsh, Robert H 11 Heckle Street * Wellesley, MA 02181-									
	American Automobile Manufacturers Assoc.	950380	01	.00	16,000.00	.00	.00	16,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,000.00	.00	.00	16,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0483	**Mass. Bay Associates, Inc., 99 Summer St., Suite 1600 Boston, MA 02110-**									
	Associated General Contractors of Mass.	**950515**	05	.00	11,100.00	.00	11,000.00	**22,100.00**	01/17/1997	
	Boston Strategies	**950615**	16	.00	8,000.00	.00	20,000.00	**28,000.00**	06/13/1997	
	Boston Water & Sewer Commission	**950577**	07	.00	8,219.00	.00	5,705.00	**13,924.00**	01/27/1997	
	Construction Industries of Mass.	**950454**	05	.00	30,000.00	.00	22,500.00	**52,500.00**	01/17/1997	
	Enron Capital Trade Resources	**960559**	02	.00	5,000.00	.00	20,000.00	**25,000.00**	05/23/1997	
	Freeman Decorating Company	**970045**	21	.00	19,000.00	.00	6,000.00	**25,000.00**	02/07/1997	
	Greyhound Lines, Inc.	**960510**	25	.00	1,675.00	.00	.00	**1,675.00**	01/21/1997	
	Harbor Cruises, LLC	**970187**	21	.00	.00	.00	12,500.00	**12,500.00**	07/15/1997	
	Mass. Aggregate & Asphalt Pavement Assoc.	**960037**	03	.00	10,000.00	.00	18,750.00	**28,750.00**	05/23/1997	
	Mass. Assoc. of County Commissioners	**960055**	09	.00	8,000.00	.00	10,000.00	**18,000.00**	03/07/1997	
	Mass. Health and Educational Facilities Authority	**960027**	02	.00	8,010.00	.00	10,500.00	**18,510.00**	01/17/1997	
	Mass. Institute of Technology	**970164**	06	.00	10,000.00	.00	36,000.00	**46,000.00**	06/20/1997	
	Mass. Pharmacists Association	**950429**	10	.00	15,000.00	.00	15,000.00	**30,000.00**	01/17/1997	
	Mass. Society for Medical Research	**950329**	10	.00	7,000.00	.00	7,000.00	**14,000.00**	01/17/1997	
	Mass. Water Resource Authority	**950576**	09	.00	22,500.00	.00	22,500.00	**45,000.00**	06/26/1997	
	MassHelp, Inc.	**970044**	03	.00	18,000.00	.00	18,000.00	**36,000.00**	01/17/1997	
	Modern Continental Construction Company	**970186**	05	.00	.00	.00	5,000.00	**5,000.00**	07/15/1997	
	Trust Group, Inc.	**950587**	13	.00	15,000.00	.00	7,500.00	**22,500.00**	02/25/1997	08/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	196,504.00	.00	247,955.00	444,459.00		
0423	**Matteodo, David J c/o MAPHS 115 Mill St. * Belmont, MA 02178-**									
	Mass. Assoc. of Behavioral Health Systems, Inc	**950535**	10	.00	5,500.00	.00	4,692.00	**10,192.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,500.00	.00	4,692.00	10,192.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0802	Matthews, Neil c/o Bear Stearns & Co, Inc 245 Park Ave, 10th fl * New York, NY 10167-									
	Bear, Stearns & Co., Inc.	950932	02	.00	.00	.00	.00	.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0885	Matyka, Carol Regina Villa Associates 145 Tremont St Boston, MA 02111-									
L	Regina Villa Associates	950658	16	.00	8,631.00	.00	9,752.00	18,383.00	04/11/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,631.00	.00	9,752.00	18,383.00		
0137	May, John E c/o Mass. Assoc. of HMO's 18 Tremont St., Suite 305 * Boston, MA 02108-									
	Mass. Assoc. of HMO's	950303	10	.00	.00	.00	.00	.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0421	Mayer, Andre c/o A.I.M. 222 Berkeley St, PO Box 763 Boston, MA 02117-0763									
	Associated Industries of Mass.	950430	03	.00	5,000.00	.00	5,000.00	10,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0861	McAuliffe, Darrin M c/o A. Herrington/GM Strategies, Inc. One Longfellow Pl, Ste. 3609 * Boston, MA 02114-									
	GM Strategies, Inc.	970048	16	.00	3,000.00	.00	11,500.00	14,500.00	02/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	11,500.00	14,500.00		

GM Strategies, Inc. 970048 16 .00 3,000.00 .00
AGENT SALARY TOTALS BY EMPLOYER: .00 3,000.00 .00 11,500.00 14,500.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0389	McCaffrey, James B Mass. Sierra Club 3 Joy St. Boston, MA 02108-									
	Mass. Sierra Club	960693	07	.00	3,000.00	.00	6,000.00	9,000.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	6,000.00	9,000.00		
0018	McCarthy, Patricia E c/o William F. Coyne, Jr. Esq. P.C. 546 East Broadway South Boston, MA 02127-									
	Coyne, William F. Jr., Esq. P.C.	950038	16	.00	20,000.00	.00	20,000.00	40,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	20,000.00	40,000.00		
0305	McCarthy, Peter C 16 Lenox Rd. * Peabody, MA 01960-									
	EMCO Bus, Inc.	970124	01	.00	.00	.00	.00	.00	04/28/1997	
	Kearney, Dennis J.	970002	16	.00	12,000.00	.00	12,000.00	24,000.00	04/18/1997	
	United Steelworkers of America (U.S.W.A. LU9358)	970168	14	.00	.00	.00	10,000.00	10,000.00	06/30/1997	
	Vietnam Veterans Workshop	950923	12	.00	12,000.00	.00	18,000.00	30,000.00	04/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	40,000.00	64,000.00		
0138	McCarthy, Robert B c/o PFFM 130 Bowdoin St, Suite 710 * Boston, MA 02108-									
	Professional Firefighters of Mass.	950304	20	.00	4,178.29	.00	4,304.00	8,482.29	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,178.29	.00	4,304.00	8,482.29		
0834	McCormack, Michael J One International Place 7th Floor * Boston, MA 02110-									
	New Boston Garden Corporation	950039	22	.00	12,500.00	.00	12,500.00	25,000.00	05/12/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0408	McCoy, Keith W c/o A.I.M. 222 Berkeley St, PO Box 763 Boston, MA 02117-0763									
	Associated Industries of Mass.	950430	03	.00	10,000.00	.00	500.00	10,500.00	01/08/1997	08/29/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	500.00	10,500.00		
0109	McDermott, Terence P McDermott/O'Neill Associates One Beacon St., Suite 1600 Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	29,455.00	.00	48,351.00	77,806.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,455.00	.00	48,351.00	77,806.00		
0301	McDermott, William P c/o ML Strategies One Financial Center Boston, MA 02111-									
	ML Strategies, Inc.	950009	16	.00	25,000.00	.00	25,000.00	50,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0108	**McDermott/O'Neill & Associates, One Beacon St., Suite 1600 Boston, MA 02108-**									
	ARINC	970056	11	.00	21,600.00	.00	2,083.00	23,683.00	01/17/1997	
	AT & T	950155	26	.00	.00	.00	.00	.00	01/17/1997	
	BAA USA, Inc.	970055	25	.00	25,200.00	.00	9,425.00	34,625.00	01/17/1997	
	BankBoston	950596	02	.00	14,000.00	.00	45,000.00	59,000.00	06/05/1997	
	Bentley Systems	970203	11	.00	.00	.00	48,000.00	48,000.00	07/15/1997	
	Boston Bank of Commerce	970204	02	.00	.00	.00	.00	.00	08/01/1997	
	Center for Energy and Economic Development	970100	18	.00	40,000.00	.00	55,500.00	95,500.00	04/08/1997	
	Columbia/HCA Healthcare Corp.	960566	10	.00	34,125.00	.00	58,500.00	92,625.00	04/08/1997	
	Conroy/Heafitz Development Corporation	970156	22	.00	30,000.00	.00	18,000.00	48,000.00	06/05/1997	
	Consolidated Rail Corp.	950355	25	.00	48,000.00	.00	48,000.00	96,000.00	01/17/1997	
	ER Entertainment	970216	23	.00	.00	.00	17,250.00	17,250.00	08/01/1997	
	Hydro-Quebec	950159	18	.00	43,200.00	.00	37,000.00	80,200.00	01/17/1997	
	International Brotherhood of Electrical Workers, Local #103	960177	14	.00	18,000.00	.00	18,000.00	36,000.00	01/15/1997	
	International Business Machines Corporation (IBM)	950912	11	.00	15,000.00	.00	.00	15,000.00	01/17/1997	
	Lau Acquistion Corp., dba Lau Technologies	950357	11	.00	30,000.00	.00	22,000.00	52,000.00	01/17/1997	
	Lord, Bissell & Brook	960118	03	.00	31,500.00	.00	3,134.00	34,634.00	01/17/1997	
	Media Drop In	960405	11	.00	15,000.00	.00	15,000.00	30,000.00	01/17/1997	
	Millstone III Minority Owners	970205	18	.00	.00	.00	8,775.00	8,775.00	08/01/1997	
	Morgan Memorial Goodwill Industries	950269	12	.00	2,000.00	.00	.00	2,000.00	01/17/1997	
	New Boston Garden Corporation	950039	22	.00	2,500.00	.00	.00	2,500.00	06/05/1997	
	Peter Pan Bus Lines	950892	25	.00	.00	.00	6,000.00	6,000.00	08/15/1997	
	Retro-Fit, Inc.	970054	11	.00	24,000.00	.00	18,000.00	42,000.00	01/17/1997	
	Showboat Development Corporation	950356	04	.00	.00	.00	.00	.00	01/17/1997	07/01/1
	Sumaria Systems	970053	11	.00	24,000.00	.00	18,000.00	42,000.00	01/17/1997	
	Trigen-Boston Energy Corp.	970052	26	.00	.00	.00	.00	.00	01/17/1997	07/01/1
	US Water	970051	07	.00	28,800.00	.00	18,000.00	46,800.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	446,925.00	.00	465,667.00	912,592.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0471	**McDonald, Brian J** **8 Hilltop Rd. *** **Weymouth, MA 02191-**									
	Mass. Medical Malpractice Reinsurance Plan	960106	13	.00	6,000.00	.00	3,500.00	9,500.00	01/15/1997	
	Mortgage Insurance Companies of America	970114	17	.00	10,000.00	.00	5,000.00	15,000.00	04/30/1997	
	National Assoc. of Independent Insurers	950853	13	.00	750.00	.00	2,000.00	2,750.00	01/14/1997	
	Trust Group, Inc.	950587	13	.00	5,500.00	.00	7,000.00	12,500.00	02/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,250.00	.00	17,500.00	39,750.00		
0484	**McDonough, Joseph B** **1 Kimball Ct. *** **Melrose, MA 02176-**									
	Mass. Judges Conference	950547	15	.00	3,750.00	.00	3,750.00	7,500.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,750.00	.00	3,750.00	7,500.00		
0081	**McDonough, Richard W** **Four Longfellow Place, Suite 3804** **Boston, MA 02114-**									
	Anheuser-Busch Companies, Inc.	950265	24	.00	50,000.00	.00	50,000.00	100,000.00	01/15/1997	
	BABN Technologies, Corp.	970198	04	.00	.00	.00	41,818.00	41,818.00	08/05/1997	
	Cognos Corporation	970117	11	.00	16,625.00	.00	25,000.00	41,625.00	04/22/1997	
	Egan, Nancy	970199	23	.00	.00	.00	1,500.00	1,500.00	08/05/1997	
	Hinsdale Holding Co. Inc.	950267	04	.00	25,000.00	.00	25,000.00	50,000.00	01/15/1997	
	Insurance Auto Auctions, Inc. and its subsidaries	950091	01	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1997	
	Mass. Fine Art Auctioneers, Inc.	950270	03	.00	11,667.00	.00	8,333.00	20,000.00	01/15/1997	
	Suburban Coalition	950688	09	.00	500.00	.00	.00	500.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	118,792.00	.00	166,651.00	285,443.00		
0042	**McGee, Michelle R** **New England Electric System** **25 Research Dr. *** **Westborough, MA 01582-**									
	New England Electric System	950153	26	.00	7,627.00	.00	13,619.00	21,246.00	01/15/1997	

New England Electric System 950153 26 .00 7,627.00 .00 13,619.00 21,246.00 01/15/1997

Run Date: 2/4/98 12:03:01 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0107	**McGlynn, Jr, John J** **1 Ancient Rubbly Way *** **Beverly, MA 01915-**									
	American Physical Therapy Association of Massachusetts, Inc. (APTA)	**950584**	10	.00	20,000.00	.00	.00	**20,000.00**	02/07/1997	
	Balloon Council, The	**950656**	21	.00	6,000.00	.00	3,000.00	**9,000.00**	01/28/1997	
	E.S.C. Services, Inc	**950540**	16	.00	2,000.00	.00	1,000.00	**3,000.00**	02/26/1997	
	East Coast Seafood, Inc.	**970126**	08	.00	6,000.00	.00	4,000.00	**10,000.00**	05/06/1997	
	Mass. Assoc. of Redemption Centers	**960420**	07	.00	1,000.00	.00	.00	**1,000.00**	02/26/1997	
	Mass. Dental Hygienists Association	**950543**	10	.00	4,091.00	.00	4,050.00	**8,141.00**	02/07/1997	
	North Andover Spahn	**960727**	23	.00	13,000.00	.00	6,000.00	**19,000.00**	03/27/1997	
	Pet Club	**950911**	21	.00	2,500.00	.00	.00	**2,500.00**	05/20/1997	
	Political Action Committee for Employees for the Massport Authority	**950827**	14	.00	7,500.00	.00	4,500.00	**12,000.00**	05/20/1997	
	Project Developement Consulting Group	**950549**	16	.00	.00	.00	13,333.00	**13,333.00**	09/11/1997	
	Wonderland Greyhound Owners Association	**950358**	04	.00	10,500.00	.00	12,500.00	**23,000.00**	01/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**72,591.00**	**.00**	**48,383.00**	120,974.00		
0102	**McGrath, Raymond F** **12 Dellwood Rd. *** **Worcester, MA 01602-**									
L	Holway & Associates	**950359**	16	.00	13,000.00	.00	.00	**13,000.00**	01/15/1997	
L	N.A.G.E.	**950348**	14	.00	30,000.00	.00	30,000.00	**60,000.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**43,000.00**	**.00**	**30,000.00**	73,000.00		
0949	**McGregor, Gregor I** **c/o McGregor & Shea, P.C.** **60 Temple Street, #410** **Boston, MA 02111-**									
	Rippe, James D., M.D.	**970236**	07	.00	.00	.00	8,000.00	**8,000.00**	10/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**.00**	**.00**	**8,000.00**	8,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0635	McMann, John G c/o American Automobile Assoc. (Kinsman) 1050 Hingham St. * Rockland, MA 02370-									
	AAA Southern New England	950345	01	.00	.00	.00	.00	.00	06/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0928	McManus, James G c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	American Cancer Society, Mass. Division	950154	24	.00	.00	.00	500.00	500.00	08/01/1997	10/10/1
	Boston Strategies	950615	16	.00	.00	.00	10,000.00	10,000.00	11/20/1997	
	Greater Gardner Chamber of Commerce	970229	03	.00	.00	.00	.00	.00	10/10/1997	
	Northeast Energy Efficiency Council	970159	18	.00	.00	.00	.00	.00	07/18/1997	10/10/1
	Unitil Service Corp.	970043	26	.00	.00	.00	.00	.00	08/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	10,500.00	10,500.00		
0448	McNabb, Jr., John K P.O. Box 105 * Cohasset, MA 02025-									
	Stop Any Further Expansion S.A.F.E.	950797	07	.00	.00	.00	.00	.00	02/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0289	McNamara, Matthew J McNamara & Associates, P.C. Willim Charles Place, 7 Parker Rd * Osterville, MA 02655-2041									
	Mass. Assoc. of 766 Approved Private Schools (MAAPS)	950403	06	.00	281.00	.00	.00	281.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	281.00	.00	.00	281.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0936	**McPhee, Shelly** **c/o McDermott/O'Neill Associates** **One Beacon St.** **Boston, MA 02108-**									
	McDermott/O'Neill Associates	**950353**	16	.00	.00	.00	1,313.00	1,313.00	08/20/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,313.00	1,313.00		
0665	**Meade, Peter G** **Blue Cross Blue Shield of Massachusetts** **100 Summer St** **Boston, MA 02110-**									
	Blue Cross Blue Shield of Massachusetts	**950179**	13	.00	10,417.00	.00	12,392.00	22,809.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,417.00	.00	12,392.00	22,809.00		
0425	**Meagher, Paul F** **c/o Workers's Comp. Rating & Inspec. Bur** **101 Arch St., 5th floor** * **Boston, MA 02110-**									
	Workers' Compensation Rating & Inspection Bureau of Mass.	**950101**	17	.00	6,033.00	.00	6,033.00	12,066.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,033.00	.00	6,033.00	12,066.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0071	**Meredith and Associates, c/o Nancy Meredith 150 Canal St. * Marshfield, MA 02050-**									
	Alcoholism & Drug Abuse Association	**950224**	12	.00	6,000.00	.00	6,000.00	**12,000.00**	01/13/1997	
	Boston Strategies	**950615**	16	.00	8,000.00	.00	24,000.00	**32,000.00**	06/11/1997	
	Boston, City of	**950116**	09	.00	14,650.00	.00	11,450.00	**26,100.00**	02/24/1997	
	Citizens for Juvenile Justice	**950798**	12	.00	975.00	.00	975.00	**1,950.00**	02/24/1997	
	Greater Boston Legal Services	**950225**	15	.00	33,000.00	.00	33,000.00	**66,000.00**	02/24/1997	
	Health Care for All	**950020**	12	.00	3,000.00	.00	4,000.00	**7,000.00**	01/13/1997	
	Lesley College	**970080**	06	.00	7,500.00	.00	7,500.00	**15,000.00**	02/24/1997	
	M & R Strategic Services/ International Dairy Food Association	**970077**	08	.00	3,000.00	.00	.00	**3,000.00**	02/27/1997	
	Mass. Assoc. for Marriage & Family Therapists	**950226**	12	.00	2,500.00	.00	2,500.00	**5,000.00**	02/24/1997	
	Mass. Assoc. of Home Care Programs & Area Agencies on Aging	**950533**	12	.00	5,000.00	.00	5,000.00	**10,000.00**	01/15/1997	
	Mass. Correctional Legal Services	**950227**	15	.00	6,250.00	.00	6,250.00	**12,500.00**	01/13/1997	
	Mass. Law Reform Institute	**950037**	15	.00	2,500.00	.00	2,500.00	**5,000.00**	01/15/1997	
	Mass. Rehabilitation Assoc.	**950231**	12	.00	2,500.00	.00	2,500.00	**5,000.00**	04/11/1997	
	Mass. Society of Naturopathic Physicians	**950928**	10	.00	4,200.00	.00	4,200.00	**8,400.00**	02/24/1997	
	MOMS Project, The	**970105**	12	.00	15,000.00	.00	.00	**15,000.00**	04/11/1997	
	Recording for the Blind & Dyslexic, Inc.	**950232**	12	.00	4,667.00	.00	4,000.00	**8,667.00**	02/24/1997	
	Service Employees International Union	**950929**	14	.00	12,000.00	.00	.00	**12,000.00**	01/15/1997	
	Tobacco Control Resource Center	**950878**	24	.00	7,000.00	.00	7,000.00	**14,000.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**137,742.00**	**.00**	**120,875.00**	**258,617.00**		
0069	**Meredith, Judith C c/o Nancy Meredith 150 Canal St. * Marshfield, MA 02050-**									
	Mass. Internet Service Providers Coalition	**970123**	11	.00	2,100.00	.00	1,500.00	**3,600.00**	01/15/1997	
	Meredith & Associates	**950223**	16	.00	42,650.00	.00	85,550.00	**128,200.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**44,750.00**	**.00**	**87,050.00**	**131,800.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0435	**Meyer, Michael B** **c/o Auto. Insurers Bureau** **12 Post Office Sq. *** **Boston, MA 02109-**									
	Automobile Insurers Bureau of Mass.	**950103**	17	.00	3,600.00	.00	23,460.00	27,060.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,600.00	.00	23,460.00	27,060.00		
0892	**Milford, Lewis M** **c/o Conservation Law Foundation** **21 E. State St., Suite 301 *** **Montpelier, VT 05602-**									
	Conservation Law Foundation	**970118**	07	.00	2,000.00	.00	5,000.00	7,000.00	04/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	5,000.00	7,000.00		
0954	**Miller, Jennifer** **c/o Mcdermott/O'Neill** **1 Beacon St** **Boston, MA 02108-**									
	McDermott/O'Neill Associates	**950353**	16	.00	.00	.00	.00	.00	11/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0434	**Miller, Michael L** **Health Care for All** **30 Winter St, Suite 10007 *** **Boston, MA 02108-**									
	Health Care for All	**950020**	12	.00	4,265.00	.00	4,215.00	8,480.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,265.00	.00	4,215.00	8,480.00		
0486	**Miller, Stephen V** **c/o Project Developement Consult. Grp** **20 Custom House St.** **Boston, MA 02110-**									
	Project Developement Consulting Group	**950549**	16	.00	21,900.00	.00	12,417.00	34,317.00	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,900.00	.00	12,417.00	34,317.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0552	Minahan, Alfred A c/o The Minahan Companies Two International Place, 19th floor Boston, MA 02110-									
	American Cancer Society, Mass. Division	950154	24	.00	14,400.00	.00	12,000.00	26,400.00	02/03/1997	
	Aramark Correctional Services	970042	23	.00	18,000.00	.00	18,000.00	36,000.00	02/05/1997	
	IL Annuity and Insurance Company, Inc.	970154	17	.00	4,125.00	.00	3,125.00	7,250.00	06/02/1997	
	International Health, Racquet, & Sports (I.H.R.S.A.)	970222	03	.00	.00	.00	30,000.00	30,000.00	10/01/1997	
	Mass. Assoc. of Registered Dispensing Opticians	950872	10	.00	500.00	.00	1,000.00	1,500.00	02/05/1997	
	Melrose Wakefield Healthcare Corp.	960783	10	.00	4,800.00	.00	4,800.00	9,600.00	05/01/1997	
	New England Service Station & Automotive Repair Assoc., Inc	950481	01	.00	.00	.00	.00	.00	02/03/1997	
	Northeast Energy Efficiency Council	970159	18	.00	.00	.00	21,000.00	21,000.00	06/10/1997	
	Parents Alliance for Catholic Education	950745	06	.00	1,000.00	.00	.00	1,000.00	03/19/1997	
	Schering-Plough External Affairs, Inc.	950729	19	.00	11,600.00	.00	10,500.00	22,100.00	03/12/1997	
	Surety Life Insurance Company	960082	17	.00	5,025.00	.00	.00	5,025.00	02/03/1997	
	Unisys II Corporation	950730	11	.00	12,400.00	.00	14,400.00	26,800.00	02/07/1997	
	Unitil Service Corp.	970043	26	.00	14,500.00	.00	7,500.00	22,000.00	02/03/1997	
	Variable Annuity Life Insurance Company	950667	17	.00	11,725.00	.00	12,750.00	24,475.00	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	98,075.00	.00	135,075.00	233,150.00		
0337	Miyares, J. Raymond c/o Pickett & Miyares 47 Winter St., 7th Floor * Boston, MA 02108-									
	New England Trail Riders Association	950399	21	.00	.00	.00	.00	.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0840	**ML Strategies, Inc., One Financial Center Boston, MA 02111-**									
	American Institute for Foreign Study, Inc.	**970098**	12	.00	1,000.00	.00	2,000.00	**3,000.00**	04/09/1997	
	Brown Brothers Harriman	**950793**	02	.00	.00	.00	4,000.00	**4,000.00**	02/28/1997	
	Enron Capital Trade Resources	**960559**	02	.00	50,000.00	.00	60,000.00	**110,000.00**	01/21/1997	
	Golden Rule Insurance Company	**950016**	13	.00	12,000.00	.00	11,000.00	**23,000.00**	01/31/1997	
	Harrah's Entertainment, Inc.	**960494**	04	.00	30,000.00	.00	20,000.00	**50,000.00**	04/10/1997	
	Home & Health Care Association	**950021**	10	.00	18,000.00	.00	18,000.00	**36,000.00**	02/07/1997	
	Magellan Health Services, Inc.	**970121**	10	.00	.00	.00	3,000.00	**3,000.00**	09/30/1997	
	Mass. Assoc. of Consultant Pharmacists	**970050**	10	.00	7,000.00	.00	6,000.00	**13,000.00**	02/24/1997	
	Mass. Biotechnology Council	**950162**	11	.00	18,000.00	.00	24,000.00	**42,000.00**	06/23/1997	
	Mass. Technology Collaborative	**970089**	11	.00	16,000.00	.00	.00	**16,000.00**	03/21/1997	
	Partners Healthcare System	**970102**	10	.00	8,000.00	.00	12,000.00	**20,000.00**	04/04/1997	
	Twin Rivers Technologies, Inc	**960760**	18	.00	4,000.00	.00	300.00	**4,300.00**	01/27/1997	
	UNUM Life Insurance Company	**950324**	17	.00	7,500.00	.00	3,100.00	**10,600.00**	02/28/1997	
	Vencor Hospital/Boston	**970076**	10	.00	.00	.00	.00	**.00**	02/28/1997	
	West Group	**970075**	11	.00	7,500.00	.00	7,500.00	**15,000.00**	02/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	179,000.00	.00	170,900.00	349,900.00		
0801	**Moffitt, John F Andover Strategies Two Elm Square Andover, MA 01810-**									
	Andover Strategies	**970016**	16	.00	220,000.00	.00	256,000.00	**476,000.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	220,000.00	.00	256,000.00	476,000.00		
0803	**Molke, Richard c/o Bears Stearns & Co, Inc 245 Park Ave, 10th fl * New York, NY 10167-**									
	Bear, Stearns & Co., Inc.	**950932**	02	.00	.00	.00	2,500.00	**2,500.00**	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,500.00	2,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0763	**Monahan, Betty Ann** **158 Pine St *** **Weymouth, MA 02190-**									
	Dean & Flynn, Inc	950905	21	.00	550.00	.00	1,000.00	1,550.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	550.00	.00	1,000.00	1,550.00		
0354	**Moore, Richard W** **ProMutual Group, c/o Tracy Gehan Leu** **PO Box 9178 *** **Boston, MA 02205-**									
	ProMutual Group Inc.	960461	13	.00	15,000.00	.00	15,000.00	30,000.00	03/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	15,000.00	30,000.00		
0197	**Moran, Jr., James J** **c/o Independ. Property-Casualty Insurers** **250 Summer Street *** **Boston, MA 02210-**									
	Independent Property-Casualty Insurers of Mass., Inc.	950410	17	.00	30,000.00	.00	30,000.00	60,000.00	01/22/1997	
	Mortgage Insurance Companies of America	970114	17	.00	2,500.00	.00	5,000.00	7,500.00	04/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	32,500.00	.00	35,000.00	67,500.00		
0194	**Moran, Paul J** **c/o Blue Cross Blue Shield** **100 Summer St. *** **Boston, MA 02110-**									
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	9,000.00	.00	10,500.00	19,500.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,000.00	.00	10,500.00	19,500.00		
0455	**Morgan, D. Kirk** **58 Alpine Dr. *** **Latham, NY 12110-**									
	Hoechst Marion Roussel	950507	19	.00	638.00	.00	260.00	898.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	638.00	.00	260.00	898.00		

Run Date: 2/4/98 12:03:22 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0770	Morin, Peter B 41 Border St. * Scituate, MA 02066-									
	Gibson & Behman, P.C.	960640	24	.00	12,000.00	.00	6,000.00	18,000.00	02/04/1997	
	Liquor Liability Joint Underwriting Association	960119	17	.00	2,000.00	.00	3,000.00	5,000.00	01/02/1997	
	Premier Insurance Company, The	950307	17	.00	3,000.00	.00	1,500.00	4,500.00	02/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,000.00	.00	10,500.00	27,500.00		
0850	Morris, James T Quinn & Morris 141 Tremont St Boston, MA 02111-									
	Quinn & Morris	950127	16	.00	25,298.00	.00	33,028.00	58,326.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,298.00	.00	33,028.00	58,326.00		
0174	Morse, Abraham E Mass. Extended Care Federation 2310 Washington St, Suite 300 * Newton Lower Falls, MA 02162-									
	Mass. Extended Care Federation	950337	10	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0593	Morton, Margaret L c/o Northeast Utilities PO Box 270 * Hartford, CT 06141-0270									
	Northeast Utilities & its subsidaries	950698	26	.00	492.00	.00	3,330.00	3,822.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	492.00	.00	3,330.00	3,822.00		
0272	Mudd, John H c/o Mass. Advocacy Center 100 Boylston St. * Boston, MA 02116-									
	Mass. Advocacy Center	950879	06	.00	500.00	.00	500.00	1,000.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	500.00	1,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0052	**Mulligan, Mary Ann** **Governmental Strategies, Inc** **130 Bowdoin St.** **Boston, MA 02108-**									
	Governmental Strategies	**950185**	16	.00	24,750.00	.00	30,500.00	55,250.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,750.00	.00	30,500.00	55,250.00		
0941	**Mullin, Andrea J** **C/O Mass. N.O.W.** **971 Commonwealth Ave.** **Boston, MA 02215-**									
	National Organization for Women - Massachusetts	**950445**	23	.00	.00	.00	3,200.00	3,200.00	09/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	3,200.00	3,200.00		
0126	**Murphy, John P** **c/o Liberty Mutual Group** * **175 Berkely St. (agent only)** **Boston, MA 02117-**									
	Liberty Mutual Insurance Co.	**950073**	17	.00	32,900.00	.00	37,600.00	70,500.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	32,900.00	.00	37,600.00	70,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0026	**Murphy, Jr, John E** **c/o Issues Management Group** **1 Beacon St.** **Boston, MA 02108-**									
	Associated Industries of Mass.	**950430**	03	.00	9,000.00	.00	9,000.00	**18,000.00**	01/15/1997	
	Atlantic Richfield Company (ARCO)	**950036**	07	.00	12,000.00	.00	12,000.00	**24,000.00**	01/15/1997	
	Beneficial Management Corporation	**950859**	02	.00	5,000.00	.00	.00	**5,000.00**	01/15/1997	
	Braintree Hospital	**950093**	10	.00	15,000.00	.00	.00	**15,000.00**	01/15/1997	
	Bremen Company, Ltd	**950094**	25	.00	10,000.00	.00	6,000.00	**16,000.00**	01/15/1997	
	Connaught Laboratories, Inc. c/o Multistate Associates	**960075**	23	.00	4,000.00	.00	8,000.00	**12,000.00**	01/15/1997	
	Electric Insurance Company	**970149**	17	.00	12,000.00	.00	30,000.00	**42,000.00**	05/21/1997	
	Francis, Edward, & Cronin Inc.	**950198**	05	.00	.00	.00	.00	**.00**	01/15/1997	
	Household International	**950095**	02	.00	5,000.00	.00	.00	**5,000.00**	01/15/1997	
	Mass. Housing Finance Agency	**950096**	02	.00	14,000.00	.00	8,000.00	**22,000.00**	01/15/1997	
	Mead Corporation c/o Multistate Associates	**970162**	03	.00	.00	.00	2,000.00	**2,000.00**	06/16/1997	
	Multistate Associates Inc./Citicorp Washington, Inc.	**960046**	02	.00	2,000.00	.00	1,200.00	**3,200.00**	01/15/1997	
	Pharmaceutical Care Manufacturers Association c/o Multistate Associate	**970150**	19	.00	1,000.00	.00	1,000.00	**2,000.00**	05/21/1997	
	Rust Environment & Infrastructure	**960428**	25	.00	5,000.00	.00	5,000.00	**10,000.00**	01/15/1997	
	Teleport Communications Group	**970211**	26	.00	.00	.00	3,000.00	**3,000.00**	08/15/1997	09/15/1
	U.S. Filter	**970130**	07	.00	4,000.00	.00	20,000.00	**24,000.00**	05/05/1997	
	Utility Contractors' Association of New England, Inc	**950684**	05	.00	5,000.00	.00	18,000.00	**23,000.00**	05/21/1997	
	Waste Management, Inc - Northeast Group	**950097**	07	.00	5,000.00	.00	5,000.00	**10,000.00**	01/15/1997	
	Westwood Group, The & subsidaries	**950088**	04	.00	2,500.00	.00	8,333.00	**10,833.00**	01/15/1997	
	Wheelabrator Technologies, Inc	**950098**	07	.00	18,000.00	.00	18,000.00	**36,000.00**	01/15/1997	
	Woods Hole, Martha's Vineyard & Nantucket Steamship Authority	**950099**	25	.00	20,000.00	.00	15,000.00	**35,000.00**	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**148,500.00**	**.00**	**169,533.00**	**318,033.00**		
0511	**Murphy, Ric** **515 King St., suite 410** * **Alexandria, VA 22314-**									
	Murphy/Burns	**970001**	16	.00	.00	.00	.00	.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**.00**	**.00**	**.00**	**.00**		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0469	**Muse, Michael J** **20 Chesterton Rd.** **Wellesley, MA 02181-**									
	American Transportation Insurance Co.	**950569**	17	.00	4,000.00	.00	4,000.00	**8,000.00**	01/14/1997	
	Boston Police Detectives' Society	**960697**	14	.00	7,500.00	.00	7,500.00	**15,000.00**	01/14/1997	
	Local 254, SEIU	**950570**	14	.00	15,000.00	.00	15,000.00	**30,000.00**	01/14/1997	
	Mass. Community College Assoc.	**950567**	06	.00	12,000.00	.00	12,000.00	**24,000.00**	02/11/1997	
	Merck-Medco Rx Services of Massachusetts, L.L.C.	**970136**	19	.00	6,000.00	.00	10,000.00	**16,000.00**	05/14/1997	
	Westwood Group, The & subsidaries	**950088**	04	.00	2,500.00	.00	.00	**2,500.00**	02/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**47,000.00**	**.00**	**48,500.00**	**95,500.00**		
0200	**Nash, Robert L** **c/o Delaney & Associates** **6 Beacon St.** **Boston, MA 02108-**									
	Mass. Assoc. of Realtors	**950247**	22	.00	13,250.00	.00	13,250.00	**26,500.00**	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**13,250.00**	**.00**	**13,250.00**	**26,500.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0270	**New England Strategic Development Corp.** **c/o Willliam Ryan** **155 West St., Suite 9** **Wilmington, MA 01887-**									
	APCOA, Inc.	**950963**	22	.00	.00	.00	.00	.00	01/15/1997	
E	Bostonian Hotel	**960085**	25	.00	7,000.00	.00	9,000.00	16,000.00	01/15/1997	
	Center Corp.	**960097**	22	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1997	
	Collegiate Capital Group LLC	**970158**	02	.00	750.00	.00	10,000.00	10,750.00	06/10/1997	
	DAVE/Laidlaw Transportation Services	**960484**	25	.00	20,000.00	.00	30,000.00	50,000.00	01/15/1997	
	Dejana Industries, Inc.	**970138**	25	.00	7,500.00	.00	.00	7,500.00	05/13/1997	
	Gateway Terminal	**970220**	25	.00	.00	.00	30,000.00	30,000.00	09/01/1997	
	K D & A	**970219**	05	.00	.00	.00	2,000.00	2,000.00	09/08/1997	
	Lahey Clinic	**950949**	10	.00	15,000.00	.00	35,000.00	50,000.00	01/15/1997	
	Maolis Realty Trust	**970181**	22	.00	.00	.00	10,000.00	10,000.00	07/01/1997	
	Municipal Tax Bureau	**960489**	23	.00	18,000.00	.00	11,000.00	29,000.00	01/15/1997	
	Pacific Scientific Company	**960058**	11	.00	21,500.00	.00	.00	21,500.00	01/15/1997	03/20/1
	Ultranet	**970206**	11	.00	.00	.00	30,000.00	30,000.00	08/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	94,750.00	.00	172,000.00	266,750.00		
0625	**Newman, Joseph P** **New England Electric System** **25 Research Dr. *** **Westborough, MA 01582-**									
	New England Electric System	**950153**	26	.00	5,158.00	.00	13,979.00	19,137.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,158.00	.00	13,979.00	19,137.00		
0561	**Nolan, Jr, Joseph R** **Boston Edison Company** **800 Boylston St, P172** **Boston, MA 02199-**									
	Boston Edison Company	**950675**	26	.00	10,000.00	.00	20,000.00	30,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	20,000.00	30,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0849	Nord, Sue c/o ML Strategies One Financial Center Boston, MA 02111-									
	Enron Capital Trade Resources	960559	02	.00	27,234.00	.00	30,000.00	57,234.00	02/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,234.00	.00	30,000.00	57,234.00		
0418	Norman, Albert N c/o Ma. Assoc. of Home Care Programs 24 Third Ave. * Burlington, MA 01803-									
	Mass. Assoc. of Home Care Programs & Area Agencies on Aging	950533	12	.00	1,924.00	.00	352.00	2,276.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,924.00	.00	352.00	2,276.00		
0156	Nylen, Richard A c/o Law Office of Richard Nylen One Post Office Square, Suite 3500 * Boston, MA 02109-									
	NAIOP, National Assoc. of Industrial and Office Properties	950326	22	.00	6,000.00	.00	6,000.00	12,000.00	03/25/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0022	O'Brien, Daniel P c/o Cassidy & Associates One Walnut St. Boston, MA 02108-3616									
	Cassidy & Associates, Inc	950052	16	.00	25,000.00	.00	25,000.00	50,000.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		
0357	O'Brien, Francis C Life Insurance Assoc. of Mass 501 Boylston St., 9th Floor * Boston, MA 02116-									
	Life Insurance Association of Mass., Inc.	950453	17	.00	24,235.00	.00	24,235.00	48,470.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,235.00	.00	24,235.00	48,470.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0893	**O'Brien, Neil T** **c/o Brian Hickey Associates** **9 Park St.** **Boston, MA 02108-**									
	Hickey Associates, Brian S.	**950104**	16	.00	12,498.00	.00	25,000.00	37,498.00	04/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,498.00	.00	25,000.00	37,498.00		
0134	**O'Connor, John** **PhRMA** **12 Sheridan Ave. *** **Albany, NY 12207-**									
	Pharmaceutical Research and Manufacturers of America	**950182**	19	.00	3,000.00	.00	3,000.00	6,000.00	03/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	3,000.00	6,000.00		
0747	**O'Neil, Edward G** **c/o NYNEX** **185 Franklin St., Room 1700 *** **Boston, MA 02110-**									
	Bell Atlantic	**950459**	26	.00	10,447.00	.00	13,527.00	23,974.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,447.00	.00	13,527.00	23,974.00		
0110	**O'Neill III, Thomas P** **c/o McDermott/O'Neill Associates** **One Beacon St., Suite 1600** **Boston, MA 02108-**									
	McDermott/O'Neill Associates	**950353**	16	.00	44,542.00	.00	47,668.00	92,210.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	44,542.00	.00	47,668.00	92,210.00		
0053	**O'Reilly, Elaine** **Governmental Strategies** **130 Bowdoin St.** **Boston, MA 02108-**									
	Governmental Strategies	**950185**	16	.00	45,000.00	.00	54,900.00	99,900.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	45,000.00	.00	54,900.00	99,900.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0063	**O'Sullivan, Edward E** **Capital Associates, Inc** **One Boston Place, Suite 3700** **Boston, MA 02108-**									
	Capital Associates, Inc	950782	16	.00	.00	.00	.00	.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0496	**Ollari, Maria** **Shanley Fleming Associates** **Two Park Plaza, Suite 205** **Boston, MA 02116-**									
	Shanley Fleming and Associates	960500	16	.00	10,000.00	.00	20,000.00	30,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	20,000.00	30,000.00		
0870	**Orsino Consulting,** **130 Bowdoin St.** **Suite #1801 *** **Boston, MA 02108-**									
	Mass. Assoc. of Regional Transit Authorities	950643	25	.00	12,000.00	.00	12,000.00	24,000.00	01/13/1997	
	Mass. Chapters American Red Cross	950646	12	.00	.00	.00	.00	.00	01/13/1997	
	Mass. Head Start Directors Assoc.	950644	12	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
	Mass. Psychology Assoc.	950645	10	.00	13,090.00	.00	13,500.00	26,590.00	01/13/1997	
	Mass. State Police Commissioned Officers Association	950493	20	.00	6,000.00	.00	3,600.00	9,600.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	37,090.00	.00	35,100.00	72,190.00		
0542	**Orsino, Jeannette M** **Orsino Consulting** **130 Bowdoin St., #1801 *** **Boston, MA 02108-**									
	Orsino Consulting	950807	16	.00	.00	.00	.00	.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0703	**Papageorg, Evangelos X** **97 McAndrew Rd*** **Braintree, MA 02184-**									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0311	**Pappas, James H** **Mass. Property Ins. Underwriting Assoc** **Two Center Plaza *** **Boston, MA 02108-**									
	Mass. Property Insurance Underwriting Assoc.	**950432**	17	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0900	**Paris, Mark J** **Merrill Lynch/World Financial Center** **250 Vesey Street, North Tower*** **New York, NY 10281-1309**									
E	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	**950296**	02	.00	.00	.00	760.00	760.00	05/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	760.00	760.00		
0479	**Pass, James E** **Smith Barney, 3 First National Plaza** **70 W. Madison St. * (agent only)** **Chicago, IL 60602-**									
E	Smith Barney Inc	**950945**	02	.00	.00	.00	.00	.00	01/13/1997	03/17/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0372	**Passales, Charles T** **100 Linebrook Road** **Ipswich, MA 01938-**									
L	Mass. Municipal Auditors & Accountants Assoc.	**950465**	09	.00	.00	.00	.00	.00	01/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0299	**Paulson, Diane F** **c/o Greater Boston Legal Services** **197 Friend St. *** **Boston, MA 02114-**									
	Greater Boston Legal Services	**950225**	15	.00	900.00	.00	900.00	1,800.00	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	900.00	.00	900.00	1,800.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0457	**Pears, Ralph B** **P.O. Box 680 *** **Kennebunkport, ME 04046-0680**									
	Distilled Spirits Council of the U.S., Inc.	950860	24	.00	1,088.00	.00	.00	1,088.00	01/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,088.00	.00	.00	1,088.00		
0518	**Pellegrini, Esq., Lora M** **Harvard Pilgrim Health Care** **10 Brookline Place West *** **Brookline, MA 02146-7229**									
	Harvard Pilgrim Health Care (HPHC)	950030	13	.00	7,000.00	.00	7,000.00	14,000.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,000.00	.00	7,000.00	14,000.00		
0631	**Perla, Stephen A** **PACE** **781 Grove St. *** **Worcester, MA 01605-**									
L	Parents Alliance for Catholic Education	950745	06	.00	2,250.00	.00	1,000.00	3,250.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,250.00	.00	1,000.00	3,250.00		
0117	**Perry, Amy** **MassPIRG** **29 Temple Place** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	5,172.00	.00	3,550.00	8,722.00	01/16/1997	12/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,172.00	.00	3,550.00	8,722.00		
0269	**Peters, Jeffrey R** **Sun Company** **212 N. 3rd St, Suite 101 *** **Harrisburg, PA 17101-**									
	Sun Company, Inc	950379	18	.00	1,500.00	.00	2,000.00	3,500.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	2,000.00	3,500.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 1,500.00 .00 2,000.00 3,500.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0462	**Peters, R. Norman Peters, Barnhill & Rodolakis 255 Park Ave., Suite 1100 * Worcester, MA 01609-**									
	COM/Energy Services Company	**950398**	26	.00	4,000.00	.00	3,000.00	**7,000.00**	02/06/1997	
	Commonwealth Strategy Group, LLC	**970225**	10	.00	.00	.00	.00	**.00**	09/29/1997	
	D'Youville Senior Care, Inc.	**960622**	10	.00	5,000.00	.00	5,000.00	**10,000.00**	06/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**9,000.00**	**.00**	**8,000.00**	**17,000.00**		
0440	**Petrucelli, Robert L Associated General Contractors of Mass 888 Worcester St, Suite 40* Wellesley, MA 02181-**									
	Associated General Contractors of Mass.	**950515**	05	.00	5,000.00	.00	5,000.00	**10,000.00**	01/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**5,000.00**	**.00**	**5,000.00**	**10,000.00**		
0094	**Pezzella, Paul M c/o Delaney & Associates 6 Beacon St Boston, MA 02108-**									
	A D S Ventures, Inc.	**950629**	23	.00	59,000.00	.00	42,000.00	**101,000.00**	01/13/1997	
	Delaney Associates, W., Inc	**950246**	16	.00	10,000.00	.00	13,250.00	**23,250.00**	03/12/1997	
	Fitchburg Redevelopment Authority	**950318**	22	.00	10,000.00	.00	5,000.00	**15,000.00**	01/13/1997	
	Hyatt Development Corporation	**970058**	04	.00	30,000.00	.00	.00	**30,000.00**	01/13/1997	
	Kemper Reinsurance Co.	**960088**	17	.00	2,500.00	.00	2,500.00	**5,000.00**	06/09/1997	
	Mass. Society of Perfusion	**970059**	10	.00	5,000.00	.00	5,000.00	**10,000.00**	01/16/1997	
	Phillip Morris Management Corporation	**950799**	24	.00	19,998.00	.00	20,000.00	**39,998.00**	03/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**136,498.00**	**.00**	**87,750.00**	**224,248.00**		
0182	**Pierce, Jr, Jack W NE Service Station & Auto Repair 574 Boston Rd, Suite 12 * Billerica, MA 01821-**									
	New England Service Station & Automotive Repair Assoc., Inc	**950481**	01	.00	2,200.00	.00	2,200.00	**4,400.00**	01/15/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0292	Plante, Jr., William L 20 Hay Street * Newbury, MA 01951-									
	Mass. Newspaper Publishers Assoc.	950423	03	.00	5,000.00	.00	6,000.00	11,000.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	6,000.00	11,000.00		
0175	Plumb, W. Scott Mass. Extended Care Federation 2310 Washington St, Suite 300 * Newton Lower Falls, MA 02162-									
	Mass. Extended Care Federation	950337	10	.00	8,000.00	.00	8,000.00	16,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	8,000.00	16,000.00		
0344	Polidori, John c/o Mass. Teachers Assoc. 20 Ashburton Place Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	23,318.00	.00	.00	23,318.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,318.00	.00	.00	23,318.00		
0472	Pollard, Sharon M C/O Sharon Pollard P.O. Box 190, State House Boston, MA 02133-									
	Commonwealth Consulting Group	960650	16	.00	12,000.00	.00	10,000.00	22,000.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	10,000.00	22,000.00		
0639	Pomfret, Jacqueline M Mass. Nurses Association 340 Turnpike St* Canton, MA 02021-									
	Mass. Nurses Association	950427	10	.00	14,062.27	.00	15,698.00	29,760.27	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,062.27	.00	15,698.00	29,760.27		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0458	**Portney, David C** **First Allmerica Fin. Life Ins. Co.** **440 Lincoln St., c/o Richard Baker *** **Worcester, MA 01653-**									
	First Allmerica Financial Life Insurance Company	950425	17	.00	.00	.00	.00	.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0678	**Pourbaix, Jr, John M** **PO Box 667 *** **Norwood, MA 02062-**									
	Construction Industries of Mass.	950454	05	.00	7,000.00	.00	8,000.00	15,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,000.00	.00	8,000.00	15,000.00		
0178	**Power, Stephen F** **South Shore Chamber of Commerce** **36 Miller Stile Rd*** **Quincy, MA 02169-**									
	South Shore Chamber of Commerce	950460	03	.00	.00	.00	.00	.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0234	**Powers, Peter M** **HLR Service Corp. Attn: Stacy Tate** **P.O. Box 598 *** **Vernon, CT 06066-0598**									
	HLR Service Corporation	950381	10	.00	15,000.00	.00	7,500.00	22,500.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	7,500.00	22,500.00		
0895	**Pro-Family Network,** **202 Ash St.** **Waltham, MA 02154-**									
	Christian Coalition of Mass.	970134	23	.00	500.00	.00	250.00	750.00	04/29/1997	
	Family First, Inc.	970135	23	.00	40.00	.00	.00	40.00	04/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	540.00	.00	250.00	790.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0488	**Project Developement Consulting Group, c/o Kuzinevich & Miller, P.C. 20 Custom House St Boston, MA 02110-**									
	CHC/Wampanoag Tribe (Aquinnah)	970025	04	.00	10,000.00	.00	1,000.00	11,000.00	01/30/1997	
	Hertz Corporation	950702	01	.00	35,000.00	.00	.00	35,000.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	45,000.00	.00	1,000.00	46,000.00		
0101	**Public Policy Systems, Inc, 130 Bowdoin St, Suite 1109 Boston, MA 02108-**									
	CVS Pharmacy	960744	19	.00	600.00	.00	.00	600.00	06/25/1997	
	Le Lycee Internationale de la Nouvelle Angleterre	970057	06	.00	25,000.00	.00	15,000.00	40,000.00	01/30/1997	
	Mass. Assoc. of HMO's	950303	10	.00	15,000.00	.00	22,000.00	37,000.00	01/30/1997	
	Mass. Assoc. of Lottery Agents	970092	03	.00	20,000.00	.00	20,000.00	40,000.00	03/14/1997	
	New England Convenience Stores Association	950346	03	.00	45,000.00	.00	45,000.00	90,000.00	01/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	105,600.00	.00	102,000.00	207,600.00		
0278	**Pugliese, Ronald J Household International 55 Farmington Ave, Suite 702 * Hartford, CT 06106-**									
	Household International	950095	02	.00	8,000.00	.00	.00	8,000.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	.00	8,000.00		
0268	**Quillen, Danny K c/o Delta Air Lines P.O. Box 20706, Dept. 976 * Atlanta, GA 30320-**									
	Air Transport Association / Delta Air Lines, Inc.	950378	25	.00	.00	.00	.00	.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0039	**Quinn & Morris, 141 Tremont St Boston, MA 02111-**									
	Access Cash International	**970185**	02	.00	.00	.00	1,500.00	**1,500.00**	07/18/1997	
	American Express Company	**950131**	02	.00	5,750.00	.00	4,400.00	**10,150.00**	01/17/1997	
	American Forest and Paper Assoc.,c/o Multistate Associates	**950136**	03	.00	4,450.00	.00	2,650.00	**7,100.00**	03/21/1997	
	Boston Gas Company	**950129**	26	.00	24,000.00	.00	22,500.00	**46,500.00**	01/21/1997	
	Can Manufactuers Institute	**970194**	23	.00	.00	.00	5,500.00	**5,500.00**	08/04/1997	
	CELLNET Data Systems	**970233**	11	.00	.00	.00	6,000.00	**6,000.00**	10/21/1997	
	Chemical Specialties Manufacturers Association, Inc.	**950720**	03	.00	2,250.00	.00	3,450.00	**5,700.00**	03/21/1997	
	Committee for Fair and Simple Taxation	**970129**	23	.00	4,350.00	.00	7,200.00	**11,550.00**	05/05/1997	
	Distilled Spirits Council of the United States/Multistate Assoc.	**950135**	24	.00	2,600.00	.00	3,500.00	**6,100.00**	02/27/1997	
	Experian/MultiState Associates, Inc.	**950133**	02	.00	3,250.00	.00	3,700.00	**6,950.00**	01/17/1997	
	Honeywell, Inc./Multistate Associates	**950134**	07	.00	2,400.00	.00	2,400.00	**4,800.00**	06/02/1997	
	James River Corporation	**950946**	03	.00	4,350.00	.00	5,200.00	**9,550.00**	03/21/1997	
	John Hancock Mutual Life Insurance Co.	**950141**	17	.00	21,800.00	.00	30,000.00	**51,800.00**	01/17/1997	
	Mass. Academy of Trial Attorneys	**950027**	15	.00	23,500.00	.00	16,500.00	**40,000.00**	02/10/1997	
	Mass. Council of Human Service Providers	**950229**	12	.00	5,650.00	.00	4,600.00	**10,250.00**	01/17/1997	
	Mass. Housing Partnership Fund	**970088**	02	.00	4,550.00	.00	6,300.00	**10,850.00**	03/18/1997	
	MBTA Police Assoc.	**950735**	20	.00	6,200.00	.00	4,700.00	**10,900.00**	01/17/1997	
	Natl. Electrical Manufacturing Assoc./Multistate Assoc	**950139**	26	.00	5,850.00	.00	5,400.00	**11,250.00**	01/17/1997	
	Northern Retail Lumber Association/ Mass. Retail Lumber Dealers Assoc.	**960492**	03	.00	6,150.00	.00	3,900.00	**10,050.00**	01/17/1997	
	Ogden Projects/Multistate Associates, Inc.	**950132**	07	.00	9,850.00	.00	13,000.00	**22,850.00**	01/17/1997	
	Purcell Associates	**970195**	23	.00	.00	.00	4,100.00	**4,100.00**	08/04/1997	
	Singer Asset Finance Company c/o Multistate Associates, Inc.	**960101**	02	.00	4,200.00	.00	3,750.00	**7,950.00**	03/11/1997	
	Southwestern Bell Mobile Systems/ dba Cellular One, Inc	**950193**	26	.00	24,500.00	.00	22,500.00	**47,000.00**	01/17/1997	
	Testcom, Inc., c/o Multistate Associates	**950815**	07	.00	5,250.00	.00	7,800.00	**13,050.00**	01/17/1997	
	UST Public Affairs, Inc./ Multistate Assoc.	**970060**	24	.00	6,900.00	.00	10,500.00	**17,400.00**	01/17/1997	
	Viaticus	**970200**	23	.00	.00	.00	2,475.00	**2,475.00**	07/31/1997	
	Western Surety Co. c/o Multistate Assoc., Inc	**950137**	02	.00	2,900.00	.00	2,900.00	**5,800.00**	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	180,700.00	.00	206,425.00	387,125.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0460	Quinn, John E c/o Steven Guveyan Amer. Petroleum Institute/11 Beacon St* Boston, MA 02108-									
	American Petroleum Institute (Mass. Petroleum Council)	950418	18	.00	18,000.00	.00	18,000.00	36,000.00	01/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	18,000.00	36,000.00		
0034	Quinn, Robert H c/o Quinn & Morris 141 Tremont St Boston, MA 02111-									
	Quinn & Morris	950127	16	.00	54,210.00	.00	57,799.00	112,009.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	54,210.00	.00	57,799.00	112,009.00		
0565	Quirk, John 111 Washington Ave Suite 700* Albany, NY 12210-									
	Eli Lilly and Company	950235	19	.00	10,000.00	.00	5,000.00	15,000.00	04/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	5,000.00	15,000.00		
0915	Rabinovitz, Julie c/o Planned Parenthood League of Mass 1055 Commonwealth Ave. * Boston, MA 02155-									
	Planned Parenthood League of Massachusetts	950511	23	.00	70.00	.00	508.00	578.00	06/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	70.00	.00	508.00	578.00		
0096	Rafferty, Thomas S Thomas Rafferty (AGENT ONLY) 2130 Mass. Ave. Unit 5D * Cambridge, MA 02140-									
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	30,250.00	.00	1,000.00	31,250.00	01/16/1997	10/22/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,250.00	.00	1,000.00	31,250.00		

		950179	13	.00	30,250.00	.00	1,000.00	31,250.00	01/16/1997	10/22/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,250.00	.00	1,000.00	31,250.00		

Run Date: 2/4/98 12:04:09 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0836	**Ramirez, Paul** c/o A. Minahan Two International Place, 19th Floor Boston, MA 02111-									
	Schering-Plough External Affairs, Inc.	950729	19	.00	1,500.00	.00	5,000.00	6,500.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	5,000.00	6,500.00		
0793	**Randol, Robert E** Smith Barney Inc., ATTN: L Colontuono 390 Greenwich St, 2nd fl * New York, NY 10013-									
E	Smith Barney Inc	950945	02	.00	960.00	.00	.00	960.00	01/13/1997	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	960.00	.00	.00	960.00		
0999	**Rasky/Baerlein Group,** 70 Franklin St., 3rd Floor Boston, MA 02110-									
	Choate Group, The	950201	16	.00	.00	.00	24,000.00	24,000.00	02/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	24,000.00	24,000.00		
0672	**Ravosa, Jr, Anthony W** The Vince Group 101 Federal St, Suite 1900 * Boston, MA 02110-									
E	Maguire Group, Inc.	970202	05	.00	.00	.00	8,000.00	8,000.00	08/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	8,000.00	8,000.00		
0680	**Reardon, Judith F** Boston Bar Association 16 Beacon Street Boston, MA 02108-									
	Boston Bar Association	950691	15	.00	14,554.00	.00	14,259.00	28,813.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,554.00	.00	14,259.00	28,813.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0939	**Reed, Mark L** **Boston Edison Co. c/o Joseph Nolan** **800 Boylston St., P172** **Boston, MA 02199-**									
	Boston Edison Company	950675	26	.00	.00	.00	20,000.00	20,000.00	08/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	20,000.00	20,000.00		
0551	**Regina Villa Associates,** **145 Tremont St** **Boston, MA 02111-1208**									
L	American College of Nurse Midwives - Region I, Chapters I & XIII	960116	10	.00	6,250.00	.00	7,500.00	13,750.00	01/27/1997	
L	ARC Massachusetts	950663	12	.00	15,000.00	.00	15,000.00	30,000.00	01/27/1997	
	Disability Policy Consortium	970235	12	.00	.00	.00	1,000.00	1,000.00	10/01/1997	
L	Mass. Assoc. of Alcoholism & Drug Abuse Counselors	960115	12	.00	3,000.00	.00	3,000.00	6,000.00	01/27/1997	
L	Mass. Assoc. of Nurse Anesthetists	950450	10	.00	2,000.00	.00	1,000.00	3,000.00	01/27/1997	
L	Mass. Mental Health Counselors Association	950278	12	.00	4,270.00	.00	4,230.00	8,500.00	01/27/1997	
L	Mass. Speech Language Hearing Assoc	950665	12	.00	7,000.00	.00	6,000.00	13,000.00	01/27/1997	
L	Project ABLE	950661	12	.00	19,587.00	.00	19,584.00	39,171.00	01/27/1997	
L	Project Bread-The Walk for Hunger, Inc	950662	12	.00	5,000.00	.00	2,500.00	7,500.00	01/27/1997	
L	School Psychologist for Licensure & Legislative Action	950274	06	.00	3,960.00	.00	3,990.00	7,950.00	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	66,067.00	.00	63,804.00	129,871.00		
0120	**Rehrey, William G** **c/o Retired State, County, Mun. Emp Asso** **11 Beacon St, #321** **Boston, MA 02108-**									
	Retired State, County, Municipal Employees Assoc. of Mass.	950364	14	.00	18,000.00	.00	18,000.00	36,000.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	18,000.00	36,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0537	**Reilly Associates/The Commonwealth Gro** **One Beacon St** **24th floor** **Boston, MA 02108-**									
	Dr. John Herman / Mass. Society of Optometrists	970085	10	.00	10,000.00	.00	2,000.00	12,000.00	02/28/1997	
	Licensed Premise Group, The	970112	17	.00	.00	.00	.00	.00	04/22/1997	
	National Music Foundation, The	960099	21	.00	.00	.00	.00	.00	02/28/1997	
	Parents Alliance for Catholic Education	950745	06	.00	.00	.00	2,000.00	2,000.00	04/17/1997	
	Pfizer Inc.	950733	19	.00	15,000.00	.00	15,000.00	30,000.00	02/28/1997	
	Sheehy & Associates	970062	16	.00	6,000.00	.00	7,500.00	13,500.00	03/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,000.00	.00	26,500.00	57,500.00		
0894	**Reilly, Evelyn T** **202 Ash St.** **Waltham, MA 02154-**									
	Pro-Family Network	970133	23	.00	500.00	.00	700.00	1,200.00	04/29/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	700.00	1,200.00		
0792	**Reilly, Lawrence J** **New England Electric System** **25 Research Dr. *** **Westborough, MA 01582-**									
	New England Electric System	950153	26	.00	655.00	.00	5,171.00	5,826.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	655.00	.00	5,171.00	5,826.00		
0536	**Reilly, Martin T** **One Beacon St** **24th floor** **Boston, MA 02108-**									
	Atlas Bonding Agency, Inc.	970189	02	.00	.00	.00	10,000.00	10,000.00	07/23/1997	
	Reilly Associates / The Commonwealth Group	950636	16	.00	30,000.00	.00	25,000.00	55,000.00	02/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	35,000.00	65,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0662	**Reilly, Patricia A** **c/o MSPCA** **350 S. Huntington Ave*** **Boston, MA 02130-**									
	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	950522	23	.00	4,430.00	.00	.00	4,430.00	01/22/1997	05/16/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,430.00	.00	.00	4,430.00		
0581	**Rendon Group, The** **c/o Derek Beckwith** **33 Union St., 5th Floor** * **Boston, MA 02108-**									
	Mass. Organizations Vying for the Industry of Entertainment -M.O.V.I.E	950686	03	.00	6,000.00	.00	.00	6,000.00	02/26/1997	
	Teamsters Local Union 25 - D.R.I.V.E.	950922	14	.00	9,000.00	.00	9,000.00	18,000.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	9,000.00	24,000.00		
0579	**Rendon, Richard H** **c/o D. Beckwith, The Rendon Group** **33 Union St., 5th Floor** * **Boston, MA 02108-**									
	Rendon Group	950685	16	.00	.00	.00	.00	.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0558	**Ricca, Joseph A** **Dewey Square Group** **One Beacon St, Suite 1320** **Boston, MA 02108-**									
	Tenet Healthcare Corporation	970201	10	.00	.00	.00	30,000.00	30,000.00	08/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	30,000.00	30,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0422	**Rice, Peter S** **LeBoeuf, Lamb, Greene & Mac Rae, LLP** **260 Franklin St.*** **Boston, MA 02110-3173**									
	American Family Life Assurance Co. of New York	960081	17	.00	21,125.00	.00	13,384.00	34,509.00	01/16/1997	
	E & S Euckversicherungs-Aktiengesellschaft	970066	17	.00	.00	.00	600.00	600.00	02/21/1997	
	Hannover Ruckversicherungs-Aktiengesellacht	970065	17	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
	Safety Insurance Group	950233	17	.00	25,000.00	.00	25,000.00	50,000.00	01/16/1997	
	St. Paul Reinsurance Company, Ltd.	970070	17	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
	Terra Nova Insurance Company, Ltd.	970067	17	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
	Unionamerica Insurance Company, Ltd.	970068	17	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
	Yesco Power, Inc.	970232	26	.00	.00	.00	3,063.00	3,063.00	10/01/1997	
	Zurich Reinsurance London Limited.	970069	17	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	67,550.00	.00	45,047.00	112,597.00		
0855	**Rich, Tracy L** **Mass. Mutual c/o John Abbott** **1295 State St. *** **Springfield, MA 01111-**									
	Mass. Mutual Life Insurance, Co.	950351	13	.00	2,000.00	.00	2,100.00	4,100.00	02/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,100.00	4,100.00		
0947	**Rio, Robert A** **c/o AIM** **222 Berkeley St.** **Boston, MA 02116-**									
	Associated Industries of Mass.	950430	03	.00	.00	.00	2,000.00	2,000.00	10/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,000.00	2,000.00		
0009	**Ripple, Michael P** **c/o Mass. Council of Human Service Prov.** **34 1/2 Beacon St. *** **Boston, MA 02108-**									
	Mass. Council of Human Service Providers	950229	12	.00	108.00	.00	252.00	360.00	01/02/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0769	Risch, Robert N c/o Quinn & Morris 141 Tremont St. * Boston, MA 02111-									
	General Electric Co.	950598	26	.00	12,500.00	.00	21,000.00	33,500.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	21,000.00	33,500.00		
0130	Robertson, John Mass. Municipal Assoc/M. Lucas 60 Temple Place * Boston, MA 02111-									
	Mass. Municipal Association	950174	09	.00	6,175.00	.00	13,670.00	19,845.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,175.00	.00	13,670.00	19,845.00		
0563	Robertson, Peter T 99 Bedford Street * Boston, MA 02111-									
	HPMS, Inc	950866	13	.00	.00	.00	.00	.00	01/14/1997	
	Metropolitan Property and Casualty Insurance Company	950176	17	.00	.00	.00	6,000.00	6,000.00	01/14/1997	
	National Assoc. of Independent Insurers	950853	13	.00	750.00	.00	3,125.00	3,875.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	9,125.00	9,875.00		
0878	Robertson, Sara 770 Salisbury St #315 * (agent only) Worcester, MA 01609-									
	Mass. Medical Society	950336	10	.00	6,035.00	.00	13,940.00	19,975.00	03/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,035.00	.00	13,940.00	19,975.00		
0721	Robinson, Kimberly M McDermott/O'Neill & Associates One Beacon St, Suite 1600 Boston, MA 02108-									
E	McDermott/O'Neill Associates	950353	16	.00	4,875.00	.00	4,950.00	9,825.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,875.00	.00	4,950.00	9,825.00		

E McDermott/O'Neill Associates 950353 16 .00 4,875.00 .00 4,950.00 9,825.00 01/10/1997

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0799	**Robinson, Thomas G** **New England Electric System** **25 Research Dr. *** **Westborough, MA 01582-**									
E	New England Electric System	**950153**	26	.00	8,273.00	.00	9,195.00	17,468.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,273.00	.00	9,195.00	17,468.00		
0067	**Roche, Stephen G** **The Victory Group** **121 Mt. Vernon St** **Boston, MA 02108-**									
	Victory Group, The	**960113**	16	.00	10,000.00	.00	7,500.00	17,500.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	7,500.00	17,500.00		
0438	**Roddis, E. Heidi** **c/o Mass. Audubon Society** **6 Beacon St., Suite 1025** **Boston, MA 02108-**									
	Mass. Audubon Society	**950396**	07	.00	2,415.00	.00	2,249.00	4,664.00	01/31/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,415.00	.00	2,249.00	4,664.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0072	**Rodophele, Robert P Ferriter, Scobbo, Sikora, Singal One Beacon St., 11th Floor * Boston, MA 02108-**									
	Alliance of American Insurers	**950242**	13	.00	20,000.00	.00	20,000.00	**40,000.00**	01/10/1997	
	Associated Builders & Contractors, Inc.	**950243**	05	.00	8,000.00	.00	8,000.00	**16,000.00**	01/10/1997	
	International Game Technology	**950019**	04	.00	9,000.00	.00	9,000.00	**18,000.00**	01/10/1997	
	Mass. Council of Military Organizations	**960063**	23	.00	10,000.00	.00	7,000.00	**17,000.00**	02/19/1997	11/05/1
	Mass. Municipal Wholesale Electric Company	**950241**	26	.00	23,742.00	.00	19,899.00	**43,641.00**	01/10/1997	
	Municipal Electric Association of Massachusetts, Inc.	**950244**	26	.00	26,727.00	.00	42,000.00	**68,727.00**	01/10/1997	
	R. J. Reynolds Tobacco Company	**950018**	24	.00	28,800.00	.00	34,000.00	**62,800.00**	01/10/1997	
	Sprint Communications Company, L.P.	**950245**	26	.00	17,500.00	.00	.00	**17,500.00**	01/13/1997	
	Sprint Spectrum L.P. (Sprint PCS)	**970180**	26	.00	.00	.00	15,000.00	**15,000.00**	07/07/1997	
	Trump Taj Mahal Associates	**960093**	04	.00	24,000.00	.00	.00	**24,000.00**	01/17/1997	
	Wine Institute	**950449**	24	.00	30,000.00	.00	.00	**30,000.00**	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	197,769.00	.00	154,899.00	352,668.00		
0871	**Rohrbach, Susan H 432 Main St. * agent only Centerville, MA 02632-**									
	Environmental League of Mass.	**950447**	07	.00	5,642.00	.00	5,100.00	**10,742.00**	03/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,642.00	.00	5,100.00	10,742.00		
0952	**Rojas, Jose c/o The Victory Group 121 Mt. Vernon St. Boston, MA 02108-**									
	Victory Group, The	**960113**	16	.00	.00	.00	.00	.00	11/12/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0781	Rolph, Scott K Michael J. Ferrante 118 Cedar St Wellesley Hills, MA 02181-									
	Mass. Oilheat Council	950466	18	.00	3,600.00	.00	3,600.00	7,200.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,600.00	.00	3,600.00	7,200.00		
0587	Romer, Sara Boston Bar Association 16 Beacon Street Boston, MA 02108-									
	Boston Bar Association	950691	15	.00	15,975.00	.00	16,980.00	32,955.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,975.00	.00	16,980.00	32,955.00		
0649	Rosen, Julie A 56 Varick Rd * Waban, MA 02168-									
	Tufts Associated Health Plans	960079	13	.00	.00	.00	1,000.00	1,000.00	07/01/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,000.00	1,000.00		
0245	Rothberg, Elizabeth C Life Insurance Assoc. of MA c/o Carroll 501 Boylston St., 9th Floor * Boston, MA 02116-									
	Life Insurance Association of Mass., Inc.	950453	17	.00	24,142.00	.00	24,142.00	48,284.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,142.00	.00	24,142.00	48,284.00		
0859	Rowe, Heather E c/o The Victory Group 121 Mt. Vernon St. Boston, MA 02108-									
	Victory Group, The	960113	16	.00	2,966.00	.00	1,000.00	3,966.00	02/27/1997	08/25/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,966.00	.00	1,000.00	3,966.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0407	**Ruddock, Robert R** **c/o Associated Industries of Mass.** **222 Berkeley St., PO Box 763** **Boston, MA 02117-0763**									
	Associated Industries of Mass.	950430	03	.00	11,000.00	.00	14,000.00	25,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,000.00	.00	14,000.00	25,000.00		
0093	**Ryan, Stephen J** **Mass. Assoc. of Realtors** **256 Second Ave. *** **Waltham, MA 02154-1139**									
	Mass. Assoc. of Realtors	950247	22	.00	4,375.00	.00	4,375.00	8,750.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,375.00	.00	4,375.00	8,750.00		
0520	**Ryan, William E** **Trust Group** **425 John Quincy Adams Blvd. *** **Taunton, MA 02780-**									
	Trust Group, Inc.	950587	13	.00	7,250.00	.00	5,800.00	13,050.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,250.00	.00	5,800.00	13,050.00		
0033	**Ryan, William H** **987 Broadway *** **Haverhill, MA 01832-**									
	AK Media	950121	22	.00	12,000.00	.00	17,000.00	29,000.00	01/14/1997	
	CMI Environmental Services, LLC	970151	07	.00	1,950.00	.00	400.00	2,350.00	05/20/1997	
	Cohn Group, Inc.	970152	16	.00	9,333.00	.00	5,332.00	14,665.00	05/20/1997	
	Mass. Bay Transportation Authority 2	960098	25	.00	18,000.00	.00	36,000.00	54,000.00	01/14/1997	
	Mass. Housing Finance Agency	950096	02	.00	12,000.00	.00	12,000.00	24,000.00	02/05/1997	
	Mass. Lobstermen's Association	950126	03	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1997	
	Mass. Outdoor Advertising Assoc.	950125	03	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1997	
	Mass. Water Pollution Control Assoc., Inc (M.W.P.C.A.)	950120	07	.00	2,000.00	.00	2,000.00	4,000.00	01/14/1997	
	New England Collectors Association	950123	09	.00	8,000.00	.00	8,000.00	16,000.00	01/14/1997	

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0447	**Ryder, William J** **c/o Mass Medical Society** **1440 Main St. *** **Waltham, MA 02154-**									
	Mass. Medical Society	950336	10	.00	4,959.00	.00	2,920.00	7,879.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,959.00	.00	2,920.00	7,879.00		
0213	**Sampson, John D** **15 Farrwood Dr. *** **Andover, MA 01810-**									
	Bay State Gas Company	950478	26	.00	10,000.00	.00	10,000.00	20,000.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		
0113	**Sargent, Jr., Robert M** **c/o MassPIRG** **29 Temple Place** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	8,137.00	.00	6,646.00	14,783.00	01/31/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,137.00	.00	6,646.00	14,783.00		
0210	**Sarkissian, Leo V** **ARC Massachusetts, Inc** **217 South St * (agent only)** **Waltham, MA 02154-**									
E	ARC Massachusetts	950663	12	.00	7,800.00	.00	7,800.00	15,600.00	01/30/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,800.00	.00	7,800.00	15,600.00		
0723	**Sasso, John R** **c/o John Hancock-Attn:Chris Kozzela** **P.O. Box 111** **Boston, MA 02117-**									
	John Hancock Mutual Life Insurance Co.	950141	17	.00	.00	.00	62,500.00	62,500.00	09/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	62,500.00	62,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0219	**Saunders, Jr., Edward F** **Credit Union League** **34 Turnpike Rd. *** **Southborough, MA 01772-1709**									
	Credit Union League of Massachusetts, Inc	**950483**	02	.00	.00	.00	.00	.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0902	**Scannell, Nancy L** **c/o Mass. Coalition for Battered Women** **14 Beacon St., #507** **Boston, MA 02108-**									
	Mass. Coalition of Battered Women Service Groups	**960083**	12	.00	9,000.00	.00	8,698.00	17,698.00	05/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,000.00	.00	8,698.00	17,698.00		
0729	**Schippers, D. Eric** **c/o Natl. Smokers Alliance** **901 N. Washington St, #400 *** **Alexandria, VA 22314-**									
	National Smokers Alliance	**950869**	23	.00	25.00	.00	.00	25.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25.00	.00	.00	25.00		
0088	**Schneiders, Paul A** **779 Washington Street*** **Canton, MA 02021-**									
	Mass. Orthopaedic Assoc.	**950340**	10	.00	18,000.00	.00	7,000.00	25,000.00	02/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	7,000.00	25,000.00		
0647	**Scott, Laura** **MassPIRG** **29 Temple Pl** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	**950362**	23	.00	1,686.00	.00	2,093.00	3,779.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,686.00	.00	2,093.00	3,779.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0645	**Segal, Jodi** **MassPIRG** **29 Temple Pl** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	**950362**	23	.00	4,425.00	.00	2,093.00	6,518.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,425.00	.00	2,093.00	6,518.00		
0546	**Segel, James W** **c/o Smith Segal and Sowalski** **1 Court St. *** **Boston, MA 02108-**									
	Five Comm	**970247**	26	.00	.00	.00	20,000.00	20,000.00	11/15/1997	
	Greater Boston Chamber of Commerce	**950737**	03	.00	15,000.00	.00	10,000.00	25,000.00	03/31/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	30,000.00	45,000.00		
0820	**Sergel, Richard P** **c/o New Engl. Elect. Syst.** **25 Research Dr. *** **Westborough, MA 01582-**									
	New England Electric System	**950153**	26	.00	2,475.00	.00	15,727.00	18,202.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,475.00	.00	15,727.00	18,202.00		
0675	**Shanahan, Edwin J** **Greater Boston Real Estate Board** **55 Summer St. *** **Boston, MA 02110-**									
	Greater Boston Real Estate Board	**950520**	22	.00	2,500.00	.00	2,500.00	5,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	2,500.00	5,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0333	**Shanley Fleming & Associates, Two Park Plaza Suite 205 Boston, MA 02116-**									
	Abbott Laboratories	**950074**	19	.00	7,275.00	.00	4,875.00	**12,150.00**	01/21/1997	
	American Insurance Association	**950264**	17	.00	15,300.00	.00	15,000.00	**30,300.00**	01/21/1997	
	Boston Edison Company	**950675**	26	.00	70,000.00	.00	100,000.00	**170,000.00**	01/21/1997	
	Eastern Dentists Insurance Co.	**950804**	13	.00	6,000.00	.00	6,000.00	**12,000.00**	01/21/1997	
	Fidelity Investments	**950066**	02	.00	10,850.00	.00	9,625.00	**20,475.00**	01/21/1997	
	Green Industry Alliance	**950261**	07	.00	12,000.00	.00	12,000.00	**24,000.00**	01/21/1997	
	Grocery Manufacturers of America	**950067**	08	.00	12,300.00	.00	11,250.00	**23,550.00**	01/21/1997	
	Liberty Mutual Insurance Co.	**950073**	17	.00	30,000.00	.00	25,000.00	**55,000.00**	01/21/1997	
	Mass. Dental Society	**950259**	10	.00	24,000.00	.00	30,000.00	**54,000.00**	01/21/1997	
	Mass. Investments Advisors Group	**950069**	02	.00	5,000.00	.00	5,625.00	**10,625.00**	01/21/1997	
	Mass. Mortgage Bankers Association	**950262**	02	.00	12,000.00	.00	12,000.00	**24,000.00**	01/21/1997	
	Mass. Podiatric Medical Society	**950260**	10	.00	10,000.00	.00	10,000.00	**20,000.00**	01/21/1997	
	Mass. Soft Drink Association	**950070**	08	.00	34,000.00	.00	17,000.00	**51,000.00**	01/21/1997	
	MCI Telecommunications Corporation	**950071**	26	.00	18,335.00	.00	16,850.00	**35,185.00**	01/21/1997	
	National Paint & Coating Association	**950075**	07	.00	14,250.00	.00	9,500.00	**23,750.00**	01/21/1997	
	NELRAD	**950078**	07	.00	9,000.00	.00	6,750.00	**15,750.00**	01/21/1997	
	Northwind Boston LLC	**960903**	23	.00	4,000.00	.00	7,500.00	**11,500.00**	05/15/1997	
	Pepsi Cola Company	**950758**	08	.00	6,664.00	.00	4,150.00	**10,814.00**	01/21/1997	
	Procter & Gamble	**950068**	08	.00	10,125.00	.00	10,125.00	**20,250.00**	01/21/1997	
	Quest Diagnostics, Inc.	**950805**	19	.00	500.00	.00	.00	**500.00**	01/21/1997	
	RCN-BETG, LLC	**970153**	26	.00	12,000.00	.00	9,000.00	**21,000.00**	05/21/1997	
	Retailers Association of Massachusetts	**950076**	03	.00	25,000.00	.00	23,750.00	**48,750.00**	01/21/1997	
	Smithkline Beecham	**950718**	19	.00	6,300.00	.00	6,000.00	**12,300.00**	01/21/1997	
	Soap and Detergent Association	**970163**	07	.00	5,000.00	.00	10,000.00	**15,000.00**	06/19/1997	
	State Street Bank & Trust Company	**950258**	02	.00	20,000.00	.00	20,000.00	**40,000.00**	01/21/1997	
	Travelers Insurance	**970109**	13	.00	6,000.00	.00	12,000.00	**18,000.00**	04/22/1997	

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0024	**Shanley, Vincent J** **Shanley, Fleming & Associates** **Two Park Plaza, Suite 205** **Boston, MA 02116-**									
	Shanley Fleming and Associates	960500	16	.00	.00	.00	.00	.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0864	**Sheehy & Associates,** **One Beacon St** **Suite 2400** **Boston, MA 02108-3106**									
	Bluestone Energy Services, Inc.	970248	18	.00	.00	.00	2,500.00	2,500.00	11/25/1997	
	Hingham, Town of	970061	09	.00	12,000.00	.00	15,000.00	27,000.00	03/04/1997	
	Norwest Corporation	970184	02	.00	.00	.00	4,000.00	4,000.00	07/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	21,500.00	33,500.00		
0133	**Sheehy, Shawn K** **One Beacon St.** **Suite 2400** **Boston, MA 02108-3106**									
	Mass. Landlords Assoc., Inc.	950769	03	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1997	
	Mass. Motorcycle Business Assoc., Inc.	950301	01	.00	4,200.00	.00	4,200.00	8,400.00	01/14/1997	
	New England Dealers Association, Inc.	950732	01	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1997	
	Sheehy & Associates	970062	16	.00	6,000.00	.00	.00	6,000.00	03/04/1997	
	Small Property Owner's Assoc., Inc.	960025	22	.00	9,000.00	.00	4,500.00	13,500.00	01/14/1997	
	Snowmobile Association of Mass. Inc.	950775	21	.00	7,500.00	.00	7,500.00	15,000.00	01/14/1997	
	VIE, Inc.	960069	02	.00	3,500.00	.00	10,500.00	14,000.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	42,200.00	.00	38,700.00	80,900.00		
0674	**Sherman, Richard C** **Natl. Assoc. of Social Workers** **14 Beacon St, #409 *** **Boston, MA 02108-**									
	National Assoc. of Social Workers, Mass. Chapter	950422	12	.00	455.00	.00	454.00	909.00	02/12/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0875	Shestakofsky, Stephen c/o Mass. Medical Society 1440 Main St. Waltham, MA 02154-									
	Mass. Medical Society	950336	10	.00	3,038.00	.00	3,115.00	6,153.00	03/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,038.00	.00	3,115.00	6,153.00		
0766	Shimkus, Todd L 110 Erdman Way * Leominster, MA 01453-									
	North Central Massachusetts Chamber of Commerce	950319	03	.00	3,094.00	.00	3,350.00	6,444.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,094.00	.00	3,350.00	6,444.00		
0718	Sidor, Carolyn J Greater Boston Real Estate Board 55 Summer Street * Boston, MA 02110-									
	Greater Boston Real Estate Board	950520	22	.00	294.00	.00	456.00	750.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	294.00	.00	456.00	750.00		
0241	Silvernail, Warren D c/o The First Church of Christ Scientist PO Box 308 * Reading, MA 01867-									
	First Church of Christ Scientist, The	950501	23	.00	1,800.00	.00	1,240.00	3,040.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,800.00	.00	1,240.00	3,040.00		
0779	Silvia, Judith A c/o A.I.M. 222 Berkeley St, PO Box 763 Boston, MA 02116-									
	Associated Industries of Mass.	950430	03	.00	9,000.00	.00	12,000.00	21,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,000.00	.00	12,000.00	21,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0043	**Simonetti, Lisa M** **c/o Mass. Bay Associates, Inc.** **99 Summer St., Suite 1600** **Boston, MA 02110-**									
	Hub Strategies	970063	16	.00	15,400.00	.00	28,265.00	43,665.00	01/23/1997	
	Joyce & Joyce Counsellors at Law	950152	16	.00	20,000.00	.00	2,000.00	22,000.00	01/23/1997	10/31/1
	Mass. Bay Associates, Inc.	950546	16	.00	1,500.00	.00	9,000.00	10,500.00	06/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	36,900.00	.00	39,265.00	76,165.00		
0903	**Sims, Stephen F** **c/o Brandon Associates** **Ten Liberty Square** **Boston, MA 02109-**									
	Barr Laboratories, Inc.	970142	19	.00	1,500.00	.00	.00	1,500.00	05/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	.00	1,500.00		
0401	**Sjosten, David A** **PO Box 426** **Moody St*** **Ludlow, MA 01056-**									
	Mass. Municipal Wholesale Electric Company	950241	26	.00	1,659.00	.00	3,042.00	4,701.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,659.00	.00	3,042.00	4,701.00		
0171	**Slayman, Boyce** **c/o Ma. Council of Human Service Provide** **34 1/2 Beacon St *** **Boston, MA 02108-**									
	Mass. Council of Human Service Providers	950229	12	.00	3,365.00	.00	96.00	3,461.00	01/14/1997	10/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,365.00	.00	96.00	3,461.00		
0436	**Sloman, E. Michael** **c/o Auto Insurers Bureau** **12 Post Office Square *** **Boston, MA 02109-**									
	Automobile Insurers Bureau of Mass.	950103	17	.00	3,720.00	.00	15,120.00	18,840.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,720.00	.00	15,120.00	18,840.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0933	**Smelkinson, Ira M** **c/o Merrill Lynch, Wrld Finc'l Ctr.** **No Tower, 250 Vesey St** **New York, NY 10281-1309**									
	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	**950296**	02	.00	.00	.00	2,000.00	**2,000.00**	08/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,000.00	2,000.00		
0335	**Smith, Dennis A** **105 Prince St** **Boston, MA 02113-**									
	Cape Cod Hospital Foundation	**960709**	10	.00	12,000.00	.00	36,000.00	**48,000.00**	04/10/1997	
	East Boston Neighborhood Health Center	**970167**	10	.00	9,000.00	.00	18,000.00	**27,000.00**	06/24/1997	
	El Paso Energy	**970120**	18	.00	25,000.00	.00	55,000.00	**80,000.00**	04/10/1997	
	Magellan Health Services, Inc.	**970121**	10	.00	18,000.00	.00	45,000.00	**63,000.00**	04/10/1997	
	Martha's Vineyard Hospital Foundation	**950144**	10	.00	10,000.00	.00	24,000.00	**34,000.00**	04/10/1997	
	Mass. Council of Community Hospitals	**960711**	10	.00	.00	.00	.00	**.00**	04/10/1997	
	McDermott/O'Neill Associates	**950353**	16	.00	9,000.00	.00	15,000.00	**24,000.00**	06/18/1997	
	Olympus Healthcare Group, Inc.	**970122**	10	.00	30,000.00	.00	60,000.00	**90,000.00**	04/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	113,000.00	.00	253,000.00	366,000.00		
0089	**Smith, Edward J** **2 Center Plaza, Suite 420** **Boston, MA 02108-**									
	Boston Check Cashers, Inc	**950341**	02	.00	2,649.00	.00	683.00	**3,332.00**	01/15/1997	
	Mass. Conveyancers Assoc.	**950342**	03	.00	12,600.00	.00	6,000.00	**18,600.00**	01/15/1997	
	Theatre Owners of New England	**970064**	21	.00	15,000.00	.00	.00	**15,000.00**	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,249.00	.00	6,683.00	36,932.00		
0343	**Smith, James E** **One Court St. (agent only) *** **Boston, MA 02108-**									
	Century Council	**950276**	15	.00	12,888.00	.00	35,000.00	**47,888.00**	03/21/1997	
	Hickey Associates, Brian S.	**950104**	16	.00	24,750.00	.00	25,000.00	**49,750.00**	03/21/1997	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0867	**Smith, Kerry** **c/o MassPIRG** **29 Temple Place** **Boston, MA 02111-**									
	Mass. Public Interest Research Group (MassPIRG)	**950362**	23	.00	383.00	.00	.00	**383.00**	01/15/1997	03/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**383.00**	**.00**	**.00**	**383.00**		
0831	**Smith, Robert J** **20 Greenfield St.** * **Brockton, MA 02401-**									
	Northeast Utilities & its subsidaries	**950698**	26	.00	4,578.00	.00	9,550.00	**14,128.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**4,578.00**	**.00**	**9,550.00**	**14,128.00**		
0848	**Smizik, Frank I** **c/o Gregory & Associates** **158 Mt. Auburn St.** **Cambridge, MA 02138-**									
	Gregory & Associates	**970027**	16	.00	1,500.00	.00	600.00	**2,100.00**	02/06/1997	
	Mass. Alliance for Public Education	**970029**	06	.00	.00	.00	.00	**.00**	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**1,500.00**	**.00**	**600.00**	**2,100.00**		
0057	**Snow, Courtney and Associates,** **11 Beacon St, Suite 305** **Boston, MA 02108-**									
	Chapter 146 Association	**950534**	03	.00	10,000.00	.00	10,000.00	**20,000.00**	03/10/1997	
	I.U.O.E. Local 4, AFL-CIO	**950220**	14	.00	3,375.00	.00	3,750.00	**7,125.00**	01/14/1997	
	IAM Lodge #264, AFL-CIO	**950803**	14	.00	3,750.00	.00	3,000.00	**6,750.00**	01/14/1997	
	IUOE Local 98, AFL-CIO	**950218**	14	.00	3,750.00	.00	3,750.00	**7,500.00**	01/14/1997	
	Mass. Alliance of Utility Unions	**950897**	14	.00	10,000.00	.00	10,000.00	**20,000.00**	01/14/1997	
	Mass. Coalition of Police	**950682**	14	.00	10,000.00	.00	10,500.00	**20,500.00**	01/14/1997	
	Mass. Laborers' District Council	**950217**	14	.00	9,250.00	.00	14,625.00	**23,875.00**	01/14/1997	
	Painters Industry Betterment Fund	**950221**	14	.00	7,800.00	.00	7,824.00	**15,624.00**	01/14/1997	
	Sheet Metal Workers' International Assoc.	**950222**	14	.00	3,000.00	.00	1,500.00	**4,500.00**	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**60,925.00**	**.00**	**64,949.00**	**125,874.00**		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0058	Snow, James F c/o Snow, Courtney and Assoc. 11 Beacon St, Suite 305 Boston, MA 02108-									
	Snow, Courtney and Associates	950215	16	.00	16,273.00	.00	23,393.00	39,666.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,273.00	.00	23,393.00	39,666.00		
0199	Sousa, Alvaro M 251 Poquanticut Ave * South Easton, MA 02356-									
	American Council of Life Insurance	950412	17	.00	13,000.00	.00	6,000.00	19,000.00	01/22/1997	
	New England Life Insurance Co. (The New England)	950413	17	.00	15,000.00	.00	15,000.00	30,000.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,000.00	.00	21,000.00	49,000.00		
0007	Sousa, Stephen E c/o Mass. Mortgage Assoc. 114 A Mass. Ave. * Arlington, MA 02174-									
	Mass. Mortgage Association	950108	02	.00	4,700.00	.00	9,375.00	14,075.00	01/03/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,700.00	.00	9,375.00	14,075.00		
0592	Sowyrda, Kevin John Tremont Communications 204 West Brookline St, Suite 5 Boston, MA 02118-									
	Boston Check Cashers, Inc	950341	02	.00	12,500.00	.00	.00	12,500.00	01/13/1997	
	Tremont Communications	960036	16	.00	1,000.00	.00	6,000.00	7,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,500.00	.00	6,000.00	19,500.00		
0914	Spaulding, Alexander H 441 Ward Street * Newton, MA 02159-									
	J.P. Morgan Securities, Inc.	970160	02	.00	5,000.00	.00	30,000.00	35,000.00	06/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	30,000.00	35,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0826	**Spencer, James D The Victory Group 121 Mt. Vernon St. Boston, MA 02108-**									
	Victory Group, The	**960113**	16	.00	3,928.00	.00	2,908.00	6,836.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,928.00	.00	2,908.00	6,836.00		
0132	**Spillane, John W 23 Institute Rd. * Worcester, MA 01609-**									
	Bosport Docking Company, Inc. d/b/a Constitution Marina	**960562**	23	.00	.00	.00	.00	.00	01/24/1997	
	Commerce Insurance Company	**950100**	17	.00	.00	.00	25,000.00	25,000.00	01/24/1997	
	Mass. Assoc. of Non-Profit Schools and Colleges, Inc.	**950300**	06	.00	3,500.00	.00	3,500.00	7,000.00	01/24/1997	
	Mass. Boating and Yacht Clubs Assoc.	**950299**	03	.00	2,000.00	.00	2,000.00	4,000.00	01/24/1997	
	L Mass. Marine Trades Assoc.	**950298**	03	.00	3,000.00	.00	3,000.00	6,000.00	01/24/1997	
	Paul Revere Life Insurance Company	**950254**	17	.00	10,000.00	.00	11,500.00	21,500.00	01/24/1997	
	Paul Revere Variable Annuity Ins. Co.	**950297**	17	.00	2,500.00	.00	2,500.00	5,000.00	01/24/1997	
	L Providence & Worcester Railroad	**950206**	25	.00	.00	.00	2,775.00	2,775.00	01/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,000.00	.00	50,275.00	71,275.00		
0879	**St. George, James R TEAM 37 Temple Pl, 3rd fl. * Boston, MA 02111-**									
	Tax Equity Alliance of Mass. (TEAM)	**950657**	23	.00	8,125.00	.00	8,125.00	16,250.00	03/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,125.00	.00	8,125.00	16,250.00		
0775	**Starsoneck, Leslie D Mass. Coalition of Battered Women Servic 14 Beacon St, #507 * Boston, MA 02035-**									
	L Mass. Coalition of Battered Women Service Groups	**960083**	12	.00	12,120.00	.00	5,765.00	17,885.00	01/14/1997	08/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,120.00	.00	5,765.00	17,885.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0341	**Stasiowski, John F** **Mass. Wholesalers of Malt Beverages** **45 School St. *** **Boston, MA 02108-**									
	Mass. Wholesalers of Malt Beverages	950385	24	.00	4,000.00	.00	5,000.00	9,000.00	01/21/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	5,000.00	9,000.00		
0582	**Stefanini, Charles A** **c/o AFSCME** **8 Beacon St** **Boston, MA 02108-**									
	AFSCME, Council 93	950444	14	.00	25,270.00	.00	25,663.00	50,933.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,270.00	.00	25,663.00	50,933.00		
0371	**Stein, Miriam** **c/o Natl. Assoc. of Social Workers** **14 Beacon St, #409 *** **Boston, MA 02108-**									
	National Assoc. of Social Workers, Mass. Chapter	950422	12	.00	1,361.00	.00	1,361.00	2,722.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,361.00	.00	1,361.00	2,722.00		
0417	**Stephano, Stephen Y** **25 West Street *** **Boston, MA 02111-**									
	Citizens for Participation in Political Action (CPPAX)	950503	23	.00	1,000.00	.00	1,510.00	2,510.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	1,510.00	2,510.00		
0253	**Stewart, Roy** **101 Arch St** **5th floor *** **Boston, MA 02110-**									
	Workers' Compensation Rating & Inspection Bureau of Mass.	950101	17	.00	2,637.00	.00	2,637.00	5,274.00	01/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,637.00	.00	2,637.00	5,274.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0217	**Studenski, Paul V** **1958 Broadway *** **Raynham, MA 02767-**									
	Massasoit Greyhound Association, Inc	950001	04	.00	2,600.00	.00	2,600.00	5,200.00	02/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,600.00	.00	2,600.00	5,200.00		
0585	**Sullivan, Edward P** **c/o MTA** **20 Ashburton Pl** **Boston, MA 02108-**									
	Mass. Teachers Association	950679	06	.00	3,508.00	.00	.00	3,508.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,508.00	.00	.00	3,508.00		
0476	**Sullivan, Joanne M** **c/oTEAM Education Fund** **37 Temple Place, 3rd Floor *** **Boston, MA 02111-**									
	TEAM Education Fund	970115	23	.00	875.00	.00	875.00	1,750.00	04/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	875.00	.00	875.00	1,750.00		
0379	**Sullivan, Roger F** **AICUM, 11 Beacon St** **Suite 1224 *** **Boston, MA 02108-**									
	Assoc. of Independent Colleges and Universities in Mass. (AICUM)	950470	06	.00	17,850.00	.00	17,850.00	35,700.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,850.00	.00	17,850.00	35,700.00		
0883	**Sweeney, Laurel** **c/o Hewlett Packard Compamy** **3000 Minuteman Rd. *** **Andover, MA 01810-**									
	Hewlett Packard Company	960416	11	.00	369.00	.00	1,007.00	1,376.00	04/04/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	369.00	.00	1,007.00	1,376.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0620	Sweeney, Sheila c/o Mass. Academy of Trial Attorneys 15 Broad St, Suite 415 * (agent only) Boston, MA 02109-									
	Mass. Academy of Trial Attorneys	950027	15	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0492	Talkov, Barbara J Children's League of MA 34 1/2 Beacon St* Boston, MA 02108-									
	Children's League of Massachusetts, Inc	960712	12	.00	3,052.00	.00	638.00	3,690.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,052.00	.00	638.00	3,690.00		
0708	Taylor, Sharon R USAir, Attn: Ginny MacLauchlan 2345 Crystal Drive * Arlington, VA 22227-									
	USAir	950837	25	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0231	Teague, James 40 Warwick Street * Lowell, MA 01851-									
	Brotherhood of Maintenance of Way Employees	950496	14	.00	459.00	.00	.00	459.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	459.00	.00	.00	459.00		
0627	Teague, James R United Parcel Service 643 W. 43rd St, 8th fl. * New York, NY 10036-									
	United Parcel Service	960066	25	.00	150.00	.00	.00	150.00	01/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	150.00	.00	.00	150.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0791	**Tennant, Alexander T** **New England Strategic Development** **155 West St., Suite 9** **Wilmington, MA 01887-**									
	New England Strategic Development Corp.	**960477**	16	.00	94,250.00	.00	171,800.00	266,050.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	94,250.00	.00	171,800.00	266,050.00		
0910	**Thomas, E. Michael** **c/o McDermott, Will & Emery** **75 State Street * (agent only)** **Boston, MA 02109-**									
	General Electric Co.	**950598**	26	.00	4,000.00	.00	.00	4,000.00	06/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	.00	4,000.00		
0856	**Thomas, Peter J** **15 Parker River Dr. *** **Byfield, MA 01922-**									
	Bay State Strategies	**970040**	16	.00	.00	.00	.00	.00	02/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0404	**Thomas-Vitrac, Dorothea** **c/o LIMITS** **140 Skivira Ln. *** **New Braintree, MA 01531-**									
	LIMITS	**950528**	23	.00	.00	.00	.00	.00	08/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0010	**Thomson, Deborah H** **c/o Alzheimer's Association** **One Kendall Square, #200 *** **Cambridge, MA 02139-**									
	Alzheimer's Assoc. of Eastern Mass., Inc.	**950012**	10	.00	600.00	.00	500.00	1,100.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	600.00	.00	500.00	1,100.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0704	**Thurston, Jennifer** **c/o The Minahan Companies** **Two International Place, 19th floor** **Boston, MA 02111-**									
	Minahan, Alfred A.	950835	16	.00	2,704.00	.00	3,600.00	6,304.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,704.00	.00	3,600.00	6,304.00		
0209	**Tighe, Joan E** **c/o Alliance for Young Families** **30 Winter St, 11th fl*** **Boston, MA 02108-**									
	Alliance for Young Families, The	950197	12	.00	251.00	.00	256.00	507.00	01/24/1997	12/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	251.00	.00	256.00	507.00		
0632	**Timilty, Joseph F** **30 Green Lodge Street** **Canton, MA 02021-**									
	Westwood Group, The & subsidaries	950088	04	.00	15,000.00	.00	15,000.00	30,000.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	15,000.00	30,000.00		
0286	**Tivnan, Francis M** **c/o Mass Petroleum Council** **11 Beacon St. *** **Boston, MA 02108-**									
	American Petroleum Institute (Mass. Petroleum Council)	950418	18	.00	24,000.00	.00	24,000.00	48,000.00	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	24,000.00	48,000.00		
0869	**Tocco, Stephen P** **c/o ML Global, L.L.C.** **One Financial Center *** **Boston, MA 02111-**									
	ML Global, L.L.C.	970038	16	.00	.00	.00	.00	.00	02/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0736	Todd, Nora E c/o Mass. Teachers Assoc 20 Ashburton Pl Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	.00	.00	1,251.00	1,251.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,251.00	1,251.00		
0310	Tommasino, Robert C Mass. Property Insur. Underwrit. Assoc. Two Center Plaza* Boston, MA 02108-									
L	Mass. Property Insurance Underwriting Assoc.	950432	17	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0487	Toomey, Joseph F C/o Steve Miller 20 Custom House St Boston, MA 02110-									
	Project Developement Consulting Group	950549	16	.00	12,500.00	.00	3,750.00	16,250.00	01/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	3,750.00	16,250.00		
0315	Toomey, Margaret A CareGroup 375 Longwood Avenue * Boston, MA 02215-									
	CareGroup	950736	10	.00	2,390.00	.00	.00	2,390.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,390.00	.00	.00	2,390.00		
0934	Torkelson, Richard (Roy) c/o Wrld Fnc'l Ctr, North Tower 250 Vesey Street New York, NY 10281-1309									
	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	950296	02	.00	.00	.00	2,000.00	2,000.00	08/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,000.00	2,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0073	**Traylor, W. George 11 Beacon St. Suite 422 Boston, MA 02108-**									
	Boston Medical Center	**950236**	10	.00	33,945.00	.00	33,945.00	**67,890.00**	02/05/1997	
	Cambridge Public Health Commission, formerly Cambridge Hospital	**950621**	10	.00	15,000.00	.00	14,959.00	**29,959.00**	02/05/1997	
	Mass. League of Community Health Centers and Neighborhood Health Plan	**970071**	10	.00	12,000.00	.00	12,000.00	**24,000.00**	02/05/1997	
	New England Life Flight Inc.	**950238**	10	.00	12,000.00	.00	12,000.00	**24,000.00**	02/05/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**72,945.00**	**.00**	**72,904.00**	**145,849.00**		
0866	**Tremont Communications, c/o Kevin Sowryda 204 W. Brookline St. Boston, MA 02118-**									
	Maximus	**960035**	12	.00	9,000.00	.00	4,500.00	**13,500.00**	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**9,000.00**	**.00**	**4,500.00**	**13,500.00**		
0696	**Trierweiler, Garrett L c/o Mass. Bay Associates 99 Summer St, Suite 1600 Boston, MA 02110-**									
	Mass. Bay Associates, Inc.	**950546**	16	.00	17,731.00	.00	18,500.00	**36,231.00**	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**17,731.00**	**.00**	**18,500.00**	**36,231.00**		
0705	**Trombley, Peter G 10 B Wycoma Way * Waltham, MA 02154-**									
	Boston Ventrue Ltd Parnership #5	**970214**	23	.00	.00	.00	125,000.00	**125,000.00**	08/25/1997	
	John Harvard's Brew House	**970210**	24	.00	.00	.00	15,000.00	**15,000.00**	08/20/1997	
	Mass. Brewer's Association	**970253**	24	.00	.00	.00	2,500.00	**2,500.00**	11/10/1997	
	Western New England Fairgrounds, Inc.	**950848**	04	.00	.00	.00	.00	**.00**	02/19/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**.00**	**.00**	**142,500.00**	**142,500.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0644	**Tuchman, Robert c/o Hale & Dorr 60 State St* Boston, MA 02109-**									
E	Mass. Manufactured Housing Association	**950122**	05	.00	.00	.00	3,537.00	3,537.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	3,537.00	3,537.00		
0028	**Underwood, Richard J 20 Custom House St Boston, MA 02110-**									
	Finnegan & Underwood	**960600**	16	.00	86,354.00	.00	96,118.00	182,472.00	02/26/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	86,354.00	.00	96,118.00	182,472.00		
0498	**Valas, Frank A Corry & Associates 13 Bowdoin St., Suite B Boston, MA 02114-**									
	Corry Associates	**950890**	16	.00	64,000.00	.00	50,000.00	114,000.00	02/06/1997	
	Mary E. Cassedy	**960761**	17	.00	.00	.00	.00	.00	02/06/1997	
	Motion Picture Association of America, Inc	**950585**	03	.00	10,000.00	.00	20,000.00	30,000.00	02/06/1997	
	Precision Lenscrafters	**950586**	03	.00	34,000.00	.00	26,000.00	60,000.00	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	108,000.00	.00	96,000.00	204,000.00		
0095	**Vandale, Marcy M c/o Mass. Assoc. of HMO's 18 Tremont St., Suite 305 Boston, MA 02108-**									
	Mass. Assoc. of HMO's	**950303**	10	.00	29,859.00	.00	25,608.00	55,467.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,859.00	.00	25,608.00	55,467.00		
0884	**Vanderbeek & Associates, Debra J. 31 Juniperwood Dr. * Haverhill, MA 01832-**									
	American Crop Protection Association	**950839**	03	.00	2,333.00	.00	2,333.00	4,666.00	04/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,333.00	.00	2,333.00	4,666.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0124	**Vanderbeek, Debra J** **31 Juniperwood Dr.** **Haverhill, Ma 01832-**									
	Vanderbeek & Associates, Debra J.	970099	07	.00	2,333.00	.00	2,333.00	4,666.00	04/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,333.00	.00	2,333.00	4,666.00		
0886	**Vernaglia, Joshua J** **Lyne, Woodworth & Evarts, LLP** **600 Atlantic Ave *** **Boston, MA 02210-**									
	Thompson Center Arms Company, Inc	970106	23	.00	30,000.00	.00	5,000.00	35,000.00	04/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	5,000.00	35,000.00		
0618	**Victory Group, The,** **c/o Roche Government Services** **121 Mt. Vernon St.** **Boston, MA 02108-**									
	Benjamin Healthcare Center	960695	10	.00	2,000.00	.00	.00	2,000.00	01/28/1997	
	Dimock Community Health Center	970128	12	.00	1,800.00	.00	3,600.00	5,400.00	05/07/1997	
	Mass. City Clerks Association	950740	09	.00	2,000.00	.00	2,000.00	4,000.00	01/28/1997	
	Mass. Collectors and Treasurers Assoc.	950959	09	.00	4,200.00	.00	4,650.00	8,850.00	01/14/1997	
	Mass. Independent Child Care Organization	950282	12	.00	1,700.00	.00	.00	1,700.00	01/14/1997	02/28/1
	Mass. Town Clerks Association	950281	09	.00	5,100.00	.00	5,100.00	10,200.00	01/28/1997	
	Morgan Memorial Goodwill Industries	950269	12	.00	3,600.00	.00	3,600.00	7,200.00	04/29/1997	
	New England Association of Professional Employer Organizations	950828	03	.00	7,500.00	.00	.00	7,500.00	01/14/1997	
	Praxis Group, Inc. The	960114	11	.00	10,000.00	.00	.00	10,000.00	01/14/1997	06/30/1
	South Middlesex Opportunity Council (SMOC)	970073	12	.00	7,500.00	.00	9,000.00	16,500.00	02/27/1997	
	Women's Educational and Industrial Union	970111	12	.00	1,800.00	.00	3,600.00	5,400.00	04/22/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	47,200.00	.00	31,550.00	78,750.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0251	**Wagner, Louis T** **Mass. Audubon Society, Leg. Office** **6 Beacon St., Suite 1025** **Boston, MA 02108-**									
	Mass. Audubon Society	950396	07	.00	885.00	.00	1,209.00	2,094.00	01/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	885.00	.00	1,209.00	2,094.00		
0628	**Wallace, Ronna B** **14 Robin Rd *** **Sharon, MA 02067-**									
	Comprehensive School Age Parenting Program	950849	12	.00	5,000.00	.00	5,000.00	10,000.00	01/07/1997	
	Grant, Joseph	960652	16	.00	10,000.00	.00	2,000.00	12,000.00	01/07/1997	
L	Mass. Assoc. of Ambulatory Surgery Centers	950742	10	.00	4,550.00	.00	4,550.00	9,100.00	01/07/1997	
	Mass. Medical Society	950336	10	.00	6,000.00	.00	.00	6,000.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,550.00	.00	11,550.00	37,100.00		
0082	**Walsh, Esq., John Coleman** **130 Bowdoin St** **Suite 1004** **Boston, MA 02108-**									
	Century Council	950276	15	.00	19,332.00	.00	10,000.00	29,332.00	02/18/1997	
	Cigar Association of America	950275	24	.00	25,250.00	.00	15,250.00	40,500.00	02/18/1997	
	Mass. Assoc. of Contributory Retirement Systems	950279	09	.00	12,000.00	.00	12,000.00	24,000.00	02/18/1997	
	Mass. Federation of Teachers, AFT, AFL-CIO	950272	06	.00	15,859.00	.00	16,494.00	32,353.00	02/28/1997	
	Mass. Secondary School Administrators Assoc., Inc.	950273	06	.00	9,000.00	.00	9,000.00	18,000.00	02/18/1997	
	Motorcycle Industry Council, Inc.	950277	21	.00	12,000.00	.00	.00	12,000.00	02/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	93,441.00	.00	62,744.00	156,185.00		
0412	**Walsh, Mary Ann** **6 Ashton Place 2L *** **Cambridge, MA 02138-**									
	AIDS Action Committee	950531	12	.00	23,168.00	.00	24,340.00	47,508.00	01/10/1997	
	Mass. Breast Cancer Coalition	960057	12	.00	1,500.00	.00	.00	1,500.00	01/10/1997	01/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,668.00	.00	24,340.00	49,008.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0306	Walsh, Michael P c/o Donoghue, Barrett & McCue One Beacon Street Boston, MA 02108-									
	Donoghue, Barrett & Singal, P.C.	950017	16	.00	30,000.00	.00	30,000.00	60,000.00	01/27/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	30,000.00	60,000.00		
0240	Walsh, Thomas P McDermott/O'Neill & Associates One Beacon St Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	7,450.00	.00	11,544.00	18,994.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,450.00	.00	11,544.00	18,994.00		
0734	Ward, Wesley T Trustees of Reservations 572 Essex St * Beverly, MA 01915-									
	Trustees of Reservations	950886	07	.00	3,475.00	.00	3,475.00	6,950.00	02/06/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,475.00	.00	3,475.00	6,950.00		
0426	Welte, A. Theodore c/o MetroWest Chamber of Commerce 1671 Worcester Rd., Suite 201 * Framingham, MA 01701-									
	MetroWest Chamber of Commerce	950536	03	.00	1,125.00	.00	1,125.00	2,250.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,125.00	.00	1,125.00	2,250.00		
0381	Westropp, Marsha R c/o Mass. Audubon Society 6 Beacon St, Suite 1025 Boston, MA 02108-									
	Mass. Audubon Society	950396	07	.00	7,700.00	.00	6,957.00	14,657.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,700.00	.00	6,957.00	14,657.00		

Mass. Audubon Society	950396 07	.00	7,700.00	.00	6,957.00	14,657.00	01/14/1997		
AGENT SALARY TOTALS BY EMPLOYER:		.00	7,700.00	.00	6,957.00	14,657.00			

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0519	**Whelton, Thomas W** **c/o Cellular One, Inc** **100 Lowder Brook Dr*** **Westwood, MA 02090-**									
	Southwestern Bell Mobile Systems/ dba Cellular One, Inc	**950193**	26	.00	4,000.00	.00	4,000.00	8,000.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	4,000.00	8,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0061	**White Associates, Inc., Robert** **11 Beacon St., Suite 620** **Boston, MA 02108-**									
	Arbella Mutual Insurance Company	**950437**	17	.00	37,500.00	.00	37,500.00	**75,000.00**	01/24/1997	
	Athletic Trainers of Mass., Inc	**950857**	10	.00	5,000.00	.00	2,500.00	**7,500.00**	01/24/1997	
	BayRidge Hospital (a satellite of Beverly Hospital)	**960107**	10	.00	.00	.00	.00	**.00**	01/24/1997	
	Blue Cross Blue Shield of Massachusetts	**950179**	13	.00	15,000.00	.00	15,000.00	**30,000.00**	01/24/1997	
	Bremen Company, Ltd	**950094**	25	.00	.00	.00	6,000.00	**6,000.00**	07/01/1997	
	Cumberland Farms, Inc.	**960514**	08	.00	.00	.00	.00	**.00**	10/01/1997	
	Global Petroleum Corp.	**970245**	18	.00	.00	.00	5,000.00	**5,000.00**	11/12/1997	
	GTech Corporation	**950255**	04	.00	24,000.00	.00	24,000.00	**48,000.00**	03/24/1997	
	Houston Herstek Favat	**970074**	02	.00	20,000.00	.00	24,000.00	**44,000.00**	03/06/1997	
	Independent Oil Marketers Assoc. of New England	**950371**	18	.00	13,200.00	.00	13,200.00	**26,400.00**	01/24/1997	
	Kemper Reinsurance Co.	**960088**	17	.00	30,000.00	.00	30,000.00	**60,000.00**	01/24/1997	
	Mariner Health	**960755**	10	.00	6,000.00	.00	.00	**6,000.00**	02/06/1997	04/01/1
	Mass. ALFA	**960749**	10	.00	5,000.00	.00	7,500.00	**12,500.00**	01/24/1997	
	Mass. District Attorneys Assoc.	**950614**	15	.00	15,000.00	.00	15,000.00	**30,000.00**	01/24/1997	
	Mass. Medical Malpractice Reinsurance Plan	**960106**	13	.00	6,000.00	.00	3,500.00	**9,500.00**	01/24/1997	
	Mass. State Colleges Council of Presidents	**950613**	06	.00	18,900.00	.00	18,900.00	**37,800.00**	01/24/1997	
	Mass. Turnpike Authority	**950612**	25	.00	18,000.00	.00	18,000.00	**36,000.00**	02/06/1997	
E	Mass. Vending Assoc.	**970192**	23	.00	.00	.00	5,000.00	**5,000.00**	07/29/1997	
	Mutual Oil Company	**950370**	18	.00	9,000.00	.00	9,000.00	**18,000.00**	01/24/1997	
	Northeast Utilities & its subsidaries	**950698**	26	.00	.00	.00	9,600.00	**9,600.00**	11/10/1997	
	ProMutual Group Inc.	**960461**	13	.00	18,000.00	.00	18,500.00	**36,500.00**	02/06/1997	
	Service Employees International Union/AFL-CIO, CLC	**970218**	14	.00	.00	.00	10,000.00	**10,000.00**	08/28/1997	
	Webster, Town of	**970257**	07	.00	.00	.00	6,000.00	**6,000.00**	12/12/1997	
	Work Inc	**950819**	12	.00	6,800.00	.00	13,500.00	**20,300.00**	01/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**247,400.00**	**.00**	**291,700.00**	**539,100.00**		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

Run Date: 2/4/98 12:05:49 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0123	White, Ralph W c/o Retired State, County, Munic. Emp. 11 Beacon St, #321 Boston, MA 02108-									
	Retired State, County, Municipal Employees Assoc. of Mass.	950364	14	.00	18,000.00	.00	18,000.00	36,000.00	01/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	18,000.00	36,000.00		
0060	White, Robert c/o Robert White Associates 11 Beacon St. Boston, MA 02108-									
	White Associates, Inc., Robert	950369	16	.00	.00	.00	.00	.00	01/24/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0525	White, Thomas H Animal Rescue League of Boston P.O. Box 265 * Boston, MA 02116-									
	Animal Rescue League of Boston	950603	23	.00	848.00	.00	303.00	1,151.00	03/07/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	848.00	.00	303.00	1,151.00		
0918	Whitmore, M. Antoinette c/o Boston Gas Company One Beacon St. * Boston, MA 02108-									
	Boston Gas Company	950129	26	.00	2,625.00	.00	2,850.00	5,475.00	06/23/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,625.00	.00	2,850.00	5,475.00		
0346	Widmer, Michael J Mass. Taxpayers Foundation 24 Province St. * Boston, MA 02108-									
	Mass. Taxpayers Foundation, Inc	950451	23	.00	2,340.00	.00	1,640.00	3,980.00	03/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,340.00	.00	1,640.00	3,980.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0285	**Williams, Connie J** 510 Revere Beach Boulevard* Unit 1003 Revere, MA 02151-									
	Mass. Chain Pharmacy Council	950417	19	.00	22,500.00	.00	23,628.00	46,128.00	01/14/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,500.00	.00	23,628.00	46,128.00		
0962	**Wilson, Anthony T** c/o Ferriter, Scobbo, Rodophele 1 Beacon St., 11th * Boston, MA 02108-									
	Sprint Spectrum L.P. (Sprint PCS)	970180	26	.00	.00	.00	200.00	200.00	12/16/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	200.00	200.00		
0334	**Wingle, Paul D** c/o Environmental League of Mass 3 Joy St * Boston, MA 02108-									
	Environmental League of Mass.	950447	07	.00	5,413.00	.00	1,601.00	7,014.00	01/13/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,413.00	.00	1,601.00	7,014.00		
0011	**Winsor, Ernest** c/o Mass Law Reform Institute 99 Chauncy St., Suite 500 Boston, MA 02111-1722									
	Mass. Law Reform Institute	950037	15	.00	2,693.00	.00	1,280.00	3,973.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,693.00	.00	1,280.00	3,973.00		
0144	**Wislocki, George S** Berkshire Natural Resources Council, Inc 20 Bank Row * Pittsfield, MA 01201-									
L	Berkshire Natural Resources Council, Inc.	950311	07	.00	.00	.00	.00	.00	01/15/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0610	**Wojtkowski, Thomas C** **Reilly Associates** **One Beacon St, 24th fl** **Boston, MA 02108-**									
	Reilly Associates / The Commonwealth Group	**950636**	16	.00	3,500.00	.00	3,500.00	7,000.00	02/28/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,500.00	.00	3,500.00	7,000.00		
0399	**Wright, Peter P** **c/o AFSCME, Council 93** **8 Beacon St** **Boston, MA 02108-**									
	AFSCME, Council 93	**950444**	14	.00	36,149.00	.00	34,657.00	70,806.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	36,149.00	.00	34,657.00	70,806.00		
0170	**Yacino, Michael D** **c/o Gun Owners' Action League** **PO Box 567 *** **Northboro, MA 01532-**									
L	Gun Owners' Action League (GOAL)	**950335**	23	.00	26,135.00	.00	26,135.00	52,270.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,135.00	.00	26,135.00	52,270.00		
0485	**Yoffe, Stuart A** **John Hancock Mutual Life Insurance** **c/o Chris Koczela PO Box 111** **Boston, MA 02117-**									
	John Hancock Mutual Life Insurance Co.	**950141**	17	.00	.00	.00	249.00	249.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	249.00	249.00		
0685	**Young, Rebecca M** **Citizens for Juvenile Justice** **95 Berkeley St, Suite 202 *** **Boston, MA 02116-**									
	Citizens for Juvenile Justice	**950798**	12	.00	525.00	.00	210.00	735.00	01/10/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	525.00	.00	210.00	735.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. D
0330	**Zelony, Dale I** **40 Broad Street, Suite 205 *** **Boston, MA 02109-**									
	Community Bank League of New England	950056	02	.00	31,200.00	.00	24,300.00	55,500.00	01/09/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,200.00	.00	24,300.00	55,500.00		
0314	**Zielinski, Sally A** **c/o Mass. Assoc. of Conservation Comm.** **10 Juniper Road *** **Belmont, MA 02178-**									
	Mass. Assoc. of Conservation Commissions	950435	07	.00	4,052.00	.00	9,980.00	14,032.00	01/02/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,052.00	.00	9,980.00	14,032.00		
0838	**Zieselman, Kimberly M** **c/o Mass. ALFA** **200 West Cummings Park, Suite 10 *** **Woburn, MA 01801-**									
	Mass. ALFA	960749	10	.00	5,000.00	.00	2,000.00	7,000.00	01/17/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	2,000.00	7,000.00		
0643	**Zuber, Susan** **c/o MMBA** **19 Temple Place, #400 *** **Boston, MA 02111-**									
	Mass. Mortgage Bankers Association	950262	02	.00	2,500.00	.00	2,500.00	5,000.00	02/18/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	2,500.00	5,000.00		
0296	**Zuckerman, Jan M** **Mintz Levin** **1 Financial Center** **Boston, MA 02111-**									
	Enron Capital Trade Resources	960559	02	.00	.00	.00	.00	.00	01/08/1997	01/17/1
	ML Strategies, Inc.	950009	16	.00	23,000.00	.00	23,000.00	46,000.00	01/08/1997	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,000.00	.00	23,000.00	46,000.00		

Salary listing by employer

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. DATE
950166	25	3M 3M Center Building 220-11E-03 St. Paul, MN 55144-1000			10,000.00		10,000.00	20,000.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950629	23	A D S Ventures, Inc. 1540 Monument Street Concord, MA 01742-			63,250.00		46,000.00	109,250.00		
		E.L.M. Management Services Corp.,	0652	.00	4,250.00	.00	4,000.00	8,250.00	01/27/1997	
		Pezzella, Paul M	0094	.00	59,000.00	.00	42,000.00	101,000.00	01/13/1997	
			TOTALS:	.00	63,250.00	.00	46,000.00	109,250.00		
970024	14	A.B.C.C. Investigations Assoc. 415 Boston Turnpike Shrewsbury, MA 01545-			1,600.00		800.00	2,400.00		
		E.L.M. Management Services Corp.,	0652	.00	1,600.00	.00	800.00	2,400.00	01/15/1997	
			TOTALS:	.00	1,600.00	.00	800.00	2,400.00		
970104	13	A.L.R. 79 Milk St., Suite 500 Boston, MA 02109-			10,000.00		.00	10,000.00		
	E	Andover Strategies,	0860	.00	10,000.00	.00	.00	10,000.00	04/14/1997	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950249	23	AAA South Central New England 501 Centerville Rd Warwick, RI 02886-			4,000.00		4,000.00	8,000.00		
		Delaney Associates, W.	0079	.00	4,000.00	.00	4,000.00	8,000.00	01/14/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950345	1	AAA SOUTHERN NEW ENGLAND			2,046.43		2,969.00	5,015.43		
		1050 HINGHAM ST								
		ROCKLAND, MA 02370-								
		KINSMAN, ARTHUR W	0097	.00	2,046.00	.00	2,969.00	5,015.00	03/03/1997	
		MCMANN, JOHN G	0635	.00	.00	.00	.00	.00	06/27/1997	
			TOTALS:	.00	2,046.00	.00	2,969.00	5,015.00		
950924	23	AARP (AMERICAN ASSOC. OF RETIRED PERSONS)			4,200.00		4,600.00	8,800.00		
		ONE BOSTON PLACE								
		BOSTON, MA 02108-								
		CITRON, ELLEN S	0259	.00	4,200.00	.00	4,600.00	8,800.00	01/07/1997	
			TOTALS:	.00	4,200.00	.00	4,600.00	8,800.00		
960104	25	ABB DAIMLER-BENZ TRANSPORTATION (N.A.), INC.			19,673.00		18,000.00	37,673.00		
		1501 LEBANON CHURCH RD.								
		PITTSBURGH, PA 15236-								
		KAROL GROUP, INC., THE,	0888	.00	18,000.00	.00	18,000.00	36,000.00	01/14/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950074	19	ABBOTT LABORATORIES			7,275.00		4,875.00	12,150.00		
		100 ABBOTT PARK RD.								
		D38L/AP6D1								
		ABBOTT PARK, IL 60064-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	7,275.00	.00	4,875.00	12,150.00	01/21/1997	
			TOTALS:	.00	7,275.00	.00	4,875.00	12,150.00		
970185	2	ACCESS CASH INTERNATIONAL					1,500.00	1,500.00		
		4105 LEXINGTON AVE.								
		NORTH ARDEN HILLS, MI 55126-								
		QUINN & MORRIS,	0039	.00	.00	.00	1,500.00	1,500.00	07/18/1997	
			TOTALS:	.00	.00	.00	1,500.00	1,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970031	10	Acupuncture Society of Mass. 27 Holyoke Rd Somerville, MA 02144-			4,000.00		4,800.00	8,800.00		
		Brandon Associates, LLC,	0084	.00	4,000.00	.00	4,800.00	8,800.00	02/19/1997	
			TOTALS:	.00	4,000.00	.00	4,800.00	8,800.00		
970241	13	AEGON USA, Inc. P.O. Box 93005 Hurst, TX 76053-9305					10,000.00	10,000.00		
		Brandon Associates, LLC,	0084	.00	.00	.00	10,000.00	10,000.00	10/29/1997	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
950210	13	Aetna 151 Farmington Ave Hartford, CT 06150-			4,000.00		4,000.00	8,000.00		
		Choate Group, The,	0062	.00	4,000.00	.00	4,000.00	8,000.00	02/04/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
960090	2	Aetna Investment Services, Inc. 151 Farmington Ave RE4C Hartford, CT 06156-			.00		.00	.00		
		Choate Group, The,	0062	.00	.00	.00	.00	.00	01/23/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950444	14	AFSCME, Council 93 8 Beacon St Boston, MA 02108-			61,419.00		60,321.00	121,740.00		
		Stefanini, Charles A	0582	.00	25,270.00	.00	25,663.00	50,933.00	01/09/1997	
		Wright, Peter P	0399	.00	36,149.00	.00	34,657.00	70,806.00	01/09/1997	
			TOTALS:	.00	61,419.00	.00	60,320.00	121,739.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950829	13	AIA/MASSACHUSETTS 52 BROAD ST. BOSTON, MA 02109-			3,000.00		3,000.00	6,000.00		
		CHOATE GROUP, THE,	0062	.00	3,000.00	.00	3,000.00	6,000.00	01/23/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950531	12	AIDS ACTION COMMITTEE 131 CLARENDON ST BOSTON, MA 02116-			23,168.00		24,340.00	47,508.00		
		WALSH, MARY ANN	0412	.00	23,168.00	.00	24,340.00	47,508.00	01/10/1997	
			TOTALS:	.00	23,168.00	.00	24,340.00	47,508.00		
950378	25	AIR TRANSPORT ASSOCIATION / DELTA AIR LINES, INC. DEPT. 976 P.O. BOX 20706 ATLANTA, GA 30320-6001			.00		.00	.00		
		QUILLEN, DANNY K	0268	.00	.00	.00	.00	.00	01/08/1997	
			TOTALS:	.00	.00	.00	.00	.00		
960436	21	AIRPORT HOTEL LIMITED PARTNERSHIP 225 MCCLELLAN HIGHWAY EAST BOSTON, MA 02128-			6,000.00		5,000.00	11,000.00		
		KAROL GROUP, INC., THE,	0888	.00	6,000.00	.00	5,000.00	11,000.00	01/14/1997	
			TOTALS:	.00	6,000.00	.00	5,000.00	11,000.00		
950121	22	AK MEDIA 89 MAPLE ST STONEHAM, MA 02180-			66,000.00		63,500.00	129,500.00		
		BREAULT, JOHN R	0707	.00	6,000.00	.00	4,500.00	10,500.00	01/14/1997	
		DONOVAN III, JOHN F	0832	.00	6,000.00	.00	.00	6,000.00	01/15/1997	06/30/1
		ESSENTIAL STRATEGIES, INC.,	0691	.00	18,000.00	.00	18,000.00	36,000.00	01/13/1997	
		HARRINGTON, KEVIN B	0049	.00	18,000.00	.00	18,000.00	36,000.00	02/06/1997	
		LOPRESTI, JR., MICHAEL	0749	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950224	12	ALCOHOLISM & DRUG ABUSE ASSOCIATION			6,000.00		10,500.00	16,500.00		
		11 BEACON ST, SUITE 315								
		BOSTON, MA 02108-								
		ANDOVER STRATEGIES,	0860	.00	.00	.00	4,500.00	4,500.00	09/23/1997	
		MEREDITH AND ASSOCIATES,	0071	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
			TOTALS:	.00	6,000.00	.00	10,500.00	16,500.00		
970008	15	ALEIXO LAW OFFICES, P.C.			.00		.00	.00		
		ONE BEACON STREET								
		24TH FLOOR								
		BOSTON, MA 02108-								
		ALEIXO, JR., THEODORE J	0176	.00	.00	.00	.00	.00	01/13/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970166	18	ALL ENERGY MARKETING COMPANY, LLC			3,750.00		39,375.00	43,125.00		
		95 SAWYER ROAD								
		WALTHAM, MA 02154-								
		KEARNEY, DENNIS J	0188	.00	3,750.00	.00	39,375.00	43,125.00	06/23/1997	
			TOTALS:	.00	3,750.00	.00	39,375.00	43,125.00		
950197	12	ALLIANCE FOR YOUNG FAMILIES, THE			6,305.00		3,754.00	10,059.00		
		30 WINTER STREET, 11TH FLOOR								
		BOSTON, MA 02108-								
		CARELS, MARGARET E	0842	.00	2,003.00	.00	237.00	2,240.00	01/24/1997	
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,000.00	.00	3,000.00	6,000.00	01/21/1997	
		TIGHE, JOAN E	0209	.00	251.00	.00	256.00	507.00	01/24/1997	12/31/1
			TOTALS:	.00	5,254.00	.00	3,493.00	8,747.00		
950242	13	ALLIANCE OF AMERICAN INSURERS			63,483.00		90,656.00	154,139.00		
		11 BEACON ST., SUITE 1210								
		BOSTON, MA 02108-								
		DONAHUE, JR, EDWARD J	0180	.00	15,000.00	.00	15,000.00	30,000.00	03/12/1997	
		RODOPHELE, ROBERT P	0072	.00	20,000.00	.00	20,000.00	40,000.00	01/10/1997	
			TOTALS:	.00	35,000.00	.00	35,000.00	70,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950012	10	Alzheimer's Assoc. of Eastern Mass., Inc. One Kendall Square, #200 Cambridge, MA 02139-			646.00		500.00	1,146.00		
		Thomson, Deborah H	0010	.00	600.00	.00	500.00	1,100.00	01/13/1997	
			TOTALS:	.00	600.00	.00	500.00	1,100.00		
970086	2	AMBAC 300 Nyala Farms Rd. Westport, CT 06880-			728.00		.00	728.00		
		Kearney, Dennis J	0188	.00	728.00	.00	.00	728.00	03/18/1997	
			TOTALS:	.00	728.00	.00	.00	728.00		
950316	10	American Academy of Pediatrics, Mass. Chapter c/o Ed. Brennan, Warner & Stackpole 75 State St., 7th Floor Boston, MA 02109-			.00		17,000.00	17,000.00		
		Brennan, Jr., Edward J	0152	.00	.00	.00	17,000.00	17,000.00	02/04/1997	
			TOTALS:	.00	.00	.00	17,000.00	17,000.00		
950380	1	American Automobile Manufacturers Assoc. 7430 Second Avenue Suite 300 Detroit, MI 48202-			21,000.00		.00	21,000.00		
		Commonwealth Consulting Group,	0650	.00	5,000.00	.00	.00	5,000.00	01/14/1997	
		Marsh, Robert H	0754	.00	16,000.00	.00	.00	16,000.00	01/14/1997	
			TOTALS:	.00	21,000.00	.00	.00	21,000.00		
950154	24	American Cancer Society, Mass. Division 30 Speen St Framingham, MA 01701-			34,476.00		24,817.00	59,293.00		
		Adami, Kenneth R	0651	.00	10,780.00	.00	6,766.00	17,546.00	02/10/1997	
		Fresina, Lori J	0684	.00	8,700.00	.00	5,480.00	14,180.00	02/27/1997	
		McManus, James G	0928	.00	.00	.00	500.00	500.00	08/01/1997	10/10/1
		Minahan, Alfred A	0552	.00	14,400.00	[illegible]	[illegible]	[illegible]	[illegible]	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970018	13	AMERICAN CHAMBERS INSURANCE CO.			25,274.00		15,750.00	41,024.00		
		1805 HIGH POINT DR								
		NAPERVILLE, IL 60563-								
		BRANDON ASSOCIATES, LLC,	0084	.00	25,274.00	.00	15,750.00	41,024.00	01/14/1997	
			TOTALS:	.00	25,274.00	.00	15,750.00	41,024.00		
960116	10	AMERICAN COLLEGE OF NURSE MIDWIVES - REGION I, CHAPTERS I & XIII			6,250.00		7,500.00	13,750.00		
		33 ESSEX ST								
		CAMBRIDGE, MA 02139-								
	L	REGINA VILLA ASSOCIATES,	0551	.00	6,250.00	.00	7,500.00	13,750.00	01/27/1997	
			TOTALS:	.00	6,250.00	.00	7,500.00	13,750.00		
950202	3	AMERICAN CONSULTING ENGINEERS COUNCIL OF NEW ENGLAND, INC.			4,000.00		4,000.00	8,000.00		
		ENGINEERING CENTER								
		ONE WALNUT ST.								
		BOSTON, MA 02108-								
		CHOATE GROUP, THE,	0062	.00	4,000.00	.00	4,000.00	8,000.00	01/23/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
950412	17	AMERICAN COUNCIL OF LIFE INSURANCE			32,368.00		16,433.00	48,801.00		
		1001 PENNSYLVANIA AVE, NW								
		WASHINGTON, DC 20004-								
		BARTHOLOMEW, MICHAEL J	0686	.00	15,000.00	.00	7,500.00	22,500.00	01/22/1997	
		SOUSA, ALVARO M	0199	.00	13,000.00	.00	6,000.00	19,000.00	01/22/1997	
			TOTALS:	.00	28,000.00	.00	13,500.00	41,500.00		
950839	3	AMERICAN CROP PROTECTION ASSOCIATION			2,922.00		2,637.00	5,559.00		
		1156 15TH ST, NW								
		SUITE 400								
		WASHINGTON, DC 20005-								
		VANDERBEEK & ASSOCIATES, DEBRA J.	0884	.00	2,333.00	.00	2,333.00	4,666.00	04/09/1997	
			TOTALS:	.00	2,333.00	.00	2,333.00	4,666.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960071	25	AMERICAN EUROCOPTER CORPORATION			20,000.00		40,000.00	60,000.00		
		2701 FORUM DR								
		GRAND PRAIRIE, TX 75052-7099								
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	20,000.00	.00	40,000.00	60,000.00	01/22/1997	
			TOTALS:	.00	20,000.00	.00	40,000.00	60,000.00		
950131	2	AMERICAN EXPRESS COMPANY			5,750.00		4,400.00	10,150.00		
		200 VESEY ST, 50TH FLOOR								
		NEW YORK, NY 10285-4900								
		QUINN & MORRIS,	0039	.00	5,750.00	.00	4,400.00	10,150.00	01/17/1997	
			TOTALS:	.00	5,750.00	.00	4,400.00	10,150.00		
960081	17	AMERICAN FAMILY LIFE ASSURANCE CO. OF NEW YORK			26,554.00		13,533.00	40,087.00		
		ONE MARCUS BLVD								
		ALBANY, NY 12205-								
		RICE, PETER S	0422	.00	21,125.00	.00	13,384.00	34,509.00	01/16/1997	
			TOTALS:	.00	21,125.00	.00	13,384.00	34,509.00		
970237	14	AMERICAN FEDERATION OF TELEVISION & RADIO ARTISTS					2,786.16	2,786.16		
		11 BEACON ST., SUITE 512								
		BOSTON, MA 02108-								
		ADAMS, ASHLEY P	0950	.00	.00	.00	2,786.16	2,786.16	11/03/1997	
			TOTALS:	.00	.00	.00	2,786.16	2,786.16		
950136	3	AMERICAN FOREST AND PAPER ASSOC.,C/O MULTISTATE ASSOCIATES			4,450.00		2,650.00	7,100.00		
		515 KING ST, SUITE 3010								
		ALEXANDRIA, VA 22314-								
		QUINN & MORRIS,	0039	.00	4,450.00	.00	2,650.00	7,100.00	03/21/1997	
			TOTALS:	.00	4,450.00	.00	2,650.00	7,100.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950504	19	AMERICAN HOME PRODUCTS CORP.			8,429.00			8,429.00		
		1726 M ST., N.W.								
		SUITE 1001								
		WASHINGTON, DC 20036-								
		KROWN, BRUCE C	0459	.00	951.00	.00	.00	951.00	01/21/1997	06/30/1
			TOTALS:	.00	951.00	.00	.00	951.00		
970098	12	AMERICAN INSTITUTE FOR FOREIGN STUDY, INC.			1,000.00		2,000.00	3,000.00		
		102 GREENWICH AVE.								
		GREENWICH, CT 06830-								
		ML STRATEGIES, INC.,	0840	.00	1,000.00	.00	2,000.00	3,000.00	04/09/1997	
			TOTALS:	.00	1,000.00	.00	2,000.00	3,000.00		
950264	17	AMERICAN INSURANCE ASSOCIATION			47,900.00		41,000.00	88,900.00		
		2 PARK PLAZA								
		SUITE 200								
		BOSTON, MA 02116-								
		BUMP, SUZANNE M	0208	.00	10,000.00	.00	12,000.00	22,000.00	01/22/1997	
		HARRINGTON, JAMES T	0189	.00	14,000.00	.00	14,000.00	28,000.00	01/22/1997	
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	15,300.00	.00	15,000.00	30,300.00	01/21/1997	
			TOTALS:	.00	39,300.00	.00	41,000.00	80,300.00		
970242	17	AMERICAN INTERNATIONAL GROUP (AIG)					10,000.00	10,000.00		
		70 PINE ST., 22ND FLOOR								
		NEW YORK, NY 10270-								
		CREMIN, THOMAS E	0087	.00	.00	.00	5,000.00	5,000.00	11/12/1997	11/13/1
		E.L.M. MANAGEMENT SERVICES CORP.,	0652	.00	.00	.00	5,000.00	5,000.00	11/10/1997	11/20/1
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
970178	23	AMERICAN LOAN COMPANY					9,000.00	9,000.00		
		250 SHEPPARD AVENUE EAST								
		SUITE 200								
		NORTH YORK, ON								
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	.00	.00	9,000.00	9,000.00	07/09/1997	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970017	10	American Medical Response			25,000.00		15,000.00	40,000.00		
		4 Tech Circle								
		Natick, MA 01760-								
		Brandon Associates, LLC,	0084	.00	25,000.00	.00	15,000.00	40,000.00	01/14/1997	
			TOTALS:	.00	25,000.00	.00	15,000.00	40,000.00		
970131	26	American National Power			22,500.00		45,000.00	67,500.00		
		108 National St								
		Milford, MA 01757-								
	E	Hickey Associates, Brian S	0030	.00	22,500.00	.00	45,000.00	67,500.00	04/30/1997	
			TOTALS:	.00	22,500.00	.00	45,000.00	67,500.00		
950418	18	American Petroleum Institute (Mass. Petroleum Council)			48,775.00		42,685.00	91,460.00		
		c/o Mass. Petroleum Council								
		11 Beacon St								
		Boston, MA 02108-								
		Guveyan, Steven S	0368	.00	6,000.00	.00	.00	6,000.00	01/22/1997	12/18/1
		Quinn, John E	0460	.00	18,000.00	.00	18,000.00	36,000.00	01/23/1997	
		Tivnan, Francis M	0286	.00	24,000.00	.00	24,000.00	48,000.00	01/27/1997	
			TOTALS:	.00	48,000.00	.00	42,000.00	90,000.00		
950584	10	American Physical Therapy Association of Massachusetts, Inc. (AP			20,000.00		.00	20,000.00		
		14 Beacon St								
		Suite 719								
		Boston, MA 02108-								
		McGlynn, Jr, John J	0107	.00	20,000.00	.00	.00	20,000.00	02/07/1997	
			TOTALS:	.00	20,000.00	.00	.00	20,000.00		
950043	7	American Plastics Council, Inc.			30,041.00		30,048.00	60,089.00		
		1801 K St., NW								
		Suite 701-L								
		Washington, DC 20006-								
		Coyne, Jr. Esq. P.C., William F.	0019	.00	30,041.00	.00	30,048.00	60,089.00	02/06/1997	
			TOTALS:	.00	30,041.00	[illegible]	[illegible]	[illegible]		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950569	17	American Transportation Insurance Co.			4,000.00		4,000.00	8,000.00		
		200 Newbury St.								
		Boston, MA 02116-								
		Muse, Michael J	0469	.00	4,000.00	.00	4,000.00	8,000.00	01/14/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
970161	2	AmeriNet			3,000.00		3,000.00	6,000.00		
		15 Park Row, Suite 915								
		New York, NY 10038-								
		Choate Group, The,	0062	.00	3,000.00	.00	3,000.00	6,000.00	06/13/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
970212	25	Amtech, Inc.					13,646.00	13,646.00		
		P.O. Box 1153								
		Berlin, MA 01503-								
		Bartley, Esq., John C	0003	.00	.00	.00	13,500.00	13,500.00	08/23/1997	
			TOTALS:	.00	.00	.00	13,500.00	13,500.00		
970016	16	Andover Strategies			280,679.00		315,857.00	596,536.00		
		2 Elm Square								
		Andover, MA 01810-								
		Costello, Susan L	0630	.00	55,000.00	.00	54,225.00	109,225.00	02/03/1997	
		Hutchinson, Cheryl A	0798	.00	5,000.00	.00	5,250.00	10,250.00	04/16/1997	
		Moffitt, John F	0801	.00	220,000.00	.00	256,000.00	476,000.00	01/14/1997	
			TOTALS:	.00	280,000.00	.00	315,475.00	595,475.00		
950265	24	Anheuser-Busch Companies, Inc.			50,000.00		50,000.00	100,000.00		
		3799 Rt. 46E								
		Suite 302A								
		Parsippany, NJ 07054-								
		McDonough, Richard W	0081	.00	50,000.00	.00	50,000.00	100,000.00	01/15/1997	
			TOTALS:	.00	50,000.00	.00	50,000.00	100,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950603	23	ANIMAL RESCUE LEAGUE OF BOSTON			1,063.00		303.00	1,366.00		
		10 CHANDLER STREET								
		P.O. BOX 265								
		BOSTON, MA 02116-								
		BORGAL, ALAN B	0526	.00	215.00	.00	.00	215.00	03/07/1997	
		WHITE, THOMAS H	0525	.00	848.00	.00	303.00	1,151.00	03/07/1997	
			TOTALS:	.00	1,063.00	.00	303.00	1,366.00		
970095	22	ANTI-DISPLACEMENT PROJECT			1,000.00		1,000.00	2,000.00		
		57 SCHOOL ST								
		SPRINGFIELD, MA 01105-								
		GREGORY & ASSOCIATES,	0852	.00	1,000.00	.00	1,000.00	2,000.00	04/02/1997	
			TOTALS:	.00	1,000.00	.00	1,000.00	2,000.00		
950963	22	APCOA, INC.			.00		.00	.00		
		25550 CHARGRIN BLVD.								
		CLEVELAND, OH 44122-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950443	7	APPALACHIAN MOUNTAIN CLUB			800.00		800.00	1,600.00		
		5 JOY ST.								
		BOSTON, MA 02108-								
		DONAHUE, PETER D	0326	.00	750.00	.00	750.00	1,500.00	01/06/1997	
			TOTALS:	.00	750.00	.00	750.00	1,500.00		
970003	11	APPLE COMPUTER, INC.			30,000.00		15,000.00	45,000.00		
		28 STATE STREET								
		9TH FLOOR								
		BOSTON, MA 02109-								
		ADS VENTURES, INC.,	0442	.00	30,000.00	.00	15,000.00	45,000.00	02/03/1997	
			TOTALS:	.00	30,000.00	.00	15,000.00	45,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970042	23	ARAMARK CORRECTIONAL SERVICES			18,000.00		18,000.00	36,000.00		
		2000 SPRING ROAD								
		SUITE 300								
		OAK BROOK, IL 60521-								
		MINAHAN, ALFRED A	0552	.00	18,000.00	.00	18,000.00	36,000.00	02/05/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
960105	13	ARBELLA LIFE & HEALTH INSURANCE COMPANY			17,000.00		17,000.00	34,000.00		
		1100 CROWN COLONY DR.								
		QUINCY, MA 02269-								
		MARA, FRANCIS G	0499	.00	17,000.00	.00	17,000.00	34,000.00	01/15/1997	
			TOTALS:	.00	17,000.00	.00	17,000.00	34,000.00		
950437	17	ARBELLA MUTUAL INSURANCE COMPANY			37,500.00		37,500.00	75,000.00		
		1100 CROWN COLONY BLVD								
		QUINCY, MA 02269-								
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	37,500.00	.00	37,500.00	75,000.00	01/24/1997	
			TOTALS:	.00	37,500.00	.00	37,500.00	75,000.00		
950663	12	ARC MASSACHUSETTS			22,800.00		22,800.00	45,600.00		
		217 SOUTH ST								
		WALTHAM, MA 02154-								
	L	REGINA VILLA ASSOCIATES,	0551	.00	15,000.00	.00	15,000.00	30,000.00	01/27/1997	
	E	SARKISSIAN, LEO V	0210	.00	7,800.00	.00	7,800.00	15,600.00	01/30/1997	
			TOTALS:	.00	22,800.00	.00	22,800.00	45,600.00		
970056	11	ARINC			21,715.00		2,176.00	23,891.00		
		2551 RIVA ROAD								
		ANNAPOLIS, MD 21401-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	21,600.00	.00	2,083.00	23,683.00	01/17/1997	
			TOTALS:	.00	21,600.00	.00	2,083.00	23,683.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970244	3	Artery Business Committee					3,000.00	3,000.00		
		1 Beacon Street								
		Boston, MA 02108-3114								
		Karol Group, Inc., The,	0888	.00	.00	.00	3,000.00	3,000.00	11/14/1997	
			TOTALS:	.00	.00	.00	3,000.00	3,000.00		
950470	6	Assoc. of Independent Colleges and Universities in Mass. (AICUM)			17,850.00		17,850.00	35,700.00		
		11 Beacon Street								
		Suite 1224								
		Boston, MA 02108-								
		Sullivan, Roger F	0379	.00	17,850.00	.00	17,850.00	35,700.00	01/14/1997	
			TOTALS:	.00	17,850.00	.00	17,850.00	35,700.00		
950213	1	Assoc. of International Automobile Manufactures			4,000.00		4,000.00	8,000.00		
		1001 19th St., N., #1200								
		Arlington, VA 22209-								
		Choate Group, The,	0062	.00	4,000.00	.00	4,000.00	8,000.00	01/23/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
950243	5	Associated Builders & Contractors, Inc.			9,534.00		9,297.00	18,831.00		
		One Wall St.								
		Burlington, MA 01803-								
		Beeman, Gregory F	0444	.00	1,011.00	.00	1,011.00	2,022.00	02/03/1997	
		Rodophele, Robert P	0072	.00	8,000.00	.00	8,000.00	16,000.00	01/10/1997	
			TOTALS:	.00	9,011.00	.00	9,011.00	18,022.00		
950192	12	Associated Day Care Services of Metropolitan Boston			6,000.00		6,000.00	12,000.00		
		95 Berkley St.								
		Boston, MA 02116-								
		Governmental Strategies, Inc.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	02/04/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950515	5	ASSOCIATED GENERAL CONTRACTORS OF MASS.			16,145.00		16,045.00	32,190.00		
		888 WORCESTER STREET								
		WELLESLEY, MA 02181-								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	11,100.00	.00	11,000.00	22,100.00	01/17/1997	
		PETRUCELLI, ROBERT L	0440	.00	5,000.00	.00	5,000.00	10,000.00	01/03/1997	
			TOTALS:	.00	16,100.00	.00	16,000.00	32,100.00		
950430	3	ASSOCIATED INDUSTRIES OF MASS.			236,984.00		301,485.00	538,469.00		
		222 BERKELEY ST								
		PO BOX 763								
		BOSTON, MA 02117-0763								
		BALDINI, DONALD F	0656	.00	10,000.00	.00	15,000.00	25,000.00	01/08/1997	
		CONSALVO, MICHELLE	0877	.00	6,000.00	.00	10,000.00	16,000.00	03/21/1997	
		GILMORE, BRIAN R	0456	.00	3,000.00	.00	4,000.00	7,000.00	01/08/1997	
		GOULD, JOHN J	0359	.00	16,000.00	.00	16,000.00	32,000.00	01/08/1997	
		HADLEY, SONIA J	0589	.00	2,000.00	.00	.00	2,000.00	01/08/1997	01/31/1
		HARRINGTON, KEVIN B	0049	.00	9,000.00	.00	9,000.00	18,000.00	01/21/1997	
		LORD, RICHARD C	0308	.00	23,000.00	.00	25,000.00	48,000.00	01/08/1997	
		MAYER, ANDRE	0421	.00	5,000.00	.00	5,000.00	10,000.00	01/08/1997	
		MCCOY, KEITH W	0408	.00	10,000.00	.00	500.00	10,500.00	01/08/1997	08/29/1
		MURPHY, JR, JOHN E	0026	.00	9,000.00	.00	9,000.00	18,000.00	01/15/1997	
		RIO, ROBERT A	0947	.00	.00	.00	2,000.00	2,000.00	10/17/1997	
		RUDDOCK, ROBERT R	0407	.00	11,000.00	.00	14,000.00	25,000.00	01/08/1997	
		SILVIA, JUDITH A	0779	.00	9,000.00	.00	12,000.00	21,000.00	01/08/1997	
			TOTALS:	.00	113,000.00	.00	121,500.00	234,500.00		
950328	5	ASSOCIATED SUBCONTRACTORS OF MASSACHUSETTS, INC			6,580.00		3,221.00	9,801.00		
		1 WASHINGTON ST								
		BOSTON, MA 02108-								
		CORWIN, JOSEPH M	0159	.00	250.00	.00	250.00	500.00	01/13/1997	
		FREMDER, EDWIN J	0160	.00	250.00	.00	250.00	500.00	01/13/1997	
		LAWTON, MONICA	0830	.00	150.00	.00	150.00	300.00	01/13/1997	
			TOTALS:	.00	650.00	.00	650.00	1,300.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950194	12	Association of Developmental Disabilities' Providers 217 South St. Waltham, MA 02154-			3,750.00		3,750.00	7,500.00		
		Governmental Strategies, Inc.,	0051	.00	3,750.00	.00	3,750.00	7,500.00	01/10/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950155	26	AT & T 99 Bedford St. Boston, MA 02111-			26,100.00		36,600.00	62,700.00		
		Cleary, Esq., Joseph F	0556	.00	9,200.00	.00	10,400.00	19,600.00	01/02/1997	
	E	Horan, Mark P	0626	.00	15,900.00	.00	16,200.00	32,100.00	01/06/1997	
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	.00	.00	01/17/1997	
			TOTALS:	.00	35,100.00	.00	36,600.00	71,700.00		
960383	26	AT & T Wireless Services 400 Blue Hill Drive Westwood, MA 02090-			.00		3,500.00	3,500.00		
		Chayet, Neil L	0032	.00	.00	.00	3,500.00	3,500.00	08/01/1997	
		Heffernan Connelly, Kathi	0349	.00	.00	.00	.00	.00	01/10/1997	06/30/1
			TOTALS:	.00	.00	.00	3,500.00	3,500.00		
950857	10	Athletic Trainers of Mass., Inc c/o Children's Hosp. Sports Medicin 300 Longwood Ave. Boston, MA 02115-			5,000.00		2,500.00	7,500.00		
		White Associates, Inc., Robert	0061	.00	5,000.00	.00	2,500.00	7,500.00	01/24/1997	
			TOTALS:	.00	5,000.00	.00	2,500.00	7,500.00		
970145	22	Atlantic Management Corporation 40 Speen St. Framingham, MA 01701-			9,333.00		5,332.00	14,665.00		
		Cohn Group, Inc., The	0906	.00	9,333.00	.00	5,332.00	14,665.00	05/28/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

FRAMINGHAM, MA 01701-

COHN GROUP, INC., THI | 0000 | .00 | 9,333.00 | .00 | 5,332.00 | 14,665.00 | 05/28/1997

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950036	7	ATLANTIC RICHFIELD COMPANY (ARCO)			12,000.00		24,000.00	36,000.00		
		515 SOUTH FLOWER ST								
		LOS ANGELES, CA 90071-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	.00	.00	12,000.00	12,000.00	07/01/1997	
		MURPHY, JR, JOHN E	0026	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1997	
			TOTALS:	.00	12,000.00	.00	24,000.00	36,000.00		
970189	2	ATLAS BONDING AGENCY, INC.					10,000.00	10,000.00		
		1 NEWARK CENTER								
		NEWARK, NJ 07102-								
		REILLY, MARTIN T	0536	.00	.00	.00	10,000.00	10,000.00	07/23/1997	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
950103	17	AUTOMOBILE INSURERS BUREAU OF MASS.			37,320.00		68,580.00	105,900.00		
		101 ARCH ST.								
		BOSTON, MA 02110-								
		FINNEGAN & UNDERWOOD,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/26/1997	
		JOHNSTON, DANIEL J	0396	.00	.00	.00	.00	.00	01/10/1997	
		MEYER, MICHAEL B	0435	.00	3,600.00	.00	23,460.00	27,060.00	01/13/1997	
		SLOMAN, E. MICHAEL	0436	.00	3,720.00	.00	15,120.00	18,840.00	01/13/1997	
			TOTALS:	.00	37,320.00	.00	68,580.00	105,900.00		
950105	1	AUTOMOTIVE RECYCLERS ASSOCIATION OF MASS			12,000.00		2,000.00	14,000.00		
		11 TURNPIKE ROAD								
		P.O. BOX 3367								
		FAYVILLE, MA 01745-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	12,000.00	.00	2,000.00	14,000.00	01/14/1997	09/08/1
			TOTALS:	.00	12,000.00	.00	2,000.00	14,000.00		
970148	1	B & T EXPRESS, INC.			5,000.00		.00	5,000.00		
		177 WORCESTER ST.								
		SUITE 104								
		WELLESLEY HILLS, MA 02181-								
		MARA, FRANCIS G	0499	.00	5,000.00	.00	.00	5,000.00	05/28/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970023	14	B.S.I./Bureau of Special Investigations Assoc.			2,500.00		3,000.00	5,500.00		
		74 Salem Street								
		Wilmington, MA 01887-								
		E.L.M. Management Services Corp.,	0652	.00	2,500.00	.00	3,000.00	5,500.00	01/15/1997	
			TOTALS:	.00	2,500.00	.00	3,000.00	5,500.00		
970055	25	BAA USA, Inc.			25,245.00		9,425.00	34,670.00		
		45240 Business Court								
		Suite 225								
		Sterling, VA 20166-								
		McDermott/O'Neill & Associates,	0108	.00	25,200.00	.00	9,425.00	34,625.00	01/17/1997	
			TOTALS:	.00	25,200.00	.00	9,425.00	34,625.00		
970198	4	BABN Technologies, Corp.					41,818.00	41,818.00		
		9999 Westover Hills Blvd.								
		San Antonio, TX 78251-								
		McDonough, Richard W	0081	.00	.00	.00	41,818.00	41,818.00	08/05/1997	
			TOTALS:	.00	.00	.00	41,818.00	41,818.00		
950656	21	Balloon Council, The			6,000.00		3,000.00	9,000.00		
		160 West State St								
		Trenton, NJ 08608-								
		McGlynn, Jr, John J	0107	.00	6,000.00	.00	3,000.00	9,000.00	01/28/1997	
			TOTALS:	.00	6,000.00	.00	3,000.00	9,000.00		
950541	21	Bally Total Fitness			7,000.00		11,000.00	18,000.00		
		300 E. Joppa Rd								
		Towson, MD 21286-								
		E.S.C. Services, Inc,	0463	.00	7,000.00	.00	11,000.00	18,000.00	03/05/1997	
			TOTALS:	.00	7,000.00	.00	11,000.00	18,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950156	2	Bank Investment Fund			1,500.00		1,500.00	3,000.00		
		75 Park Plaza								
		Boston, MA 02116-								
		Beacon Strategies,	0720	.00	1,500.00	.00	1,500.00	3,000.00	01/15/1997	
			TOTALS:	.00	1,500.00	.00	1,500.00	3,000.00		
950596	2	BankBoston			21,500.00		56,000.00	77,500.00		
		100 Federal St								
		Boston, MA 02110-								
	L	Delaney, John W	0273	.00	7,500.00	.00	6,000.00	13,500.00	02/14/1997	
		Graham, Jeffrey T	0517	.00	.00	.00	5,000.00	5,000.00	09/12/1997	
		McDermott/O'Neill & Associates,	0108	.00	14,000.00	.00	45,000.00	59,000.00	06/05/1997	
			TOTALS:	.00	21,500.00	.00	56,000.00	77,500.00		
950287	13	Banker's Life and Casualty Company			33,792.00		42,370.00	76,162.00		
		222 Merchandise Mart Plaza								
		Chicago, IL 60654-2013								
		Brandon Associates, LLC,	0084	.00	33,792.00	.00	42,370.00	76,162.00	01/14/1997	
			TOTALS:	.00	33,792.00	.00	42,370.00	76,162.00		
960572	13	Bankers Multiple Line Insurance Company			.00		.00	.00		
		Administrative Offices								
		PO Box 219065								
		Dallas, TX 75221-								
		Brandon Associates, LLC,	0084	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970142	19	Barr Laboratories, Inc.			92,368.00		71,040.00	163,408.00		
		2 Quaker Rd.								
		P.O. Box 2900								
		Pomona, NY 10970-0519								
		Boston Strategies,	0912	.00	24,000.00	.00	.00	24,000.00	06/09/1997	
		Brandon Associates, LLC,	0084	.00	66,868.00	.00	71,040.00	137,908.00	05/16/1997	
		Sims, Stephen F	0903	.00	1,500.00	.00	.00	1,500.00	05/16/1997	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950478	26	Bay State Gas Company 300 Friberg Pkw Westborough, MA 01581-5039			50,000.00		70,000.00	120,000.00		
		Considine, Kevin M	0237	.00	40,000.00	.00	39,000.00	79,000.00	04/10/1997	
		Hunt, Andrew S	0433	.00	.00	.00	21,000.00	21,000.00	04/10/1997	
		Sampson, John D	0213	.00	10,000.00	.00	10,000.00	20,000.00	01/06/1997	
			TOTALS:	.00	50,000.00	.00	70,000.00	120,000.00		
970040	16	Bay State Strategies 15 Parker River Dr Byfield, MA 01922-			.00		.00	.00		
		Thomas, Peter J	0856	.00	.00	.00	.00	.00	02/24/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950898	19	Bayer Corporation 400 Morgan Ln W. Haven, CT 06516-4175			3,375.00		.00	3,375.00		
		Anson, Joseph L	0755	.00	3,375.00	.00	.00	3,375.00	01/10/1997	
			TOTALS:	.00	3,375.00	.00	.00	3,375.00		
960107	10	BayRidge Hospital (a satellite of Beverly Hospital) 60 Granite St. Lynn, MA 01901-			.00		.00	.00		
		White Associates, Inc., Robert	0061	.00	.00	.00	.00	.00	01/24/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950065	21	Bayside Expo Center 150 Mt. Vernon St. Boston, MA 02125-			6,030.00		17,020.00	23,050.00		
		Cassidy & Associates,	0023	.00	6,000.00	.00	17,000.00	23,000.00	06/24/1997	
			TOTALS:	.00	6,000.00	.00	17,000.00	23,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950800	16	BEACON STRATEGIES			30,000.00		70,000.00	100,000.00		
		11 BEACON ST., SUITE 1030								
		BOSTON, MA 02108-								
		BARRY, ROBERT	0478	.00	15,000.00	.00	35,000.00	50,000.00	01/14/1997	
		BURKE, JOHN P	0532	.00	15,000.00	.00	35,000.00	50,000.00	01/08/1997	
			TOTALS:	.00	30,000.00	.00	70,000.00	100,000.00		
950932	2	BEAR, STEARNS & CO., INC.			26,500.00		27,125.00	53,625.00		
		245 PARK AVE.								
		10TH FLOOR								
		NEW YORK, NY 10167-								
		COSTELLO, JAMES	0805	.00	.00	.00	.00	.00	01/10/1997	08/20/1
		GILLESPIE, JOHN	0785	.00	17,500.00	.00	15,625.00	33,125.00	01/10/1997	
		HARRINGTON, KEVIN B	0049	.00	9,000.00	.00	9,000.00	18,000.00	01/21/1997	
		HITESHEW, KENT	0804	.00	.00	.00	.00	.00	01/10/1997	
		MATTHEWS, NEIL	0802	.00	.00	.00	.00	.00	01/10/1997	
		MOLKE, RICHARD	0803	.00	.00	.00	2,500.00	2,500.00	01/10/1997	
			TOTALS:	.00	26,500.00	.00	27,125.00	53,625.00		
950459	26	BELL ATLANTIC			58,261.00		27,805.00	86,066.00		
		185 FRANKLIN ST								
		BOSTON, MA 02110-								
		O'NEIL, EDWARD G	0747	.00	10,447.00	.00	13,527.00	23,974.00	01/07/1997	
			TOTALS:	.00	10,447.00	.00	13,527.00	23,974.00		
950252	26	BELL ATLANTIC NYNEX MOBILE			15,000.00		10,000.00	25,000.00		
		180 WASHINGTON VALLEY RD.								
		BEDMINSTER, NJ 07921-								
		DELANEY ASSOCIATES, W.	0079	.00	15,000.00	.00	10,000.00	25,000.00	01/14/1997	
			TOTALS:	.00	15,000.00	.00	10,000.00	25,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950859	2	Beneficial Management Corporation			8,000.00		5,400.00	13,400.00		
		453 New Jersey Ave., SE								
		Washington, DC 20003-								
		Mallory, Michelle	0725	.00	3,000.00	.00	5,400.00	8,400.00	04/24/1997	
		Murphy, Jr, John E	0026	.00	5,000.00	.00	.00	5,000.00	01/15/1997	
			TOTALS:	.00	8,000.00	.00	5,400.00	13,400.00		
960695	10	Benjamin Healthcare Center			2,000.00		.00	2,000.00		
		12 Fisher Ave								
		Boston, MA 02120-								
		Victory Group, The,	0618	.00	2,000.00	.00	.00	2,000.00	01/28/1997	
			TOTALS:	.00	2,000.00	.00	.00	2,000.00		
970203	11	Bentley Systems					48,334.00	48,334.00		
		690 Pennsylvania Dr.								
		Exton, PA 19341-								
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	48,000.00	48,000.00	07/15/1997	
			TOTALS:	.00	.00	.00	48,000.00	48,000.00		
950338	26	Berkshire Gas Company			12,500.00		12,500.00	25,000.00		
		115 Cheshire Rd.								
		Pittsfield, MA 01201-								
		Cremin, Thomas E	0087	.00	12,500.00	.00	12,500.00	25,000.00	01/13/1997	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950311	7	Berkshire Natural Resources Council, Inc.			.00		400.00	400.00		
		20 Bank Row								
		Pittsfield, MA 01201-								
	L	Wislocki, George S	0144	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950877	18	BERKSHIRE POWER DEVELOPMENT CO., INC.			25,000.00		60,000.00	85,000.00		
		200 HIGH STREET								
		5TH FLOOR								
		BOSTON, MA 02111-								
		ANDOVER STRATEGIES,	0860	.00	25,000.00	.00	60,000.00	85,000.00	01/14/1997	
			TOTALS:	.00	25,000.00	.00	60,000.00	85,000.00		
950327	10	BETH ISRAEL DEACONESS MEDICAL CENTER			38,000.00			38,000.00		
		330 BROOKLINE AVENUE								
		BOSTON, MA 02215-								
		BUCKLEY, LEO F	0157	.00	38,000.00	.00	.00	38,000.00	01/07/1997	06/30/1
			TOTALS:	.00	38,000.00	.00	.00	38,000.00		
960061	5	BLACK SHADOW GROUP LLL			25,000.00		30,000.00	55,000.00		
		10 STATE ST.								
		NEWBURYPORT, MA 01950-								
		BARTLEY, ESQ., JOHN C	0003	.00	25,000.00	.00	30,000.00	55,000.00	01/09/1997	
			TOTALS:	.00	25,000.00	.00	30,000.00	55,000.00		
950179	13	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS			126,295.00		97,085.00	223,380.00		
		100 SUMMER ST								
		BOSTON, MA 02110-								
		ANDOVER STRATEGIES,	0860	.00	10,000.00	.00	10,000.00	20,000.00	01/24/1997	
		BERRY, CHARLES S	0502	.00	4,500.00	.00	1,000.00	5,500.00	01/24/1997	10/31/1
		BUCKLEY, LEO F	0157	.00	.00	.00	.00	.00	07/01/1997	
		CONWAY, MICHAEL J	0187	.00	5,000.00	.00	5,000.00	10,000.00	01/02/1997	
		FINNEGAN & UNDERWOOD,	0600	.00	20,000.00	.00	20,000.00	40,000.00	02/26/1997	
		HARRINGTON, KEVIN B	0049	.00	21,900.00	.00	21,900.00	43,800.00	01/21/1997	
		MEADE, PETER G	0665	.00	10,417.00	.00	12,392.00	22,809.00	01/15/1997	
		MORAN, PAUL J	0194	.00	9,000.00	.00	10,500.00	19,500.00	01/15/1997	
		RAFFERTY, THOMAS S	0096	.00	30,250.00	.00	1,000.00	31,250.00	01/16/1997	10/22/1
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	15,000.00	.00	15,000.00	30,000.00	01/24/1997	
			TOTALS:	.00	126,067.00	.00	96,792.00	222,859.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970248	18	Bluestone Energy Services, Inc. 871 Washington Street Braintree, MA 02184-					5,000.00	5,000.00		
		Essential Strategies, Inc.,	0691	.00	.00	.00	2,500.00	2,500.00	11/26/1997	
		Sheehy & Associates,	0864	.00	.00	.00	2,500.00	2,500.00	11/25/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
960562	23	Bosport Docking Company, Inc. d/b/a Constitution Marina 28 Constitution Rd. Boston, MA 02129-			.00		.00	.00		
		Spillane, John W	0132	.00	.00	.00	.00	.00	01/24/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950463	3	Boston Assoc. of Retail Druggists Sutherland Pharmacy 1690 Commonwealth Ave. Brighton, MA 02135-			1,500.00		1,500.00	3,000.00		
		Danovitch, Alan P	0370	.00	1,500.00	.00	1,500.00	3,000.00	01/02/1997	
			TOTALS:	.00	1,500.00	.00	1,500.00	3,000.00		
970204	2	Boston Bank of Commerce 133 Federal St. Boston, MA 02110-					.00	.00		
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	.00	.00	08/01/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950691	15	Boston Bar Association 16 Beacon Street Boston, MA 02108-			40,910.00		41,269.00	82,179.00		
		Reardon, Judith F	0680	.00	14,554.00	.00	14,259.00	28,813.00	01/02/1997	
		Romer, Sara	0587	.00	15,975.00	.00	16,980.00	32,955.00	01/02/1997	
			TOTALS:	.00	30,529.00	.00	31,239.00	61,768.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950710	14	BOSTON CARMEN'S UNION, LOCAL 589 ATU 295 DEVONSHIRE ST. 5TH FLOOR BOSTON, MA 02110-			21,427.00		19,800.00	41,227.00		
		GUINEY, RICHARD J	0604	.00	19,800.00	.00	19,800.00	39,600.00	01/10/1997	
			TOTALS:	.00	19,800.00	.00	19,800.00	39,600.00		
950341	2	BOSTON CHECK CASHERS, INC 781 TREMONT STREET BOSTON, MA 02118-			15,199.00		683.00	15,882.00		
		SMITH, EDWARD J	0089	.00	2,649.00	.00	683.00	3,332.00	01/15/1997	
		SOWYRDA, KEVIN JOHN	0592	.00	12,500.00	.00	.00	12,500.00	01/13/1997	
			TOTALS:	.00	15,149.00	.00	683.00	15,832.00		
950675	26	BOSTON EDISON COMPANY 800 BOYLSTON ST. 17TH FL BOSTON, MA 02199-			80,000.00		150,000.00	230,000.00		
		CONNOLLY, JR., JOHN J	0577	.00	.00	.00	10,000.00	10,000.00	01/13/1997	
		CONROY, JR., JOHN H	0591	.00	.00	.00	.00	.00	01/13/1997	
		NOLAN, JR, JOSEPH R	0561	.00	10,000.00	.00	20,000.00	30,000.00	01/13/1997	
		REED, MARK L	0939	.00	.00	.00	20,000.00	20,000.00	08/21/1997	
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	70,000.00	.00	100,000.00	170,000.00	01/21/1997	
			TOTALS:	.00	80,000.00	.00	150,000.00	230,000.00		
950305	14	BOSTON FIREFIGHTERS LOCAL 718 55 HALLET ST DORCHESTER, MA 02124-			1,500.00		1,500.00	3,000.00		
		CURRAN, LAWRENCE R	0841	.00	750.00	.00	750.00	1,500.00	01/23/1997	
	L	MACDONALD, STEPHEN F	0233	.00	750.00	.00	750.00	1,500.00	01/03/1997	
			TOTALS:	.00	1,500.00	.00	1,500.00	3,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950129	26	Boston Gas Company			26,625.00		25,350.00	51,975.00		
		One Beacon St.								
		Boston, MA 02108-								
		Quinn & Morris,	0039	.00	24,000.00	.00	22,500.00	46,500.00	01/21/1997	
		Whitmore, M. Antoinette	0918	.00	2,625.00	.00	2,850.00	5,475.00	06/23/1997	
			TOTALS:	.00	26,625.00	.00	25,350.00	51,975.00		
950236	10	Boston Medical Center			33,945.00		33,945.00	67,890.00		
		1 Boston Medical Center Place								
		Boston, MA 02118-2393								
		Traylor, W. George	0073	.00	33,945.00	.00	33,945.00	67,890.00	02/05/1997	
			TOTALS:	.00	33,945.00	.00	33,945.00	67,890.00		
950862	10	Boston Medical Center Corporation			7,500.00		5,500.00	13,000.00		
		818 Harrison Ave.								
		Boston, MA								
		Chayet, Neil L	0032	.00	7,500.00	.00	5,500.00	13,000.00	01/22/1997	
			TOTALS:	.00	7,500.00	.00	5,500.00	13,000.00		
970046	14	Boston Plasterers & Cement Masons - Local 534			14,215.00		.00	14,215.00		
		7 Frederika St.								
		Boston, MA 02124-								
		Hannon, Thomas J	0086	.00	13,000.00	.00	.00	13,000.00	01/01/1997	
			TOTALS:	.00	13,000.00	.00	.00	13,000.00		
960697	14	Boston Police Detectives' Society			7,500.00		7,500.00	15,000.00		
		434 Hyde Park Ave.								
		Roslindale, MA 02131-								
		Muse, Michael J	0469	.00	7,500.00	.00	7,500.00	15,000.00	01/14/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					11,600.00		12,150.00	23,750.00		
950395	20	BOSTON POLICE PATROLMEN'S ASSOCIATION 9-11 SHETLAND ST BOSTON, MA 02119-								
		BARRY, JAMES	0249	.00	10,400.00	.00	10,800.00	21,200.00	02/28/1997	
			TOTALS:	.00	10,400.00	.00	10,800.00	21,200.00		
					5,330.00		7,420.00	12,750.00		
970087	6	BOSTON RENAISSANCE CHARTER SCHOOL 250 STUART ST. BOSTON, MA 02116-								
		DONOVAN, PAUL T	0844	.00	5,330.00	.00	7,420.00	12,750.00	03/18/1997	
			TOTALS:	.00	5,330.00	.00	7,420.00	12,750.00		
					36,032.00		36,030.00	72,062.00		
970011	3	BOSTON SCIENTIFIC CORPORATION ONE BOSTON SCIENTIFIC PLACE NATICK, MA 01760-								
		CASSIDY & ASSOCIATES,	0023	.00	36,000.00	.00	36,000.00	72,000.00	02/05/1997	
			TOTALS:	.00	36,000.00	.00	36,000.00	72,000.00		
					40,000.00		159,000.00	199,000.00		
950615	16	BOSTON STRATEGIES 10 LIBERTY SQUARE BOSTON, MA 02109-								
		BRANDON ASSOCIATES, LLC,	0084	.00	24,000.00	.00	105,000.00	129,000.00	01/14/1997	
		MASS. BAY ASSOCIATES, INC.,	0483	.00	8,000.00	.00	20,000.00	28,000.00	06/13/1997	
		MCMANUS, JAMES G	0928	.00	.00	.00	10,000.00	10,000.00	11/20/1997	
		MEREDITH AND ASSOCIATES,	0071	.00	8,000.00	.00	24,000.00	32,000.00	06/11/1997	
			TOTALS:	.00	40,000.00	.00	159,000.00	199,000.00		
					42,000.00		42,000.00	84,000.00		
950055	6	BOSTON UNIVERSITY 145 BAY STATE RD BOSTON, MA 02215-								
		CASSIDY & ASSOCIATES,	0023	.00	18,000.00	.00	18,000.00	36,000.00	01/22/1997	
		COLLINS, DENNIS X	0767	.00	24,000.00	.00	24,000.00	48,000.00	01/14/1997	
			TOTALS:	.00	42,000.00	.00	42,000.00	84,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970214	23	Boston Ventrue Ltd Parnership #5 21 Custom House St. Boston, MA 02110-					125,000.00	125,000.00		
		Trombley, Peter G	0705	.00	.00	.00	125,000.00	125,000.00	08/25/1997	
			TOTALS:	.00	.00	.00	125,000.00	125,000.00		
950577	7	Boston Water & Sewer Commission 425 Summer St. Boston, MA 02210-1700			8,219.00		5,705.00	13,924.00		
		Mass. Bay Associates, Inc.,	0483	.00	8,219.00	.00	5,705.00	13,924.00	01/27/1997	
			TOTALS:	.00	8,219.00	.00	5,705.00	13,924.00		
950116	9	Boston, City of Boston City Hall 1 City Hall Plaza Boston, MA 02201-			14,650.00		11,450.00	26,100.00		
		Meredith and Associates,	0071	.00	14,650.00	.00	11,450.00	26,100.00	02/24/1997	
			TOTALS:	.00	14,650.00	.00	11,450.00	26,100.00		
960085	25	Bostonian Hotel Faneuil Hall Marketplace Boston, MA 02109-			7,000.00		9,000.00	16,000.00		
	E	New England Strategic Development Corp.,	0270	.00	7,000.00	.00	9,000.00	16,000.00	01/15/1997	
			TOTALS:	.00	7,000.00	.00	9,000.00	16,000.00		
970147	22	Boylston Properties 100 Boylston St. Suite 800 Boston, MA 02116-			10,000.00		10,000.00	20,000.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	10,000.00	20,000.00	05/23/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970221	26	BRAINTREE ELECTRIC LIGHT DEPARTMENT 150 POTTER ROAD BRAINTREE, MA 02184-					16,000.00	16,000.00		
		DELANEY ASSOCIATES, W.	0079	.00	.00	.00	16,000.00	16,000.00	09/22/1997	
			TOTALS:	.00	.00	.00	16,000.00	16,000.00		
950093	10	BRAINTREE HOSPITAL 250 POND ST BRAINTREE, MA 02184-			16,314.00		99.00	16,413.00		
		KALMAN, EDWARD D	0535	.00	1,314.00	.00	99.00	1,413.00	02/03/1997	
		MURPHY, JR, JOHN E	0026	.00	15,000.00	.00	.00	15,000.00	01/15/1997	
			TOTALS:	.00	16,314.00	.00	99.00	16,413.00		
950286	16	BRANDON ASSOCIATES, LLC 10 LIBERTY SQUARE BOSTON, MA 02109-			155,500.00		190,000.00	345,500.00		
		CASCIO, LAUREN E	0917	.00	.00	.00	20,000.00	20,000.00	07/01/1997	
		CASS, WILLIAM F	0360	.00	45,000.00	.00	60,000.00	105,000.00	01/29/1997	
		COCCOLI, JESSICA E	0911	.00	3,500.00	.00	.00	3,500.00	06/09/1997	12/22/1
		FLANAGAN, JR., DONALD B	0085	.00	50,000.00	.00	60,000.00	110,000.00	02/19/1997	
		GODIN, JASON J	0744	.00	20,000.00	.00	25,000.00	45,000.00	01/14/1997	
		GOLDBLATT, STEVEN L	0597	.00	20,000.00	.00	25,000.00	45,000.00	02/04/1997	
		MAINE MILLER, TIMMIE J	0623	.00	17,000.00	.00	.00	17,000.00	01/27/1997	05/19/1
			TOTALS:	.00	155,500.00	.00	190,000.00	345,500.00		
950094	25	BREMEN COMPANY, LTD 301 BREMEN ST. EAST BOSTON, MA 02128-			10,000.00		12,000.00	22,000.00		
		MURPHY, JR, JOHN E	0026	.00	10,000.00	.00	6,000.00	16,000.00	01/15/1997	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	6,000.00	6,000.00	07/01/1997	
			TOTALS:	.00	10,000.00	.00	12,000.00	22,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950626	12	Brightwood Development Corp 2345 Main Street Springfield, MA 01107-			.00		.00	.00		
	L	Burke Strategies,	0533	.00	.00	.00	.00	.00	01/29/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970101	9	Bristol County Water Authority 49 Bradford St. Bristol, RI 02809-			7,500.00		10,625.00	18,125.00		
		Commonwealth Consulting Group,	0650	.00	7,500.00	.00	10,625.00	18,125.00	04/08/1997	
			TOTALS:	.00	7,500.00	.00	10,625.00	18,125.00		
950638	19	Bristol-Myers Squibb Co 345 Park Ave New York, NY 10154-			.00		.00	.00		
	E	Hodge, Barbara J	0196	.00	.00	.00	.00	.00	01/09/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950496	14	Brotherhood of Maintenance of Way Employees 10 G Street, N.E. Suite 460 Washington, DC 20002-			459.00		.00	459.00		
		Teague, James	0231	.00	459.00	.00	.00	459.00	01/14/1997	
			TOTALS:	.00	459.00	.00	.00	459.00		
950495	14	Brotherhood of Utility Workers of New England, Inc. 1300 Jefferson Boulevard Warwick, RI 02886-			.00		.00	.00		
	L	Hayes, John R	0614	.00	.00	.00	.00	.00	03/26/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950880	24	BROWN & WILLIAMSON 1500 BROWN & WILLIAMSON TOWER LOUISVILLE, KY 40202-			42,000.00		42,000.00	84,000.00		
		CUNNINGHAM, ROBERT H	0574	.00	42,000.00	.00	42,000.00	84,000.00	01/08/1997	
			TOTALS:	.00	42,000.00	.00	42,000.00	84,000.00		
950793	2	BROWN BROTHERS HARRIMAN 40 WATER ST. BOSTON, MA 02108-			.00		4,000.00	4,000.00		
		ML STRATEGIES, INC.,	0840	.00	.00	.00	4,000.00	4,000.00	02/28/1997	
			TOTALS:	.00	.00	.00	4,000.00	4,000.00		
950253	7	BROWNING FERRIS INDUSTRIES 100 HALLET ST BOSTON, MA 02124-			23,000.00		23,300.00	46,300.00		
		DELANEY ASSOCIATES, W.	0079	.00	19,800.00	.00	19,800.00	39,600.00	01/14/1997	
		FORMAN, CHARLES P	0319	.00	3,200.00	.00	3,500.00	6,700.00	01/09/1997	
			TOTALS:	.00	23,000.00	.00	23,300.00	46,300.00		
960532	5	BSC GROUP, INC 425 SUMMER ST BOSTON, MA 02210-			4,500.00		6,000.00	10,500.00		
	E	FINNEGAN, JOHN J	0008	.00	4,500.00	.00	6,000.00	10,500.00	01/08/1997	
			TOTALS:	.00	4,500.00	.00	6,000.00	10,500.00		
950623	16	BURKE STRATEGIES 11 BEACON ST., SUITE 1030 BOSTON, MA 02108-			68,250.00		66,042.00	134,292.00		
		BURKE, JOHN P	0532	.00	68,250.00	.00	66,042.00	134,292.00	01/08/1997	
			TOTALS:	.00	68,250.00	.00	66,042.00	134,292.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960033	23	Cambridge Economic Opportunity Council 11 Inman St. Cambridge, MA 02139-			6,000.00		6,000.00	12,000.00		
		Governmental Strategies, Inc.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	01/10/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950794	10	Cambridge Hospital 1 Financial Center Boston, MA 02111-			5,500.00		4,750.00	10,250.00		
		Chayet, Neil L	0032	.00	5,500.00	.00	4,750.00	10,250.00	01/22/1997	
			TOTALS:	.00	5,500.00	.00	4,750.00	10,250.00		
950621	10	Cambridge Public Health Commission, formerly Cambridge Hospita 65 Beacon Street Somerville, MA 02143-			15,000.00		14,959.00	29,959.00		
		Traylor, W. George	0073	.00	15,000.00	.00	14,959.00	29,959.00	02/05/1997	
			TOTALS:	.00	15,000.00	.00	14,959.00	29,959.00		
970194	23	Can Manufactuers Institute 515 King Street, Suite 300 Alexandria, VA 22314-					5,500.00	5,500.00		
		Quinn & Morris,	0039	.00	.00	.00	5,500.00	5,500.00	08/04/1997	
			TOTALS:	.00	.00	.00	5,500.00	5,500.00		
950332	3	Cape Cod Cranberry Growers' Assoc. 266 Main Street Wareham, MA 02571-			2,730.00		2,730.00	5,460.00		
		Gillett, Jr., Henry S	0166	.00	2,730.00	.00	2,730.00	5,460.00	01/02/1997	
			TOTALS:	.00	2,730.00	.00	2,730.00	5,460.00		
960709	10	Cape Cod Hospital Foundation 27 Park St. Hyannis, MA 02601-			12,000.00		36,000.00	48,000.00		
		Smith, Dennis A	0335	[illegible]	[illegible]	[illegible]	[illegible]			

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950782	16	CAPITAL ASSOCIATES, INC			.00		.00	.00		
		ONE BOSTON PLACE								
		SUITE 3700								
		BOSTON, MA 02108-								
		O'SULLIVAN, EDWARD E	0063	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970019	2	CAPITAL RESOURCE PARTNERS			15,000.00		15,000.00	30,000.00		
		85 MERRIMAC STREET								
		SUITE 200								
		BOSTON, MA 02114-								
		CHOATE GROUP, THE,	0062	.00	15,000.00	.00	15,000.00	30,000.00	01/23/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950146	3	CARE CPA			5,287.00			5,287.00		
		13351 D RIVERSIDE DRIVE								
		#416								
		SHERMAN OAKS, CA 91423-								
		BONSALL, JON N	0046	.00	2,527.00	.00	.00	2,527.00	01/23/1997	
		IWANSKI, JUDITH A	0047	.00	2,760.00	.00	.00	2,760.00	01/29/1997	
			TOTALS:	.00	5,287.00	.00	.00	5,287.00		
950736	10	CAREGROUP			2,873.00		43,545.00	46,418.00		
		375 LONGWOOD AVENUE								
		BOSTON, MA 02215-								
		BUCKLEY, LEO F	0157	.00	.00	.00	.00	.00	07/01/1997	
		TOOMEY, MARGARET A	0315	.00	2,390.00	.00	.00	2,390.00	01/13/1997	
			TOTALS:	.00	2,390.00	.00	.00	2,390.00		
960654	10	CAREMATRIX CORPORATION (THE FORMERLY CAREPLEX GROUP, INC.)			3,500.00		3,500.00	7,000.00		
		197 FIRST AVE.								
		NEEDHAM, MA 02194-								
		CHAYET, NEIL L	0032	.00	3,500.00	.00	3,500.00	7,000.00	01/31/1997	
			TOTALS:	.00	3,500.00	.00	3,500.00	7,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970197	2	Carney Legal Group, P.A. 1101 North Congress Ave., #200 Boynton Beach, FL 33426-					9,250.00	9,250.00		
		Carney, Peter H	0930	.00	.00	.00	9,250.00	9,250.00	07/30/1997	
			TOTALS:	.00	.00	.00	9,250.00	9,250.00		
950899	6	Carroll School, The 25 Baker Bridge Rd Lincoln, MA 01773-			10,000.00		5,000.00	15,000.00		
		Gregory & Associates,	0852	.00	10,000.00	.00	5,000.00	15,000.00	02/06/1997	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
950052	16	Cassidy & Associates, Inc One Walnut Street Boston, MA 02108-3616			100,000.00		100,000.00	200,000.00		
		Bernard, Lynda	0020	.00	25,000.00	.00	25,000.00	50,000.00	02/05/1997	
		Brennan, Jr., John A	0021	.00	50,000.00	.00	50,000.00	100,000.00	02/05/1997	
		O'Brien, Daniel P	0022	.00	25,000.00	.00	25,000.00	50,000.00	01/22/1997	
			TOTALS:	.00	100,000.00	.00	100,000.00	200,000.00		
950079	1	Catrala of Massachusetts c/o Enterprise Rent-a-Car 248 Mishawum Rd Woburn, MA 01801-			3,750.00		3,750.00	7,500.00		
		Hurrell, James P	0025	.00	3,750.00	.00	3,750.00	7,500.00	01/24/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
960050	11	CBE Acquisition Corp. 50 Redfield St Boston, MA 02122-			.00		.00	.00		
		Capital Associates Inc.,	0659	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970228	11	CEGELEC/CGA 90-100 SYDNEY ST., LONDON SW3 6NJ UNITED KINGDOM, ENGLAND, UK 00000-					20,000.00	20,000.00		
		ANDOVER STRATEGIES,	0860	.00	.00	.00	20,000.00	20,000.00	10/10/1997	
			TOTALS:	.00	.00	.00	20,000.00	20,000.00		
970233	11	CELLNET DATA SYSTEMS 125 SHOREWAY RD. SAN CARLOS, CA 94070-					6,000.00	6,000.00		
		QUINN & MORRIS,	0039	.00	.00	.00	6,000.00	6,000.00	10/21/1997	
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		
960097	22	CENTER CORP. 600 LORING AVENUE SALEM, MA 01970-			5,000.00		5,000.00	10,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
970171	9	CENTER FOR ADDICTIVE BEHAVIORS 27 CONGRESS ST. SALEM, MA 01970-					7,500.00	7,500.00		
		ANDOVER STRATEGIES,	0860	.00	.00	.00	7,500.00	7,500.00	07/02/1997	
			TOTALS:	.00	.00	.00	7,500.00	7,500.00		
970100	18	CENTER FOR ENERGY AND ECONOMIC DEVELOPMENT 500 BURTON AVE., SUITE 2-A NORTHFIELD, NJ 08225-			44,500.00		55,500.00	100,000.00		
		DAYCOCK, SUZANNE M	0880	.00	4,500.00	.00	.00	4,500.00	04/03/1997	
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	40,000.00	.00	55,500.00	95,500.00	04/08/1997	
			TOTALS:	.00	44,500.00	.00	55,500.00	100,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950276	15	CENTURY COUNCIL 955 L'ENFANT PLAZA, N, SW SUITE 4000 WASHINGTON, DC 20024-			32,220.00		45,000.00	77,220.00		
		SMITH, JAMES E	0343	.00	12,888.00	.00	35,000.00	47,888.00	03/21/1997	
		WALSH, ESQ., JOHN COLEMAN	0082	.00	19,332.00	.00	10,000.00	29,332.00	02/18/1997	
			TOTALS:	.00	32,220.00	.00	45,000.00	77,220.00		
960674	6	CEO'S FOR FUNDAMENTAL CHANGE IN EDUCATION 124 MT. AUBURN ST CAMBRIDGE, MA 02138-			5,000.00		10,000.00	15,000.00		
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	5,000.00	.00	10,000.00	15,000.00	01/21/1997	
			TOTALS:	.00	5,000.00	.00	10,000.00	15,000.00		
950823	6	CHANNEL ONE, A K-111 COMMUNICATIONS COMPANY CHANNEL ONE NETWORK 600 MADISON AVE., 6TH FLOOR NEW YORK, NY 10022-			.00		6,000.00	6,000.00		
		DELANEY ASSOCIATES, W.	0079	.00	.00	.00	6,000.00	6,000.00	01/14/1997	
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		
950534	3	CHAPTER 146 ASSOCIATION P.O. BOX 165 BOSTON, MA 02199-			10,000.00		10,000.00	20,000.00		
		BRESNICK, GAREN M	0420	.00	.00	.00	.00	.00	01/15/1997	03/07/1
		SNOW, COURTNEY AND ASSOCIATES,	0057	.00	10,000.00	.00	10,000.00	20,000.00	03/10/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
960051	11	CHARTER SYSTEMS, INC 60 FIRST ST WALTHAM, MA 02154-			15,000.00		12,000.00	27,000.00		
		CAPITAL ASSOCIATES INC.,	0659	.00	15,000.00	.00	12,000.00	27,000.00	01/14/1997	
			TOTALS:	.00	15,000.00	.00	12,000.00	27,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970025	4	CHC/WAMPANOAG TRIBE (AQUINNAH) 3250 MARY STREET MIAMI, FL 33133-			111,000.00		16,029.00	127,029.00		
		BURKE STRATEGIES,	0533	.00	24,000.00	.00	.00	24,000.00	01/29/1997	
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	45,000.00	.00	10,000.00	55,000.00	01/27/1997	
		E.L.M. MANAGEMENT SERVICES CORP.,	0652	.00	32,000.00	.00	4,000.00	36,000.00	01/27/1997	
		PROJECT DEVELOPEMENT CONSULTING GROUP,	0488	.00	10,000.00	.00	1,000.00	11,000.00	01/30/1997	
			TOTALS:	.00	111,000.00	.00	15,000.00	126,000.00		
970172	11	CHEMICAL MANUFACTURERS ASSOCIATION 1300 WILSON BOULEVARD ARLINGTON, VA 22209-					5,000.00	5,000.00		
		DYER, DENNIS M	0921	.00	.00	.00	5,000.00	5,000.00	07/08/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
950720	3	CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, INC. 1913 I ST., N.W. WASHINGTON, DC 20006-			2,250.00		3,450.00	5,700.00		
		QUINN & MORRIS,	0039	.00	2,250.00	.00	3,450.00	5,700.00	03/21/1997	
			TOTALS:	.00	2,250.00	.00	3,450.00	5,700.00		
970107	12	CHILD CARE COLLABORATIVE 438 RIVER ST MATTAPAN, MA 02126-			5,000.00		5,000.00	10,000.00		
	E	ANDOVER STRATEGIES,	0860	.00	5,000.00	.00	5,000.00	10,000.00	04/11/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950506	10	CHILDREN'S HOSPITAL 300 LONGWOOD AVE BOSTON, MA 02115-			12,500.00		18,750.00	31,250.00		
	E	BERLANDI, PETER J	0935	.00	.00	.00	6,250.00	6,250.00	08/13/1997	
	L	GRANT, JOSEPH M	0173	.00	12,500.00	.00	12,500.00	25,000.00	01/17/1997	
			TOTALS:	.00	12,500.00	.00	18,750.00	31,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960712	12	Children's League of Massachusetts, Inc 34 1/2 Beacon St Boston, MA 02108-			3,079.00		644.00	3,723.00		
		Talkov, Barbara J	0492	.00	3,052.00	.00	638.00	3,690.00	01/08/1997	
			TOTALS:	.00	3,052.00	.00	638.00	3,690.00		
950937	23	Chlorine Chemistry Council 1300 Wilson Blvd Arlington, VA 22209-			20,000.00		5,000.00	25,000.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	20,000.00	.00	5,000.00	25,000.00	02/20/1997	
			TOTALS:	.00	20,000.00	.00	5,000.00	25,000.00		
950201	16	Choate Group, The Exchange Place 53 State St. Boston, MA 02109-			24,000.00		36,000.00	60,000.00		
		Baerlein, Joseph T	0066	.00	6,000.00	.00	4,000.00	10,000.00	02/07/1997	
		Cronin, George F	0771	.00	6,000.00	.00	4,000.00	10,000.00	01/29/1997	
		Gresham-Moran, Juliet	0064	.00	6,000.00	.00	.00	6,000.00	01/15/1997	09/12/1
		Long, II, Raymond G	0065	.00	6,000.00	.00	4,000.00	10,000.00	01/21/1997	
		Rasky/Baerlein Group,	0999	.00	.00	.00	24,000.00	24,000.00	02/12/1997	
			TOTALS:	.00	24,000.00	.00	36,000.00	60,000.00		
970134	23	Christian Coalition of Mass. P.O. Box 326 Worcester, MA 01602-			500.00		700.00	1,200.00		
		Pro-Family Network,	0895	.00	500.00	.00	250.00	750.00	04/29/1997	
			TOTALS:	.00	500.00	.00	250.00	750.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950275	24	CIGAR ASSOCIATION OF AMERICA 1100 17TH ST., NW SUITE 504 WASHINGTON, DC 20036-			55,250.00		75,250.00	130,500.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	30,000.00	.00	60,000.00	90,000.00	02/20/1997	
		WALSH, ESQ., JOHN COLEMAN	0082	.00	25,250.00	.00	15,250.00	40,500.00	02/18/1997	
			TOTALS:	.00	55,250.00	.00	75,250.00	130,500.00		
950209	13	CIGNA 900 COTTAGE GROVE RD. HARTFORD, CT 06152-5026			2,000.00		2,000.00	4,000.00		
		CHOATE GROUP, THE,	0062	.00	2,000.00	.00	2,000.00	4,000.00	01/23/1997	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		
950524	23	CITIZEN ACTION OF MASSACHUSETTS, INC 160 SECOND ST CAMBRIDGE, MA 02140-			.00			.00		
		KELLY, EDWARD F	0394	.00	.00	.00	.00	.00	01/15/1997	06/27/1
			TOTALS:	.00	.00	.00	.00	.00		
970035	18	CITIZEN AGENDA, INC. 29 TEMPLE PLACE BOSTON, MA 02111-			50.00		2,180.00	2,230.00		
		LYNN, PATRICIA A	0854	.00	.00	.00	2,180.00	2,180.00	02/21/1997	
			TOTALS:	.00	.00	.00	2,180.00	2,180.00		
950195	12	CITIZEN'S HOUSING & PLANNING ASSOCIATION 16 NORTH ST., 3RD FLOOR BOSTON, MA 02109-			7,500.00		7,500.00	15,000.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	7,500.00	.00	7,500.00	15,000.00	01/07/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950798	12	Citizens for Juvenile Justice 95 Berkeley St Suite 202 Boston, MA 02116-			1,600.00		1,285.00	2,885.00		
		Meredith and Associates,	0071	.00	975.00	.00	975.00	1,950.00	02/24/1997	
		Young, Rebecca M	0685	.00	525.00	.00	210.00	735.00	01/10/1997	
			TOTALS:	.00	1,500.00	.00	1,185.00	2,685.00		
950363	23	Citizens for Limited Taxation & Government 18 Tremont St., #608 Boston, MA 02108-			5,082.00		2,200.00	7,282.00		
		Anderson, Barbara	0119	.00	2,000.00	.00	1,200.00	3,200.00	01/07/1997	
		Faulkner, Francis J	0118	.00	2,500.00	.00	1,000.00	3,500.00	01/31/1997	
			TOTALS:	.00	4,500.00	.00	2,200.00	6,700.00		
950503	23	Citizens for Participation in Political Action (CPPAX) 25 West Street Boston, MA 02111-			5,785.00		4,406.00	10,191.00		
		Carpenter, Julia H	0809	.00	4,785.00	.00	2,896.00	7,681.00	01/15/1997	
		Stephano, Stephen Y	0417	.00	1,000.00	.00	1,510.00	2,510.00	01/15/1997	
			TOTALS:	.00	5,785.00	.00	4,406.00	10,191.00		
960108	6	Citizens United to Raise the Cap 230 Congress St. 12th Floor Boston, MA 02108-			10,000.00		.00	10,000.00		
		Dwyer, Kevin M	0351	.00	10,000.00	.00	.00	10,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
970007	7	Clivus Multrum, Inc. 15 Union Street Lawrence, MA 01840-			18,000.00		9,000.00	27,000.00		
		ADS Ventures, Inc.,	0442	.00	18,000.00	.00	9,000.00	27,000.00	02/03/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970151	7	CMI Environmental Services, LLC 161 Ferry Road Haverhill, MA 01835-			1,950.00		400.00	2,350.00		
		Ryan, William H	0033	.00	1,950.00	.00	400.00	2,350.00	05/20/1997	
			TOTALS:	.00	1,950.00	.00	400.00	2,350.00		
950157	2	Co-operative Central Bank 75 Park Plaza Boston, MA 02116-3934			7,500.00		7,500.00	15,000.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	7,500.00	.00	7,500.00	15,000.00	01/21/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
970097	10	Coalition for Natural Health 1220 L Street, NW Suite 100-408 Washington, DC 20005-			11,550.00		3,060.00	14,610.00		
		Cunningham, Robert H	0574	.00	11,550.00	.00	3,060.00	14,610.00	03/24/1997	
			TOTALS:	.00	11,550.00	.00	3,060.00	14,610.00		
960103	10	Coalition of Independent Heathcare Providers 2222 Centre St. Boston, MA 02132-			10,000.00		1,250.00	11,250.00		
		Hunt, Andrew S	0433	.00	10,000.00	.00	1,250.00	11,250.00	01/13/1997	
			TOTALS:	.00	10,000.00	.00	1,250.00	11,250.00		
950199	12	Coalition of Massachusetts Regional Non-Profit Housing Agencies 569 Columbus Ave Boston, MA 02118-			10,000.00		15,339.00	25,339.00		
		Governmental Strategies, Inc.,	0051	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970117	11	COGNOS CORPORATION 67 SOUTH BEDFORD ST. BURLINGTON, MA 01803-			16,625.00		25,000.00	41,625.00		
		MCDONOUGH, RICHARD W	0081	.00	16,625.00	.00	25,000.00	41,625.00	04/22/1997	
			TOTALS:	.00	16,625.00	.00	25,000.00	41,625.00		
970152	16	COHN GROUP, INC. 31 THORPE ROAD NEEDHAM, MA 02194-			9,333.00		5,332.00	14,665.00		
		RYAN, WILLIAM H	0033	.00	9,333.00	.00	5,332.00	14,665.00	05/20/1997	
			TOTALS:	.00	9,333.00	.00	5,332.00	14,665.00		
950081	3	COIN MACHINE INDUSTRIES ASSOCIATION OF N.E. 130 BROADWAY SOMERVILLE, MA 02145-			7,500.00		7,500.00	15,000.00		
		HURRELL, JAMES P	0025	.00	7,500.00	.00	7,500.00	15,000.00	01/24/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
970158	2	COLLEGIATE CAPITAL GROUP LLC 200 PARK AVENUE SUITE 4514 NEW YORK, NY 10166-			750.00		10,000.00	10,750.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	750.00	.00	10,000.00	10,750.00	06/10/1997	
			TOTALS:	.00	750.00	.00	10,000.00	10,750.00		
960566	10	COLUMBIA/HCA HEALTHCARE CORP. ONE PARK PLAZA NASHVILLE, TN 37203-			34,223.00		58,585.00	92,808.00		
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	34,125.00	.00	58,500.00	92,625.00	04/08/1997	
			TOTALS:	.00	34,125.00	.00	58,500.00	92,625.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950398	26	COM/Energy Services Company			92,321.00		50,769.00	143,090.00		
		1 Main St								
		Cambridge, MA 02142-9150								
		Casey, Paul B	0255	.00	4,778.00	.00	11,769.00	16,547.00	01/13/1997	
		Corry Associates,	0745	.00	72,000.00	.00	36,000.00	108,000.00	02/06/1997	
		Howe, Elizabeth A	0254	.00	11,544.00	.00	.00	11,544.00	01/14/1997	07/14/1
		Peters, R. Norman	0462	.00	4,000.00	.00	3,000.00	7,000.00	02/06/1997	
			TOTALS:	.00	92,322.00	.00	50,769.00	143,091.00		
950293	11	Comdisco Inc			24,000.00		24,000.00	48,000.00		
		6111 N. River Rd								
		Rosemont, IL 60018-								
		Brandon Associates, LLC,	0084	.00	24,000.00	.00	24,000.00	48,000.00	01/14/1997	
			TOTALS:	.00	24,000.00	.00	24,000.00	48,000.00		
950100	17	Commerce Insurance Company			33,333.00		55,000.00	88,333.00		
		211 Main St.								
		Webster, MA 01570-								
		Finnegan & Underwood,	0600	.00	33,333.00	.00	30,000.00	63,333.00	02/26/1997	
		Spillane, John W	0132	.00	.00	.00	25,000.00	25,000.00	01/24/1997	
			TOTALS:	.00	33,333.00	.00	55,000.00	88,333.00		
970129	23	Committee for Fair and Simple Taxation			10,492.00		32,200.00	42,692.00		
		One Financial Center, 25th floor								
		25th floor								
		Boston, MA 02111-								
		Choate Group, The,	0062	.00	5,000.00	.00	25,000.00	30,000.00	05/05/1997	
		Quinn & Morris,	0039	.00	4,350.00	.00	7,200.00	11,550.00	05/05/1997	
			TOTALS:	.00	9,350.00	.00	32,200.00	41,550.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950497	23	Common Cause 59 Temple Pl Suite 600 Boston, MA 02111-			46,887.00		5,214.00	52,101.00		
		Fitzgerald, Paul T	0787	.00	16,225.00	.00	1,082.00	17,307.00	01/14/1997	
		Friedes, Joshua A	0774	.00	14,850.00	.00	3,153.00	18,003.00	01/14/1997	
			TOTALS:	.00	31,075.00	.00	4,235.00	35,310.00		
960650	16	Commonwealth Consulting Group P.O. Box 190 State House Boston, MA 02133-			12,000.00		10,000.00	22,000.00		
		Pollard, Sharon M	0472	.00	12,000.00	.00	10,000.00	22,000.00	01/09/1997	
			TOTALS:	.00	12,000.00	.00	10,000.00	22,000.00		
970225	10	Commonwealth Strategy Group, LLC 255 Park Ave., Ste 1100 Wortcester, Ma 01609-					.00	.00		
		Peters, R. Norman	0462	.00	.00	.00	.00	.00	09/29/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950056	2	Community Bank League of New England 40 Broad St., Suite 205 Boston, MA 02109-			61,212.00		55,750.00	116,962.00		
		Cassidy & Associates,	0023	.00	18,812.00	.00	16,750.00	35,562.00	01/22/1997	
		Glass, Donald S	0329	.00	11,200.00	.00	14,700.00	25,900.00	01/09/1997	
		Zelony, Dale I	0330	.00	31,200.00	.00	24,300.00	55,500.00	01/09/1997	
			TOTALS:	.00	61,212.00	.00	55,750.00	116,962.00		
950908	10	Community Care Systems and its corporate subsidiaries 203 Grove St. Wellesley, MA 02181-			10,000.00		20,000.00	30,000.00		
		Andover Strategies,	0860	.00	10,000.00	.00	20,000.00	30,000.00	03/11/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

RUN DATE: 2/3/98 5:28:15 PM

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950609	3	COMMUNITY ECONOMIC DEVELOPEMENT ASSISTANCE CORP (CEDAC)			6,000.00		6,000.00	12,000.00		
		18 TREMONT ST SUITE 1020 BOSTON, MA 02108-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950372	26	COMPETITIVE POWER COALITION OF NEW ENGLAND, INC.			75,000.00		125,000.00	200,000.00		
		9 PARK ST, 5TH FL BOSTON, MA 02108-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	75,000.00	.00	125,000.00	200,000.00	01/14/1997	
			TOTALS:	.00	75,000.00	.00	125,000.00	200,000.00		
950849	12	COMPREHENSIVE SCHOOL AGE PARENTING PROGRAM			5,000.00		5,000.00	10,000.00		
		144 MCBRIDE STREET P.O. BOX 776 JAMAICA PLAIN, MA 02130-								
		WALLACE, RONNA B	0628	.00	5,000.00	.00	5,000.00	10,000.00	01/07/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
960075	23	CONNAUGHT LABORATORIES, INC. c/o MULTISTATE ASSOCIATES			4,000.00		8,000.00	12,000.00		
		515 KING ST SUITE 300 ALEXANDRIA, VA 22314-								
		MURPHY, JR, JOHN E	0026	.00	4,000.00	.00	8,000.00	12,000.00	01/15/1997	
			TOTALS:	.00	4,000.00	.00	8,000.00	12,000.00		
970156	22	CONROY/HEAFITZ DEVELOPMENT CORPORATION			30,000.00		18,000.00	48,000.00		
		ONE 13TH STREET CHARLESTOWN NAVY YARD CHARLESTOWN, MA 02129-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	30,000.00	.00	18,000.00	48,000.00	06/05/1997	
			TOTALS:	.00	30,000.00	.00	18,000.00	48,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970118	7	Conservation Law Foundation RR 3, Box 3320 Middlesex, VT 05602-			2,000.00		6,280.00	8,280.00		
		Milford, Lewis M	0892	.00	2,000.00	.00	5,000.00	7,000.00	04/16/1997	
			TOTALS:	.00	2,000.00	.00	5,000.00	7,000.00		
970143	23	Conservation Law Foundation * 62 Summer St. Boston, MA 02110- -			200.00		522.00	722.00		
		Bennett, Mark E	0897	.00	.00	.00	522.00	522.00	05/02/1997	
		Kennelly, Richard	0896	.00	.00	.00	.00	.00	05/02/1997	
			TOTALS:	.00	.00	.00	522.00	522.00		
950355	25	Consolidated Rail Corp. 80 Washington Street Suite C-15 Norwell, MA 02061-			48,000.00		48,000.00	96,000.00		
		McDermott/O'Neill & Associates,	0108	.00	48,000.00	.00	48,000.00	96,000.00	01/17/1997	
			TOTALS:	.00	48,000.00	.00	48,000.00	96,000.00		
950454	5	Construction Industries of Mass. 1500 Providence Highway Suite 14, P.O. Box 667 Norwood, MA 02062-			38,617.00		33,159.00	71,776.00		
		Crean, Jr., William J	0280	.00	1,950.00	.00	2,400.00	4,350.00	01/23/1997	
		Mass. Bay Associates, Inc.,	0483	.00	30,000.00	.00	22,500.00	52,500.00	01/17/1997	
		Pourbaix, Jr, John M	0678	.00	7,000.00	.00	8,000.00	15,000.00	01/21/1997	
			TOTALS:	.00	38,950.00	.00	32,900.00	71,850.00		
970249	21	Conventures, Inc. One Design Center Place Boston, MA 02210-					20,000.00	20,000.00		
		Karol Group, Inc., The,	0888	.00	.00	.00	20,000.00	20,000.00	12/03/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960552	14	COPS/Coalition of Public Safety			1,200.00		.00	1,200.00		
		415 Boston Turnpike Road								
		Shrewsbury, MA 01545-								
		E.L.M. Management Services Corp.,	0652	.00	1,200.00	.00	.00	1,200.00	01/16/1997	
			TOTALS:	.00	1,200.00	.00	.00	1,200.00		
950973	2	Corby North Bridge Securities, Inc			15,400.00		13,200.00	28,600.00		
		99 Bedford St								
		Boston, MA 02111-								
		Gefaell, John H W	0012	.00	1,750.00	.00	2,100.00	3,850.00	01/14/1997	
		Harding, Robert L	0813	.00	3,400.00	00	2,650.00	6,050.00	01/17/1997	
		Karol Group, Inc., The,	0888	.00	10,250.00	.00	8,450.00	18,700.00	01/14/1997	
			TOTALS:	.00	15,400.00	.00	13,200.00	28,600.00		
970259	12	Corporation for Public Management					5,000.00	5,000.00		
		1628-1640 Main St.								
		Springfield, MA 01103-								
		Andover Strategies,	0860	.00	.00	.00	5,000.00	5,000.00	01/08/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
950890	16	Corry Associates			118,000.00		117,000.00	235,000.00		
		11 Beacon St., Suite 605								
		Boston, MA 02108-								
		Corry, Jr., Martin G	0277	.00	50,000.00	.00	60,000.00	110,000.00	02/06/1997	
		Lyons, Dennis G	0923	.00	.00	.00	7,000.00	7,000.00	02/01/1997	
		Valas, Frank A	0498	.00	64,000.00	00	50,000.00	114,000.00	02/06/1997	
			TOTALS:	.00	114,000.00	.00	117,000.00	231,000.00		
950641	9	County of Norfolk			18,750.00		.00	18,750.00		
		614 High St.								
		Dedham, MA 02026-								
		Holway & Associates,	0279	.00	18,750.00	00	00	18,750.00	02/26/1997	
			TOTALS:	.00	18,750.00	.00	.00	18,750.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960024	10	COURSEY AND COMPANY					.00	.00		
		P.O. BOX 271834								
		WEST HARTFORD, CT 06127-								
		HONEN, DAVID P	0510	.00	.00	.00	.00	.00	08/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950038	16	COYNE, WILLIAM F. JR., ESQ. P.C.			95,000.00		95,000.00	190,000.00		
		546 EAST BROADWAY								
		SOUTH BOSTON, MA 02127-								
		COYNE, JR. ESQ., WILLIAM F	0016	.00	75,000.00	.00	75,000.00	150,000.00	01/08/1997	
		MCCARTHY, PATRICIA E	0018	.00	20,000.00	.00	20,000.00	40,000.00	01/08/1997	
			TOTALS:	.00	95,000.00	.00	95,000.00	190,000.00		
950483	2	CREDIT UNION LEAGUE OF MASSACHUSETTS, INC			18,750.00		6,250.00	25,000.00		
		34 TURNPIKE RD.								
		SOUTHBOROUGH, MA 01772-1709								
		COYNE, SR., WILLIAM F	0184	.00	18,750.00	.00	6,250.00	25,000.00	01/13/1997	
		SAUNDERS, JR., EDWARD F	0219	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	18,750.00	.00	6,250.00	25,000.00		
960086	16	CREMIN, THOMAS E.			36,000.00		21,000.00	57,000.00		
		ONE BEACON ST								
		24TH FLOOR								
		BOSTON, MA 02108-								
		GLYNN, MAUREEN	0050	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
		MARA, FRANCIS G	0499	.00	30,000.00	.00	15,000.00	45,000.00	03/10/1997	
			TOTALS:	.00	36,000.00	.00	21,000.00	57,000.00		
970191	6	CROSS CULTURAL MEDICAL ASSOCIATION / IMPAC					.00	.00		
		1166 RIVER ST. # 1								
		HYDE PARK, MA 02131-								
		DORSINVILLE, DR MONA M	0929	.00	.00	.00	.00	.00	07/29/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960514	8	CUMBERLAND FARMS, INC.			.00		2,500.00	2,500.00		
		777 DEDHAM ST.								
		CANTON, MA 02021-9118								
		KAROL GROUP, INC., THE,	0888	.00	.00	.00	2,500.00	2,500.00	01/14/1997	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	.00	.00	10/01/1997	
			TOTALS:	.00	.00	.00	2,500.00	2,500.00		
960744	19	CVS PHARMACY			600.00		.00	600.00		
		1 CVS DRIVE								
		WOONSOCKET, RI								
		PUBLIC POLICY SYSTEMS, INC,	0101	.00	600.00	.00	.00	600.00	06/25/1997	
			TOTALS:	.00	600.00	.00	.00	600.00		
960622	10	D'YOUVILLE SENIOR CARE, INC.			5,000.00		5,000.00	10,000.00		
		981 VARNUM AVE.								
		LOWELL, MA 01854-								
		PETERS, R. NORMAN	0462	.00	5,000.00	.00	5,000.00	10,000.00	06/19/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
960484	25	DAVE/LAIDLAW TRANSPORTATION SERVICES			20,000.00		30,000.00	50,000.00		
		21 WATER ST.								
		CAMBRIDGE, MA 02141-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	20,000.00	.00	30,000.00	50,000.00	01/15/1997	
			TOTALS:	.00	20,000.00	.00	30,000.00	50,000.00		
950905	21	DEAN & FLYNN, INC			550.00		1,000.00	1,550.00		
		15 PINE STREET								
		P.O. BOX 460								
		SEABROOK, NH 03874-0460								
		MONAHAN, BETTY ANN	0763	.00	550.00	.00	1,000.00	1,550.00	01/08/1997	
			TOTALS:	.00	550.00	.00	1,000.00	1,550.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950322	15	DeHart and Darr Associates, Inc. 1360 Beverly Road Suite 201 McLean, VA 22101-			3,415.00		3,350.00	6,765.00		
		Doherty, Edward M	0154	.00	3,415.00	.00	3,350.00	6,765.00	01/28/1997	
			TOTALS:	.00	3,415.00	.00	3,350.00	6,765.00		
970138	25	Dejana Industries, Inc. 138 Shore Rd. Port Washington, NY 11050-			7,500.00		.00	7,500.00		
		New England Strategic Development Corp.,	0270	.00	7,500.00	.00	.00	7,500.00	05/13/1997	
			TOTALS:	.00	7,500.00	.00	.00	7,500.00		
950246	16	Delaney Associates, W., Inc 6 Beacon St, Suite 415 Boston, MA 02108-			234,594.00		186,347.00	420,941.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	48,750.00	.00	33,750.00	82,500.00	03/18/1997	
		Delaney, Mark J	0078	.00	46,333.00	.00	63,531.00	109,864.00	01/14/1997	
		Delaney, Scott J	0076	.00	15,000.00	.00	21,425.00	36,425.00	01/14/1997	
		Delaney, William R	0074	.00	60,000.00	.00	.00	60,000.00	01/14/1997	
		Pezzella, Paul M	0094	.00	10,000.00	.00	13,250.00	23,250.00	03/12/1997	
			TOTALS:	.00	180,083.00	.00	131,956.00	312,039.00		
950339	13	Delta Dental Plan of Massachusetts 10 Presidents Landing Medford, MA 02155-			13,800.00		13,800.00	27,600.00		
		Cremin, Thomas E	0087	.00	13,800.00	.00	13,800.00	27,600.00	01/13/1997	
			TOTALS:	.00	13,800.00	.00	13,800.00	27,600.00		
970251	22	DeMatteo Management, Inc. 80 Washington St., C-16 Norwell, MA 02061-					.00	.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	.00	.00	.00	.00	12/02/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950373	2	Depositors Insurance Fund 1 Linscott Rd Woburn, MA 01801-			38,220.00		36,020.00	74,240.00		
		Corry Associates,	0745	.00	28,200.00	.00	26,000.00	54,200.00	02/06/1997	
		Malloy & Associates, William F.	0694	.00	10,020.00	.00	10,020.00	20,040.00	01/22/1997	
			TOTALS:	.00	38,220.00	.00	36,020.00	74,240.00		
950361	12	Dever Association for the Retarded Inc. Box 277 Marshfield Hills, MA 02051-			4,000.00		3,000.00	7,000.00		
		Gregory & Associates,	0852	.00	4,000.00	.00	3,000.00	7,000.00	01/22/1997	
			TOTALS:	.00	4,000.00	.00	3,000.00	7,000.00		
950867	26	Dig-Safe System, Inc 331 Montvale Ave. Woburn, MA 01801-			6,300.00		6,300.00	12,600.00		
		Hub Strategies,	0865	.00	6,300.00	.00	6,300.00	12,600.00	01/23/1997	
			TOTALS:	.00	6,300.00	.00	6,300.00	12,600.00		
950025	11	Digital Equipment Corp. 111 Powdermill Rd. Maynard, MA 01754-			15,000.00		15,000.00	30,000.00		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	5,000.00	.00	5,000.00	10,000.00	05/22/1997	
		Hurd, Ann S	0328	.00	10,000.00	.00	10,000.00	20,000.00	01/30/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
970128	12	Dimock Community Health Center 55 Dimock St Boston, MA 02119-			1,800.00		3,600.00	5,400.00		
		Victory Group, The,	0618	.00	1,800.00	.00	3,600.00	5,400.00	05/07/1997	
			TOTALS:	.00	1,800.00	.00	3,600.00	5,400.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950426	15	DISABILITY LAW CENTER 11 BEACON STREET SUITE 925 BOSTON, MA 02108-			1,190.00		1,249.00	2,439.00		
		CEBULA, RAYMOND A	0228	.00	1,190.00	.00	1,249.00	2,439.00	01/08/1997	
			TOTALS:	.00	1,190.00	.00	1,249.00	2,439.00		
970235	12	DISABILITY POLICY CONSORTIUM 15 BAREMEADOW STREET METHUEN, MA 01844-					1,000.00	1,000.00		
		REGINA VILLA ASSOCIATES,	0551	.00	.00	.00	1,000.00	1,000.00	10/01/1997	
			TOTALS:	.00	.00	.00	1,000.00	1,000.00		
950860	24	DISTILLED SPIRITS COUNCIL OF THE U.S., INC. 1250 EYE ST., N.W. WASHINGTON, DC 20005-			1,274.00		.00	1,274.00		
		PEARS, RALPH B	0457	.00	1,088.00	.00	.00	1,088.00	01/30/1997	
			TOTALS:	.00	1,088.00	.00	.00	1,088.00		
950135	24	DISTILLED SPIRITS COUNCIL OF THE UNITED STATES/MULTISTATE ASSOC. 515 KING ST, SUITE 300 ALEXANDRIA, VA 22314-			2,600.00		3,500.00	6,100.00		
		QUINN & MORRIS,	0039	.00	2,600.00	.00	3,500.00	6,100.00	02/27/1997	
			TOTALS:	.00	2,600.00	.00	3,500.00	6,100.00		
950102	17	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC. (DAIM) ONE BEACON ST. BOSTON, MA 02108-			60,000.00		60,000.00	120,000.00		
		CREMIN, THOMAS E	0087	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1997	
		FINNEGAN & UNDERWOOD,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/26/1997	
			TOTALS:	.00	60,000.00	.00	60,000.00	120,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950017	16	DONOGHUE, BARRETT & SINGAL, P.C.			95,000.00		92,000.00	187,000.00		
		ONE BEACON ST.								
		BOSTON, MA 02108-								
		DONOGHUE, ROGER	0004	.00	60,000.00	.00	60,000.00	120,000.00	01/27/1997	
		KAROL GROUP, INC., THE,	0888	.00	.00	.00	2,000.00	2,000.00	08/05/1997	
		LEVINE, ANDREW S	0732	.00	15,000.00	.00	.00	15,000.00	01/27/1997	
		WALSH, MICHAEL P	0306	.00	30,000.00	.00	30,000.00	60,000.00	01/27/1997	
			TOTALS:	.00	105,000.00	.00	92,000.00	197,000.00		
970085	10	DR. JOHN HERMAN / MASS. SOCIETY OF OPTOMETRISTS			10,000.00		2,000.00	12,000.00		
		217 SOUTH ST								
		PITTSFIELD, MA 01201-								
		REILLY ASSOCIATES/THE COMMONWEALTH GROUP,	0537	.00	10,000.00	.00	2,000.00	12,000.00	02/28/1997	
			TOTALS:	.00	10,000.00	.00	2,000.00	12,000.00		
970079	19	DUPONT MERCK PHARMACEUTICAL CO., THE			50,500.00		46,500.00	97,000.00		
		DUPONT MERCK PLAZA, HR-2092								
		974 CENTRE ROAD								
		WILMINGTON, DE 19805-								
		CREMIN, THOMAS E	0087	.00	2,000.00	.00	12,000.00	14,000.00	06/19/1997	
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	24,000.00	.00	12,000.00	36,000.00	04/04/1997	
		KAYSEN, MARY C	0868	.00	12,500.00	.00	10,000.00	22,500.00	03/11/1997	
		LYONS, DENNIS G	0923	.00	12,000.00	.00	12,500.00	24,500.00	07/11/1997	
			TOTALS:	.00	50,500.00	.00	46,500.00	97,000.00		
970066	17	E & S EUCKVERSICHERUNGS-AKTIENGESELLSCHAFT			.00		600.00	600.00		
		KARL-WEICHERT-ALLEE 50								
		HANNOVER, GE								
		RICE, PETER S	0422	.00	.00	.00	600.00	600.00	02/21/1997	
			TOTALS:	.00	.00	.00	600.00	600.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970252	6	E F FOUNDATION FOR FOREIGN STUDY INC. EF CENTER BOSTON ONE EDUCATION STREET CAMBRIDGE, MA 02141-					3,125.00	3,125.00		
		ADS VENTURES, INC.,	0442	.00	.00	.00	3,125.00	3,125.00	12/03/1997	
			TOTALS:	.00	.00	.00	3,125.00	3,125.00		
950771	16	E.L.M. MANAGEMENT SERVICES CORP. 6 BEACON ST, SUITE 215 BOSTON, MA 02108-			27,000.00		30,500.00	57,500.00		
		DELANEY, WILLIAM A	0075	.00	27,000.00	.00	30,500.00	57,500.00	01/15/1997	
			TOTALS:	.00	27,000.00	.00	30,500.00	57,500.00		
950540	16	E.S.C. SERVICES, INC 10 DANFORTH LN ROCKY HILL, CT 06067-			2,000.00		1,000.00	3,000.00		
		MCGLYNN, JR, JOHN J	0107	.00	2,000.00	.00	1,000.00	3,000.00	02/26/1997	
			TOTALS:	.00	2,000.00	.00	1,000.00	3,000.00		
970167	10	EAST BOSTON NEIGHBORHOOD HEALTH CENTER 10 GOVE STREET EAST BOSTON, MA 02128-			9,000.00		18,000.00	27,000.00		
		SMITH, DENNIS A	0335	.00	9,000.00	.00	18,000.00	27,000.00	06/24/1997	
			TOTALS:	.00	9,000.00	.00	18,000.00	27,000.00		
970126	8	EAST COAST SEAFOOD, INC. 175 ALLEY ST LYNN, MA 01905-			6,000.00		4,000.00	10,000.00		
		MCGLYNN, JR, JOHN J	0107	.00	6,000.00	.00	4,000.00	10,000.00	05/06/1997	
			TOTALS:	.00	6,000.00	.00	4,000.00	10,000.00		

RUN DATE: 2/3/98 5:29:40 PM EMPLOYER - AGENT SALARY DISCLOSURE REPORT PAGE 55 OF 203

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950804	13	EASTERN DENTISTS INSURANCE CO.			6,000.00		6,000.00	12,000.00		
		200 FRIBERG PARKWAY, SUITE 2002								
		WESTBORO, MA 01581-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	6,000.00	.00	6,000.00	12,000.00	01/21/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
970103	26	EASTERN UTILITIES ASSOCIATES			1,045.00		5,060.00	6,105.00		
		750 WEST CENTER ST.								
		WEST BRIDGEWATER, MA 02379-								
		EZICKSON, DORAN F	0786	.00	1,045.00	.00	5,060.00	6,105.00	04/03/1997	
			TOTALS:	.00	1,045.00	.00	5,060.00	6,105.00		
950040	3	EASTMAN KODAK COMPANY			20,500.00		21,500.00	42,000.00		
		134 CHANDLER RD.								
		ANDOVER, MA 01810-								
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	16,500.00	.00	16,500.00	33,000.00	04/07/1997	
		HADLEY, SONIA J	0589	.00	4,000.00	00	5,000.00	9,000.00	02/13/1997	
			TOTALS:	.00	20,500.00	.00	21,500.00	42,000.00		
950723	11	EDS			10,569.00		5,328.00	15,897.00		
		1331 PENNSYLVANIA AVE.								
		SUITE 1300								
		WASHINGTON, DC 20004-								
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	10,000.00	.00	5,000.00	15,000.00	01/21/1997	
		LYFORD, LYNN	0760	.00	569.00	.00	328.00	897.00	02/20/1997	
			TOTALS:	.00	10,569.00	.00	5,328.00	15,897.00		
970256	19	EFAMOL NUTACEUTICALS, INC.					4,000.00	4,000.00		
		23 DRYDOCK AVE, 2ND FLOOR								
		BOSTON, MA 02210-								
		BRANDON ASSOCIATES, LLC,	0084	.00	.00	00	4,000.00	4,000.00	12/05/1997	
			TOTALS:	.00	.00	.00	4,000.00	4,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970199	23	Egan, Nancy 139 Youle Street Melrose, MA 02176-					1,500.00	1,500.00		
		McDonough, Richard W	0081	.00	.00	.00	1,500.00	1,500.00	08/05/1997	
			TOTALS:	.00	.00	.00	1,500.00	1,500.00		
970037	7	EIRCO Environmental LLC P.O. Box 265 Hampton, NH 03843-0285			10,000.00		5,000.00	15,000.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	5,000.00	15,000.00	02/04/1997	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
970120	18	El Paso Energy PO Box 2511 Houston, TX 77257-			25,000.00		55,000.00	80,000.00		
		Smith, Dennis A	0335	.00	25,000.00	.00	55,000.00	80,000.00	04/10/1997	
			TOTALS:	.00	25,000.00	.00	55,000.00	80,000.00		
950965	10	Elder Living Concepts, Inc. 51 Summer St. Rowley, MA 01969-			37,500.00		37,500.00	75,000.00		
		Andover Strategies,	0860	.00	37,500.00	.00	37,500.00	75,000.00	01/29/1997	
			TOTALS:	.00	37,500.00	.00	37,500.00	75,000.00		
960094	17	Electric Insurance Co. 152 Conant St. Beverly, MA 01915-0726			24,065.00		25,025.00	49,090.00		
	L	Cassidy & Associates,	0023	.00	24,000.00	.00	25,000.00	49,000.00	01/28/1997	
			TOTALS:	.00	24,000.00	.00	25,000.00	49,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970149	17	ELECTRIC INSURANCE COMPANY 152 CONANT ST. BEVERLY, MA 01915-			12,000.00		55,000.00	67,000.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	.00	.00	25,000 00	25,000.00	09/17/1997	
		MURPHY, JR, JOHN E	0026	.00	12,000.00	.00	30,000.00	42,000.00	05/21/1997	
			TOTALS:	.00	12,000.00	.00	55,000.00	67,000.00		
950818	11	ELECTRONIC RETAILING SYSTEMS INTERNATIONAL 488 MAIN ST. NORWALK, CT 06851-1007			12,500.00		12,500.00	25,000.00		
		BEACON STRATEGIES,	0720	.00	12,500.00	.00	12,500.00	25,000.00	01/21/1997	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950235	19	ELI LILLY AND COMPANY 111 WASHINGTON AVENUE STATE GOVERNMENT RELATIONS/PUBLIC A ALBANY, NY 12210-			15,000.00		15,000.00	30,000.00		
		CHOATE GROUP, THE,	0062	.00	5,000.00	.00	10,000.00	15,000.00	01/23/1997	
		QUIRK, JOHN	0565	.00	10,000.00	.00	5,000 00	15,000.00	04/02/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
970124	1	EMCO BUS, INC. 191 BUNKER HILL ST CHARLESTOWN, MA 02129-			.00		00	.00		
		MCCARTHY, PETER C	0305	.00	.00	.00	.00	.00	04/28/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970155	14	EMERGENCY MEDICAL SERVICES DIVISION/BPPA 9-11 SHELLAND ST. ROXBURY, MA 02119-			.00		.00	.00		
		AHERN, JAMES W	0908	.00	.00	.00	.00	.00	06/04/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960559	2	Enron Capital Trade Resources			90,567.00		110,000.00	200,567.00		
		16 Centre Street								
		Concord, NH 03302-2994								
		Allegretti, Daniel W	0833	.00	8,333.00	.00	.00	8,333.00	01/16/1997	
		Mass. Bay Associates, Inc.,	0483	.00	5,000.00	.00	20,000.00	25,000.00	05/23/1997	
		ML Strategies, Inc.,	0840	.00	50,000.00	.00	60,000.00	110,000.00	01/21/1997	
		Nord, Sue	0849	.00	27,234.00	.00	30,000.00	57,234.00	02/13/1997	
		Zuckerman, Jan M	0296	.00	.00	.00	.00	.00	01/08/1997	01/17/1
			TOTALS:	.00	90,567.00	.00	110,000.00	200,567.00		
950447	7	Environmental League of Mass.			21,629.00		10,229.00	31,858.00		
		3 Joy Street								
		Bostson, MA 02108-								
		Gomes, James R	0239	.00	1,125.00	.00	1,364.00	2,489.00	01/14/1997	
		Kapur, Namrita	0943	.00	.00	.00	339.00	339.00	10/07/1997	
		Luckey, Amy J	0945	.00	.00	.00	.00	.00	10/15/1997	
		Rohrbach, Susan H	0871	.00	5,642.00	.00	5,100.00	10,742.00	03/13/1997	
		Wingle, Paul D	0334	.00	5,413.00	.00	1,601.00	7,014.00	01/13/1997	
			TOTALS:	.00	12,180.00	.00	8,404.00	20,584.00		
950852	7	Environmental Systems Products, Inc			18,000.00		18,000.00	36,000.00		
		7 Kripes Rd								
		E. Granby, CT 06026-								
		Delaney Associates, W.	0079	.00	18,000.00	.00	18,000.00	36,000.00	01/14/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950158	2	Equifax Inc.			2,500.00		2,500.00	5,000.00		
		1600 Peachtree St.								
		Atlanta, GA 30309-								
		Joyce & Joyce Counsellors at Law,	0045	.00	2,500.00	.00	2,500.00	5,000.00	01/21/1997	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970216	23	ER Entertainment 22040 DElaguera Woodland Hills, CA 91364-					17,250.00	17,250.00		
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	17,250.00	17,250.00	08/01/1997	
			TOTALS:	.00	.00	.00	17,250.00	17,250.00		
970022	1	Erik Veng, USA, Inc. 65 Vineyard Road Seekonk, MA 02771-			12,000.00		.00	12,000.00		
		Corry Associates,	0745	.00	12,000.00	.00	.00	12,000.00	02/14/1997	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		
950389	16	Essential Strategies, Inc 1 Beacon St, 24th fl Boston, MA 02108-			.00		.00	.00		
		Aleixo, Jr., Theodore J	0176	.00	.00	.00	.00	.00	01/13/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950149	26	Essex County Gas Company 7 North Hunt Rd Amesbury, MA 01913-0800			2,060.00		3,610.00	5,670.00		
		Bonsall, Jon N	0046	.00	2,060.00	.00	3,610.00	5,670.00	01/16/1997	
			TOTALS:	.00	2,060.00	.00	3,610.00	5,670.00		
970033	9	Essex County Retirement Board 36 Federal Street Salem, MA 01970-			24,275.00		13,500.00	37,775.00		
		Kearney, Dennis J	0188	.00	24,275.00	.00	13,500.00	37,775.00	02/03/1997	
			TOTALS:	.00	24,275.00	.00	13,500.00	37,775.00		
950133	2	Experian/MultiState Associates, Inc. 515 King St, Suite 300 Alexandria, VA 22314-			3,250.00		3,700.00	6,950.00		
		Quinn & Morris,	0039	.00	3,250.00	.00	3,700.00	6,950.00	01/17/1997	
			TOTALS:	.00	3,250.00	.00	3,700.00	6,950.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970116	7	Fair Share Development Corporation 441 Stuart St. Boston, MA 02116-			.00		.00	.00		
		Gregory & Associates,	0852	.00	.00	.00	.00	.00	04/16/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970135	23	Family First, Inc. 1 Penobscot Medfield, MA 02052-			40.00		.00	40.00		
		Pro-Family Network,	0895	.00	40.00	.00	.00	40.00	04/29/1997	
			TOTALS:	.00	40.00	.00	.00	40.00		
960452	4	Farsight Marketing, Inc. 175 Derby Street Hingham, MA 02043-			.00		.00	.00		
		Capital Associates Inc.,	0659	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950066	2	Fidelity Investments 82 Devonshire St F5A Boston, MA 02109-3614			10,850.00		9,625.00	20,475.00		
		Shanley Fleming & Associates,	0333	.00	10,850.00	.00	9,625.00	20,475.00	01/21/1997	
			TOTALS:	.00	10,850.00	.00	9,625.00	20,475.00		
960600	16	Finnegan & Underwood 20 Custom House Street Boston, MA 02110-			172,708.00		192,235.00	364,943.00		
		Finnegan, David I	0027	.00	86,354.00	.00	96,118.00	182,472.00	02/26/1997	
		Underwood, Richard J	0028	.00	86,354.00	.00	96,118.00	182,472.00	02/26/1997	
			TOTALS:	.00	172,708.00	.00	192,236.00	364,944.00		

TOTALS: .00 172,708.00 .00 192,236.00 364,944.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950425	17	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY			2,371.00		40,564.00	42,935.00		
		440 LINCOLN STREET								
		WORCESTER, MA 01653-								
		BAKER, RICHARD J	0297	.00	2,100.00	.00	11,500.00	13,600.00	01/15/1997	
		PORTNEY, DAVID C	0458	.00	.00	.00	.00	.00	01/13/1997	
			TOTALS:	.00	2,100.00	.00	11,500.00	13,600.00		
950501	23	FIRST CHURCH OF CHRIST SCIENTIST, THE			3,775.00		3,349.00	7,124.00		
		175 HUNTINGTON AVE A151								
		BOSTON, MA 02115-								
		SILVERNAIL, WARREN D	0241	.00	1,800.00	.00	1,240.00	3,040.00	01/09/1997	
			TOTALS:	.00	1,800.00	.00	1,240.00	3,040.00		
950318	22	FITCHBURG REDEVELOPMENT AUTHORITY			10,000.00		5,000.00	15,000.00		
		718 MAIN ST								
		FITCHBURG, MA 01420-								
		PEZZELLA, PAUL M	0094	.00	10,000.00	.00	5,000.00	15,000.00	01/13/1997	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
960651	6	FITCHBURG STATE COLLEGE			18,000.00		4,500.00	22,500.00		
		160 PEARL ST.								
		FITCHBURG, MA 01420-								
		D'AMICO, GERARD	0776	.00	18,000.00	.00	4,500.00	22,500.00	04/09/1997	
			TOTALS:	.00	18,000.00	.00	4,500.00	22,500.00		
970169	22	FITZGERALD INVESTMENT TRUST			2,500.00		30,000.00	32,500.00		
		441 STUART STREET								
		BOSTON, MA 02116-								
		ANDOVER STRATEGIES,	0860	.00	2,500.00	.00	30,000.00	32,500.00	06/30/1997	
			TOTALS:	.00	2,500.00	.00	30,000.00	32,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
							20,000.00	20,000.00		
970247	26	Five Comm 391 Totten Pond Rd Waltham, MA 02154-								
		Segel, James W	0546	.00	.00	.00	20,000.00	20,000.00	11/15/1997	
			TOTALS:	.00	.00	.00	20,000.00	20,000.00		
					20,000.00		20,000.00	40,000.00		
950906	2	Fleet Financial Group, Inc One Federal Street MA OF DO2K Boston, MA 02110-								
		Joyce & Joyce Counsellors at Law,	0045	.00	20,000.00	00	20,000.00	40,000.00	01/21/1997	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
					5,000.00		6,300.00	11,300.00		
960030	25	Forest City Development 38 Sidney St. Cambridge, MA 02139-								
		Brandon Associates, LLC,	0084	.00	2,500.00	.00	4,300.00	6,800.00	05/07/1997	
		Ginsberg, Jonathan A	0588	.00	2,500.00	.00	2,000.00	4,500.00	01/16/1997	
			TOTALS:	.00	5,000.00	.00	6,300.00	11,300.00		
					.00		.00	.00		
950198	5	Francis, Edward, & Cronin Inc. 60 State Street Suite 700 Boston, MA 02109-								
		Murphy, Jr, John E	0026	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
					5,500.00		12,500.00	18,000.00		
970157	10	Franciscan Children's Hospital 30 Warren St. Brighton, MA 02135-								
		D'Amico, Gerard	0776	.00	5,500.00	.00	12,500.00	18,000.00	06/09/1997	
			TOTALS:	.00	5,500.00	.00	12,500.00	18,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960375	20	Fraternal Order of Police			10,000.00		24,500.00	34,500.00		
		1620 Hyde Park Ave.								
		Boston, MA 02136-								
		Giannetti, Anthony J	0244	.00	10,000.00	.00	24,500.00	34,500.00	02/07/1997	
			TOTALS:	.00	10,000.00	.00	24,500.00	34,500.00		
960516	5	Frederic R. Harris, Inc.			15,000.00		15,000.00	30,000.00		
		66 Long Wharf								
		Boston, MA 02110-								
		Karol Group, Inc., The,	0888	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
970139	2	Freedom Capital Management Group			1,000.00		2,000.00	3,000.00		
		One Beacon St.								
		Boston, MA 02108-3105								
		Commonwealth Consulting Group,	0650	.00	1,000.00	.00	2,000.00	3,000.00	05/15/1997	
			TOTALS:	.00	1,000.00	.00	2,000.00	3,000.00		
970045	21	Freeman Decorating Company			19,000.00		6,000.00	25,000.00		
		1515 Washington Street								
		Braintree, MA 02184-								
		Mass. Bay Associates, Inc.,	0483	.00	19,000.00	.00	6,000.00	25,000.00	02/07/1997	
			TOTALS:	.00	19,000.00	.00	6,000.00	25,000.00		
950291	17	G. E. Capital Assurance Co., formerly AMEX Life Assurance Co.			9,000.00		6,000.00	15,000.00		
		1650 Los Gamos Dr								
		San Rafael, CA 94903-								
	L	Eid, Cynthia A	0353	.00	9,000.00	.00	6,000.00	15,000.00	01/14/1997	
			TOTALS:	.00	9,000.00	.00	6,000.00	15,000.00		
970220	25	Gateway Terminal					30,000.00	30,000.00		
		400 Waterfront Street, PO Box 9663								
		New Haven, CT 06536-								
		New England Strategic Development Corp.,	0270	.00	.00	.00	30,000.00	30,000.00	09/01/1997	
			TOTALS:	.00	.00	.00	30,000.00	30,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950598	26	GENERAL ELECTRIC CO.			27,060.00		37,380.00	64,440.00		
		1299 PENNSYLVANIA AVE								
		WASHINGTON, DC 20004-								
		BERRY, DONALD S	0909	.00	3,000.00	.00	.00	3,000.00	06/06/1997	
		CORDY, ROBERT J	0345	.00	7,560.00	.00	16,380.00	23,940.00	02/24/1997	
		RISCH, ROBERT N	0769	.00	12,500.00	.00	21,000.00	33,500.00	01/09/1997	
		THOMAS, E. MICHAEL	0910	.00	4,000.00	.00	.00	4,000.00	06/06/1997	
			TOTALS:	.00	27,060.00	.00	37,380.00	64,440.00		
950499	3	GIANT LIFT EQUIPMENT MANUFACTURING CO.			.00		.00	.00		
		185 LAFAYETTE ROAD								
		NO. HAMPTON, NH								
		LYONS, PETER T	0235	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
960640	24	GIBSON & BEHMAN, P.C.			12,000.00		6,000.00	18,000.00		
		ONE MOUNTAIN RD.								
		BURLINGTON, MA 01803-								
		MORIN, PETER B	0770	.00	12,000.00	.00	6,000.00	18,000.00	02/04/1997	
			TOTALS:	.00	12,000.00	.00	6,000.00	18,000.00		
970036	3	GILLETTE COMPANY, THE			10,000.00		10,000.00	20,000.00		
		PRUDENTIAL TOWER BUILDING								
		48TH FLOOR								
		BOSTON, MA 02199-								
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950033	19	GLAXO WELLCOME INC			27,650.00		35,672.00	63,322.00		
		5 MOORE DR								
		PO BOX 13398								
		RESEARCH TRIANGLE PARK, NC 27709-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	15,000.00	.00	15,000.00	30,000.00	02/21/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950048	3	GLIDDEN COMPANY 925 EUCLID AVE. CLEVELAND, OH 44115-			7,000.00		.00	7,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	7,000.00	.00	.00	7,000.00	03/18/1997	
			TOTALS:	.00	7,000.00	.00	.00	7,000.00		
970245	18	GLOBAL PETROLEUM CORP. 800 SOUTH STREET BOX 9161 WALTHAM, MA 02154-9161					5,000.00	5,000.00		
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	5,000.00	5,000.00	11/12/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
960029	3	GLOUCESTER FISH EXCHANGE HARBOR LOOP GLOUCESTER, MA 01930-			12,500.00		15,000.00	27,500.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	12,500.00	.00	15,000.00	27,500.00	01/14/1997	
			TOTALS:	.00	12,500.00	.00	15,000.00	27,500.00		
970048	16	GM STRATEGIES, INC. ONE LONGFELLOW PLACE SUITE 3609 BOSTON, MA 02114-			15,729.00		37,250.00	52,979.00		
		GELLES, EDWARD	0862	.00	3,000.00	.00	25,750.00	28,750.00	02/27/1997	
		MCAULIFFE, DARRIN M	0861	.00	3,000.00	.00	11,500.00	14,500.00	02/27/1997	
			TOTALS:	.00	6,000.00	.00	37,250.00	43,250.00		
950016	13	GOLDEN RULE INSURANCE COMPANY 7440 WOODLAND DR. INDIANAPOLIS, IN 46278-1719			12,000.00		24,858.00	36,858.00		
		CUNNINGHAM, ROBERT H	0574	.00	.00	.00	10,000.00	10,000.00	09/15/1997	
		EMBREY, BRENT C	0948	.00	.00	.00	3,858.00	3,858.00	10/23/1997	
		ML STRATEGIES, INC.,	0840	.00	12,000.00	.00	11,000.00	23,000.00	01/31/1997	
			TOTALS:	.00	12,000.00	.00	24,858.00	36,858.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970170	7	Golf Course Supertendents Assoc.			7,550.00		7,550.00	15,100.00		
		190 Park Road								
		Weston, MA 02193-								
		Lyons, Peter T	0235	.00	7,550.00	.00	7,550.00	15,100.00	06/30/1997	
			TOTALS:	.00	7,550.00	.00	7,550.00	15,100.00		
950320	16	Government Business Associates, Inc			8,500.00		9,700.00	18,200.00		
		50 Franklin St								
		Boston, MA 02110-								
		Doherty, Edward M	0154	.00	4,250.00	.00	4,850.00	9,100.00	01/28/1997	
		Hutchinson, Maryanne B	0293	.00	4,250.00	.00	4,850.00	9,100.00	01/28/1997	
			TOTALS:	.00	8,500.00	.00	9,700.00	18,200.00		
950185	16	Governmental Strategies			112,664.00		150,700.00	263,364.00		
		130 Bowdoin St								
		Boston, MA 02108-								
		Hayes, Virginia	0054	.00	16,785.00	.00	17,000.00	33,785.00	01/10/1997	
		Kelliher, Judith	0055	.00	22,500.00	.00	41,200.00	63,700.00	01/10/1997	
		Mulligan, Mary Ann	0052	.00	24,750.00	.00	30,500.00	55,250.00	01/13/1997	
		O'Reilly, Elaine	0053	.00	45,000.00	.00	54,900.00	99,900.00	01/13/1997	
			TOTALS:	.00	109,035.00	.00	143,600.00	252,635.00		
960652	16	Grant, Joseph			10,000.00		2,000.00	12,000.00		
		136 Gardiner Rd.								
		Quincy, MA 02169-								
		Wallace, Ronna B	0628	.00	10,000.00	.00	2,000.00	12,000.00	01/07/1997	
			TOTALS:	.00	10,000.00	.00	2,000.00	12,000.00		
950737	3	Greater Boston Chamber of Commerce			38,240.00		26,628.00	64,868.00		
		1 Beacon St								
		4th fl								
		Boston, MA 02108-								
		Klocke, James F	0789	.00	22,904.00	.00	16,000.00	38,904.00	01/15/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960092	21	GREATER BOSTON CONVENTION AND VISITOR'S BUREAU, INC.			60,000.00		4,750.00	64,750.00		
		PRUDENTIAL TOWER, SUITE 400								
		P.O. BOX 990468								
		BOSTON, MA 02199-0468								
		KAROL GROUP, INC., THE,	0888	.00	60,000.00	.00	4,750.00	64,750.00	01/14/1997	
			TOTALS:	.00	60,000.00	.00	4,750.00	64,750.00		
950885	12	GREATER BOSTON FOOD BANK			.00		.00	.00		
		99 ATKINSON ST								
		BOSTON, MA 02118-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950225	15	GREATER BOSTON LEGAL SERVICES			35,567.00		38,900.00	74,467.00		
		197 FRIEND ST								
		BOSTON, MA 02114-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	1,667.00	.00	5,000.00	6,667.00	03/10/1997	
		MEREDITH AND ASSOCIATES,	0071	.00	33,000.00	.00	33,000.00	66,000.00	02/24/1997	
		PAULSON, DIANE F	0299	.00	900.00	.00	900.00	1,800.00	01/27/1997	
			TOTALS:	.00	35,567.00	.00	38,900.00	74,467.00		
950520	22	GREATER BOSTON REAL ESTATE BOARD			8,044.00		8,206.00	16,250.00		
		55 SUMMER ST., 8TH FLOOR								
		BOSTON, MA 02110-								
		CONWAY, JOY C	0388	.00	5,250.00	.00	5,250.00	10,500.00	01/08/1997	
		DELANEY ASSOCIATES, W.	0079	.00	.00	.00	.00	.00	01/14/1997	
		SHANAHAN, EDWIN J	0675	.00	2,500.00	.00	2,500.00	5,000.00	01/13/1997	
		SIDOR, CAROLYN J	0718	.00	294.00	.00	456.00	750.00	01/07/1997	
			TOTALS:	.00	8,044.00	.00	8,206.00	16,250.00		
950041	12	GREATER BOSTON YOUNG MEN'S CHRISTIAN ASSOCIATION			2,289.00		565.55	2,854.55		
		316 HUNTINGTON AVE								
		BOSTON, MA 02115-								
		DONOVAN, GEORGE E	0092	.00	1,889.00	.00	550.00	2,439.00	01/13/1997	08/01/1

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970229	3	Greater Gardner Chamber of Commerce 88 Coburn Ave. Gardner, MA 01440-					.00	.00		
		McManus, James G	0928	.00	.00	.00	.00	.00	10/10/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950261	7	Green Industry Alliance The Lawn Company 8D Pleasant St South Natick, MA 01760-			12,000.00		12,000.00	24,000.00		
		Shanley Fleming & Associates,	0333	.00	12,000.00	.00	12,000.00	24,000.00	01/21/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970240	26	Green Mountain Energy Resources, L.L.C. 55 Green Mountain Dr. P.O. Box 2206 S. Burlington, VT 05407-					15,000.00	15,000.00		
		Hickey Associates, Brian S	0030	.00	.00	.00	15,000.00	15,000.00	10/29/1997	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		
970146	22	Greenleaf Realty Trust 5 Longfellow Place Boston, MA 02114-			5,000.00		25,000.00	30,000.00		
		GM Strategies, Inc.,	0863	.00	5,000.00	.00	25,000.00	30,000.00	05/22/1997	
			TOTALS:	.00	5,000.00	.00	25,000.00	30,000.00		
970027	16	Gregory & Associates 158 Mount Auburn Street Cambridge, MA 02138-			5,000.00		600.00	5,600.00		
		Gregory, Christopher	0112	.00	3,500.00	.00	.00	3,500.00	01/22/1997	
		Smizik, Frank I	0848	.00	1,500.00	.00	600.00	2,100.00	02/06/1997	
			TOTALS:	.00	5,000.00	.00	600.00	5,600.00		

TOTALS: .00 5,000.00 .00 600.00 5,600.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960510	25	GREYHOUND LINES, INC. 15110 NORTH DALLAS PARKWAY DALLAS, TX 75248-			1,675.00		.00	1,675.00		
		MASS. BAY ASSOCIATES, INC.,	0483	.00	1,675.00	.00	.00	1,675.00	01/21/1997	
			TOTALS:	.00	1,675.00	.00	.00	1,675.00		
950067	8	GROCERY MANUFACTURERS OF AMERICA 1010 WISCONSIN AVE, SUITE 900 WASHINGTON, DC 20007-			12,300.00		11,250.00	23,550.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	12,300.00	.00	11,250.00	23,550.00	01/21/1997	
			TOTALS:	.00	12,300.00	.00	11,250.00	23,550.00		
950255	4	GTECH CORPORATION 55 TECHNOLOGY WAY WEST GREENWICH, RI 02817-			39,000.00		31,500.00	70,500.00		
		ANDOVER STRATEGIES,	0860	.00	15,000.00	.00	7,500.00	22,500.00	01/14/1997	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	24,000.00	.00	24,000.00	48,000.00	03/24/1997	
			TOTALS:	.00	39,000.00	.00	31,500.00	70,500.00		
950335	23	GUN OWNERS' ACTION LEAGUE (GOAL) 37 PIERCE ST NORTHBORO, MA 01532-			28,259.00		27,251.00	55,510.00		
	L	HUBBARD, ANN L	0845	.00	500.00	.00	.00	500.00	02/05/1997	
	L	YACINO, MICHAEL D	0170	.00	26,135.00	.00	26,135.00	52,270.00	01/02/1997	
			TOTALS:	.00	26,635.00	.00	26,135.00	52,770.00		
970015	22	HALL PROPERTIES, INC. 3 CENTER PLAZA SUITE 410 BOSTON, MA 02108-			6,000.00		6,000.00	12,000.00		
		CREMIN, THOMAS E	0087	.00	6,000.00	.00	6,000.00	12,000.00	02/03/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960111	10	HAMPSTEAD HOSPITAL 218 EAST RD. HAMPSTEAD, NH 03841-			15,000.00		.00	15,000.00		
		ANDOVER STRATEGIES,	0860	.00	15,000.00	.00	.00	15,000.00	01/08/1997	06/30/1
			TOTALS:	.00	15,000.00	.00	.00	15,000.00		
970065	17	HANNOVER RUCKVERSICHERUNGS-AKTIENGESELLACHT KARL-WEICHERT-ALLEE 50 HANNOVER, GE			4,285.00		600.00	4,885.00		
		RICE, PETER S	0422	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
			TOTALS:	.00	4,285.00	.00	600.00	4,885.00		
950397	13	HANOVER INSURANCE COMPANY 100 CENTURY DR WORCESTER, MA 01615-0063			350.00		80.00	430.00		
	L	HOWARD, WAYNE D	0450	.00	350.00	.00	80.00	430.00	01/07/1997	
			TOTALS:	.00	350.00	.00	80.00	430.00		
970187	21	HARBOR CRUISES, LLC 600 MEMORIAL DRIVE CAMBRIDGE, MA 02139-					12,500.00	12,500.00		
		MASS. BAY ASSOCIATES, INC.,	0483	.00	.00	.00	12,500.00	12,500.00	07/15/1997	
			TOTALS:	.00	.00	.00	12,500.00	12,500.00		
960494	4	HARRAH'S ENTERTAINMENT, INC. 1023 CHERRY RD. MEMPHIS, TN 38117-			30,000.00		20,000.00	50,000.00		
		ML STRATEGIES, INC.,	0840	.00	30,000.00	.00	20,000.00	50,000.00	04/10/1997	
			TOTALS:	.00	30,000.00	.00	20,000.00	50,000.00		
970238	17	HARTFORD, THE 100 CAMPUS DR., SUITE 250 FLORHAM PARK, NJ 07932-					6,171.00	6,171.00		

RUN DATE: 2/3/98 5:38:00 PM

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					40,000.00		40,000.00	80,000.00		
950030	13	HARVARD PILGRIM HEALTH CARE (HPHC) 10 BROOKLINE PLACE WEST BROOKLINE, MA 02146-7229								
		BARTLEY, ESQ., JOHN C	0003	.00	33,000.00	.00	33,000.00	66,000.00	01/09/1997	
		PELLEGRINI, ESQ., LORA M	0518	.00	7,000.00	.00	7,000.00	14,000.00	01/15/1997	
			TOTALS:	.00	40,000.00	.00	40,000.00	80,000.00		
					42,000.00		42,000.00	84,000.00		
970049	4	HARVEY'S CASINO RESORTS 1001 CRAIG ROAD SUITE 260 ST. LOUIS, MO 63146-								
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	42,000.00	.00	42,000.00	84,000.00	01/31/1997	
			TOTALS:	.00	42,000.00	.00	42,000.00	84,000.00		
					9,473.00		13,706.00	23,179.00		
950020	12	HEALTH CARE FOR ALL 30 WINTER ST. BOSTON, MA 02108-								
		DERBY, REBECCA	0876	.00	1,040.00	.00	3,840.00	4,880.00	03/21/1997	
		MEREDITH AND ASSOCIATES,	0071	.00	3,000.00	.00	4,000.00	7,000.00	01/13/1997	
		MILLER, MICHAEL L	0434	.00	4,265.00	.00	4,215.00	8,480.00	01/10/1997	
			TOTALS:	.00	8,305.00	.00	12,055.00	20,360.00		
					26,000.00		26,000.00	52,000.00		
950289	13	HEALTH INSURANCE ASSOC. OF AMERICA 555 13TH ST., N.W. SUITE 600E WASHINGTON, DC 20004-1109								
		BRANDON ASSOCIATES, LLC,	0084	.00	26,000.00	.00	26,000.00	52,000.00	01/14/1997	
			TOTALS:	.00	26,000.00	.00	26,000.00	52,000.00		
					.00		.00	.00		
950330	10	HEALTH RESEARCH FOUNDATION 73 PRINCETON ST STE 311 N. CHELMSFORD, MA 01863-								
		HIGGINS-CAVALIER, DEBRA L	0163	.00	.00	.00	.00	.00	01/13/1997	09/01/1

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960762	10	Health South Home Care Services			.00		.00	.00		
		220 Pawtucket Ave.								
		Lowell, MA 01854-								
		Chayet, Neil L	0032	.00	.00	.00	.00	.00	01/31/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950702	1	Hertz Corporation			35,000.00		.00	35,000.00		
		225 Brae Blvd								
		Park Ridge, NJ 07656--								
		Project Developement Consulting Group,	0488	.00	35,000.00	.00	.00	35,000.00	01/22/1997	
			TOTALS:	.00	35,000.00	.00	.00	35,000.00		
960416	11	Hewlett Packard Company			416.00		1,007.00	1,423.00		
		3000 Minuteman Rd								
		Andover, MA 01810-								
		Sweeney, Laurel	0883	.00	369.00	.00	1,007.00	1,376.00	04/04/1997	
			TOTALS:	.00	369.00	.00	1,007.00	1,376.00		
950104	16	Hickey Associates, Brian S.			187,248.00		225,000.00	412,248.00		
		20 Beacon St								
		6th floor								
		Boston, MA 02108-								
		Costello, Neal	0040	.00	54,000.00	.00	70,000.00	124,000.00	01/14/1997	
		Groves, Patricia	0818	.00	.00	.00	.00	.00	09/15/1997	10/15/1
		Haggerty, Jeffrey	0641	.00	36,000.00	.00	30,000.00	66,000.00	01/14/1997	
		Hickey, Brian S	0029	.00	60,000.00	.00	75,000.00	135,000.00	01/14/1997	
		O'Brien, Neil T	0893	.00	12,498.00	.00	25,000.00	37,498.00	04/16/1997	
		Smith, James E	0343	.00	24,750.00	.00	25,000.00	49,750.00	03/21/1997	
			TOTALS:	.00	187,248.00	.00	225,000.00	412,248.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970177	4	HILTON GAMING CORPORATION			54,797.00			54,797.00		
		3930 HOWARD HUGHES PARKWAY								
		LAS VEGAS, NV 89101-								
		CORDY, ROBERT J	0345	.00	7,800.00	.00	.00	7,800.00	01/01/1997	06/30/1
		CREMIN, THOMAS E	0087	.00	45,000.00	.00	.00	45,000.00	01/13/1997	06/30/1
			TOTALS:	.00	52,800.00	.00	.00	52,800.00		
950431	16	HINCKLEY ALLEN POLICY MANAGEMENT			3,690.00		.00	3,690.00		
		28 STATE ST.								
		BOSTON, MA 02109-9000								
	L	CONNARTON, JOSEPH E	0385	.00	3,690.00	.00	.00	3,690.00	01/21/1997	06/30/1
		HEDSTROM, MARK D	0927	.00	.00	.00	.00	.00	07/15/1997	
		KELLY, MICHAEL J	0439	.00	.00	.00	.00	.00	10/16/1997	
			TOTALS:	.00	3,690.00	.00	.00	3,690.00		
970061	9	HINGHAM, TOWN OF			12,000.00		15,000.00	27,000.00		
		7 EAST ST								
		HINGHAM, MA 02043-								
		SHEEHY & ASSOCIATES,	0864	.00	12,000.00	.00	15,000.00	27,000.00	03/04/1997	
			TOTALS:	.00	12,000.00	.00	15,000.00	27,000.00		
950267	4	HINSDALE HOLDING CO. INC.			25,000.00		25,000.00	50,000.00		
		P.O. BOX 27								
		HINSDALE, NH 03451-								
		MCDONOUGH, RICHARD W	0081	.00	25,000.00	.00	25,000.00	50,000.00	01/15/1997	
			TOTALS:	.00	25,000.00	.00	25,000.00	50,000.00		
950381	10	HLR SERVICE CORPORATION			16,994.00		8,978.00	25,972.00		
		340 KINGSLAND ST								
		NUTLEY, NJ 07110-								
		POWERS, PETER M	0234	.00	15,000.00	.00	7,500.00	22,500.00	01/07/1997	
			TOTALS:	.00	15,000.00	.00	7,500.00	22,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950507	19	Hoechst Marion Roussel P.O. Box 9627 Kansas City, MO 64134-0627			1,238.00		422.00	1,660.00		
		Morgan, D. Kirk	0455	.00	638.00	.00	260.00	898.00	01/22/1997	
			TOTALS:	.00	638.00	.00	260.00	898.00		
970014	19	Hoffman LaRoche P.O. Box 598 Vernon, CT 06066-0598			28,000.00		31,500.00	59,500.00		
		Corry Associates,	0745	.00	28,000.00	.00	31,500.00	59,500.00	02/06/1997	
			TOTALS:	.00	28,000.00	.00	31,500.00	59,500.00		
950359	16	Holway & Associates 20 Norumbega St Cambridge, MA 02138-			33,000.00		10,000.00	43,000.00		
		Holway, David	0103	.00	20,000.00	.00	10,000.00	30,000.00	02/26/1997	
	L	McGrath, Raymond F	0102	.00	13,000.00	.00	.00	13,000.00	01/15/1997	
			TOTALS:	.00	33,000.00	.00	10,000.00	43,000.00		
970217	10	Holy Family Hospital and Medical Center 70 East Street Methuen, MA 01844-4597					29,830.00	29,830.00		
		Levine, Andrew S	0732	.00	.00	.00	29,830.00	29,830.00	09/02/1997	
			TOTALS:	.00	.00	.00	29,830.00	29,830.00		
950021	10	Home & Health Care Association 20 Park Plaza, Suite 620 Boston, MA 02116-			27,600.00		27,625.00	55,225.00		
		Deschenes, Julie A	0355	.00	9,600.00	.00	9,625.00	19,225.00	01/22/1997	
		ML Strategies, Inc.,	0840	.00	18,000.00	.00	18,000.00	36,000.00	02/07/1997	
			TOTALS:	.00	27,600.00	.00	27,625.00	55,225.00		

TOTALS: .00 27,600.00 .00 27,625.00 55,225.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950731	5	HOME BUILDERS ASSOC. OF MASS. 6 BEACON STREET SUITE 205 BOSTON, MA 02108-			7,888.00		7,750.00	15,638.00		
		HABIB, WILLIAM M	0615	.00	4,800.00	.00	4,800.00	9,600.00	01/14/1997	
			TOTALS:	.00	4,800.00	.00	4,800.00	9,600.00		
950446	5	HOME BUILDERS ASSOCIATION OF GREATER SPRINGFIELD 260 WORTHINGTON ST SUITE 203 SPRINGFIELD, MA 01103-			3,225.00		.00	3,225.00		
		KRAMER, RICHARD B	0332	.00	3,225.00	.00	.00	3,225.00	01/10/1997	12/31/1
			TOTALS:	.00	3,225.00	.00	.00	3,225.00		
960696	23	HOME DEPOT ONE PACES WEST 2727 PACES FERRY RD, N.W. ATLANTA, GA 30339-			2,000.00			2,000.00		
		CASSIDY & ASSOCIATES,	0023	.00	2,000.00	.00	.00	2,000.00	01/22/1997	06/30/1
			TOTALS:	.00	2,000.00	.00	.00	2,000.00		
950134	7	HONEYWELL, INC./MULTISTATE ASSOCIATES 515 KING ST, SUITE 300 ALEXANDRIA, VA 22314-			2,400.00		2,400.00	4,800.00		
		QUINN & MORRIS,	0039	.00	2,400.00	.00	2,400.00	4,800.00	06/02/1997	
			TOTALS:	.00	2,400.00	.00	2,400.00	4,800.00		
950186	10	HOSPICE FEDERATION OF MA HFM 1420 PROVIDENCE HIGHWAY SUITE 277 NORWOOD, MA 02062-			5,666.00		4,250.00	9,916.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	5,666.00	.00	4,250.00	9,916.00	01/10/1997	
			TOTALS:	.00	5,666.00	.00	4,250.00	9,916.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950095	2	Household International 55 Farmington Avenue Suite 702 Hartford, CT 06105-			13,000.00		.00	13,000.00		
		Murphy, Jr, John E	0026	.00	5,000.00	.00	.00	5,000.00	01/15/1997	
		Pugliese, Ronald J	0278	.00	8,000.00	.00	.00	8,000.00	01/10/1997	
			TOTALS:	.00	13,000.00	.00	.00	13,000.00		
970074	2	Houston Herstek Favat 360 Newbury Street Boston, MA 02115-			23,000.00		24,000.00	47,000.00		
		Feaster, Jr., Joseph D	0843	.00	3,000.00	.00	.00	3,000.00	03/06/1997	
		White Associates, Inc., Robert	0061	.00	20,000.00	.00	24,000.00	44,000.00	03/06/1997	
			TOTALS:	.00	23,000.00	.00	24,000.00	47,000.00		
950866	13	HPMS, Inc 5 Arlington St., Suite 42 Cambridge, MA 02138-			.00		.00	.00		
		Robertson, Peter T	0563	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970063	16	Hub Strategies 99 SummerStreet, Suite 1600 Boston, MA 02110-			17,600.00		30,465.00	48,065.00		
		Simonetti, Lisa M	0043	.00	15,400.00	.00	28,265.00	43,665.00	01/23/1997	
			TOTALS:	.00	15,400.00	.00	28,265.00	43,665.00		
970083	4	HWCC Development Corp. Two Galleria Tower 13455 Noel Rd, Ste. 2200 Dallas, TX 75240-			9,100.00		.00	9,100.00		
		Hub Strategies,	0865	.00	9,100.00	.00	.00	9,100.00	01/29/1997	

DALLAS, TX 75240
HUB STRATEGIES, 0865 .00 9,100.00 .00 .00 9,100.00 01/29/199

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970058	4	HYATT DEVELOPMENT CORPORATION			30,000.00		.00	30,000.00		
		200 WEST MADISON								
		SUITE 3800								
		CHICAGO, IL 60606-								
		PEZZELLA, PAUL M	0094	.00	30,000.00	.00	.00	30,000.00	01/13/1997	
			TOTALS:	.00	30,000.00	.00	.00	30,000.00		
950159	18	HYDRO-QUEBEC			43,695.00		37,000.00	80,695.00		
		1010 ST. CATHERINE ST., WEST								
		MONTREAL, QUEBEC								
		H3C 4S7, CN								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	43,200.00	.00	37,000.00	80,200.00	01/17/1997	
			TOTALS:	.00	43,200.00	.00	37,000.00	80,200.00		
950220	14	I.U.O.E. LOCAL 4, AFL-CIO			3,375.00		3,750.00	7,125.00		
		120 MT. HOPE ST								
		ROSLINDALE, MA 02131-								
		SNOW, COURTNEY AND ASSOCIATES,	0057	.00	3,375.00	.00	3,750.00	7,125.00	01/14/1997	
			TOTALS:	.00	3,375.00	.00	3,750.00	7,125.00		
950803	14	IAM LODGE #264, AFL-CIO			3,750.00		3,000.00	6,750.00		
		299 NEWPORT AVE								
		WOLLASTON, MA 02170-								
		SNOW, COURTNEY AND ASSOCIATES,	0057	.00	3,750.00	.00	3,000.00	6,750.00	01/14/1997	
			TOTALS:	.00	3,750.00	.00	3,000.00	6,750.00		
970154	17	IL ANNUITY AND INSURANCE COMPANY, INC.			4,125.00		3,125.00	7,250.00		
		2960 NORTH MERIDIAN STREET								
		INDIANAPOLIS, IN 46207-								
		MINAHAN, ALFRED A	0552	.00	4,125.00	.00	3,125.00	7,250.00	06/02/1997	
			TOTALS:	.00	4,125.00	.00	3,125.00	7,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950371	18	Independent Oil Marketers Assoc. of New England PO Box 3059 Newport, RI 02840-			13,200.00		13,200.00	26,400.00		
		White Associates, Inc., Robert	0061	.00	13,200.00	.00	13,200.00	26,400.00	01/24/1997	
			TOTALS:	.00	13,200.00	.00	13,200.00	26,400.00		
950410	17	Independent Property-Casualty Insurers of Mass., Inc. 250 Summer Street 8th Floor Boston, MA 02210-			30,000.00		30,000.00	60,000.00		
		Moran, Jr., James J	0197	.00	30,000.00	.00	30,000.00	60,000.00	01/22/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950664	12	Infant Toddler Advocates, Inc. 6 Fort Street Quincy, MA 02169-			5,000.00		5,000.00	10,000.00		
		Governmental Strategies, Inc.,	0051	.00	5,000.00	.00	5,000.00	10,000.00	01/10/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950091	1	Insurance Auto Auctions, Inc. and its subsidaries 850 E. Algonquin Rd. Suite 100 Schaumburg, IL 60173-			15,000.00		15,000.00	30,000.00		
		McDonough, Richard W	0081	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950393	17	Insurers for Auto Reform in Mass. (INFORM) 175 Berkeley St Boston, MA 02116-			31,250.00		37,500.00	68,750.00		
		Aleixo Law Offices, P.C.,	0177	.00	31,250.00	.00	37,500.00	68,750.00	04/04/1997	
			TOTALS:	.00	31,250.00	.00	37,500.00	68,750.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960692	26	INTERCONTINENTAL ENERGY CORPORATION			23,934.00		24,140.00	48,074.00		
		350 LINCOLN PL								
		HINGHAM, MA 02043-								
		GRAY, ALYSE	0356	.00	23,750.00	.00	23,750.00	47,500.00	01/14/1997	
			TOTALS:	.00	23,750.00	.00	23,750.00	47,500.00		
960110	23	INTERNATIONAL ANTICOUNTERFEITING COALITION, INC.			5,596.00		7,500.00	13,096.00		
		1100 CONNECTICUT AVE., N.W.								
		SUITE 1150								
		WASHINGTON, DC 20036-								
		CHOATE GROUP, THE,	0062	.00	5,000.00	.00	7,500.00	12,500.00	01/23/1997	
			TOTALS:	.00	5,000.00	.00	7,500.00	12,500.00		
960177	14	INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS, LOCAL #103			18,110.00		18,000.00	36,110.00		
		256 FREEPORT ST								
		DORCHESTER, MA 02122-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	18,000.00	.00	18,000.00	36,000.00	01/15/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950912	11	INTERNATIONAL BUSINESS MACHINES CORPORATION (IBM)			42,000.00		11,200.00	53,200.00		
		404 WYMAN ST								
		WALTHAM, MA 02254-								
		DELANEY, PAUL G	0808	.00	27,000.00	.00	11,200.00	38,200.00	01/09/1997	
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	15,000.00	.00	.00	15,000.00	01/17/1997	
			TOTALS:	.00	42,000.00	.00	11,200.00	53,200.00		
950019	4	INTERNATIONAL GAME TECHNOLOGY			21,711.00		18,122.00	39,833.00		
		1085 PALMS AIRPORT DR.								
		LAS VEGAS, NV 89119-								
		DONOGHUE, ROGER	0004	.00	9,000.00	.00	9,000.00	18,000.00	01/27/1997	
		RODOPHELE, ROBERT P	0072	.00	9,000.00	.00	9,000.00	18,000.00	01/10/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970222	3	International Health, Racquet, & Sports (I.H.R.S.A.) 263 Summer Street Boston, MA 02210-					30,000.00	30,000.00		
		Minahan, Alfred A	0552	.00	.00	.00	30,000.00	30,000.00	10/01/1997	
			TOTALS:	.00	.00	.00	30,000.00	30,000.00		
970096	25	Interstate Truckload Carriers Conf. 2200 Mill Rd Alexandria, VA 22314-			7,500.00		30,000.00	37,500.00		
		Burke Strategies,	0533	.00	7,500.00	.00	30,000.00	37,500.00	03/27/1997	
			TOTALS:	.00	7,500.00	.00	30,000.00	37,500.00		
950218	14	IUOE Local 98, AFL-CIO 2 Center Sq E. Longmeadow, MA 01028-			3,750.00		3,750.00	7,500.00		
		Snow, Courtney and Associates,	0057	.00	3,750.00	.00	3,750.00	7,500.00	01/14/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
970160	2	J.P. Morgan Securities, Inc. 60 Wall Street New York, NY 10260-			5,000.00		30,000.00	35,000.00		
		Spaulding, Alexander H	0914	.00	5,000.00	.00	30,000.00	35,000.00	06/13/1997	
			TOTALS:	.00	5,000.00	.00	30,000.00	35,000.00		
950946	3	James River Corporation PO Box 2218 120 Tredegar Street Richmond, VA 23217-			4,350.00		5,200.00	9,550.00		
		Quinn & Morris,	0039	.00	4,350.00	.00	5,200.00	9,550.00	03/21/1997	
			TOTALS:	.00	4,350.00	.00	5,200.00	9,550.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960699	23	JEWISH COMMUNITY RELATIONS COUNCIL OF GREATER BOSTON (JCRC)			9,813.00		9,937.00	19,750.00		
		126 HIGH ST								
		BOSTON, MA 02110-								
		GLICK, CHARLES	0226	.00	8,000.00	.00	8,000.00	16,000.00	01/15/1997	
			TOTALS:	.00	8,000.00	.00	8,000.00	16,000.00		
950635	10	JEWISH MEMORIAL HOSPITAL			1,743.00		1,099.38	2,842.38		
		59 TOWNSEND ST								
		ROXBURY, MA 02119-								
		FEASTER, JR., JOSEPH D	0843	.00	.00	.00	1,000.00	1,000.00	10/14/1997	
		KALMAN, EDWARD D	0535	.00	1,743.00	.00	99.38	1,842.38	02/03/1997	
			TOTALS:	.00	1,743.00	.00	1,099.38	2,842.38		
970113	13	JOHN ALDEN LIFE INSURANCE CO.			2,500.00		15,000.00	17,500.00		
		5500 GLENDON CT.								
		DUBLIN, OH 43016-								
		CORRY ASSOCIATES,	0745	.00	2,500.00	.00	15,000.00	17,500.00	04/14/1997	
			TOTALS:	.00	2,500.00	.00	15,000.00	17,500.00		
950141	17	JOHN HANCOCK MUTUAL LIFE INSURANCE CO.			78,268.00		218,173.00	296,441.00		
		200 CLARENDON ST								
		BOSTON, MA 02117-								
		ERICKSON, JENNY A	0669	.00	243.00	.00	81.00	324.00	01/09/1997	
		KOCZELA, CHRISTOPHER S	0406	.00	3,198.00	.00	2,172.00	5,370.00	01/09/1997	
		QUINN & MORRIS,	0039	.00	21,800.00	.00	30,000.00	51,800.00	01/17/1997	
		SASSO, JOHN R	0723	.00	.00	.00	62,500.00	62,500.00	09/16/1997	
		YOFFE, STUART A	0485	.00	.00	.00	249.00	249.00	01/09/1997	
			TOTALS:	.00	25,241.00	.00	95,002.00	120,243.00		
970210	24	JOHN HARVARD'S BREW HOUSE					15,000.00	15,000.00		
		575 BOYLSTON ST.								
		BOSTON, MA 02116-								
		TROMBLEY, PETER G	0705	.00	.00	.00	15,000.00	15,000.00	08/20/1997	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950035	19	Johnson & Johnson One Johnson & Johnson Plaza New Brunswick, NJ 08933-			1,962.00		788.00	2,750.00		
		Lloyd, Richard W	0872	.00	1,962.00	.00	788.00	2,750.00	02/28/1997	
			TOTALS:	.00	1,962.00	.00	788.00	2,750.00		
950204	24	Joseph E. Seagram & Sons, Inc. 1401 Eye St., NW #1220 Washington, DC 20005-2204			4,000.00		4,000.00	8,000.00		
		Choate Group, The,	0062	.00	4,000.00	.00	4,000.00	8,000.00	01/23/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
950152	16	Joyce & Joyce Counsellors at Law 22 Beacon Street Boston, MA 02108-			165,000.00		142,000.00	307,000.00		
		Boverini, Walter J	0466	.00	10,000.00	.00	5,000.00	15,000.00	01/22/1997	
		Cox, John F	0419	.00	10,000.00	.00	10,000.00	20,000.00	01/22/1997	
		Joyce, Thomas M	0041	.00	100,000.00	.00	100,000.00	200,000.00	01/21/1997	
		Kent, Sue Ellen	0821	.00	25,000.00	.00	25,000.00	50,000.00	01/21/1997	
		Simonetti, Lisa M	0043	.00	20,000.00	.00	2,000.00	22,000.00	01/23/1997	10/31/1
			TOTALS:	.00	165,000.00	.00	142,000.00	307,000.00		
970219	5	K D & A 76 Winn Street Woburn, MA 01801-					2,000.00	2,000.00		
		New England Strategic Development Corp.,	0270	.00	.00	.00	2,000.00	2,000.00	09/08/1997	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
970888	16	Karol Group, Inc., The 99 Summer Street Suite 1540 Boston, MA 02110-			31,000.00		37,000.00	68,000.00		
		Harrington, James D	0205	.00	9,000.00	.00	9,000.00	[illegible]	[illegible]	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970002	16	Kearney, Dennis J. One State Street 8th Floor Boston, MA 02109-			19,500.00		43,500.00	63,000.00		
		Donovan, Paul T	0844	.00	7,500.00	.00	31,500.00	39,000.00	02/03/1997	
		McCarthy, Peter C	0305	.00	12,000.00	.00	12,000.00	24,000.00	04/18/1997	
			TOTALS:	.00	19,500.00	.00	43,500.00	63,000.00		
970009	16	Keegan, Werlin & Pabian, LLP 22 Custom House St Boston, MA 02110-			2,055.00		1,559.00	3,614.00		
	E	Bonsall, Jon N	0046	.00	1,282.00	.00	1,106.00	2,388.00	01/16/1997	
		Iwanski, Judith A	0047	.00	773.00	.00	454.00	1,227.00	01/16/1997	
			TOTALS:	.00	2,055.00	.00	1,560.00	3,615.00		
960088	17	Kemper Reinsurance Co. 1 Kemper Dr Long Grove, IL 60049-0015			74,671.00		70,619.00	145,290.00		
		E.L.M. Management Services Corp.,	0652	.00	36,000.00	.00	36,000.00	72,000.00	01/15/1997	
		Lewis, Scott P	0453	.00	6,171.00	.00	2,119.00	8,290.00	01/15/1997	
		Pezzella, Paul M	0094	.00	2,500.00	.00	2,500.00	5,000.00	06/09/1997	
		White Associates, Inc., Robert	0061	.00	30,000.00	.00	30,000.00	60,000.00	01/24/1997	
			TOTALS:	.00	74,671.00	.00	70,619.00	145,290.00		
950323	9	KPMG Peat Marwick LLP 99 High St Boston, MA 02110-			30,000.00		30,000.00	60,000.00		
		Capital Associates Inc.,	0659	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950949	10	Lahey Clinic 41 Mall Rd Burlington, MA 01805-			15,000.00		35,000.00	50,000.00		
		New England Strategic Development Corp.,	0270	.00	15,000.00	.00	35,000.00	50,000.00	01/15/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950357	11	Lau Acquistion Corp., dba Lau Technologies 30 Porter Road Littleton, MA 01460-			30,055.00		22,000.00	52,055.00		
		McDermott/O'Neill & Associates,	0108	.00	30,000.00	.00	22,000.00	52,000.00	01/17/1997	
			TOTALS:	.00	30,000.00	.00	22,000.00	52,000.00		
970057	6	Le Lycee Internationale de la Nouvelle Angleterre 50 Congress St Boston, MA 02109-			25,000.00		15,000.00	40,000.00		
		Public Policy Systems, Inc,	0101	.00	25,000.00	.00	15,000.00	40,000.00	01/30/1997	
			TOTALS:	.00	25,000.00	.00	15,000.00	40,000.00		
970234	2	Lehman Brothers Inc. 3 World Financial Center, 20th Fl. New York, NY 10285-					.00	.00		
		Costello, James	0805	.00	.00	.00	.00	.00	10/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970080	6	Lesley College 29 Everett St Cambridge, MA 02138-			7,500.00		7,500.00	15,000.00		
		Meredith and Associates,	0071	.00	7,500.00	.00	7,500.00	15,000.00	02/24/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
970227	1	Liberty Chevrolet 90 Baystate Road Wakefield, MA 01880-					3,000.00	3,000.00		
		GM Strategies, Inc.,	0863	.00	.00	.00	3,000.00	3,000.00	10/02/1997	
			TOTALS:	.00	.00	.00	3,000.00	3,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950073	17	LIBERTY MUTUAL INSURANCE CO.			110,158.71		100,866.00	211,024.71		
		175 BERKELEY ST								
		7TH FLOOR								
		BOSTON, MA 02117-								
		MURPHY, JOHN P	0126	.00	32,900.00	.00	37,600.00	70,500.00	01/10/1997	
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	30,000.00	.00	25,000.00	55,000.00	01/21/1997	
			TOTALS:	.00	62,900.00	.00	62,600.00	125,500.00		
970112	17	LICENSED PREMISE GROUP, THE			.00		.00	.00		
		83 CANAL ST.								
		BOSTON, MA 02109-								
		REILLY ASSOCIATES/THE COMMONWEALTH GROUP,	0537	.00	.00	.00	.00	.00	04/22/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950453	17	LIFE INSURANCE ASSOCIATION OF MASS., INC.			317,824.00		371,383.00	689,207.00		
		501 BOYLSTON ST., 9TH FLOOR								
		BOSTON, MA 02116-								
		CARROLL, WILLIAM F	0352	.00	44,850.00	.00	44,850.00	89,700.00	01/31/1997	
		DILLON, LUKE A	0413	.00	36,000.00	.00	36,000.00	72,000.00	01/15/1997	
		O'BRIEN, FRANCIS C	0357	.00	24,235.00	.00	24,235.00	48,470.00	01/17/1997	
		ROTHBERG, ELIZABETH C	0245	.00	24,142.00	.00	24,142.00	48,284.00	01/17/1997	
			TOTALS:	.00	129,227.00	.00	129,227.00	258,454.00		
950528	23	LIMITS			.00		.00	.00		
		140 SKIVIRA LANE								
		NEW BRAINTREE, MA 01531-								
		THOMAS-VITRAC, DOROTHEA	0404	.00	.00	.00	.00	.00	08/08/1997	
			TOTALS:	.00	.00	.00	.00	.00		
960747	17	LINCOLN LIFE INSURANCE COMPANY			1,440.00		5,223.00	6,663.00		
		1300 S. CLINTON ST								
		FORT WAYNE, IN 46801-								
		CORDY, ROBERT J	0345	.00	1,440.00	.00	223.00	1,663.00	02/24/1997	
		DILLON, LUKE A	0413	.00	00	.00	5,000.00	5,000.00	01/21/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					2,000.00		3,000.00	5,000.00		
960119	17	Liquor Liability Joint Underwriting Association 95A Turnpike Rd Westbourough, MA 01581-								
		Morin, Peter B	0770	.00	2,000.00	.00	3,000.00	5,000.00	01/02/1997	
			TOTALS:	.00	2,000.00	.00	3,000.00	5,000.00		
					16,593.00		4,985.00	21,578.00		
960074	2	Lloyds Credit Corporation 100 North Parkway PO Box 15089 Worcester, MA 01615-0089								
		Connolly, Lynda M	0640	.00	12,500.00	.00	1,860.00	14,360.00	01/30/1997	10/08/1
		Gregory, Laura M	0858	.00	3,950.00	.00	.00	3,950.00	02/27/1997	06/30/1
			TOTALS:	.00	16,450.00	.00	1,860.00	18,310.00		
					18,300.00		18,300.00	36,600.00		
950570	14	Local 254, SEIU 11 Beacon St., Suite 200 Boston, MA 02108-								
		Muse, Michael J	0469	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
					36,000.00		36,000.00	72,000.00		
960706	11	Lockheed Martin IMS Corporation Glenpointe Centre East Teaneck, NJ 07666-								
		Andover Strategies,	0860	.00	36,000.00	.00	30,000.00	66,000.00	01/14/1997	
		Holway & Associates,	0279	.00	.00	.00	6,000.00	6,000.00	05/29/1997	
			TOTALS:	.00	36,000.00	.00	36,000.00	72,000.00		
					31,500.00		3,134.00	34,634.00		
960118	3	Lord, Bissell & Brook 115 South La Salle St Floor 31 Chicago, IL 60603-								
		McDermott/O'Neill & Associates,	0108	.00	31,500.00	.00	3,134.00	34,634.00	01/17/1997	
			TOTALS:	.00	31,500.00	.00	3,134.00	34,634.00		

CHICAGO, IL 60603

McDERMOTT/O'NEILL & ASSOCIATES, 0108 .00 31,500.00 .00 3,134.00 34,634.00 01/17/1997

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970144	4	LOTTERY WINNERS TAX ASSOCIATION, INC. 220 EAST 42ND ST. 35TH FLOOR NEW YORK, NY 10017-			1,300.00		.00	1,300.00		
		BERENZWEIG, SETH C	0904	.00	.00	.00	.00	.00	05/29/1997	
		GOMBOS, STEVEN M	0905	.00	.00	.00	.00	.00	05/29/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970012	26	LUCENT TECHNOLOGIES, INC. 12000 I STREET OMAHA, NE 68137-9000			20,000.00		31,000.00	51,000.00		
		CORRY ASSOCIATES,	0745	.00	20,000.00	.00	31,000.00	51,000.00	02/06/1997	
			TOTALS:	.00	20,000.00	.00	31,000.00	51,000.00		
970193	16	LYNCH ASSOCIATES 7 BISHOPS LANE SCITUATE, MA 02066-					.00	.00		
		LYNCH, DANIEL L	0924	.00	.00	.00	.00	.00	07/11/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970077	8	M & R STRATEGIC SERVICES/ INTERNATIONAL DAIRY FOOD ASSOCIATION 1815 H ST, NW #920 WASHINGTON, DC 20006-			3,000.00		.00	3,000.00		
		MEREDITH AND ASSOCIATES,	0071	.00	3,000.00	.00	.00	3,000.00	02/27/1997	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
970121	10	MAGELLAN HEALTH SERVICES, INC. 3414 PEACHTREE RD, NE STE. 1400 ATLANTA, GA 30326-			18,000.00		48,000.00	66,000.00		
		ML STRATEGIES, INC.,	0840	.00	.00	.00	3,000.00	3,000.00	09/30/1997	
		SMITH, DENNIS A	0335	.00	18,000.00	.00	45,000.00	63,000.00	04/10/1997	
			TOTALS:	.00	18,000.00	.00	48,000.00	66,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
							8,089.00	8,089.00		
970202	5	Maguire Group, Inc. 225 Foxborough Blvd. Foxborough, MA 02035-								
	E	Ravosa, Jr, Anthony W	0672	.00	.00	.00	8,000.00	8,000.00	08/13/1997	
			TOTALS:	.00	.00	.00	8,000.00	8,000.00		
					36,000.00		18,000.00	54,000.00		
960545	22	Malden Mills Industries, Inc. 46 Stafford St. Lawrence, MA 01842-								
		ADS Ventures, Inc.,	0442	.00	36,000.00	.00	18,000.00	54,000.00	02/03/1997	
			TOTALS:	.00	36,000.00	.00	18,000.00	54,000.00		
					97,114.00		113,035.00	210,149.00		
950694	16	Malloy, William F. & Associates 130 Bowdoin St. Suite 409 Boston, MA 02108-								
		Malloy, Jr., William F	0276	.00	87,520.00	.00	102,520.00	190,040.00	01/22/1997	
			TOTALS:	.00	87,520.00	.00	102,520.00	190,040.00		
					.00		13,539.00	13,539.00		
950032	13	Manulife Financial 73 Tremont St 13th Fl Boston, MA 02108-								
		Brandon Associates, LLC,	0084	.00	.00	.00	13,539.00	13,539.00	01/14/1997	
			TOTALS:	.00	.00	.00	13,539.00	13,539.00		
							10,000.00	10,000.00		
970181	22	Maolis Realty Trust 145 Munroe Street Lynn, MA 01901-								
		New England Strategic Development Corp.,	0270	.00	.00	.00	10,000.00	10,000.00	07/01/1997	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960755	10	MARINER HEALTH			6,000.00			6,000.00		
		125 EUGENE O'NEILL DR.								
		NEW LONDON, CT 06320-								
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	6,000.00	.00	.00	6,000.00	02/06/1997	04/01/1
			TOTALS:	.00	6,000.00	.00	.00	6,000.00		
950144	10	MARTHA'S VINEYARD HOSPITAL FOUNDATION			10,000.00		24,000.00	34,000.00		
		PO BOX 1466								
		OAK BLUFFS, MA 02557-								
		SMITH, DENNIS A	0335	.00	10,000.00	.00	24,000.00	34,000.00	04/10/1997	
			TOTALS:	.00	10,000.00	.00	24,000.00	34,000.00		
960761	17	MARY E. CASSEDY			.00		.00	.00		
		183 HIGH ST								
		HINGHAM, MA 02043-								
		VALAS, FRANK A	0498	.00	.00	.00	.00	.00	02/06/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950027	15	MASS. ACADEMY OF TRIAL ATTORNEYS			48,540.00		31,500.00	80,040.00		
		15 BROAD ST., SUITE 415								
		BOSTON, MA 02109-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	25,000.00	.00	15,000.00	40,000.00	06/18/1997	
		QUINN & MORRIS,	0039	.00	23,500.00	.00	16,500.00	40,000.00	02/10/1997	
		SWEENEY, SHEILA	0620	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	48,500.00	.00	31,500.00	80,000.00		
950599	6	MASS. ADMINISTRATION OF SPECIAL EDUCATION			8,820.00		4,000.00	12,820.00		
		132 LINCOLN ST								
		BOSTON, MA 02111-								
		DALY, MICHAEL J	0521	.00	8,820.00	.00	4,000.00	12,820.00	03/27/1997	
			TOTALS:	.00	8,820.00	.00	4,000.00	12,820.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950879	6	Mass. Advocacy Center			4,500.00		9,500.00	14,000.00		
		100 Boylston St								
		Boston, MA 02116-								
		Cole, Susan F	0274	.00	.00	.00	2,000.00	2,000.00	07/08/1997	
		Landau, Julia K	0739	.00	4,000.00	.00	7,000.00	11,000.00	01/16/1997	
		Mudd, John H	0272	.00	500.00	.00	500.00	1,000.00	01/15/1997	
			TOTALS:	.00	4,500.00	.00	9,500.00	14,000.00		
950509	14	Mass. AFL-CIO			31,666.00		28,850.00	60,516.00		
		8 Beacon St								
		Boston, MA 02108-								
		Marlin, Richard I	0449	.00	28,850.00	.00	28,850.00	57,700.00	01/07/1997	
			TOTALS:	.00	28,850.00	.00	28,850.00	57,700.00		
960037	3	Mass. Aggregate & Asphalt Pavement Assoc.			10,000.00		18,750.00	28,750.00		
		1600 Boston Providence Hwy								
		Walpole, MA 02181-								
		Mass. Bay Associates, Inc.,	0483	.00	10,000.00	.00	18,750.00	28,750.00	05/23/1997	
			TOTALS:	.00	10,000.00	.00	18,750.00	28,750.00		
960749	10	Mass. ALFA			10,000.00		9,500.00	19,500.00		
		200 West Cummings Park, #10								
		Woburn, MA 01801-								
		White Associates, Inc., Robert	0061	.00	5,000.00	.00	7,500.00	12,500.00	01/24/1997	
		Zieselman, Kimberly M	0838	.00	5,000.00	.00	2,000.00	7,000.00	01/17/1997	
			TOTALS:	.00	10,000.00	.00	9,500.00	19,500.00		
970029	6	Mass. Alliance for Public Education			.00		.00	.00		
		30 Richardson Road								
		Belmont, MA 02178-								
		Gregory & Associates,	0852	.00	.00	.00	.00	.00	02/06/1997	
		Smizik, Frank I	0848	.00	.00	.00	.00	.00	02/06/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970028	22	Mass. Alliance of H.U.D. Tenants 353 Columbus Avenue Boston, MA 02116-			4,000.00		3,500.00	7,500.00		
		Gregory & Associates,	0852	.00	4,000.00	.00	3,500.00	7,500.00	01/22/1997	
			TOTALS:	.00	4,000.00	.00	3,500.00	7,500.00		
950897	14	Mass. Alliance of Utility Unions c/o UWUA Local Union 387 110 W. Squantum St., #28 Quincy, MA 02171-			10,000.00		10,000.00	20,000.00		
		Snow, Courtney and Associates,	0057	.00	10,000.00	.00	10,000.00	20,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950333	3	Mass. Ambulance Assoc. 36 Hancock Hill Drive Worcester, MA 01609-			3,750.00		3,950.00	7,700.00		
		Cahill, Norma Mary	0661	.00	.00	.00	200.00	200.00	01/06/1997	
		Gillett, Jr., Henry S	0166	.00	3,750.00	.00	3,750.00	7,500.00	01/21/1997	
			TOTALS:	.00	3,750.00	.00	3,950.00	7,700.00		
950226	12	Mass. Assoc. for Marriage & Family Therapists 25 Cogswell Ave Cambridge, MA 02140-			2,555.00		2,500.00	5,055.00		
		Meredith and Associates,	0071	.00	2,500.00	.00	2,500.00	5,000.00	02/24/1997	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		
960668	12	Mass. Assoc. for Persons in Supported Employment (MAPSE) PO Box 1608 Boston, MA 02205-1608			1,800.00		450.00	2,250.00		
		Hall, Inta Z	0290	.00	1,800.00	.00	450.00	2,250.00	02/11/1997	
			TOTALS:	.00	1,800.00	.00	450.00	2,250.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950875	3	Mass. Assoc. for Staffing Services, formerly Temporary Service			1,500.00		3,000.00	4,500.00		
		100 Boylston St								
		Suite 1050								
		Boston, MA 02116-								
	L	Eid, Cynthia A	0353	.00	1,500.00	.00	3,000.00	4,500.00	01/14/1997	
			TOTALS:	.00	1,500.00	.00	3,000.00	4,500.00		
950403	6	Mass. Assoc. of 766 Approved Private Schools (MAAPS)			10,281.00		10,000.00	20,281.00		
		15 Lakeside Office Park								
		607 North Avenue								
		Wakefield, MA 01880-								
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
		Major, James J	0364	.00	.00	.00	.00	.00	02/04/1997	
		McNamara, Matthew J	0289	.00	281.00	.00	.00	281.00	01/08/1997	
			TOTALS:	.00	10,281.00	.00	10,000.00	20,281.00		
950288	12	Mass. Assoc. of Adult Day Health			5,000.00		5,000.00	10,000.00		
		45 Bromfield St.								
		Boston, MA 02108-								
		Brandon Associates, LLC,	0084	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
960115	12	Mass. Assoc. of Alcoholism & Drug Abuse Counselors			3,000.00		3,000.00	6,000.00		
		P.O. Box 741								
		Ware, MA 01082-								
	L	Regina Villa Associates,	0551	.00	3,000.00	.00	3,000.00	6,000.00	01/27/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950742	10	Mass. Assoc. of Ambulatory Surgery Centers			4,550.00		4,550.00	9,100.00		
		c/o Surgery Center of Waltham								
		40 Second Avenue								
		Waltham, MA 02154-								
	L	Wallace, Ronna B	0628	.00	4,550.00	.00	4,550.00	9,100.00	01/07/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950713	9	MASS. ASSOC. OF ASSESSING OFFICERS 243 WATER ST QUINCY, MA 02169-			13,000.00		.00	13,000.00		
		HOLWAY & ASSOCIATES,	0279	.00	13,000.00	.00	.00	13,000.00	02/26/1997	
			TOTALS:	.00	13,000.00	.00	.00	13,000.00		
950858	1	MASS. ASSOC. OF AUTOMOBILE CLUBS (MAAC) 9 CLAPP ST. NORTON, MA 02766-			.00		.00	.00		
		BARTLEY, ESQ., JOHN C	0003	.00	.00	.00	.00	.00	01/09/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950535	10	MASS. ASSOC. OF BEHAVIORAL HEALTH SYSTEMS, INC MCLEAN HOSPITAL 115 MILL ST BELMONT, MA 02178-			6,024.00		4,976.00	11,000.00		
		MATTEODO, DAVID J	0423	.00	5,500.00	.00	4,692.00	10,192.00	01/15/1997	
			TOTALS:	.00	5,500.00	.00	4,692.00	10,192.00		
960060	22	MASS. ASSOC. OF BUYER AGENTS 169 BAY ROAD HAMILTON, MA 01982-			1,538.00		1,100.00	2,638.00		
		BARRY, FREDERICK G	0621	.00	1,538.00	.00	1,100.00	2,638.00	01/14/1997	
			TOTALS:	.00	1,538.00	.00	1,100.00	2,638.00		
950187	3	MASS. ASSOC. OF COMMUNITY DEVELOPMENT CORPORATIONS 99 CHAUNCY STREET ROOM 501 BOSTON, MA 02111-			6,089.00		3,000.00	9,089.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,000.00	.00	3,000.00	6,000.00	01/10/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950435	7	Mass. Assoc. of Conservation Commissions 10 Juniper Road Belmont, MA 02178-			4,309.00		10,046.00	14,355.00		
		Zielinski, Sally A	0314	.00	4,052.00	.00	9,980.00	14,032.00	01/02/1997	
			TOTALS:	.00	4,052.00	.00	9,980.00	14,032.00		
970050	10	Mass. Assoc. of Consultant Pharmacists 255 Bear Hill Road Waltham, MA 02154-			7,000.00		6,000.00	13,000.00		
		ML Strategies, Inc.,	0840	.00	7,000.00	.00	6,000.00	13,000.00	02/24/1997	
			TOTALS:	.00	7,000.00	.00	6,000.00	13,000.00		
950279	9	Mass. Assoc. of Contributory Retirement Systems 11 Beacon St. Boston, MA 02108-			12,000.00		12,000.00	24,000.00		
		Walsh, Esq., John Coleman	0082	.00	12,000.00	.00	12,000.00	24,000.00	02/18/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950893	6	Mass. Assoc. of County Agricultural Schools 400 Main St Walpole, MA 02081-			8,500.00		8,500.00	17,000.00		
		Holway & Associates,	0279	.00	8,500.00	.00	8,500.00	17,000.00	02/26/1997	
			TOTALS:	.00	8,500.00	.00	8,500.00	17,000.00		
960055	9	Mass. Assoc. of County Commissioners 614 High St., Suite 201 P.O. Box 310 Dedham, MA 02027-			8,000.00		10,000.00	18,000.00		
		Mass. Bay Associates, Inc.,	0483	.00	8,000.00	.00	10,000.00	18,000.00	03/07/1997	
			TOTALS:	.00	8,000.00	.00	10,000.00	18,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950894	9	MASS. ASSOC. OF COUNTY RETIREMENT SYSTEMS			10,000.00		5,000.00	15,000.00		
		MIDDLESEX COUNTY TREASURER								
		E. CAMBRIDGE, MA 02141-								
		HOLWAY & ASSOCIATES,	0279	.00	10,000.00	.00	5,000.00	15,000.00	02/26/1997	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
950188	12	MASS. ASSOC. OF DAY CARE AGENCIES			11,250.00		11,250.00	22,500.00		
		30 WINTER ST.								
		BOSTON, MA 02108-								
		EDDY, WILLIAM J	0480	.00	6,750.00	.00	6,750.00	13,500.00	01/14/1997	
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	4,500.00	.00	4,500.00	9,000.00	01/10/1997	
			TOTALS:	.00	11,250.00	.00	11,250.00	22,500.00		
950303	10	MASS. ASSOC. OF HMO'S			110,462.00		104,812.00	215,274.00		
		18 TREMONT ST								
		SUITE 305								
		BOSTON, MA 02108-								
		FOLEY, JR., CORNELIUS J	0386	.00	55,103.00	.00	46,704.00	101,807.00	01/09/1997	
		GRAHAM, WILLIAM J	0275	.00	.00	.00	.00	.00	01/09/1997	
		HUGHES, JR, ROBERT L	0515	.00	10,500.00	.00	10,500.00	21,000.00	01/13/1997	
		MAY, JOHN E	0137	.00	.00	.00	.00	.00	01/10/1997	
		PUBLIC POLICY SYSTEMS, INC,	0101	.00	15,000.00	.00	22,000.00	37,000.00	01/30/1997	
		VANDALE, MARCY M	0095	.00	29,859.00	.00	25,608.00	55,467.00	01/09/1997	
			TOTALS:	.00	110,462.00	.00	104,812.00	215,274.00		
950533	12	MASS. ASSOC. OF HOME CARE PROGRAMS & AREA AGENCIES ON AGING			7,692.00		5,472.00	13,164.00		
		24 THIRD AVE								
		BURLINGTON, MA 01803-								
		MEREDITH AND ASSOCIATES,	0071	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1997	
		NORMAN, ALBERT N	0418	.00	1,924.00	.00	352.00	2,276.00	01/08/1997	
			TOTALS:	.00	6,924.00	.00	5,352.00	12,276.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					23,250.00		23,250.00	46,500.00		
950292	17	MASS. ASSOC. OF LIFE UNDERWRITERS 501 BOYLSTON ST BOSTON, MA 02116-								
		BRANDON ASSOCIATES, LLC,	0084	.00	23,250.00	.00	23,250.00	46,500.00	01/14/1997	
			TOTALS:	.00	23,250.00	.00	23,250.00	46,500.00		
					20,122.00		20,000.00	40,122.00		
970092	3	MASS. ASSOC. OF LOTTERY AGENTS c/o PUBLIC POLICY SYSTEMS 130 BOWDOIN ST. BOSTON, MA 02108-								
		PUBLIC POLICY SYSTEMS, INC,	0101	.00	20,000.00	.00	20,000.00	40,000.00	03/14/1997	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
					3,500.00		3,500.00	7,000.00		
950300	6	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES, INC. NORTHEASTERN UNIVERSITY BOSTON, MA 02115-								
		SPILLANE, JOHN W	0132	.00	3,500.00	.00	3,500.00	7,000.00	01/24/1997	
			TOTALS:	.00	3,500.00	.00	3,500.00	7,000.00		
					2,000.00		1,000.00	3,000.00		
950450	10	MASS. ASSOC. OF NURSE ANESTHETISTS 242 CENTER ST GROVELAND, MA 01834-								
	L	REGINA VILLA ASSOCIATES,	0551	.00	2,000.00	.00	1,000.00	3,000.00	01/27/1997	
			TOTALS:	.00	2,000.00	.00	1,000.00	3,000.00		
					2,500.00		2,500.00	5,000.00		
950161	10	MASS. ASSOC. OF OCCUPATIONAL THERAPISTS 67 MADISON ROAD WALTHAM, MA 02154-								
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	2,500.00	.00	2,500.00	5,000.00	01/21/1997	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960089	10	MASS. ASSOC. OF PHYSICIAN ASSISTANTS			7,500.00		7,500.00	15,000.00		
		PO BOX 9154								
		WALTHAM, MA 02254-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	7,500.00	.00	7,500.00	15,000.00	01/10/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
950247	22	MASS. ASSOC. OF REALTORS			75,924.00		70,477.00	146,401.00		
		256 SECOND AVE								
		WALTHAM, MA 02154-1139								
		DELANEY ASSOCIATES, W.	0079	.00	40,000.00	.00	40,000.00	80,000.00	01/14/1997	
		NASH, ROBERT L	0200	.00	13,250.00	.00	13,250.00	26,500.00	01/09/1997	
		RYAN, STEPHEN J	0093	.00	4,375.00	.00	4,375.00	8,750.00	01/10/1997	
			TOTALS:	.00	57,625.00	.00	57,625.00	115,250.00		
960420	7	MASS. ASSOC. OF REDEMPTION CENTERS			3,000.00		.00	3,000.00		
		1278 DORCHESTER AVE								
		DORCHESTER, MA								
		COX, JOHN F	0419	.00	2,000.00	.00	.00	2,000.00	02/26/1997	
		MCGLYNN, JR, JOHN J	0107	.00	1,000.00	.00	.00	1,000.00	02/26/1997	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
950643	25	MASS. ASSOC. OF REGIONAL TRANSIT AUTHORITIES			12,000.00		12,000.00	24,000.00		
		85 RAILROAD AVENUE								
		HAVERHILL, MA 01835-								
		ORSINO CONSULTING,	0870	.00	12,000.00	.00	12,000.00	24,000.00	01/13/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950872	10	MASS. ASSOC. OF REGISTERED DISPENSING OPTICIANS			500.00		1,000.00	1,500.00		
		81 JONQUIL RD								
		SPRINGFIELD, MA 01119-								
		MINAHAN, ALFRED A	0552	.00	500.00	.00	1,000.00	1,500.00	02/05/1997	
			TOTALS:	.00	500.00	.00	1,000.00	1,500.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950415	6	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.			12,000.00		23,550.00	35,550.00		
		ONE MCKINLEY SQUARE								
		BOSTON, MA 02109-								
		FINNEGAN, STEPHEN J	0284	.00	12,000.00	.00	23,500.00	35,500.00	01/08/1997	
			TOTALS:	.00	12,000.00	.00	23,500.00	35,500.00		
950601	6	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS			14,500.00		14,500.00	29,000.00		
		132 LINCOLN ST								
		BOSTON, MA 02111-								
		DALY, MICHAEL J	0521	.00	7,500.00	.00	7,500.00	15,000.00	03/04/1997	
		FINN, PETER R	0523	.00	6,000.00	.00	6,000.00	12,000.00	03/04/1997	
		LONG, MICHAEL J	0522	.00	1,000.00	.00	1,000.00	2,000.00	05/28/1997	
			TOTALS:	.00	14,500.00	.00	14,500.00	29,000.00		
950396	7	MASS. AUDUBON SOCIETY			16,796.00		24,073.00	40,869.00		
		SOUTH GREAT RD.								
		LINCOLN, MA 01773-								
		CARY, DEBORAH D	0350	.00	1,440.00	.00	1,740.00	3,180.00	03/03/1997	
		CLARKE, JOHN J	0578	.00	456.00	.00	4,078.00	4,534.00	01/16/1997	
		HUBLEY, ROBIE	0236	.00	3,900.00	.00	7,840.00	11,740.00	02/10/1997	
		RODDIS, E. HEIDI	0438	.00	2,415.00	.00	2,249.00	4,664.00	01/31/1997	
		WAGNER, LOUIS T	0251	.00	885.00	.00	1,209.00	2,094.00	01/16/1997	
		WESTROPP, MARSHA R	0381	.00	7,700.00	.00	6,957.00	14,657.00	01/14/1997	
			TOTALS:	.00	16,796.00	.00	24,073.00	40,869.00		
950111	1	MASS. AUTO BODY ASSOCIATION			19,100.00		16,800.00	35,900.00		
		97 MCANDREW ROAD								
		BRAINTREE, MA 02184-								
		CASTLEMAN, JAMES A	0428	.00	1,700.00	.00	1,800.00	3,500.00	01/14/1997	
		HICKEY ASSOCIATES, BRIAN S	0030	.00	14,400.00	.00	12,000.00	26,400.00	01/14/1997	
		PAPAGEORG, EVANGELOS X	0703	.00	3,000.00	.00	3,000.00	6,000.00	01/13/1997	
			TOTALS:	.00	19,100.00	.00	16,800.00	35,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950164	3	MASS. BANKERS ASSOCIATION 73 TREMONT ST., SUITE 306 BOSTON, MA 02108-			64,000.00		47,300.00	111,300.00		
		FLOREEN, DAVID E	0145	.00	13,000.00	.00	5,500.00	18,500.00	03/25/1997	
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	30,000.00	.00	30,000.00	60,000.00	01/21/1997	
		KILEY, KEVIN F	0467	.00	21,000.00	.00	11,800.00	32,800.00	03/25/1997	
			TOTALS:	.00	64,000.00	.00	47,300.00	111,300.00		
950312	15	MASS. BAR ASSOCIATION 20 WEST BOSTON, MA 02111-			40,273.00		30,975.00	71,248.00		
		FIERRO III, BENJAMIN	0151	.00	23,093.00	.00	9,843.00	32,936.00	01/15/1997	
		HEALY, MARTIN W	0150	.00	12,617.00	.00	14,131.00	26,748.00	01/15/1997	
			TOTALS:	.00	35,710.00	.00	23,974.00	59,684.00		
950546	16	MASS. BAY ASSOCIATES, INC. 99 SUMMER ST. BOSTON, MA 02110-			66,439.00		91,060.00	157,499.00		
		HAYES, ROBERT E	0482	.00	43,918.00	00	60,000.00	103,918.00	01/17/1997	
		SIMONETTI, LISA M	0043	.00	1,500.00	.00	9,000.00	10,500.00	06/13/1997	
		TRIERWEILER, GARRETT L	0696	.00	17,731.00	.00	18,500 00	36,231.00	01/17/1997	
			TOTALS:	.00	63,149.00	.00	87,500.00	150,649.00		
960098	25	MASS. BAY TRANSPORTATION AUTHORITY 2 10 PARK PLAZA BOSTON, MA 02116-			18,000.00		36,000.00	54,000.00		
		RYAN, WILLIAM H	0033	.00	18,000.00	.00	36,000.00	54,000.00	01/14/1997	
			TOTALS:	.00	18,000.00	.00	36,000.00	54,000.00		
950058	2	MASS. BAY TRANSPORTATION AUTHORITY RETIREMENT BOARD 99 SUMMER ST - SUITE 1700 BOSTON, MA 02110-			15,050.00		15,000.00	30,050.00		
		CASSIDY & ASSOCIATES,	0023	00	15,000.00	.00	15,000.00	30,000.00	01/22/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970255	10	Mass. Behavioral Health Partnership					15,000.00	15,000.00		
		150 Federal Street								
		Boston, MA 02110-								
		Bartley, Esq., John C	0003	.00	.00	.00	15,000.00	15,000.00	12/09/1997	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		
970005	11	Mass. Biotech Research Institute			30,000.00		20,000.00	50,000.00		
		Innovation Drive								
		Worcester, MA 01604-								
		ADS Ventures, Inc.,	0442	.00	30,000.00	.00	20,000.00	50,000.00	02/03/1997	
			TOTALS:	.00	30,000.00	.00	20,000.00	50,000.00		
950162	11	Mass. Biotechnology Council			18,000.00		24,000.00	42,000.00		
		245 First Street								
		Cambridge, MA 02142-								
		ML Strategies, Inc.,	0840	.00	18,000.00	.00	24,000.00	42,000.00	06/23/1997	
			TOTALS:	.00	18,000.00	.00	24,000.00	42,000.00		
950299	3	Mass. Boating and Yacht Clubs Assoc.			2,000.00		2,000.00	4,000.00		
		173 Glenellen Rd.								
		Boston, MA 02132-								
		Spillane, John W	0132	.00	2,000.00	.00	2,000.00	4,000.00	01/24/1997	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		
950421	10	Mass. Brain Injury Association			13,615.00		13,698.00	27,313.00		
		484 Main St, #325								
		Worcester, MA 01608-								
		Hall, Inta Z	0290	.00	13,615.00	.00	13,698.00	27,313.00	01/13/1997	
			TOTALS:	.00	13,615.00	.00	13,698.00	27,313.00		
960057	12	Mass. Breast Cancer Coalition			1,500.00			1,500.00		
		85 Merrimac St								
		Boston, MA 02114-								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970253	24	Mass. Brewer's Association					2,500.00	2,500.00		
		One Kendall Square, #100								
		Cambridge, MA 02139-								
		Trombley, Peter G	0705	.00	.00	.00	2,500.00	2,500.00	11/10/1997	
			TOTALS:	.00	.00	.00	2,500.00	2,500.00		
950653	14	Mass. Building Trades Council, AFL-CIO			23,856.00		24,646.00	48,502.00		
		256 Freeport St.								
		Dorchester, MA 02122-								
		Callahan, Jr, Francis X	0416	.00	22,490.00	.00	23,355.00	45,845.00	01/15/1997	
		Davoren, John F.X.	0547	.00	.00	.00	.00	.00	01/02/1997	
			TOTALS:	.00	22,490.00	.00	23,355.00	45,845.00		
950604	3	Mass. Business Roundtable			4,820.00		5,660.00	10,480.00		
		250 Boylston Street								
		Boston, MA 02116-								
		Macdonald, Alan G	0527	.00	4,820.00	.00	5,660.00	10,480.00	01/06/1997	
			TOTALS:	.00	4,820.00	.00	5,660.00	10,480.00		
960344	3	Mass. Businessman's Association			13,560.00		13,679.00	27,239.00		
		135 Wood Rd								
		Braintree, MA 02184-								
		Linde, Shannon K	0302	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1997	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950173	21	Mass. Camping Association			2,500.00		1,500.00	4,000.00		
		95 Berkeley St.								
		Boston, MA 02116-								
		Joyce & Joyce Counsellors at Law,	0045	.00	2,500.00	.00	1,500.00	4,000.00	01/21/1997	
			TOTALS:	.00	2,500.00	.00	1,500.00	4,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					3,750.00		3,520.00	7,270.00		
950462	23	Mass. Catholic Conference 49 Franklin St 3rd floor Boston, MA 02110-1383								
		D'Avolio, Gerald D	0369	.00	3,750.00	.00	3,520.00	7,270.00	01/02/1997	
			TOTALS:	.00	3,750.00	.00	3,520.00	7,270.00		
					23,266.00		24,684.00	47,950.00		
950417	19	Mass. Chain Pharmacy Council 18 Tremont Street, Suite 702 Boston, MA 02108-								
		Williams, Connie J	0285	.00	22,500.00	.00	23,628.00	46,128.00	01/14/1997	
			TOTALS:	.00	22,500.00	.00	23,628.00	46,128.00		
					.00		.00	.00		
950646	12	Mass. Chapters American Red Cross 285 Columbus Avenue Boston, MA 02116-								
		Orsino Consulting,	0870	.00	.00	.00	.00	.00	01/13/1997	
			TOTALS:	.00	.00	.00	.00	.00		
					185,783.00		84,162.00	269,945.00		
950512	3	Mass. Chemical Technology Alliance 31 St. James Ave Suite 760 Boston, MA 02116-								
		DeVito, Michael J	0445	.00	42,004.00	.00	49,058.00	91,062.00	01/08/1997	
		Dyer, Dennis M	0921	.00	.00	.00	5,000.00	5,000.00	08/25/1997	
			TOTALS:	.00	42,004.00	.00	54,058.00	96,062.00		
					3,300.00		2,300.00	5,600.00		
950407	20	Mass. Chiefs of Police Assoc. 130 Bowdoin Street Boston, MA 02108-								
		Collins, John M	0697	.00	1,800.00	.00	1,800.00	3,600.00	04/22/1997	
		Doherty, Paul L	0281	.00	1,500.00	.00	500.00	2,000.00	02/21/1997	
			TOTALS:	.00	3,300.00	.00	2,300.00	5,600.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950089	10	MASS. CHIROPRACTIC SOCIETY, INC 76 WOODLAND ST METHUEN, MA 01844-			30,000.00		30,000.00	60,000.00		
		HURRELL, JAMES P	0025	.00	30,000.00	.00	30,000.00	60,000.00	01/24/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950419	23	MASS. CITIZENS AGAINST THE DEATH PENALTY 65A ATLANTIC AVE BOSTON, MA 02110-			.00		.00	.00		
		LAMBERT, ANN K	0287	.00	.00	.00	.00	.00	01/13/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950394	23	MASS. CITIZENS FOR LIFE THE SCHRAFFT CENTER 529 MAIN STREET CHARLESTOWN, MA 02129-			7,500.00		7,800.00	15,300.00		
		CHAMPOUX, ARLENE B	0248	.00	4,500.00	.00	5,000.00	9,500.00	01/15/1997	
		FLYNN, MARYCLARE	0247	.00	3,000.00	.00	2,800.00	5,800.00	01/15/1997	
			TOTALS:	.00	7,500.00	.00	7,800.00	15,300.00		
950740	9	MASS. CITY CLERKS ASSOCIATION CITY HALL 1305 HANCOCK ST QUINCY, MA 02169-			2,000.00		2,000.00	4,000.00		
		VICTORY GROUP, THE,	0618	.00	2,000.00	.00	2,000.00	4,000.00	01/28/1997	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		
970010	15	MASS. CIVIL JUSTICE REFORM ALLIANCE PO BOX 6760 BOSTON, MA 02114-0020			51,119.00		40,120.00	91,239.00		
		CASSIDY & ASSOCIATES,	0023	.00	40,000.00	.00	40,000.00	80,000.00	02/05/1997	
			TOTALS:	.00	40,000.00	.00	40,000.00	80,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950802	12	Mass. Coalition for the Homeless 288 A St. Boston, MA 02210-			10,000.00		10,000.00	20,000.00		
		Governmental Strategies, Inc.,	0051	.00	10,000.00	.00	10,000.00	20,000.00	01/10/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
960083	12	Mass. Coalition of Battered Women Service Groups 14 Beacon St #507 Boston, MA 02035-			21,120.00		14,463.00	35,583.00		
		Scannell, Nancy L	0902	.00	9,000.00	.00	8,698.00	17,698.00	05/14/1997	
	L	Starsoneck, Leslie D	0775	.00	12,120.00	.00	5,765.00	17,885.00	01/14/1997	08/31/1
			TOTALS:	.00	21,120.00	.00	14,463.00	35,583.00		
950682	14	Mass. Coalition of Police PO Box 768 Millbury, MA 01527-			10,000.00		10,500.00	20,500.00		
		Snow, Courtney and Associates,	0057	.00	10,000.00	.00	10,500.00	20,500.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	10,500.00	20,500.00		
950200	12	Mass. Coalition of Rape Crisis Services, The 1 Salem Square Worcester, MA 01608-			3,750.00		3,750.00	7,500.00		
		Governmental Strategies, Inc.,	0051	.00	3,750.00	.00	3,750.00	7,500.00	02/20/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950959	9	Mass. Collectors and Treasurers Assoc. 59 Town Hall Square Falmouth, MA 02541-			4,200.00		4,650.00	8,850.00		
		Victory Group, The,	0618	.00	4,200.00	.00	4,650.00	8,850.00	01/14/1997	
			TOTALS:	.00	4,200.00	.00	4,650.00	8,850.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950830	10	MASS. COLLEGE OF EMERGENCY PHYSICIANS 6 WILKINS DR. SUITE 105 PLAINVILLE, MA 02762-2256			15,000.00		15,000.00	30,000.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	15,000.00	.00	15,000.00	30,000.00	02/21/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
960590	12	MASS. COMMUNITY ACTION PROGRAM DIRECTORS ASSOC. - (MASSCAP) c/o HCAC 56 VERNON STREET NORTHAMPTON, MA 01060-			7,500.00		7,500.00	15,000.00		
		GILLETT, JR., HENRY S	0166	.00	7,500.00	.00	7,500.00	15,000.00	01/21/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
950567	6	MASS. COMMUNITY COLLEGE ASSOC. 303 HOMESTEAD AVENUE HOLYOKE, MA 01040-			12,000.00		12,215.00	24,215.00		
		MUSE, MICHAEL J	0469	.00	12,000.00	.00	12,000.00	24,000.00	02/11/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950780	11	MASS. COMPUTER SOFTWARE COUNCIL, INC. ONE EXETER PLAZA, SUITE 200 BOSTON, MA 02116-			4,000.00		2,000.00	6,000.00		
		ADS VENTURES, INC.,	0442	.00	4,000.00	.00	2,000.00	6,000.00	04/22/1997	
			TOTALS:	.00	4,000.00	.00	2,000.00	6,000.00		
950342	3	MASS. CONVEYANCERS ASSOC. 294 WASHINGTON STREET SUITE 440 BOSTON, MA 02108-			12,600.00		6,000.00	18,600.00		
		SMITH, EDWARD J	0089	.00	12,600.00	.00	6,000.00	18,600.00	01/15/1997	
			TOTALS:	.00	12,600.00	.00	6,000.00	18,600.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950031	6	Mass. Corporation for Educational Telecommunications (MCET)			24,996.00		24,996.00	49,992.00		
		One Kendall Square								
		Building 1500								
		Cambridge, MA 02139-1562								
		Bartley, Esq., John C	0003	.00	24,996.00	.00	24,996.00	49,992.00	01/09/1997	
			TOTALS:	.00	24,996.00	.00	24,996.00	49,992.00		
950904	14	Mass. Correction Officers Federated Union			4,724.00		3,755.00	8,479.00		
		50 Redfield St								
		Suite 101								
		Boston, MA 02122-								
		Flanagan, Jack F	0762	.00	4,139.00	.00	3,470.00	7,609.00	01/02/1997	
			TOTALS:	.00	4,139.00	.00	3,470.00	7,609.00		
950227	15	Mass. Correctional Legal Services			6,250.00		6,250.00	12,500.00		
		8 Winter St								
		Boston, MA 02108-								
		Barkow, Barry	0165	.00	.00	.00	.00	.00	01/29/1997	
		Braudy, Anne E	0164	.00	.00	.00	.00	.00	03/19/1997	
		Meredith and Associates,	0071	.00	6,250.00	.00	6,250.00	12,500.00	01/13/1997	
			TOTALS:	.00	6,250.00	.00	6,250.00	12,500.00		
970041	12	Mass. Council for Home Care Aide Services, Inc.			3,750.00		3,750.00	7,500.00		
		34 1/2 Beacon St								
		Boston, MA 02108-1487								
		Governmental Strategies, Inc.,	0051	.00	3,750.00	.00	3,750.00	7,500.00	02/20/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
960711	10	Mass. Council of Community Hospitals			.00		.00	.00		
		Five Essex Green Drive								
		Peabody, MA 01960-								
		Smith, Dennis A	0335	.00	.00	.00	.00	.00	04/10/1997	
			TOTALS:	.00	.00	.00				

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950229	12	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS			11,152.00		5,004.00	16,156.00		
		34 1/2 BEACON ST								
		BOSTON, MA 02108-								
		COWDEN III, ROBERT E	0321	.00	1,961.00	.00	55.00	2,016.00	01/10/1997	
		QUINN & MORRIS,	0039	.00	5,650.00	.00	4,600.00	10,250.00	01/17/1997	
		RIPPLE, MICHAEL P	0009	.00	108.00	.00	252.00	360.00	01/02/1997	
		SLAYMAN, BOYCE	0171	.00	3,365.00	.00	96.00	3,461.00	01/14/1997	10/31/1
			TOTALS:	.00	11,084.00	.00	5,003.00	16,087.00		
960063	23	MASS. COUNCIL OF MILITARY ORGANIZATIONS			10,000.00		7,153.00	17,153.00		
		7 APPLETREE LN.								
		BEDFORD, MA 01730-								
		RODOPHELE, ROBERT P	0072	.00	10,000.00	.00	7,000.00	17,000.00	02/19/1997	11/05/1
			TOTALS:	.00	10,000.00	.00	7,000.00	17,000.00		
950290	15	MASS. COURT REPORTERS ASSOC., FORMERLY MASS. SHORTHAND REPOR			9,300.00		9,300.00	18,600.00		
		P.O. BOX 1858								
		BOSTON, MA 02105-								
		BRANDON ASSOCIATES, LLC,	0084	.00	9,300.00	.00	9,300.00	18,600.00	01/14/1997	
			TOTALS:	.00	9,300.00	.00	9,300.00	18,600.00		
970034	17	MASS. CREDIT UNION SHARE INSURANCE CORP.			12,000.00		12,000.00	24,000.00		
		1900 WEST PARK DRIVE								
		SUITE 220								
		WESTBOROUGH, MA 01581-3919								
		KEARNEY, DENNIS J	0188	.00	12,000.00	.00	12,000.00	24,000.00	02/03/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950474	2	MASS. CUNA CREDIT UNION ASSOC., INC.			18,243.00		2,868.00	21,111.00		
		304 TURNPIKE ROAD								
		SOUTHBOROUGH, MA 01772-								
		CLANCY, MARY ANN B	0384	.00	2,000.00	.00	2,000.00	4,000.00	01/14/1997	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					4,091.00		4,050.00	8,141.00		
950543	10	Mass. Dental Hygienists Association 123 Winifred Ave Worcester, MA 01602-								
		McGlynn, Jr, John J	0107	.00	4,091.00	.00	4,050.00	8,141.00	02/07/1997	
			TOTALS:	.00	4,091.00	.00	4,050.00	8,141.00		
					24,000.00		30,000.00	54,000.00		
950259	10	Mass. Dental Society 83 Speen St Natick, MA 01760-4125								
		Shanley Fleming & Associates,	0333	.00	24,000.00	.00	30,000.00	54,000.00	01/21/1997	
			TOTALS:	.00	24,000.00	.00	30,000.00	54,000.00		
					10,000.00		10,051.00	20,051.00		
950028	10	Mass. Dietetic Association 6 Abbott Road Wellesley, MA 02181-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	10,000.00	.00	10,000.00	20,000.00	02/21/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
					15,000.00		15,000.00	30,000.00		
950614	15	Mass. District Attorneys Assoc. 1 Bulfinch Place Boston, MA 02114-								
		White Associates, Inc., Robert	0061	.00	15,000.00	.00	15,000.00	30,000.00	01/24/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
					5,000.00		2,500.00	7,500.00		
950082	5	Mass. Electrical Contractors Association 105 Eastern Ave Dedham, MA 02026-								
		Hurrell, James P	0025	.00	5,000.00	.00	2,500.00	7,500.00	01/24/1997	
			TOTALS:	.00	5,000.00	.00	2,500.00	7,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950337	10	Mass. Extended Care Federation 2310 Washington St Suite 300 Newton Lower Falls, MA 02162-			40,396.00		59,607.00	100,003.00		
		Blanks, Carolyn R	0682	.00	5,000.00	.00	5,000.00	10,000.00	01/13/1997	
		Commonwealth Strategy Group, LLC,	0942	.00	.00	.00	20,000.00	20,000.00	09/29/1997	
		Grant, Joseph M	0173	.00	20,000.00	.00	20,000.00	40,000.00	01/07/1997	
		Morse, Abraham E	0174	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
		Plumb, W. Scott	0175	.00	8,000.00	.00	8,000.00	16,000.00	01/13/1997	
			TOTALS:	.00	39,000.00	.00	59,000.00	98,000.00		
960589	10	Mass. Eye and Ear Infirmary 243 Charles St. Boston, MA 02114-3096			50,028.00		50,025.00	100,053.00		
		Cassidy & Associates,	0023	.00	49,998.00	.00	50,000.00	99,998.00	01/22/1997	
			TOTALS:	.00	49,998.00	.00	50,000.00	99,998.00		
970209	23	Mass. Family Institute 381 Elliot St. Newton Upper Falls, MA 02164-1130					975.00	975.00		
		Daniels, Matthew E	0938	.00	.00	.00	975.00	975.00	08/20/1997	
			TOTALS:	.00	.00	.00	975.00	975.00		
950189	12	Mass. Family Planning Association c/o CFC 337 Hanover St. Fall River, MA 02720-			6,450.00		6,450.00	12,900.00		
		Governmental Strategies, Inc.,	0051	.00	6,450.00	.00	6,450.00	12,900.00	01/13/1997	
			TOTALS:	.00	6,450.00	.00	6,450.00	12,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950230	7	Mass. Farm Bureau Federation			9,991.00		9,577.00	19,568.00		
		466 Chestnut St								
		Ashland, MA 01721-2299								
		Comstock, Pam	0192	.00	3,000.00	.00	3,000.00	6,000.00	01/16/1997	
		Gillespie, Douglas P	0375	.00	6,666.00	.00	6,000.00	12,666.00	01/05/1997	
			TOTALS:	.00	9,666.00	.00	9,000.00	18,666.00		
950681	3	Mass. Federation of Business and Professional Women			.00		.00	.00		
		24 Pilgrims Path								
		Sudbury, MA 01776-								
		Hoyt, Sally M	0572	.00	.00	.00	.00	.00	01/01/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950272	6	Mass. Federation of Teachers, AFT, AFL-CIO			53,122.00		53,966.00	107,088.00		
		38 Chauncy Street								
		Suite 402								
		Boston, MA 02111-								
		Canavan, Michael F	0091	.00	33,533.00	.00	32,464.00	65,997.00	02/11/1997	
		Walsh, Esq., John Coleman	0082	.00	15,859.00	.00	16,494.00	32,353.00	02/28/1997	
			TOTALS:	.00	49,392.00	.00	48,958.00	98,350.00		
950270	3	Mass. Fine Art Auctioneers, Inc.			11,667.00		8,333.00	20,000.00		
		357 Main St.								
		Bolton, MA 01740-								
		McDonough, Richard W	0081	.00	11,667.00	.00	8,333.00	20,000.00	01/15/1997	
			TOTALS:	.00	11,667.00	.00	8,333.00	20,000.00		
950165	8	Mass. Food Association			59,650.00		10,257.00	69,907.00		
		31 Milk St., Suite 220								
		Boston, MA 02109-								
		Barry, Robert	0478	.00	10,000.00	.00	10,000.00	20,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		

Barry, Robert 0478 .00 10,000.00 .00 10,000.00 20,000.00 01/14/1997
TOTALS: .00 10,000.00 .00 10,000.00 20,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950151	4	Mass. Gaming Association Guild Associates, Attn: Dick Guild 100 Boylston St, Suite 1050 Boston, MA 02116-			3,000.00		1,500.00	4,500.00		
		Malloy & Associates, William F.	0694	.00	3,000.00	.00	1,500.00	4,500.00	01/22/1997	
			TOTALS:	.00	3,000.00	.00	1,500.00	4,500.00		
950473	23	Mass. Gay & Lesbian Political Caucus PO Box 246 State House Boston, MA 02133-			656.00			656.00		
		Boring, Barbara L	0383	.00	656.00	.00	.00	656.00	01/17/1997	
			TOTALS:	.00	656.00	.00	.00	656.00		
950960	10	Mass. General Hospital Fruit St. Boston, MA 02114-			14,600.00		14,600.00	29,200.00		
		Durant M.D., Assistant Director, Thomas S	0807	.00	14,600.00	.00	14,600.00	29,200.00	01/14/1997	
			TOTALS:	.00	14,600.00	.00	14,600.00	29,200.00		
950939	10	Mass. General Hospital / Spaulding Rehabilitation Hospital Co. 55 Fruit St Boston, MA 02114-			30,000.00		25,000.00	55,000.00		
		Andover Strategies,	0860	.00	30,000.00	.00	25,000.00	55,000.00	01/14/1997	
			TOTALS:	.00	30,000.00	.00	25,000.00	55,000.00		
950486	9	Mass. Government Land Bank 75 Federal St. 10th floor Boston, MA 02110-			12,000.00		12,000.00	24,000.00		
		Kearney, Dennis J	0188	.00	12,000.00	.00	12,000.00	24,000.00	02/03/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950644	12	Mass. Head Start Directors Assoc.			6,000.00		6,000.00	12,000.00		
		178 Tremont St.								
		Boston, MA 02111-								
		Orsino Consulting,	0870	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
960027	2	Mass. Health and Educational Facilities Authority			8,010.00		10,500.00	18,510.00		
		99 Summer St., Suite 1000								
		Boston, MA 02110-								
		Mass. Bay Associates, Inc.,	0483	.00	8,010.00	.00	10,500.00	18,510.00	01/17/1997	
			TOTALS:	.00	8,010.00	.00	10,500.00	18,510.00		
970224	18	Mass. Health and Educational Facilities Authority ("HEFA")					2,500.00	2,500.00		
		99 Summer Street								
		Suite 1000								
		Boston, MA 02110-1240								
		Chayet, Neil L	0032	.00	.00	.00	2,500.00	2,500.00	09/30/1997	
			TOTALS:	.00	.00	.00	2,500.00	2,500.00		
970208	3	Mass. Hearing Aid Society					3,150.00	3,150.00		
		16 Temple Place								
		Boston, MA 02111-								
		Cignoli, Anthony L	0590	.00	.00	.00	3,150.00	3,150.00	07/15/1997	
			TOTALS:	.00	.00	.00	3,150.00	3,150.00		
950530	11	Mass. High Technology Council, Inc.			97,925.00		70,308.00	168,233.00		
		1601 Trapelo Road								
		Waltham, MA 02154-								
		Anderson, Christopher R	0410	.00	36,330.00	.00	35,616.00	71,946.00	01/15/1997	
		Foley, Howard P	0411	.00	56,290.00	.00	28,805.00	85,095.00	01/15/1997	
			TOTALS:	.00	92,620.00	.00	64,421.00	157,041.00		

TOTALS: .00 92,620.00 .00 64,421.00 157,041.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950490	10	MASS. HOSPITAL ASSOCIATION 5 NEW ENGLAND EXECUTIVE PARK BURLINGTON, MA 01803-			98,425.00		112,828.00	211,253.00		
		BARKER, THOMAS R	0543	.00	.00	.00	.00	.00	07/01/1997	
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	.00	.00	5,000.00	5,000.00	12/18/1997	
		FLYNN, BERNARD D	0475	.00	.00	.00	.00	.00	01/15/1997	
		GENS, TIMOTHY F	0655	.00	45,000.00	.00	15,000.00	60,000.00	02/05/1997	
		GIBBONS, ROBERT E	0077	.00	44,000.00	.00	46,288.00	90,288.00	01/22/1997	
		HOLLANDER, RONALD M	0266	.00	1,723.00	.00	2,010.00	3,733.00	01/23/1997	
		KIRKPATRICK, JAMES T	0851	.00	1,423.00	.00	3,433.00	4,856.00	02/08/1997	
		KIRLE, LESLIE E	0881	.00	2,065.00	.00	2,497.00	4,562.00	04/03/1997	
		MADDEN, CLARE	0940	.00	.00	.00	11,582.00	11,582.00	07/15/1997	
			TOTALS:	.00	94,211.00	.00	85,810.00	180,021.00		
950096	2	MASS. HOUSING FINANCE AGENCY 1 BEACON ST BOSTON, MA 02108-			26,000.00		20,000.00	46,000.00		
		MURPHY, JR, JOHN E	0026	.00	14,000.00	.00	8,000.00	22,000.00	01/15/1997	
		RYAN, WILLIAM H	0033	.00	12,000.00	.00	12,000.00	24,000.00	02/05/1997	
			TOTALS:	.00	26,000.00	.00	20,000.00	46,000.00		
970088	2	MASS. HOUSING PARTNERSHIP FUND TWO OLIVER ST. BOSTON, MA 02109-			4,550.00		6,300.00	10,850.00		
		QUINN & MORRIS,	0039	.00	4,550.00	.00	6,300.00	10,850.00	03/18/1997	
			TOTALS:	.00	4,550.00	.00	6,300.00	10,850.00		
950302	1	MASS. INDEPENDENT AUTOMOBILE DEALERS ASSOC. INC. P.O. BOX 646 NORTH CHELMSFORD, MA 01863-			12,000.00		12,000.00	24,000.00		
		HICKEY ASSOCIATES, BRIAN S	0030	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950282	12	Mass. Independent Child Care Organization 138 North Quinsigamond Ave. Shrewsbury, MA 01545-			2,088.00		3,388.00	5,476.00		
		Eid, Cynthia A	0353	.00	.00	.00	3,000.00	3,000.00	09/09/1997	
		Victory Group, The,	0618	.00	1,700.00	.00	.00	1,700.00	01/14/1997	02/28/1
			TOTALS:	.00	1,700.00	.00	3,000.00	4,700.00		
960513	9	Mass. Industrial Finance Agency 75 Federal St. Boston, MA 02110-			12,000.00		12,000.00	24,000.00		
		Kearney, Dennis J	0188	.00	12,000.00	.00	12,000.00	24,000.00	02/03/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950580	3	Mass. Insight 1030 Mass. Ave Cambridge, MA 02132-			13,000.00		6,500.00	19,500.00		
		Davis, Sally B	0679	.00	6,000.00	.00	3,500.00	9,500.00	02/20/1997	
		Guenther, William H	0491	.00	7,000.00	.00	3,000.00	10,000.00	02/20/1997	
			TOTALS:	.00	13,000.00	.00	6,500.00	19,500.00		
970164	6	Mass. Institute of Technology 77 Mass. Ave. Physical Plant, Room E18-260 Cambridge, MA 02139-			10,000.00		36,000.00	46,000.00		
		Mass. Bay Associates, Inc.,	0483	.00	10,000.00	.00	36,000.00	46,000.00	06/20/1997	
			TOTALS:	.00	10,000.00	.00	36,000.00	46,000.00		
970123	11	Mass. Internet Service Providers Coalition 4 Fuller St Brookline, MA 02146-			8,800.00		6,800.00	15,600.00		
		Hall, Jackson C	0070	.00	4,900.00	.00	3,500.00	8,400.00	01/13/1997	
		Hubschman, Harold	0839	.00	1,800.00	.00	1,800.00	3,600.00	01/22/1997	10/01/1
		Meredith, Judith C	0069	.00	2,100.00	.00	1,500.00	[illegible]	01/15/1997	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950069	2	Mass. Investments Advisors Group c/o Mass. Financial Services 500 Boylston St Boston, MA 02116-			5,000.00		5,625.00	10,625.00		
		Shanley Fleming & Associates,	0333	.00	5,000.00	.00	5,625.00	10,625.00	01/21/1997	
			TOTALS:	.00	5,000.00	.00	5,625.00	10,625.00		
950547	15	Mass. Judges Conference 1 Kimball Ct. Melrose, MA 02176-			3,750.00		3,750.00	7,500.00		
		McDonough, Joseph B	0484	.00	3,750.00	.00	3,750.00	7,500.00	01/15/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950217	14	Mass. Laborers' District Council 7 Laborers Way Hopkinton, MA 01748-			21,250.00		26,625.00	47,875.00		
		Hammond, Toby L	0837	.00	11,250.00	.00	11,250.00	22,500.00	01/22/1997	
		Snow, Courtney and Associates,	0057	.00	9,250.00	.00	14,625.00	23,875.00	01/14/1997	
			TOTALS:	.00	20,500.00	.00	25,875.00	46,375.00		
950003	17	Mass. Land Title Association 50 Federal St Boston, MA 02110-			2,500.00		2,000.00	4,500.00		
		Chayet, Neil L	0032	.00	2,500.00	.00	2,000.00	4,500.00	01/31/1997	
		Crane Jr., Esq., Robert Q	0001	.00	.00	.00	.00	.00	04/28/1997	
			TOTALS:	.00	2,500.00	.00	2,000.00	4,500.00		
950769	3	Mass. Landlords Assoc., Inc. One Beacon St Suite 2400 Boston, MA 02108-			6,000.00		6,000.00	12,000.00		
		Sheehy, Shawn K	0133	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950037	15	MASS. LAW REFORM INSTITUTE 99 CHAUNCEY ST SUITE 500 BOSTON, MA 02111-1722			17,893.00		14,230.00	32,123.00		
	L	BATES, KELLY F	0633	.00	8,200.00	.00	8,200.00	16,400.00	01/22/1997	
		CRONIN, NEIL F	0504	.00	4,500.00	.00	2,250.00	6,750.00	01/29/1997	
		MEREDITH AND ASSOCIATES,	0071	.00	2,500.00	.00	2,500.00	5,000.00	01/15/1997	
		WINSOR, ERNEST	0011	.00	2,693.00	.00	1,280.00	3,973.00	01/17/1997	
			TOTALS:	.00	17,893.00	.00	14,230.00	32,123.00		
970071	10	MASS. LEAGUE OF COMMUNITY HEALTH CENTERS AND NEIGHBORHOOD HEA 100 BOYLSTON ST. SUITE 700 BOSTON, MA 02116-			12,000.00		12,000.00	24,000.00		
		TRAYLOR, W. GEORGE	0073	.00	12,000.00	.00	12,000.00	24,000.00	02/05/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950191	15	MASS. LEGAL ASSISTANCE CORP. 11 BEACON ST., SUITE 820 BOSTON, MA 02108-			6,000.00		6,000.00	12,000.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	01/10/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950126	3	MASS. LOBSTERMEN'S ASSOCIATION PO BOX 600 8 OTIS PL. SCITUATE, MA 02066-			10,000.00		10,000.00	20,000.00		
		HOLWAY, JAMES W	0393	.00	5,000.00	.00	5,000.00	10,000.00	02/24/1997	
		RYAN, WILLIAM H	0033	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950592	21	MASS. LODGING ASSOC. 7 LIBERTY SQUARE, SUITE 200 BOSTON, MA 02109-			7,500.00		7,500.00	15,000.00		
	L	COHEN, GERALD M	0316	.00	7,500.00	.00	7,500.00	15,000.00	01/08/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
950122	5	MASS. MANUFACTURED HOUSING ASSOCIATION PO BOX 2183 WEST PEABODY, MA 01960-			12,000.00		15,537.00	27,537.00		
		HICKEY ASSOCIATES, BRIAN S	0030	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
	E	TUCHMAN, ROBERT	0644	.00	.00	00	3,537.00	3,537.00	01/14/1997	
			TOTALS:	.00	12,000.00	.00	15,537.00	27,537.00		
950298	3	MASS. MARINE TRADES ASSOC. 72 CROSBY CIR. OSTERVILLE, MA 02655-			3,000.00		3,000.00	6,000.00		
	L	SPILLANE, JOHN W	0132	.00	3,000.00	.00	3,000.00	6,000.00	01/24/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
960106	13	MASS. MEDICAL MALPRACTICE REINSURANCE PLAN 95A TURNPIKE RD. WESTBOROUGH, MA 01581-			12,000.00		7,000.00	19,000.00		
		MCDONALD, BRIAN J	0471	.00	6,000.00	.00	3,500.00	9,500.00	01/15/1997	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	6,000.00	.00	3,500.00	9,500.00	01/24/1997	
			TOTALS:	.00	12,000.00	.00	7,000.00	19,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950336	10	Mass. Medical Society 1440 Main St Waltham, MA 02154-			222,983.00		239,011.00	461,994.00		
	L	Alagero, Charles T	0339	.00	5,499.00	.00	17,833.00	23,332.00	01/10/1997	
		Grant, Joseph M	0173	.00	75,000.00	.00	.00	75,000.00	01/07/1997	
		Kelly, Michael J	0439	.00	13,750.00	.00	400.00	14,150.00	01/06/1997	
		Robertson, Sara	0878	.00	6,035.00	.00	13,940.00	19,975.00	03/24/1997	
		Ryder, William J	0447	.00	4,959.00	.00	2,920.00	7,879.00	01/06/1997	
		Shestakofsky, Stephen	0875	.00	3,038.00	.00	3,115.00	6,153.00	03/21/1997	
		Wallace, Ronna B	0628	.00	6,000.00	.00	.00	6,000.00	01/07/1997	
			TOTALS:	.00	114,281.00	.00	38,208.00	152,489.00		
950278	12	Mass. Mental Health Counselors Association PO Box 1493 Arlington, MA 02174-			4,270.00		4,230.00	8,500.00		
	L	Regina Villa Associates,	0551	.00	4,270.00	.00	4,230.00	8,500.00	01/27/1997	
			TOTALS:	.00	4,270.00	.00	4,230.00	8,500.00		
950108	2	Mass. Mortgage Association 114 A Mass. Ave. Arlington, MA 02174-			4,700.00		9,375.00	14,075.00		
		Hickey Associates, Brian S	0030	.00	4,700.00	.00	.00	4,700.00	01/14/1997	06/30/1
		Sousa, Stephen E	0007	.00	4,700.00	.00	9,375.00	14,075.00	01/03/1997	
			TOTALS:	.00	9,400.00	.00	9,375.00	18,775.00		
950262	2	Mass. Mortgage Bankers Association 19 Temple Place, Suite 400 Boston, MA 02111-			14,500.00		14,500.00	29,000.00		
		Shanley Fleming & Associates,	0333	.00	12,000.00	.00	12,000.00	24,000.00	01/21/1997	
		Zuber, Susan	0643	.00	2,500.00	.00	2,500.00	5,000.00	02/18/1997	
			TOTALS:	.00	14,500.00	.00	14,500.00	29,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950625	25	Mass. Motor Transportation Assoc.			10,000.00		5,000.00	15,000.00		
		80 Blanchard Rd								
		Burlington, MA 01803-								
		Burke Strategies,	0533	.00	10,000.00	.00	5,000.00	15,000.00	01/08/1997	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
950301	1	Mass. Motorcycle Business Assoc., Inc.			4,200.00		4,200.00	8,400.00		
		One Beacon St								
		Suite 2400								
		Boston, MA 02108-3106								
		Sheehy, Shawn K	0133	.00	4,200.00	.00	4,200.00	8,400.00	01/14/1997	
			TOTALS:	.00	4,200.00	.00	4,200.00	8,400.00		
950174	9	Mass. Municipal Association			57,365.00		63,300.00	120,665.00		
		60 Temple Pl.								
		Boston, MA 02111-								
		Baier, David P	0128	.00	25,215.00	.00	26,146.00	51,361.00	01/15/1997	
		Beckwith, Geoffrey C	0452	.00	6,673.00	.00	7,033.00	13,706.00	01/15/1997	
		Hartshorn, Heather L	0922	.00	.00	.00	7,038.00	7,038.00	07/09/1997	
		Johnson, Marie E	0129	.00	10,462.00	.00	.00	10,462.00	01/15/1997	
		Kezer III, Thatcher W	0605	.00	7,500.00	.00	8,088.00	15,588.00	01/15/1997	
		Lucas, Melinda J	0288	.00	1,339.00	.00	1,325.00	2,664.00	01/15/1997	
		Robertson, John	0130	.00	6,175.00	.00	13,670.00	19,845.00	01/15/1997	
			TOTALS:	.00	57,364.00	.00	63,300.00	120,664.00		
950465	9	Mass. Municipal Auditors & Accountants Assoc.			2,314.00		1,873.00	4,187.00		
		Broadway								
		City Hall								
		Everett, MA 02149-								
	L	Passales, Charles T	0372	.00	.00	.00	.00	.00	01/01/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950241	26	Mass. Municipal Wholesale Electric Company			30,236.00		35,322.00	65,558.00		
		P.O. Box 426								
		Moody St.								
		Ludlow, MA 01056-								
		Epstein, Caren S	0402	.00	912.00	.00	2,774.00	3,686.00	01/02/1997	
		Ferriter, Maurice J	0181	.00	304.00	.00	.00	304.00	01/06/1997	
		Rodophele, Robert P	0072	.00	23,742.00	.00	19,899.00	43,641.00	01/10/1997	
		Sjosten, David A	0401	.00	1,659.00	.00	3,042.00	4,701.00	01/02/1997	
			TOTALS:	.00	26,617.00	.00	25,715.00	52,332.00		
950351	13	Mass. Mutual Life Insurance, Co.			52,618.00		75,303.00	127,921.00		
		1295 State St								
		Springfield, MA 01111-0001								
		Abbott, John L	0261	.00	3,000.00	.00	2,846.00	5,846.00	02/24/1997	
		Dever, Jr, Edward J	0106	.00	45,000.00	.00	45,000.00	90,000.00	01/23/1997	
		Donoghue, Barrett & Singal, P.C.,	0005	.00	.00	.00	20,000.00	20,000.00	11/05/1997	
		Fisher, William B	0267	.00	533.00	.00	1,134.00	1,667.00	01/09/1997	
		Rich, Tracy L	0855	.00	2,000.00	.00	2,100.00	4,100.00	02/24/1997	
			TOTALS:	.00	50,533.00	.00	71,080.00	121,613.00		
950671	23	Mass. NARAL			5,917.00		4,400.00	10,317.00		
		Statler Building								
		20 Park Plaza								
		Boston, MA 02116-4399								
		MacEachern, Kristin M	0497	.00	4,125.00	.00	4,400.00	8,525.00	03/05/1997	01/09/1
			TOTALS:	.00	4,125.00	.00	4,400.00	8,525.00		
950423	3	Mass. Newspaper Publishers Assoc.			5,107.00		6,045.00	11,152.00		
		70 Washington Street								
		Salem, MA 01970-								
		Plante, Jr., William L	0292	.00	5,000.00	.00	6,000.00	11,000.00	01/09/1997	
			TOTALS:	.00	5,000.00	.00	6,000.00	11,000.00		

PLANTE, JR., WILLIAM L 0292 .00 5,000.00 .00 6,000.00 11,000.00 01/09/1997

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950438	23	Mass. Nursery and Landscape Assoc.			4,244.00		4,427.00	8,671.00		
		HC 32, P.O. Box 121A								
		Owls Head, ME 04854-								
		Gillett, Jr., Henry S	0166	.00	4,000.00	.00	4,000.00	8,000.00	01/02/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
950427	10	Mass. Nurses Association			58,341.00		55,838.00	114,179.00		
		340 Turnpike St								
		Canton, MA 02021-								
		Craven, Gloria A	0395	.00	27,156.00	.00	22,967.00	50,123.00	01/13/1997	
		Feldberg, Roslyn L	0303	.00	11,673.00	.00	12,486.00	24,159.00	01/08/1997	
		Lewis O'Connor, Annie	0891	.00	1,455.00	.00	216.00	1,671.00	04/18/1997	
		Pomfret, Jacqueline M	0639	.00	14,062.27	.00	15,698.00	29,760.27	01/09/1997	
			TOTALS:	.00	54,346.27	.00	51,367.00	105,713.27		
950466	18	Mass. Oilheat Council			13,920.00		13,200.00	27,120.00		
		118 Cedar St								
		Wellesley, MA 02181-								
		Capital Associates Inc.,	0659	.00	3,000.00	.00	3,000.00	6,000.00	01/14/1997	
		Ferrante, Michael J	0373	.00	7,200.00	.00	7,200.00	14,400.00	01/21/1997	
		Rolph, Scott K	0781	.00	3,600.00	.00	3,600.00	7,200.00	01/21/1997	
			TOTALS:	.00	13,800.00	.00	13,800.00	27,600.00		
950816	10	Mass. Organization of Nurse Executives			10,000.00		12,000.00	22,000.00		
		200 Wheeler Road								
		Suite 600								
		Burlington, MA 01803-								
		Governmental Strategies, Inc.,	0051	.00	10,000.00	.00	12,000.00	22,000.00	01/13/1997	
			TOTALS:	.00	10,000.00	.00	12,000.00	22,000.00		
950686	3	Mass. Organizations Vying for the Industry of Entertainment -M.O.			6,000.00		.00	6,000.00		
		544 Main St								
		Boston, MA 02129-								
		Rendon Group, The	0581	.00	6,000.00	.00	.00	6,000.00	02/26/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					18,000.00		7,000.00	25,000.00		
950340	10	Mass. Orthopaedic Assoc.								
		45 Broad Street								
		Boston, MA 02109-								
		Schneiders, Paul A	0088	.00	18,000.00	.00	7,000.00	25,000.00	02/21/1997	
			TOTALS:	.00	18,000.00	.00	7,000.00	25,000.00		
					6,000.00		6,000.00	12,000.00		
950125	3	Mass. Outdoor Advertising Assoc.								
		PO Box 3557								
		Springfield, MA 01101-								
		Ryan, William H	0033	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
					22,500.00		22,500.00	45,000.00		
950022	24	Mass. Package Store Association								
		333 E. Columbus Ave								
		#3								
		Springfield, MA 01105-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	22,500.00	.00	22,500.00	45,000.00	01/27/1997	
			TOTALS:	.00	22,500.00	.00	22,500.00	45,000.00		
					17,146.00		17,303.00	34,449.00		
950429	10	Mass. Pharmacists Association								
		5 Lexington St.								
		Suite 5								
		Waltham, MA 02154-								
		Barry, Linda E	0342	.00	2,000.00	.00	2,160.00	4,160.00	01/17/1997	
		Mass. Bay Associates, Inc.,	0483	.00	15,000.00	.00	15,000.00	30,000.00	01/17/1997	
			TOTALS:	.00	17,000.00	.00	17,160.00	34,160.00		
					10,000.00		10,000.00	20,000.00		
950260	10	Mass. Podiatric Medical Society								
		1 Oak Ave								
		Belmont, MA 02178-								
		Shanley Fleming & Associates,	0333	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		

SHANLEY FLEMING & ASSOCIATES, 0333 .00 10,000.00 .00 10,000.00 20,000.00 01/21/1997
TOTALS: .00 10,000.00 .00 10,000.00 20,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950521	20	MASS. POLICE ASSOCIATION ONE BEACON STREET SUITE 1120 BOSTON, MA 02108-			10,546.00		10,427.00	20,973.00		
		MACHADO, JAMES M	0712	.00	9,300.00	.00	9,300.00	18,600.00	01/13/1997	
			TOTALS:	.00	9,300.00	.00	9,300.00	18,600.00		
950432	17	MASS. PROPERTY INSURANCE UNDERWRITING ASSOC. TWO CENTER PLAZA BOSTON, MA 02108-			.00		.00	.00		
		GOLEMBESKI, JOHN K	0309	.00	.00	.00	.00	.00	01/15/1997	
		PAPPAS, JAMES H	0311	.00	.00	.00	.00	.00	01/15/1997	
	L	TOMMASINO, ROBERT C	0310	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950556	10	MASS. PSYCHIATRIC SOCIETY 40 WASHINGTON ST., SUITE 201 WELLESLEY HILLS, MA 02181-			5,000.00		8,215.00	13,215.00		
		HUB STRATEGIES,	0865	.00	.00	.00	3,215.00	3,215.00	11/10/1997	
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	5,000.00	.00	5,000.00	10,000.00	01/21/1997	
			TOTALS:	.00	5,000.00	.00	8,215.00	13,215.00		
950645	10	MASS. PSYCHOLOGY ASSOC. 14 BEACON ST., #714 BOSTON, MA 02108-			13,090.00		13,500.00	26,590.00		
		ORSINO CONSULTING,	0870	.00	13,090.00	.00	13,500.00	26,590.00	01/13/1997	
			TOTALS:	.00	13,090.00	.00	13,500.00	26,590.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950362	23	Mass. Public Interest Research Group (MassPIRG) 29 Temple Place Boston, MA 02111-			35,722.00		27,305.00	63,027.00		
		Burns, Paul B	0116	.00	7,118.00	.00	4,885.00	12,003.00	01/17/1997	
		Cummings, Deirdre A	0114	.00	4,464.00	.00	5,702.00	10,166.00	03/26/1997	
		Johnston, Elta Lea	0646	.00	1,264.00	.00	1,047.00	2,311.00	01/15/1997	
		Kratka, Joshua R	0115	.00	1,589.00	.00	520.00	2,109.00	01/24/1997	12/01/1
		Perry, Amy	0117	.00	5,172.00	.00	3,550.00	8,722.00	01/16/1997	12/01/1
		Sargent, Jr., Robert M	0113	.00	8,137.00	.00	6,646.00	14,783.00	01/31/1997	
		Scott, Laura	0647	.00	1,686.00	.00	2,093.00	3,779.00	01/16/1997	
		Segal, Jodi	0645	.00	4,425.00	.00	2,093.00	6,518.00	01/16/1997	
		Smith, Kerry	0867	.00	383.00	.00	.00	383.00	01/15/1997	03/31/1
			TOTALS:	.00	34,238.00	.00	26,536.00	60,774.00		
950315	10	Mass. Radiological Society c/o Brennan, Warner & Stackpole 75 State St., 7th Floor Boston, MA 02109-			5,000.00		2,500.00	7,500.00		
		Brennan, Jr., Edward J	0152	.00	5,000.00	.00	2,500.00	7,500.00	02/04/1997	
			TOTALS:	.00	5,000.00	.00	2,500.00	7,500.00		
950930	13	Mass. Regulatory Services 10 Liberty Sq Boston, MA 02109-			24,500.00		25,000.00	49,500.00		
		Brandon Associates, LLC,	0084	.00	24,500.00	.00	25,000.00	49,500.00	01/14/1997	
			TOTALS:	.00	24,500.00	.00	25,000.00	49,500.00		
950231	12	Mass. Rehabilitation Assoc. 67 Pine Street Sudbury, MA 01776-			2,500.00		2,500.00	5,000.00		
		Meredith and Associates,	0071	.00	2,500.00	.00	2,500.00	5,000.00	04/11/1997	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		

SUDBURY, MA 01776

MEREDITH AND ASSOCIATES.

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					1,743.00		99.00	1,842.00		
950632	10	MASS. RESPIRATORY HOSPITAL 2001 WASHINGTON ST BRAINTREE, MA 02184-								
		KALMAN, EDWARD D	0535	.00	1,743.00	.00	99.00	1,842.00	02/03/1997	
			TOTALS:	.00	1,743.00	.00	99.00	1,842.00		
					19,080.00		18,750.00	37,830.00		
950026	8	MASS. RESTAURANT ASSOCIATION 95A TURNPIKE RD WESTBORO, MA 01581-2850								
	L	EID, CYNTHIA A	0353	.00	18,750.00	00	18,750.00	37,500.00	01/14/1997	
			TOTALS:	.00	18,750.00	.00	18,750.00	37,500.00		
					9,000.00		9,000.00	18,000.00		
950273	6	MASS. SECONDARY SCHOOL ADMINISTRATORS ASSOC., INC. 83 CEDAR ST MILFORD, MA 01757-								
		WALSH, ESQ., JOHN COLEMAN	0082	00	9,000.00	.00	9,000.00	18,000.00	02/18/1997	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
					.00		2,000.00	2,000.00		
950910	12	MASS. SENIOR ACTION COUNCIL 186 LINCOLN ST. BOSTON, MA 02111-								
		GREGORY & ASSOCIATES.	0852	.00	.00	00	2,000.00	2,000.00	01/22/1997	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
					3,000.00		6,000.00	9,000.00		
960693	7	MASS. SIERRA CLUB 3 JOY ST BOSTON, MA 02108-								
		MCCAFFREY, JAMES B	0389	.00	3,000.00	00	6,000.00	9,000.00	01/15/1997	
			TOTALS:	.00	3,000.00	.00	6,000.00	9,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950329	10	Mass. Society for Medical Research 73 Princeton St. Suite 311 N. Chelmsford, MA 01863-			7,000.00		7,000.00	14,000.00		
		Higgins-Cavalier, Debra L	0163	.00	.00	.00	.00	.00	01/13/1997	
		Mass. Bay Associates, Inc.,	0483	.00	7,000.00	.00	7,000.00	14,000.00	01/17/1997	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		
950522	23	Mass. Society for the Prevention of Cruelty to Animals (MSPCA) 350 S. Huntington Ave Boston, MA 02130-			36,159.00		36,865.00	73,024.00		
		Brandon Associates, LLC,	0084	.00	6,000.00	.00	6,000.00	12,000.00	03/27/1997	
		Dempsey, Joan E	0853	.00	8,820.00	.00	11,079.00	19,899.00	02/21/1997	
		Holmquist, Kara L	0663	.00	13,720.00	.00	15,522.00	29,242.00	01/22/1997	
		Reilly, Patricia A	0662	.00	4,430.00	.00	.00	4,430.00	01/22/1997	05/16/1
			TOTALS:	.00	32,970.00	.00	32,601.00	65,571.00		
950529	12	Mass. Society for the Prevention of Cruelty to Children (MSPCC) 399 Boylston St 3rd floor Boston, MA 02116-			3,202.00		4,241.00	7,443.00		
		Lesko-Hobson, Deirdre M	0642	.00	3,000.00	.00	4,000.00	7,000.00	01/14/1997	
			TOTALS:	.00	3,000.00	.00	4,000.00	7,000.00		
950314	10	Mass. Society of Anesthesiologists co Edw. Brennan, Warner & Stackpole 75 State St., 7th Floor Boston, MA 02109-			12,500.00		12,500.00	25,000.00		
		Brennan, Jr., Edward J	0152	.00	12,500.00	.00	12,500.00	25,000.00	02/04/1997	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950480	3	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.			30,065.00		30,035.00	60,100.00		
		105 CHAUNCY STREET								
		BOSTON, MA 02111-								
		CASSIDY & ASSOCIATES,	0023	.00	30,000.00	.00	30,000.00	60,000.00	01/22/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950386	10	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS			65,000.00		.00	65,000.00		
		P.O. BOX 557								
		SUDBURY, MA 01776-								
		CORRY ASSOCIATES,	0745	.00	65,000.00	.00	.00	65,000.00	02/06/1997	
			TOTALS:	.00	65,000.00	.00	.00	65,000.00		
950190	10	MASS. SOCIETY OF HEALTH-SYSTEMS PHARMACISTS (MSHP)			5,940.00		5,940.00	11,880.00		
		c/o BOSTON MEDICAL CENTER, PHARMACY								
		88 EAST NEWTON ST								
		BOSTON, MA 02118-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	5,940.00	.00	5,940.00	11,880.00	01/21/1997	
			TOTALS:	.00	5,940.00	.00	5,940.00	11,880.00		
950820	3	MASS. SOCIETY OF INDEPENDENT ACCOUNTANTS			4,500.00		4,500.00	9,000.00		
		P.O. BOX 85								
		ONSET, MA 02558-								
		GILLETT, JR., HENRY S	0166	.00	4,500.00	.00	4,500.00	9,000.00	01/02/1997	
			TOTALS:	.00	4,500.00	.00	4,500.00	9,000.00		
950928	10	MASS. SOCIETY OF NATUROPATHIC PHYSICIANS			4,200.00		4,200.00	8,400.00		
		172 STATE STREET, #1								
		NEWBURYPORT, MA 01950-								
		MEREDITH AND ASSOCIATES,	0071	.00	4,200.00	.00	4,200.00	8,400.00	02/24/1997	
			TOTALS:	.00	4,200.00	.00	4,200.00	8,400.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950109	10	Mass. Society of Optometrists 101 Tremont St, Suite 600 Boston, MA 02108-			21,800.00		22,580.00	44,380.00		
		Hickey Associates, Brian S	0030	.00	19,800.00	.00	19,800.00	39,600.00	01/14/1997	
		Lawless, Richard T	0619	.00	2,000.00	.00	2,780.00	4,780.00	01/14/1997	
			TOTALS:	.00	21,800.00	.00	22,580.00	44,380.00		
950606	10	Mass. Society of Oral and Maxillofacial Surgeons 316 Washington Street Norwell, MA 02061-			5,000.00		.00	5,000.00		
		Hinckley Allen Policy Management,	0530	.00	5,000.00	.00	.00	5,000.00	01/21/1997	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		
970059	10	Mass. Society of Perfusion PO Box 675 Hudson, MA 01749-			5,000.00		5,000.00	10,000.00		
		Pezzella, Paul M	0094	.00	5,000.00	.00	5,000.00	10,000.00	01/16/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950070	8	Mass. Soft Drink Association c/o 15 Perwal St. Industrial Park Route 1 Norwood, MA 02062-			34,000.00		17,000.00	51,000.00		
		Shanley Fleming & Associates,	0333	.00	34,000.00	.00	17,000.00	51,000.00	01/21/1997	
			TOTALS:	.00	34,000.00	.00	17,000.00	51,000.00		
950665	12	Mass. Speech Language Hearing Assoc c/o Center for Assoc. Management 200 Reservoir St., Suite 309A Needham, MA 02194-			7,000.00		6,000.00	13,000.00		
	L	Regina Villa Associates,	0551	.00	7,000.00	.00	6,000.00	13,000.00	01/27/1997	
			TOTALS:	.00	7,000.00	.00	6,000.00	13,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970032	23	Mass. Sportsmens Council PO Box 771 Barre, MA 01005-			5,107.00		7,737.00	12,844.00		
	L	Berube, Thomas H	0846	.00	1,200.00	.00	.00	1,200.00	02/05/1997	
	L	Kellstrand, John E	0847	.00	3,400.00	.00	6,817.00	10,217.00	02/05/1997	
			TOTALS:	.00	4,600.00	.00	6,817.00	11,417.00		
950090	1	Mass. State Auto Dealers Assoc., Inc 59 Temple Place Boston, MA 02111-			36,500 00		36,500.00	73,000.00		
		Holmes, James W	0377	.00	500.00	.00	500.00	1,000.00	01/08/1997	
		Hurrell, James P	0025	.00	36,000.00	.00	36,000.00	72,000.00	01/24/1997	
			TOTALS:	.00	36,500.00	.00	36,500.00	73,000.00		
950613	6	Mass. State Colleges Council of Presidents North Adams State College Church Street North Adams, MA 01247-			18,900.00		18,900.00	37,800.00		
		White Associates, Inc., Robert	0061	.00	18,900.00	.00	18,900.00	37,800.00	01/24/1997	
			TOTALS:	.00	18,900.00	.00	18,900.00	37,800.00		
950493	20	Mass. State Police Commissioned Officers Association Terminal D Logan Airport East Boston, MA 02128-			6,000.00		3,600 00	9,600.00		
		Orsino Consulting,	0870	.00	6,000.00	.00	3,600.00	9,600.00	01/13/1997	
			TOTALS:	.00	6,000.00	.00	3,600.00	9,600.00		
950451	23	Mass. Taxpayers Foundation, Inc 24 Province St Boston, MA 02108-			3,540.00		1,640.00	5,180.00		
		Adams, Stephen J	0376	.00	1,200.00	.00	.00	1,200.00	02/07/1997	
		Widmer, Michael J	0346	.00	2,340.00	.00	1,640.00	3,980.00	03/18/1997	
			TOTALS:	.00	3,540.00	.00	1,640.00	5,180.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950679	6	MASS. TEACHERS ASSOCIATION 20 ASHBURTON PL BOSTON, MA 02108-			117,250.00		55,155.00	172,405.00		
		ANDELMAN, FREDERICK	0737	.00	.00	.00	.00	.00	01/15/1997	
		BONNER, GUESSIPINA	0567	.00	14,878.00	.00	1,139.00	16,017.00	01/15/1997	
		CLARKE, ANN	0752	.00	.00	.00	.00	.00	01/15/1997	
		DEVLIN, RALPH	0913	.00	.00	.00	1,613.00	1,613.00	01/15/1997	
	E	FITZGERALD, TIMOTHY M	0566	.00	.00	.00	.00	.00	01/15/1997	
		FLANNAGAN, JR., JOHN H	0569	.00	26,286.00	.00	16,923.00	43,209.00	01/15/1997	
		ISAACSON, ARLINE R	0573	.00	22,639.00	.00	6,934.00	29,573.00	01/15/1997	
		JOHNSON, JULIA K	0568	.00	26,286.00	.00	24,432.00	50,718.00	01/15/1997	
		POLIDORI, JOHN	0344	.00	23,318.00	.00	.00	23,318.00	01/15/1997	
		SULLIVAN, EDWARD P	0585	.00	3,508.00	.00	.00	3,508.00	01/15/1997	
		TODD, NORA E	0736	.00	.00	.00	1,251.00	1,251.00	01/15/1997	
			TOTALS:	.00	116,915.00	.00	52,292.00	169,207.00		
970089	11	MASS. TECHNOLOGY COLLABORATIVE 75 NORTH DRIVE WESTBOROUGH, MA 01581-			16,000.00		.00	16,000.00		
		ML STRATEGIES, INC.,	0840	.00	16,000.00	.00	.00	16,000.00	03/21/1997	
			TOTALS:	.00	16,000.00	.00	.00	16,000.00		
950561	4	MASS. THOROUGHBRED BREEDERS ASSOC. INC. PO BOX 126 BOSTON, MA 02133-			3,000.00		.00	3,000.00		
		HOLWAY & ASSOCIATES,	0279	.00	3,000.00	.00	.00	3,000.00	02/26/1997	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
950281	9	MASS. TOWN CLERKS ASSOCIATION TOWN HALL 41 COCHITUATE RD. WAYLAND, MA 01778-			5,100.00		5,600.00	10,700.00		

Run Date: 2/3/98 6:23:31 PM

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					18,000.00		18,000.00	36,000.00		
950612	25	Mass. Turnpike Authority 10 Park Plaza Suite 5170 Boston, MA 02116-								
		White Associates, Inc., Robert	0061	.00	18,000.00	.00	18,000.00	36,000.00	02/06/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
							5,000.00	5,000.00		
970192	23	Mass. Vending Assoc. 100 Boylston Boston, MA 02116-								
	E	White Associates, Inc., Robert	0061	.00	.00	.00	5,000.00	5,000.00	07/29/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
					12,000.00		12,000.00	24,000.00		
960525	21	Mass. Visitor Industry Council P.O. Box 1298 Boston, MA 02205-								
		Karol Group, Inc., The,	0888	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
					2,000.00		2,000.00	4,000.00		
950120	7	Mass. Water Pollution Control Assoc., Inc (M.W.P.C.A.) 40 South Porter St Haverhill, MA 01835-								
		Ryan, William H	0033	.00	2,000.00	.00	2,000.00	4,000.00	01/14/1997	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		
					22,500.00		22,500.00	45,000.00		
950576	9	Mass. Water Resource Authority Charlestown Navy Yard 100 First Ave. Boston, MA 02129-								
		Mass. Bay Associates, Inc.,	0483	00	22,500.00	.00	22,500.00	45,000.00	06/26/1997	
			TOTALS:	.00	22,500.00	.00	22,500.00	45,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950385	24	Mass. Wholesalers of Malt Beverages			17,000.00		17,000.00	34,000.00		
		45 School St								
		Boston, MA 02108-								
		Corry Associates,	0745	.00	13,000.00	.00	12,000.00	25,000.00	02/06/1997	
		Stasiowski, John F	0341	.00	4,000.00	.00	5,000.00	9,000.00	01/21/1997	
			TOTALS:	.00	17,000.00	.00	17,000.00	34,000.00		
950518	21	Mass. Wildlife Federation			1,596.00		451.00	2,047.00		
		PO Box 188								
		Concord, MA 01742-								
		Kress, Paul J	0430	.00	.00	.00	.00	.00	01/09/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950001	4	Massasoit Greyhound Association, Inc			23,025.00		3,088.00	26,113.00		
		PO Box 172								
		Raynham, MA 02767-								
		Crane Jr., Esq., Robert Q	0001	.00	20,000.00	.00	.00	20,000.00	03/31/1997	
		Studenski, Paul V	0217	.00	2,600.00	.00	2,600.00	5,200.00	02/04/1997	
			TOTALS:	.00	22,600.00	.00	2,600.00	25,200.00		
970044	3	MassHelp, Inc.			18,000.00		18,000.00	36,000.00		
		99 Summer Street								
		Suite 1000								
		Boston, MA 02110-								
		Mass. Bay Associates, Inc.,	0483	.00	18,000.00	.00	18,000.00	36,000.00	01/17/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
960035	12	Maximus			9,000.00		4,500.00	13,500.00		
		36 Washington St								
		Wellesley Hills, MA 02181-								
		Tremont Communications,	0866	.00	9,000.00	.00	4,500.00	13,500.00	01/13/1997	
			TOTALS:	.00	9,000.00	.00	4,500.00	13,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970021	10	MAY INSTITUTE 940 MAIN STREET P.O. BOX 899 SOUTH HARWICH, MA 02661-			17,500.00		21,000.00	38,500.00		
		ANDOVER STRATEGIES,	0860	.00	17,500.00	.00	21,000.00	38,500.00	02/03/1997	
			TOTALS:	.00	17,500.00	.00	21,000.00	38,500.00		
950735	20	MBTA POLICE ASSOC. 240 SOUTHAMPTON ST. #129 BOSTON, MA 02188-			6,200.00		4,700.00	10,900.00		
		QUINN & MORRIS,	0039	.00	6,200.00	.00	4,700.00	10,900.00	01/17/1997	
			TOTALS:	.00	6,200.00	.00	4,700.00	10,900.00		
970132	17	MCDERMOTT, WILL & EMERY 75 STATE ST., 17TH FLOOR BOSTON, MA 02109-			10,000.00		30,000.00	40,000.00		
		CREMIN, THOMAS E	0087	.00	10,000.00	.00	30,000.00	40,000.00	05/13/1997	
			TOTALS:	.00	10,000.00	.00	30,000.00	40,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950353	16	McDERMOTT/O'NEILL ASSOCIATES ONE BEACON ST., SUITE 1600 BOSTON, MA 02108-			155,837.00		220,484.00	376,321.00		
	E	BAPTISTE, JAMES	0702	.00	11,100.00	.00	24,045.00	35,145.00	01/10/1997	
		CURRAN, SEAN Q	0817	.00	11,268.00	.00	9,625.00	20,893.00	01/10/1997	
		DENTERLEIN, GERALDINE	0671	.00	3,997.00	.00	12,846.00	16,843.00	01/10/1997	
		FERSON, SCOTT	0161	.00	13,150.00	.00	30,368.00	43,518.00	01/10/1997	
		HARRINGTON, ALISON	0937	.00	.00	.00	7,675.00	7,675.00	08/20/1997	
		HOLLAND, WILLIAM E	0815	.00	21,000.00	.00	22,100.00	43,100.00	01/10/1997	
		McDERMOTT, TERENCE P	0109	.00	29,455.00	.00	48,351.00	77,806.00	01/10/1997	
		McPHEE, SHELLY	0936	.00	.00	.00	1,313.00	1,313.00	08/20/1997	
		MILLER, JENNIFER	0954	.00	.00	.00	.00	.00	11/15/1997	
		O'NEILL III, THOMAS P	0110	.00	44,542.00	.00	47,668 00	92,210.00	01/10/1997	
	E	ROBINSON, KIMBERLY M	0721	.00	4,875.00	.00	4,950.00	9,825.00	01/10/1997	
		SMITH, DENNIS A	0335	.00	9,000.00	.00	15,000.00	24,000.00	06/18/1997	
		WALSH, THOMAS P	0240	.00	7,450.00	.00	11,544.00	18,994.00	01/10/1997	
			TOTALS:	.00	155,837.00	.00	235,485.00	391,322.00		
950071	26	MCI TELECOMMUNICATIONS CORPORATION 1 INTERNATIONAL DRIVE RYEBROOK, NY 10573-			18,335.00		16,850.00	35,185.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	18,335.00	.00	16,850.00	35,185.00	01/21/1997	
			TOTALS:	.00	18,335.00	.00	16,850.00	35,185.00		
970162	3	MEAD CORPORATION c/o MULTISTATE ASSOCIATES 515 KING ST. ALEXANDRIA, VA 22314-			.00		2,000.00	2,000.00		
		MURPHY, JR, JOHN E	0026	.00	.00	.00	2,000.00	2,000.00	06/16/1997	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960405	11	MEDIA DROP IN 201 ANN STREET HARTFORD, CT 06103-			15,000.00		15,000.00	30,000.00		
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	15,000.00	.00	15,000.00	30,000.00	01/17/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950029	26	MEDIAONE, FORMERLY CONTINENTAL CABLEVISION, INC. RIVER BEND BUSINESS PARK 6 CAMPANELLI DR. ANDOVER, MA 01810-			18,000.00		18,049.00	36,049.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	18,000.00	.00	18,000.00	36,000.00	03/14/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
960783	10	MELROSE WAKEFIELD HEALTHCARE CORP. 585 LEBANON ST MELROSE, MA 02176-			4,800.00		4,800.00	9,600.00		
		MINAHAN, ALFRED A	0552	.00	4,800.00	.00	4,800.00	9,600.00	05/01/1997	
			TOTALS:	.00	4,800.00	.00	4,800.00	9,600.00		
950821	10	MEMORIAL HEALTH CARE, FORMERLY MEDICAL CENTER OF CENTRAL MASS. 119 BELMONT ST WORCESTER, MA 01605-			75,105.00		65,250.00	140,355.00		
		CASSIDY & ASSOCIATES,	0023	.00	75,000.00	.00	65,000.00	140,000.00	01/22/1997	
			TOTALS:	.00	75,000.00	.00	65,000.00	140,000.00		
950308	12	MENTAL HEALTH CORPORATION OF MASSACHUSETTS 59 TEMPLE PL., SUITE 662 BOSTON, MA 02111-			7,200.00		10,800.00	18,000.00		
		FIERRO III, BENJAMIN	0151	.00	.00	.00	5,550.00	5,550.00	10/23/1997	
		LYNCH, PATRICIA A	0143	.00	7,200.00	.00	5,250.00	12,450.00	01/14/1997	10/16/1
			TOTALS:	.00	7,200.00	.00	10,800.00	18,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950673	19	Merck & Co., Inc			1,671.00		.00	1,671.00		
		PO Box 4								
		WP39-305								
		West Point, PA 19486-0004								
		Closson, Charles S	0555	.00	1,425.00	.00	.00	1,425.00	01/15/1997	
			TOTALS:	.00	1,425.00	.00	.00	1,425.00		
970136	19	Merck-Medco Rx Services of Massachusetts, L.L.C.			6,000.00		10,179.00	16,179.00		
		500 Research Dr.								
		Wilmington, MA 01887-								
		Muse, Michael J	0469	.00	6,000.00	.00	10,000.00	16,000.00	05/14/1997	
			TOTALS:	.00	6,000.00	.00	10,000.00	16,000.00		
950223	16	Meredith & Associates			77,705.00		127,355.00	205,060.00		
		30 Winter Street								
		Boston, MA 02108-								
		Hall, Jackson C	0070	.00	35,055.00	.00	41,805.00	76,860.00	01/13/1997	
		Meredith, Judith C	0069	.00	42,650.00	.00	85,550.00	128,200.00	01/13/1997	
			TOTALS:	.00	77,705.00	.00	127,355.00	205,060.00		
970243	22	Merian Enterprises					15,000.00	15,000.00		
		139 Main Street								
		Brockton, MA 02401-								
		Andover Strategies,	0860	.00	.00	.00	15,000.00	15,000.00	10/28/1997	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950296	2	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. I			9,500.00		14,160.00	23,660.00		
		250 VESEY ST								
		NORTH TOWER, 34TH FLOOR								
		NEW YORK, NY 10281-								
	E	DEANE, MATTHEW P	0898	.00	5,000.00	.00	4,400.00	9,400.00	05/02/1997	
	E	DOHERTY, ROBERT F	0899	.00	1,500.00	.00	1,500.00	3,000.00	05/02/1997	
	E	FORRESTER, JOE EDWARD	0204	.00	3,000.00	.00	3,500.00	6,500.00	05/02/1997	
	E	PARIS, MARK J	0900	.00	.00	.00	760.00	760.00	05/02/1997	
		SMELKINSON, IRA M	0933	.00	.00	.00	2,000.00	2,000.00	08/06/1997	
		TORKELSON, RICHARD (ROY)	0934	.00	.00	.00	2,000.00	2,000.00	08/06/1997	
			TOTALS:	.00	9,500.00	.00	14,160.00	23,660.00		
960468	2	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. II			20,000.00		40,000.00	60,000.00		
		WORLD FINANCIAL CENTER								
		NORTH TOWER								
		NEW YORK, NY 10281-1309								
		FINNEGAN & UNDERWOOD,	0600	.00	20,000.00	.00	40,000.00	60,000.00	03/12/1997	
			TOTALS:	.00	20,000.00	.00	40,000.00	60,000.00		
950176	17	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY			.00		6,000.00	6,000.00		
		700 QUAKER LANE								
		WARWICK, RI 02886-								
		ROBERTSON, PETER T	0563	.00	.00	.00	6,000.00	6,000.00	01/14/1997	
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		
950536	3	METROWEST CHAMBER OF COMMERCE			1,200.00		1,150.00	2,350.00		
		1671 WORCESTER RD								
		SUITE 201								
		FRAMINGHAM, MA 01701-								
		WELTE, A. THEODORE	0426	.00	1,125.00	.00	1,125.00	2,250.00	01/14/1997	
			TOTALS:	.00	1,125.00	.00	1,125.00	2,250.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950047	3	MILLENNIUM HOLDINGS INC. 200 INTERNATIONAL CIRCLE, SUITE 500 HUNT VALLEY, MD 21030-			7,000.00		.00	7,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	7,000.00	.00	.00	7,000.00	03/18/1997	
			TOTALS:	.00	7,000.00	.00	.00	7,000.00		
950042	24	MILLER BREWING COMPANY 200 STATE ST., 9TH FLOOR BOSTON, MA 02109-			30,000.00		30,000.00	60,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	30,000.00	.00	30,000.00	60,000.00	02/06/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
970205	18	MILLSTONE III MINORITY OWNERS 75 STATE ST. BOSTON, MA 02109-					8,775.00	8,775.00		
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	8,775.00	8,775.00	08/01/1997	
			TOTALS:	.00	.00	.00	8,775.00	8,775.00		
950835	16	MINAHAN, ALFRED A. TWO INTERNATIONAL PLACE 19TH FLOOR BOSTON, MA 02111-			2,704.00		3,600.00	6,304.00		
		THURSTON, JENNIFER	0704	.00	2,704.00	.00	3,600.00	6,304.00	01/14/1997	
			TOTALS:	.00	2,704.00	.00	3,600.00	6,304.00		
970038	16	ML GLOBAL, L.L.C. ONE FINANCIAL CENTER BOSTON, MA 02111-			.00		.00	.00		
		TOCCO, STEPHEN P	0869	.00	.00	.00	.00	.00	02/24/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950009	16	ML Strategies, Inc.			98,000.00		98,000.00	196,000.00		
		1 Financial Center								
		Boston, MA 02111-								
		Cronin, M. Patricia	0002	.00	50,000.00	.00	50,000.00	100,000.00	01/22/1997	
		McDermott, William P	0301	.00	25,000.00	.00	25,000.00	50,000.00	01/21/1997	
		Zuckerman, Jan M	0296	.00	23,000.00	.00	23,000.00	46,000.00	01/08/1997	
			TOTALS:	.00	98,000.00	.00	98,000.00	196,000.00		
950130	18	Mobil Oil Corporation			21,000.00		21,000.00	42,000.00		
		150 East 52nd St.								
		Suite 201								
		New York, NY 10022-								
		Coyne, Jr. Esq. P.C., William F.	0019	.00	21,000.00	.00	21,000.00	42,000.00	01/21/1997	
			TOTALS:	.00	21,000.00	.00	21,000.00	42,000.00		
970186	5	Modern Continental Construction Company					5,000.00	5,000.00		
		600 Memorial Drive								
		Cambridge, MA 02139-								
		Mass. Bay Associates, Inc.,	0483	.00	.00	.00	5,000.00	5,000.00	07/15/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
970105	12	MOMS Project, The			15,000.00		00	15,000.00		
		85 E. Newton St								
		M840								
		Boston, MA 02118-								
		Meredith and Associates,	0071	.00	15,000.00	.00	.00	15,000.00	04/11/1997	
			TOTALS:	.00	15,000.00	.00	.00	15,000.00		
950539	7	Monsanto			16,000.00		16,002.00	32,002.00		
		700 14th St., NW, Suite 1100								
		Washington, DC 20005-								
		Gillett, Jr., Henry S	0166	.00	16,000.00	.00	16,002.00	32,002.00	01/21/1997	
			TOTALS:	.00	16,000.00	.00	16,002.00	32,002.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950269	12	Morgan Memorial Goodwill Industries 1010 Harrison Ave. Boston, MA 02119-			5,600.00		3,600.00	9,200.00		
		McDermott/O'Neill & Associates,	0108	.00	2,000.00	.00	.00	2,000.00	01/17/1997	
		Victory Group, The,	0618	.00	3,600.00	.00	3,600.00	7,200.00	04/29/1997	
			TOTALS:	.00	5,600.00	.00	3,600.00	9,200.00		
970114	17	Mortgage Insurance Companies of America 727 Fifteenth St., NW Washington, DC 20005-			12,500.00		10,000.00	22,500.00		
		McDonald, Brian J	0471	.00	10,000.00	.00	5,000.00	15,000.00	04/30/1997	
		Moran, Jr., James J	0197	.00	2,500.00	.00	5,000.00	7,500.00	04/23/1997	
			TOTALS:	.00	12,500.00	.00	10,000.00	22,500.00		
950585	3	Motion Picture Association of America, Inc 1600 Eye St. NW Washington, DC 20006-			10,000.00		20,200.00	30,200.00		
		Corry Associates,	0745	.00	.00	.00	.00	.00	08/19/1997	
		Valas, Frank A	0498	.00	10,000.00	.00	20,000.00	30,000.00	02/06/1997	
			TOTALS:	.00	10,000.00	.00	20,000.00	30,000.00		
950277	21	Motorcycle Industry Council, Inc. 1235 Jefferson Davis Hgwy Arlington, VA 22202-			12,000.00		.00	12,000.00		
		Walsh, Esq., John Coleman	0082	.00	12,000.00	.00	.00	12,000.00	02/18/1997	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		
950943	26	Motorola, Inc 85 Harrison Road Glen Rock, NJ 07542-			27,600.00		.00	27,600.00		
		Corry Associates,	0745	.00	27,600.00	.00	.00	27,600.00	02/14/1997	
			TOTALS:	.00	27,600.00	.00	.00	27,600.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960046	2	MULTISTATE ASSOCIATES INC./CITICORP WASHINGTON, INC.			2,000.00		1,200.00	3,200.00		
		515 KING ST., SUITE 300								
		ALEXANDRIA, VA 22314-								
		MURPHY, JR, JOHN E	0026	.00	2,000.00	.00	1,200.00	3,200.00	01/15/1997	
			TOTALS:	.00	2,000.00	.00	1,200.00	3,200.00		
950244	26	MUNICIPAL ELECTRIC ASSOCIATION OF MASSACHUSETTS, INC.			59,177.00		53,119.00	112,296.00		
		135 KEYES RD.								
		CONCORD, MA 01742-								
		FERRITER, MAURICE J	0181	.00	.00	.00	.00	.00	01/06/1997	
		RODOPHELE, ROBERT P	0072	.00	26,727.00	.00	42,000.00	68,727.00	01/10/1997	
			TOTALS:	.00	26,727.00	.00	42,000.00	68,727.00		
960489	23	MUNICIPAL TAX BUREAU			18,000.00		11,000.00	29,000.00		
		714 MARKET ST.								
		3RD FLOOR								
		PHILADELPHIA, PA 19106-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	18,000.00	.00	11,000.00	29,000.00	01/15/1997	
			TOTALS:	.00	18,000.00	.00	11,000.00	29,000.00		
950917	16	MURPHY, JOHN E. JR., ATTORNEY AT LAW			12,500.00		24,000.00	36,500.00		
		ONE BEACON ST.								
		24TH FLOOR								
		BOSTON, MA 02108-								
		GLYNN, MAUREEN	0050	.00	12,500.00	.00	24,000.00	36,500.00	01/10/1997	
			TOTALS:	.00	12,500.00	.00	24,000.00	36,500.00		
970001	16	MURPHY/BURNS			.00		.00	.00		
		515 KING ST.								
		SUITE 410								
		ALEXANDRIA, VA 22314-								
		BURNS, ROBERT F	0390	.00	.00	.00	.00	.00	01/02/1997	
		MURPHY, RIC	0511	.00	.00	.00	.00	.00	01/02/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
					15,000.00		4,000.00	19,000.00		
970082	22	Museum of Science Science Park Boston, MA 02114-								
	E	Delaney, John W	0273	.00	15,000.00	.00	4,000.00	19,000.00	03/12/1997	
			TOTALS:	.00	15,000.00	.00	4,000.00	19,000.00		
					7,747.00		40,825.00	48,572.00		
950766	13	Mutual of Omaha Insurance Co. Mutual of Omaha Plaza Omaha, NE 68175-								
		Brandon Associates, LLC,	0084	.00	7,747.00	.00	40,825.00	48,572.00	01/14/1997	
			TOTALS:	.00	7,747.00	.00	40,825.00	48,572.00		
					9,000.00		9,000.00	18,000.00		
950370	18	Mutual Oil Company 863 Crescent St PO Box 486 Brockton, MA 02403-								
		White Associates, Inc., Robert	0061	.00	9,000.00	.00	9,000.00	18,000.00	01/24/1997	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
					76,120.00		30,721.00	106,841.00		
950348	14	N.A.G.E. 159 Burgin Parkway Quincy, MA 02169-								
	L	Holway, David	0103	.00	45,000.00	.00	.00	45,000.00	02/26/1997	
	L	McGrath, Raymond F	0102	.00	30,000.00	.00	30,000.00	60,000.00	01/15/1997	
			TOTALS:	.00	75,000.00	.00	30,000.00	105,000.00		
					10,200.00		10,200.00	20,400.00		
950326	22	NAIOP, National Assoc. of Industrial and Office Properties 2150 Washington St. Newton, MA 02162-								
	L	Begelfer, David I	0699	.00	4,200.00	.00	4,200.00	8,400.00	02/21/1997	
		Nylen, Richard A	0156	.00	6,000.00	.00	6,000.00	12,000.00	03/25/1997	
			TOTALS:	.00	10,200.00	.00	10,200.00	20,400.00		

NYLEN, RICHARD A	0156	.00	6,000.00	.00	6,000.00	12,000.00	01/[illegible]/1997
	TOTALS:	.00	10,200.00	.00	10,200.00	20,400.00	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950207	3	NATIONAL ASSOC. OF REHABILITATION PROFESSIONALS IN THE PRIVATE SE			700.00		.00	700.00		
		15 CLIFF RD.								
		GLOUCESTER, MA 01930-								
		FALCONE, CAROL A	0336	.00	700.00	.00	.00	700.00	01/08/1997	
			TOTALS:	.00	700.00	.00	.00	700.00		
950851	22	NATIONAL ASSOC. OF HOUSING & REDEVELOPMENT OFFICIALS (NAHRO)			12,000.00		12,000.00	24,000.00		
		11 BEACON ST								
		BOSTON, MA 02108-								
		GOVERNMENT BUSINESS ASSOCIATES, INC,	0717	.00	12,000.00	.00	12,000.00	24,000.00	01/28/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950853	13	NATIONAL ASSOC. OF INDEPENDENT INSURERS			1,500.00		5,125.00	6,625.00		
		2600 RIVER ROAD								
		DES PLAINES, IL 60018-3286								
		MCDONALD, BRIAN J	0471	.00	750.00	.00	2,000.00	2,750.00	01/14/1997	
		ROBERTSON, PETER T	0563	.00	750.00	.00	3,125.00	3,875.00	01/14/1997	
			TOTALS:	.00	1,500.00	.00	5,125.00	6,625.00		
950422	12	NATIONAL ASSOC. OF SOCIAL WORKERS, MASS. CHAPTER			1,990.00		1,957.00	3,947.00		
		14 BEACON ST, #409								
		BOSTON, MA 02108-								
		SHERMAN, RICHARD C	0674	.00	455.00	.00	454.00	909.00	02/12/1997	
		STEIN, MIRIAM	0371	.00	1,361.00	.00	1,361.00	2,722.00	01/22/1997	
			TOTALS:	.00	1,816.00	.00	1,815.00	3,631.00		
950440	3	NATIONAL FEDERATION OF INDEPENDENT BUSINESS			75,281.00		65,492.00	140,773.00		
		600 NORTH SECOND ST								
		HARRISBURG, PA 17101-								
		BOVIARD, CAROLYN E	0322	.00	37,325.00	.00	35,635.00	72,960.00	01/14/1997	
		KELSCH, ANDREA K	0932	.00	.00	.00	13,837.00	13,837.00	08/01/1997	
			TOTALS:	.00	37,325.00	.00	49,472.00	86,797.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		QRTR 1	QRTR 2	QRTR 3	QRTR 4	Total	Reg. Date	Term. D
960099	21	National Music Foundation, The 70 Kemble Lenox, MA 01240-			.00		.00	.00		
		Reilly Associates/The Commonwealth Group,	0537	.00	.00	.00	.00	.00	02/28/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950445	23	National Organization for Women - Massachusetts 971 Commonwealth Ave Boston, MA 02215-			7,383.00		5,864.43	13,247.43		
		Flynn, Maureen E	0252	.00	7,280.00	.00	910.00	8,190.00	03/19/1997	07/18/1
		Mullin, Andrea J	0941	.00	.00	.00	3,200.00	3,200.00	09/15/1997	
			TOTALS:	.00	7,280.00	.00	4,110.00	11,390.00		
950075	7	National Paint & Coating Association 1500 Rhode Island Ave Washington, DC 20005-			14,250.00		9,500.00	23,750.00		
		Shanley Fleming & Associates,	0333	.00	14,250.00	.00	9,500.00	23,750.00	01/21/1997	
			TOTALS:	.00	14,250.00	.00	9,500.00	23,750.00		
950374	23	National Rifle Association Institute for Legislative Action 11250 Waples Mill Rd Fairfax, VA 22030-					.00	.00		
		Hodgkins, Thomas	0951	.00	.00	.00	.00	.00	11/12/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950869	23	National Smokers Alliance 901 N. Washington St #400 Alexandria, VA 22314-			28.00		.00	28.00		
		Schippers, D. Eric	0729	.00	25.00	.00	.00	25.00	01/15/1997	
			TOTALS:	.00	25.00	.00	.00	25.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950044	7	NATIONAL SOLID WASTE MANAGEMENT ASSOCIATION 4301 CONNECTICUT AVE, N.W. SUITE 300 WASHINGTON, DC 20008-			37,500.00		37,500.00	75,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	37,500.00	.00	37,500.00	75,000.00	04/07/1997	
			TOTALS:	.00	37,500.00	.00	37,500.00	75,000.00		
950874	3	NATIONAL TECHNICAL SERVICES ASSOCIATION 7 WHEELING AVE. WOBURN, MA 01801-			1,500.00		3,000.00	4,500.00		
	L	EID, CYNTHIA A	0353	.00	1,500.00	.00	3,000.00	4,500.00	01/14/1997	
			TOTALS:	.00	1,500.00	.00	3,000.00	4,500.00		
950180	3	NATIONAL WHOLESALE DRUGGISTS' ASSOC.(NWDA) c/o MULTISTATE ASSOC 515 KING STREET SUITE 300 ALEXANDRIA, VA 22314-			2,000.00		.00	2,000.00		
		GLYNN, MAUREEN	0050	.00	2,000.00	.00	.00	2,000.00	02/10/1997	
			TOTALS:	.00	2,000.00	.00	.00	2,000.00		
950139	26	NATL. ELECTRICAL MANUFACTURING ASSOC./MULTISTATE ASSOC 515 KING ST, SUITE 300 ALEXANDRIA, VA 22314-			5,850.00		5,400.00	11,250.00		
		QUINN & MORRIS,	0039	.00	5,850.00	.00	5,400.00	11,250.00	01/17/1997	
			TOTALS:	.00	5,850.00	.00	5,400.00	11,250.00		
970231	12	NEIGHBOR TO NEIGHBOR 678 MASSACHUSETTS AVE. , # 303 CAMBRIDGE, MA 02139-					1,323.00	1,323.00		
		LAM, VALERY A	0944	.00	.00	.00	1,241.00	1,241.00	10/01/1997	
			TOTALS:	.00	.00	.00	1,241.00	1,241.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950078	7	NELRAD			9,000.00		6,750.00	15,750.00		
		ONE BEACON STREET								
		SUITE 1320								
		BOSTON, MA 02116-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	9,000.00	.00	6,750.00	15,750.00	01/21/1997	
			TOTALS:	.00	9,000.00	.00	6,750.00	15,750.00		
950039	22	NEW BOSTON GARDEN CORPORATION			15,000.00		12,500.00	27,500.00		
		438 MAIN ST.								
		BUFFALO, NY 14202-								
		MCCORMACK, MICHAEL J	0834	.00	12,500.00	.00	12,500.00	25,000.00	05/12/1997	
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	2,500.00	.00	.00	2,500.00	06/05/1997	
			TOTALS:	.00	15,000.00	.00	12,500.00	27,500.00		
970039	18	NEW ENERGY VENTURES, NEW ENGLAND			11,665.00		28,445.00	40,110.00		
		441 STUART STREET								
		BOSTON, MA 02116-								
		FIERRO III, BENJAMIN	0151	.00	.00	.00	17,678.00	17,678.00	10/08/1997	
		LYNCH, PATRICIA A	0143	.00	11,665.00	.00	9,750.00	21,415.00	02/19/1997	10/16/1
			TOTALS:	.00	11,665.00	.00	27,428.00	39,093.00		
950413	17	NEW ENGLAND LIFE INSURANCE CO. (THE NEW ENGLAND)			15,000.00		15,000 00	30,000.00		
		501 BOYLSTON ST								
		BOSTON, MA 02116-3700								
		SOUSA, ALVARO M	0199	.00	15,000.00	.00	15,000.00	30,000.00	01/22/1997	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950828	3	NEW ENGLAND ASSOCIATION OF PROFESSIONAL EMPLOYER ORGANIZATIONS			7,500.00		.00	7,500.00		
		C/O GENESIS CONSOLIDATED								
		1666 MASS AVE								
		LEXINGTON, MA 02173-								
		VICTORY GROUP, THE,	0618	.00	7,500.00	.00	.00	7,500.00	01/14/1997	
			TOTALS:	.00	7,500.00	.00	.00	7,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970137	10	NEW ENGLAND BAPTIST HOSPITAL			.00		.00	.00		
		125 PARKER HILL AVE.								
		BOSTON, MA 02120-								
		DOHERTY, EDWARD M	0154	.00	.00	.00	.00	.00	05/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950085	1	NEW ENGLAND BUS TRANSPORTATION ASSOCIATION			3,750.00		3,750.00	7,500.00		
		20 PARK PLAZA #464								
		BOSTON, MA 02116-								
		HURRELL, JAMES P	0025	.00	3,750.00	.00	3,750.00	7,500.00	01/24/1997	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950331	26	NEW ENGLAND CABLE TELEVISION ASSOC., INC.			20,000.00		20,000.00	40,000.00		
		100 GRANDVIEW ROAD								
		SUITE 201								
		BRAINTREE, MA 02184-								
		GILLETT, JR., HENRY S	0166	.00	20,000.00	.00	20,000.00	40,000.00	01/02/1997	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
950488	6	NEW ENGLAND CENTER FOR CHILDREN, FORMERLY N.E. CENTER FOR AUTI			7,800.00		7,800.00	15,600.00		
		33 TURNPIKE RD								
		SOUTHBOROUGH, MA 01772-								
		KEARNEY, DENNIS J	0188	.00	7,800.00	.00	7,800.00	15,600.00	02/03/1997	
			TOTALS:	.00	7,800.00	.00	7,800.00	15,600.00		
950083	3	NEW ENGLAND COIN LAUNDRY & DRY CLEANING ASSOC.			9,000.00		9,000.00	18,000.00		
		90 LOTHROP ST								
		BEVERLY, MA 01915-								
		HURRELL, JAMES P	0025	.00	9,000.00	.00	9,000.00	18,000.00	01/24/1997	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950123	9	New England Collectors Association 1355 Liberty St Springfield, MA 01104-			8,000.00		8,000.00	16,000.00		
		Ryan, William H	0033	.00	8,000.00	.00	8,000.00	16,000.00	01/14/1997	
			TOTALS:	.00	8,000.00	.00	8,000.00	16,000.00		
950346	3	New England Convenience Stores Association 1408 Route One Norwood, MA 02062-			45,028.00		45,000.00	90,028.00		
		Public Policy Systems, Inc,	0101	.00	45,000.00	.00	45,000.00	90,000.00	01/30/1997	
			TOTALS:	.00	45,000.00	.00	45,000.00	90,000.00		
950732	1	New England Dealers Association, Inc. 852 Park Plaza West Suite 208 North Reading, MA 01864-			6,000.00		6,000.00	12,000.00		
		Sheehy, Shawn K	0133	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950153	26	New England Electric System 25 Research Dr. Westborough, MA 01582-			170,374.00		320,085.00	490,459.00		
	E	Aitken, Andrew H	0960	.00	1,643.00	.00	3,184.00	4,827.00	01/15/1997	
		Delurey, Dan C	0700	.00	1,206.00	.00	21,535.00	22,741.00	01/15/1997	
	E	Flynn, Peter G	0795	.00	6,341.00	.00	7,473.00	13,814.00	01/22/1997	
	E	Gray, C. Boyden	0271	.00	.00	.00	.00	.00	01/15/1997	
		Joyce & Joyce Counsellors at Law,	0045	.00	134,925.00	.00	113,925.00	248,850.00	01/21/1997	
		McGee, Michelle R	0042	.00	7,627.00	.00	13,619.00	21,246.00	01/15/1997	
		Newman, Joseph P	0625	.00	5,158.00	.00	13,979.00	19,137.00	01/15/1997	
		Reilly, Lawrence J	0792	.00	655.00	.00	5,171.00	5,826.00	01/15/1997	
	E	Robinson, Thomas G	0799	.00	8,273.00	.00	9,195.00	17,468.00	01/15/1997	
		Sergel, Richard P	0820	.00	2,475.00	.00	15,727.00	18,202.00	01/15/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					10,000.00		1,042.00	11,042.00		
950624	14	New England Farm Workers Council 1628-1640 Main St Springfield, MA 01103-								
	L	Burke Strategies,	0533	.00	10,000.00	.00	1,042.00	11,042.00	01/29/1997	
			TOTALS:	.00	10,000.00	.00	1,042.00	11,042.00		
					5,000.00		5,000.00	10,000.00		
970078	12	New England Farm Workers' Council 1628-1640 Main St. Springfield, MA 01103-								
		Andover Strategies,	0860	.00	5,000.00	.00	5,000.00	10,000.00	01/08/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
					10,000.00		8,000.00	18,000.00		
950106	2	New England Financial Services Assoc., formerly Mass. Consumer 31 B South Main St. Suite B Concord, NH 03301-								
		Hickey Associates, Brian S	0030	.00	10,000.00	.00	8,000.00	18,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	8,000.00	18,000.00		
					10,000.00		15,000.00	25,000.00		
950110	21	New England Horsemen's Benevolent Assoc. Suffolk Downs Revere, MA 02151-								
		Hickey Associates, Brian S	0030	.00	10,000.00	.00	15,000.00	25,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	15,000.00	25,000.00		
					4,500.00		9,000.00	13,500.00		
970110	26	New England Interconnect and Data Communications Assoc. (N.E.I. 13 Branch St. Methuen, MA 01844-								
		Hunt, Andrew S	0433	.00	4,500.00	.00	9,000.00	13,500.00	04/18/1997	
			TOTALS:	.00	4,500.00	.00	9,000.00	13,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950248	23	New England Interior Design Coalition of Massachusetts			1,000.00		.00	1,000.00		
		1 Design Center, Suite 737								
		Boston, MA 02210-								
		Delaney Associates, W.	0079	.00	1,000.00	.00	.00	1,000.00	01/14/1997	
			TOTALS:	.00	1,000.00	.00	.00	1,000.00		
950238	10	New England Life Flight Inc.			12,000.00		12,000.00	24,000.00		
		31 Fargo St.								
		Boston, MA 02210-1995								
		Traylor, W. George	0073	.00	12,000.00	.00	12,000.00	24,000.00	02/05/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970094	10	New England Medical Center			60,225.00		40,100.00	100,325.00		
		750 Washington St								
		Boston, MA 02111-								
		Cassidy & Associates,	0023	.00	60,000.00	.00	40,000.00	100,000.00	03/26/1997	
			TOTALS:	.00	60,000.00	.00	40,000.00	100,000.00		
950481	1	New England Service Station & Automotive Repair Assoc., Inc			2,200.00		2,200.00	4,400.00		
		574 Boston Rd								
		Suite 12								
		Billerica, MA 01821-								
		Minahan, Alfred A	0552	.00	.00	.00	.00	.00	02/03/1997	
		Pierce, Jr, Jack W	0182	.00	2,200.00	.00	2,200.00	4,400.00	01/15/1997	
			TOTALS:	.00	2,200.00	.00	2,200.00	4,400.00		
950631	10	New England Sinai Hospital			1,743.00		99.00	1,842.00		
		150 York St								
		Stoughton, MA 02072-								
		Kalman, Edward D	0535	.00	1,743.00	.00	99.00	1,842.00	02/03/1997	
			TOTALS:	.00	1,743.00	.00	99.00	1,842.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960477	16	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.			94,750.00		172,000.00	266,750.00		
		155 WEST ST., SUITE 9								
		WILMINGTON, MA 01887-								
		RYAN, WILLIAM H	0033	.00	500.00	.00	200.00	700.00	01/14/1997	
		TENNANT, ALEXANDER T	0791	.00	94,250.00	.00	171,800.00	266,050.00	01/15/1997	
			TOTALS:	.00	94,750.00	.00	172,000.00	266,750.00		
950399	21	NEW ENGLAND TRAIL RIDERS ASSOCIATION			10,346.00		434.00	10,780.00		
		1581 TEN ROD RD								
		EXETER, RI 02822-								
		HARRINGTON, THOMAS J	0257	.00	10,346.00	.00	434.00	10,780.00	01/15/1997	
		MIYARES, J. RAYMOND	0337	.00	.00	.00	.00	.00	01/17/1997	
			TOTALS:	.00	10,346.00	.00	434.00	10,780.00		
960096	26	NEXT WAVE TELECOM, INC.			5,000.00		.00	5,000.00		
		630 BOSTON ROAD								
		BILLERICA, MA 01821-								
		CAPITAL ASSOCIATES INC.,	0659	.00	5,000.00	.00	.00	5,000.00	01/14/1997	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		
970179	26	NEXTEL COMMUNICATIONS					11,882.00	11,882.00		
		40 HARTWELL AVE.								
		LEXINGTON, MA 02173-								
		ANDOVER STRATEGIES,	0860	.00	.00	.00	5,000.00	5,000.00	10/15/1997	
		HOWAT, JOHN G	0925	.00	.00	.00	6,882.00	6,882.00	07/11/1997	
			TOTALS:	.00	.00	.00	11,882.00	11,882.00		
970020	2	NON BANK FUNDS TRANSMITTERS GROUP			9,025.00		12,000.00	21,025.00		
		HOWREY & SIMON								
		1299 PENNSYLVANIA AVE.								
		WASHINGTON, DC 20004-								
		CAPITAL ASSOCIATES INC.,	0659	.00	9,025.00	.00	12,000.00	21,025.00	01/22/1997	
			TOTALS:	.00	9,025.00	.00	12,000.00	21,025.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950475	10	North Adams Regional Hospital Hospital Ave. North Adams, MA 01247-			.00			.00		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	.00	.00	.00	.00	02/21/1997	06/30/1
			TOTALS:	.00	.00	.00	.00	.00		
960727	23	North Andover Spahn 44 Southpoint Lane Ipswich, MA 01938-			13,000.00		6,000.00	19,000.00		
		McGlynn, Jr, John J	0107	.00	13,000.00	.00	6,000.00	19,000.00	03/27/1997	
			TOTALS:	.00	13,000.00	.00	6,000.00	19,000.00		
950147	26	North Attleboro Gas Company 58 Reed Ave North Attleboro, MA 02760-			.00		.00	.00		
		Bonsall, Jon N	0046	.00	.00	.00	.00	.00	01/16/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950319	3	North Central Massachusetts Chamber of Commerce 110 Erdman Way Leominster, MA 01453-			3,504.00		3,493.00	6,997.00		
		Shimkus, Todd L	0766	.00	3,094.00	.00	3,350.00	6,444.00	01/14/1997	
			TOTALS:	.00	3,094.00	.00	3,350.00	6,444.00		
970159	18	Northeast Energy Efficiency Council 77 North Washington St. Boston, MA 02114-1908			.00		46,000.00	46,000.00		
		Gregory & Associates,	0852	.00	.00	.00	25,000.00	25,000.00	07/21/1997	
		McManus, James G	0928	.00	.00	.00	.00	.00	07/18/1997	10/10/1
		Minahan, Alfred A	0552	.00	.00	.00	21,000.00	21,000.00	06/10/1997	
			TOTALS:	.00	.00	.00	46,000.00	46,000.00		

TOTALS: .00 00 .00 46,000.00 46,000.00

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970176	26	NORTHEAST ENERGY SERVICES, INC. (NORESCO)					18,750.00	18,750.00		
		POINT WEST PLACE - 111SPEEN STREET								
		FRAMINGHAM, MA 01701-								
	L	HUB STRATEGIES,	0865	.00	.00	.00	18,750.00	18,750.00	07/02/1997	
			TOTALS:	.00	.00	.00	18,750.00	18,750.00		
950698	26	NORTHEAST UTILITIES & ITS SUBSIDARIES			23,738.00		42,446.00	66,184.00		
		174 BRUSH HILL AVE								
		W. SPRINGFIELD, MA 01089-								
		BUTLER, GREGORY B	0946	.00	.00	.00	1,419.00	1,419.00	01/01/1997	
		CREMIN, THOMAS E	0087	.00	18,000.00	00	18,000.00	36,000.00	01/13/1997	
		KLIONSKY, STEPHEN H	0901	.00	667.00	.00	547.00	1,214.00	05/13/1997	
		MORTON, MARGARET L	0593	.00	492.00	.00	3,330.00	3,822.00	01/14/1997	
		SMITH, ROBERT J	0831	.00	4,578.00	.00	9,550.00	14,128.00	01/14/1997	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	9,600.00	9,600.00	11/10/1997	
			TOTALS:	.00	23,737.00	.00	42,446.00	66,183.00		
960492	3	NORTHERN RETAIL LUMBER ASSOCIATION/ MASS. RETAIL LUMBER DEALERS			6,150.00		3,900.00	10,050.00		
		C/O MULTISTATE ASSOCIATES								
		515 KING STREET								
		ALEXANDRIA, VA 22314-								
		QUINN & MORRIS,	0039	.00	6,150.00	.00	3,900.00	10,050.00	01/17/1997	
			TOTALS:	.00	6,150.00	.00	3,900.00	10,050.00		
960903	23	NORTHWIND BOSTON LLC			4,000.00		7,500.00	11,500.00		
		800 BOYLSTON ST								
		BOSTON, MA 02199-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	4,000.00	.00	7,500.00	11,500.00	05/15/1997	
			TOTALS:	.00	4,000.00	.00	7,500.00	11,500.00		
970184	2	NORWEST CORPORATION					4,000.00	4,000.00		
		6TH AND MARQUETTE								
		MINNIAPOLIS, MN 55479-1032								
		SHEEHY & ASSOCIATES,	0864	.00	.00	00	4,000.00	4,000.00	07/16/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960583	23	Not Bullet Proof, Inc								
		29 Crafts Street			430.00		.00	430.00		
		Suite 300								
		Newton, MA 02158-								
		Fraser, Jennifer	0926	.00	.00	.00	.00	.00	07/15/1997	
		Lindley, Jessica A	0451	.00	.00	.00	.00	.00	01/07/1997	04/30/1
			TOTALS:	.00	.00	.00	.00	.00		
970254	19	Novartis Pharmaceutical Corp.								
		59 Route 10, Building 122/3					1,000.00	1,000.00		
		East Hanover, NJ 07936-1080								
		Johnson-McDuffie, Sara L	0531	.00	.00	.00	1,000.00	1,000.00	09/09/1997	
			TOTALS:	.00	.00	.00	1,000.00	1,000.00		
950670	26	NYNEX Information Resources								
		35 Village Rd.			12,025.00		12,000.00	24,025.00		
		Middleton, MA 01949-								
		Coyne, Jr. Esq. P.C., William F.	0019	.00	12,025.00	.00	12,000.00	24,025.00	01/21/1997	
			TOTALS:	.00	12,025.00	.00	12,000.00	24,025.00		
950952	5	O'Brien-Kreitzberg, Inc								
		31 St. James Avenue, Suite 830			30,000.00		30,000.00	60,000.00		
		Boston, MA 02116-								
		Andover Strategies,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950059	8	Ocean Spray Cranberries, Inc								
		1 Ocean Spray Dr			38,325.00		37,525.00	75,850.00		
		Lakeville-Middleboro, MA 02349-								
		Cassidy & Associates,	0023	.00	38,250.00	.00	37,500.00	75,750.00	01/22/1997	
			TOTALS:	.00	38,250.00	.00	37,500.00	75,750.00		

TOTALS: .00 38,250.00 .00 37,500.00 75,750.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970091	14	OFFICE AND PROFESSIONAL EMPLOYEES UNION #6			330.00		3,000.00	3,330.00		
		1 BILLINGS RD.								
		NORTH QUINCY, MA 02171-								
		ALLEN, JR., WALTER	0874	.00	330.00	.00	3,000.00	3,330.00	03/19/1997	
			TOTALS:	.00	330.00	.00	3,000.00	3,330.00		
950132	7	OGDEN PROJECTS/MULTISTATE ASSOCIATES, INC.			9,850.00		13,000.00	22,850.00		
		515 KING ST, SUITE 300								
		ALEXANDRIA, VA 22314-								
		QUINN & MORRIS,	0039	.00	9,850.00	.00	13,000.00	22,850.00	01/17/1997	
			TOTALS:	.00	9,850.00	.00	13,000.00	22,850.00		
970122	10	OLYMPUS HEALTHCARE GROUP, INC.			30,000.00		60,000.00	90,000.00		
		2000 WEST PARK DRIVE								
		SUITE 310								
		WESTBOROUGH, MA 01581-								
		SMITH, DENNIS A	0335	.00	30,000.00	.00	60,000.00	90,000.00	04/10/1997	
			TOTALS:	.00	30,000.00	.00	60,000.00	90,000.00		
950807	16	ORSINO CONSULTING			17,500.00		17,500.00	35,000.00		
		130 BOWDOIN ST., #1801								
		BOSTON, MA 02108-								
		ANDREWS, KATHERINE	0617	.00	17,500.00	.00	17,500.00	35,000.00	01/07/1997	
		ORSINO, JEANNETTE M	0542	.00	.00	.00	.00	.00	01/13/1997	
			TOTALS:	.00	17,500.00	.00	17,500.00	35,000.00		
970190	13	OXFORD HEALTH PLANS					8,000.00	8,000.00		
		800 CONNECTICUT AVE.								
		NORWALK, CT 06854-								
		BRANDON ASSOCIATES, LLC,	0084	.00	.00	.00	8,000.00	8,000.00	07/21/1997	
			TOTALS:	.00	.00	.00	8,000.00	8,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960058	11	Pacific Scientific Company 620 Newport Center Dr Suite 700 Newport Beach, CA 92660-			21,500.00		.00	21,500.00		
		New England Strategic Development Corp.,	0270	.00	21,500.00	.00	.00	21,500.00	01/15/1997	03/20/1
			TOTALS:	.00	21,500.00	.00	.00	21,500.00		
950391	2	Paine Webber 1285 Avenue of the Americas New York, NY 10019-			2,500.00		5,000.00	7,500.00		
		Aleixo Law Offices, P.C.,	0177	.00	2,500.00	.00	5,000.00	7,500.00	01/13/1997	
			TOTALS:	.00	2,500.00	.00	5,000.00	7,500.00		
950221	14	Painters Industry Betterment Fund P.O. Box 516 230 Gardner St., Ste. 8 Hingham, MA 02018-0516			7,800.00		7,824.00	15,624.00		
		Snow, Courtney and Associates,	0057	.00	7,800.00	.00	7,824.00	15,624.00	01/14/1997	
			TOTALS:	.00	7,800.00	.00	7,824.00	15,624.00		
970226	22	Pappas Management Corporation 655 Summer St. Boston, MA 02210-					5,000.00	5,000.00		
		Berlandi, Peter J	0935	.00	.00	.00	2,500.00	2,500.00	09/30/1997	
		Finnegan & Underwood,	0600	.00	.00	.00	2,500.00	2,500.00	09/30/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
950745	6	Parents Alliance for Catholic Education 781 Grove St Worcester, MA 01605-			3,250.00		3,000.00	6,250.00		
		Minahan, Alfred A	0552	.00	1,000.00	.00	.00	1,000.00	03/19/1997	
	L	Perla, Stephen A	0631	.00	2,250.00	.00	1,000.00	3,250.00	01/08/1997	
		Reilly Associates/The Commonwealth Group,	0537	.00	.00	.00	2,000.00	2,000.00	04/17/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970102	10	Partners Healthcare System Prudential Tower, Suite 1150 800 Boylston St. Boston, MA 02199-			8,000.00		12,000.00	20,000.00		
		ML Strategies, Inc.,	0840	.00	8,000.00	.00	12,000.00	20,000.00	04/04/1997	
			TOTALS:	.00	8,000.00	.00	12,000.00	20,000.00		
950254	17	Paul Revere Life Insurance Company 18 Chestnut St. Worcester, MA 01608-			10,000.00		11,500.00	21,500.00		
		Spillane, John W	0132	.00	10,000.00	.00	11,500.00	21,500.00	01/24/1997	
			TOTALS:	.00	10,000.00	.00	11,500.00	21,500.00		
950297	17	Paul Revere Variable Annuity Ins. Co. 18 Chestnut St. Worcester, MA 01608-			2,500.00		2,500.00	5,000.00		
		Spillane, John W	0132	.00	2,500.00	.00	2,500.00	5,000.00	01/24/1997	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		
950758	8	Pepsi Cola Company 1 Pepsi Way Somers, NY 10589-			6,664.00		4,150.00	10,814.00		
		Shanley Fleming & Associates,	0333	.00	6,664.00	.00	4,150.00	10,814.00	01/21/1997	
			TOTALS:	.00	6,664.00	.00	4,150.00	10,814.00		
950911	21	Pet Club 1600 VFW Pkwy W. Roxbury, MA 02132-			2,500.00		.00	2,500.00		
		McGlynn, Jr, John J	0107	.00	2,500.00	.00	.00	2,500.00	05/20/1997	
			TOTALS:	.00	2,500.00	.00	.00	2,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950892	25	PETER PAN BUS LINES					6,000.00	6,000.00		
		1 MONARCH PLACE, 25TH FLOOR								
		SPRINGFIELD, MA 01144-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	6,000.00	6,000.00	08/15/1997	
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		
950733	19	PFIZER INC.			24,850.00		24,700.00	49,550.00		
		65 WALNUT STREET								
		SUITE 580								
		WELLESLEY HILLS, MA 02181-2110								
		BARRY MASELLI, KATE	0780	.00	8,000.00	.00	6,500.00	14,500.00	01/14/1997	
		REILLY ASSOCIATES/THE COMMONWEALTH GROUP,	0537	.00	15,000.00	.00	15,000.00	30,000.00	02/28/1997	
			TOTALS:	.00	23,000.00	.00	21,500.00	44,500.00		
970150	19	PHARMACEUTICAL CARE MANUFACTURERS ASSOCIATION c/o MULTISTATE AS			3,000.00		3,000.00	6,000.00		
		515 KING ST.								
		SUITE 300								
		ALEXANDRIA, VA 22314-								
		GLYNN, MAUREEN	0050	.00	2,000.00	.00	2,000.00	4,000.00	06/16/1997	
		MURPHY, JR, JOHN E	0026	.00	1,000.00	.00	1,000.00	2,000.00	05/21/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950182	19	PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA			23,434.00		22,411.00	45,845.00		
		12 SHERIDAN AVE.								
		ALBANY, NY 12207-								
		CRANE JR., ESQ., ROBERT Q	0001	.00	.00	.00	.00	.00	03/07/1997	
		HARRINGTON, KEVIN B	0049	.00	18,500.00	.00	18,500.00	37,000.00	03/12/1997	
		O'CONNOR, JOHN	0134	.00	3,000.00	.00	3,000.00	6,000.00	03/06/1997	
			TOTALS:	.00	21,500.00	.00	21,500.00	43,000.00		
950471	19	PHARMACIA & UPJOHN, INC.			1,356.00		1,452.00	2,808.00		
		7000 PORTAGE RD								
		KALAMAZOO, MI 49001-								

7000 Portage Rd
Kalamazoo, MI 49001

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950060	8	Philip Morris Management Corp. for Kraft Foods			30,065.00		30,050.00	60,115.00		
		1341 G St NW								
		Suite 900								
		Washington, DC 20005-								
		Cassidy & Associates,	0023	.00	30,000.00	.00	30,000.00	60,000.00	01/22/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950799	24	Phillip Morris Management Corporation			108,996.00		109,000.00	217,996.00		
		Chesterbrook Corp. Ctr., Suite 311								
		735 Chesterbrook Blvd., Suite 311								
		Wayne, PA 19087-								
		Delaney Associates, W.	0079	.00	64,998.00	.00	65,000.00	129,998.00	01/14/1997	
		E.L.M. Management Services Corp.,	0652	.00	24,000.00	.00	24,000.00	48,000.00	01/15/1997	
		Pezzella, Paul M	0094	.00	19,998.00	.00	20,000.00	39,998.00	03/12/1997	
			TOTALS:	.00	108,996.00	.00	109,000.00	217,996.00		
970213	13	Phoenix Home Life Mutual Insurance Company					2,465.00	2,465.00		
		1 American Row								
		Hartford, CT 06102-5056								
		Dillon, Luke A	0413	.00	.00	.00	2,465.00	2,465.00	08/18/1997	
			TOTALS:	.00	.00	.00	2,465.00	2,465.00		
950310	14	Pipefitters Local Union 537			6,000.00		3,500.00	9,500.00		
		10 High St								
		Boston, MA 02110-								
		Lynch, Patricia A	0143	.00	6,000.00	.00	3,500.00	9,500.00	01/14/1997	10/16/1
			TOTALS:	.00	6,000.00	.00	3,500.00	9,500.00		
950511	23	Planned Parenthood League of Massachusetts			73.00		537.00	610.00		
		1055 Commonwealth Ave.								
		Boston, MA 02215-								
		Rabinovitz, Julie	0915	.00	70.00	.00	508.00	578.00	06/16/1997	
			TOTALS:	.00	70.00	.00	508.00	578.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950313	17	Plymouth Rock Assurance Corporation 695 Atlantic Ave. Boston, MA 02111-			10,000.00		10,035.00	20,035.00		
		Brennan, Jr., Edward J	0152	.00	10,000.00	.00	10,000.00	20,000.00	02/04/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
970246	9	Plymouth, Town of 11 Lincoln St Plymouth, MA 02360-					1,000.00	1,000.00		
		Lynch, John M	0955	.00	.00	.00	1,000.00	1,000.00	11/08/1997	
			TOTALS:	.00	.00	.00	1,000.00	1,000.00		
950827	14	Political Action Committee for Employees for the Massport Auth PO Box 285202 E. Boston, MA 02128-			7,500.00		4,500.00	12,000.00		
		McGlynn, Jr, John J	0107	.00	7,500.00	.00	4,500.00	12,000.00	05/20/1997	
			TOTALS:	.00	7,500.00	.00	4,500.00	12,000.00		
970174	26	Power Development Company 200 High Street, 5th floor Boston, MA 02111-			30,000.00		27,500.00	57,500.00		
		Hickey Associates, Brian S	0030	.00	30,000.00	.00	27,500.00	57,500.00	07/07/1997	
			TOTALS:	.00	30,000.00	.00	27,500.00	57,500.00		
960114	11	Praxis Group, Inc. The 11 Ray Ave. Burlington, MA 01803-			10,000.00			10,000.00		
		Victory Group, The,	0618	.00	10,000.00	.00	.00	10,000.00	01/14/1997	06/30/1
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950586	3	Precision Lenscrafters 8650 Governors Hill Dr Cincinnati, OH 45242-9580			34,000.00		26,125.00	60,125.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970230	13	Premier Insurance Company					8,750.00	8,750.00		
		10 Chestnut Street-Suite 410								
		Worcester, MA 01608-2898								
		Fierro III, 'Benjamin	0151	.00	.00	.00	8,750.00	8,750.00	10/14/1997	
			TOTALS:	.00	.00	.00	8,750.00	8,750.00		
950307	17	Premier Insurance Company, The			21,391.00		10,750.00	32,141.00		
		10 Chestnut Street, Suite 410								
		Worcester, MA 01608-								
		Lynch, Patricia A	0143	.00	18,000.00	.00	9,250.00	27,250.00	01/14/1997	10/16/1
		Morin, Peter B	0770	.00	3,000.00	.00	1,500.00	4,500.00	02/04/1997	
			TOTALS:	.00	21,000.00	.00	10,750.00	31,750.00		
950433	6	President and Fellows of Harvard College					3,000.00	3,000.00		
		2 Garden St.								
		Cambridge, MA 02138-								
		Casey, Kevin	0312	.00	.00	.00	3,000.00	3,000.00	10/30/1997	
			TOTALS:	.00	.00	.00	3,000.00	3,000.00		
960739	22	Princeton Properties Management, Inc			4,000.00		.00	4,000.00		
		678 Princeton Blvd								
		Lowell, MA 01851-								
		Andover Strategies,	0860	.00	4,000.00	.00	.00	4,000.00	04/08/1997	
			TOTALS:	.00	4,000.00	.00	.00	4,000.00		
970182	13	Principal Financial Group, The					12,500.00	12,500.00		
		Des Moines, IA 50392-3070								
		Corry Associates,	0745	.00	.00	.00	12,500.00	12,500.00	07/01/1997	
			TOTALS:	.00	.00	.00	12,500.00	12,500.00		
950205	3	Printing Industries of New England			627.00		504.00	1,131.00		
		10 Tech Circle, P.O. Box 2009								
		Natick, MA 01760-								
		Alconada, Robert J	0828	.00	444.00	.00	285.00	729.00	01/09/1997	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970133	23	Pro-Family Network			500.00		700.00	1,200.00		
		202 Ash St.								
		Waltham, MA 02154-								
		Reilly, Evelyn T	0894	.00	500.00	.00	700.00	1,200.00	04/29/1997	
			TOTALS:	.00	500.00	.00	700.00	1,200.00		
950068	8	Procter & Gamble			10,125.00		10,125.00	20,250.00		
		One Procter & Gamble Plaza								
		Cinncinati, OH 45201-3315								
		Shanley Fleming & Associates,	0333	.00	10,125.00	.00	10,125.00	20,250.00	01/21/1997	
			TOTALS:	.00	10,125.00	.00	10,125.00	20,250.00		
950304	20	Professional Firefighters of Mass.			13,480.54		14,790.00	28,270.54		
		130 Bowdoin St								
		Suite 710								
		Boston, MA 02108-								
		Fallon, Jr., John W	0140	.00	3,481.08	.00	3,586.00	7,067.08	01/10/1997	
		Kilduff, Robert T	0141	.00	3,481.08	.00	3,586.00	7,067.08	03/18/1997	
		McCarthy, Robert B	0138	.00	4,178.29	.00	4,304.00	8,482.29	01/27/1997	
			TOTALS:	.00	11,140.45	.00	11,476.00	22,616.45		
950457	17	Professional Independent Insurance Agents of Mass., Inc.			54,250.00		54,250.00	108,500.00		
		137 Pennsylvania Avenue								
		Framingham, MA 01701-								
		Foley, Jr., Daniel J	0361	.00	24,750.00	.00	24,750.00	49,500.00	01/07/1997	
		Mancini, Francis A	0516	.00	29,500.00	.00	29,500.00	59,000.00	01/09/1997	
			TOTALS:	.00	54,250.00	.00	54,250.00	108,500.00		
950873	10	Professional Liability Foundation Ltd			45,000.00		2,276.00	47,276.00		
		1440 Main St								
		Waltham, MA 02254-								
		Grant, Joseph M	0173	.00	30,000.00	.00	.00	30,000.00	01/07/1997	
		Kelly, Michael J	0439	.00	.00	.00	[illegible]	[illegible]	[illegible]	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950661	12	PROJECT ABLE			19,587.00		19,584.00	39,171.00		
		c/o FENWAY COMMUNITY HEALTH CENTER								
		7 HAVILAND ST.								
		BOSTON, MA 02115-								
	L	REGINA VILLA ASSOCIATES,	0551	.00	19,587.00	.00	19,584.00	39,171.00	01/27/1997	
			TOTALS:	.00	19,587.00	.00	19,584.00	39,171.00		
950662	12	PROJECT BREAD-THE WALK FOR HUNGER, INC			10,800.00		10,800.00	21,600.00		
		160 N. WASHINGTON ST.								
		BOSTON, MA 02114-								
		ELSBREER, SUSAN	0829	.00	1,300.00	.00	1,300.00	2,600.00	01/10/1997	
		HANIG, ESTHER	0710	.00	4,500.00	.00	4,500.00	9,000.00	01/10/1997	
	L	REGINA VILLA ASSOCIATES,	0551	.00	5,000.00	.00	2,500.00	7,500.00	01/27/1997	
			TOTALS:	.00	10,800.00	.00	8,300.00	19,100.00		
950549	16	PROJECT DEVELOPEMENT CONSULTING GROUP			34,400.00		29,500.00	63,900.00		
		20 CUSTOM HOUSE ST								
		BOSTON, MA 02110-								
		MCGLYNN, JR, JOHN J	0107	.00	.00	.00	13,333.00	13,333.00	09/11/1997	
		MILLER, STEPHEN V	0486	.00	21,900.00	.00	12,417.00	34,317.00	01/23/1997	
		TOOMEY, JOSEPH F	0487	.00	12,500.00	.00	3,750.00	16,250.00	01/22/1997	
			TOTALS:	.00	34,400.00	.00	29,500.00	63,900.00		
960461	13	PROMUTUAL GROUP INC.			45,875.00		46,375.00	92,250.00		
		101 ARCH ST.								
		BOSTON, MA 02110-								
		FINNEGAN & UNDERWOOD,	0600	.00	9,375.00	.00	9,375.00	18,750.00	02/26/1997	
		LEU, TRACY GEHAN	0238	.00	3,500.00	.00	3,500.00	7,000.00	03/26/1997	
		MOORE, RICHARD W	0354	.00	15,000.00	.00	15,000.00	30,000.00	03/27/1997	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	18,000.00	.00	18,500.00	36,500.00	02/06/1997	
			TOTALS:	.00	45,875.00	.00	46,375.00	92,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950206	25	PROVIDENCE & WORCESTER RAILROAD PO BOX 1188 75 HAMMOND ST. WORCESTER, MA 01610-			.00		2,775.00	2,775.00		
	L	SPILLANE, JOHN W	0132	.00	.00	.00	2,775.00	2,775.00	01/24/1997	
			TOTALS:	.00	.00	.00	2,775.00	2,775.00		
960080	13	PRUDENTIAL AARP OPERATIONS PRUDENTIAL INSURANCE CO. OF AMERICA PO BOX 130 MONTGOMERYVILLE, PA 18036-0130			20,362.00		.00	20,362.00		
		DILLON, LUKE A	0413	.00	20,362.00	.00	.00	20,362.00	01/21/1997	03/01/1
			TOTALS:	.00	20,362.00	.00	.00	20,362.00		
950212	13	PRUDENTIAL INSURANCE CO. 751 BROAD ST. NEWARK, NJ			.00			.00		
		CHOATE GROUP, THE,	0062	.00	.00	.00	.00	.00	01/23/1997	01/23/1
			TOTALS:	.00	.00	.00	.00	.00		
950347	16	PUBLIC POLICY SYSTEMS, INC 130 BOWDOIN ST, SUITE 1109 BOSTON, MA 02108-			44,000.00		22,000.00	66,000.00		
		CARITO, WILLIAM A	0098	.00	24,000.00	.00	12,000.00	36,000.00	01/30/1997	
		HAYES, RICHARD J	0099	.00	20,000.00	.00	10,000.00	30,000.00	01/30/1997	
			TOTALS:	.00	44,000.00	.00	22,000.00	66,000.00		
960678	15	PUGLIA, ANDREW LAW OFFICE OF 319 BROADWAY SOMERVILLE, MA 02145-			.00		.00	.00		
		HOLWAY & ASSOCIATES,	0279	.00	.00	.00	.00	.00	02/26/1997	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970195	23	Purcell Associates 50 Redfield Street Boston, MA 02122-					4,100.00	4,100.00		
		Quinn & Morris,	0039	.00	.00	.00	4,100.00	4,100.00	08/04/1997	
			TOTALS:	.00	.00	.00	4,100.00	4,100.00		
960077	25	Quarry Hills Associates 500 Victory North Quincy, MA 02171-			7,920.00		14,400.00	22,320.00		
		Cordy, Robert J	0345	.00	7,920.00	.00	14,400.00	22,320.00	01/15/1997	
			TOTALS:	.00	7,920.00	.00	14,400.00	22,320.00		
950805	19	Quest Diagnostics, Inc. 1350 I Street, NW Suite 500 Washington, DC 20005-3305			500.00		.00	500.00		
		Shanley Fleming & Associates,	0333	.00	500.00	.00	00	500.00	01/21/1997	
			TOTALS:	.00	500.00	.00	.00	500.00		
950127	16	Quinn & Morris 141 Tremont St Boston, MA 02111-			180,700.00		206,425.00	387,125.00		
		Calamare, Andrew J	0036	.00	37,947.00	.00	41,285.00	79,232.00	01/17/1997	
		Fisher, Martin W	0035	.00	27,105.00	.00	35,092.00	62,197.00	01/17/1997	
		Huntington, Patrick J	0037	.00	36,140.00	.00	39,221.00	75,361.00	01/17/1997	
		Morris, James T	0850	.00	25,298.00	.00	33,028.00	58,326.00	01/17/1997	
		Quinn, Robert H	0034	.00	54,210.00	.00	57,799.00	112,009.00	01/17/1997	
			TOTALS:	.00	180,700.00	.00	206,425.00	387,125.00		
950018	24	R. J. Reynolds Tobacco Company 401 N. Main St. Winston-Salem, NC 27102-			37,225.00		43,078.00	80,303.00		
		McCormack, Michael J	0834	.00	7,000.00	.00	8,000.00	15,000.00	01/17/1997	
		Rodophele, Robert P	0072	.00	28,800.00	.00	34,000.00	62,800.00	01/10/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950168	6	R.L. Polk & Company			2,500.00		1,000.00	3,500.00		
		26955 Northwestern Highway								
		Southfield, MI 48034-								
		Joyce & Joyce Counsellors at Law,	0045	.00	2,500.00	.00	1,000.00	3,500.00	01/21/1997	
			TOTALS:	.00	2,500.00	.00	1,000.00	3,500.00		
970250	16	Rasky/Baerlein Group					24,000.00	24,000.00		
		70 Franklin St., 3rd Floor								
		Boston, MA 02110-								
		Baerlein, Joseph T	0066	.00	.00	.00	8,000.00	8,000.00	12/09/1997	
		Cronin, George F	0771	.00	.00	.00	8,000.00	8,000.00	12/08/1997	
		Long, II, Raymond G	0065	.00	.00	.00	8,000.00	8,000.00	12/02/1997	
			TOTALS:	.00	.00	.00	24,000.00	24,000.00		
970196	2	Raymond James & Associates, Inc.					18,542.00	18,542.00		
		880 Carillon Parkway								
		St. Petersburg, FL 33716-								
		Carney, Legal Group, P.A	0931	.00	.00	.00	14,500.00	14,500.00	07/30/1997	
			TOTALS:	.00	.00	.00	14,500.00	14,500.00		
950558	11	Raytheon Company			85,402.00		70,723.00	156,125.00		
		141 Spring Street								
		Lexington, MA 02173-								
		Austin, Dennis G	0676	.00	10,177.00	.00	5,443.00	15,620.00	01/10/1997	
		Coyne, Jr. Esq. P.C., William F.	0019	.00	75,000.00	.00	65,198.00	140,198.00	01/08/1997	
			TOTALS:	.00	85,177.00	.00	70,641.00	155,818.00		
970153	26	RCN-BETG, LLC			12,000.00		9,000.00	21,000.00		
		800 Boylston St.								
		Boston, MA 02199-								
		Shanley Fleming & Associates,	0333	.00	12,000.00	.00	9,000.00	21,000.00	05/21/1997	
			TOTALS:	.00	12,000.00	.00	9,000.00	21,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950232	12	RECORDING FOR THE BLIND & DYSLEXIC, INC.			4,667.00		4,000.00	8,667.00		
		20 ROSZCI ROAD								
		PRINCETON, NJ 08540-								
		MEREDITH AND ASSOCIATES,	0071	.00	4,667.00	.00	4,000.00	8,667.00	02/24/1997	
			TOTALS:	.00	4,667.00	.00	4,000.00	8,667.00		
960122	7	RECYCLING INITIATIVE CAMPAIGN			208.00			208.00		
		29 TEMPLE PLACE								
		BOSTON, MA 02111-								
		LUND, KARINA	0263	.00	158.00	.00	.00	158.00	01/14/1997	02/28/1
			TOTALS:	.00	158.00	.00	.00	158.00		
950658	16	REGINA VILLA ASSOCIATES			50,341.00		56,069.00	106,410.00		
		145 TREMONT ST								
		BOSTON, MA 02111-								
	L	HART, MARY ANN	0549	.00	28,224.00	.00	31,752.00	59,976.00	01/31/1997	
	L	MALONEY, MARY LOU	0550	.00	13,486.00	.00	14,565.00	28,051.00	01/27/1997	
	L	MATYKA, CAROL	0885	.00	8,631.00	.00	9,752.00	18,383.00	04/11/1997	
			TOTALS:	.00	50,341.00	.00	56,069.00	106,410.00		
970173	10	REGIONAL REHABILITATION ASSOC. MANGEMENT CORP.			2,500.00		15,000.00	17,500.00		
		88 MAPLE STREET								
		WALTHAM, MA 02154-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	2,500.00	.00	15,000.00	17,500.00	07/07/1997	
			TOTALS:	.00	2,500.00	.00	15,000.00	17,500.00		
970141	10	REHABILITATION HOSPITAL OF THE CAPE & ISLANDS			1,103.00		50.00	1,153.00		
		311 SERVICE RD.								
		EAST SANDWICH, MA 02537-								
		KALMAN, EDWARD D	0535	.00	1,103.00	.00	50.00	1,153.00	05/12/1997	
			TOTALS:	.00	1,103.00	.00	50.00	1,153.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950636	16	REILLY ASSOCIATES / THE COMMONWEALTH GROUP ONE BEACON ST BOSTON, MA 02108-			41,500.00		38,500.00	80,000.00		
		HANNON, KATHRYN	0873	.00	8,000.00	.00	12,000.00	20,000.00	03/14/1997	
		REILLY, MARTIN T	0536	.00	30,000.00	.00	25,000.00	55,000.00	02/28/1997	
		WOJTKOWSKI, THOMAS C	0610	.00	3,500.00	.00	3,500.00	7,000.00	02/28/1997	
			TOTALS:	.00	41,500.00	.00	40,500.00	82,000.00		
950538	13	REINSURANCE ASSOCIATION OF AMERICA c/o MULTISTATE ASSOCIATES, INC 515 KING ST, SUITE 300 ALEXANDRIA, VA 22314-			18,000.00		18,000.00	36,000.00		
		FIERRO III, BENJAMIN	0151	.00	.00	.00	8,750.00	8,750.00	10/14/1997	
		LYNCH, PATRICIA A	0143	.00	18,000.00	.00	9,250.00	27,250.00	01/14/1997	10/16/1
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950685	16	RENDON GROUP 33 UNION ST., 5TH FLOOR BOSTON, MA 02108-			.00		.00	.00		
		BECKWITH, DEREK R	0580	.00	.00	.00	.00	.00	02/26/1997	
		RENDON, RICHARD H	0579	.00	.00	.00	.00	.00	02/26/1997	
			TOTALS:	.00	.00	.00	.00	.00		
960091	3	RESIDENTIAL COMMUNICATIONS NETWORK OF MASSACHUSETTS, INC 100 LAKE ST DALLAS, PA 18612-			1,800.00		1,454.00	3,254.00		
		CORDY, ROBERT J	0345	.00	1,800.00	.00	1,454.00	3,254.00	01/15/1997	
			TOTALS:	.00	1,800.00	.00	1,454.00	3,254.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950076	3	RETAILERS ASSOCIATION OF MASSACHUSETTS			66,233.00		47,646.00	113,879.00		
		18 TREMONT ST *								
		SUITE 702								
		BOSTON, MA 02108-								
		GEAR, KENNETH T	0414	.00	4,400.00	.00	4,400.00	8,800.00	01/14/1997	
		HURST, JON B	0415	.00	10,550.00	.00	10,550.00	21,100.00	01/14/1997	
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	25,000.00	.00	23,750.00	48,750.00	01/21/1997	
			TOTALS:	.00	39,950.00	.00	38,700.00	78,650.00		
950364	14	RETIRED STATE, COUNTY, MUNICIPAL EMPLOYEES ASSOC. OF MASS.			62,000.00		62,000.00	124,000.00		
		11 BEACON ST, #321								
		BOSTON, MA 02108-								
		DUHAMEL, SHAWN H	0224	.00	20,000.00	.00	20,000.00	40,000.00	01/07/1997	
		HILL, WILLIAM J	0121	.00	6,000.00	.00	6,000.00	12,000.00	01/07/1997	
		REHREY, WILLIAM G	0120	.00	18,000.00	00	18,000.00	36,000.00	01/07/1997	
		WHITE, RALPH W	0123	.00	18,000.00	00	18,000.00	36,000.00	01/07/1997	
			TOTALS:	.00	62,000.00	.00	62,000.00	124,000.00		
970054	11	RETRO-FIT, INC.			24,075.00		18,055.00	42,130.00		
		455 FORTUNE BOULEVARD								
		MILFORD, MA 01757-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	24,000.00	00	18,000.00	42,000.00	01/17/1997	
			TOTALS:	.00	24,000.00	.00	18,000.00	42,000.00		
970127	19	RHONE-POULENE RORER, INC.			2,000.00		2,000.00	4,000.00		
		500 ARCOLA RD.								
		MS4B17								
		COLLEGEVILLE, PA 19426-								
		FULLER, KEVIN L	0890	.00	2,000.00	.00	2,000.00	4,000.00	04/17/1997	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970188	10	Ring Health Care Center P.O. Box 478, Springfield, MA 01101-0478					15,765.00	15,765.00		
		Levine, Andrew S	0732	.00	.00	.00	15,765.00	15,765.00	07/17/1997	
			TOTALS:	.00	.00	.00	15,765.00	15,765.00		
970236	7	Rippe, James D., M.D. Ctr for Clincial & Lifestyle Resrch 21 N. Quinsigumond Ave. Shrewsbury, MA 01545-					8,000.00	8,000.00		
		McGregor, Gregor I	0949	.00	.00	.00	8,000.00	8,000.00	10/23/1997	
			TOTALS:	.00	.00	.00	8,000.00	8,000.00		
950387	4	Riverside Park PO Box 307 Agawam, MA 01001-			.00		16,823.62	16,823.62		
		Corry Associates,	0745	.00	.00	.00	15,000.00	15,000.00	02/06/1997	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		
970175	7	Rochester Environment Park P.O. Box 310 Rochester, MA 02770-					.00	.00		
		Cohn Group, Inc., The	0906	.00	.00	.00	.00	.00	07/08/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970165	22	Rowes Wharf Condominium Association 50 Rowes Wharf Boston, MA 02110-			10,000.00		30,000.00	40,000.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	10,000.00	.00	30,000.00	40,000.00	06/20/1997	
			TOTALS:	.00	10,000.00	.00	30,000.00	40,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960428	25	RUST ENVIRONMENT & INFRASTRUCTURE 25 CORPORATE DRIVE SUITE 230 BURLINGTON, MA 01803-			5,000.00		5,000.00	10,000.00		
		MURPHY, JR, JOHN E	0026	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950233	17	SAFETY INSURANCE GROUP 20 CUSTOM HOUSE ST BOSTON, MA 02110-			25,000.00		25,000.00	50,000.00		
		RICE, PETER S	0422	.00	25,000.00	.00	25,000.00	50,000.00	01/16/1997	
			TOTALS:	.00	25,000.00	.00	25,000.00	50,000.00		
950169	2	SAVINGS BANK LIFE INSURANCE CO. ONE LINSCOTT RD. WOBURN, MA 01801-			22,500.00		10,000.00	32,500.00		
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1997	
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	12,500.00	.00	.00	12,500.00	01/22/1997	
			TOTALS:	.00	22,500.00	.00	10,000.00	32,500.00		
950729	19	SCHERING-PLOUGH EXTERNAL AFFAIRS, INC. 2000 GALLOPING HILL RD KENILWORTH, NJ 07033-			13,100.00		15,500.00	28,600.00		
		MINAHAN, ALFRED A	0552	.00	11,600.00	.00	10,500.00	22,100.00	03/12/1997	
		RAMIREZ, PAUL	0836	.00	1,500.00	.00	5,000.00	6,500.00	01/21/1997	
			TOTALS:	.00	13,100.00	.00	15,500.00	28,600.00		
950274	6	SCHOOL PSYCHOLOGIST FOR LICENSURE & LEGISLATIVE ACTION 139 ALBEMARIE RD NORWOOD, MA 02062-			3,960.00		3,990.00	7,950.00		
	L	REGINA VILLA ASSOCIATES,	0551	.00	3,960.00	.00	3,990.00	7,950.00	01/27/1997	
			TOTALS:	.00	3,960.00	.00	3,990.00	7,950.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					6,000.00		6,000.00	12,000.00		
950087	25	School Transportation Association of Massachusetts, Inc 76 N. Bedford St E. Bridgewater, MA 02335-								
		Hurrell, James P	0025	.00	6,000.00	.00	6,000.00	12,000.00	01/24/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
							18,030.00	18,030.00		
950061	2	Securities Industry Association 120 Broadway New York, NY 10271-								
		Cassidy & Associates,	0023	.00	.00	.00	18,000.00	18,000.00	08/01/1997	
			TOTALS:	.00	.00	.00	18,000.00	18,000.00		
					22,104.00		20,651.00	42,755.00		
950442	14	SEIU, Local 509 675 Massachusetts Avenue 7th Floor Cambridge, MA 02139-								
		King, Sean C	0409	.00	21,214.00	.00	20,289.00	41,503.00	01/15/1997	
			TOTALS:	.00	21,214.00	.00	20,289.00	41,503.00		
					12,824.00		.00	12,824.00		
950929	14	Service Employees International Union 675 Massachusetts Ave Cambridge, MA 02138-								
		Meredith and Associates,	0071	.00	12,000.00	.00	.00	12,000.00	01/15/1997	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		
							10,000.00	10,000.00		
970218	14	Service Employees International Union/AFL-CIO, CLC 1313 L Street, N.W. Washington, DC 20005-								
		White Associates, Inc., Robert	0061	.00	.00	.00	10,000.00	10,000.00	08/28/1997	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960500	16	SHANLEY FLEMING AND ASSOCIATES			15,500.00		30,000.00	45,500.00		
		TWO PARK PLAZA								
		SUITE 205								
		BOSTON, MA 02116-								
		FARLEY, EDWARD D	0835	.00	5,500.00	.00	10,000.00	15,500.00	01/21/1997	
		FLEMING, F. JEFFREY	0080	.00	.00	.00	.00	.00	01/21/1997	
		OLLARI, MARIA	0496	.00	10,000.00	.00	20,000.00	30,000.00	01/21/1997	
		SHANLEY, VINCENT J	0024	.00	.00	.00	.00	.00	01/21/1997	
			TOTALS:	.00	15,500.00	.00	30,000.00	45,500.00		
970140	10	SHAUGHNESSY KAPLAN HOSPITAL			1,109.00		50.00	1,159.00		
		DOVE AVE.								
		SALEM, MA 01970-								
		KALMAN, EDWARD D	0535	.00	1,109.00	.00	50.00	1,159.00	05/12/1997	
			TOTALS:	.00	1,109.00	.00	50.00	1,159.00		
970062	16	SHEEHY & ASSOCIATES			12,000.00		7,500.00	19,500.00		
		ONE BEACON ST								
		SUITE 2400								
		BOSTON, MA 02108-								
		REILLY ASSOCIATES/THE COMMONWEALTH GROUP,	0537	.00	6,000.00	.00	7,500.00	13,500.00	03/06/1997	
		SHEEHY, SHAWN K	0133	.00	6,000.00	.00	.00	6,000.00	03/04/1997	
			TOTALS:	.00	12,000.00	.00	7,500.00	19,500.00		
950222	14	SHEET METAL WORKERS' INTERNATIONAL ASSOC.			3,000.00		1,500.00	4,500.00		
		1157 ADAMS								
		DORCHESTER, MA 02124-								
		SNOW, COURTNEY AND ASSOCIATES,	0057	.00	3,000.00	.00	1,500.00	4,500.00	01/14/1997	
			TOTALS:	.00	3,000.00	.00	1,500.00	4,500.00		
950183	18	SHELL OIL COMPANY			10,002.00		10,000.00	20,002.00		
		900 LOUISIANA, P.O. BOX 2463								
		HOUSTON, TX 77002-								
		HARRINGTON, KEVIN B	0049	.00	10,002.00	.00	10,000.00	20,002.00	02/07/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					30,000.00		30,000.00	60,000.00		
960441	17	Sheppard, Riley, Coughlin 150 Federal Street Suite 1100 Boston, MA 02110-1720								
		Andover Strategies,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
					7,000.00		7,000.00	14,000.00		
950051	3	Sherwin-Williams Company 101 Prospect Ave., NW Cleveland, OH 44115-								
		Coyne, Jr. Esq. P.C., William F.	0019	.00	7,000.00	.00	7,000.00	14,000.00	02/20/1997	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		
					.00			.00		
950356	4	Showboat Development Corporation 6601 Ventnor Ave. Ventnor, NJ 08406-								
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	.00	.00	01/17/1997	07/01/1
			TOTALS:	.00	.00	.00	.00	.00		
					12,000.00		12,000.00	24,000.00		
960756	11	Siemens 701 Pennsylvania Ave., NW Washington, DC 20004-								
		Harrington, Kevin B	0049	.00	12,000.00	.00	12,000.00	24,000.00	02/25/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
					18,000.00		18,000.00	36,000.00		
970013	10	Sight Resources Corp. 67 South Bedford St. Burlington, MA 01803-								
		Corry Associates,	0745	.00	18,000.00	.00	18,000.00	36,000.00	02/06/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960101	2	SINGER ASSET FINANCE COMPANY c/o MULTISTATE ASSOCIATES, INC. MULTISTATE ASSOCIATES INC. 515 KING ST. ALEXANDRIA, VA 22314-			4,200.00		3,750.00	7,950.00		
		QUINN & MORRIS,	0039	.00	4,200.00	.00	3,750.00	7,950.00	03/11/1997	
			TOTALS:	.00	4,200.00	.00	3,750.00	7,950.00		
970072	21	SKATENATION, INC. 4164-A INNSLAKE DRIVE GLENN ALLEN, VA 23060-			12,000.00		15,000.00	27,000.00		
		DELANEY, JOHN W	0273	.00	12,000.00	.00	15,000.00	27,000.00	03/06/1997	
			TOTALS:	.00	12,000.00	.00	15,000.00	27,000.00		
960109	17	SMALL BUSINESS SERVICE BUREAU, INC. 554 MAIN ST., P.O. BOX 15014 WORCESTER, MA 01615-0014			10,808.00		.00	10,808.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	10,808.00	.00	.00	10,808.00	01/14/1997	
			TOTALS:	.00	10,808.00	.00	.00	10,808.00		
960025	22	SMALL PROPERTY OWNER'S ASSOC., INC. 287 HURON AVE. CAMBRIDGE, MA 02138-			9,000.00		4,500.00	13,500.00		
		SHEEHY, SHAWN K	0133	.00	9,000.00	.00	4,500.00	13,500.00	01/14/1997	
			TOTALS:	.00	9,000.00	.00	4,500.00	13,500.00		
960717	21	SMARTE CARTE, INC 4455 WHITE BEAR PKWY ST. PAUL, MN 55110-0927					5,000.00	5,000.00		
		KAROL GROUP, INC., THE,	0888	.00	.00	.00	5,000.00	5,000.00	12/20/1997	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					13,815.00		4,840.00	18,655.00		
950945	2	Smith Barney Inc 390 Greenwich St 2nd FL New York, NY 10013-								
	E	Hartigan, John W	0495	.00	.00	.00	.00	.00	01/13/1997	03/11/1
	E	Johanson, Kristen L	0794	.00	600.00	.00	.00	600.00	01/13/1997	06/30/1
	E	Malpiede, John J	0664	.00	7,200.00	.00	4,806.00	12,006.00	01/13/1997	
	E	Pass, James E	0479	.00	.00	.00	.00	.00	01/13/1997	03/17/1
	E	Randol, Robert E	0793	.00	960.00	.00	.00	960.00	01/13/1997	06/30/1
			TOTALS:	.00	8,760.00	.00	4,806.00	13,566.00		
					6,300.00		6,000.00	12,300.00		
950718	19	Smithkline Beecham One Franklin Plaza FPO 725 Philadelphia, PA 19101-								
		Shanley Fleming & Associates,	0333	.00	6,300.00	.00	6,000.00	12,300.00	01/21/1997	
			TOTALS:	.00	6,300.00	.00	6,000.00	12,300.00		
					50,000.00		50,000.00	100,000.00		
950257	24	Smokeless Tobacco Council, Inc 1627 K St, NW Suite 700 Washington, DC 20006-								
		Delaney Associates, W.	0079	.00	50,000.00	.00	50,000.00	100,000.00	01/14/1997	
			TOTALS:	.00	50,000.00	.00	50,000.00	100,000.00		
					3,000.00		3,000.00	6,000.00		
950234	26	SNET Mobility, Inc 500 Enterprise Drive 4th Floor Rocky Hill, CT 06067-								
		Choate Group, The,	0062	.00	3,000.00	.00	3,000.00	6,000.00	01/23/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		

TOTALS: .00 3,000.00 .00 3,000.00 6,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950215	16	SNOW, COURTNEY AND ASSOCIATES 11 BEACON ST, SUITE 520 BOSTON, MA 02108-			60,925.00		42,926.00	103,851.00		
		ALEXANDER, JILL A	0489	.00	6,479.00	.00	13,477.00	19,956.00	01/14/1997	
		COURTNEY, KAREN G	0056	.00	16,273.00	.00	23,394.00	39,667.00	01/14/1997	
		FOLEY, MARTIN V	0059	.00	21,900.00	.00	24,662.00	46,562.00	01/14/1997	
		SNOW, JAMES F	0058	.00	16,273.00	.00	23,393.00	39,666.00	01/14/1997	
			TOTALS:	.00	60,925.00	.00	84,926.00	145,851.00		
950775	21	SNOWMOBILE ASSOCIATION OF MASS. INC. P.O. BOX 55 HEATH, MA 01346-			7,500.00		8,510.00	16,010.00		
		SHEEHY, SHAWN K	0133	.00	7,500.00	.00	7,500.00	15,000.00	01/14/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
970163	7	SOAP AND DETERGENT ASSOCIATION 475 PARK AVENUE SOUTH NEW YORK, NY 10016-			5,000.00		10,000.00	15,000.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	5,000.00	.00	10,000.00	15,000.00	06/19/1997	
			TOTALS:	.00	5,000.00	.00	10,000.00	15,000.00		
950352	15	SOCIAL LAW LIBRARY 1200 COURT HOUSE BOSTON, MA 02108-			8,750.00		8,750.00	17,500.00		
		DEVER, JR, EDWARD J	0106	.00	8,750.00	.00	8,750.00	17,500.00	01/23/1997	
			TOTALS:	.00	8,750.00	.00	8,750.00	17,500.00		
970084	4	SODAK GAMING, INC. 5301 SOUTH HIGHWAY 16 RAPID CITY, SD 57701-			5,025.00		.00	5,025.00		
		CAPITAL ASSOCIATES INC.,	0659	.00	5,025.00	.00	.00	5,025.00	03/12/1997	
			TOTALS:	.00	5,025.00	.00	.00	5,025.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970073	12	SOUTH MIDDLESEX OPPORTUNITY COUNCIL (SMOC)			7,500.00		9,000.00	16,500.00		
		300 HOWARD STREET								
		FRAMINGHAM, MA 01701-								
		VICTORY GROUP, THE,	0618	.00	7,500.00	.00	9,000.00	16,500.00	02/27/1997	
			TOTALS:	.00	7,500.00	.00	9,000.00	16,500.00		
950460	3	SOUTH SHORE CHAMBER OF COMMERCE			.00			.00		
		36 MILLER STILE ROAD								
		QUINCY, MA 02169-								
		POWER, STEPHEN F	0178	.00	.00	.00	.00	.00	01/06/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950822	22	SOUTH SHORE HOUSING DEVELOPEMENT CORP			.00		.00	.00		
		169 SUMMER ST								
		KINGSTON, MA 02364-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	.00	.00	.00	.00	01/10/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950193	26	SOUTHWESTERN BELL MOBILE SYSTEMS/ DBA CELLULAR ONE, INC			28,500.00		26,500.00	55,000.00		
		100 LOWDER BROOK DR								
		WESTWOOD, MA 02090-								
		QUINN & MORRIS,	0039	.00	24,500.00	.00	22,500.00	47,000.00	01/17/1997	
		WHELTON, THOMAS W	0519	.00	4,000.00	.00	4,000.00	8,000.00	01/13/1997	
			TOTALS:	.00	28,500.00	.00	26,500.00	55,000.00		
960034	10	SPAULDING REHABILITATION HOSPITAL			1,431.00		110.00	1,541.00		
		125 NASHUA ST.								
		BOSTON, MA 02114-								
		KALMAN, EDWARD D	0535	.00	1,431.00	.00	110.00	1,541.00	02/03/1997	
			TOTALS:	.00	1,431.00	.00	110.00	1,541.00		

.00 1,431.00 .00 110.00 1,541.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950715	12	SPECIAL NEEDS ADOPTION NETWORK								
		8 TRUMBULL ROAD			5,000.00		5,000.00	10,000.00		
		NORTHAMPTON, MA 01060-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	5,000.00	.00	5,000.00	10,000.00	01/10/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950245	26	SPRINT COMMUNICATIONS COMPANY, L.P.								
		8140 WARD PARKWAY			21,315.00		902.00	22,217.00		
		KANSAS CITY, MO 64114-0417								
		HINTON, CARY B	0887	.00	1,360.00	.00	.00	1,360.00	04/16/1997	
		RODOPHELE, ROBERT P	0072	.00	17,500.00	.00	.00	17,500.00	01/13/1997	
			TOTALS:	.00	18,860.00	.00	.00	18,860.00		
970180	26	SPRINT SPECTRUM L.P. (SPRINT PCS)								
		4900 MAIN STREET, 12TH FLOOR					15,821.00	15,821.00		
		KANSAS CITY, MI 64112-								
		RODOPHELE, ROBERT P	0072	.00	.00	.00	15,000.00	15,000.00	07/07/1997	
		WILSON, ANTHONY T	0962	.00	.00	.00	200.00	200.00	12/16/1997	
			TOTALS:	.00	.00	.00	15,200.00	15,200.00		
970070	17	ST. PAUL REINSURANCE COMPANY, LTD.								
		52 LIME STREET			4,285.00		600.00	4,885.00		
		LONDON, UK								
		RICE, PETER S	0422	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
			TOTALS:	.00	4,285.00	.00	600.00	4,885.00		
950557	20	STATE POLICE ASSOC. OF MASS.								
		388 HILLSIDE AVE.			24,000.00		24,000.00	48,000.00		
		NEEDHAM, MA 02194-								
		BRANDON ASSOCIATES, LLC,	0084	.00	24,000.00	.00	24,000.00	48,000.00	01/14/1997	
			TOTALS:	.00	24,000.00	.00	24,000.00	48,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					10,000.00		15,000.00	25,000.00		
970125	20	State Police for Retirement Equity 6 Forestdale Rd Paxton, MA 01612-								
		Brandon Associates, LLC,	0084	.00	10,000.00	.00	15,000.00	25,000.00	04/28/1997	
			TOTALS:	.00	10,000.00	.00	15,000.00	25,000.00		
					20,000.00		20,000.00	40,000.00		
950258	2	State Street Bank & Trust Company 225 Franklin St 12th Floor Boston, MA 02210-								
		Shanley Fleming & Associates,	0333	.00	20,000.00	.00	20,000.00	40,000.00	01/21/1997	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
					9,000.00		9,000.00	18,000.00		
950086	1	Statewide Towing Association, Inc 11 Turnpike Rd Suite 202 Southborough, MA 01772-								
		Hurrell, James P	0025	.00	9,000.00	.00	9,000.00	18,000.00	01/24/1997	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
					16,667.00		8,333.00	25,000.00		
950045	7	Steel Recycling Institute 680 Andersen Dr. Pittsburgh, PA 15220-								
		Coyne, Jr. Esq. P.C., William F.	0019	.00	16,667.00	.00	8,333.00	25,000.00	02/06/1997	
			TOTALS:	.00	16,667.00	.00	8,333.00	25,000.00		
					75,000.00		6,250.00	81,250.00		
950790	4	Sterling Suffolk Racecourse 111 Waldemar Ave East Boston, MA 02128-								
		Delaney Associates, W.	0079	.00	75,000.00	.00	6,250.00	81,250.00	01/14/1997	
			TOTALS:	.00	75,000.00	.00	6,250.00	81,250.00		

TOTALS: .00 75,000.00 .00 6,250.00 81,250.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950705	8	Stop & Shop Supermarket Company PO Box 1942 Boston, MA 02105-			9,560.00		10,036.00	19,596.00		
		Chace-Marino, Elizabeth	0616	.00	9,560.00	.00	10,036.00	19,596.00	01/14/1997	
			TOTALS:	.00	9,560.00	.00	10,036.00	19,596.00		
950797	7	Stop Any Further Expansion S.A.F.E. P.O. Box 702 Cohasset, MA 02025-			.00		.00	.00		
		McNabb, Jr., John K	0448	.00	.00	.00	.00	.00	02/19/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970215	9	Stroock & Stroock & Lavan LLP 100 Federal Street Boston, MA 02110-					7,500.00	7,500.00		
		Andover Strategies,	0860	.00	.00	.00	7,500.00	7,500.00	09/01/1997	
			TOTALS:	.00	.00	.00	7,500.00	7,500.00		
950688	9	Suburban Coalition 8 Lincoln Road Wayland, MA 01778-			500.00		.00	500.00		
		McDonough, Richard W	0081	.00	500.00	.00	.00	500.00	01/15/1997	
			TOTALS:	.00	500.00	.00	.00	500.00		
960608	5	Suffolk Construction Company, Inc. 65 Allerton St. Boston, MA 02119-			16,250.00		5,031.16	21,281.16		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	16,250.00	.00	5,031.16	21,281.16	01/27/1997	
			TOTALS:	.00	16,250.00	.00	5,031.16	21,281.16		
970053	11	Sumaria Systems 18 Lakeside Office Park Wakefield, MA 01880-			24,041.00		18,000.00	42,041.00		
		McDermott/O'Neill & Associates,	0108	.00	24,000.00	.00	18,000.00	42,000.00	01/17/1997	
			TOTALS:	.00	24,000.00	.00	18,000.00	42,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950379	18	Sun Company, Inc 813 Sprint Lane Camp Hill, PA 17011-			1,500.00		2,000.00	3,500.00		
		Peters, Jeffrey R	0269	.00	1,500.00	.00	2,000.00	3,500.00	01/15/1997	
			TOTALS:	.00	1,500.00	.00	2,000.00	3,500.00		
960082	17	Surety Life Insurance Company 206 South 13th Street Suite 200 Lincoln, NE 68508-2010			5,025.00		.00	5,025.00		
		Minahan, Alfred A	0552	.00	5,025.00	.00	.00	5,025.00	02/03/1997	
			TOTALS:	.00	5,025.00	.00	.00	5,025.00		
970047	11	System Resources, Inc. 128 Wheeler Rd Burlington, MA 01803-			24,000.00		24,000.00	48,000.00		
		GM Strategies, Inc.,	0863	.00	24,000.00	.00	24,000.00	48,000.00	02/27/1997	
			TOTALS:	.00	24,000.00	.00	24,000.00	48,000.00		
950657	23	Tax Equity Alliance of Mass. (TEAM) 37 Temple Pl Boston, MA 02111-			8,153.00		8,125.00	16,278.00		
		St. George, James R	0879	.00	8,125.00	.00	8,125.00	16,250.00	03/27/1997	
			TOTALS:	.00	8,125.00	.00	8,125.00	16,250.00		
970115	23	TEAM Education Fund 37 Temple Place, 3rd Floor Boston, MA 02111-			882.00		875.00	1,757.00		
		Sullivan, Joanne M	0476	.00	875.00	.00	875.00	1,750.00	04/16/1997	
			TOTALS:	.00	875.00	.00	875.00	1,750.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950922	14	TEAMSTERS LOCAL UNION 25 - D.R.I.V.E.			9,000.00		9,000.00	18,000.00		
		544 MAIN ST								
		CHARLESTOWN, MA 02129-								
		BRADY, COLLEEN	0857	.00	.00	.00	.00	.00	02/26/1997	
		RENDON GROUP, THE	0581	.00	9,000.00	.00	9,000.00	18,000.00	02/26/1997	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950294	6	TECHNOLOGY EDUCATION ASSOCIATION OF MASS.			3,600.00		3,600.00	7,200.00		
		401A RIDGEFIELD CIR								
		CLINTON, MA 01510-								
		BRANDON ASSOCIATES, LLC,	0084	.00	3,600.00	.00	3,600.00	7,200.00	01/14/1997	
			TOTALS:	.00	3,600.00	.00	3,600.00	7,200.00		
960777	5	TEDESCHI AND GRASSO			.00		.00	.00		
		100 SUMMER ST., SUITE 3200								
		BOSTON, MA 02110-								
		CAPITAL ASSOCIATES INC.,	0659	.00	.00	.00	.00	.00	01/14/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950181	2	TELEPHONE WORKERS CREDIT UNION			12,000.00		.00	12,000.00		
		100 HIGH ST.								
		BOSTON, MA 02110-2326								
		HOLWAY & ASSOCIATES,	0279	.00	12,000.00	.00	.00	12,000.00	02/26/1997	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		
970211	26	TELEPORT COMMUNICATIONS GROUP					6,000.00	6,000.00		
		10 HIGH STREET								
		BOSTON, MA 02110-								
		CREMIN, THOMAS E	0087	.00	.00	.00	3,000.00	3,000.00	08/15/1997	09/15/1
		MURPHY, JR, JOHN E	0026	.00	.00	.00	3,000.00	3,000.00	08/15/1997	09/15/1
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
							30,000.00	30,000.00		
970201	10	Tenet Healthcare Corporation 14001 Dallas Parkway Dallas, TX 75240-								
		Ricca, Joseph A	0558	.00	.00	.00	30,000.00	30,000.00	08/04/1997	
			TOTALS:	.00	.00	.00	30,000.00	30,000.00		
					4,285.00		600.00	4,885.00		
970067	17	Terra Nova Insurance Company, Ltd. Terra Nova House 41-43 Mincing Lane London, UK								
		Rice, Peter S	0422	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
			TOTALS:	.00	4,285.00	.00	600.00	4,885.00		
					5,250.00		7,800.00	13,050.00		
950815	7	Testcom, Inc., c/o Multistate Associates 515 King St, Suite 3010 Alexandria, VA 22314-								
		Quinn & Morris,	0039	.00	5,250.00	.00	7,800.00	13,050.00	01/17/1997	
			TOTALS:	.00	5,250.00	.00	7,800.00	13,050.00		
					15,000.00		.00	15,000.00		
970064	21	Theatre Owners of New England One Exeter Plaza Boston, MA 02116-								
		Smith, Edward J	0089	.00	15,000.00	.00	.00	15,000.00	01/16/1997	
			TOTALS:	.00	15,000.00	.00	.00	15,000.00		
					30,000.00		5,000.00	35,000.00		
970106	23	Thompson Center Arms Company, Inc PO Box 5002 Farmington Rd Rochester, NH 03866-5002								
		Vernaglia, Joshua J	0886	.00	30,000.00	.00	5,000.00	35,000.00	04/10/1997	
			TOTALS:	.00	30,000.00	.00	5,000.00	35,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960563	17	TIAA/CREF 730 THIRD AVE NEW YORK, NY 10017-			5,000.00		5,500.00	10,500.00		
		DELANEY, JOHN W	0273	.00	5,000.00	.00	5,500.00	10,500.00	01/13/1997	
			TOTALS:	.00	5,000.00	.00	5,500.00	10,500.00		
950250	21	TICKETMASTER 601 N. FAIRFAX ST. SUITE 401 ALEXANDRIA, VA 22314-2054			12,000.00		12,000.00	24,000.00		
		DELANEY ASSOCIATES, W.	0079	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1997	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970183	13	TIME INSURANCE COMPANY 501 WEST MICHIGAN MILWAUKEE, WI 53201-					15,000.00	15,000.00		
		CORRY ASSOCIATES,	0745	.00	.00	.00	15,000.00	15,000.00	07/01/1997	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		
950878	24	TOBACCO CONTROL RESOURCE CENTER CUSHING HALL 102 THE FENWAY BOSTON, MA 02115-			7,000.00		7,000.00	14,000.00		
		MEREDITH AND ASSOCIATES,	0071	.00	7,000.00	.00	7,000.00	14,000.00	01/13/1997	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		
950637	24	TOBACCO INSTITUTE 12 SHERIDAN AVE. ALBANY, NY 12207-			10,000.00		25,000.00	35,000.00		
		BEACON STRATEGIES,	0720	.00	10,000.00	.00	25,000.00	35,000.00	01/14/1997	
			TOTALS:	.00	10,000.00	.00	25,000.00	35,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					11,000.00		25,000.00	36,000.00		
950321	5	Todesca Equipment Company, Inc 8 Wolcott Court Readville, MA 02137-								
		Bartley, Esq., John C	0003	.00	11,000.00	.00	25,000.00	36,000.00	05/02/1997	
			TOTALS:	.00	11,000.00	.00	25,000.00	36,000.00		
					2,220.00		10,040.00	12,260.00		
970093	2	Transamerica Homefirst, Inc. 600 Montgomery St. 16th Floor San Francisco, CA 94111-								
		Cassidy & Associates,	0023	.00	2,220.00	.00	10,000.00	12,220.00	09/19/1997	
			TOTALS:	.00	2,220.00	.00	10,000.00	12,220.00		
					12,030.00			12,030.00		
960102	23	Transportation Displays, Inc. 275 Madison Ave., 8th Floor New York, NY 10016-								
		Cassidy & Associates,	0023	.00	12,000.00	.00	.00	12,000.00	01/22/1997	06/30/1
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		
					6,000.00		12,000.00	18,000.00		
970109	13	Travelers Insurance One Tower Square- 8MS Hartford, CT 06183-								
		Shanley Fleming & Associates,	0333	.00	6,000.00	.00	12,000.00	18,000.00	04/22/1997	
			TOTALS:	.00	6,000.00	.00	12,000.00	18,000.00		
					1,000.00		6,000.00	7,000.00		
960036	16	Tremont Communications 204 W. Brookline St Ste. 5 Boston, MA 02118-								
		Sowyrda, Kevin John	0592	.00	1,000.00	.00	6,000.00	7,000.00	01/13/1997	
			TOTALS:	.00	1,000.00	.00	6,000.00	7,000.00		

TOTALS: .00 1,000.00 .00 6,000.00 7,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970052	26	TRIGEN-BOSTON ENERGY CORP. 210 SOUTH STREET BOSTON, MA 02111-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	.00	.00	01/17/1997	07/01/1
			TOTALS:	.00	.00	.00	.00	.00		
970081	5	TRIZEC HAHN CORP. 181 BAY ST, SUITE 3900 TORONTO ONTARIO CANADA M5J 2T3, XX 00000-			31,500.00		.00	31,500.00		
	E	ANDOVER STRATEGIES,	0860	.00	31,500.00	.00	.00	31,500.00	03/12/1997	
			TOTALS:	.00	31,500.00	.00	.00	31,500.00		
970207	3	TRUCK RENTING AND LEASING ASSOCIATION 1725 DUKE ST., SUITE 600 ALEXANDRIA, VA 22314-3457					18,050.00	18,050.00		
		CASSIDY & ASSOCIATES,	0023	.00	.00	.00	18,000.00	18,000.00	08/19/1997	
			TOTALS:	.00	.00	.00	18,000.00	18,000.00		
960093	4	TRUMP TAJ MAHAL ASSOCIATES 1000 BOARDWALK AT VIRGINIA AVE. ATLANTIC CITY, NJ 08401-			24,118.00		.00	24,118.00		
		RODOPHELE, ROBERT P	0072	.00	24,000.00	.00	.00	24,000.00	01/17/1997	
			TOTALS:	.00	24,000.00	.00	.00	24,000.00		
950587	13	TRUST GROUP, INC. 425 JOHN QUINCY ADAMS ROAD TAUNTON, MA 02780-			35,770.00		28,487.00	64,257.00		
		BURKE STRATEGIES,	0533	.00	7,500.00	.00	7,500.00	15,000.00	01/29/1997	
		MASS. BAY ASSOCIATES, INC.,	0483	.00	15,000.00	.00	7,500.00	22,500.00	02/25/1997	08/15/1
		MCDONALD, BRIAN J	0471	.00	5,500.00	.00	7,000.00	12,500.00	02/10/1997	
		RYAN, WILLIAM E	0520	.00	7,250.00	.00	5,800.00	13,050.00	01/15/1997	
			TOTALS:	.00	35,250.00	.00	27,800.00	63,050.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					3,475.00		3,475.00	6,950.00		
950886	7	Trustees of Reservations 572 Essex St Beverly, MA 01915-								
		Ward, Wesley T	0734	.00	3,475.00	.00	3,475.00	6,950.00	02/06/1997	
			TOTALS:	.00	3,475.00	.00	3,475.00	6,950.00		
							1,200.00	1,200.00		
960079	13	Tufts Associated Health Plans 333 Wyman St Waltham, MA 02154-								
		Erwin, John G	0953	.00	.00	.00	200.00	200.00	11/12/1997	
		Rosen, Julie A	0649	.00	.00	.00	1,000.00	1,000.00	07/01/1997	
			TOTALS:	.00	.00	.00	1,200.00	1,200.00		
					25,075.00		15,025.00	40,100.00		
950062	6	Tufts University Developement Corporation 755 Atlantic Avenue Boston, MA 02111-								
		Cassidy & Associates,	0023	.00	25,000.00	.00	15,000.00	40,000.00	01/22/1997	
			TOTALS:	.00	25,000.00	.00	15,000.00	40,000.00		
					35,065.00		35,035.00	70,100.00		
950063	6	Tufts University School of Veterinary Medicine Tufts University Packard Hall Medford, MA 02155-								
		Cassidy & Associates,	0023	.00	35,000.00	.00	35,000.00	70,000.00	01/22/1997	
			TOTALS:	.00	35,000.00	.00	35,000.00	70,000.00		
					4,000.00		300.00	4,300.00		
960760	18	Twin Rivers Technologies, Inc 780 Washington St Quincy, MA 02169-								
		ML Strategies, Inc.,	0840	.00	4,000.00	.00	300.00	4,300.00	01/27/1997	
			TOTALS:	.00	4,000.00	.00	300.00	4,300.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970130	7	U.S. FILTER 30 MASSACHUSETTS AVE NORTH ANDOVER, MA 01845-			4,000.00		20,000.00	24,000.00		
		MURPHY, JR, JOHN E	0026	.00	4,000.00	.00	20,000.00	24,000.00	05/05/1997	
			TOTALS:	.00	4,000.00	.00	20,000.00	24,000.00		
960040	18	U.S. GENERATING ONE BOWDOIN SQ BOSTON, MA 02114-			30,000.00		30,000.00	60,000.00		
		ANDOVER STRATEGIES,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1997	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950150	7	U.S. GENERATING COMPANY (FORMERLY J. MAKOWSKI ASSOCIATES) ONE BOWDOIN SQUARE BOSTON, MA 02114-			61,500.00		75,000.00	136,500.00		
		FINNERTY, SEAN J	0882	.00	1,500.00	.00	15,000.00	16,500.00	04/04/1997	
		HICKEY ASSOCIATES, BRIAN S	0030	.00	60,000.00	.00	60,000.00	120,000.00	01/14/1997	
			TOTALS:	.00	61,500.00	.00	75,000.00	136,500.00		
970206	11	ULTRANET 910 BOSTON POST RD. MARLBORO, MA 01752-					30,000.00	30,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	30,000.00	30,000.00	08/19/1997	
			TOTALS:	.00	.00	.00	30,000.00	30,000.00		
970026	13	UNICARE HEALTH & LIFE INSURANCE CO. 21555 OXNARD ST. WOODLAND HILLS, CA 91367-			18,448.00		18,766.00	37,214.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	18,285.00	.00	18,000.00	36,285.00	01/27/1997	
			TOTALS:	.00	18,285.00	.00	18,000.00	36,285.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					4,285.00		600.00	4,885.00		
970068	17	Unionamerica Insurance Company, Ltd. London Underwriting Center 3 Minster Ct., Mincing Lane London, UK								
		Rice, Peter S	0422	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
			TOTALS:	.00	4,285.00	.00	600.00	4,885.00		
					4,500.00		5,500.00	10,000.00		
950117	11	Unisys Corporation 12010 Sunrise Valley Dr Reston, VA 22091-								
	E	Chayet, Neil L	0032	.00	4,500.00	.00	5,500.00	10,000.00	01/31/1997	
			TOTALS:	.00	4,500.00	.00	5,500.00	10,000.00		
					12,400.00		14,400.00	26,800.00		
950730	11	Unisys II Corporation Township Line & Union Meeting Rds Blue Bell, PA 19424-								
		Minahan, Alfred A	0552	.00	12,400.00	.00	14,400.00	26,800.00	02/07/1997	
			TOTALS:	.00	12,400.00	.00	14,400.00	26,800.00		
					4,000.00		4,000.00	8,000.00		
950208	13	United Health Care 450 Columbus Blvd., 5NB Hartford, CT 06115-0450								
		Choate Group, The,	0062	.00	4,000.00	.00	4,000.00	8,000.00	01/23/1997	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
							5,323.00	5,323.00		
970239	13	United Healthcare Insurance Company AARP Operations P.O. Box 130 Montgomeryville, PA 18036-								
		Dillon, Luke A	0413	.00	.00	.00	5,323.00	5,323.00	10/30/1997	
			TOTALS:	.00	.00	.00	5,323.00	5,323.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950004	24	UNITED LIQUORS LTD.			15,250.00		20,500.00	35,750.00		
		1 UNITED WAY								
		W. BRIDGEWATER, MA 02379-								
		BURKE STRATEGIES,	0533	.00	6,250.00	.00	12,500.00	18,750.00	01/29/1997	
		CRANE JR., ESQ., ROBERT Q	0001	.00	9,000.00	.00	8,000.00	17,000.00	02/24/1997	
			TOTALS:	.00	15,250.00	.00	20,500.00	35,750.00		
960066	25	UNITED PARCEL SERVICE			150.00		.00	150.00		
		316 PENNSYLVANIA AVE. S.E.								
		WASHINGTON, DC 20003-								
		TEAGUE, JAMES R	0627	.00	150.00	.00	.00	150.00	01/28/1997	
			TOTALS:	.00	150.00	.00	.00	150.00		
970258	13	UNITED SERVICES AUTOMOBILE ASSOC. (USAA)					.00	.00		
		325 COLUMBIA TURNPIKE								
		FLORHAM PARK, NJ 07932-								
		E.L.M. MANAGEMENT SERVICES CORP.,	0652	.00	.00	.00	.00	.00	12/19/1997	
			TOTALS:	.00	.00	.00	.00	.00		
970168	14	UNITED STEELWORKERS OF AMERICA (U.S.W.A. LU9358)			.00		10,000.00	10,000.00		
		100 FIRST AVE.								
		CHARLESTOWN, MA 02129-								
		BLYTHE-SHAW, DONNA	0919	.00	.00	.00	.00	.00	06/30/1997	
		McCARTHY, PETER C	0305	.00	.00	.00	10,000.00	10,000.00	06/30/1997	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
970043	26	UNITIL SERVICE CORP.			15,706.00		7,500.00	23,206.00		
		6 LIBERTY LANE WEST								
		HAMPTON, NH 03842-1720								
		McMANUS, JAMES G	0928	.00	.00	.00	.00	.00	08/14/1997	
		MINAHAN, ALFRED A	0552	.00	14,500.00	.00	7,500.00	22,000.00	02/03/1997	
			TOTALS:	.00	14,500.00	.00	7,500.00	22,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					7,500.00		3,100.00	10,600.00		
950324	17	UNUM Life Insurance Company 2211 Congress St. Portland, ME 04122-								
		ML Strategies, Inc.,	0840	.00	7,500.00	.00	3,100.00	10,600.00	02/28/1997	
			TOTALS:	.00	7,500.00	.00	3,100.00	10,600.00		
					15,000.00		14,000.00	29,000.00		
950956	23	URS Consultants, Inc. 1 Penn Plaza Suite 610 New York, NY 10119-								
		Andover Strategies,	0860	.00	15,000.00	.00	14,000.00	29,000.00	01/14/1997	
			TOTALS:	.00	15,000.00	.00	14,000.00	29,000.00		
					29,283.00		18,055.00	47,338.00		
970051	7	US Water 184 High St., Suite 403 Boston, MA 02110-								
		McDermott/O'Neill & Associates,	0108	.00	28,800.00	.00	18,000.00	46,800.00	01/17/1997	
			TOTALS:	.00	28,800.00	.00	18,000.00	46,800.00		
					.00		.00	.00		
950837	25	USAir 2345 Crystal Drive Arlington, VA 22227-								
		Taylor, Sharon R	0708	.00	.00	.00	.00	.00	01/15/1997	
			TOTALS:	.00	.00	.00	.00	.00		
					6,900.00		10,500.00	17,400.00		
970060	24	UST Public Affairs, Inc./ Multistate Assoc. 515 King St Alexandria, VA 22314-								
		Quinn & Morris,	0039	.00	6,900.00	.00	10,500.00	17,400.00	01/17/1997	
			TOTALS:	.00	6,900.00	.00	10,500.00	17,400.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950684	5	UTILITY CONTRACTORS' ASSOCIATION OF NEW ENGLAND, INC 300 CONGRESS ST SUITE 101 QUINCY, MA 02169-			5,000.00		18,000.00	23,000.00		
		MURPHY, JR, JOHN E	0026	.00	5,000.00	.00	18,000.00	23,000.00	05/21/1997	
			TOTALS:	.00	5,000.00	.00	18,000.00	23,000.00		
950024	10	VALLEY HEALTH SYSTEMS, INC./HOLYOKE HOSPITAL 575 BEECH ST HOLYOKE, MA 01040-			10,035.00		.00	10,035.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	10,000.00	.00	.00	10,000.00	01/27/1997	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950216	10	VALUE BEHAVIORAL HEALTH, INC. 3110 FAIRVIEW PARK DR. FALLS CHURCH, VA 22042-			30,000.00		20,000.00	50,000.00		
		BARTLEY, ESQ., JOHN C	0003	.00	30,000.00	.00	20,000.00	50,000.00	01/09/1997	
			TOTALS:	.00	30,000.00	.00	20,000.00	50,000.00		
950143	10	VALUE RX PHARMACY PROGRAM, INC 22 WATERVILLE RD AVON, CT 06001-			18,000.00		6,000.00	24,000.00		
		BARTLEY, ESQ., JOHN C	0003	.00	18,000.00	.00	6,000.00	24,000.00	01/09/1997	
			TOTALS:	.00	18,000.00	.00	6,000.00	24,000.00		
970099	7	VANDERBEEK & ASSOCIATES, DEBRA J. 31 JUNIPERWOOD DR. HAVERHILL, MA 01832-			2,830.00		2,637.00	5,467.00		
		VANDERBEEK, DEBRA J	0124	00	2,333.00	.00	2,333.00	4,666.00	04/09/1997	
			TOTALS:	.00	2,333.00	.00	2,333.00	4,666.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950667	17	Variable Annuity Life Insurance Company 2919 Allen Parkway L4-02 Houston, TX 77019-			14,265.00		12,750.00	27,015.00		
		Minahan, Alfred A	0552	.00	11,725.00	.00	12,750.00	24,475.00	02/05/1997	
			TOTALS:	.00	11,725.00	.00	12,750.00	24,475.00		
970076	10	Vencor Hospital/Boston 1515 Commonwealth Ave. Boston, MA 02135-			.00		.00	.00		
		ML Strategies, Inc.,	0840	.00	.00	.00	.00	.00	02/28/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950680	8	Veryfine Products, Inc 210 Littleton Rd Westford, MA 01886-			.00		.00	.00		
		Lindsey, William L	0570	.00	.00	.00	.00	.00	01/06/1997	
			TOTALS:	.00	.00	.00	.00	.00		
950360	12	Veterans Benefits Clearinghouse 44 Highland St. Roxbury, MA 02119-			2,000.00		3,000.00	5,000.00		
		Gregory & Associates,	0852	.00	2,000.00	.00	3,000.00	5,000.00	02/06/1997	
			TOTALS:	.00	2,000.00	.00	3,000.00	5,000.00		
970200	23	Viaticus c/o Multistate Associates, Inc. 515 King Street Alexandria, VA 22314-					2,475.00	2,475.00		
		Quinn & Morris,	0039	.00	.00	.00	2,475.00	2,475.00	07/31/1997	
			TOTALS:	.00	.00	.00	2,475.00	2,475.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960113	16	VICTORY GROUP, THE 121 MT. VERNON ST. BOSTON, MA 02108-			30,154.00		24,316.00	54,470.00		
		FEASTER, JR., JOSEPH D	0843	.00	2,640.00	.00	1,440.00	4,080.00	01/28/1997	
		ROCHE, STEPHEN G	0067	.00	10,000.00	.00	7,500.00	17,500.00	01/14/1997	
		ROJAS, JOSE	0952	.00	.00	.00	.00	.00	11/12/1997	
		ROWE, HEATHER E	0859	.00	2,966.00	.00	1,000.00	3,966.00	02/27/1997	08/25/1
		SPENCER, JAMES D	0826	.00	3,928.00	.00	2,908.00	6,836.00	01/14/1997	
			TOTALS:	.00	19,534.00	.00	12,848.00	32,382.00		
960069	2	VIE, INC. 405 SW 5TH ST MS 1224553 DES MOINES, IA 50328-			3,500.00		10,500.00	14,000.00		
		SHEEHY, SHAWN K	0133	.00	3,500.00	.00	10,500.00	14,000.00	01/14/1997	
			TOTALS:	.00	3,500.00	.00	10,500.00	14,000.00		
950923	12	VIETNAM VETERANS WORKSHOP 17 COURT ST BOSTON, MA 02108-			12,000.00		18,000.00	30,000.00		
		MCCARTHY, PETER C	0305	.00	12,000.00	.00	18,000.00	30,000.00	04/18/1997	
			TOTALS:	.00	12,000.00	.00	18,000.00	30,000.00		
950196	12	VINFEN CORPORATION 950 CAMBRIDGE ST CAMBRIDGE, MA 02141-			5,500.00		2,500.00	8,000.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	5,500.00	.00	2,500.00	8,000.00	01/10/1997	
			TOTALS:	.00	5,500.00	.00	2,500.00	8,000.00		
950701	4	VISIONS GROUP, THE 5 RAILROAD AVE. P.O. BOX 5111 SALISBURY BEACH, MA 01952-			.00		.00	.00		
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	.00	.00	.00	.00	01/22/1997	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					2,144.00		2,500.00	4,644.00		
950593	19	Warner Lambert Co., Parke-Davis Division 201 Tabor Rd Morris Plains, NJ 07950-								
		Dooley, Sr, Glenn E	0202	.00	2,144.00	.00	2,500.00	4,644.00	01/22/1997	
			TOTALS:	.00	2,144.00	.00	2,500.00	4,644.00		
					5,000.00		5,000.00	10,000.00		
950097	7	Waste Management, Inc - Northeast Group 4 Liberty Lane West Hampton, NH 03842-								
		Murphy, Jr, John E	0026	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1997	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
							6,000.00	6,000.00		
970257	7	Webster, Town of Bernstein, Cushner & Kimmell One Court St., Suite 700 Boston, MA 02108-								
		White Associates, Inc., Robert	0061	.00	.00	.00	6,000.00	6,000.00	12/12/1997	
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		
					24,000.00		12,000.00	36,000.00		
970004	2	Wellington Management Company 75 State Street Boston, MA 02109-								
		ADS Ventures, Inc.,	0442	.00	24,000.00	.00	12,000.00	36,000.00	02/03/1997	
			TOTALS:	.00	24,000.00	.00	12,000.00	36,000.00		
					7,500.00		7,500.00	15,000.00		
970075	11	West Group 610 Opperman Dr. Eagan, MN 55123-								
		ML Strategies, Inc.,	0840	.00	7,500.00	.00	7,500.00	15,000.00	02/28/1997	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950887	15	WEST PUBLISHING CORPORATION 620 OPPERMAN DRIVE P.O. BOX 64779 ST. PAUL, MN 55164-0779			3,000.00		3,000.00	6,000.00		
		CORRY ASSOCIATES,	0745	.00	3,000.00	00	3,000.00	6,000.00	02/06/1997	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950848	4	WESTERN NEW ENGLAND FAIRGROUNDS, INC. c/o KENMORE MGT. OFFICE SERVICES 510 COMMONWEALTH AVENUE BOSTON, MA 02215-			10,000.00		10,000.00	20,000.00		
		ESSENTIAL STRATEGIES, INC.,	0691	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1997	
		TROMBLEY, PETER G	0705	.00	.00	.00	.00	.00	02/19/1997	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950137	2	WESTERN SURETY CO. c/o MULTISTATE ASSOC., INC 515 KING ST, SUITE 300 ALEXANDRIA, VA 22314-			2,900.00		2,900.00	5,800.00		
		QUINN & MORRIS,	0039	.00	2,900.00	.00	2,900.00	5,800.00	01/17/1997	
			TOTALS:	.00	2,900.00	.00	2,900.00	5,800.00		
950088	4	WESTWOOD GROUP, THE & SUBSIDARIES 190 VFW PARKWAY REVERE, MA 02151-			54,125 00		61,833.00	115,958.00		
		CONSIDINE, KEVIN M	0237	.00	21,000.00	.00	21,000.00	42,000.00	01/24/1997	
		HURRELL, JAMES P	0025	.00	13,125.00	00	17,500.00	30,625.00	01/24/1997	
		MURPHY, JR, JOHN E	0026	.00	2,500.00	.00	8,333.00	10,833.00	01/15/1997	
		MUSE, MICHAEL J	0469	.00	2,500.00	.00	.00	2,500.00	02/28/1997	
		TIMILTY, JOSEPH F	0632	.00	15,000.00	.00	15,000.00	30,000.00	01/17/1997	
			TOTALS:	.00	54,125.00	.00	61,833.00	115,958.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
							2,000.00	2,000.00		
970223	10	Westwood Pembroke Health System, L.P. 10 Cottage Street Norwood, MA 02062-								
		Chayet, Neil L	0032	.00	.00	.00	2,000.00	2,000.00	09/30/1997	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
					18,000.00		18,000.00	36,000.00		
950098	7	Wheelabrator Technologies, Inc Liberty Lane Hampton, NH 03842-								
		Murphy, Jr, John E	0026	.00	18,000.00	.00	18,000.00	36,000.00	01/15/1997	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
					.00		.00	.00		
950369	16	White Associates, Inc., Robert 11 Beacon St Boston, MA 02108-								
		White, Robert	0060	.00	.00	00	.00	.00	01/24/1997	
			TOTALS:	.00	.00	.00	.00	.00		
					6,485.00			6,485.00		
950655	10	Winchester Hospital 41 Highland Ave Winchester, MA 01890-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	6,485.00	.00	00	6,485.00	02/21/1997	
			TOTALS:	.00	6,485.00	.00	.00	6,485.00		
					6,000.00		8,500.00	14,500.00		
950414	24	Wine & Spirits Wholesalers of Mass, Inc 23 Walkers Brook Dr Reading, MA 01867-								
		Buckley, Robert D	0215	.00	6,000.00	.00	6,000.00	12,000.00	01/15/1997	
		L Campbell, John J	0201	.00	.00	.00	2,500.00	2,500.00	04/18/1997	
			TOTALS:	.00	6,000.00	.00	8,500.00	14,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950449	24	WINE INSTITUTE			30,000.00		425.00	30,425.00		
		425 MARKET ST								
		SUITE 1000								
		SAN FRANCISCO, CA 94105-								
		RODOPHELE, ROBERT P	0072	.00	30,000.00	.00	.00	30,000.00	01/10/1997	
			TOTALS:	.00	30,000.00	.00	.00	30,000.00		
970111	12	WOMEN'S EDUCATIONAL AND INDUSTRIAL UNION			1,800.00		3,600.00	5,400.00		
		356 BOYLSTON ST.								
		BOSTON, MA 02116-								
		VICTORY GROUP, THE,	0618	.00	1,800.00	.00	3,600.00	5,400.00	04/22/1997	
			TOTALS:	.00	1,800.00	.00	3,600.00	5,400.00		
950358	4	WONDERLAND GREYHOUND OWNERS ASSOCIATION			10,500.00		12,500.00	23,000.00		
		1147 WESTERN AVE								
		LYNN, MA 01905-								
		MCGLYNN, JR, JOHN J	0107	.00	10,500.00	00	12,500.00	23,000.00	01/28/1997	
			TOTALS:	.00	10,500.00	.00	12,500.00	23,000.00		
950099	25	WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY			20,000.00		15,000.00	35,000.00		
		PO BOX 284								
		WOODS HOLE, MA 02543-								
		MURPHY, JR, JOHN E	0026	00	20,000.00	.00	15,000.00	35,000.00	01/15/1997	
			TOTALS:	.00	20,000.00	.00	15,000.00	35,000.00		
970108	6	WORCESTER STATE COLLEGE			2,500.00		2,500.00	5,000.00		
		486 CHANDLER ST								
		WORCESTER, MA 01602-								
		D'AMICO, GERARD	0776	.00	2,500.00	.00	2,500.00	5,000.00	04/09/1997	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950819	12	Work Inc 3 Arlington St. Quincy, MA 02171-			6,800.00		13,500.00	20,300.00		
		White Associates, Inc., Robert	0061	.00	6,800.00	.00	13,500.00	20,300.00	01/24/1997	
			TOTALS:	.00	6,800.00	.00	13,500.00	20,300.00		
950101	17	Workers' Compensation Rating & Inspection Bureau of Mass. 101 Arch St, 5th FL Boston, MA 02110-			38,670.00		44,005.00	82,675.00		
		Finnegan & Underwood,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/26/1997	
		Leichter, Joshua W	0956	.00	.00	.00	990.00	990.00	11/24/1997	
		Lewis, Scott P	0453	.00	.00	.00	4,345.00	4,345.00	11/24/1997	
		Meagher, Paul F	0425	.00	6,033.00	.00	6,033.00	12,066.00	01/06/1997	
		Stewart, Roy	0253	.00	2,637.00	.00	2,637.00	5,274.00	01/06/1997	
			TOTALS:	.00	38,670.00	.00	44,005.00	82,675.00		
970030	13	World Insurance Company P.O. Box 3160 Omaha, NE 68103-0160			79,169.00		.00	79,169.00		
		Brandon Associates, LLC,	0084	.00	79,169.00	.00	.00	79,169.00	02/04/1997	
			TOTALS:	.00	79,169.00	.00	.00	79,169.00		
950487	21	World Trade Center Boston & John Drew Co World Trade Center Suite 50 Boston, MA 02110-			15,290.00		13,500.00	28,790.00		
		Kearney, Dennis J	0188	.00	15,290.00	.00	13,500.00	28,790.00	02/03/1997	
			TOTALS:	.00	15,290.00	.00	13,500.00	28,790.00		
950871	19	Wyeth-Ayerst Laboratories 555 E. Lancaster Ave St. Davids, PA 19087-			688.00		1,739.00	2,427.00		
		Iserman, Katrina	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]			

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970006	11	Wyman Gordon Company 244 Worcester Street N. Grafton, MA 01536-			24,000.00		12,000.00	36,000.00		
		ADS Ventures, Inc.,	0442	.00	24,000.00	.00	12,000.00	36,000.00	02/03/1997	
			TOTALS:	.00	24,000.00	.00	12,000.00	36,000.00		
950171	18	Yankee Atomic Electric Company 580 Main St. Bolton, MA 01740-1398			7,180.00		5,500.00	12,680.00		
	L	Capstick, Jr., Robert W	0365	.00	2,015.00	.00	500.00	2,515.00	01/08/1997	
		Joyce & Joyce Counsellors at Law,	0045	.00	5,000.00	.00	5,000.00	10,000.00	01/21/1997	
			TOTALS:	.00	7,015.00	.00	5,500.00	12,515.00		
970232	26	Yesco Power, Inc. 33 Christa McAuliffe Blvd. Plymouth, MA 02360-					3,063.00	3,063.00		
		Rice, Peter S	0422	.00	.00	.00	3,063.00	3,063.00	10/01/1997	
			TOTALS:	.00	.00	.00	3,063.00	3,063.00		
960382	12	YouthBuild Boston and MA YouthBuild Coalition 173 A Norfolk Ave. Roxbury, MA 02119-			6,000.00		6,000.00	12,000.00		
		Governmental Strategies, Inc.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	07/01/1997	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950634	10	Youville Hospital 1575 Cambridge St Cambridge, MA 02138-			1,743.00		99.00	1,842.00		
		Kalman, Edward D	0535	.00	1,743.00	.00	99.00	1,842.00	02/03/1997	
			TOTALS:	.00	1,743.00	.00	99.00	1,842.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

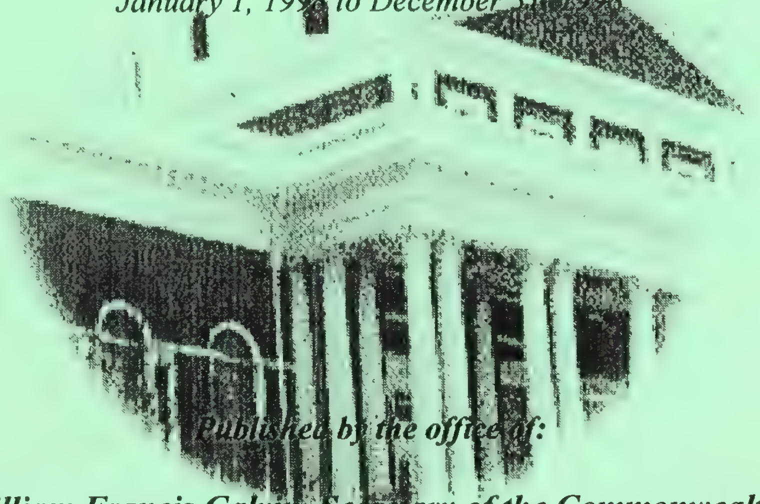
EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950620	19	Zeneca, Inc.			2,251.00			2,251.00		
		1800 Concord Pike								
		P. O. Box 15438								
		Wilmington, DE 19850-5438								
		Johnson-McDuffie, Sara L	0531	.00	1,547.00	.00	.00	1,547.00	01/14/1997	06/30/1
			TOTALS:	.00	1,547.00	.00	.00	1,547.00		
970069	17	Zurich Reinsurance London Limited.			4,285.00		600.00	4,885.00		
		The Zurich Building								
		90 Fenchurch St.								
		London, UK								
		Rice, Peter S	0422	.00	4,285.00	.00	600.00	4,885.00	02/21/1997	
			TOTALS:	.00	4,285.00	.00	600.00	4,885.00		

MASS. SS 8.3-2:998

1998 Massachusetts Lobbyists and Employers

Year-end report of disclosed salaries

January 1, 1998 to December 31, 1998



Published by the office of:

William Francis Galvin, Secretary of the Commonwealth
Public Records Division, Lobbyist Section
One Ashburton Place, Room 1719
Boston, Massachusetts 02108

617-727-2832 or e-mail LOB@SEC.STATE.MA.US

h:lobby/roche/repcovs/98lobsal

$ 15.00

Section 1

1998 *year-end disclosed salaries listed alphabetically by name of agent*

Section 2

1998 *year-end disclosed salaries listed alphabetically by name of employer*

1998 total registered agents: 656
1998 total registered employers: 959

To obtain further information, please contact Secretary Galvin's Lobbyist Section at ***617-727-2832*** *or e-mail:* **LOB@SEC.STATE.MA.US**

** - office use only*

h:lobby/roche/repcovs/98salins

Section 1

1998 *year-end disclosed salaries listed alphabetically by name of agent*

* *- office use only*

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DATE
0261	ABBOTT, JOHN L c/o MASS. MUTUAL LIFE INS. CO. 1295 STATE ST. * SPRINGFIELD, MA 01111-0001									
	MASS. MUTUAL LIFE INSURANCE, CO.	950351	13	.00	2,319.00	.00	.00	2,319.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,319.00	.00	.00	2,319.00		
0651	ADAMI, KENNETH R c/o AMERICAN CANCER SOCIETY 30 SPEEN ST. * FRAMINGHAM, MA 01701-									
	AMERICAN CANCER SOCIETY, NEW ENGLAND DIVISION	950154	24	.00	5,595.00	.00	.00	5,595.00	02/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,595.00	.00	.00	5,595.00		
0950	ADAMS, ASHLEY P c/o AMERICAN FEDERATION OF TV & RADIO AR 11 BEACON ST., SUITE 512 * BOSTON, MA 02108-									
	AMERICAN FEDERATION OF TELEVISION & RADIO ARTISTS	970237	14	.00	1,250.00	.00	1,700.00	2,950.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,250.00	.00	1,700.00	2,950.00		
0442	ADS VENTURES, INC., 1540 MONUMENT ST. * CONCORD, MA 01742-									
	APPLE COMPUTER, INC.	970003	11	.00	7,500.00	.00	12,000.00	19,500.00	01/28/1998	
	CLIVUS MULTRUM, INC.	970007	07	.00	4,000.00	.00	6,000.00	10,000.00	01/28/1998	
	E F FOUNDATION FOR FOREIGN STUDY INC.	970252	06	.00	18,750.00	.00	18,000.00	36,750.00	01/28/1998	
	MALDEN MILLS INDUSTRIES, INC.	960545	22	.00	18,000.00	.00	20,000.00	38,000.00	01/28/1998	
	MASS. BIOTECH RESEARCH INSTITUTE	970005	11	.00	15,000.00	.00	15,000.00	30,000.00	01/28/1998	
	MASS. SOFTWARE COUNCIL	950780	11	.00	3,500.00	.00	3,500.00	7,000.00	01/28/1998	
	WELLINGTON MANAGEMENT COMPANY	970004	02	.00	18,000.00	.00	18,000.00	36,000.00	01/28/1998	
	WYMAN GORDON COMPANY	970006	11	.00	4,500.00	.00	4,500.00	9,000.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	89,250.00	.00	97,000.00	186,250.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0908	Ahern, James W c/o EMS Division/BPPA 9-11 Shelland St. * Roxbury, MA 02119-									
	Emergency Medical Services Division/BPPA	970155	14	.00	4,900.00	.00	2,400.00	7,300.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,900.00	.00	2,400.00	7,300.00		
0960	Aitken, Andrew H New England Electric System 25 Research Dr. * Westborough, MA 01582-									
E	New England Electric System	950153	26	.00	1,438.00	.00	510.00	1,948.00	01/15/1998	10/02/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,438.00	.00	510.00	1,948.00		
0339	Alagero, Charles T c/o Mass. Medical Society (T. Moran) 1440 Main Street * Waltham, MA 02154-									
L	Mass. Medical Society	950336	10	.00	17,833.00	.00	10,700.00	28,533.00	01/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,833.00	.00	10,700.00	28,533.00		
0828	Alconada, Robert J c/o Printing Industries of New England 10 Tech Circle, P.O. Box 2009 * Natick, MA 01760-0015									
	Printing Industries of New England	950205	03	.00	150.00	.00	.00	150.00	01/07/1998	08/21/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	150.00	.00	.00	150.00		
0177	Aleixo Law Offices, P.C., One Boston Place, Suite 1225 Boston, MA 02108-4407									
	AK Media	950121	22	.00	18,000.00	.00	18,000.00	36,000.00	01/13/1998	
	Insurers for Auto Reform in Mass. (INFORM)	950393	17	.00	18,750.00	.00	18,750.00	37,500.00	01/13/1998	
	Paine Webber	950391	02	.00	5,000.00	.00	5,000.00	10,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	41,750.00	.00	41,750.00	83,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0176	Aleixo, Jr., Theodore J One Boston Place, Suite 1225 Boston, MA 02108-									
	Aleixo Law Offices, P.C.	970008	15	.00	.00	.00	.00	.00	01/13/1998	
	Essential Strategies, Inc	950389	16	.00	.00	.00	.00	.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0489	Alexander, Jill A c/o Snow, Courtney & Assoc 11 Beacon St., Suite 305 Boston, MA 02108-									
	Snow, Courtney and Associates	950215	16	.00	8,330.00	.00	6,751.00	15,081.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,330.00	.00	6,751.00	15,081.00		
1034	Allen, Lawrence C c/o The Merit Construction Alliance P.O. Box 160 * Burlington, MA 01803-									
	Merit Construction Alliance, The	980135	05	.00	.00	.00	949.00	949.00	10/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	949.00	949.00		
0737	Andelman, Frederick c/o Mass. Teachers Assoc 20 Ashburton Pl. Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	54.00	.00	.00	54.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	54.00	.00	.00	54.00		
0119	Anderson, Barbara c/o Citizens for Limited Tax. & Govt. P.O. Box 408 * Peabody, MA 01960-									
	Citizens for Limited Taxation & Government	950363	23	.00	1,000.00	.00	500.00	1,500.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	500.00	1,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0410	Anderson, Christopher R c/o Mass High Technology Council, Inc 1601 Trapelo Rd. * Waltham, MA 02154-									
	Mass. High Technology Council, Inc.	950530	11	.00	37,420.00	.00	24,039.00	61,459.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	37,420.00	.00	24,039.00	61,459.00		
0860	Andover Strategies, 2 Elm Square * Andover, MA 01810-									
	ADCARE, Inc.	980052	10	.00	20,000.00	.00	30,000.00	50,000.00	04/03/1998	
	Alcatel/CGA Transport	970228	11	.00	35,000.00	.00	15,000.00	50,000.00	01/26/1998	
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1998	
	Community Care Systems and its corporate subsidiaries	950908	10	.00	.00	.00	.00	.00	02/11/1998	
	Elder Living Concepts, Inc.	950965	10	.00	37,500.00	.00	37,500.00	75,000.00	01/26/1998	
	Fitzgerald Investment Trust	970169	22	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
	Lockheed Martin IMS Corporation	960706	11	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
	Mass. Medical Services	980005	09	.00	25,000.00	.00	20,000.00	45,000.00	01/09/1998	
	May Institute	970021	10	.00	21,000.00	.00	21,000.00	42,000.00	01/09/1998	
	Merian Enterprises	970243	22	.00	10,000.00	.00	.00	10,000.00	01/26/1998	
	O'Brien-Kreitzberg, Inc	950952	05	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
	Pizzeria Uno	980021	12	.00	.00	.00	.00	.00	02/11/1998	
	Shafner Keating & Cuffe	980125	15	.00	.00	.00	2,500.00	2,500.00	11/09/1998	
	Sheppard, Riley, Coughlin	960441	17	.00	30,000.00	.00	30,000.00	60,000.00	01/26/1998	
	Stroock & Stroock & Lavan LLP	970215	09	.00	15,000.00	.00	5,000.00	20,000.00	01/09/1998	
	U.S. Generating	960040	18	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
	URS Greiner Consultants, Inc.	950956	23	.00	8,000.00	.00	16,000.00	24,000.00	06/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	331,500.00	.00	307,000.00	638,500.00		
0617	Andrews, Katherine c/o Orsino Consulting 130 Bowdoin St. # 1801 *									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0676	Austin, Dennis G c/o Raytheon Co. 141 Spring Street * Lexington, MA 02421-									
	Raytheon Company	950558	11	.00	2,682.00	.00	4,049.00	6,731.00	01/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,682.00	.00	4,049.00	6,731.00		
0066	Baerlein, Joseph T c/o Rasky/Baerlein Group 70 Franklin St., 3rd Floor Boston, MA 02110-									
	Rasky/Baerlein Group	970250	16	.00	12,000.00	.00	12,000.00	24,000.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	12,000.00	24,000.00		
0128	Baier, David P Mass. Municipal Assoc. /Melinda Lucas 60 Temple Place * Boston, MA 02111-									
	Mass. Municipal Association	950174	09	.00	26,223.00	.00	27,216.00	53,439.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,223.00	.00	27,216.00	53,439.00		
0297	Baker, Richard J First Allmerica Financial Life Ins. Co. 440 Lincoln Street * Worcester, MA 01653-									
	First Allmerica Financial Life Insurance Company	950425	17	.00	4,425.00	.00	2,100.00	6,525.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,425.00	.00	2,100.00	6,525.00		
0656	Baldini, Donald F c/o A.I.M. 222 Berkeley St., P.O. Box 763 Boston, MA 02117-0763									
	Associated Industries of Mass.	950430	03	.00	15,000.00	.00	19,000.00	34,000.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	19,000.00	34,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0702	Baptiste, James McDermott/O'Neill & Associates One Beacon St, Suite 1600 Boston, MA 02108-									
	E McDermott/O'Neill Associates	950353	16	.00	.00	.00	.00	.00	01/13/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0165	Barkow, Barry c/o Mass Correctional Legal Services 8 Winter St. Boston, MA 02108-									
	Mass. Correctional Legal Services	950227	15	.00	.00	.00	.00	.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0621	Barry, Frederick G Mass. Assoc. of Buyer Agents 372 Granite Ave. * Milton, MA 02186-									
	Mass. Assoc. of Buyer Agents	960060	22	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0249	Barry, James c/o Boston Police Patrolmen's Assoc. 9-11 Shetland St Boston, MA 02119-									
	Boston Police Patrolmen's Association	950395	20	.00	10,000.00	.00	13,233.00	23,233.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	13,233.00	23,233.00		
0342	Barry, Linda E Mass. Pharmacists Assoc. 5 Lexington Road, Suite 5 * Waltham, MA 02154-									
	Mass. Pharmacists Association	950429	10	.00	800.00	.00	.00	800.00	01/15/1998	06/05/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	800.00	.00	.00	800.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 800.00 .00 .00 800.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0478	BARRY, ROBERT BEACON STRATEGIES 11 BEACON ST., SUITE 1030 BOSTON, MA 02108-									
	BEACON STRATEGIES	950800	16	.00	10,000.00	.00	47,500.00	57,500.00	01/05/1998	
	MASS. FOOD ASSOCIATION	950165	08	.00	10,000.00	.00	10,000.00	20,000.00	02/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	57,500.00	77,500.00		
0991	BARSOM, VALERIE 667 TINKHAM ROAD * WILBRAHAM, MA 01095-									
	ADVANCED DRAINAGE SYSTEMS	980124	23	.00	.00	.00	18,000.00	18,000.00	08/24/1998	
	PAUL'S LOBSTER CO.	980042	08	.00	.00	.00	.00	.00	03/23/1998	06/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	18,000.00	18,000.00		
0686	BARTHOLOMEW, MICHAEL J AMERICAN COUNCIL OF LIFE INS. 1001 PENNSYLVANIA AVE, NW * WASHINGTON, DC 20004-2599									
	AMERICAN COUNCIL OF LIFE INSURANCE	950412	17	.00	10,000.00	.00	15,000.00	25,000.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	15,000.00	25,000.00		
0003	BARTLEY, ESQ., JOHN C 11 BEACON STREET SUITE 1030 BOSTON, MA 02133-									
	HARVARD PILGRIM HEALTH CARE (HPHC)	950030	13	.00	36,000.00	.00	36,000.00	72,000.00	01/14/1998	
	MASS. ASSOC. OF AUTOMOBILE CLUBS (MAAC)	950858	01	.00	.00	.00	20,000.00	20,000.00	01/14/1998	
	MASS. BEHAVIORAL HEALTH PARTNERSHIP	970255	10	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1998	
	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATIONS (MCET)	950031	06	.00	24,996.00	.00	25,000.00	49,996.00	01/14/1998	
	ROWE CONTRACTING CO.	960565	05	.00	12,000.00	.00	12,000.00	24,000.00	03/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	102,996.00	.00	123,000.00	225,996.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0702	BAPTISTE, JAMES MCDERMOTT/O'NEILL & ASSOCIATES ONE BEACON ST, SUITE 1600 BOSTON, MA 02108-									
E	MCDERMOTT/O'NEILL ASSOCIATES	950353	16	.00	.00	.00	.00	.00	01/13/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0165	BARKOW, BARRY c/o MASS CORRECTIONAL LEGAL SERVICES 8 WINTER ST. BOSTON, MA 02108-									
	MASS. CORRECTIONAL LEGAL SERVICES	950227	15	.00	.00	.00	.00	.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0621	BARRY, FREDERICK G MASS. ASSOC. OF BUYER AGENTS 372 GRANITE AVE. * MILTON, MA 02186-									
	MASS. ASSOC. OF BUYER AGENTS	960060	22	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0249	BARRY, JAMES c/o BOSTON POLICE PATROLMEN'S ASSOC. 9-11 SHETLAND ST BOSTON, MA 02119-									
	BOSTON POLICE PATROLMEN'S ASSOCIATION	950395	20	.00	10,000.00	.00	13,233.00	23,233.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	13,233.00	23,233.00		
0342	BARRY, LINDA E MASS. PHARMACISTS ASSOC. 5 LEXINGTON ROAD, SUITE 5 * WALTHAM, MA 02154-									
	MASS. PHARMACISTS ASSOCIATION	950429	10	.00	800.00	.00	.00	800.00	01/15/1998	06/05/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	800.00	.00	.00	800.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0478	Barry, Robert Beacon Strategies 11 Beacon St., Suite 1030 Boston, MA 02108-									
	Beacon Strategies	950800	16	.00	10,000.00	.00	47,500.00	57,500.00	01/05/1998	
	Mass. Food Association	950165	08	.00	10,000.00	.00	10,000 00	20,000.00	02/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	57,500.00	77,500.00		
0991	Barsom, Valerie 667 Tinkham Road * Wilbraham, MA 01095-									
	Advanced Drainage Systems	980124	23	.00	.00	.00	18,000.00	18,000.00	08/24/1998	
	Paul's Lobster Co.	980042	08	.00	.00	.00	.00	.00	03/23/1998	06/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	18,000.00	18,000.00		
0686	Bartholomew, Michael J American Council of Life Ins. 1001 Pennsylvania Ave, NW * Washington, DC 20004-2599									
	American Council of Life Insurance	950412	17	.00	10,000.00	.00	15,000.00	25,000.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	15,000.00	25,000.00		
0003	Bartley, Esq., John C 11 Beacon Street Suite 1030 Boston, MA 02133-									
	Harvard Pilgrim Health Care (HPHC)	950030	13	.00	36,000.00	.00	36,000.00	72,000.00	01/14/1998	
	Mass. Assoc. of Automobile Clubs (MAAC)	950858	01	.00	.00	.00	20,000.00	20,000.00	01/14/1998	
	Mass. Behavioral Health Partnership	970255	10	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1998	
	Mass. Corporation for Educational Telecommunications (MCET)	950031	06	.00	24,996.00	.00	25,000.00	49,996.00	01/14/1998	
	Rowe Contracting Co.	960565	05	.00	12,000.00	.00	12,000.00	24,000.00	03/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	102,996.00	.00	123,000.00	225,996.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0633	Bates, Kelly F MLRI 99 Chauncy St Boston, MA 02111-1722									
L	Mass. Law Reform Institute	950037	15	.00	9,756.00	.00	3,252.00	13,008.00	01/15/1998	11/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,756.00	.00	3,252.00	13,008.00		
0720	Beacon Strategies, P.O. Box 186 State House Station Boston, MA 02133-									
	Bank Investment Fund	950156	02	.00	1,500.00	.00	1,500.00	3,000.00	02/06/1998	
	Electronic Retailing Systems International	950818	11	.00	12,500.00	.00	12,500.00	25,000.00	02/06/1998	
	Tobacco Institute	950637	24	.00	10,000.00	.00	.00	10,000.00	02/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	14,000.00	38,000.00		
0580	Beckwith, Derek R c/o The Rendon Group 33 Union St., 5th floor * Boston, MA 02108-									
	Rendon Group	950685	16	.00	.00	.00	.00	.00	07/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0452	Beckwith, Geoffrey C Mass. Municipal Assoc./M. Lucas 60 Temple Place * Boston, MA 02111-									
	Mass. Municipal Association	950174	09	.00	7,367.00	.00	7,387.50	14,754.50	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,367.00	.00	7,387.50	14,754.50		
0444	Beeman, Gregory F Associated Builders & Contractors 1 Wall St. (agent only) * Burlington, MA 01803-									
	Associated Builders & Contractors, Inc.	950243	05	.00	1,011.00	.00	1,011.00	2,022.00	02/17/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0699	Begelfer, David I c/o NAIOP 2150 Washington St. * Newton, MA 02462-									
L	NAIOP, National Assoc. of Industrial and Office Properties	950326	22	.00	4,200.00	.00	4,200.00	8,400.00	01/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,200.00	.00	4,200.00	8,400.00		
0935	Berlandi, Peter J 20 Custom House Street, Suite 550 * Boston, MA 02110-									
	Cape Cod Hospital	980117	10	.00	.00	.00	.00	.00	08/07/1998	
E	Children's Hospital	950506	10	.00	7,500.00	.00	7,500.00	15,000.00	02/03/1998	
	McCourt Company, Inc.	980126	22	.00	.00	.00	8,333.00	8,333.00	09/08/1998	
	Pappas Management Corporation	970226	22	.00	2,500.00	.00	2,500.00	5,000.00	02/03/1998	
	Southcoast Health System	980118	10	.00	.00	.00	10,000.00	10,000.00	08/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	28,333.00	38,333.00		
0020	Bernard, Lynda c/o Cassidy & Associates One Walnut St. Boston, MA 02108-3616									
	Cassidy & Associates, Inc	950052	16	.00	40,000.00	.00	40,000.00	80,000.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	40,000.00	.00	40,000.00	80,000.00		
0682	Blanks, Carolyn R Mass. Extended Care Federation 2310 Washington St, Suite 300* Newton Lower Falls, MA 02462-									
	Mass. Extended Care Federation	950337	10	.00	5,000.00	.00	5,000.00	10,000.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0984	Blum, Joanne MTA c/o Janice Sheridan 20 Ashburton Pl Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	19,224.00	.00	15,945.00	35,169.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	19,224.00	.00	15,945.00	35,169.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0919	BLYTHE-SHAW, DONNA 203 SAVIN HILL AVE. * DORCHESTER, MA 02125-									
	UNITED STEELWORKERS OF AMERICA (U.S.W.A. LU9358)	970168	14	.00	.00	.00	.00	.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0567	BONNER, GUESSIPINA MTA, c/o JANICE SHERIDAN 20 ASHBURTON PL BOSTON, MA 02108-									
	MASS. TEACHERS ASSOCIATION	950679	06	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0046	BONSALL, JON N c/o KEEGAN, WERLIN & PABIAN 22 CUSTOM HOUSE ST. BOSTON, MA 02110-									
	BOSTON GAS COMPANY	950129	26	.00	16,412.00	.00	5,323.00	21,735.00	01/28/1998	
	ESSEX COUNTY GAS COMPANY	950149	26	.00	1,804.00	.00	2,926.00	4,730.00	01/22/1998	
E	KEEGAN, WERLIN & PABIAN, LLP	970009	16	.00	4,658.00	.00	1,876.00	6,534.00	01/28/1998	
	NORTH ATTLEBORO GAS COMPANY	950147	26	.00	.00	.00	.00	.00	01/22/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,874.00	.00	10,125.00	32,999.00		
0967	BOSHAR, KATHLEEN I c/o GREATER BOSTON R.E. BOARD 55 SUMMER ST., ATTN: JOY CONWAY * BOSTON, MA 02110-									
	GREATER BOSTON REAL ESTATE BOARD	950520	22	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0912	BOSTON STRATEGIES, 10 LIBERTY SQUARE c/o BRANDON ASSOCIATES BOSTON, MA 02109-									
	BARR LABORATORIES, INC.	970142	19	.00	48,000.00	.00	48,000.00	96,000.00	01/15/1998	

RUN DATE: 2/16/99 3:54:34 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1012	BOSWELL, DONNA A c/o ROBERT CRANE 1 BEACON ST. BOSTON, MA 02108-									
	PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA (PHRMA)	950182	19	.00	18,150.00	.00	825.00	18,975.00	06/19/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,150.00	.00	825.00	18,975.00		
0466	BOVERINI, WALTER J JOYCE & JOYCE 22 BEACON ST. BOSTON, MA 02108-									
	JOYCE & JOYCE COUNSELLORS AT LAW	950152	16	.00	10,000.00	.00	5,000.00	15,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	5,000.00	15,000.00		
0322	BOVIARD, CAROLYN E c/o NAT'L FEDERATION OF IND. BUSINESS 101 TREMONT ST., SUITE 1001 BOSTON, MA 02108-									
	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	950440	03	.00	38,639.00	.00	40,778.00	79,417.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	38,639.00	.00	40,778.00	79,417.00		
0857	BRADY, COLLEEN TEAMSTERS LOCAL UNION 25 DRIVE 544 MAIN ST. * CHARLESTOWN, MA 02129-									
	TEAMSTERS LOCAL UNION 25 - D.R.I.V.E.	950922	14	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0084	Brandon Associates, LLC, 10 Liberty Square Boston, MA 02109-									
	Acupuncture Society of Mass.	970031	10	.00	4,800.00	.00	.00	4,800.00	01/15/1998	
	AEGON USA, Inc.	970241	13	.00	10,700.00	.00	.00	10,700.00	01/15/1998	
	American Chambers Insurance Co.	970018	13	.00	.00	.00	.00	.00	01/15/1998	
	American Diabetes Association	980089	10	.00	5,000.00	.00	15,000.00	20,000.00	06/10/1998	
	American Medical Response	970017	10	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1998	
	Banker's Life and Casualty Company	950287	13	.00	45,547.00	.00	25,985.00	71,532.00	01/15/1998	
	Barr Laboratories, Inc.	970142	19	.00	160,589.00	.00	57,858.00	218,447.00	01/15/1998	
	Boston Biomedical Research Institute	980121	23	.00	.00	.00	2,000.00	2,000.00	08/11/1998	
	Boston Strategies	950615	16	.00	48,000.00	.00	60,000.00	108,000.00	01/15/1998	
	Canada Life Assurance Co., The	980061	13	.00	20,025.00	.00	30,000.00	50,025.00	04/21/1998	
	Comdisco Inc	950293	11	.00	24,000.00	.00	26,123.00	50,123.00	01/15/1998	
	Efamol Nutaceuticals, Inc.	970256	19	.00	28,076.00	.00	8,000.00	36,076.00	01/15/1998	
	Forest City Development	960030	25	.00	5,394.00	.00	5,089.00	10,483.00	01/15/1998	
	Gloucester Fish Exchange	960029	03	.00	17,500.00	.00	15,000.00	32,500.00	01/15/1998	
	Health Insurance Assoc. of America	950289	13	.00	26,000.00	.00	26,000.00	52,000.00	01/15/1998	
	Mass. Assoc. of Adult Day Health	950288	12	.00	5,833.00	.00	5,000.00	10,833.00	01/15/1998	
	Mass. Assoc. of Life Underwriters	950292	17	.00	23,250.00	.00	23,250.00	46,500.00	01/15/1998	
	Mass. Court Reporters Assoc., formerly Mass. Shorthand Reporters Assoc	950290	15	.00	10,850.00	.00	9,300.00	20,150.00	01/15/1998	
	Mass. Regulatory Services	950930	13	.00	60,000.00	.00	144,000.00	204,000.00	01/15/1998	
	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	950522	23	.00	6,000.00	.00	6,000.00	12,000.00	01/15/1998	
	Mutual of Omaha Insurance Co.	950766	13	.00	47,040.00	.00	.00	47,040.00	01/15/1998	
	NE Anti-Vivisection Society	980147	23	.00	.00	.00	2,025.00	2,025.00	11/17/1998	
	Small Business Service Bureau, Inc.	960109	17	.00	7,436.00	.00	9,479.00	16,915.00	01/15/1998	
	State Police Assoc. of Mass.	950557	20	.00	24,000.00	.00	24,156.00	48,156.00	01/15/1998	
	State Police for Retirement Equity	970125	20	.00	12,500.00	.00	.00	12,500.00	01/15/1998	
	Technology Education Association of Mass.	950294	06	.00	4,225.00	.00	3,600.00	7,825.00	01/15/1998	
	Trustmark Insurance Co	980155	13	.00	.00	.00	2,000.00	2,000.00	12/11/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0707	BREAULT, JOHN R c/o BILL RYAN 987 BROADWAY * HAVERHILL, MA 01832-									
	AK MEDIA	950121	22	.00	5,580.00	.00	4,680.00	10,260.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,580.00	.00	4,680.00	10,260.00		
0152	BRENNAN, JR., EDWARD J WARNER & STOCKPOLE, MARYBETH LYNCH 75 STATE ST., 7TH FLOOR * BOSTON, MA 02109-									
	AMERICAN ACADEMY OF PEDIATRICS, MASS. CHAPTER	950316	10	.00	.00	.00	8,500.00	8,500.00	02/10/1998	
	MASS. RADIOLOGICAL SOCIETY	950315	10	.00	5,000.00	.00	5,000.00	10,000.00	02/10/1998	
	MASS. SOCIETY OF ANESTHESIOLOGISTS	950314	10	.00	12,500.00	.00	12,500.00	25,000.00	02/10/1998	
	PLYMOUTH ROCK ASSURANCE CORPORATION	950313	17	.00	10,000.00	.00	10,000.00	20,000.00	02/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	27,500.00	.00	36,000.00	63,500.00		
0021	BRENNAN, JR., JOHN A c/o CASSIDY & ASSOCIATES ONE WALNUT ST. BOSTON, MA 02108-3616									
	CASSIDY & ASSOCIATES, INC	950052	16	.00	80,000.00	.00	80,000.00	160,000.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	80,000.00	.00	80,000.00	160,000.00		
0291	BRILL, CAROL c/o NATL. ASSOC. OF SOCIAL WORKERS 14 BEACON ST., #409 * BOSTON, MA 02108-									
	NATIONAL ASSOC. OF SOCIAL WORKERS, MASS. CHAPTER	950422	12	.00	404.00	.00	404.00	808.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	404.00	.00	404.00	808.00		
1038	BROWN, STEPHANIE A c/o JANE DOE INC., MCASA&DV 14 BEACON ST., SUITE 507 * BOSTON, MA 02108-									
	JANE DOE, INC. MA AGAINST SEXUAL ASSAULT & DOMESTIC VIOLENCE(MCASAADV)	980148	12	.00	.00	.00	.00	.00	11/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0298	Buchanan, Robert M c/o Choate, Hall & Stewart 53 State St., Exchange Pl. * Boston, MA 02109-									
	Choate, Hall & Stewart	980163	16	.00	.00	.00	13,817.00	13,817.00	12/31/1998	
	Kaiser Community Health Plan	980071	13	.00	41,757.00	.00	.00	41,757.00	05/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	41,757.00	.00	13,817.00	55,574.00		
0157	Buckley, Leo F 6 Keenan Road * Brighton, MA 02135-									
	CareGroup	950736	10	.00	39,900.00	.00	39,900.00	79,800.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	39,900.00	.00	39,900.00	79,800.00		
0215	Buckley, Robert D 15 Morrison Rd. * Wakefield, MA 01880-									
	Wine & Spirits Wholesalers of Mass, Inc	950414	24	.00	6,000.00	.00	6,000.00	12,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0208	Bump, Suzanne M American Insurance Association 2 Park Plaza, Suite 200 * Boston, MA 02116-									
	American Insurance Association	950264	17	.00	14,000.00	.00	14,000.00	28,000.00	02/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,000.00	.00	14,000.00	28,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0533	Burke Strategies, PO Box 186 State House Station Boston, MA 02133-									
L	Brightwood Development Corp	950626	12	.00	.00	.00	.00	.00	02/23/1998	
	Mass. Motor Transportation Assoc.	950625	25	.00	10,000.00	.00	10,000.00	20,000.00	02/23/1998	
L	New England Farm Workers Council	950624	14	.00	15,000.00	.00	10,000.00	25,000.00	02/23/1998	
	Truck Rental & Leasing Assoc.	980094	25	.00	2,500.00	.00	5,000.00	7,500.00	06/16/1998	
	Trust Group, Inc.	950587	13	.00	15,000.00	.00	20,000.00	35,000.00	02/23/1998	
	United Liquors Ltd.	950004	24	.00	12,500.00	.00	12,500.00	25,000.00	02/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	55,000.00	.00	57,500.00	112,500.00		
0532	Burke, John P c/o Beacon Strategies P.O. Box 186 Boston, MA 02133-									
	Beacon Strategies	950800	16	.00	10,000.00	.00	20,000.00	30,000.00	01/05/1998	
	Burke Strategies	950623	16	.00	42,500.00	.00	57,500.00	100,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	52,500.00	.00	77,500.00	130,000.00		
1017	Burke, Richard P c/o Fallon Community Health Plan 10 Chestnut Street * One Chestnut Pl Worcester, MA 01608-									
	Fallon Community Health Plan	960767	10	.00	.00	.00	4,250.00	4,250.00	07/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	4,250.00	4,250.00		
0116	Burns, Paul B c/o MassPIRG 29 Temple Place Boston, MA 02111-									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	4,885.00	.00	3,908.00	8,793.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,885.00	.00	3,908.00	8,793.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0661	Cahill, Norma Mary 36 Hancock Hill Dr. * Worcester, MA 01609-									
	Mass. Ambulance Assoc.	950333	03	.00	750.00	.00	150.00	900.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	150.00	900.00		
0036	Calamare, Andrew J c/o Quinn & Morris 141 Tremont St. Boston, MA 02111-									
	Quinn & Morris	950127	16	.00	43,290.00	.00	43,450.00	86,740.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	43,290.00	.00	43,450.00	86,740.00		
0416	Callahan, Jr, Francis X Mass. Building Trades Council 256 Freeport St. * Dorchester, MA 02122-									
	Mass. Building Trades Council, AFL-CIO	950653	14	.00	24,050.00	.00	26,669.00	50,719.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,050.00	.00	26,669.00	50,719.00		
0201	Campbell, John J 90 Ellery St. * Cambridge, MA 02138-									
	L Wine & Spirits Wholesalers of Mass, Inc	950414	24	.00	2,250.00	.00	1,650.00	3,900.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,250.00	.00	1,650.00	3,900.00		
0091	Canavan, Michael F c/o Mass. Federation of Teachers 38 Chauncy St. Boston, MA 02111-									
	Mass. Federation of Teachers, AFT, AFL-CIO	950272	06	.00	35,065.00	.00	33,364.00	68,429.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	35,065.00	.00	33,364.00	68,429.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0659	CAPITAL ASSOCIATES INC., ONE BOSTON PLACE, SUITE 1200 c/o EDWARD O'SULLIVAN BOSTON, MA 02108-									
	FARSIGHT MARKETING, INC.	960452	04	.00	.00	.00	.00	.00	01/30/1998	
	KPMG PEAT MARWICK LLP	950323	09	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
	MASS. OILHEAT COUNCIL	950466	18	.00	3,000.00	.00	3,000.00	6,000.00	01/30/1998	
	NATIONAL ARMORED CAR ASSOCIATION, INC.	980022	23	.00	21,000.00	.00	2,975.00	23,975.00	02/04/1998	
	NETWORK SIX, INC.	980024	11	.00	25,050.00	.00	30,000.00	55,050.00	01/30/1998	
	NON BANK FUNDS TRANSMITTERS GROUP	970020	02	.00	.00	.00	3,000.00	3,000.00	01/13/1998	
	SORENTI BROTHERS, INC.	980023	25	.00	10,000.00	.00	2,500.00	12,500.00	01/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	89,050.00	.00	71,475.00	160,525.00		
0365	CAPSTICK, JR., ROBERT W DUKE ENGINEERING & SERVICES 580 MAIN ST. BOLTON, MA 01740-									
L	YANKEE ATOMIC ELECTRIC COMPANY	950171	18	.00	65.00	.00	.00	65.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65.00	.00	.00	65.00		
0842	CARELS, MARGARET E ALLIANCE FOR YOUNG FAMILIES 30 WINTER STREET, 11TH FLOOR * BOSTON, MA 02108-									
	ALLIANCE FOR YOUNG FAMILIES, THE	950197	12	.00	1,885.00	.00	236.00	2,121.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,885.00	.00	236.00	2,121.00		
0098	CARITO, WILLIAM A c/o PUBLIC POLICY SYSTEMS, INC 130 BOWDOIN ST., SUITE 1109 BOSTON, MA 02108-									
	PUBLIC POLICY SYSTEMS, INC	950347	16	.00	24,000.00	.00	24,000.00	48,000.00	01/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	24,000.00	48,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0931	CARNEY LEGAL GROUP, P.A, c/o PETER CARNEY 2540 AVENUE AU SOLEIL * GULF STREAM, FL 33483-									
	RAYMOND JAMES & ASSOCIATES, INC.	970196	02	.00	39,000.00	.00	39,000.00	78,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	39,000.00	.00	39,000.00	78,000.00		
0930	CARNEY, PETER H 2540 AVENUE AU SOLEIL * GULF STREAM, FL 33483-									
	CARNEY LEGAL GROUP, P.A.	970197	02	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0352	CARROLL, WILLIAM F c/o LIFE INSURANCE ASSOC. OF MA., INC. 501 BOYLSTON ST., 9TH FLOOR * BOSTON, MA 02116-									
	LIFE INSURANCE ASSOCIATION OF MASS., INC.	950453	17	.00	55,440.00	.00	38,040.00	93,480.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	55,440.00	.00	38,040.00	93,480.00		
0350	CARY, DEBORAH D c/o MASS. AUDUBON SOCIETY 6 BEACON ST. BOSTON, MA 02108-									
	MASS. AUDUBON SOCIETY	950396	07	.00	1,003.00	.00	4,220.00	5,223.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,003.00	.00	4,220.00	5,223.00		
0917	CASCIO, LAUREN E c/o BRANDON ASSOCIATES 10 LIBERTY SQUARE BOSTON, MA 02109-									
	BRANDON ASSOCIATES, LLC	950286	16	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	30,000.00	60,000.00		
0255	CASEY, PAUL B 174 BONAD RD. * CHESTNUT HILL, MA 02167									

Run Date: 2/16/99 3:54:46 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0360	Cass, William F c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	50,000.00	.00	50,000.00	100,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,000.00	.00	50,000.00	100,000.00		
0023	Cassidy & Associates, One Walnut St. Boston, MA 02108-3616									
	Boston Scientific Corporation	970011	03	.00	36,000.00	.00	46,000.00	82,000.00	01/27/1998	
	Boston University	950055	06	.00	18,000.00	.00	18,000.00	36,000.00	01/27/1998	
	Citizens Bank of Massachusetts	980151	02	.00	.00	.00	13,000.00	13,000.00	12/02/1998	
	Community Bank League of New England	950056	02	.00	21,000.00	.00	17,250.00	38,250.00	01/27/1998	
L	Electric Insurance Co.	960094	17	.00	24,000.00	.00	.00	24,000.00	01/27/1998	
	Mass. Bay Transportation Authority Retirement Board	950058	02	.00	15,000.00	.00	16,000.00	31,000.00	01/27/1998	
	Mass. Business Development Corporation	980084	03	.00	10,000.00	.00	10,000.00	20,000.00	06/05/1998	
	Mass. Civil Justice Reform Alliance	970010	15	.00	80,000.00	.00	60,000.00	140,000.00	01/27/1998	
	Mass. Eye and Ear Infirmary	960589	10	.00	55,000.00	.00	28,655.00	83,655.00	01/27/1998	
	Mass. Society of Certified Public Accountants, Inc.	950480	03	.00	30,000.00	.00	30,000.00	60,000.00	01/27/1998	
	Mills Corporation, The	980062	03	.00	34,000.00	.00	14,285.00	48,285.00	04/21/1998	
	New England Medical Center	970094	10	.00	30,000.00	.00	40,000.00	70,000.00	01/27/1998	
	Ocean Spray Cranberries, Inc	950059	08	.00	41,250.00	.00	42,000.00	83,250.00	01/27/1998	
	Partnership for Better Schools	980055	06	.00	40,000.00	.00	32,500.00	72,500.00	04/07/1998	
	Philip Morris Management Corp. for Kraft Foods	950060	08	.00	44,950.00	.00	44,950.00	89,900.00	01/27/1998	
	Securities Industry Association	950061	02	.00	18,000.00	.00	18,000.00	36,000.00	01/27/1998	
	Springfield Institution for Savings	950763	02	.00	25,000.00	.00	.00	25,000.00	02/17/1998	06/30/1
	Transamerica Homefirst, Inc.	970093	02	.00	15,112.00	.00	.00	15,112.00	01/27/1998	06/30/1
	Truck Renting and Leasing Association	970207	03	.00	21,000.00	.00	.00	21,000.00	01/27/1998	06/30/1
	Tufts University Developement Corporation	950062	06	.00	20,000.00	.00	40,000.00	60,000.00	01/27/1998	
	Tufts University School of Veterinary Medicine	950063	06	.00	34,000.00	.00	44,000.00	78,000.00	01/27/1998	
	UMass/Memorial Health Care	950821	10	.00	25,000.00	.00	25,000.00	50,000.00	01/27/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0428	Castleman, James A c/o Paster, Rice & Castleman 24 Adams St. * Quincy, MA 02169-									
	Mass. Auto Body Association	950111	01	.00	10,800.00	.00	1,800.00	12,600.00	01/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,800.00	.00	1,800.00	12,600.00		
0228	Cebula, Raymond A Disability Law Center 11 Beacon Street, Suite 925 * Boston, MA 02108-									
	Disability Law Center	950426	15	.00	1,245.00	.00	1,273.00	2,518.00	01/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,245.00	.00	1,273.00	2,518.00		
0616	Chace-Marino, Elizabeth c/o Stop & Shop 1385 Hancock St. * Quincy, MA 02169-									
	Stop & Shop Supermarket Company	950705	08	.00	10,806.00	.00	10,806.00	21,612.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,806.00	.00	10,806.00	21,612.00		
0248	Champoux, Arlene B c/o Mass Citizens for Life 529 Main Street, The Schraft Center Charlestown, MA 02129-									
	Mass. Citizens for Life	950394	23	.00	.00	.00	.00	.00	01/14/1998	05/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0032	CHAYET, NEIL L 1 FINANCIAL CENTER, 35TH FL. * BOSTON, MA 02111-									
	AT & T WIRELESS SERVICES	960383	26	.00	2,500.00	.00	2,500.00	5,000.00	01/07/1998	
	BOSTON MEDICAL CENTER CORPORATION	950862	10	.00	8,500.00	.00	7,500.00	16,000.00	01/05/1998	
	CAMBRIDGE PUBLIC HEALTH COMMISSION	950794	10	.00	3,500.00	.00	2,500.00	6,000.00	01/15/1998	
	GREATER LYNN MENTAL HEALTH & RETARDATION ASSOCIATION, INC.	980104	10	.00	.00	.00	3,500.00	3,500.00	07/15/1998	
	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY ("HEFA")	970224	18	.00	2,500.00	.00	3,000.00	5,500.00	01/15/1998	
	MASS. LAND TITLE ASSOCIATION	950003	17	.00	.00	.00	2,500.00	2,500.00	01/15/1998	
	SAPIENT CORPORATION	960611	07	.00	10,000.00	.00	6,500.00	16,500.00	04/17/1998	
E	UNISYS CORPORATION	950117	11	.00	.00	.00	.00	.00	01/15/1998	03/01/1
	WESTWOOD PEMBROKE HEALTH SYSTEM, L.P.	970223	10	.00	2,500.00	.00	.00	2,500.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,500.00	.00	28,000.00	57,500.00		
1045	CHOATE, HALL & STEWART, c/o PAUL DONOVAN 53 STATE ST. BOSTON, MA 02109-									
	ALLENERGY MARKETING COMPANY, LLC	970166	18	.00	.00	.00	11,250.00	11,250.00	12/31/1998	
	BOSTON RENAISSANCE CHARTER SCHOOL	970087	06	.00	.00	.00	.00	.00	12/31/1998	
	ESSEX COUNTY RETIREMENT BOARD	970033	09	.00	.00	.00	11,525.00	11,525.00	12/31/1998	
	JUNG BRANNEN ASSOCIATES, INC.	980164	21	.00	.00	.00	540.00	540.00	12/31/1998	
	KAISER COMMUNITY HEALTH PLAN	980071	13	.00	.00	.00	46,825.00	46,825.00	12/31/1998	
	MASS. CREDIT UNION SHARE INSURANCE CORP.	970034	17	.00	.00	.00	6,000.00	6,000.00	12/31/1998	
	MASSDEVELOPMENT	980165	09	.00	.00	.00	12,000.00	12,000.00	12/31/1998	
	NEW ENGLAND CENTER FOR CHILDREN	950488	06	.00	.00	.00	1,950.00	1,950.00	12/31/1998	
	ROGERSON COMMUNITIES	980101	12	.00	.00	.00	.00	.00	12/31/1998	
	WORLD TRADE CENTER & JOHN DREW CO.	950487	21	.00	.00	.00	7,500.00	7,500.00	12/31/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	97,590.00	97,590.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0259	Citron, Ellen S c/o AARP One Boston Place, Ste. 1900 * Boston, MA 02108- AARP (American Assoc. of Retired Persons)	950924	23	.00	4,600.00	.00	2,700.00	7,300.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,600.00	.00	2,700.00	7,300.00		
0384	Clancy, Mary Ann B Mass. Credit Union League, Inc. 304 Turnpike Road * Southborough, MA 01772- Mass. Credit Union League, Inc.	980007	02	.00	2,000.00	.00	2,000.00	4,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,000.00	4,000.00		
0752	Clarke, Ann c/o Mass. Teachers Assoc. 20 Ashburton Pl. Boston, MA 02108- Mass. Teachers Association	950679	06	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0578	Clarke, John J MA Audubon Society 6 Beacon St., Suite 1025 Boston, MA 02108- Mass. Audubon Society	950396	07	.00	5,196.00	.00	3,296.00	8,492.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,196.00	.00	3,296.00	8,492.00		
0964	Coen, Kevin L South Shore Chamber of Commerce 36 Miller Stile Road * Quincy, MA 02169- South Shore Chamber of Commerce	950460	03	.00	21,292.00	.00	21,292.00	42,584.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,292.00	.00	21,292.00	42,584.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 21,292.00 .00 21,292.00 42,584.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1031	COFFEY, DENNIS P c/o CONN. SOUTHERN/N.E. CENTRAL RR 1762 MASSACHUSETTS AVE. * LEXINGTON, MA 02420-									
	CONNECTICUT SOUTHERN RAILROAD/NEW ENGLAND CENTRAL RAILROAD, INC.	980127	25	.00	.00	.00	.00	.00	09/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0316	COHEN, GERALD M 10 EMERSON PLACE SUITE 6H * BOSTON, MA 02114-									
L	MASS. LODGING ASSOC.	950592	21	.00	7,500.00	.00	7,500.00	15,000.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,500.00	.00	7,500.00	15,000.00		
0977	COLE, SARAH A c/o THE TRUSTEES OF RESERVATIONS 572 ESSEX STREET * BEVERLY, MA 01915-									
	TRUSTEES OF RESERVATIONS	950886	07	.00	1,200.00	.00	1,200.00	2,400.00	02/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,200.00	.00	1,200.00	2,400.00		
0274	COLE, SUSAN F c/o MASS. ADVOCACY CENTER 100 BOYLSTON ST., SUITE 200 * BOSTON, MA 02116-									
	MASS. ADVOCACY CENTER	950879	06	.00	500.00	.00	500.00	1,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	500.00	1,000.00		
0767	COLLINS, DENNIS X c/o BOSTON UNIVERSITY 121 BAY STATE RD BOSTON, MA 02215-									
	BOSTON UNIVERSITY	950055	06	.00	24,666.00	.00	.00	24,666.00	01/13/1998	07/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,666.00	.00	.00	24,666.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0697	Collins, John M c/o Mass. Chiefs of Police 47 Memorial Drive Shrewsbury, MA 01545-									
	Mass. Chiefs of Police Assoc.	950407	20	.00	1,800.00	.00	1,500.00	3,300.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,800.00	.00	1,500.00	3,300.00		
1005	Colton, Deborah G c/o Partners HealthCare System, Inc. 800 Boylston St., Suite 1150 * Boston, MA 02199-									
	Partners HealthCare System Inc.	980006	10	.00	300.00	.00	3,400.00	3,700.00	06/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	300.00	.00	3,400.00	3,700.00		
0650	Commonwealth Consulting Group, c/o Sharon Pollard P.O. Box 190, State House * Boston, MA 02133-									
	Freedom Capital Management Group	970139	02	.00	6,900.00	.00	13,800.00	20,700.00	04/16/1998	
	Jean Weinberg	980065	23	.00	3,800.00	.00	13,900.00	17,700.00	04/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,700.00	.00	27,700.00	38,400.00		
1015	Commonwealth Group, The, 1 Beacon St., 30th Floor Attn: Chris Greeley Boston, MA 02108-									
	CTC Communications	980103	26	.00	.00	.00	60,000.00	60,000.00	07/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	60,000.00	60,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0942	COMMONWEALTH STRATEGY GROUP, LLC, R. NORMAN PETERS 255 PARK AVE., SUITE 1100 * WORCESTER, MA 01609-									
	ATRIUM NURSING CENTER, LTD	980034	10	.00	5,000.00	.00	.00	5,000.00	03/04/1998	
	COM/ENERGY SERVICES COMPANY	950398	26	.00	.00	.00	6,250.00	6,250.00	10/01/1998	
	DIOCESAN HEALTH FACILITIES	960778	10	.00	25,000.00	.00	30,000.00	55,000.00	02/24/1998	
	MASS. EXTENDED CARE FEDERATION	950337	10	.00	15,000.00	.00	15,000.00	30,000.00	05/11/1998	
	NEW CARE HEALTH CORPORATION	980067	10	.00	20,000.00	.00	20,000.00	40,000.00	05/04/1998	
	SUNRISE HEALTHCARE CORPORATION	980143	10	.00	.00	.00	.00	.00	10/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,000.00	.00	71,250.00	136,250.00		
0192	COMSTOCK, PAM MASS FARM BUREAU FED, c/o D. GILLESPIE 466 CHESTNUT ST. * ASHLAND, MA 01721-2299									
	MASS. FARM BUREAU FEDERATION	950230	07	.00	3,000.00	.00	3,000.00	6,000.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	3,000.00	6,000.00		
0577	CONNOLLY, JR., JOHN J BOSTON EDISON c/o JOSEPH NOLAN 800 BOYLSTON ST, P172 BOSTON, MA 02199-									
	BOSTON EDISON COMPANY	950675	26	.00	.00	.00	5,000.00	5,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	5,000.00	5,000.00		
0591	CONROY, JR., JOHN H BOSTON EDISON c/o JOSEPH NOLAN 800 BOYLSTON ST, P172 BOSTON, MA 02199-									
	BOSTON EDISON COMPANY	950675	26	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0877	Consalvo, Michelle c/o Joyce & Joyce 22 Beacon St. Boston, MA 02108-									
	Associated Industries of Mass.	950430	03	.00	10,000.00	.00	3,900.00	13,900.00	01/09/1998	08/31/1
	Joyce & Joyce Counsellors at Law	950152	16	.00	.00	.00	15,000.00	15,000.00	09/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	18,900.00	28,900.00		
0237	Considine, Kevin M c/o Crowley, Considine & Dray 206 Winter St. (Agent only) * Fall River, MA 02720-									
	Bay State Gas Company	950478	26	.00	23,000.00	.00	15,000.00	38,000.00	03/23/1998	
	Westwood Group, The & subsidaries	950088	04	.00	21,000.00	.00	21,000.00	42,000.00	03/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	44,000.00	.00	36,000.00	80,000.00		
0388	Conway, Joy C Greater Boston Real Estate Board 55 Summer St., 8th Floor * Boston, MA 02110-									
	Greater Boston Real Estate Board	950520	22	.00	5,250.00	.00	5,250.00	10,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,250.00	.00	5,250.00	10,500.00		
0187	Conway, Michael J c/o Blue Cross Blue Shield of Mass. 100 Summer St. Boston, MA 02110-									
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	6,000.00	.00	3,000.00	9,000.00	02/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	3,000.00	9,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0745	CORRY ASSOCIATES,									
	13 BOWDOIN ST., SUITE B									
	BOSTON, MA 02114-									
	COM/ENERGY SERVICES COMPANY	950398	26	.00	65,000.00	.00	37,500.00	102,500.00	02/10/1998	
	CORRY, MARTIN G. JR., LAW OFFICES OF	950888	16	.00	170,000.00	.00	.00	170,000.00	02/10/1998	
	DEPOSITORS INSURANCE FUND	950373	02	.00	36,400.00	.00	32,700.00	69,100.00	02/10/1998	
	EASTERN UTILITIES	980056	26	.00	25,000.00	.00	25,000.00	50,000.00	04/06/1998	
	ERIK VENG, USA, INC.	970022	01	.00	10,000.00	.00	10,000.00	20,000.00	02/10/1998	
	HOFFMAN LAROCHE	970014	19	.00	27,000.00	.00	4,800.00	31,800.00	02/10/1998	
	JOHN ALDEN LIFE INSURANCE CO.	970113	13	.00	30,000.00	.00	15,000.00	45,000.00	02/10/1998	
	LUCENT TECHNOLOGIES, INC.	970012	26	.00	42,500.00	.00	20,000.00	62,500.00	02/10/1998	
	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	950386	10	.00	15,000.00	.00	15,000.00	30,000.00	02/10/1998	
	MASS. WHOLESALERS OF MALT BEVERAGES	950385	24	.00	13,000.00	.00	17,000.00	30,000.00	02/10/1998	
	MOTION PICTURE ASSOCIATION OF AMERICA, INC	950585	03	.00	.00	.00	.00	.00	02/10/1998	
	MOTOROLA, INC	950943	26	.00	.00	.00	.00	.00	02/10/1998	
	RETIRED TROOPERS PENSION COMMITTEE	980008	20	.00	23,000.00	.00	.00	23,000.00	02/10/1998	
	RIVERSIDE PARK	950387	04	.00	15,000.00	.00	.00	15,000.00	02/10/1998	
	SIGHT RESOURCES CORP.	970013	10	.00	18,000.00	.00	18,000.00	36,000.00	02/12/1998	
	TIME INSURANCE COMPANY	970183	13	.00	15,000.00	.00	6,000.00	21,000.00	02/10/1998	
	WEST GROUP,	950887	15	.00	3,000.00	.00	1,500.00	4,500.00	02/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	507,900.00	.00	202,500.00	710,400.00		
0277	CORRY, JR., MARTIN G									
	13 BOWDOIN STREET, SUITE B									
	BOSTON, MA 02114-									
	CORRY ASSOCIATES	950890	16	.00	100,000.00	.00	60,000.00	160,000.00	02/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	100,000.00	.00	60,000.00	160,000.00		
0159	CORWIN, JOSEPH M									
	c/o ASSOC. SUBCONTRACTORS OF MASS									
	1 WASHINGTON MALL *									
	BOSTON, MA 02108-									
	ASSOCIATED SUBCONTRACTORS OF MASSACHUSETTS, INC	950328	05	.00	400.00	.00	550.00	950.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	400.00	.00	550.00	950.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0983	Costanza, Peter c/o Mass Correctional Legal Services 8 Winter St Boston, MA 02108-									
	Mass. Correctional Legal Services	950227	15	.00	.00	.00	.00	.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0040	Costello, Neal c/o Brian S. Hickey Associates 9 Park St, 5th fl Boston, MA 02108-									
	Hickey Associates, Brian S.	950104	16	.00	75,000.00	.00	75,000.00	150,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	75,000.00	.00	75,000.00	150,000.00		
0630	Costello, Susan L Andover Strategies 2 Elm Square * Andover, MA 01810-									
	Andover Strategies	970016	16	.00	55,500.00	.00	47,250.00	102,750.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	55,500.00	.00	47,250.00	102,750.00		
1009	Cotton, Mary Ann c/o Browning Ferris Industries 100 Hallet St. * Boston, MA 02124-									
	Browning Ferris Industries	950253	07	.00	5,833.00	.00	17,500.00	23,333.00	06/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,833.00	.00	17,500.00	23,333.00		
0056	Courtney, Karen G Snow, Courtney & Associates 11 Beacon St. Suite 305 Boston, MA 02108-									
	Snow, Courtney and Associates	950215	16	.00	12,934.00	.00	13,729.00	26,663.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,934.00	.00	13,729.00	26,663.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0321	Cowden III, Robert E Casner & Edwards One Federal Street * Boston, MA 02110-									
	Mass. Council of Human Service Providers	950229	12	.00	1,320.00	.00	3,110.00	4,430.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,320.00	.00	3,110.00	4,430.00		
0419	Cox, John F c/o Joyce & Joyce 22 Beacon St. Boston, Ma 02108-									
	Joyce & Joyce Counsellors at Law	950152	16	.00	10,000.00	.00	5,000.00	15,000.00	01/14/1998	
	Mass. Assoc. of Redemption Ctrs.	980027	07	.00	2,500.00	.00	.00	2,500.00	01/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	5,000.00	17,500.00		
0019	Coyne, Jr. Esq. P.C., William F. 6 Beacon St., Suite 420 Boston, MA 02108-									
	Chlorine Chemistry Council	950937	23	.00	12,500.00	.00	18,750.00	31,250.00	01/13/1998	
	Cigar Association of America	950275	24	.00	50,000.00	.00	50,000.00	100,000.00	01/29/1998	
	Delaney Associates, W., Inc	950246	16	.00	11,250.00	.00	.00	11,250.00	01/13/1998	
	Eastman Kodak Company	950040	03	.00	16,500.00	.00	16,500.00	33,000.00	03/05/1998	
	Glidden Company	950048	03	.00	4,000.00	.00	.00	4,000.00	03/23/1998	
	GM Strategies, Inc.	970048	16	.00	14,444.00	.00	15,554.00	29,998.00	03/05/1998	
	Millennium Holdings Inc.	950047	03	.00	4,000.00	.00	.00	4,000.00	03/05/1998	
	Miller Brewing Company c/o Philip Morris Management Corp.	950042	24	.00	30,500.00	.00	30,500.00	61,000.00	01/13/1998	
	Mobil Oil Corporation	950130	18	.00	21,000.00	.00	21,000.00	42,000.00	01/13/1998	
	National Wastes Management Assn.	980068	07	.00	17,500.00	.00	17,500.00	35,000.00	04/30/1998	
	Raytheon Company	950558	11	.00	75,000.00	.00	75,000.00	150,000.00	01/29/1998	
	Rowes Wharf Condominium Association	970165	22	.00	.00	.00	.00	.00	02/12/1998	
	Sherwin-Williams Company	950051	03	.00	4,000.00	.00	4,000.00	8,000.00	02/12/1998	
	SPI/APC	950043	07	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
	Steel Recycling Institute	950045	07	.00	10,000.00	.00	5,000.00	15,000.00	02/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	300,694.00	.00	283,804.00	584,498.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0016	COYNE, JR. ESQ., WILLIAM F 6 BEACON ST., SUITE 420 BOSTON, MA 02108-									
	COYNE, WILLIAM F. JR., ESQ. P.C.	950038	16	.00	50,000.00	.00	75,000.00	125,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,000.00	.00	75,000.00	125,000.00		
0001	CRANE JR., ESQ., ROBERT Q c/o ISSUES MANAGEMENT 1 BEACON ST, 13TH FLOOR BOSTON, MA 02108-									
	MASSASOIT GREYHOUND ASSOCIATION, INC	950001	04	.00	10,000.00	.00	20,000.00	30,000.00	02/09/1998	
	PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA (PHRMA)	950182	19	.00	.00	.00	.00	.00	01/13/1998	
	UNITED LIQUORS LTD.	950004	24	.00	.00	.00	7,000.00	7,000.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	27,000.00	37,000.00		
0395	CRAVEN, GLORIA A c/o MASS. NURSES ASSOCIATION 340 TURNPIKE STREET * CANTON, MA 02021-									
	MASS. NURSES ASSOCIATION	950427	10	.00	22,967.00	.00	26,740.00	49,707.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,967.00	.00	26,740.00	49,707.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0087	Cremin, Thomas E c/o Issues Management One Beacon St., 13th fl Boston, MA 02108-									
	Berkshire Gas Company	950338	26	.00	12,500.00	.00	12,500.00	25,000.00	01/07/1998	
	Delta Dental Plan of Massachusetts	950339	13	.00	15,000.00	.00	15,000.00	30,000.00	01/07/1998	
	Domestic Automobile Insurers of Mass., Inc. (DAIM)	950102	17	.00	40,000.00	.00	30,000.00	70,000.00	01/07/1998	
	DuPont Pharmaceuticals Co., The	970079	19	.00	12,000.00	.00	12,000.00	24,000.00	01/07/1998	
	Hall Properties, Inc.	970015	22	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1998	
	Issues Management Group	950077	16	.00	.00	.00	5,000.00	5,000.00	07/23/1998	
	McDermott, Will & Emery	970132	17	.00	25,000.00	.00	.00	25,000.00	01/07/1998	
	National Fraternal Congress of America	980081	17	.00	5,000.00	.00	9,000.00	14,000.00	06/01/1998	
	Northeast Utilities & its subsidaries	950698	26	.00	30,000.00	.00	30,000.00	60,000.00	01/07/1998	
	Sterling Raceway	980088	04	.00	5,000.00	.00	12,000.00	17,000.00	06/09/1998	
	Teleport Communications Group	970211	26	.00	11,750.00	.00	11,750.00	23,500.00	03/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	162,250.00	.00	143,250.00	305,500.00		
0771	Cronin, George F c/o Rasky/Baerlein Group 70 Franklin St., 3rd Floor Boston, MA 02110-									
	Rasky/Baerlein Group	970250	16	.00	12,000.00	.00	12,000.00	24,000.00	03/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	12,000.00	24,000.00		
0002	Cronin, M. Patricia c/o M L Strategies One Financial Center, 39th Fl. Boston, MA 02111-									
	ML Strategies, Inc.	950009	16	.00	.00	.00	25,000.00	25,000.00	07/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	25,000.00	25,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0504	Cronin, Neil F c/o MLRI 99 Chauncy St, #500 Boston, MA 02111-									
	Mass. Law Reform Institute	950037	15	.00	5,141.00	.00	3,856.00	8,997.00	02/18/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,141.00	.00	3,856.00	8,997.00		
0114	Cummings, Deirdre A c/o MassPIRG 29 Temple Place Boston, MA 02111-									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	6,935.00	.00	3,963.00	10,898.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,935.00	.00	3,963.00	10,898.00		
0574	Cunningham, Robert H 45 Milk Street 4th Floor Boston, MA 02109-									
	Brown & Williamson	950880	24	.00	44,400.00	.00	44,400.00	88,800.00	05/08/1998	
	Coalition for Natural Health	970097	10	.00	3,000.00	.00	3,000.00	6,000.00	05/08/1998	
	Golden Rule Insurance Company	950016	13	.00	12,000.00	.00	12,000.00	24,000.00	05/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	59,400.00	.00	59,400.00	118,800.00		
1042	Curley, John J c/o Blue Cross-Blue Shield of Mass. 100 Summer Street Boston, MA 02110-									
E	Blue Cross Blue Shield of Massachusetts	950179	13	.00	.00	.00	500.00	500.00	12/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	500.00	500.00		
0841	Curran, Lawrence R 55 Hallett Street * Boston, MA 02124-									
	Boston Firefighters Local 718	950305	14	.00	750.00	.00	750.00	1,500.00	03/25/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	750.00	1,500.00		

Boston Firefighters Local 718 950305 14 .00 750.00 .00 750.00 1,500.00 03/25/1998
AGENT SALARY TOTALS BY EMPLOYER: .00 750.00 .00 750.00 1,500.00

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0817	Curran, Sean Q c/o McDermott/O'Neill & Assoc 1 Beacon St Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	11,688.00	.00	8,950.00	20,638.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,688.00	.00	8,950.00	20,638.00		
0776	D'Amico, Gerard 358 Salisbury St. * Worcester, MA 01609-									
	Fitchburg State College	960651	06	.00	4,500.00	.00	3,000.00	7,500.00	01/12/1998	
	Franciscan Children's Hospital	970157	10	.00	.00	.00	3,000.00	3,000.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	6,000.00	10,500.00		
0369	D'Avolio, Gerald D c/o Mass. Catholic Conference 49 Franklin Street Boston, MA 02110-									
	Mass. Catholic Conference	950462	23	.00	3,850.00	.00	3,260.00	7,110.00	01/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,850.00	.00	3,260.00	7,110.00		
0521	Daly, Michael J Mass. Assoc. of School Superintendents 132 Lincoln St, 6L * Boston, MA 02111-									
	Mass. Administration of Special Education	950599	06	.00	4,000.00	.00	4,000.00	8,000.00	03/30/1998	
	Mass. Assoc. of School Superintendents	950601	06	.00	7,500.00	.00	8,000.00	15,500.00	03/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,500.00	.00	12,000.00	23,500.00		
0692	Daniele, Joseph S 209 Brookside Road* Needham, MA 01261-									
	Fire Chiefs Association of Massachusetts	950808	20	.00	.00	.00	.00	.00	12/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0938	DANIELS, MATTHEW E c/o MASS. FAMILY INSTITUTE 381 ELLIOT ST. * NEWTON UPPER FALLS, MA 02164-									
	MASS. FAMILY INSTITUTE	970209	23	.00	.00	.00	965.00	965.00	07/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	965.00	965.00		
0370	DANOVITCH, ALAN P 6 BEACON STREET SUITE 415 BOSTON, MA 02108-									
	BOSTON ASSOC. OF RETAIL DRUGGISTS	950463	03	.00	1,500.00	.00	1,500.00	3,000.00	01/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	1,500.00	3,000.00		
0679	DAVIS, SALLY B c/o MASS. INSIGHT 18 TREMONT ST. BOSTON, MA 02108-									
	MASS. INSIGHT	950580	03	.00	6,500.00	.00	3,500.00	10,000.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,500.00	.00	3,500.00	10,000.00		
0898	DEANE, MATTHEW P c/o MERRILL LYNCH, PIERCE, FENNER & SMIT 250 VESEY STREET, NORTH TOWER * NEW YORK, NY 10281-1309									
E	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. I	950296	02	.00	.00	.00	7,500.00	7,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	7,500.00	7,500.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0079	DELANEY ASSOCIATES, W. 6 BEACON ST, SUITE 415 BOSTON, MA 02108-									
	AAA SOUTHERN NEW ENGLAND .	950249	23	.00	4,000.00	.00	4,000.00	8,000.00	02/23/1998	
	BELL ATLANTIC MOBILE	950252	26	.00	20,000.00	.00	5,000.00	25,000.00	01/14/1998	
	BRAINTREE MUNICIPAL LIGHT DEPT.	970221	26	.00	12,000.00	.00	3,333.00	15,333.00	01/14/1998	
	BROWNING FERRIS INDUSTRIES	950253	07	.00	19,800.00	.00	19,800.00	39,600.00	01/14/1998	
	CHANNEL ONE, A K-111 COMMUNICATIONS COMPANY	950823	06	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
	ENVIRONMENTAL SYSTEMS PRODUCTS, INC	950852	07	.00	6,000.00	.00	21,000.00	27,000.00	01/14/1998	
	GREATER BOSTON REAL ESTATE BOARD	950520	22	.00	.00	.00	.00	.00	01/14/1998	
	HOMESTEADERS LIFE COMPANY	980012	17	.00	2,500.00	.00	.00	2,500.00	01/14/1998	
	MASS. ASSOC. OF REALTORS	950247	22	.00	40,000.00	.00	40,000.00	80,000.00	01/14/1998	
	PHILLIP MORRIS MANAGEMENT CORPORATION	950799	24	.00	66,250.00	.00	66,250.00	132,500.00	01/14/1998	
	SMOKELESS TOBACCO COUNCIL, INC	950257	24	.00	52,500.00	.00	52,500.00	105,000.00	01/14/1998	
	TICKETMASTER	950250	21	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	241,050.00	.00	229,883.00	470,933.00		
0273	DELANEY, JOHN W C/O HALE & DORR 60 STATE ST, 26TH FL. * BOSTON, MA 02109-									
	AMES DEPARTMENT STORES	980011	03	.00	6,800.00	.00	1,200.00	8,000.00	01/26/1998	
	L BANKBOSTON, N.A.	950596	02	.00	6,000.00	.00	3,000.00	9,000.00	01/15/1998	
	TIAA/CREF	960563	17	.00	6,500.00	.00	7,500.00	14,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	19,300.00	.00	11,700.00	31,000.00		
0078	DELANEY, MARK J C/O W. DELANEY ASSOCIATES, INC 6 BEACON ST, SUITE 415 BOSTON, MA 02108-									
	DELANEY ASSOCIATES, W., INC	950246	16	.00	62,403.00	.00	18,508.00	80,911.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	62,403.00	.00	18,508.00	80,911.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0808	DELANEY, PAUL G c/o IBM CORP 404 WYMAN ST * WALTHAM, MA 02154-									
	INTERNATIONAL BUSINESS MACHINES CORPORATION (IBM)	950912	11	.00	8,400.00	.00	8,000.00	16,400.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,400.00	.00	8,000.00	16,400.00		
0076	DELANEY, SCOTT J c/o W. DELANEY ASSOCIATES, INC 6 BEACON ST, SUITE 415 BOSTON, MA 02108-									
	DELANEY ASSOCIATES, W., INC	950246	16	.00	33,317.00	.00	75,803.00	109,120.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	33,317.00	.00	75,803.00	109,120.00		
0075	DELANEY, WILLIAM A 6 BEACON ST, SUITE 210 BOSTON, MA 02108-									
	E.L.M. MANAGEMENT SERVICES CORP.	950771	16	.00	31,200.00	.00	33,400.00	64,600.00	02/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,200.00	.00	33,400.00	64,600.00		
0700	DELUREY, DAN C NEW ENGLAND ELECTRIC SYSTEM 25 RESEARCH DRIVE * WESTBOROUGH, MA 01582-									
	NEW ENGLAND ELECTRIC SYSTEM	950153	26	.00	.00	.00	.00	.00	01/15/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0853	DEMPSEY, JOAN E c/o MSPCA 350 SOUTH HUNTINGTON AVE. * BOSTON, MA 02130-									
	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS (MSPCA)	950522	23	.00	11,056.00	.00	11,056.00	22,112.00	02/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,056.00	.00	11,056.00	22,112.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0876	DERBY, REBECCA c/o HEALTH CARE FOR ALL 30 WINTER ST. * BOSTON, MA 02108-									
	HEALTH CARE FOR ALL	950020	12	.00	4,160.00	.00	1,600.00	5,760.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,160.00	.00	1,600.00	5,760.00		
0355	DESCHENES, JULIE A c/o HOME & HEALTH CARE ASSOCIATION 20 PARK PLAZA, SUITE 620 * BOSTON, MA 02116-									
	HOME & HEALTH CARE ASSOCIATION	950021	10	.00	9,600.00	.00	9,600.00	19,200.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,600.00	.00	9,600.00	19,200.00		
0106	DEVER, JR, EDWARD J 9 PARK STREET BOSTON, MA 02018-									
	MASS. MUTUAL LIFE INSURANCE, CO.	950351	13	.00	47,500.00	.00	47,500.00	95,000.00	01/14/1998	
	SOCIAL LAW LIBRARY	950352	15	.00	8,750.00	.00	8,750.00	17,500.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	56,250.00	.00	56,250.00	112,500.00		
0445	DEVITO, MICHAEL J MASS. CHEM. TECHNOLOGY ALLIANCE 31 ST. JAMES AVE., SUITE 760 * BOSTON, MA 02116-									
	MASS. CHEMICAL TECHNOLOGY ALLIANCE	950512	03	.00	49,068.00	.00	47,229.00	96,297.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	49,068.00	.00	47,229.00	96,297.00		
0913	DEVLIN, RALPH c/o MASS. TEACHERS ASSOC. 20 ASHBURTON PLACE BOSTON, MA 02108-									
	MASS. TEACHERS ASSOCIATION	950679	06	.00	308.00	.00	.00	308.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	308.00	.00	.00	308.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0985	DIBLASI, GEORGE J C/O MASS. CHIEFS OF POLICE ASSOC. 47 MEMORIAL DR. * SHREWSBURY, MA 01545-									
	MASS. CHIEFS OF POLICE ASSOC.	950407	20	.00	1,500.00	.00	1,800.00	3,300.00	02/24/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,500.00	.00	1,800.00	3,300.00		
0413	DILLON, LUKE A 141 TREMONT ST. 6TH FLOOR BOSTON, MA 02111-									
	LIFE INSURANCE ASSOCIATION OF MASS., INC.	950453	17	.00	37,800.00	.00	42,200.00	80,000.00	01/14/1998	
	UNITED HEALTHCARE INSURANCE COMPANY AARP OPERATIONS	970239	13	.00	.00	.00	7,340.00	7,340.00	01/27/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	37,800.00	.00	49,540.00	87,340.00		
0968	DODGE, STEPHEN C C/O API/MASS. PETROLEUM COUNCIL 11 BEACON ST. * BOSTON, MA 02108-									
	AMERICAN PETROLEUM INSTITUTE (MASS. PETROLEUM COUNCIL)	950418	18	.00	10,000.00	.00	8,000.00	18,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	8,000.00	18,000.00		
0154	DOHERTY, EDWARD M C/O GOVERNMENT BUSINESS ASSOCIATES 50 FRANKLIN STREET., 3RD FLOOR * BOSTON, MA 02110-									
	DEHART AND DARR ASSOCIATES, INC.	950322	15	.00	5,315.00	.00	1,950.00	7,265.00	01/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,315.00	.00	1,950.00	7,265.00		
1036	DOHERTY, PATRICIA B C/O MASS CITIZENS FOR LIFE 529 MAIN ST., SCHRAFFT CENTER BOSTON, MA 02129-									
	MASS. CITIZENS FOR LIFE	950394	23	.00	.00	.00	1,000.00	1,000.00	10/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,000.00	1,000.00		

Mass. Citizens for Life 950394 23 .00 .00 .00 1,000.00 1,000.00 10/14/1998

AGENT SALARY TOTALS BY EMPLOYER: .00 .00 .00 1,000.00 1,000.00

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0899	Doherty, Robert F c/o Matthew Deane @ Merrill Lynch 250 Vesey St., 9th fl., NorthTower * New York, NY 10281-1309									
E	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	950296	02	.00	.00	.00	5,000.00	5,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	5,000.00	5,000.00		
0180	Donahue, Jr, Edward J Morrison, Mahoney & Miller 250 Summer St. * Boston, MA 02210-									
	Alliance of American Insurers	950242	13	.00	10,000.00	.00	.00	10,000.00	03/23/1998	
	Independent Property-Casualty Insurers of Mass., Inc.	950410	17	.00	.00	.00	2,000.00	2,000.00	12/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	2,000.00	12,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0005	DONOGHUE, BARRETT & SINGAL, P.C., ONE BEACON ST. BOSTON, MA 02108-									
	ATLANTIC RICHFIELD COMPANY (ARCO)	950036	07	.00	10,000.00	.00	.00	10,000.00	01/26/1998	
	BAXTER HEALTHCARE CORPORATION	980072	19	.00	9,000.00	.00	12,000.00	21,000.00	05/08/1998	
	CAMPBELL, CAMPBELL & EDWARDS	980091	05	.00	.00	.00	30,000.00	30,000.00	06/12/1998	12/31/1
	CARNIVAL HOTELS AND CASINOS	980010	04	.00	6,250.00	.00	.00	6,250.00	01/26/1998	06/30/1
	COMMITTEE FOR FAIR RATES & QUALITY CARE, LLC	980045	10	.00	25,000.00	.00	8,000.00	33,000.00	03/20/1998	
	COMPAQ COMPUTER CORP.	950025	11	.00	5,000.00	.00	30,000.00	35,000.00	01/26/1998	
	DUPONT PHARMACEUTICALS CO., THE	970079	19	.00	12,000.00	.00	12,000.00	24,000.00	01/26/1998	
	ELECTRIC INSURANCE COMPANY	970149	17	.00	30,000.00	.00	.00	30,000.00	01/26/1998	12/31/1
	GLAXO WELLCOME INC	950033	19	.00	25,000.00	.00	16,667.00	41,667.00	01/26/1998	
	INSTITUTE FOR DIETETICS IN MASSACHUSETTS, INC.	950028	10	.00	10,000.00	.00	10,000.00	20,000.00	01/26/1998	
	INTERNATIONAL COUNCIL OF SHOPPING CENTERS	960721	22	.00	.00	.00	30,000.00	30,000.00	07/07/1998	
	JORDAN HEALTH SYSTEMS, INC.	980144	10	.00	.00	.00	2,000.00	2,000.00	10/30/1998	
	MASS. COLLEGE OF EMERGENCY PHYSICIANS	950830	10	.00	15,000.00	.00	15,000.00	30,000.00	01/26/1998	
	MASS. HOSPITAL ASSOCIATION	950490	10	.00	20,000.00	.00	.00	20,000.00	03/20/1998	
	MASS. MUTUAL LIFE INSURANCE, CO.	950351	13	.00	30,000.00	.00	30,000.00	60,000.00	01/26/1998	
	MASS. PACKAGE STORE ASSOCIATION	950022	24	.00	24,584.00	.00	25,076.00	49,660.00	01/26/1998	
	MCDONALD'S	960456	08	.00	2,500.00	.00	15,000.00	17,500.00	06/24/1998	
	MEDIAONE, FORMERLY CONTINENTAL CABLEVISION, INC.	950029	26	.00	18,000.00	.00	18,000.00	36,000.00	01/26/1998	
	RETAILERS ASSOCIATION OF MASSACHUSETTS	950076	03	.00	.00	.00	5,000.00	5,000.00	11/25/1998	
	SOUTHCOAST HOSPITALS GROUP, INC.	980092	10	.00	3,000.00	.00	18,000.00	21,000.00	06/12/1998	
	SUFFOLK CONSTRUCTION COMPANY, INC.	960608	05	.00	1,000.00	.00	.00	1,000.00	01/26/1998	
	UNICARE	980013	13	.00	18,187.00	.00	18,000.00	36,187.00	01/26/1998	
	VALLEY HEALTH SYSTEMS, INC./HOLYOKE HOSPITAL	950024	10	.00	10,000.00	.00	.00	10,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	274,521.00	.00	294,743.00	569,264.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0004	Donoghue, Roger Donoghue, Barrett & Singal One Beacon St. Boston, MA 02108-									
	Donoghue, Barrett & Singal, P.C.	950017	16	.00	80,000.00	.00	80,000.00	160,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	80,000.00	.00	80,000.00	160,000.00		
0844	Donovan, Paul T c/o Choate, Hall & Stewart 53 State St., 35th floor Boston, MA 02109-									
	Boston Renaissance Charter School	970087	06	.00	1,260.00	.00	390.00	1,650.00	02/03/1998	
	Choate, Hall & Stewart	980163	16	.00	.00	.00	9,342.00	9,342.00	12/31/1998	
	Kearney & Gleason, P.C.	970002	16	.00	20,400.00	.00	8,040.00	28,440.00	02/03/1998	
	Middlesex Sheriff's Department	980020	20	.00	813.00	.00	.00	813.00	02/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,473.00	.00	17,772.00	40,245.00		
0202	Dooley, Sr, Glenn E 18 Graffin Dr. * Latham, NY 12110-									
	Warner Lambert Co., Parke-Davis Division	950593	19	.00	2,500.00	.00	2,500.00	5,000.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	2,500.00	5,000.00		
0528	Driscoll, Jr, John P c/o Nutter, McClennen & Fish 1 International Pl. * (agent only) Boston, MA 02110-2699									
	Federated Investors	950605	02	.00	.00	.00	1,647.00	1,647.00	02/09/1998	
	Variable Annuity Life Insurance Company	950667	17	.00	6,188.00	.00	5,249.00	11,437.00	02/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,188.00	.00	6,896.00	13,084.00		
0224	Duhamel, Shawn H c/o Retired State, County & Mun. 11 Beacon St. Boston, MA 02108-									
	Retired State, County, Municipal Employees Assoc. of Mass.	950364	14	.00	25,000.00	.00	25,000.00	50,000.00	01/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0807	Durant M.D., Thomas S Mass. General Hospital 55 Fruit St. * Boston, MA 02114-									
	Mass. General Hospital	950960	10	.00	14,600.00	.00	14,600.00	29,200.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,600.00	.00	14,600.00	29,200.00		
0351	Dwyer, Kevin M c/o Joyce & Joyce 22 Beacon St. Boston, MA 02108-									
	Citizens United to Raise the Cap	960108	06	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0921	Dyer, Dennis M 28 Cabot Street (Agent Only) * Beverly, MA 01915-									
	Mass. Chemical Technology Alliance	950512	03	.00	17,500.00	.00	25,000.00	42,500.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,500.00	.00	25,000.00	42,500.00		
0652	E.L.M. Management Services Corp., 6 Beacon St., Suite 210 Boston, MA 02108-									
	A D S Ventures, Inc.	950629	23	.00	6,000.00	.00	6,000.00	12,000.00	03/02/1998	
	A.B.C.C. Investigations Assoc.	970024	14	.00	800.00	.00	400.00	1,200.00	02/05/1998	
	B.S.I./Bureau of Special Investigations Assoc.	970023	14	.00	2,000.00	.00	1,000.00	3,000.00	02/05/1998	
	Kemper Reinsurance Co.	960088	17	.00	36,000.00	.00	.00	36,000.00	02/05/1998	06/30/1
	Mass. Chemical Technology Alliance	950512	03	.00	1,500.00	.00	1,500.00	3,000.00	03/30/1998	
	Phillip Morris Management Corporation	950799	24	.00	24,950.00	.00	24,950.00	49,900.00	02/05/1998	
	United Services Automobile Assoc. (USAA)	970258	13	.00	10,000.00	.00	10,000.00	20,000.00	02/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	81,250.00	.00	43,850.00	125,100.00		
0463	E.S.C. Services, Inc, 10 Danforth Lane *									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#		AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0480		EDDY, WILLIAM J									
		3 BARROWS RD *									
		WORCESTER RD, MA 01609-									
		MASS. ASSOC. OF DAY CARE AGENCIES	950188	12	.00	9,450.00	.00	9,450.00	18,900.00	01/27/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	9,450.00	.00	9,450.00	18,900.00		
0353		EID, CYNTHIA A									
		141 TREMONT STREET, 6TH FLOOR									
		BOSTON, MA 02111-									
	L	G. E. CAPITAL ASSURANCE CO., FORMERLY AMEX LIFE ASSURANCE CO.	950291	17	.00	18,000.00	.00	6,000.00	24,000.00	01/12/1998	
	L	MASS. ASSOC. FOR STAFFING SERVICES, FORMERLY TEMPORARY SERVICES	950875	03	.00	3,000.00	.00	3,000.00	6,000.00	01/12/1998	
		MASS. INDEPENDENT CHILD CARE ORGANIZATION	950282	12	.00	6,000.00	.00	6,000.00	12,000.00	01/20/1998	
	L	MASS. RESTAURANT ASSOCIATION	950026	08	.00	18,750.00	.00	18,750.00	37,500.00	01/12/1998	
	L	NATIONAL TECHNICAL SERVICES ASSOCIATION	950874	03	.00	3,000.00	.00	3,000.00	6,000.00	01/20/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	48,750.00	.00	36,750.00	85,500.00		
0829		ELSBREE, SUSAN									
		c/o PROJECT BREAD									
		160 N. WASHINGTON ST. *									
		BOSTON, MA 02114-									
		PROJECT BREAD-THE WALK FOR HUNGER, INC	950662	12	.00	1,000.00	.00	.00	1,000.00	01/14/1998	04/30/1
		AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	.00	1,000.00		
0948		EMBREY, BRENT C									
		c/o ML STRATEGIES									
		ONE FINANCIAL CENTER									
		BOSTON, MA 02111-									
		GOLDEN RULE INSURANCE COMPANY	950016	13	.00	8,255.00	.00	5,284.00	13,539.00	02/25/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	8,255.00	.00	5,284.00	13,539.00		
0669		ERICKSON, JENNY A									
		c/o JOHN HANCOCK MUTUAL LIFE INS. CO									
		c/o CHRIS KOCZELA, P.O. BOX 111									
		BOSTON, MA 02117-									
		JOHN HANCOCK MUTUAL LIFE INSURANCE CO.	950141	17	.00	.00	.00	173.00	173.00	06/30/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	173.00	173.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0953	Erwin, John G 40 Bullard St. * (Agent only) Walpole, MA 02081-									
	Tufts Associated Health Plans	960079	13	.00	3,050.00	.00	1,200.00	4,250.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,050.00	.00	1,200.00	4,250.00		
0691	Essential Strategies, Inc., One Boston Place, Suite 1225 c/o Theodore Aleixo Boston, MA 02108-4407									
	Western New England Fairgrounds, Inc.	950848	04	.00	10,000.00	.00	.00	10,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	.00	10,000.00		
0786	Ezickson, Doron F c/o McDermott, Will & Emery 75 State St., 17th Fl. * Boston, MA 02109-									
	Eastern Utilities Associates	970103	26	.00	3,000.00	.00	.00	3,000.00	01/14/1998	05/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	.00	3,000.00		
0336	Falcone, Carol A 15 Cliff Road/Brier Neck * Gloucester, MA 01930-									
	National Assoc. of Rehabilitation Professionals in the Private Sector	950207	03	.00	.00	.00	250.00	250.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	250.00	250.00		
0140	Fallon, Jr., John W PFFM- Attn: Robert McCarthy 130 Bowdoin St, Suite 710 * Boston, MA 02108-									
	Professional Firefighters of Mass.	950304	20	.00	3,585.00	.00	3,693.00	7,278.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,585.00	.00	3,693.00	7,278.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0835	FARLEY, EDWARD D c/o SHANLEY FLEMING & ASSOCIATES 2 PARK PLAZA, SUITE 205 BOSTON, MA 02116-									
	SHANLEY FLEMING AND ASSOCIATES	960500	16	.00	20,000.00	.00	2,500.00	22,500.00	01/26/1998	10/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	2,500.00	22,500.00		
0118	FAULKNER, FRANCIS J c/o CITIZENS FOR LIMITED TAX. & GOV. P.O. BOX 408 * PEABODY, MA 01960-									
	CITIZENS FOR LIMITED TAXATION & GOVERNMENT	950363	23	.00	1,000.00	.00	500.00	1,500.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	500.00	1,500.00		
0843	FEASTER, JR., JOSEPH D c/o THE VICTORY GROUP 121 MT. VERNON ST. BOSTON, MA 02108-									
	JEWISH MEMORIAL HOSPITAL AND REHABILITATION CENTER	950635	10	.00	.00	.00	.00	.00	01/23/1998	12/31/1
	VICTORY GROUP, THE	960113	16	.00	4,580.00	.00	1,300.00	5,880.00	01/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,580.00	.00	1,300.00	5,880.00		
0303	FELDBERG, ROSLYN L MASS. NURSES ASSOC 340 TURNPIKE ST. * CANTON, MA 02021-									
	MASS. NURSES ASSOCIATION	950427	10	.00	11,794.00	.00	13,335.00	25,129.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,794.00	.00	13,335.00	25,129.00		
0373	FERRANTE, MICHAEL J c/o MASS OILHEAT 118 CEDAR ST WELLESLEY HILLS, MA 02181-									
	MASS. OILHEAT COUNCIL	950466	18	.00	7,200.00	.00	7,200.00	14,400.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,200.00	.00	7,200.00	14,400.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0161	Ferson, Scott c/o McDermott/O'Neill & Assoc. 1 Beacon St. Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	2,025.00	.00	5,763.00	7,788.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,025.00	.00	5,763.00	7,788.00		
0957	Fichtner, Catherine A c/o Mass. Teachers Association 20 Ashburton Place Boston, Ma 02108-									
	Mass. Teachers Association	950679	06	.00	7,577.00	.00	1,690.00	9,267.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,577.00	.00	1,690.00	9,267.00		
0151	Fierro III, Benjamin Lynch & Fierro, LLP 141 Tremont St. Boston, MA 02111-									
	Bickford Marina, Inc.	980047	23	.00	7,000.00	.00	.00	7,000.00	03/30/1998	06/30/1
	Home Builders Assoc. of Mass.	950731	05	.00	12,250.00	.00	.00	12,250.00	03/20/1998	06/30/1
	Lynch & Fierro LLP, Counsellors at Law	980100	16	.00	.00	.00	.00	.00	07/01/1998	
	Mental Health Corporation of Massachusetts	950308	12	.00	7,200.00	.00	.00	7,200.00	01/15/1998	06/30/1
	New Energy Ventures, New England	970039	18	.00	.00	.00	.00	.00	01/15/1998	06/30/1
	Premier Insurance Company	970230	13	.00	18,000.00	.00	.00	18,000.00	01/15/1998	06/30/1
	Reinsurance Association of America c/o Multistate Associates, Inc	950538	13	.00	18,000.00	.00	.00	18,000.00	01/15/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	62,450.00	.00	.00	62,450.00		
0523	Finn, Peter R 125 Washington Ave. * Winthrop, MA 02152-									
	Mass. Assoc. of School Superintendents	950601	06	.00	6,000.00	.00	6,500.00	12,500.00	01/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,500.00	12,500.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 6,000.00 .00 6,500.00 12,500.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0600	FINNEGAN & UNDERWOOD, 20 CUSTOM HOUSE STREET BOSTON, MA 02110-									
	AUTOMOBILE INSURERS BUREAU OF MASS.	950103	17	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS	950179	13	.00	20,000.00	.00	20,000.00	40,000.00	02/10/1998	
	COMMERCE INSURANCE COMPANY	950100	17	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC. (DAIM)	950102	17	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
	PAPPAS MANAGEMENT CORPORATION	970226	22	.00	2,500.00	.00	2,500.00	5,000.00	02/10/1998	
	PROMUTUAL GROUP INC.	960461	13	.00	9,375.00	.00	9,375.00	18,750.00	02/10/1998	
	WORKERS' COMPENSATION RATING & INSPECTION BUREAU OF MASS.	950101	17	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	151,875.00	.00	151,875.00	303,750.00		
0027	FINNEGAN, DAVID I C/O FINNEGAN & UNDERWOOD 20 CUSTOM HOUSE ST BOSTON, MA 02110-									
	FINNEGAN & UNDERWOOD	960600	16	.00	75,937.00	.00	75,938.00	151,875.00	02/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	75,937.00	.00	75,938.00	151,875.00		
0008	FINNEGAN, JOHN J 300 FIFTH AVE. SOUTH #101 UNIT 462 * NAPLES, FL 34102-									
E	BSC GROUP, INC	960532	05	.00	4,500.00	.00	4,500.00	9,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	4,500.00	9,000.00		
0284	FINNEGAN, STEPHEN J C/O FINNEGAN & BEARSE 1 BOSTON PLACE, SUITE 1225 * BOSTON, MA 02108-4407									
	COMMONWEALTH MEDIATION AND CONCILIATION, INC	980096	03	.00	3,000.00	.00	.00	3,000.00	06/24/1998	
	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.	950415	06	.00	12,000.00	.00	35,000.00	47,000.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	35,000.00	50,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0882	FINNERTY, SEAN J c/o U.S. GENERATING COMPANY ONE BOWDOIN SQ. * BOSTON, MA 02114-									
	U.S. GENERATING	960040	18	.00	15,000.00	.00	.00	15,000.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	.00	15,000.00		
0035	FISHER, MARTIN W QUINN & MORRIS 141 TREMONT ST BOSTON, MA 02111-									
	QUINN & MORRIS	950127	16	.00	36,797.00	.00	29,546.00	66,343.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	36,797.00	.00	29,546.00	66,343.00		
0267	FISHER, WILLIAM B c/o MASS. MUTUAL LIFE INSURANCE CO. 1295 STATE ST. * SPRINGFIELD, MA 01111-									
	MASS. MUTUAL LIFE INSURANCE, CO.	950351	13	.00	1,372.00	.00	207.00	1,579.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,372.00	.00	207.00	1,579.00		
1030	FITZGERALD, JO ANN c/o MASS. TEACHERS ASSOCIATION 20 ASHBURTON PLACE BOSTON, MA 02108-									
	MASS. TEACHERS ASSOCIATION	950679	06	.00	.00	.00	185.00	185.00	09/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	185.00	185.00		
0762	FLANAGAN, JACK F c/o MA CORRECTION OFF. FED. UNION 50 REDFIELD ST., SUITE 101 * BOSTON, MA 02122-									
	MASS. CORRECTION OFFICERS FEDERATED UNION	950904	14	.00	2,072.00	.00	897.00	2,969.00	01/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,072.00	.00	897.00	2,969.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0085	FLANAGAN, JR., DONALD B c/o BRANDON ASSOCIATES 10 LIBERTY SQUARE BOSTON, MA 02109-									
	BRANDON ASSOCIATES, LLC	950286	16	.00	65,000.00	.00	65,000.00	130,000.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,000.00	.00	65,000.00	130,000.00		
0569	FLANNAGAN, JR., JOHN H c/o MTA 20 ASHBURTON PL BOSTON, MA 02108-									
	MASS. TEACHERS ASSOCIATION	950679	06	.00	28,556.00	.00	22,893.00	51,449.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,556.00	.00	22,893.00	51,449.00		
0080	FLEMING, F. JEFFREY SHANLEY, FLEMING & ASSOCIATES TWO PARK PLAZA, SUITE 205 BOSTON, MA 02116-									
	SHANLEY FLEMING AND ASSOCIATES	960500	16	.00	.00	.00	.00	.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0145	FLOREEN, DAVID E MASS. BANKERS ASSOC. 73 TREMONT ST., SUITE 306 * BOSTON, MA 02108-									
	MASS. BANKERS ASSOCIATION	950164	03	.00	13,000.00	.00	6,500.00	19,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,000.00	.00	6,500.00	19,500.00		
0247	FLYNN, MARYCLARE MASS. CITIZENS FOR LIFE THE SCHRAFFT CENTER, 529 MAIN STREET CHARLESTOWN, MA 02129-									
	MASS. CITIZENS FOR LIFE	950394	23	.00	2,000.00	.00	2,500.00	4,500.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,500.00	4,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0795	Flynn, Peter G New England Electric System Companies 25 Research Dr. * Westborough, MA 01582-									
E	New England Electric System	950153	26	.00	.00	.00	2,597.00	2,597.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,597.00	2,597.00		
0411	Foley, Howard P c/o Mass High Technology Council 1601 Trapelo Rd * Waltham, MA 02541-									
	Mass. High Technology Council, Inc.	950530	11	.00	58,130.00	.00	23,750.00	81,880.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	58,130.00	.00	23,750.00	81,880.00		
0386	Foley, Jr., Cornelius J c/o Mass. Assoc. of HMO's 50 Franklin Street * Boston, MA 02108-									
	Mass. Assoc. of HMO's	950303	10	.00	53,604.00	.00	53,498.00	107,102.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	53,604.00	.00	53,498.00	107,102.00		
0361	Foley, Jr., Daniel J c/o PIIAM 137 Pennsylvania Avenue * Framingham, MA 01701-									
	Mass. Assoc. of Insurance Agents	950457	17	.00	26,000.00	.00	26,000.00	52,000.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,000.00	.00	26,000.00	52,000.00		
0059	Foley, Martin V c/o Snow, Courtney and Assoc. 11 Beacon St, Suite 305 Boston, MA 02108-									
	Snow, Courtney and Associates	950215	16	.00	13,583.00	.00	16,958.00	30,541.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,583.00	.00	16,958.00	30,541.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0319	FORMAN, CHARLES P 100 HALLET STREET * BOSTON, MA 02124-									
	BROWNING FERRIS INDUSTRIES	950253	07	.00	26,500.00	.00	.00	26,500.00	01/15/1998	05/20/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,500.00	.00	.00	26,500.00		
0204	FORRESTER, JOE EDWARD c/o MATTHEW DEANE @ MERRILL LYNCH 250 VESEY ST., 9TH FL., NO. TOWER * NEW YORK, NY 10281-1309									
E	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. I	950296	02	.00	1,200.00	.00	1,000.00	2,200.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,200.00	.00	1,000.00	2,200.00		
0926	FRASER, JENNIFER A NOT BULLET PROOF ONE BRIDGE STREET * SUITE 300 NEWTON, MA 02458-									
	NOT BULLET PROOF, INC	960583	23	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0160	FREMDER, EDWIN J c/o ASSOC. SUBCONTRACTORS OF MASS 1 WASHINGTON MALL * BOSTON, MA 02108-									
	ASSOCIATED SUBCONTRACTORS OF MASSACHUSETTS, INC	950328	05	.00	400.00	.00	550.00	950.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	400.00	.00	550.00	950.00		
0684	FRESINA, LORI J AMERICAN CANCER SOCIETY 30 SPEEN ST. * FRAMINGHAM, MA 01701-									
	AMERICAN CANCER SOCIETY, NEW ENGLAND DIVISION	950154	24	.00	4,567.00	.00	6,500.00	11,067.00	02/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,567.00	.00	6,500.00	11,067.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0774	Friedes, Joshua A c/o Common Cause 59 Temple Pl. * Boston, MA 02111-									
	Common Cause	950497	23	.00	1,690.00	.00	.00	1,690.00	04/24/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,690.00	.00	.00	1,690.00		
0890	Fuller, Kevin L 15 Toll Gate Lane * Avon, CT 06001-									
	Rhone-Poulene Rorer, Inc.	970127	19	.00	410.00	.00	2,000.00	2,410.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	410.00	.00	2,000.00	2,410.00		
0958	Gallagher, Mary K John Hancock Ins./Attn: C. Koczela 200 Clarendon St., PO Box 111* Boston, Ma 02193-									
	John Hancock Mutual Life Insurance Co.	950141	17	.00	6,477.00	.00	2,709.00	9,186.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,477.00	.00	2,709.00	9,186.00		
1026	Gately, John F c/o Citizens for Juvenile Justice P.O. Box 8362 * Boston, MA 02114-									
	Citizens for Juvenile Justice	950798	12	.00	.00	.00	56.00	56.00	09/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	56.00	56.00		
0414	Gear, Kenneth T c/o Retailers Association of Mass 18 Tremont St, Suite 1040* Boston, MA 02108-									
	Retailers Association of Massachusetts	950076	03	.00	4,900.00	.00	4,900.00	9,800.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,900.00	.00	4,900.00	9,800.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 4,900.00 .00 4,900.00 9,800.00

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1028	Geehern, Christopher P c/o AIM 222 Berkeley St. Boston, MA 02117-0263									
	Associated Industries of Mass.	950430	03	.00	.00	.00	.00	.00	09/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0862	Gelles, Edward GM Strategies c/o A. Herrington * One Longfellow Pl., Suite 3609 Boston, MA 02114-									
	GM Strategies, Inc.	970048	16	.00	.00	.00	9,187.00	9,187.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	9,187.00	9,187.00		
0655	Gens, Timothy F Mass. Hospital Association 5 New England Executive Park Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	18,600.00	.00	11,000.00	29,600.00	02/25/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,600.00	.00	11,000.00	29,600.00		
0244	Giannetti, Anthony J Fraternal Order of Police 1620 Hyde Park Ave. Boston, MA 02136-									
	Fraternal Order of Police	960375	20	.00	8,586.00	.00	18,465.00	27,051.00	03/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,586.00	.00	18,465.00	27,051.00		
0077	Gibbons, Robert E c/o Mass. Hospital Assoc. 5 New England Executive Park Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	54,400.00	.00	55,614.00	110,014.00	02/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	54,400.00	.00	55,614.00	110,014.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0375	GILLESPIE, DOUGLAS P C/O MASS. FARM BUREAU FEDERATION 466 CHESTNUT ST. * ASHLAND, MA 01721-2299									
	MASS. FARM BUREAU FEDERATION	950230	07	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0785	GILLESPIE, JOHN C/O ISSUES MANAGEMENT 1 BEACON ST. BOSTON, MA 02108-									
	BEAR, STEARNS & CO., INC.	950932	02	.00	15,625.00	.00	15,625.00	31,250.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,625.00	.00	15,625.00	31,250.00		
0166	GILLETT, JR., HENRY S 138 OLD COUNTY ROAD WESTPORT, MA 02790-									
	CAPE COD CRANBERRY GROWERS' ASSOC.	950332	03	.00	2,730.00	.00	2,730.00	5,460.00	01/01/1998	
	COMMITTEE TO SAVE THE FAMILY FARM	980003	03	.00	5,000.00	.00	5,000.00	10,000.00	01/09/1998	
	MASS. AMBULANCE ASSOC.	950333	03	.00	3,750.00	.00	3,750.00	7,500.00	01/01/1998	
	MASS. COMMUNITY ACTION PROGRAM DIRECTORS ASSOC. - (MASSCAP)	960590	12	.00	7,500.00	.00	7,500.00	15,000.00	01/01/1998	
	MASS. NURSERY AND LANDSCAPE ASSOC.	950438	23	.00	4,500.00	.00	4,500.00	9,000.00	01/01/1998	
	MASS. SOCIETY OF INDEPENDENT ACCOUNTANTS	950820	03	.00	500.00	.00	1,200.00	1,700.00	01/01/1998	
	MONSANTO	950539	07	.00	17,500.00	.00	17,500.00	35,000.00	01/01/1998	
	NEW ENGLAND CABLE TELEVISION ASSOC., INC.	950331	26	.00	20,000.00	.00	20,000.00	40,000.00	01/01/1998	
	SOLUTIA	980002	23	.00	9,000.00	.00	9,000.00	18,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	70,480.00	.00	71,180.00	141,660.00		
0456	GILMORE, BRIAN R C/O A.I.M. 222 BERKELEY ST, PO BOX 763 BOSTON, MA 02117-0763									
	ASSOCIATED INDUSTRIES OF MASS.	950430	03	.00	5,000.00	.00	7,000.00	12,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	7,000.00	12,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0588	GINSBERG, JONATHAN A FOREST CITY ENTERPRISES 38 SIDNEY ST. * CAMBRIDGE, MA 02139-									
	FOREST CITY DEVELOPMENT	960030	25	.00	1,000.00	.00	.00	1,000.00	01/01/1998	03/13/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	.00	1,000.00		
0329	GLASS, DONALD S COMMUNITY BANK LEAGUE OF N.E. * 40 BROAD STREET, STE 205 BOSTON, MA 02109-									
	COMMUNITY BANK LEAGUE OF NEW ENGLAND	950056	02	.00	7,500.00	.00	7,250.00	14,750.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,500.00	.00	7,250.00	14,750.00		
0226	GLICK, CHARLES c/o JCRC 126 HIGH ST. * BOSTON, MA 02110-									
	JEWISH COMMUNITY RELATIONS COUNCIL OF GREATER BOSTON (JCRC)	960699	23	.00	10,000.00	.00	10,000.00	20,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		
0050	GLYNN, MAUREEN c/o ISSUES MANAGEMENT GROUP 1 BEACON ST., 13TH FLOOR BOSTON, MA 02108-									
	JENNY CRAIG, c/o MULTISTATE ASSOCIATES, INC.	980105	23	.00	.00	.00	.00	.00	07/15/1998	
	MURPHY, JOHN E. JR., ATTORNEY AT LAW	950917	16	.00	22,500.00	.00	40,000.00	62,500.00	02/03/1998	
	NATIONAL WHOLESALE DRUGGISTS' ASSOC.(NWDA) c/o MULTISTATE ASSOCIATES	950180	03	.00	1,500.00	.00	.00	1,500.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	40,000.00	64,000.00		
0863	GM STRATEGIES, INC., c/o ANNE HERRINGTON ONE LONGFELLOW PL, STE. 3609 * BOSTON, MA 02114-									
	SYSTEM RESOURCES, INC.	970047	11	.00	20,000.00	.00	12,000.00	32,000.00	03/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	12,000.00	32,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0744	Godin, Jason J Brandon Associates 10 Liberty Sq Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	30,000.00	.00	35,000.00	65,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	35,000.00	65,000.00		
0597	Goldblatt, Steven L c/o Brandon Associates 10 Liberty Square Boston, MA 02109-									
	Brandon Associates, LLC	950286	16	.00	30,000.00	.00	40,000.00	70,000.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	40,000.00	70,000.00		
0969	Goldstein, Amy R c/o Mass Correctional Legal Services 8 Winter St * Boston, MA 02108-									
	Mass. Correctional Legal Services	950227	15	.00	.00	.00	.00	.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0309	Golembeski, John K c/o Mass. Prop. Ins. Und. Assoc. 2 Center Plaza Boston, MA 02108-									
	Mass. Property Insurance Underwriting Assoc.	950432	17	.00	.00	.00	.00	.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0239	Gomes, James R c/o Environmental League of Mass. 3 Joy St * Boston, MA 02108-									
	Environmental League of Mass.	950447	07	.00	1,177.00	.00	1,373.00	2,550.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,177.00	.00	1,373.00	2,550.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 1,177.00 .00 1,373.00 2,550.00

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0359	GOULD, JOHN J c/o A.I.M. 222 BERKELEY ST, PO BOX 763 BOSTON, MA 02117-0763									
	ASSOCIATED INDUSTRIES OF MASS.	950430	03	.00	17,000.00	.00	16,000.00	33,000.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,000.00	.00	16,000.00	33,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0051	Governmental Strategies, Inc., 130 Bowdoin St. Suite 1301 Boston, MA 02108-									
	AIDS Action Committee	950531	12	.00	21,000.00	.00	21,000.00	42,000.00	01/05/1998	
	Associated Day Care Services of Metropolitan Boston	950192	12	.00	7,000.00	.00	7,000.00	14,000.00	01/01/1998	
	Association of Developmental Disabilities' Providers	950194	12	.00	3,750.00	.00	3,750.00	7,500.00	01/01/1998	
	Cambridge Economic Opportunity Council	960033	23	.00	3,000.00	.00	4,000.00	7,000.00	01/01/1998	
	Citizen's Housing & Planning Association	950195	12	.00	8,750.00	.00	8,750.00	17,500.00	01/01/1998	
	Coalition of Massachusetts Regional Non-Profit Housing Agencies, Inc	950199	12	.00	10,000.00	.00	10,000.00	20,000.00	01/01/1998	
	Coalition of Teen Challenge Fund Communities	980057	12	.00	2,000.00	.00	.00	2,000.00	04/10/1998	
	Community Economic Developement Assistance Corp (CEDAC)	950609	03	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
	Greater Boston Legal Services	950225	15	.00	5,000.00	.00	2,500.00	7,500.00	01/19/1998	
	Hospice Federation of MA	950186	10	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
	Infant Toddler Advocates, Inc.	950664	12	.00	5,500.00	.00	6,500.00	12,000.00	02/17/1998	
	MA YouthBuild Coalition	980016	06	.00	5,000.00	.00	5,000.00	10,000.00	01/01/1998	
	Mass. Assoc. for Marriage & Family Therapists	950226	12	.00	8,750.00	.00	8,750.00	17,500.00	01/07/1998	
	Mass. Assoc. of Community Development Corporations	950187	03	.00	3,000.00	.00	3,000.00	6,000.00	01/07/1998	
	Mass. Assoc. of Day Care Agencies	950188	12	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
	Mass. Assoc. of Physician Assistants	960089	10	.00	8,500.00	.00	8,500.00	17,000.00	01/01/1998	
	Mass. Coalition for the Homeless	950802	12	.00	5,000.00	.00	5,000.00	10,000.00	01/01/1998	
	Mass. Coalition of Rape Crisis Services, The	950200	12	.00	3,750.00	.00	3,750.00	7,500.00	01/07/1998	
	Mass. Council for Home Care Aide Services, Inc.	970041	12	.00	6,000.00	.00	6,000.00	12,000.00	02/17/1998	
	Mass. Family Planning Association	950189	12	.00	10,000.00	.00	10,000.00	20,000.00	01/01/1998	
	Mass. Housing Partnership Fund	970088	02	.00	3,333.00	.00	1,667.00	5,000.00	05/08/1998	
	Mass. Legal Assistance Corp.	950191	15	.00	7,000.00	.00	6,500.00	13,500.00	01/01/1998	
	Mass. Organization of Nurse Executives	950816	10	.00	10,000.00	.00	12,000.00	22,000.00	01/07/1998	
	Mass. Society of Health-Systems Pharmacists (MSHP)	950190	10	.00	5,940.00	.00	5,940.00	11,880.00	01/07/1998	
	South Shore Housing Developement Corp	950822	22	.00	1,000.00	.00	2,000.00	3,000.00	01/05/1998	

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0275	Graham, William J c/o Mass. Assoc. of HMO's 18 Tremont St., Suite 305 Boston, MA 02108-									
	Mass. Assoc. of HMO's	950303	10	.00	11,550.00	.00	4,235.00	15,785.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,550.00	.00	4,235.00	15,785.00		
0173	Grant, Joseph M 136 Gardiner Rd. * Quincy, MA 02169-									
	L Children's Hospital	950506	10	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1998	
	Mass. Extended Care Federation	950337	10	.00	20,000.00	.00	20,000.00	40,000.00	01/26/1998	
	Mass. Medical Society	950336	10	.00	75,000.00	.00	.00	75,000.00	01/06/1998	
	Professional Liability Foundation Ltd	950873	10	.00	15,000.00	.00	.00	15,000.00	04/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	125,000.00	.00	35,000.00	160,000.00		
0970	Grasso, James A 15 Bridle Trail Rd. * Needham, MA 02192-									
	Providence Energy Corporation	980004	18	.00	.00	.00	.00	.00	02/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0356	Gray, Alyse Intercontinental Energy Corp 350 Lincoln Pl. * Hingham, MA 02043-									
	Intercontinental Energy Corporation	960692	26	.00	6,056.00	.00	.00	6,056.00	01/01/1998	02/17/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,056.00	.00	.00	6,056.00		
1016	Greeley, Christopher J 1 Beacon St., 30th floor Boston, MA 02108-									
	Commonwealth Group, The	980110	26	.00	.00	.00	50,000.00	50,000.00	07/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	50,000.00	50,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0971	Gregorio, Tara M 11 Wayne St. (agent only) * Bradford, MA 01835-									
	Mass. Extended Care Federation	950337	10	.00	4,000.00	.00	4,000.00	8,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	4,000.00	8,000.00		
0852	Gregory & Associates, 158 Mount Auburn Street Cambridge, MA 02138-									
	Best Buddies	980136	12	.00	.00	.00	5,000.00	5,000.00	10/07/1998	
	Breakthrough Massachusetts	980149	26	.00	.00	.00	2,500.00	2,500.00	11/19/1998	
	Bristol County Retirement Board	980015	09	.00	15,000.00	.00	7,500.00	22,500.00	01/01/1998	
	Dever Association for the Retarded Inc.	950361	12	.00	2,500.00	.00	.00	2,500.00	01/01/1998	
	Fair Share Development Corporation	970116	07	.00	.00	.00	.00	.00	01/01/1998	
	Mass. Alliance of H.U.D. Tenants	970028	22	.00	4,000.00	.00	.00	4,000.00	01/01/1998	03/24/1
	Mass. Senior Action Council	950910	12	.00	3,000.00	.00	.00	3,000.00	01/01/1998	
	Northeast Energy Efficiency Council	970159	18	.00	.00	.00	10,000.00	10,000.00	01/01/1998	
	Veterans Benefits Clearinghouse	950360	12	.00	4,400.00	.00	1,600.00	6,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,900.00	.00	26,600.00	55,500.00		
0112	Gregory, Christopher c/o Gregory & Associates 158 Mount Auburn Street Cambridge, MA 02138-									
	Gregory & Associates	970027	16	.00	12,900.00	.00	.00	12,900.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,900.00	.00	.00	12,900.00		
0722	Grinstead, Eric P 10 Brooks Rd. * Paxton, MA 01612-									
	Glaxo Wellcome Inc	950033	19	.00	16,263.00	.00	.00	16,263.00	01/20/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,263.00	.00	.00	16,263.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0491	GUENTHER, WILLIAM H c/o MASS INSIGHT 18 TREMONT ST. * BOSTON, MA 02108-									
	MASS. INSIGHT	950580	03	.00	6,800.00	.00	3,000.00	9,800.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,800.00	.00	3,000.00	9,800.00		
0604	GUINEY, RICHARD J 7 MYSTIC ST. * CHARLESTOWN, MA 02129-									
	BOSTON CARMEN'S UNION, LOCAL 589 ATU	950710	14	.00	19,800.00	.00	19,800.00	39,600.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	19,800.00	.00	19,800.00	39,600.00		
1022	HABIB, JOHN K c/o KEEGAN, WERLIN & PABLIAN, LLP 21 CUSTOM HOUSE ST BOSTON, MA 02110-									
	KEEGAN, WERLIN & PABIAN, LLP	970009	16	.00	.00	.00	165.00	165.00	07/31/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	165.00	165.00		
0615	HABIB, WILLIAM M c/o W. DELANEY ASSOCIATES, INC 6 BEACON ST. BOSTON, MA 02108-									
	DELANEY ASSOCIATES, W., INC	950246	16	.00	12,053.00	.00	22,279.00	34,332.00	03/23/1998	
	HOME BUILDERS ASSOC. OF MASS.	950731	05	.00	2,031.00	.00	.00	2,031.00	01/03/1998	02/27/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,084.00	.00	22,279.00	36,363.00		
0589	HADLEY, SONIA J 134 CHANDLER RD * ANDOVER, MA 01810-									
	EASTMAN KODAK COMPANY	950040	03	.00	4,000.00	.00	4,000.00	8,000.00	01/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	4,000.00	8,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0641	Haggerty, Jeffrey c/o Hickey Associates 9 Park St, 5th fl Boston, MA 02108-									
	Hickey Associates, Brian S.	950104	16	.00	38,500.00	.00	53,500.00	92,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	38,500.00	.00	53,500.00	92,000.00		
1010	Hahesy, John F c/o Minahan Companies 2 International Place Boston, Ma 02110-									
	Minahan, Alfred A.	950835	16	.00	2,250.00	.00	1,950.00	4,200.00	06/18/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,250.00	.00	1,950.00	4,200.00		
0290	Hall, Inta Z PO Box 135 * Hingham, MA 02043-									
	Mass. Assoc. for Persons in Supported Employment (MAPSE)	960668	12	.00	2,000.00	.00	.00	2,000.00	02/10/1998	06/30/1
	Mass. Brain Injury Association	950421	10	.00	13,698.00	.00	.00	13,698.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,698.00	.00	.00	15,698.00		
0070	Hall, Jackson C c/o Meredith & Associates 30 Winter St., 7th floor Boston, MA 02108-									
	Meredith & Associates	950223	16	.00	44,940.00	.00	40,590.00	85,530.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	44,940.00	.00	40,590.00	85,530.00		
0837	Hammond, Toby L Mass. Laborers' Council 7 Laborers' Way * Hopkinton, MA 01748-									
	Mass. Laborers' District Council	950217	14	.00	12,250.00	.00	12,250.00	24,500.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,250.00	.00	12,250.00	24,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0710	HANIG, ESTHER c/o PROJECT BREAD 160 NO. WASHINGTON ST. * BOSTON, MA 02114-									
	PROJECT BREAD-THE WALK FOR HUNGER, INC	950662	12	.00	4,800.00	.00	4,831.00	9,631.00	01/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,800.00	.00	4,831.00	9,631.00		
0873	HANNON, KATHRYN c/o REILLY ASSOCIATES ONE BOSTON PLACE, SUITE 1225 BOSTON, MA 02108-									
	REILLY, MARTIN ASSOCIATES	950636	16	.00	.00	.00	20,000.00	20,000.00	07/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	20,000.00	20,000.00		
0937	HARRINGTON, ALISON c/o MCDERMOTT/O'NEILL ASSOCIATES ONE BEACON ST. BOSTON, MA 02108-									
	MCDERMOTT/O'NEILL ASSOCIATES	950353	16	.00	.00	.00	.00	.00	01/13/1998	08/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0205	HARRINGTON, JAMES D c/o THE KAROL GROUP 99 SUMMER ST., SUITE 1540 * BOSTON, MA 02110-									
	KAROL GROUP, INC., THE	970888	16	.00	10,000.00	.00	10,000.00	20,000.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		
0189	HARRINGTON, JAMES T c/o AMERICAN INSURANCE ASSOCIATION 2 PARK PLAZA, SUITE 200 * BOSTON, MA 02116-									
	AMERICAN INSURANCE ASSOCIATION	950264	17	.00	16,000.00	.00	16,000.00	32,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,000.00	.00	16,000.00	32,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0049	HARRINGTON, KEVIN B C/O ISSUES MANAGEMENT ONE BEACON ST., 13TH FLOOR BOSTON, MA 02108-									
	AK MEDIA	950121	22	.00	18,000.00	.00	18,000.00	36,000.00	01/17/1998	
	ASSOCIATED INDUSTRIES OF MASS.	950430	03	.00	9,000.00	.00	9,000.00	18,000.00	01/08/1998	
	BEAR, STEARNS & CO., INC.	950932	02	.00	9,000.00	.00	9,000.00	18,000.00	01/28/1998	
	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS	950179	13	.00	15,000.00	.00	15,000.00	30,000.00	01/01/1998	
L	PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA (PHRMA)	950182	19	.00	19,500.00	.00	19,500.00	39,000.00	01/17/1998	
	SHELL OIL COMPANY	950183	18	.00	10,000.00	.00	10,062.00	20,062.00	01/08/1998	
	SIEMENS	960756	11	.00	12,000.00	.00	12,000.00	24,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	92,500.00	.00	92,562.00	185,062.00		
0257	HARRINGTON, THOMAS J C/O PICKETT & MIYARES 47 WINTER ST., 7TH FLOOR * BOSTON, MA 02108-									
	NEW ENGLAND TRAIL RIDERS ASSOCIATION	950399	21	.00	.00	.00	.00	.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0549	HART, MARY ANN C/O REGINA VILLA ASSOCIATES 59 TEMPLE PL.* BOSTON, MA 02111-									
L	REGINA VILLA ASSOCIATES	950658	16	.00	31,686.00	.00	34,871.00	66,557.00	02/11/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,686.00	.00	34,871.00	66,557.00		
0922	HARTSHORN, HEATHER L C/O MASS. MUNICIPAL ASSOC. 60 TEMPLE PLACE * BOSTON, MA 02111-									
	MASS. MUNICIPAL ASSOCIATION	950174	09	.00	7,625.00	.00	7,914.00	15,539.00	01/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,625.00	.00	7,914.00	15,539.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0099	Hayes, Richard J Public Policy Systems 130 Bowdoin St, Suite 1109 Boston, MA 02108-									
	Public Policy Systems, Inc	950347	16	.00	24,000.00	.00	24,000.00	48,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,000.00	.00	24,000.00	48,000.00		
0482	Hayes, Robert E c/o Mass. Bay Associates 99 Summer St. Boston, MA 02110-									
	Mass. Bay Associates, Inc.	950546	16	.00	60,000.00	.00	60,000.00	120,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	60,000.00	.00	60,000.00	120,000.00		
0150	Healy, Martin W c/o Mass. Bar Association 20 West St. * Boston, MA 02111-									
	Mass. Bar Association	950312	15	.00	21,715.00	.00	25,380.00	47,095.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,715.00	.00	25,380.00	47,095.00		
0927	Hedstrom, Mark D Hinckley Allen Policy Management 28 State Street, 30th Floor * Boston, MA 02109-1775									
	Hinckley Allen Policy Management	950431	16	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0030	Hickey Associates, Brian S 9 Park St 5th fl Boston, MA 02108-									
E	American National Power	970131	26	.00	22,500.00	.00	37,500.00	60,000.00	01/10/1998	
	American Ref-Fuel	980054	18	.00	30,000.00	.00	50,000.00	80,000.00	04/08/1998	
	Competitive Power Coalition of New England, Inc.	950372	26	.00	140,000.00	.00	127,500.00	267,500.00	01/10/1998	
	Greater Boston Food Bank	950885	12	.00	.00	.00	.00	.00	01/10/1998	
	Green Mountain Energy Resources, L.L.C.	970240	26	.00	30 000.00	.00	30,000.00	60,000.00	01/10/1998	
	Mass. Academy of Trial Attorneys	950027	15	.00	22,000.00	.00	18,000.00	40,000.00	01/10/1998	
	Mass. Auto Body Association	950111	01	.00	14,400.00	.00	14,400.00	28,800.00	01/10/1998	
	Mass. Independent Automobile Dealers Assoc. Inc.	950302	01	.00	12,000.00	.00	12,000.00	24,000.00	01/10/1998	
	Mass. Manufactured Housing Association	950122	05	.00	12,000.00	.00	12,000.00	24,000.00	01/10/1998	
	Mass. Society of Optometrists	950109	10	.00	.00	.00	.00	.00	01/10/1998	
	National Assoc. of Housing & Redevelopment Officials (NAHRO)	950851	22	.00	18,000.00	.00	18,000.00	36,000.00	01/10/1998	
	New England Financial Services Assoc., formerly Mass. Consumer Finance	950106	02	.00	10,000.00	.00	.00	10,000.00	01/10/1998	
	New England Horsemen's Benevolent Assoc.	950110	21	.00	21,000.00	.00	21,000.00	42,000.00	01/10/1998	
	Nextel Communications	970179	26	.00	35,000.00	.00	49,000.00	84,000.00	02/18/1998	
	One to One-The Massachusetts Mentoring Partnership	980079	12	.00	.00	.00	.00	.00	05/29/1998	
	Power Development Company	970174	26	.00	30,000.00	.00	30,000.00	60,000.00	01/10/1998	
	Regional Rehabilitation Assoc. Mangement Corp.	970173	10	.00	.00	.00	.00	.00	01/10/1998	
	U.S. Generating Company (formerly J. Makowski Associates)	950150	07	.00	60,000.00	.00	60,000.00	120,000.00	01/10/1998	
	West Lynn Creamery, Inc	950542	08	.00	45,000.00	.00	15,000.00	60,000.00	04/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	501,900.00	.00	494,400.00	996,300.00		
0029	Hickey, Brian S c/o Hickey Associates 9 Park St, 5th fl Boston, MA 02108-									
	Hickey Associates, Brian S.	950104	16	.00	75,000.00	.00	75,000.00	150,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	75,000.00	.00	75,000.00	150,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0163	HIGGINS-CAVALIER, DEBRA L MASS. SOCIETY FOR MEDICAL RESEARCH 73 PRINCETON ST, SUITE 311 * N. CHELMSFORD, MA 01863-									
	MASS. SOCIETY FOR MEDICAL RESEARCH	950329	10	.00	.00	.00	.00	.00	01/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0121	HILL, WILLIAM J c/o RETIRED STATE, COUNTY, MUNIC. EMP OF 11 BEACON ST. BOSTON, MA 02108-									
	RETIRED STATE, COUNTY, MUNICIPAL EMPLOYEES ASSOC. OF MASS.	950364	14	.00	8,000.00	.00	8,000.00	16,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	8,000.00	16,000.00		
0530	HINCKLEY ALLEN POLICY MANAGEMENT, c/o MARK HEDSTROM 28 STATE ST., 30TH FLOOR * BOSTON, MA 02109-1775									
	EMPLOYERS ASSOCIATION OF WESTERN MA	980074	03	.00	7,500.00	.00	.00	7,500.00	05/12/1998	
	MAERSK, INC.	980137	25	.00	.00	.00	4,000.00	4,000.00	10/07/1998	
	METROWEST MEDICAL CENTER	950458	10	.00	.00	.00	25,000.00	25,000.00	07/31/1998	
	PNC BANK, N.A.	980075	02	.00	5,000.00	.00	.00	5,000.00	03/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	29,000.00	41,500.00		
0887	HINTON, CARY B c/o ROBERT RODOPHELE @ FERRITER, SCOBBA ONE BEACON ST., 11TH FLOOR * BOSTON, MA 02108-									
	SPRINT COMMUNICATIONS COMPANY, L.P.	950245	26	.00	300.00	.00	.00	300.00	04/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	300.00	.00	.00	300.00		
0804	HITESHEW, KENT c/o BEAR STEARN/SUSANE THEVENET 245 PARK AVE, 10TH FL. * NEW YORK, NY 10167-									
	BEAR, STEARNS & CO., INC.	950932	02	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0642	HOBSON, DEIRDRE M MSPCC 399 BOYLSTON ST, 3RD FLOOR * BOSTON, MA 02116-									
	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN (MSPCC)	950529	12	.00	4,000.00	.00	2,000.00	6,000.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	2,000.00	6,000.00		
0196	HODGE, BARBARA J PO BOX 428 * (AGENT ONLY) GREENFIELD, NY 12833-									
E	BRISTOL-MYERS SQUIBB CO	950638	19	.00	.00	.00	.00	.00	04/10/1998	03/16/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0951	HODGKINS, THOMAS C/O NRA-ILA (AGENT ONLY) * 11250 WAPLES MILL RD. FAIRFAX, VA 22030-									
	NATIONAL RIFLE ASSOCIATION INSTITUTE FOR LEGISLATIVE ACTION	950374	23	.00	.00	.00	.00	.00	02/10/1998	04/17/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1011	HOHENWARTER, JOHN C/O NRA OFFICE OF GENERAL COUNCIL 11250 WAPLES MILL RD. * FAIRFAX, VA 22030-									
	NATIONAL RIFLE ASSOCIATION INSTITUTE FOR LEGISLATIVE ACTION	950374	23	.00	3,000.00	.00	2,000.00	5,000.00	06/18/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	2,000.00	5,000.00		
0973	HOLAHAN, JOSEPH T C/O STRATEGIC ADVOC. 1701 K STREET, NW, SUITE 300 * WASHINGTON, DC 20006-									
	AMERICANS FOR RESPONSIBLE REFORM	960041	03	.00	1,950.00	.00	.00	1,950.00	01/28/1998	
	COUNCIL FOR AFFORDABLE HEALTH INSURANCE	980053	13	.00	.00	.00	.00	.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,950.00	.00	.00	1,950.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0323	Holbein, Bruce E 227 Islington Rd. * (Agent Only) Newton, MA 02466-									
	Mass. Software Council	950780	11	.00	.00	.00	4,500.00	4,500.00	11/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	4,500.00	4,500.00		
0815	Holland, William E c/o McDermott/O'Neill & Assoc 1 Beacon St Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	21,885.00	.00	19,800.00	41,685.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,885.00	.00	19,800.00	41,685.00		
0266	Hollander, Ronald M Mass. Hospital Assoc 5 New England Executive Park Burlington, MA 01803-									
	Mass. Hospital Association	950490	10	.00	5,000.00	.00	6,000.00	11,000.00	03/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	6,000.00	11,000.00		
0377	Holmes, James W c/o James Hurrell 59 Temple St Boston, MA 02111-									
	Mass. State Auto Dealers Assoc., Inc	950090	01	.00	500.00	.00	500.00	1,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	500.00	1,000.00		
9505	Holmquist, Kara L c/o MSPCA 350 S. Huntington Ave * Boston, MA 02130-									
	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	950522	23	.00	17,428.00	.00	17,428.00	34,856.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,428.00	.00	17,428.00	34,856.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0279	Holway & Associates, 20 Norembega St. Cambridge, MA 02138-									
	County of Norfolk	950641	09	.00	18,750.00	.00	.00	18,750.00	01/15/1998	
	Lockheed Martin IMS Corp.	950704	03	.00	6,000.00	.00	6,000.00	12,000.00	07/15/1998	
	Mass. Assoc. of Assessing Officers	950713	09	.00	15,000.00	.00	2,000.00	17,000.00	04/17/1998	
	Mass. Assoc. of County Agricultural Schools	950893	06	.00	17,000.00	.00	.00	17,000.00	02/23/1998	
	Mass. Thoroughbred Breeders Assoc. Inc.	950561	04	.00	3,000.00	.00	.00	3,000.00	02/23/1998	
	Middlesex County Retirement System	980028	09	.00	9,872.00	.00	9,872.00	19,744.00	02/23/1998	
	Telephone Workers Credit Union	950181	02	.00	12,000.00	.00	.00	12,000.00	02/23/1998	
	Union Square Buyout Association	980153	03	.00	.00	.00	10,000.00	10,000.00	11/25/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	81,622.00	.00	27,872.00	109,494.00		
0103	Holway, David 20 Norembega St. Cambridge, MA 02138-									
	Holway & Associates	950359	16	.00	20,000.00	.00	20,000.00	40,000.00	02/23/1998	
L	N.A.G.E.	950348	14	.00	45,000.00	.00	.00	45,000.00	02/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,000.00	.00	20,000.00	85,000.00		
0393	Holway, James W 18 Piermont St. * Watertown, MA 02172-									
	Mass. Lobstermen's Association	950126	03	.00	4,000.00	.00	9,000.00	13,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	9,000.00	13,000.00		
0626	Horan, Mark P AT&T 99 Bedford St. * Boston, MA 02111-									
	AT & T	950155	26	.00	30,000.00	.00	15,000.00	45,000.00	02/11/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	15,000.00	45,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0450	HOWARD, WAYNE D c/o HANOVER INSURANCE CO 100 CENTURY DR. * WORCESTER, MA 01615-0063									
L	HANOVER INSURANCE COMPANY	950397	13	.00	.00	.00	.00	.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0925	HOWAT, JOHN G JOHN HOWAT ASSOCIATES 9 PARK STREET BOSTON, MA 02108-									
	NEXTEL COMMUNICATIONS	970179	26	.00	4,500.00	.00	.00	4,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,500.00	.00	.00	4,500.00		
0572	HOYT, SALLY M 221 WEST STREET * READING, MA 01867-									
	MASS. FEDERATION OF BUSINESS AND PROFESSIONAL WOMEN	950681	03	.00	.00	.00	.00	.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0865	HUB STRATEGIES, c/o LISA SIMONETTI 6 BEACON STREET, SUITE 815 BOSTON, MA 02108-									
	DIG-SAFE SYSTEM, INC	950867	26	.00	4,875.00	.00	3,000.00	7,875.00	01/14/1998	
	HINGHAM BOARD OF RETIREMENT	980078	09	.00	.00	.00	3,500.00	3,500.00	05/20/1998	
	HWCC DEVELOPMENT CORP.	970083	04	.00	.00	.00	500.00	500.00	01/14/1998	
	MASS. ASSOC. OF OCCUPATIONAL THERAPISTS	950161	10	.00	3,500.00	.00	2,500.00	6,000.00	02/02/1998	
	MASS. PSYCHIATRIC SOCIETY	950556	10	.00	10,000.00	.00	4,500.00	14,500.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,375.00	.00	14,000.00	32,375.00		
0236	HUBLEY, ROBIE c/o MASS. AUDOBON SOCIETY 6 BEACON ST, SUITE 1025 BOSTON, MA 02108-									
	MASS. AUDUBON SOCIETY	950396	07	.00	2,680.00	.00	6,792.00	9,472.00	04/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,680.00	.00	6,792.00	9,472.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0515	HUGHES, JR, ROBERT L c/o MASS. ASSOC. OF HMO's 18 TREMONT ST., SUITE 305 * BOSTON, MA 02108-									
	MASS. ASSOC. OF HMO's	950303	10	.00	10,750.00	.00	2,000.00	12,750.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,750.00	.00	2,000.00	12,750.00		
0433	HUNT, ANDREW S 298 BELMONT ST * QUINCY, MA 02170-									
	BAY STATE GAS COMPANY	950478	26	.00	25,000.00	.00	27,000.00	52,000.00	03/23/1998	
	COALITION OF INDEPENDENT HEATHCARE PROVIDERS	960103	10	.00	9,500.00	.00	1,250.00	10,750.00	02/09/1998	
	MASS. TELECOMMUNICATIONS CONTRACTORS ASSOC.	970110	26	.00	12,000.00	.00	12,000.00	24,000.00	04/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	46,500.00	.00	40,250.00	86,750.00		
0037	HUNTINGTON, PATRICK J c/o QUINN & MORRIS 141 TREMONT ST BOSTON, MA 02111-									
	QUINN & MORRIS	950127	16	.00	41,126.00	.00	33,022.00	74,148.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	41,126.00	.00	33,022.00	74,148.00		
0328	HURD, ANN S 745 MAIN ST. * AGENT ONLY BOLTON, MA 01740-									
	COMPAQ COMPUTER CORP.	950025	11	.00	10,000.00	.00	.00	10,000.00	01/14/1998	05/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	.00	10,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0025	Hurrell, James P 130 Bowdoin St Boston, MA 02108-									
	Catrala of Massachusetts	950079	01	.00	3,750.00	.00	3,750.00	7,500.00	01/01/1998	
	Coin Machine Industries Association of N.E.	950081	03	.00	7,500.00	.00	7,500.00	15,000.00	01/01/1998	
	Mass. Chiropractic Society, Inc	950089	10	.00	30,000.00	.00	30,000.00	60,000.00	01/01/1998	
	Mass. Electrical Contractors Association	950082	05	.00	2,500.00	.00	2,500.00	5,000.00	02/25/1998	
	Mass. State Auto Dealers Assoc., Inc	950090	01	.00	36,000.00	.00	36,000.00	72,000.00	01/01/1998	
	New England Bus Transportation Association	950085	01	.00	3,750.00	.00	3,750.00	7,500.00	01/18/1998	
	New England Coin Laundry & Dry Cleaning Assoc.	950083	03	.00	9,000.00	.00	9,000.00	18,000.00	01/01/1998	
	School Transportation Association of Massachusetts, Inc	950087	25	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
	E Statewide Towing Association, Inc	950086	01	.00	9,000.00	.00	9,000.00	18,000.00	01/01/1998	
	Westwood Group, The & subsidaries	950088	04	.00	17,500.00	.00	17,500.00	35,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	125,000.00	.00	125,000.00	250,000.00		
0415	Hurst, Jon B c/o Retailers Association of Mass. 18 Tremont St, Suite 702 * Boston, MA 02108-									
	Retailers Association of Massachusetts	950076	03	.00	11,080.00	.00	11,080.00	22,160.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,080.00	.00	11,080.00	22,160.00		
0959	Iannacchino, Lee A c/o Mass. Bar Association 20 West Street Boston, MA 02111-									
	Mass. Bar Association	950312	15	.00	4,005.00	.00	10,265.00	14,270.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,005.00	.00	10,265.00	14,270.00		
0573	Isaacson, Arline R c/o MTA 20 Ashburton Pl Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	17,305.00	.00	9,490.00	26,795.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,305.00	.00	9,490.00	26,795.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0730	Iserman, Katrina 280 Beacon St. * Boston, MA 02116-									
	Wyeth-Ayerst Laboratories	950871	19	.00	866.00	.00	228.00	1,094.00	03/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	866.00	.00	228.00	1,094.00		
1025	Isler, P.E., Norman J 135 Perkins Row * Topsfield, MA 01983-									
	American Society of Mechanical Engineers	980122	03	.00	1,200.00	.00	1,200.00	2,400.00	08/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,200.00	.00	1,200.00	2,400.00		
0560	Issues Management Group, One Beacon St., 13th floor c/o John E. Murphy, Jr. Boston, MA 02108-									
	First Albany Corporation	980109	02	.00	.00	.00	5,000.00	5,000.00	07/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	5,000.00	5,000.00		
0047	Iwanski, Judith A 100 Cove Way # 506 agent only* Quincy, MA 02169-									
	Providence Energy Corporation	980004	18	.00	.00	.00	.00	.00	08/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1001	Joachim, Michael I c/o Choate, Hall & Stewart Exchange Place, 53 State St. Boston, Ma 02109-									
	Choate, Hall & Stewart	980163	16	.00	.00	.00	5,989.00	5,989.00	12/31/1998	
	Kaiser Community Health Plan	980071	13	.00	49,893.00	.00	.00	49,893.00	05/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	49,893.00	.00	5,989.00	55,882.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 49,893.00 .00 5,989.00 55,882.00

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0568	JOHNSON, JULIA K c/o MTA 20 ASHBURTON PL BOSTON, MA 02108-									
	MASS. TEACHERS ASSOCIATION	950679	06	.00	39,394.00	.00	28,499.00	67,893.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	39,394.00	.00	28,499.00	67,893.00		
0998	JOHNSON-STAUB, CHRISTINE D c/o PARENTS UNITED FOR CHILD CARE 30 WINTER ST., 7TH FL BOSTON, MA 02108-									
	PARENTS UNITED FOR CHILD CARE	980058	12	.00	432.00	.00	1,004.00	1,436.00	04/17/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	432.00	.00	1,004.00	1,436.00		
0396	JOHNSTON, DANIEL J c/o AUTO. INSURER'S BUREAU OF MASS 101 ARCH ST. * BOSTON, MA 02110-									
	AUTOMOBILE INSURERS BUREAU OF MASS.	950103	17	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0646	JOHNSTON, ELTA LEA MASSPIRG 29 TEMPLE PL BOSTON, MA 02111-									
	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	950362	23	.00	1,611.00	.00	.00	1,611.00	01/15/1998	05/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,611.00	.00	.00	1,611.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0811	Karol, Stephen J c/o The Karol Group 99 Summer St., Suite 1540 * Boston, MA 02110-									
	Karol Group, Inc., The	970888	16	.00	60,000.00	.00	90,000.00	150,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	60,000.00	.00	90,000.00	150,000.00		
0868	Kaysen, Mary C 409 Beacon St * Boston, MA 02115-									
	DuPont Pharmaceuticals Co., The	970079	19	.00	10,000.00	.00	10,000.00	20,000.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		
0990	Kearney & Gleason, P.C., One State St. Boston, MA 02108-									
	Essex County Retirement Board	970033	09	.00	21,412.00	.00	12,675.00	34,087.00	01/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,412.00	.00	12,675.00	34,087.00		
0188	Kearney, Dennis J c/o Choate Hall & Stewart 53 State St., 35th Floor Boston, MA 02109-									
	ALLEnergy Marketing Company, LLC	970166	18	.00	22,500.00	.00	11,250.00	33,750.00	01/30/1998	
	Choate, Hall & Stewart	980163	16	.00	.00	.00	15,386.00	15,386.00	12/31/1998	
	Kearney & Gleason, P.C.	970002	16	.00	3,488.00	.00	15,386.00	18,874.00	02/27/1998	
	Mass. Credit Union Share Insurance Corp.	970034	17	.00	12,000.00	.00	6,000.00	18,000.00	01/30/1998	
	Mass. Government Land Bank	950486	09	.00	12,000.00	.00	6,000.00	18,000.00	02/27/1998	
	Mass. Industrial Finance Agency	960513	09	.00	12,000.00	.00	6,000.00	18,000.00	02/27/1998	
	New England Center for Children	950488	06	.00	7,800.00	.00	1,950.00	9,750.00	01/30/1998	
	Rogerson Communities	980101	12	.00	4,167.00	.00	2,510.00	6,677.00	04/01/1998	
	World Trade Center & John Drew Co.	950487	21	.00	12,500.00	.00	7,500.00	20,000.00	01/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	86,455.00	.00	71,982.00	158,437.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0055	Kelliher, Judith 130 Bowdoin St Boston, MA 02108-									
	Governmental Strategies	950185	16	.00	31,912.00	.00	36,150.00	68,062.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,912.00	.00	36,150.00	68,062.00		
0847	Kellstrand, John E c/o Mass. Sportsmens Council PO Box 191 * Millbury, MA 01527-									
L	Mass. Sportsmens Council	970032	23	.00	8,050.00	.00	6,950.00	15,000.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,050.00	.00	6,950.00	15,000.00		
0439	Kelly, Michael J c/o Mark Hedstrom, Hinckley Allen Policy 28 State St. Boston, MA 02109-									
	Hinckley Allen Policy Management	950431	16	.00	.00	.00	.00	.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0932	Kelsch, Andrea K c/o NFIB, 101 Tremont St., Suite 1001 Boston, MA 02108-									
	National Federation of Independent Business	950440	03	.00	14,083.00	.00	15,551.00	29,634.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	14,083.00	.00	15,551.00	29,634.00		
0821	Kent, Sue Ellen c/o Joyce & Joyce Counsellors at Law 22 Beacon St. Boston, MA 02108-									
	Joyce & Joyce Counsellors at Law	950152	16	.00	25,000.00	.00	15,000.00	40,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	15,000.00	40,000.00		
1033	Keough, Katherine D c/o Pharmaceutical Strategies 255 Bear Hill Rd. * Waltham, MA 02451-									
	Pharmaceutical Strategies	980130	10	.00	.00	.00	3,600.00	3,600.00	10/05/1998	

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0605	KEZER III, THATCHER W MASS. MUNICIPAL ASSOC/M. LUCAS 60 TEMPLE PL * BOSTON, MA 02111-									
	MASS. MUNICIPAL ASSOCIATION	950174	09	.00	8,125.00	.00	8,433.00	16,558.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,125.00	.00	8,433.00	16,558.00		
0141	KILDUFF, ROBERT T c/o PFFM- ATTEN: ROBERT MCCARTHY 130 BOWDOIN ST., SUITE 710 * BOSTON, MA 02108-									
	PROFESSIONAL FIREFIGHTERS OF MASS.	950304	20	.00	3,585.00	.00	3,693.00	7,278.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,585.00	.00	3,693.00	7,278.00		
0467	KILEY, KEVIN F c/o MASS. BANKER'S ASSOC 73 TREMONT ST. * BOSTON, MA 02108-									
	MASS. BANKERS ASSOCIATION	950164	03	.00	21,000.00	.00	12,000.00	33,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,000.00	.00	12,000.00	33,000.00		
1003	KIMBALL, EDWIN c/o MTA 20 ASHBURTON PL. BOSTON, MA 02108-									
	MASS. TEACHERS ASSOCIATION	950679	06	.00	8,371.00	.00	1,098.00	9,469.00	05/28/1998	09/18/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,371.00	.00	1,098.00	9,469.00		
0409	KING, SEAN C SEIU, LOCAL 509 675 MASSACHUSETTS AVE., P.O. BOX 509 * CAMBRIDGE, MA 02139-									
	SEIU, LOCAL 509	950442	14	.00	21,145.00	.00	20,289.00	41,434.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,145.00	.00	20,289.00	41,434.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 21,145.00 .00 20,289.00 41,434.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0097	KINSMAN, ARTHUR W c/o AMERICAN AUTOMOBILE ASSOCIATION 1050 HINGHAM ST. * ROCKLAND, MA 02370-									
	AAA SOUTHERN NEW ENGLAND	950345	01	.00	1,979.00	.00	3,900.00	5,879.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,979.00	.00	3,900.00	5,879.00		
0881	KIRLE, LESLIE E c/o MASS. HOSPITAL ASSOC. 5 NEW ENGLAND EXECUTIVE PARK BURLINGTON, MA 01803-									
	MASS. HOSPITAL ASSOCIATION	950490	10	.00	1,418.00	.00	1,345.00	2,763.00	04/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,418.00	.00	1,345.00	2,763.00		
0901	KLIONSKY, STEPHEN H 196 PAYSON RD. * BELMONT, MA 02178-'									
	NORTHEAST UTILITIES & ITS SUBSIDARIES	950698	26	.00	.00	.00	.00	.00	02/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0789	KLOCKE, JAMES F GREATER BOSTON CHAMBER OF COMMERCE ONE BEACON ST, 4TH FL. * BOSTON, MA 02108-									
	GREATER BOSTON CHAMBER OF COMMERCE	950737	03	.00	24,212.00	.00	18,159.00	42,371.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,212.00	.00	18,159.00	42,371.00		
0406	KOCZELA, CHRISTOPHER S JOHN HANCOCK PLACE, P. O. BOX 111 BOSTON, MA 02117-									
	JOHN HANCOCK MUTUAL LIFE INSURANCE CO.	950141	17	.00	2,896.00	.00	3,288.00	6,184.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,896.00	.00	3,288.00	6,184.00		
1039	KRAUS, ROBERT 97-103 COURT ST. * PLYMOUTH, MA 02360-									
	PLAINVILLE RACING COMPANY, LLC & MANAGEMENT ACQUISITION CORP.	980152	04	.00	.00	.00	.00	.00	12/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0430	Kress, Paul J 295 East Riding Dr. * Carlisle, MA 01741-									
	Mass. Wildlife Federation	950518	21	.00	.00	.00	.00	.00	04/22/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0944	Lam, Valery A c/o Neighbor to Neighbor 678 Mass. Ave, # 303 * Cambridge, MA 02139-									
	Neighbor to Neighbor	970231	12	.00	1,489.00	.00	3,908.00	5,397.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,489.00	.00	3,908.00	5,397.00		
0287	Lambert, Ann K 114 Mt. Auburn St. * Cambridge, MA 02138-									
	American Civil Liberties Union of Mass.	980037	12	.00	12,692.00	.00	15,000.00	27,692.00	02/06/1998	
	Mass. Citizens Against the Death Penalty	950419	23	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,692.00	.00	15,000.00	27,692.00		
0739	Landau, Julia K c/o Mass. Advocacy Center 100 Boylston St. * Boston, MA 02116-									
	Mass. Advocacy Center	950879	06	.00	8,250.00	.00	3,700.00	11,950.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,250.00	.00	3,700.00	11,950.00		
1023	Larson, Allen R 30 Main St Agent only * Yarmouth Port, MA 02675-									
	MCI Telecommunications Corporation	950071	26	.00	.00	.00	2,000.00	2,000.00	08/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,000.00	2,000.00		
0619	Lawless, Richard T 159 Hillcrest Rd. *									

Run Date: 2/16/99 3:56:18 PM

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0830	Lawton, Monica c/o Assoc. Subcontractors of Mass. One Washington Mall, 5th floor Boston, MA 02108-									
	Associated Subcontractors of Massachusetts, Inc	950328	05	.00	1,800.00	.00	1,800.00	3,600.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,800.00	.00	1,800.00	3,600.00		
0994	Leahy, William c/o Joyce & Joyce 22 Beacon St Boston, MA 02108-									
	AT & T	950155	26	.00	7,500.00	.00	17,500.00	25,000.00	04/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,500.00	.00	17,500.00	25,000.00		
0956	Leichter, Joshua W c/o Palmer & Dodge 1 Beacon Street Boston, MA 02108-									
	Workers' Compensation Rating & Inspection Bureau of Mass.	950101	17	.00	300.00	.00	.00	300.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	300.00	.00	.00	300.00		
0238	Leu, Tracy Gehan ProMutual Group PO Box 9178 * Boston, MA 02205-									
	ProMutual Group Inc.	960461	13	.00	5,000.00	.00	5,000.00	10,000.00	04/14/1998	12/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0732	Levine, Andrew S c/o Donoghue, Barrett & Singal 1 Beacon St. Boston, MA 02108-									
	Donoghue, Barrett & Singal, P.C.	950017	16	.00	10,000.00	.00	10,000.00	20,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0453	LEWIS, SCOTT P C/O PALMER & DODGE 1 BEACON ST, SUITE 2100 * BOSTON, MA 02108-									
	WORKERS' COMPENSATION RATING & INSPECTION BUREAU OF MASS.	950101	17	.00	2,232.00	.00	.00	2,232.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,232.00	.00	.00	2,232.00		
0976	LIANTONIO, JOHN J C/O NEIL CHAYET ONE FINANCIAL PLACE, 35TH * BOSTON, MA 02111-									
	AT & T WIRELESS SERVICES	960383	26	.00	10,000.00	.00	10,000.00	20,000.00	02/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		
0302	LINDE, SHANNON K C/O MASS. BUSINESSMAN'S ASSOC. 135 WOOD RD * BRAINTREE, MA 02184-									
	MASS. BUSINESS ASSOCIATION	960344	03	.00	13,000.00	.00	15,000.00	28,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,000.00	.00	15,000.00	28,000.00		
0570	LINDSEY, WILLIAM L C/O VERYFINE PRODUCTS, INC 210 LITTLETON RD* WESTFORD, MA 01886-									
	VERYFINE PRODUCTS, INC	950680	08	.00	.00	.00	.00	.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0872	LLOYD, RICHARD W ONE JOHNSON & JOHNSON PLAZA * NEW BRUNSWICK, NJ 08933-									
	JOHNSON & JOHNSON	950035	19	.00	2,935.00	.00	2,115.00	5,050.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,935.00	.00	2,115.00	5,050.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0974	Lockwood, Jeffrey W c/o Partners HealthCare System 800 Boylston St., 11th Floor * Boston, MA 02199-									
	Partners HealthCare System Inc.	980006	10	.00	1,000.00	.00	760.00	1,760.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	760.00	1,760.00		
0065	Long, II, Raymond G c/o Rasky/Baerlein Group 70 Franklin St., 3rd Floor Boston, MA 02110-									
	Rasky/Baerlein Group	970250	16	.00	12,000.00	.00	12,000.00	24,000.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	12,000.00	24,000.00		
0972	Long, Kevin F 5 Jackson Road * Wellesley, MA 02181-									
	Mass. Court Reporters Assoc., formerly Mass. Shorthand Reporters Assoc	950290	15	.00	.00	.00	.00	.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0522	Long, Michael J 157 Pine St. * (agent only) Norwell, MA 02169-									
	Mass. Assoc. of School Superintendents	950601	06	.00	1,000.00	.00	1,000.00	2,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,000.00	.00	1,000.00	2,000.00		
0749	LoPresti, Jr., Michael 23 Waldemar Ave. * Boston, MA 02128-									
	AK Media	950121	22	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		
0308	Lord, Richard C c/o A.I.M. 222 Berkeley St., P.O. Box 763 Boston, MA 02117-0763									
	Associated Industries of Mass.	950430	03	.00	30,000.00	.00	34,000.00	64,000.00	01/14/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0996	LOVELACE, SUSAN G C/O ALLIANCE FOR YOUNG FAMILIES 30 WINTER STREET, 11TH FLOOR BOSTON, MA									
	ALLIANCE FOR YOUNG FAMILIES, THE	950197	12	.00	500.00	.00	255.00	755.00	04/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	255.00	755.00		
0288	LUCAS, MELINDA J MASS. MUNICIPAL ASSOC/M. LUCAS 60 TEMPLE PL * BOSTON, MA 02111-									
	MASS. MUNICIPAL ASSOCIATION	950174	09	.00	1,345.00	.00	1,375.00	2,720.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,345.00	.00	1,375.00	2,720.00		
0945	LUCKEY, AMY J C/O ENVIROMENTAL LEAGUE OF MASS 3 JOY STREET * BOSTON, MA 02108-									
	ENVIRONMENTAL LEAGUE OF MASS.	950447	07	.00	.00	.00	.00	.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0760	LYFORD, LYNN 155 FEDERAL ST. 5TH FLOOR * BOSTON, MA 02110-									
	EDS	950723	11	.00	563.00	.00	218.00	781.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	563.00	.00	218.00	781.00		
1020	LYNCH & FIERRO, LLP, COUNSELORS AT LAW, 141 TREMONT ST., SUITE 600 BOSTON, MA 02111-									
	BICKFORD MARINA, INC.	980047	23	.00	.00	.00	13,000.00	13,000.00	07/13/1998	
	HOME BUILDERS ASSOC. OF MASS.	950731	05	.00	.00	.00	21,000.00	21,000.00	07/13/1998	
	MENTAL HEALTH CORPORATION OF MASSACHUSETTS	950308	12	.00	.00	.00	13,800.00	13,800.00	07/14/1998	
	NEW ENERGY VENTURES, NEW ENGLAND	970039	18	.00	.00	.00	.00	.00	07/13/1998	

Mental Health Corporation of Massachusetts	950308	12	.00	.00	.00	13,800.00	13,800.00	07/14/1998	
New Energy Ventures, New England	970039	18	.00	.00	.00	.00	.00	07/13/1998	

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1043	Lynch Sanborn Group, c/o Anne Lynch 134 Atlantic Ave. * Hull, MA 02045-									
	Stone & Webster	980156	05	.00	.00	.00	2,209.00	2,209.00	12/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	2,209.00	2,209.00		
0031	Lynch, Anne M 134 Atlantic Ave. * Hull, MA 02045-									
	Lynch Sanborn Group, Inc.	980141	16	.00	.00	.00	6,667.00	6,667.00	10/26/1998	
	McDermott/O'Neill Associates	950353	16	.00	1,666.00	.00	2,000.00	3,666.00	04/24/1998	09/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,666.00	.00	8,667.00	10,333.00		
0924	Lynch, Daniel L 7 Bishops Lane * Scituate, MA 02066-									
	Lynch Associates	970193	16	.00	.00	.00	.00	.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0143	Lynch, Patricia A 141 Tremont St., Suite 600 c/o Ben Fierro Boston, MA 02111-									
	Fierro, Benjamin	980093	16	.00	4,250.00	.00	.00	4,250.00	06/15/1998	
	Lynch & Fierro LLP, Counsellors at Law	980100	16	.00	.00	.00	.00	.00	07/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,250.00	.00	.00	4,250.00		
0854	Lynn, Patricia A C/O M.C.S.E. 29 Temple Pl * Boston, MA 02111-									
	Citizen Agenda, Inc.	970035	18	.00	.00	.00	.00	.00	01/20/1998	04/17/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0235	LYONS, PETER T 99 FULTON ST. * BOSTON, MA 02109-									
	GIANT LIFT EQUIPMENT MANUFACTURING CO.	950499	03	.00	.00	.00	.00	.00	01/15/1998	
	GOLF COURSE SUPERTENDENTS ASSOC.	970170	07	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0527	MACDONALD, ALAN G MASS. BUSINESS ROUNDTABLE 250 BOYLSTON STREET * BOSTON, MA 02116-									
	MASS. BUSINESS ROUNDTABLE	950604	03	.00	6,430.00	.00	1,840.00	8,270.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,430.00	.00	1,840.00	8,270.00		
0233	MACDONALD, STEPHEN F c/o BOSTON FIREFIGHTERS LOCAL 718 55 HALLET ST * DORCHESTER, MA 02124-									
L	BOSTON FIREFIGHTERS LOCAL 718	950305	14	.00	750.00	.00	750.00	1,500.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	750.00	.00	750.00	1,500.00		
0712	MACHADO, JAMES M c/o MASS. POLICE ASSOCIATION 11 BEACON ST., SUITE 300 * BOSTON, MA 02108-									
	MASS. POLICE ASSOCIATION	950521	20	.00	9,300.00	.00	9,300.00	18,600.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,300.00	.00	9,300.00	18,600.00		
0380	MAIRS, STEPHEN V. P. 34 GOSS RD * NO. HAMPTON, NH 03862-									
	PHARMACIA & UPJOHN, INC.	950471	19	.00	792.00	.00	726.00	1,518.00	02/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	792.00	.00	726.00	1,518.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0364	Major, James J C/O MAAPS 607 N. Ave., 15 Lakeside Office Park * Wakefield, MA 01880-									
	Mass. Assoc. of 766 Approved Private Schools (MAAPS)	950403	06	.00	.00	.00	.00	.00	02/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0725	Mallory, Michelle 123 Slade St. * Belmont, MA 02178-									
	Beneficial Management Corporation	950859	02	.00	5,000.00	.00	.00	5,000.00	04/13/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	.00	5,000.00		
0694	Malloy & Associates, William F. 6 Beacon St., Suite 210 Boston, MA 02108-									
	American Eurocopter Corporation	960071	25	.00	30,000.00	.00	30,000.00	60,000.00	03/18/1998	
	Depositors Ins. Fund	980097	02	.00	10,020.00	.00	.00	10,020.00	01/30/1998	
	Faherty Esq., J Michael	980161	23	.00	.00	.00	2,000.00	2,000.00	12/29/1998	
	Harvey's Casino Resorts	970049	04	.00	40,000.00	.00	30,000.00	70,000.00	01/30/1998	
	Mass. Gaming Association	950151	04	.00	1,500.00	.00	1,250.00	2,750.00	02/12/1998	
	Savings Bank Life Insurance Co.	950169	02	.00	12,500.00	.00	.00	12,500.00	01/26/1998	
	Visions Group, The	950701	04	.00	.00	.00	.00	.00	01/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	94,020.00	.00	63,250.00	157,270.00		
0276	Malloy, Jr., William F Malloy, William F. & Assoc. 6 Beacon St., Suite 210 Boston, MA 02108-									
	Malloy, William F. & Associates	950694	16	.00	94,020.00	.00	63,250.00	157,270.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	94,020.00	.00	63,250.00	157,270.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0550	Maloney, Mary Lou c/o Regina Villa Associates 145 Tremont St. * Boston, MA 02111-									
L	Regina Villa Associates	950658	16	.00	13,487.00	.00	14,566.00	28,053.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,487.00	.00	14,566.00	28,053.00		
0992	Maloney, Thomas E c/o John Hancock Mutual Life Ins Co P.O. Box 111 Boston, MA 02117-									
	John Hancock Mutual Life Insurance Co.	950141	17	.00	21,805.00	.00	8,232.00	30,037.00	03/19/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	21,805.00	.00	8,232.00	30,037.00		
0664	Malpiede, John J Smith Barney Inc 53 State St., 38th Floor (Agent Only) * Boston, MA 02109-									
E	Salomon Smith Barney Inc.	950945	02	.00	7,209.00	.00	6,250.00	13,459.00	02/11/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,209.00	.00	6,250.00	13,459.00		
0516	Mancini, Francis A c/o PIIAM 137 Pennsylvania Avenue * Framingham, MA 01701-									
	Mass. Assoc. of Insurance Agents	950457	17	.00	31,000.00	.00	31,000.00	62,000.00	02/11/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,000.00	.00	31,000.00	62,000.00		
0978	Maniscalo, Tim c/o Dow AgroSciences LLC 9330 Zionsville Rd * Indianapolis, In 46268-									
	Dow AgroSciences LLC, f/k/a/ DowElanco	980038	07	.00	.00	.00	.00	.00	02/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0499	Mara, Francis G 130 Bowdoin St., Suite 1606 * Boston, MA 02108-									
	Arbella Insurance Group	960105	13	.00	24,000.00	.00	24,000.00	48,000.00	01/14/1998	
	Citizens for Juvenile Justice	950798	12	.00	2,000.00	.00	2,000.00	4,000.00	01/05/1998	
	Leisure Time	980116	21	.00	.00	.00	.00	.00	07/31/1998	
	White Associates, Inc., Robert	950369	16	.00	5,000.00	.00	6,000.00	11,000.00	04/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	31,000.00	.00	32,000.00	63,000.00		
0449	Marlin, Richard I Mass. AFL-CIO 8 Beacon St Boston, MA 02108-									
	Mass. AFL-CIO	950509	14	.00	29,643.00	.00	32,738.00	62,381.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,643.00	.00	32,738.00	62,381.00		
0754	Marsh, Robert H 11 Heckle Street * Wellesley, MA 02181-									
	American Automobile Manufacturers Assoc.	950380	01	.00	5,000.00	.00	.00	5,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	.00	5,000.00		
0780	Maselli, Kate B c/o Pfizer 65 Walnut St., Suite 580 * Wellesley Hills, MA 02181-2110									
	Pfizer Inc.	950733	19	.00	5,350.00	.00	.00	5,350.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,350.00	.00	.00	5,350.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0483	Mass. Bay Associates, Inc., 99 Summer St., Suite 1600 Boston, MA 02110-									
	Associated General Contractors of Mass.	950515	05	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
	Boston Water & Sewer Commission	950577	07	.00	5,909.00	.00	8,446.00	14,355.00	01/14/1998	
	Construction Industries of Mass.	950454	05	.00	22,500.00	.00	31,000.00	53,500.00	01/14/1998	
	Cubic Transportation Systems, Inc.(CTS)	950046	11	.00	3,000.00	.00	.00	3,000.00	04/03/1998	
	Enron Capital Trade Resources	960559	02	.00	12,000.00	.00	12,000.00	24,000.00	02/02/1998	
	Freeman Decorating Company	970045	21	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
	Littleton Electric Light & Water Departments	980043	26	.00	3,462.00	.00	.00	3,462.00	03/24/1998	
	Mass. Aggregate & Asphalt Pavement Assoc.	960037	03	.00	5,000.00	.00	.00	5,000.00	01/14/1998	
	Mass. Health and Educational Facilities Authority	960027	02	.00	10,500.00	.00	14,625.00	25,125.00	01/14/1998	
	Mass. Institute of Technology	970164	06	.00	15,450.00	.00	15,000.00	30,450.00	01/14/1998	
	Mass. Pharmacists Association	950429	10	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1998	
	Mass. Society for Medical Research	950329	10	.00	7,000.00	.00	7,000.00	14,000.00	01/14/1998	
	Mass. Water Resource Authority	950576	09	.00	22,500.00	.00	20,000.00	42,500.00	01/14/1998	
	MassHelp, Inc.	970044	03	.00	18,000.00	.00	.00	18,000.00	01/14/1998	
	Modern Continental Construction Company	970186	05	.00	20,000.00	.00	10,000.00	30,000.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	178,321.00	.00	151,071.00	329,392.00		
1006	Mass. Regulatory Services, LLC, 10 Liberty Square, Fourth Floor Boston, Ma 02109-									
	Fortis Benefits Insurance Company	980086	13	.00	2,600.00	.00	1,400.00	4,000.00	06/09/1998	
	Physicians Life Insurance Co.	980080	13	.00	22,240.00	.00	19,644.00	41,884.00	05/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,840.00	.00	21,044.00	45,884.00		
0423	Matteodo, David J c/o MAPHS 115 Mill St. * Belmont, MA 02178-									
	Mass. Assoc. of Behavioral Health Systems, Inc.	950535	10	.00	5,500.00	.00	4,553.00	10,053.00	01/09/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0802	MATTHEWS, NEIL c/o BEAR STEARNS/SUSANE THEVENET 245 PARK AVE, 10TH FL * NEW YORK, NY 10167-									
	BEAR, STEARNS & CO., INC	950932	02	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0885	MATYKA, CAROL REGINA VILLA ASSOCIATES 59 TEMPLE PL., SUITE 406 * BOSTON, MA 02111-									
L	REGINA VILLA ASSOCIATES	950658	16	.00	9,319.00	.00	10,143.00	19,462.00	02/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,319.00	.00	10,143.00	19,462.00		
0137	MAY, JOHN E c/o MASS. ASSOC. OF HMO's 50 FRANKLIN ST., 4TH FLOOR * BOSTON, MA 02110-1306									
	MASS. ASSOC. OF HMO's	950303	10	.00	9,043.00	.00	.00	9,043.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,043.00	.00	.00	9,043.00		
0421	MAYER, ANDRE c/o A.I.M. 222 BERKELEY ST, PO BOX 763 BOSTON, MA 02117-0763									
	ASSOCIATED INDUSTRIES OF MASS.	950430	03	.00	5,000.00	.00	1,000.00	6,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	1,000.00	6,000.00		
1029	MCANNENY, EILEEN P 222 BERKELEY ST., 13TH FLOOR BOSTON, MA 02116-									
	ASSOCIATED INDUSTRIES OF MASS.	950430	03	.00	.00	.00	1,000.00	1,000.00	09/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,000.00	1,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0861	MCAULIFFE, DARRIN M c/o A. HERRINGTON/GM STRATEGIES, INC. ONE LONGFELLOW PL, STE. 3609 * BOSTON, MA 02114-									
	GM STRATEGIES, INC.	970048	16	.00	3,600.00	.00	68,037.00	71,637.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,600.00	.00	68,037.00	71,637.00		
0389	MCCAFFREY, JAMES B MASS. SIERRA CLUB 3 JOY ST. BOSTON, MA 02108-									
	MASS. SIERRA CLUB	960693	07	.00	2,000.00	.00	2,000.00	4,000.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,000.00	4,000.00		
0980	MCCARTHY, CHRISTIAN c/o MATTHEW DEANE @ MERRILL LYNCH 250 VESEY ST., 9TH FL., NO. TOWER * NEW YORK, NY 10281-1309									
	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. I	950296	02	.00	5,520.00	.00	.00	5,520.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,520.00	.00	.00	5,520.00		
0018	MCCARTHY, PATRICIA E c/o WILLIAM F. COYNE, JR. ESQ. P.C. 6 BEACON ST., SUITE 410 BOSTON, MA 02108-									
	COYNE, WILLIAM F. JR., ESQ. P.C.	950038	16	.00	25,000.00	.00	25,000.00	50,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		
0305	MCCARTHY, PETER C 16 LENOX RD. * PEABODY, MA 01960-									
	CHOATE, HALL & STEWART	980163	16	.00	.00	.00	6,000.00	6,000.00	12/31/1998	
	EMCO BUS, INC.	970124	01	.00	.00	.00	.00	.00	02/10/1998	
	KEARNEY & GLEASON, P.C.	970002	16	.00	12,000.00	.00	6,000.00	18,000.00	02/01/1998	10/14/1
	VIETNAM VETERANS WORKSHOP	950923	12	.00	16,000.00	.00	18,000.00	34,000.00	02/10/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0138	McCarthy, Robert B c/o PFFM 130 Bowdoin St, Suite 710 * Boston, MA 02108-									
	Professional Firefighters of Mass.	950304	20	.00	4,303.00	.00	4,433.00	8,736.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,303.00	.00	4,433.00	8,736.00		
0982	McCollum, Michael W 390 Commercial St. * ATTN: Liz McCullom Boston, MA 02109-									
	Custom Benefits Group	980050	13	.00	.00	.00	.00	.00	02/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1040	McCool, David One Otis St. * Boston, MA 02108-									
	BayState Strategy & Consulting, LLC	980150	11	.00	.00	.00	.00	.00	12/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0834	McCormack, Michael J One International Place 7th Floor * Boston, MA 02110-									
	New Boston Garden Corporation	950039	22	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	12,500.00	25,000.00		
0109	McDermott, Terence P MQKM 20 Custom House St., Suite 740 * Boston, MA 02110-									
	McDermott/O'Neill Associates	950353	16	.00	29,669.00	.00	6,000.00	35,669.00	01/13/1998	09/04/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,669.00	.00	6,000.00	35,669.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1004	McDermott, Will & Emery, c/o Robert Cordy 28 State St., 34th floor * Boston, MA 02109-									
	General Electric Co.	950598	26	.00	25,000.00	.00	.00	25,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	.00	25,000.00		
0301	McDermott, William P c/o ML Strategies One Financial Center Boston, MA 02111-									
	ML Strategies, Inc.	950009	16	.00	20,000.00	.00	20,000.00	40,000.00	04/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	20,000.00	40,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0108	McDERMOTT/O'NEILL & ASSOCIATES, ONE BEACON ST., SUITE 1600 BOSTON, MA 02108-									
	3 COM CORP.	980132	11	.00	.00	.00	19,562.00	19,562.00	10/01/1998	
	ARINC	970056	11	.00	3,229.00	.00	.00	3,229.00	01/14/1998	06/30/1
	BANKBOSTON, N.A.	950596	02	.00	21,692.00	.00	3,900.00	25,592.00	07/14/1998	
	CENTER FOR ENERGY AND ECONOMIC DEVELOPMENT	970100	18	.00	59,782.00	.00	.00	59,782.00	01/14/1998	06/30/1
	COASTAL CORPORATION, THE	980159	18	.00	.00	.00	12,107.00	12,107.00	12/28/1998	
	COMPASS MANAGEMENT & LEASING	980134	22	.00	.00	.00	1,000.00	1,000.00	10/01/1998	
	CONSOLIDATED RAIL CORP.	950355	25	.00	96,000.00	.00	48,000.00	144,000.00	07/14/1998	
	EDU NET, INC.	980018	11	.00	3,600.00	.00	.00	3,600.00	01/14/1998	06/30/1
	ER ENTERTAINMENT	970216	23	.00	19,592.00	.00	12,000.00	31,592.00	01/14/1998	
	HYDRO-QUEBEC	950159	18	.00	29,534.00	.00	.00	29,534.00	01/14/1998	06/30/1
	INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS, LOCAL #103	960177	14	.00	36,001.00	.00	12,072.00	48,073.00	01/14/1998	
	LAU ACQUISTION CORP., DBA LAU TECHNOLOGIES	950357	11	.00	15,091.00	.00	.00	15,091.00	01/14/1998	06/30/1
	LORD, BISSELL & BROOK	960118	03	.00	9,716.00	.00	551.00	10,267.00	01/14/1998	
	M & R STRATEGIC SERVICES	980019	08	.00	60,610.00	.00	.00	60,610.00	01/14/1998	06/30/1
	MASS. CHIEFS OF POLICE ASSOC.	950407	20	.00	.00	.00	.00	.00	05/19/1998	
	MEDIA DROP IN	960405	11	.00	21,694.00	.00	2,500.00	24,194.00	01/14/1998	
	MITEL	980131	11	.00	.00	.00	12,016.00	12,016.00	10/01/1998	
	NEW BOSTON GARDEN CORPORATION	950039	22	.00	.00	.00	.00	.00	01/14/1998	
	PETER PAN BUS LINES	950892	25	.00	13,286.00	.00	8,849.00	22,135.00	01/14/1998	
	RETRO-FIT, INC.	970054	11	.00	34,640.00	.00	22,717.00	57,357.00	01/14/1998	
	SITHE ENERGIES, INC.	980059	18	.00	63,055.00	.00	14,908.00	77,963.00	04/24/1998	
	SUMARIA SYSTEMS	970053	11	.00	24,022.00	.00	.00	24,022.00	01/14/1998	06/30/1
	SUN MICROSYSTEMS	980133	11	.00	.00	.00	23,438.00	23,438.00	10/01/1998	
	US WATER	970051	07	.00	29,936.00	.00	9,750.00	39,686.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	541,480.00	.00	203,370.00	744,850.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0471	McDonald, Brian J 8 Hilltop Rd. * Weymouth, MA 02191-									
	Mass. Medical Malpractice Reinsurance Plan	960106	13	.00	9,000.00	.00	1,000.00	10,000.00	03/24/1998	
	National Assoc. of Independent Insurers	950853	13	.00	1,000.00	.00	1,500.00	2,500.00	03/24/1998	
	Trust Group, Inc.	950587	13	.00	12,500.00	.00	20,000.00	32,500.00	03/24/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,500.00	.00	22,500.00	45,000.00		
0484	McDonough, Joseph B c/o Mass. Judges Conference One Kimball Court Melrose, MA 02176-									
	Mass. Judges Conference	950547	15	.00	3,750.00	.00	3,750.00	7,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,750.00	.00	3,750.00	7,500.00		
0081	McDonough, Richard W Four Longfellow Place, Suite 3804 * Boston, MA 02114-									
	Anheuser-Busch Companies, Inc.	950265	24	.00	51,500.00	.00	51,500.00	103,000.00	01/14/1998	
	BABN Technologies, Corp.	970198	04	.00	28,182.00	.00	30,000.00	58,182.00	01/13/1998	
	Cognos Corporation	970117	11	.00	23,750.00	.00	25,000.00	48,750.00	01/13/1998	
	Egan, Nancy	970199	23	.00	.00	.00	.00	.00	01/13/1998	
	Hinsdale Holding Co. Inc.	950267	04	.00	25,000.00	.00	25,961.00	50,961.00	01/13/1998	
	Insurance Auto Auctions, Inc. and its subsidaries	950091	01	.00	15,000.00	.00	20,000.00	35,000.00	01/13/1998	
	Mass. Fine Art Auctioneers, Inc.	950270	03	.00	11,667.00	.00	8,333.00	20,000.00	04/21/1998	
	Metro Networks Communications, Inc.	980063	23	.00	30,000.00	.00	30,000.00	60,000.00	04/21/1998	
	Microwave Bypass Systems, Inc.	980098	11	.00	17,727.00	.00	5,455.00	23,182.00	04/21/1998	
	Piano Row LLC	980108	22	.00	.00	.00	25,000.00	25,000.00	07/14/1998	
	Suburban Coalition	950688	09	.00	.00	.00	.00	.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	202,826.00	.00	221,249.00	424,075.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0042	MCGEE, MICHELLE R NEW ENGLAND ELECTRIC SYSTEM 25 RESEARCH DR. * WESTBOROUGH, MA 01582-									
	NEW ENGLAND ELECTRIC SYSTEM	950153	26	.00	1,871.00	.00	361.00	2,232.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,871.00	.00	361.00	2,232.00		
0107	MCGLYNN, JR, JOHN J 1 ANCIENT RUBBLY WAY * BEVERLY, MA 01915-									
	AMERICAN PHYSICAL THERAPY ASSOCIATION OF MASSACHUSETTS, INC. (APTA)	950584	10	.00	17,000.00	.00	5,000.00	22,000.00	02/10/1998	
	BALLOON COUNCIL, THE	950656	21	.00	3,000.00	.00	3,000.00	6,000.00	01/15/1998	
	E.S.C. SERVICES, INC	950540	16	.00	2,500.00	.00	2,000.00	4,500.00	04/13/1998	
	EAST COAST SEAFOOD, INC.	970126	08	.00	2,000.00	.00	.00	2,000.00	01/23/1998	04/01/1
	GREATER LYNN MENTAL HEALTH & RETARDATION	980154	12	.00	.00	.00	10,000.00	10,000.00	12/10/1998	
	MASS. ASSOC. OF REDEMPTION CENTERS	960420	08	.00	.00	.00	.00	.00	02/05/1998	
L	MASS. DENTAL HYGIENISTS ASSOCIATION	950543	10	.00	4,091.00	.00	10,909.00	15,000.00	01/23/1998	
	POLITICAL ACTION COMMITTEE FOR EMPLOYEES FOR THE MASSPORT AUTHORITY	950827	14	.00	4,000.00	.00	3,000.00	7,000.00	01/15/1998	
	WONDERLAND GREYHOUND OWNERS ASSOCIATION	950358	04	.00	12,500.00	.00	3,000.00	15,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	45,091.00	.00	36,909.00	82,000.00		
1002	MCGRATH, MARK P 360 LOWELL AVE. * NEWTONVILLE, MA 02160-									
	MASS. GAY & LESBIAN POLITICAL CAUCUS	950473	23	.00	5,000.00	.00	6,000.00	11,000.00	05/27/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	6,000.00	11,000.00		
0102	MCGRATH, RAYMOND F 12 DELLWOOD RD. * WORCESTER, MA 01602-									
	GREGORY & ASSOCIATES	970027	16	.00	15,000.00	.00	.00	15,000.00	01/12/1998	
L	HOLWAY & ASSOCIATES	950359	16	.00	8,500.00	.00	6,000.00	14,500.00	01/12/1998	
L.	N.A.G.E.	950348	14	.00	30,000.00	.00	30,000.00	60,000.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	53,500.00	.00	36,000.00	89,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0987	MCLEAN JR., KENNETH N c/o FRATERNAL ORDER OF POLICE 1620 HYDE PARK AVE HYDE PARK, MA 02136-									
	FRATERNAL ORDER OF POLICE	960375	20	.00	.00	.00	.00	.00	03/04/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1035	MCLEAN, KEITH M c/o JOYCE & JOYCE, COUNSELORS-AT-LAW 22 BEACON ST. BOSTON, MA 02108-									
	JOYCE & JOYCE COUNSELLORS AT LAW	950152	16	.00	.00	.00	5,000.00	5,000.00	10/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	5,000.00	5,000.00		
0928	MCMANUS, JAMES G c/o BRANDON ASSOCIATES 10 LIBERTY SQUARE BOSTON, MA 02109-									
	BOSTON STRATEGIES	950615	16	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		
0448	MCNABB, JR., JOHN K P.O. BOX 105 * COHASSET, MA 02025-									
	STOP ANY FURTHER EXPANSION S.A.F.E.	950797	07	.00	.00	.00	.00	.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0289	MCNAMARA, MATTHEW J MCNAMARA & ASSOCIATES, P.C. WILLIM CHARLES PLACE, 7 PARKER RD * OSTERVILLE, MA 02655-2041									
	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS (MAAPS)	950403	06	.00	250.00	.00	600.00	850.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	250.00	.00	600.00	850.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0936	McPhee, Shelly c/o McDermott/O'Neill Associates One Beacon St. Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	2,570.00	.00	3,000.00	5,570.00	01/13/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,570.00	.00	3,000.00	5,570.00		
0425	Meagher, Paul F c/o Workers's Comp. Rating & Inspec. Bur 101 Arch St., 5th floor * Boston, MA 02110-									
	Workers' Compensation Rating & Inspection Bureau of Mass.	950101	17	.00	6,033.00	.00	6,033.00	12,066.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,033.00	.00	6,033.00	12,066.00		
0071	Meredith and Associates, c/o Nancy Meredith 150 Canal St. * Marshfield, MA 02050-									
	Alcoholism & Drug Abuse Association	950224	12	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
	Boston Strategies	950615	16	.00	20,000.00	.00	.00	20,000.00	01/15/1998	
	Boston, City of	950116	09	.00	12,800.00	.00	.00	12,800.00	01/12/1998	
	Family Services of Greater Boston	980123	12	.00	.00	.00	5,000.00	5,000.00	08/25/1998	
	Greater Boston Legal Services	950225	15	.00	38,500.00	.00	38,500.00	77,000.00	01/15/1998	
	Health Care for All	950020	12	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
	Lesley College	970080	06	.00	7,500.00	.00	7,500.00	15,000.00	01/15/1998	
	M & R Strategic Services/ International Dairy Food Association	970077	08	.00	6,000.00	.00	.00	6,000.00	01/26/1998	
	Mass. Assoc. of Home Care Programs & Area Agencies on Aging	950533	12	.00	10,000.00	.00	10,000.00	20,000.00	01/12/1998	
	Mass. Correctional Legal Services	950227	15	.00	6,250.00	.00	7,250.00	13,500.00	01/12/1998	
	Mass. Law Reform Institute	950037	15	.00	2,500.00	.00	2,500.00	5,000.00	01/12/1998	
	Mass. Rehabilitation Assoc.	950231	12	.00	2,500.00	.00	2,500.00	5,000.00	01/14/1998	
	Mass. Society of Naturopathic Physicians	950928	10	.00	4,200.00	.00	4,200.00	8,400.00	01/15/1998	
	Parents United for Child Care	980058	12	.00	1,500.00	.00	4,500.00	6,000.00	05/18/1998	
	Recording for the Blind & Dyslexic, Inc.	950232	12	.00	4,000.00	.00	4,000.00	8,000.00	01/26/1998	
	Tobacco Control Resource Center	950878	24	.00	7,000.00	.00	7,000.00	14,000.00	01/26/1998	

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0069	Meredith, Judith C c/o Nancy Meredith 150 Canal St. * Marshfield, MA 02050-									
	Meredith & Associates	950223	16	.00	50,800.00	.00	42,500.00	93,300.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,800.00	.00	42,500.00	93,300.00		
0435	Meyer, Michael B c/o Auto. Insurers Bureau 101 Arch St. * Boston, MA 02110-									
	Automobile Insurers Bureau of Mass.	950103	17	.00	2,220.00	.00	25,800.00	28,020.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,220.00	.00	25,800.00	28,020.00		
0892	Milford, Lewis M c/o Clean Energy Group 50 State St. * Montpelier, VT 05602-									
	Clean Energy Group	980119	23	.00	.00	.00	.00	.00	08/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0954	Miller, Jennifer c/o McDermott/O'Neill 1 Beacon St Boston, MA 02108-									
	McDermott/O'Neill Associates	950353	16	.00	.00	.00	3,500.00	3,500.00	01/13/1998	06/30/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	3,500.00	3,500.00		
0434	Miller, Michael L Health Care for All 30 Winter St, Suite 10007 * Boston, MA 02108-									
	Health Care for All	950020	12	.00	5,118.00	.00	1,706.00	6,824.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,118.00	.00	1,706.00	6,824.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 5,118.00 .00 1,706.00 6,824.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0552	MINAHAN, ALFRED A C/O THE MINAHAN COMPANIES TWO INTERNATIONAL PLACE, 19TH FLOOR BOSTON, MA 02110-									
	AMERICAN CANCER SOCIETY, NEW ENGLAND DIVISION	950154	24	.00	12,000.00	.00	12,000.00	24,000.00	01/27/1998	
	ARAMARK CORRECTIONAL SERVICES	970042	23	.00	10,000.00	.00	6,000.00	16,000.00	01/27/1998	
	COMPANIES FOR DEMUTALIZATION	980017	13	.00	16,875.00	.00	17,500.00	34,375.00	01/15/1998	
	FEDERATED INVESTORS	950605	02	.00	.00	.00	.00	.00	02/09/1998	
	IL ANNUITY AND INSURANCE COMPANY, INC.	970154	17	.00	1,375.00	.00	.00	1,375.00	01/27/1998	
	INTERNATIONAL HEALTH, RACQUET, & SPORTS (I.H.R.S.A.)	970222	03	.00	14,985.00	.00	.00	14,985.00	01/12/1998	
	KEATING TECHNOLOGIES, INC.	980090	07	.00	5,250.00	.00	700.00	5,950.00	06/12/1998	
	MELROSE WAKEFIELD HEALTHCARE CORP.	960783	10	.00	1,250.00	.00	4,000.00	5,250.00	01/27/1998	
	OPTICIANS ASSOC. OF MASSACHUSETTS	950872	10	.00	.00	.00	250.00	250.00	02/09/1998	
	SCHERING-PLOUGH EXTERNAL AFFAIRS, INC.	950729	19	.00	14,400.00	.00	14,000.00	28,400.00	01/27/1998	
	UNISYS II CORPORATION	950730	11	.00	9,600.00	.00	14,000.00	23,600.00	02/09/1998	
	UNITIL SERVICE CORP.	970043	26	.00	2,250.00	.00	.00	2,250.00	01/27/1998	
	VARIABLE ANNUITY LIFE INSURANCE COMPANY	950667	17	.00	10,000.00	.00	15,000.00	25,000.00	01/27/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	97,985.00	.00	83,450.00	181,435.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0840	ML Strategies, Inc., One Financial Center Boston, MA 02111-									
	American Institute for Foreign Study, Inc.	970098	12	.00	10,000.00	.00	10,000.00	20,000.00	01/09/1998	
	Brown Brothers Harriman	950793	02	.00	4,000.00	.00	14,923.00	18,923.00	01/05/1998	
	Charter Bevavioral Health Systems	980049	10	.00	50,000.00	.00	20,000.00	70,000.00	04/01/1998	
	Enron Capital Trade Resources	960559	02	.00	35,000.00	.00	15,000.00	50,000.00	01/09/1998	
	Golden Rule Insurance Company	950016	13	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
	Home & Health Care Association	950021	10	.00	17,000.00	.00	18,000.00	35,000.00	01/05/1998	
	Integrated Care Group	970050	10	.00	5,000.00	.00	.00	5,000.00	01/09/1998	
	International Cargo Port-Boston LLC	980158	22	.00	.00	.00	2,000.00	2,000.00	12/28/1998	
	Magellan Health Services, Inc.	970121	10	.00	.00	.00	.00	.00	01/09/1998	
	Mass. Biotechnology Council	950162	11	.00	20,000.00	.00	12,000.00	32,000.00	04/16/1998	
	Mass. Technology Collaborative	970089	11	.00	1,000.00	.00	3,411.00	4,411.00	01/09/1998	
	Merck & Co., Inc	950673	19	.00	15,000.00	.00	18,000.00	33,000.00	04/16/1998	
	Partners Healthcare System	970102	10	.00	12,000.00	.00	12,000.00	24,000.00	01/09/1998	
	Rosen Associates	960056	07	.00	1,500.00	.00	1,500.00	3,000.00	01/05/1998	
	Trizec Hahn Development	980157	22	.00	.00	.00	5,000.00	5,000.00	12/23/1998	
	Twin Rivers Technologies, Inc	960760	18	.00	.00	.00	.00	.00	01/09/1998	
	UNUM Life Insurance Company	950324	17	.00	6,000.00	.00	.00	6,000.00	01/09/1998	
	West Group	970075	15	.00	7,000.00	.00	7,000.00	14,000.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	195,500.00	.00	150,834.00	346,334.00		
0801	Moffitt, John F Andover Strategies Two Elm Square * Andover, MA 01810-									
	Andover Strategies	970016	16	.00	193,500.00	.00	215,000.00	408,500.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	193,500.00	.00	215,000.00	408,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0803	MOLKE, RICHARD c/o BEARS STEARNS/SUSANE THEVENET 245 PARK AVE, 10TH FL * NEW YORK, NY 10167-									
	BEAR, STEARNS & CO., INC.	950932	02	.00	2,500.00	.00	3,500.00	6,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	3,500.00	6,000.00		
0354	MOORE, RICHARD W PROMUTUAL GROUP, c/o TRACY GEHAN LEU PO BOX 9178 * BOSTON, MA 02205-									
	PROMUTUAL GROUP INC.	960461	13	.00	15,000.00	.00	7,500.00	22,500.00	04/14/1998	10/02/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	7,500.00	22,500.00		
0197	MORAN, JR., JAMES J c/o MORRISEY, MAHONEY & MILLER 250 SUMMER STREET * BOSTON, MA 02210-									
	INDEPENDENT PROPERTY-CASUALTY INSURERS OF MASS., INC.	950410	17	.00	30,000.00	.00	15,000.00	45,000.00	01/21/1998	09/28/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	15,000.00	45,000.00		
0965	MORAN, MARILYN A c/o GREATER BOSTON R. E. BOARD 55 SUMMER ST. BOSTON, MA 02110-									
	GREATER BOSTON REAL ESTATE BOARD	950520	22	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0194	MORAN, PAUL J c/o BLUE CROSS BLUE SHIELD 100 SUMMER ST. BOSTON, MA 02110-									
	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS	950179	13	.00	12,000.00	.00	5,000.00	17,000.00	02/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	5,000.00	17,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0455	Morgan, D. Kirk 58 Alpine Dr. * Latham, NY 12110-									
	Hoechst Marion Roussel	950507	19	.00	720.00	.00	405.00	1,125.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	720.00	.00	405.00	1,125.00		
0770	Morin, Peter B 41 Border St. * Scituate, MA 02066-									
	Brady & Associates, LLC	980040	06	.00	.00	.00	.00	.00	03/02/1998	
	Gibson & Behman, P.C.	960640	24	.00	3,850.00	.00	.00	3,850.00	02/09/1998	
	Liquor Liability Joint Underwriting Association	960119	17	.00	12,000.00	.00	.00	12,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,850.00	.00	.00	15,850.00		
1021	Morrill, Kenneth E 5 Duncan Rd. * Everett, MA 02149-									
	Phobic United Foundation Corp.	980115	23	.00	.00	.00	.00	.00	07/31/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0850	Morris, James T Quinn & Morris 141 Tremont St Boston, MA 02111-									
	Quinn & Morris	950127	16	.00	34,632.00	.00	27,808.00	62,440.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	34,632.00	.00	27,808.00	62,440.00		
0174	Morse, Abraham E Mass. Extended Care Federation 2310 Washington St, Suite 300 * Newton Lower Falls, MA 02162-									
	Mass. Extended Care Federation	950337	10	.00	6,000.00	.00	6,000.00	12,000.00	01/29/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	6,000.00	12,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0593	MORTON, MARGARET L c/o NORTHEAST UTILITIES PO BOX 270 * HARTFORD, CT 06141-0270									
	NORTHEAST UTILITIES & ITS SUBSIDARIES	950698	26	.00	.00	.00	1,380.00	1,380.00	07/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	1,380.00	1,380.00		
0272	MUDD, JOHN H c/o MASS. ADVOCACY CENTER 100 BOYLSTON ST. * BOSTON, MA 02116-									
	MASS. ADVOCACY CENTER	950879	06	.00	500.00	.00	500.00	1,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	500.00	1,000.00		
0052	MULLIGAN, MARY ANN GOVERNMENTAL STRATEGIES, INC 130 BOWDOIN ST. BOSTON, MA 02108-									
	GOVERNMENTAL STRATEGIES	950185	16	.00	28,537.00	.00	31,850.00	60,387.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,537.00	.00	31,850.00	60,387.00		
0941	MULLIN, ANDREA J c/o MASS CHAPTER OF NOW. 214 HARVARD AVE. * ALLSTON, MA 02134-									
	NATIONAL ORGANIZATION FOR WOMEN - MASSACHUSETTS	950445	23	.00	5,200.00	.00	5,105.00	10,305.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,200.00	.00	5,105.00	10,305.00		
0126	MURPHY, JOHN P c/o LIBERTY MUTUAL GROUP * 175 BERKELY ST. (AGENT ONLY) BOSTON, MA 02117-									
	LIBERTY MUTUAL INSURANCE CO.	950073	17	.00	38,400.00	.00	15,450.00	53,850.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	38,400.00	.00	15,450.00	53,850.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0026	Murphy, Jr, John E c/o Issues Management Group 1 Beacon St. Boston, MA 02108-									
	Associated Industries of Mass.	950430	03	.00	9,000.00	.00	9,000.00	18,000.00	01/15/1998	
	Atlantic Richfield Company (ARCO)	950036	07	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
	Beneficial Management Corporation	950859	02	.00	5,000.00	.00	.00	5,000.00	01/15/1998	
	Bremen Company, Ltd	950094	25	.00	8,000.00	.00	12,000.00	20,000.00	01/15/1998	
	Connaught Laboratories, Inc. c/o Multistate Associates	960075	23	.00	5,000.00	.00	4,500.00	9,500.00	01/15/1998	
	Earth Tech E&I	960428	25	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1998	
	Electric Insurance Company	970149	17	.00	30,000.00	.00	30,000.00	60,000.00	01/15/1998	
	FannieMae	980129	02	.00	.00	.00	5,000.00	5,000.00	10/02/1998	
	Francis, Edward, & Cronin Inc.	950198	05	.00	.00	.00	.00	.00	01/15/1998	
	Household Financial Group	950095	02	.00	7,500.00	.00	7,500.00	15,000.00	01/15/1998	
	Issues Management Group	950077	16	.00	.00	.00	5,000.00	5,000.00	07/23/1998	
	Jenny Craig, c/o Multistate Associates, Inc.	980105	23	.00	.00	.00	5,000.00	5,000.00	07/15/1998	
	Mass. Housing Finance Agency	950096	02	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1998	
	Pharmaceutical Care Manufacturers Association c/o Multistate Associate	970150	19	.00	.00	.00	.00	.00	01/15/1998	07/01/1
	Teleport Communications Group	970211	26	.00	11,750.00	.00	11,750.00	23,500.00	02/01/1998	
	TOMRA Massachusetts, LLC	980082	07	.00	.00	.00	6,000.00	6,000.00	06/01/1998	
	U.S. Filter	970130	07	.00	20,000.00	.00	20,000.00	40,000.00	01/15/1998	
	Utility Contractors' Association of New England, Inc	950684	05	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
	Waste Management, Inc - Northeast Group	950097	07	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
	Westwood Group, The & subsidaries	950088	04	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1998	
	Wheelabrator Technologies, Inc	950098	07	.00	25,000.00	.00	25,000.00	50,000.00	01/15/1998	
	Woods Hole, Martha's Vineyard & Nantucket Steamship Authority	950099	25	.00	20,000.00	.00	15,000.00	35,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	222,750.00	.00	237,250.00	460,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0469	Muse, Michael J 20 Chesterton Rd. Wellesley, MA 02181-									
	Boston Police Detectives' Society	960697	14	.00	7,500.00	.00	7,500.00	15,000.00	01/14/1998	
	Local 254, SEIU	950570	14	.00	17,500.00	.00	17,500.00	35,000.00	01/14/1998	
	Mass. Community College Assoc.	950567	06	.00	6,000.00	.00	9,600.00	15,600.00	01/14/1998	
	Merck-Medco Rx Services of Massachusetts, L.L.C.	970136	19	.00	6,000.00	.00	8,000.00	14,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	37,000.00	.00	42,600.00	79,600.00		
0200	Nash, Robert L c/o Delaney & Associates 6 Beacon St. Boston, MA 02108-									
	Mass. Assoc. of Realtors	950247	22	.00	13,770.00	.00	13,770.00	27,540.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,770.00	.00	13,770.00	27,540.00		
0963	Nee, Martin A c/o AT & T Wireless Services 400 Blue Hill Dr. * Westwood, MA 02090-									
	AT & T Wireless Services	960383	26	.00	7,500.00	.00	7,500.00	15,000.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,500.00	.00	7,500.00	15,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0270	NEW ENGLAND STRATEGIC DEVELOPMENT CORP., C/O WILLLIAM RYAN, 987 BROADWAY, HAVERHILL, MA 01832-									
	APCOA/STANDARD PARKING, INC.	950963	22	.00	.00	.00	.00	.00	01/15/1998	
	BAY NETWORKS	980146	26	.00	.00	.00	12,000.00	12,000.00	11/05/1998	
	CENTER CORP.	960097	22	.00	.00	.00	3,000.00	3,000.00	01/15/1998	06/30/1
	COLLEGIATE CAPITAL GROUP LLC	970158	02	.00	.00	.00	.00	.00	01/15/1998	01/30/1
	DAVE/LAIDLAW TRANSPORTATION SERVICES	960484	25	.00	40,000.00	.00	15,000.00	55,000.00	01/15/1998	
	DEJANA INDUSTRIES, INC.	970138	25	.00	3,000.00	.00	.00	3,000.00	01/15/1998	06/30/1
	DIV LAWRENCE, LLC	980077	22	.00	5,000.00	.00	.00	5,000.00	05/13/1998	
	GATEWAY TERMINAL	970220	25	.00	37,500.00	.00	15,000.00	52,500.00	01/15/1998	
	GREATER BOSTON CONSTRUCTION COMPANY, INC.	980087	05	.00	3,000.00	.00	.00	3,000.00	06/09/1998	
	GREYSTONE & CO.	980076	22	.00	4,000.00	.00	12,000.00	16,000.00	05/13/1998	
	ISLAND TRANSPORTATION	980139	25	.00	.00	.00	7,500.00	7,500.00	10/06/1998	
	MAOLIS REALTY TRUST	970181	22	.00	.00	.00	.00	.00	01/15/1998	06/30/1
	MUNICIPAL TAX BUREAU	960489	23	.00	22,500.00	.00	.00	22,500.00	01/15/1998	
	PLYMOUTH & BROCKTON BUS CO.	980138	25	.00	.00	.00	19,000.00	19,000.00	10/16/1998	
	PRESIDENCY SYSTEMS INC.	980083	11	.00	20,000.00	.00	20,000.00	40,000.00	06/05/1998	
E	REGAL BOSTONIAN HOTEL, THE	960085	25	.00	9,000.00	.00	7,500.00	16,500.00	01/15/1998	
	ULTRANET	970206	11	.00	10,000.00	.00	.00	10,000.00	01/15/1998	03/03/1
	WORLD TRADE CENTER, BOSTON	980142	25	.00	.00	.00	20,000.00	20,000.00	10/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	154,000.00	.00	131,000.00	285,000.00		
0625	NEWMAN, JOSEPH P, NEW ENGLAND ELECTRIC SYSTEM, 25 RESEARCH DR. *, WESTBOROUGH, MA 01582-									
	NEW ENGLAND ELECTRIC SYSTEM	950153	26	.00	816.00	.00	529.00	1,345.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	816.00	.00	529.00	1,345.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 816.00 .00 529.00 1,345.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0561	NOLAN, JR, JOSEPH R BOSTON EDISON COMPANY 800 BOYLSTON ST, P172 BOSTON, MA 02199-									
	BOSTON EDISON COMPANY	950675	26	.00	5,000.00	.00	10,000.00	15,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	10,000.00	15,000.00		
0849	NORD, SUE c/o ML STRATEGIES ONE FINANCIAL CENTER BOSTON, MA 02111-									
	ENRON CAPITAL TRADE RESOURCES	960559	02	.00	30,000.00	.00	30,000.00	60,000.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	30,000.00	60,000.00		
0418	NORMAN, ALBERT N c/o MA. ASSOC. OF HOME CARE PROGRAMS 24 THIRD AVE. * BURLINGTON, MA 01803-									
	MASS. ASSOC. OF HOME CARE PROGRAMS & AREA AGENCIES ON AGING	950533	12	.00	1,521.00	.00	4,039.00	5,560.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,521.00	.00	4,039.00	5,560.00		
0156	NYLEN, RICHARD A c/o LAW OFFICE OF RICHARD NYLEN 12 POST OFFICE SQUARE, SUITE 600. * BOSTON, MA 02109-									
	NAIOP, NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PROPERTIES	950326	22	.00	6,000.00	.00	8,000.00	14,000.00	06/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	8,000.00	14,000.00		
0022	O'BRIEN, DANIEL P c/o CASSIDY & ASSOCIATES ONE WALNUT ST. BOSTON, MA 02108-3616									
	CASSIDY & ASSOCIATES, INC	950052	16	.00	40,000.00	.00	40,000.00	80,000.00	01/27/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	40,000.00	.00	40,000.00	80,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0357	O'BRIEN, FRANCIS C c/o ALLIANCE OF AMERICAN INSURERS 11 BEACON ST., SUITE 1210 * BOSTON, MA 02108-									
	ALLIANCE OF AMERICAN INSURERS	950242	13	.00	9,200.00	.00	9,200.00	18,400.00	04/23/1998	
	LIFE INSURANCE ASSOCIATION OF MASS., INC.	950453	17	.00	19,565.00	.00	.00	19,565.00	01/21/1998	04/03/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,765.00	.00	9,200.00	37,965.00		
0893	O'BRIEN, NEIL T c/o BRIAN HICKEY ASSOCIATES 9 PARK ST. BOSTON, MA 02108-									
	HICKEY ASSOCIATES, BRIAN S.	950104	16	.00	50,000.00	.00	66,662.00	116,662.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	50,000.00	.00	66,662.00	116,662.00		
1000	O'DONNELL, TARA J c/o MHA 5 NEW ENGLAND EXECUTIVE PARK BURLINGTON, MA 01803-									
	MASS. HOSPITAL ASSOCIATION	950490	10	.00	25,039.00	.00	31,000.00	56,039.00	02/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,039.00	.00	31,000.00	56,039.00		
0995	O'DONOGHUE, DIANA L c/o DELANEY ASSOC. 6 BEACON ST. BOSTON`, MA 02108-									
	MASS. ASSOC. OF REALTORS	950247	22	.00	2,224.00	.00	4,889.00	7,113.00	04/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,224.00	.00	4,889.00	7,113.00		
0747	O'NEIL, EDWARD G c/o BELL ATLANTIC 185 FRANKLIN ST., ROOM 1700 * BOSTON, MA 02110-									
	BELL ATLANTIC	950459	26	.00	24,260.00	.00	7,861.00	32,121.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,260.00	.00	7,861.00	32,121.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0110	O'NEILL III, THOMAS P c/o McDERMOTT/O'NEILL ASSOCIATES ONE BEACON ST., SUITE 1600 BOSTON, MA 02108-									
	McDERMOTT/O'NEILL ASSOCIATES	950353	16	.00	46,250.00	.00	40,000.00	86,250.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	46,250.00	.00	40,000.00	86,250.00		
0053	O'REILLY, ELAINE GOVERNMENTAL STRATEGIES 130 BOWDOIN ST. BOSTON, MA 02108-									
	GOVERNMENTAL STRATEGIES	950185	16	.00	52,087.00	.00	55,650.00	107,737.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	52,087.00	.00	55,650.00	107,737.00		
0063	O'SULLIVAN, EDWARD E CAPITAL ASSOCIATES, INC ONE BOSTON PLACE, SUITE 1200 BOSTON, MA 02108-									
	CAPITAL ASSOCIATES, INC	950782	16	.00	.00	.00	.00	.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0997	O'SULLIVAN, PAUL J 63 JESSICA LANE * SO WEYMOUTH, MA 02190-									
	STROOCK & STROOCK & LAVAN LLP	970215	09	.00	3,000.00	.00	9,000.00	12,000.00	04/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	9,000.00	12,000.00		
1013	OBER, STACEY A 218 BULLARD STREET * HOLDEN, MA 01520-									
	ASSOCIATION OF OPERATING ROOM NURSES	980095	10	.00	.00	.00	.00	.00	06/23/1998	
	MASS. NURSES ASSOCIATION	950427	10	.00	.00	.00	11,435.00	11,435.00	11/18/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	11,435.00	11,435.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0496	OLLARI, MARIA SHANLEY FLEMING ASSOCIATES TWO PARK PLAZA, SUITE 205 BOSTON, MA 02116-									
	SHANLEY FLEMING AND ASSOCIATES	960500	16	.00	25,000.00	.00	10,000.00	35,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	10,000.00	35,000.00		
0870	ORSINO CONSULTING, 130 BOWDOIN ST. SUITE #1801 * BOSTON, MA 02108-									
	MASS. ASSOC. OF REGIONAL TRANSIT AUTHORITIES	950643	25	.00	10,500.00	.00	7,000.00	17,500.00	01/08/1998	
	MASS. CORRECTIONAL EXECUTIVE OFFICERS ASSOC.	980026	20	.00	3,600.00	.00	3,600.00	7,200.00	01/08/1998	
	MASS. HEAD START DIRECTORS ASSOC.	950644	12	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
	MASS. HEALTH INFORMATION ASSOC.	980025	10	.00	5,000.00	.00	4,000.00	9,000.00	01/08/1998	
	MASS. PSYCHOLOGY ASSOC.	950645	10	.00	12,500.00	.00	12,500.00	25,000.00	01/08/1998	
	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOCIATION	950493	20	.00	3,600.00	.00	3,600.00	7,200.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	41,200.00	.00	36,700.00	77,900.00		
0542	ORSINO, JEANNETTE M ORSINO CONSULTING 130 BOWDOIN ST., #1801 * BOSTON, MA 02108-									
	ORSINO CONSULTING	950807	16	.00	.00	.00	.00	.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1032	OVRUT, BARNETT D c/o MORRISON, MAHONEY & MILLER 250 SUMMER ST. * BOSTON, MA 02210-									
	INDEPENDENT PROPERTY-CASUALTY INSURERS OF MASS., INC.	950410	17	.00	.00	.00	13,000.00	13,000.00	09/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	13,000.00	13,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0311	Pappas, James H Mass. Property Ins. Underwriting Assoc Two Center Plaza * Boston, MA 02108-									
	Mass. Property Insurance Underwriting Assoc.	950432	17	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0900	Paris, Mark J c/o Matthew Deane/Merrill Lynch/World F 250 Vesey Street, North Tower 9th Fl* New York, NY 10281-1309									
E	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	950296	02	.00	11,250.00	.00	5,000.00	16,250.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	11,250.00	.00	5,000.00	16,250.00		
0299	Paulson, Diane F c/o Greater Boston Legal Services 197 Friend St. * Boston, MA 02114-									
	Greater Boston Legal Services	950225	15	.00	900.00	.00	900.00	1,800.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	900.00	.00	900.00	1,800.00		
0518	Pellegrini, Esq., Lora M Harvard Pilgrim Health Care 10 Brookline Place West * Brookline, MA 02146-7229									
	Harvard Pilgrim Health Care (HPHC)	950030	13	.00	8,000.00	.00	8,000.00	16,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	8,000.00	16,000.00		
0631	Perla, Stephen A PACE 124 Summer St. * Fitchburg, MA 01420-									
L	Parents Alliance for Catholic Education	950745	06	.00	800.00	.00	461.00	1,261.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	800.00	.00	461.00	1,261.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0462	PETERS, R. NORMAN PETERS, BARNHILL & RODOLAKIS 255 PARK AVE., SUITE 1100 * WORCESTER, MA 01609-									
	COM/ENERGY SERVICES COMPANY	950398	26	.00	3,000.00	.00	.00	3,000.00	07/14/1998	
	COMMONWEALTH STRATEGY GROUP, LLC	970225	10	.00	.00	.00	.00	.00	06/17/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	.00	3,000.00		
0440	PETRUCELLI, ROBERT L ASSOCIATED GENERAL CONTRACTORS OF MASS 888 WORCESTER ST, SUITE 40 * WELLESLEY, MA 02181-									
	ASSOCIATED GENERAL CONTRACTORS OF MASS.	950515	05	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0094	PEZZELLA, PAUL M c/o DELANEY & ASSOCIATES 6 BEACON ST. BOSTON, MA 02108-									
	A D S VENTURES, INC.	950629	23	.00	57,500.00	.00	61,500.00	119,000.00	01/13/1998	
	DELANEY ASSOCIATES, W., INC	950246	16	.00	15,000.00	.00	16,000.00	31,000.00	01/13/1998	
	FITCHBURG REDEVELOPMENT AUTHORITY	950318	22	.00	10,000.00	.00	5,000.00	15,000.00	01/13/1998	
	MASS. SOCIETY OF PERFUSION	970059	10	.00	5,000.00	.00	5,000.00	10,000.00	01/13/1998	
	PHILLIP MORRIS MANAGEMENT CORPORATION	950799	24	.00	20,950.00	.00	20,950.00	41,900.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	108,450.00	.00	108,450.00	216,900.00		
0182	PIERCE, JR, JACK W NE SERVICE STATION & AUTO REPAIR 574 BOSTON RD, SUITE 12 * BILLERICA, MA 01821-									
	NEW ENGLAND SERVICE STATION & AUTOMOTIVE REPAIR ASSOC., INC	950481	01	.00	2,200.00	.00	2,200.00	4,400.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,200.00	.00	2,200.00	4,400.00		
0292	PLANTE, JR., WILLIAM L 20 HAY STREET *									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0175	PLUMB, W. SCOTT MASS. EXTENDED CARE FEDERATION 2310 WASHINGTON ST, SUITE 300 * NEWTON LOWER FALLS, MA 02162-									
	MASS. EXTENDED CARE FEDERATION	950337	10	.00	8,000.00	.00	8,000.00	16,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	8,000.00	16,000.00		
0472	POLLARD, SHARON M P.O. BOX 190, STATE HOUSE * BOSTON, MA 02133-									
	COMMONWEALTH CONSULTING GROUP	960650	16	.00	4,000.00	.00	20,000.00	24,000.00	04/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,000.00	.00	20,000.00	24,000.00		
0639	POMFRET, JACQUELINE M MASS. NURSES ASSOCIATION 340 TURNPIKE ST. * CANTON, MA 02021-									
	MASS. NURSES ASSOCIATION	950427	10	.00	13,427.00	.00	.00	13,427.00	01/15/1998	05/26/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,427.00	.00	.00	13,427.00		
0678	POURBAIX, JR, JOHN M PO BOX 667 * NORWOOD, MA 02062-									
	CONSTRUCTION INDUSTRIES OF MASS.	950454	05	.00	8,000.00	.00	8,400.00	16,400.00	02/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,000.00	.00	8,400.00	16,400.00		
0234	POWERS, PETER M C/O HLR SERVICE CORP. P.O. BOX 400 * ELLINGTON, CT 06066-0598									
	HLR SERVICE CORPORATION	950381	10	.00	10,000.00	.00	10,000.00	20,000.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	10,000.00	20,000.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0101	Public Policy Systems, Inc, 130 Bowdoin St, Suite 1109 Boston, MA 02108-									
	CVS Pharmacy	960744	19	.00	.00	.00	.00	.00	01/15/1998	
	ISO New England, Inc.	980073	18	.00	.00	.00	2,500.00	2,500.00	05/08/1998	
	Le Lycee Internationale de la Nouvelle Angleterre	970057	06	.00	25,000.00	.00	40,000.00	65,000.00	01/15/1998	
	Mass. Assoc. of HMO's	950303	10	.00	45,000.00	.00	45,000.00	90,000.00	02/06/1998	
	Mass. Assoc. of Lottery Agents	970092	03	.00	20,000.00	.00	20,000.00	40,000.00	01/00/1998	
	New England Convenience Stores Association	950346	03	.00	37,500.00	.00	52,500.00	90,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	127,500.00	.00	160,000.00	287,500.00		
0278	Pugliese, Ronald J Household International 55 Farmington Ave, Suite 702 * Hartford, CT 06106-									
	Household Financial Group	950095	02	.00	6,000.00	.00	7,500.00	13,500.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,000.00	.00	7,500.00	13,500.00		
0268	Quillen, Danny K c/o Delta Air Lines P.O. Box 20706, Dept. 976 * Atlanta, GA 30320-									
	Air Transport Association / Delta Air Lines, Inc.	950378	25	.00	.00	.00	.00	.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0039	Quinn & Morris, 141 Tremont St Boston, MA 02111-									
	American Express Company	950131	02	.00	8,300.00	.00	5,600.00	13,900.00	01/13/1998	
	American Forest and Paper Assoc.,c/o Multistate Associates	950136	03	.00	4,150.00	.00	3,550.00	7,700.00	01/13/1998	
	Boston Gas Company	950129	26	.00	24,000.00	.00	15,000.00	39,000.00	01/28/1998	
	Can Manufacturers Institute c/o MultiState Associates	970194	23	.00	7,300.00	.00	8,800.00	16,100.00	01/13/1998	
	Chemical Specialties Manufacturers Association, Inc.	950720	03	.00	2,550.00	.00	3,150.00	5,700.00	02/24/1998	
	Committee for Fair and Simple Taxation	970129	23	.00	12,750.00	.00	5,100.00	17,850.00	01/13/1998	
	Depositors Insurance Fund	950373	02	.00	.00	.00	5,400.00	5,400.00	10/22/1998	
	Distilled Spirits Council of the U.S., Inc.	950860	24	.00	3,600.00	.00	4,800.00	8,400.00	01/13/1998	
	Experian/MultiState Associates, Inc.	950133	02	.00	3,000.00	.00	5,400.00	8,400.00	01/07/1998	
	General Electric Co.	950598	26	.00	6,000.00	.00	.00	6,000.00	02/04/1998	
	John Hancock Mutual Life Insurance Co.	950141	17	.00	36,000.00	.00	34,200.00	70,200.00	01/07/1998	
	Mass. Academy of Trial Attorneys	950027	15	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1998	
	Mass. Community Development Finance Corp.	980029	02	.00	20,000.00	.00	.00	20,000.00	02/04/1998	
	Mass. Council of Human Service Providers	950229	12	.00	5,650.00	.00	7,600.00	13,250.00	01/13/1998	
	Mass. Credit Union League, Inc.	980007	02	.00	10,000.00	.00	16,000.00	26,000.00	05/06/1998	
	Mass. Housing Partnership Fund	970088	02	.00	6,800.00	.00	.00	6,800.00	01/13/1998	
	MBTA Police Assoc.	950735	20	.00	7,350.00	.00	.00	7,350.00	01/07/1998	
	Natl. Electrical Manufacturing Assoc./Multistate Assoc	950139	26	.00	4,500.00	.00	5,100.00	9,600.00	01/07/1998	
	Northeastern Retail Lumber Assoc./Mass. Retail Lumber Dealers Assoc.	960492	03	.00	6,900.00	.00	8,400.00	15,300.00	01/07/1998	
	Ogden Energy Group	950132	07	.00	7,600.00	.00	9,100.00	16,700.00	01/13/1998	
	Purcell Associates	970195	23	.00	6,750.00	.00	8,700.00	15,450.00	01/13/1998	
	S. C. Johnson & Son, Inc.	980030	03	.00	2,100.00	.00	1,800.00	3,900.00	01/28/1998	
	Singer Asset Finance Company c/o Multistate Associates, Inc.	960101	02	.00	4,800.00	.00	2,400.00	7,200.00	01/07/1998	
	Testcom, Inc., c/o Multistate Associates	950815	07	.00	7,500.00	.00	2,900.00	10,400.00	01/07/1998	
	UST Public Affairs, Inc./ Multistate Assoc.	970060	24	.00	7,650.00	.00	10,800.00	18,450.00	01/07/1998	
	Viaticus c/o MultiState Associates, Inc.	970200	23	.00	1,200.00	.00	.00	1,200.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	216,450.00	.00	173,800.00	390,250.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0460	Quinn, John E c/o American Petroleum Institute 11 Beacon St. * Boston, MA 02108-									
	American Petroleum Institute (Mass. Petroleum Council)	950418	18	.00	18,000.00	.00	15,000.00	33,000.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	15,000.00	33,000.00		
0034	Quinn, Robert H c/o Quinn & Morris 141 Tremont St Boston, MA 02111-									
	Quinn & Morris	950127	16	.00	60,606.00	.00	39,974.00	100,580.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	60,606.00	.00	39,974.00	100,580.00		
0915	Rabinovitz, Julie c/o Planned Parenthood League of Mass 1055 Commonwealth Ave. * Boston, MA 02155-									
	Planned Parenthood League of Massachusetts	950511	23	.00	6,501.00	.00	1,346.00	7,847.00	01/13/1998	10/20/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,501.00	.00	1,346.00	7,847.00		
0096	Rafferty, Thomas S c/o Hinckley Allen Policy Management 28 State St Boston, MA 02109-									
	Hinckley Allen Policy Management	950431	16	.00	12,500.00	.00	29,000.00	41,500.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,500.00	.00	29,000.00	41,500.00		
0836	Ramirez, Paul c/o A. Minahan Two International Place, 19th Floor Boston, MA 02111-									
	Schering-Plough External Affairs, Inc.	950729	19	.00	5,000.00	.00	.00	5,000.00	01/21/1998	06/11/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	.00	5,000.00		

AGENT SALARY TOTALS BY EMPLOYER .00 5,000.00 .00 .00 5,000.00

AGENT EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TEI
0999	RASKY/BAERLEIN GROUP, 70 FRANKLIN ST., 3RD FLOOR BOSTON, MA 02110-									
	AIA/MASSACHUSETTS	950829	13	.00	3,000.00	.00	3,000.00	6,000.00	03/06/1998	
	AMERICAN CONSULTING ENGINEERS COUNCIL OF NEW ENGLAND, INC.	950202	03	.00	7,500.00	.00	7,500.00	15,000.00	03/06/1998	
	AMERINET	970161	02	.00	00	.00	10,000 00	10,000.00	03/06/1998	
	ASSOC. OF INTERNATIONAL AUTOMOBILE MANUFACTURES	950213	01	.00	13,500.00	.00	13,500.00	27,000.00	03/06/1998	
	CAPITAL RESOURCE PARTNERS	970019	02	.00	18,750.00	.00	18,750 00	37,500.00	03/06/1998	
	COMMITTEE FOR FAIR AND SIMPLE TAXATION	970129	23	.00	20,000.00	.00	10,000.00	30,000.00	03/06/1998	
	ELI LILLY AND COMPANY	950235	19	.00	18,750 00	.00	18,750.00	37,500.00	03/06/1998	
	INTERNATIONAL ANTICOUNTERFEITING COALITION, INC.	960110	23	.00	.00	.00	.00	.00	03/06/1998	
	JOSEPH E. SEAGRAM & SONS, INC.	950204	24	.00	10,000.00	.00	10,000.00	20,000.00	03/06/1998	
	SNET MOBILITY, INC	950234	26	.00	12,000.00	.00	12,000.00	24,000.00	03/06/1998	
	TUFTS ASSOCIATED HEALTH PLANS	960079	13	.00	7,500.00	.00	7,500.00	15,000.00	04/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**111,000.00**	**.00**	**111,000.00**	**222,000.00**		
0672	RAVOSA, JR, ANTHONY W THE VINCE GROUP 101 FEDERAL ST, SUITE 1900 * BOSTON, MA 02110-									
	E MAGUIRE GROUP, INC.	970202	05	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**12,000.00**	**.00**	**12,000.00**	**24,000.00**		
0680	REARDON, JUDITH F BOSTON BAR ASSOCIATION 16 BEACON STREET BOSTON, MA 02108-									
	BOSTON BAR ASSOCIATION	950691	15	.00	15,795.00	.00	15,612.00	31,407.00	04/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			**.00**	**15,795.00**	**.00**	**15,612.00**	**31,407.00**		
1014	REDMOND, GREGORY M C/O NEW ENGLAND LIFE INSURANCE 501 BOYLSTON ST. * BOSTON, MA 02116-									
	NEW ENGLAND LIFE INSURANCE COMPANY	950413	17	.00	.00	.00	22,500.00	22,500.00	07/09/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0939	REED, MARK L BOSTON EDISON CO. C/O JOSEPH NOLAN 800 BOYLSTON ST., P172 BOSTON, MA 02199-									
	BOSTON EDISON COMPANY	950675	26	.00	5,000.00	.00	10,000.00	15,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	10,000.00	15,000.00		
0551	REGINA VILLA ASSOCIATES, 59 TEMPLE PLACE * BOSTON, MA 02111-									
L	AMERICAN COLLEGE OF NURSE MIDWIVES - REGION I, CHAPTERS I & XIII	960116	10	.00	7,500.00	.00	6,250.00	13,750.00	02/02/1998	
L	ARC MASSACHUSETTS	950663	12	.00	15,000.00	.00	15,000.00	30,000.00	02/02/1998	
	DISABILITY POLICY CONSORTIUM	970235	12	.00	2,000.00	.00	1,000.00	3,000.00	02/02/1998	
L	MASS. ASSOC. OF ALCOHOLISM & DRUG ABUSE COUNSELORS	960115	12	.00	3,000.00	.00	3,000.00	6,000.00	02/02/1998	
L	MASS. ASSOC. OF NURSE ANESTHETISTS	950450	10	.00	3,000.00	.00	2,000.00	5,000.00	02/02/1998	
L	MASS. MENTAL HEALTH COUNSELORS ASSOCIATION	950278	12	.00	7,230.00	.00	7,770.00	15,000.00	02/02/1998	
L	MASS. SPEECH LANGUAGE HEARING ASSOC	950665	12	.00	6,000.00	.00	6,000.00	12,000.00	02/02/1998	
L	PROJECT ABLE	950661	12	.00	19,584.00	.00	19,591.00	39,175.00	02/02/1998	
L	PROJECT BREAD-THE WALK FOR HUNGER, INC	950662	12	.00	2,500.00	.00	5,000.00	7,500.00	02/02/1998	
L	SCHOOL PSYCHOLOGIST FOR LICENSURE & LEGISLATIVE ACTION	950274	06	.00	5,250.00	.00	5,250.00	10,500.00	03/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	71,064.00	.00	70,861.00	141,925.00		
0120	REHREY, WILLIAM G C/O RETIRED STATE, COUNTY, MUN. EMP ASSO 11 BEACON ST, #321 BOSTON, MA 02108-									
	RETIRED STATE, COUNTY, MUNICIPAL EMPLOYEES ASSOC. OF MASS.	950364	14	.00	25,000.00	.00	25,000.00	50,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	25,000.00	50,000.00		
0894	REILLY, EVELYN T C/O CHRISTIAN COALITION OF MASS. * WALTHAM, MA 02154-									
	CHRISTIAN COALITION OF MASS.	970134	23	.00	900.00	.00	.00	900.00	01/14/1998	
	PRO-FAMILY NETWORK	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0537	REILLY, MARTIN ASSOCIATES, ONE BOSTON PLACE, SUITE 1225 BOSTON, MA 02108-4407									
	ATLAS BONDING AGENCY, INC.	970189	02	.00	12,000.00	.00	12,000.00	24,000.00	03/27/1998	
	E-CALL, INC.	980046	07	.00	.00	.00	.00	.00	03/27/1998	
	MORSE DIESEL	980044	21	.00	23,400.00	.00	23,400.00	46,800.00	03/27/1998	
	PFIZER INC.	950733	19	.00	15,000.00	.00	.00	15,000.00	03/13/1998	
	STUBBINS ASSOCIATES/THOMPSON, VENTULETT, STAINBACK ASSOCIATES	980039	05	.00	15,000.00	.00	15,000.00	30,000.00	03/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	65,400.00	.00	50,400.00	115,800.00		
0536	REILLY, MARTIN T REILLY ASSOCIATES ONE BOSTON PLACE, SUITE 1225 BOSTON, MA 02108-4407									
	IMAGETEL INTERNATIONAL, INC	980102	26	.00	3,000.00	.00	2,000.00	5,000.00	07/09/1998	
	REILLY, MARTIN ASSOCIATES	950636	16	.00	25,000.00	.00	25,000.00	50,000.00	03/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,000.00	.00	27,000.00	55,000.00		
0757	REMES, DAVID H c/o COVINGTON & BURLING/ALISSA KOLEK 1201 PENNSYLVANIA AVE., NW * WASHINGTON, DC 20004-									
	CIGAR ASSOCIATION OF AMERICA	950275	24	.00	.00	.00	33,000.00	33,000.00	06/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	33,000.00	33,000.00		
0581	RENDON GROUP, THE c/o DEREK BECKWITH 33 UNION ST., 5TH FLOOR * BOSTON, MA 02108-									
	MASS. ORGANIZATIONS VYING FOR THE INDUSTRY OF ENTERTAINMENT -M.O.V.I.E	950686	03	.00	.00	.00	.00	.00	07/14/1998	
	TEAMSTERS LOCAL UNION 25 - D.R.I.V.E.	950922	14	.00	9,000.00	.00	9,000.00	18,000.00	07/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	9,000.00	.00	9,000.00	18,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0579	RENDON, RICHARD H c/o D. BECKWITH, THE RENDON GROUP 33 UNION ST., 5TH FLOOR * BOSTON, MA 02108-									
	RENDON GROUP	950685	16	.00	.00	.00	.00	.00	07/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0558	RICCA, JOSEPH A DEWEY SQUARE GROUP ONE BEACON ST, SUITE 1320 * BOSTON, MA 02108-									
	TENET HEALTHCARE CORPORATION	970201	10	.00	30,000.00	.00	40,000.00	70,000.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	40,000.00	70,000.00		
0422	RICE, PETER S LEBOEUF, LAMB, GREENE & MAC RAE, LLP 260 FRANKLIN ST. * BOSTON, MA 02110-3173									
	AMERICAN FAMILY LIFE ASSURANCE CO. OF NEW YORK	960081	17	.00	22,781.00	.00	60,809.00	83,590.00	01/12/1998	
	AXA REINSURANCE, S.A.	980031	17	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
	E & S RUCKVERSICHERUNGS-AKTIENGESELLSCHAFT	970066	17	.00	1,025.00	.00	.00	1,025.00	01/12/1998	
	HANNOVER RUCKVERSICHERUNGS-AKTIENGESELLACHT	970065	17	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
	SAFETY INSURANCE GROUP	950233	17	.00	25,000.00	.00	25,000.00	50,000.00	01/12/1998	
	ST. PAUL REINSURANCE COMPANY, LTD.	970070	17	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
	TERRA NOVA INSURANCE COMPANY, LTD.	970067	17	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
	UNIONAMERICA INSURANCE COMPANY, LTD.	970068	17	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
	ZURICH REINSURANCE LONDON LIMITED.	970069	17	.00	1,025.00	.00	.00	1,025.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	54,956.00	.00	103,309.00	158,265.00		
0855	RICH, TRACY L MASS. MUTUAL c/o JOHN ABBOTT 1295 STATE ST. * SPRINGFIELD, MA 01111-									
	MASS. MUTUAL LIFE INSURANCE, CO.	950351	13	.00	2,008.00	.00	.00	2,008.00	01/15/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0947	RIO, ROBERT A c/o AIM 222 BERKELEY ST. BOSTON, MA 02116-									
	ASSOCIATED INDUSTRIES OF MASS.	950430	03	.00	2,000.00	.00	8,600.00	10,600.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	8,600.00	10,600.00		
0009	RIPPLE, MICHAEL P c/o MASS. COUNCIL OF HUMAN SERVICE PROV. 250 SUMMER ST. SUITE 1. * BOSTON, MA 02110-									
	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	950229	12	.00	189.00	.00	265.00	454.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	189.00	.00	265.00	454.00		
0769	RISCH, ROBERT N c/o QUINN & MORRIS 141 TREMONT ST. * BOSTON, MA 02111-									
	GENERAL ELECTRIC CO.	950598	26	.00	17,000.00	.00	11,000.00	28,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,000.00	.00	11,000.00	28,000.00		
0130	ROBERTSON, JOHN MASS. MUNICIPAL ASSOC/M. LUCAS 60 TEMPLE PLACE * BOSTON, MA 02111-									
	MASS. MUNICIPAL ASSOCIATION	950174	09	.00	13,750.00	.00	14,270.00	28,020.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	13,750.00	.00	14,270.00	28,020.00		
0563	ROBERTSON, PETER T 99 BEDFORD STREET * BOSTON, MA 02111-									
	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY	950176	17	.00	.00	.00	.00	.00	01/15/1998	
	NATIONAL ASSOC. OF INDEPENDENT INSURERS	950853	13	.00	600.00	.00	750.00	1,350.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	600.00	.00	750.00	1,350.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS		EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0878	ROBERTSON, SARA 770 SALISBURY ST #315 * (AGENT ONLY) WORCESTER, MA 01609-										
	MASS. MEDICAL SOCIETY		950336	10	.00	12,028.00	.00	8,330.00	20,358.00	01/15/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	12,028.00	.00	8,330.00	20,358.00		
0799	ROBINSON, THOMAS G NEW ENGLAND ELECTRIC SYSTEM 25 RESEARCH DR. * WESTBOROUGH, MA 01582-										
E	NEW ENGLAND ELECTRIC SYSTEM		950153	26	.00	7,915.00	.00	12,533.00	20,448.00	01/15/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	7,915.00	.00	12,533.00	20,448.00		
0067	ROCHE, STEPHEN G THE VICTORY GROUP STATE HOUSE, P.O. BOX 218 BOSTON, MA 02133-										
	VICTORY GROUP, THE		960113	16	.00	15,000.00	.00	10,000.00	25,000.00	01/14/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	10,000.00	25,000.00		
0438	RODDIS, E. HEIDI C/O MASS. AUDUBON SOCIETY 208 SO. GREAT RD. LINCOLN, MA 01773-										
	MASS. AUDUBON SOCIETY		950396	07	.00	1,931.00	.00	2,027.00	3,958.00	01/29/1998	
		AGENT SALARY TOTALS BY EMPLOYER:			.00	1,931.00	.00	2,027.00	3,958.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0072	RODOPHELE, ROBERT P FERRITER, SCOBBO, CARUSO & RODOPHELE 75 STATE STREET, 7TH FLOOR * BOSTON, MA 02108-									
	ALLIANCE OF AMERICAN INSURERS	950242	13	.00	10,000.00	.00	20,000.00	30,000.00	01/15/1998	
	ASSOCIATED BUILDERS & CONTRACTORS, INC.	950243	05	.00	8,000.00	.00	8,000.00	16,000.00	01/15/1998	
	INTERNATIONAL GAME TECHNOLOGY	950019	04	.00	4,500.00	.00	4,500.00	9,000.00	01/15/1998	
	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	950241	26	.00	13,374.00	.00	7,803.00	21,177.00	01/15/1998	
	MUNICIPAL ELECTRIC ASSOCIATION OF MASSACHUSETTS, INC.	950244	26	.00	36,000.00	.00	36,000.00	72,000.00	01/15/1998	
	R. J. REYNOLDS TOBACCO COMPANY	950018	24	.00	27,000.00	.00	30,000.00	57,000.00	01/15/1998	
	SPRINT COMMUNICATIONS COMPANY, L.P.	950245	26	.00	15,000.00	.00	9,000.00	24,000.00	01/15/1998	
	SPRINT SPECTRUM L.P. (SPRINT PCS)	970180	26	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
	WINE INSTITUTE	950449	24	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	143,874.00	.00	145,303.00	289,177.00		
0952	ROJAS, JOSE C/O THE VICTORY GROUP 121 MT. VERNON ST. BOSTON, MA 02108-									
	VICTORY GROUP, THE	960113	16	.00	2,500.00	.00	400.00	2,900.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	400.00	2,900.00		
0781	ROLPH, SCOTT K MASS OILHEAT / MICHAEL J. FERRANTE 118 CEDAR ST WELLESLEY HILLS, MA 02181-									
	MASS. OILHEAT COUNCIL	950466	18	.00	3,600.00	.00	3,600.00	7,200.00	01/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,600.00	.00	3,600.00	7,200.00		
0587	ROMER, SARA BOSTON BAR ASSOCIATION 16 BEACON STREET BOSTON, MA 02108-									
	L BOSTON BAR ASSOCIATION	950691	15	.00	16,666.00	.00	18,251.00	34,917.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	16,666.00	.00	18,251.00	34,917.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0195	ROOSEVELT, JR, JAMES c/o CHOATE HALL & STEWART 53 STATE ST. * BOSTON, MA 02109-	980163	16	.00	.00	.00	.00	.00	12/31/1998	
	CHOATE, HALL & STEWART	980071	13	.00	29,640.00	.00	.00	29,640.00	05/12/1998	
	KAISER COMMUNITY HEALTH PLAN	950303	10	.00	10,500.00	.00	2,333.00	12,833.00	01/21/1998	
	MASS. ASSOC. OF HMO's									
	AGENT SALARY TOTALS BY EMPLOYER:			.00	40,140.00	.00	2,333.00	42,473.00		
0649	ROSEN, JULIE A 56 VARICK RD * WABAN, MA 02168-	960079	13	.00	3,000.00	:00	2,000.00	5,000.00	01/13/1998	
	TUFTS ASSOCIATED HEALTH PLANS									
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,000.00	.00	2,000.00	5,000.00		
0245	ROTHBERG, ELIZABETH C LIFE INSURANCE ASSOC. OF MA c/o CARROLL 501 BOYLSTON ST., 9TH FLOOR * BOSTON, MA 02116-	950453	17	.00	24,870.00	.00	21,529.00	46,399.00	01/21/1998	
	LIFE INSURANCE ASSOCIATION OF MASS., INC.									
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,870.00	.00	21,529.00	46,399.00		
0407	RUDDOCK, ROBERT R c/o ASSOCIATED INDUSTRIES OF MASS. 222 BERKELEY ST., PO BOX 763 BOSTON, MA 02117-0763	950430	03	.00	10,000.00	.00	14,000.00	24,000.00	01/12/1998	
	ASSOCIATED INDUSTRIES OF MASS.									
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	14,000.00	24,000.00		
1027	RYAN, JOY c/o BRANDON ASSOCIATES 10 LIBERTY SQUARE BOSTON, MA 02109-	950289	13	.00	.00	.00	10,000.00	10,000.00	08/27/1998	
	HEALTH INSURANCE ASSOC. OF AMERICA									
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	10,000.00	10,000.00		

Health Insurance Assoc. of America 950289 13 .00 .00 .00 10,000.00 10,000.00 08/27/1998

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0611	Ryan, Robert J c/o Mintz Levin One Financial Center Boston, MA 02111-									
	ML Strategies, Inc.	950009	16	.00	.00	.00	5,000.00	5,000.00	12/17/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	5,000.00	5,000.00		
0093	Ryan, Stephen J c/o Delaney Assoc. 6 Beacon St. Boston, MA 02108-									
	Mass. Assoc. of Realtors	950247	22	.00	6,056.00	.00	6,056.00	12,112.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,056.00	.00	6,056.00	12,112.00		
0033	Ryan, William H 987 Broadway * Haverhill, MA 01832-									
	AK Media	950121	22	.00	18,000.00	.00	18,000.00	36,000.00	01/12/1998	
	Atlantic Management Corporation	970145	22	.00	.00	.00	.00	.00	07/07/1998	
	Cohn Group, Inc.	970152	16	.00	1,000.00	.00	.00	1,000.00	01/12/1998	
	Lahey Clinic Hospital, Inc.	950949	10	.00	18,000.00	.00	15,000.00	33,000.00	01/20/1998	
	Mass. Bay Transportation Authority 2	960098	25	.00	18,000.00	.00	18,000.00	36,000.00	01/12/1998	
	Mass. Housing Finance Agency	950096	02	.00	12,000.00	.00	12,000.00	24,000.00	01/12/1998	
	Mass. Lobstermen's Association	950126	03	.00	4,000.00	.00	9,000.00	13,000.00	01/12/1998	
	Mass. Outdoor Advertising Assoc.	950125	03	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
	Mass. Water Pollution Control Assoc., Inc (M.W.P.C.A.)	950120	07	.00	2,000.00	.00	2,000.00	4,000.00	01/12/1998	
	New England Collectors Association	950123	09	.00	8,000.00	.00	8,000.00	16,000.00	01/12/1998	
	New England Strategic Development Corp.	960477	16	.00	.00	.00	34,000.00	34,000.00	01/20/1998	
	Shafner Keating & Cuffe	980125	15	.00	.00	.00	5,400.00	5,400.00	08/24/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	87,000.00	.00	127,400.00	214,400.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0447	Ryder, William J c/o Mass Medical Society 1440 Main St. * Waltham, MA 02154-									
	Mass. Medical Society	950336	10	.00	12,636.00	.00	5,225.00	17,861.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,636.00	.00	5,225.00	17,861.00		
0981	Saloom, Stephen T c/o Criminal Justice Policy Coalition 99 Chauncy St., Suite 310 * Boston, MA 02111-									
	Criminal Justice Policy Coalition/ACLU-Mass.	980014	15	.00	1,150.00	.00	360.00	1,510.00	02/19/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,150.00	.00	360.00	1,510.00		
0213	Sampson, John D 15 Farrwood Dr. * Andover, MA 01810-									
	Bay State Gas Company	950478	26	.00	5,000.00	.00	5,000.00	10,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0113	Sargent, Jr., Robert M c/o MassPIRG 29 Temple Place Boston, MA 02111-									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	6,481.00	.00	4,321.00	10,802.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,481.00	.00	4,321.00	10,802.00		
0210	Sarkissian, Leo V ARC Massachusetts, Inc 217 South St * (Agent Only) Waltham, MA 02154-									
	ARC Massachusetts	950663	12	.00	7,800.00	.00	7,800.00	15,600.00	07/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,800.00	.00	7,800.00	15,600.00		
0723	Sasso, John R 945 Conard St.									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0219	SAUNDERS, JR., EDWARD F MASS. CREDIT UNION LEAGUE 304 TURNPIKE ROAD * SOUTHBOROUGH, MA 01772-1709									
	MASS. CREDIT UNION LEAGUE, INC.	980007	02	.00	2,000.00	.00	2,000.00	4,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,000.00	.00	2,000.00	4,000.00		
0902	SCANNELL, NANCY L c/o MASS. COALITION FOR BATTERED WOMEN 14 BEACON ST., #507 BOSTON, MA 02108-									
	MASS. COALITION OF BATTERED WOMEN SERVICE GROUPS	960083	12	.00	12,545.00	.00	22,248.00	34,793.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,545.00	.00	22,248.00	34,793.00		
0729	SCHIPPERS, D. ERIC c/o NATL. SMOKERS ALLIANCE 901 N. WASHINGTON ST, #400 * ALEXANDRIA, VA 22314-									
	NATIONAL SMOKERS ALLIANCE	950869	23	.00	.00	.00	.00	.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0088	SCHNEIDERS, PAUL A 779 WASHINGTON STREET * CANTON, MA 02021-									
	MASS. ORTHOPAEDIC ASSOC.	950340	10	.00	18,000.00	.00	13,000.00	31,000.00	01/01/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	13,000.00	31,000.00		
0647	SCOTT, LAURA MASSPIRG 29 TEMPLE PL BOSTON, MA 02111-									
	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	950362	23	.00	1,611.00	.00	.00	1,611.00	01/15/1998	05/01/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,611.00	.00	.00	1,611.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0645	Segal, Jodi MassPIRG 29 Temple Pl Boston, MA 02111-									
	Mass. Public Interest Research Group (MassPIRG)	950362	23	.00	2,148.00	.00	.00	2,148.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,148.00	.00	.00	2,148.00		
0546	Segel, James W c/o Smith Segal and Sowalski 1 Court St. * Boston, MA 02108-									
	Greater Boston Chamber of Commerce	950737	03	.00	5,400.00	.00	4,500.00	9,900.00	03/30/1998	
	Mass. Broadcasters Assoc., Inc.	980048	23	.00	3,000.00	.00	5,000.00	8,000.00	03/30/1998	
	Poseidon Resources Corporation	980035	07	.00	2,500.00	.00	2,500.00	5,000.00	03/02/1998	12/31/1
	Public Accountants	980036	03	.00	7,500.00	.00	5,000.00	12,500.00	03/02/1998	12/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,400.00	.00	17,000.00	35,400.00		
0675	Shanahan, Edwin J Greater Boston Real Estate Board 55 Summer St. * Boston, MA 02110-									
	Greater Boston Real Estate Board	950520	22	.00	2,500.00	.00	2,500.00	5,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	2,500.00	5,000.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0333	SHANLEY FLEMING & ASSOCIATES, TWO PARK PLAZA SUITE 205 BOSTON, MA 02116-									
	ABBOTT LABORATORIES	950074	19	.00	4,838.00	.00	3,075.00	7,913.00	01/26/1998	
	AMERICAN INSURANCE ASSOCIATION	950264	17	.00	31,500.00	.00	10,000.00	41,500.00	01/26/1998	
	BOSTON EDISON COMPANY	950675	26	.00	60,000.00	.00	40,000.00	100,000.00	01/26/1998	
	EASTERN DENTISTS INSURANCE CO.	950804	13	.00	6,000.00	.00	6,000.00	12,000.00	01/26/1998	
	FIDELITY INVESTMENTS	950066	02	.00	19,375.00	.00	15,000.00	34,375.00	01/26/1998	
	GREEN INDUSTRY ALLIANCE	950261	07	.00	12,000.00	.00	10,000.00	22,000.00	01/26/1998	
	GROCERY MANUFACTURERS OF AMERICA	950067	08	.00	17,417.00	.00	6,650.00	24,067.00	01/26/1998	
	LIBERTY MUTUAL INSURANCE CO.	950073	17	.00	40,000.00	.00	21,500.00	61,500.00	01/26/1998	
	MASS. DENTAL SOCIETY	950259	10	.00	32,500.00	.00	25,000.00	57,500.00	01/26/1998	
	MASS. INVESTMENTS ADVISORS GROUP	950069	02	.00	5,000.00	.00	1,700.00	6,700.00	01/26/1998	
	MASS. MORTGAGE BANKERS ASSOCIATION	950262	02	.00	16,000.00	.00	10,000.00	26,000.00	01/26/1998	
	MASS. PODIATRIC MEDICAL SOCIETY	950260	10	.00	10,000.00	.00	9,000.00	19,000.00	01/26/1998	
	MASS. SOFT DRINK ASSOCIATION	950070	08	.00	20,000.00	.00	15,000.00	35,000.00	01/26/1998	
	NATIONAL PAINT & COATING ASSOCIATION	950075	07	.00	9,500.00	.00	7,125.00	16,625.00	01/26/1998	
	NELRAD	950078	07	.00	5,400.00	.00	4,230.00	9,630.00	01/26/1998	
	NORTHWIND BOSTON LLC	960903	23	.00	12,000.00	.00	12,000.00	24,000.00	01/26/1998	
	PEPSI COLA COMPANY	950758	08	.00	4,998.00	.00	3,082.00	8,080.00	01/26/1998	
	PREMIUM-COASTAL BEVERAGE COMPANY	980032	08	.00	7,500.00	.00	4,625.00	12,125.00	01/26/1998	
	PROCTER & GAMBLE	950068	08	.00	8,438.00	.00	4,063.00	12,501.00	01/26/1998	
	QUEST DIAGNOSTICS, INC.	950805	19	.00	1,350.00	.00	.00	1,350.00	01/26/1998	
	RCN-BETG, LLC	970153	26	.00	18,000.00	.00	10,000.00	28,000.00	01/26/1998	
	RETAILERS ASSOCIATION OF MASSACHUSETTS	950076	03	.00	25,000.00	.00	5,000.00	30,000.00	01/26/1998	
	SMITHKLINE BEECHAM	950718	19	.00	11,375.00	.00	7,350.00	18,725.00	01/26/1998	
	SOAP AND DETERGENT ASSOCIATION	970163	07	.00	9,375.00	.00	10,000.00	19,375.00	01/26/1998	
	STATE STREET BANK & TRUST COMPANY	950258	02	.00	30,000.00	.00	20,000.00	50,000.00	01/26/1998	
	TRAVELERS INSURANCE	970109	13	.00	18,000.00	.00	.00	18,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	435,566.00	.00	260,400.00	695,966.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0024	Shanley, Vincent J Shanley, Fleming & Associates Two Park Plaza, Suite 205 Boston, MA 02116-									
	Shanley Fleming and Associates	960500	16	.00	.00	.00	.00	.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0864	Sheehy & Associates, One Boston Place, Suite 1225 Boston, MA 02108-4407									
	Mass. Landlords Assoc., Inc.	950769	03	.00	12,000.00	.00	18,000.00	30,000.00	01/15/1998	
	Mass. Motorcycle Business Assoc., Inc.	950301	01	.00	4,200.00	.00	4,560.00	8,760.00	01/15/1998	
	Norwest Corporation	970184	02	.00	10,500.00	.00	10,500.00	21,000.00	01/15/1998	
	Snowmobile Association of Mass. Inc.	950775	21	.00	7,500.00	.00	7,500.00	15,000.00	01/15/1998	
	VIE, Inc.	960069	02	.00	10,500.00	.00	10,500.00	21,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	44,700.00	.00	51,060.00	95,760.00		
0133	Sheehy, Shawn K One Boston Place, Suite 1225 Boston, MA 02108-4407									
	Sheehy & Associates	970062	16	.00	.00	.00	.00	.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0674	Sherman, Richard C Natl. Assoc. of Social Workers 14 Beacon St, #409 * Boston, MA 02108-									
	National Assoc. of Social Workers, Mass. Chapter	950422	12	.00	454.00	.00	454.00	908.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	454.00	.00	454.00	908.00		
0875	Shestakofsky, Stephen c/o Mass. Medical Society 1440 Main St. Waltham, MA 02154-									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0766	Shimkus, Todd L c/o No. Central MA Chamber of Commerce* 110 Erdman Way * Leominster, MA 01453-									
	North Central Massachusetts Chamber of Commerce	950319	03	.00	6,513.00	.00	3,750.00	10,263.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	6,513.00	.00	3,750.00	10,263.00		
0718	Sidor, Carolyn J Greater Boston Real Estate Board 55 Summer Street * Boston, MA 02110-									
	Greater Boston Real Estate Board	950520	22	.00	318.00	.00	398.00	716.00	02/17/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	318.00	.00	398.00	716.00		
0241	Silvernail, Warren D c/o The First Church of Christ Scientist PO Box 308 * Reading, MA 01867-									
	First Church of Christ Scientist, The	950501	23	.00	3,200.00	.00	1,500.00	4,700.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,200.00	.00	1,500.00	4,700.00		
0779	Silvia, Judith A c/o A.I.M. 222 Berkeley St, PO Box 763 Boston, MA 02116-									
	Associated Industries of Mass.	950430	03	.00	12,000.00	.00	1,000.00	13,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	1,000.00	13,000.00		
0043	Simonetti, Lisa M c/o Hub Strategies 6 Beacon St., Suite 815 Boston, MA 02108-									
	Hub Strategies	970063	16	.00	18,375.00	.00	14,000.00	32,375.00	01/14/1998	
	Mass. Bay Associates, Inc.	950546	16	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,375.00	.00	26,000.00	56,375.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0436	Sloman, E. Michael c/oMeyer, Connolly &Auto Insurers Bureau 12 Post Office Square *(agent only) Boston, MA 02109-									
	Automobile Insurers Bureau of Mass.	950103	17	.00	5,640.00	.00	28,200.00	33,840.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,640.00	.00	28,200.00	33,840.00		
0933	Smelkinson, Ira M c/o Matt Deane Merrill Lynch/Wrld Fin'l No Tower, 250 Vesey St., 9th fl * New York, NY 10281-1309									
	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	950296	02	.00	10,000.00	.00	960.00	10,960.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	10,000.00	.00	960.00	10,960.00		
0335	Smith, Dennis A 105 Prince St Boston, MA 02113-									
	Brockton Hospital	950148	10	.00	.00	.00	10,000.00	10,000.00	12/09/1998	
	El Paso Energy	970120	18	.00	.00	.00	.00	.00	07/14/1998	
	Quincy Hospital	950010	10	.00	.00	.00	8,000.00	8,000.00	12/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	18,000.00	18,000.00		
0089	Smith, Edward J 2 Center Plaza, Suite 420 Boston, MA 02108-									
	Affiliated Family Funeral Services, Inc.	980033	03	.00	19,000.00	.00	4,500.00	23,500.00	02/26/1998	
	Mass. Academy of Trial Attorneys	950027	15	.00	.00	.00	.00	.00	04/10/1998	
	Mass. Conveyancers Assoc.	950342	03	.00	13,800.00	.00	4,800.00	18,600.00	02/26/1998	
	Theatre Owners of New England	970064	21	.00	3,000.00	.00	6,000.00	9,000.00	02/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	35,800.00	.00	15,300.00	51,100.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0343	SMITH, JAMES E ONE COURT ST. (AGENT ONLY) * BOSTON, MA 02108-									
	CENTURY COUNCIL	950276	15	.00	5,000.00	.00	8,000.00	13,000.00	01/13/1998	
L	HICKEY ASSOCIATES, BRIAN S.	950104	16	.00	12,375.00	.00	.00	12,375.00	01/13/1998	12/31/1
	POSEIDON RESOURCES CORPORATION	980035	07	.00	.00	.00	2,500 00	2,500.00	07/13/1998	12/31/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,375.00	.00	10,500.00	27,875.00		
0831	SMITH, ROBERT J 20 GREENFIELD ST. * BROCKTON, MA 02401-									
	NORTHEAST UTILITIES & ITS SUBSIDARIES	950698	26	00	7,116.00	.00	11,806.00	18,922.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,116.00	.00	11,806.00	18,922.00		
0057	SNOW, COURTNEY AND ASSOCIATES, 11 BEACON ST, SUITE 305 BOSTON, MA 02108-									
	CHAPTER 146 ASSOCIATION	950534	03	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1998	
	I.U.O.E. LOCAL 4, AFL-CIO	950220	14	.00	3,750.00	.00	3,750.00	7,500.00	01/14/1998	
	IUOE LOCAL 98, AFL-CIO	950218	14	.00	3,750.00	.00	3,750.00	7,500.00	01/14/1998	
	MASS. ALLIANCE OF UTILITY UNIONS	950897	14	.00	5,000.00	.00	11,000.00	16,000.00	01/14/1998	
	MASS. COALITION OF POLICE	950682	14	.00	9,167.00	.00	9,917.00	19,084.00	01/14/1998	
	MASS. LABORERS' DISTRICT COUNCIL	950217	14	.00	4,875.00	.00	9,750.00	14,625.00	01/14/1998	
	PIPEFITTERS & REFRIGERATION MECHANICS, LOCAL 537	980009	05	.00	5,000.00	.00	5,000.00	10,000.00	02/01/1998	
	SHEETMETAL INTERNATIONAL ASSOCIATION, LOCAL #7	950222	14	.00	3,000.00	.00	3,000.00	6,000.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	39,542.00	.00	51,167.00	90,709.00		
0058	SNOW, JAMES F C/O SNOW, COURTNEY AND ASSOC. 11 BEACON ST, SUITE 305 BOSTON, MA 02108-									
	SNOW, COURTNEY AND ASSOCIATES	950215	16	.00	12,934.00	.00	13,729 00	26,663.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,934.00	.00	13,729.00	26,663.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0199	Sousa, Alvaro M 251 Poquanticut Ave. * South Easton, MA 02356-									
	American Council of Life Insurance	950412	17	.00	14,000.00	.00	7,000.00	21,000.00	01/23/1998	
	New England Life Insurance Company	950413	17	.00	15,000.00	.00	15,000.00	30,000.00	01/23/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	29,000.00	.00	22,000.00	51,000.00		
0007	Sousa, Stephen E c/o Mass. Mortgage Assoc. 114 A Mass. Ave. * Arlington, MA 02474-									
	Mass. Mortgage Association	950108	02	.00	4,700.00	.00	4,700.00	9,400.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,700.00	.00	4,700.00	9,400.00		
0592	Sowyrda, Kevin John 31 E. Springfield St Boston, MA 02118-									
	Boston Check Cashers, Inc	950341	02	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	12,000.00	.00	12,000.00	24,000.00		
0914	Spaulding, Alexander H 441 Ward Street * Newton, MA 02159-									
	J.P. Morgan Securities, Inc.	970160	02	.00	30,000.00	.00	.00	30,000.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	30,000.00	.00	.00	30,000.00		
0993	Spencer, Susan E c/o Fallon Community Health Plan 10 Chestnut St. * Worcester, MA 01608-									
	Fallon Community Health Plan	960767	10	.00	1,032.00	.00	253.00	1,285.00	03/31/1998	09/11/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,032.00	.00	253.00	1,285.00		
0986	Spigle, Kenneth I 246 Walnut St. *									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0132	SPILLANE, JOHN W 23 INSTITUTE RD. * WORCESTER, MA 01609-									
	COMMERCE INSURANCE COMPANY	950100	17	.00	.00	.00	25,000.00	25,000.00	01/22/1998	
	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES, INC.	950300	06	.00	3,500.00	.00	13,500.00	17,000.00	01/22/1998	
	MASS. BOATING AND YACHT CLUBS ASSOC.	950299	03	.00	4,000.00	.00	.00	4,000.00	01/22/1998	
	L MASS. MARINE TRADES ASSOC.	950298	03	.00	3,000.00	.00	3,000.00	6,000.00	01/22/1998	
	PAUL REVERE LIFE INSURANCE COMPANY	950254	17	.00	11,500.00	.00	10,000.00	21,500.00	01/22/1998	
	PAUL REVERE VARIABLE ANNUITY INS. CO.	950297	17	.00	2,500.00	.00	2,500.00	5,000.00	01/22/1998	
	L PROVIDENCE & WORCESTER RAILROAD	950206	25	.00	.00	.00	750.00	750.00	02/03/1998	
	VOLTA OIL COMPANY, INC.	980162	22	.00	.00	.00	2,000.00	2,000.00	12/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	24,500.00	.00	56,750.00	81,250.00		
0879	ST. GEORGE, JAMES R TEAM 37 TEMPLE PL., 3RD FL. * BOSTON, MA 02111-									
	TAX EQUITY ALLIANCE OF MASS. (TEAM)	950657	23	.00	8,125.00	.00	.00	8,125.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	8,125.00	.00	.00	8,125.00		
0341	STASIOWSKI, JOHN F MASS. WHOLESALERS OF MALT BEVERAGES 45 SCHOOL ST. * BOSTON, MA 02108-									
	MASS. WHOLESALERS OF MALT BEVERAGES	950385	24	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	5,000.00	10,000.00		
0582	STEFANINI, CHARLES A c/o AFSCME 8 BEACON ST BOSTON, MA 02108-									
	AFSCME, COUNCIL 93	950444	14	.00	26,023.00	.00	26,235.00	52,258.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,023.00	.00	26,235.00	52,258.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0371	Stein, Miriam c/o Natl. Assoc. of Social Workers 14 Beacon St, #409 * Boston, MA 02108-									
	National Assoc. of Social Workers, Mass. Chapter	950422	12	.00	1,361.00	.00	794.00	2,155.00	01/13/1998	10/16/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,361.00	.00	794.00	2,155.00		
0417	Stephano, Stephen Y 25 West Street * Boston, MA 02111-									
	Citizens for Participation in Political Action (CPPAX)	950503	23	.00	1,625.00	.00	500.00	2,125.00	03/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,625.00	.00	500.00	2,125.00		
0253	Stewart, Roy c/o Workers' Comp. Rtg. & Inspec. 101 Arch St., 5th floor Boston, MA 02110-									
	Workers' Compensation Rating & Inspection Bureau of Mass.	950101	17	.00	2,637.00	.00	2,637.00	5,274.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,637.00	.00	2,637.00	5,274.00		
0294	Strahan, Richard c/o Greenworld 1770 Massachusetts Ave., # 274 * Cambridge, MA 02140-									
	Green World, Inc.	950388	23	.00	.00	.00	65.00	65.00	11/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	65.00	65.00		
0217	Studenski, Paul V 1958 Broadway * Raynham, MA 02767-									
	Massasoit Greyhound Association, Inc	950001	04	.00	2,600.00	.00	2,600.00	5,200.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,600.00	.00	2,600.00	5,200.00		
0585	Sullivan, Edward P c/o MTA 20 Ashburton Pl									

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0476	Sullivan, Joanne M c/o TEAM Education Fund 37 Temple Place, 3rd Floor * Boston, MA 02111-									
	TEAM Education Fund	970115	23	.00	550.00	.00	.00	550.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	550.00	.00	.00	550.00		
0966	Sullivan, Jr., Richard J c/o GBREB 55 Summer St. * Boston, MA 02110-									
	Greater Boston Real Estate Board	950520	22	.00	231.00	.00	.00	231.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	231.00	.00	.00	231.00		
0379	Sullivan, Roger F AICUM, 11 Beacon St Suite 1224 * Boston, MA 02108-									
	Assoc. of Independent Colleges and Universities in Mass. (AICUM)	950470	06	.00	17,850.00	.00	18,650.00	36,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	17,850.00	.00	18,650.00	36,500.00		
0883	Sweeney, Laurel c/o Hewlett Packard Compamy 3000 Minuteman Rd. * Andover, MA 01810-									
	Hewlett Packard Company	960416	11	.00	775.00	.00	924.00	1,699.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	775.00	.00	924.00	1,699.00		
0492	Talkov, Barbara J Children's League of MA 11 Beacon St. , suite 325 * Boston, MA 02108-									
	Children's League of Massachusetts, Inc	960712	12	.00	720.00	.00	231.00	951.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	720.00	.00	231.00	951.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0231	Teague, James 40 Warwick Street * Lowell, MA 01851-									
	Brotherhood of Maintenance of Way Employees	950496	14	.00	633.00	.00	.00	633.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	633.00	.00	.00	633.00		
0627	Teague, James R United Parcel Service 643 W. 43rd St, 8th Fl. * New York, NY 10036-									
	United Parcel Service	960066	25	.00	.00	.00	.00	.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0791	Tennant, Alexander T New England Strategic Development 155 West St., Suite 9 Wilmington, MA 01887-									
	New England Strategic Development Corp.	960477	16	.00	153,500.00	.00	37,500.00	191,000.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	153,500.00	.00	37,500.00	191,000.00		
0975	Tepke, Glen R c/o Mass. Taxpayers Foundation 24 Province St. * Boston, MA 02108-									
	Mass. Taxpayers Foundation, Inc	950451	23	.00	1,050.00	.00	525.00	1,575.00	01/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,050.00	.00	525.00	1,575.00		
0010	Thomson, Deborah H c/o Alzheimer's Association One Kendall Square, #200 * Cambridge, MA 02139-									
	Alzheimer's Assoc. of Eastern Mass., Inc.	950012	10	.00	600.00	.00	600.00	1,200.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	600.00	.00	600.00	1,200.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0704	THURSTON, JENNIFER c/o THE MINAHAN COMPANIES TWO INTERNATIONAL PLACE, 19TH FLOOR BOSTON, MA 02111-									
	MINAHAN, ALFRED A.	950835	16	.00	3,207.00	.00	3,000.00	6,207.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,207.00	.00	3,000.00	6,207.00		
0632	TIMILTY, JOSEPH F 30 GREEN LODGE STREET CANTON, MA 02021-									
	CANTON ENVIRONMENTAL ACTION CAMPAIGN	980066	07	.00	.00	.00	.00	.00	05/04/1998	
	WESTWOOD GROUP, THE & SUBSIDARIES	950088	04	.00	15,000.00	.00	1,500.00	16,500.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,000.00	.00	1,500.00	16,500.00		
0286	TIVNAN, FRANCIS M c/o MASS PETROLEUM COUNCIL 11 BEACON ST. * BOSTON, MA 02108-									
	AMERICAN PETROLEUM INSTITUTE (MASS. PETROLEUM COUNCIL)	950418	18	.00	22,000.00	.00	19,000.00	41,000.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,000.00	.00	19,000.00	41,000.00		
1024	TOBIN JR., JOHN M 9 CASS ST. #3 * WEST ROBURY, MA 02132-									
	MASS. MUNICIPAL AUDITORS & ACCOUNTANTS ASSOC.	950465	09	.00	.00	.00	.00	.00	08/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1018	TOBIN, EVELYN M c/o YMCA'S OF MASSACHUSETTS 14 BEACON ST. * BOSTON, MA 02108-									
	YMCA'S OF MASSACHUSETTS	980112	12	.00	.00	.00	285.00	285.00	07/28/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	285.00	285.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0736	Todd, Nora E c/o Mass. Teachers Assoc 20 Ashburton Pl Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	3,753.00	.00	216.00	3,969.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,753.00	.00	216.00	3,969.00		
0310	Tommasino, Robert C Mass. Property Insur. Underwrit. Assoc. Two Center Plaza* Boston, MA 02108-									
L	Mass. Property Insurance Underwriting Assoc.	950432	17	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0315	Toomey, Margaret A CareGroup 375 Longwood Avenue * Boston, MA 02215-									
	CareGroup	950736	10	.00	4,041.00	.00	3,637.00	7,678.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	4,041.00	.00	3,637.00	7,678.00		
0934	Torkelson, Richard (Roy) c/oMatthew Deane/Merrill Lynch/Wrld. Fin 250 Vesey St. No. Tower, 9th Fl * New York, NY 10281-1309									
	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	950296	02	.00	.00	.00	12,300.00	12,300.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	12,300.00	12,300.00		
0464	Torney, James J c/o Torney, O'Malley, Mahoney & Jones 15 Foster St. * Quincy, MA 02169-									
	Mass. Glass Dealers Assoc.	950555	01	.00	3,125.00	.00	3,125.00	6,250.00	01/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,125.00	.00	3,125.00	6,250.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 3,125.00 .00 3,125.00 6,250.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0073	TRAYLOR, W. GEORGE 11 BEACON ST. * SUITE 422 BOSTON, MA 02108-									
	BOSTON MEDICAL CENTER	950236	10	.00	33,966.00	.00	69,225.00	103,191.00	06/15/1998	
	CAMBRIDGE PUBLIC HEALTH COMMISSION, FORMERLY CAMBRIDGE HOSPITAL	950621	10	.00	15,000.00	.00	15,000.00	30,000.00	06/15/1998	
	MASS. LEAGUE OF COMMUNITY HEALTH CENTERS AND NEIGHBORHOOD HEALTH PLAN	970071	10	.00	6,000.00	.00	6,000.00	12,000.00	06/15/1998	
E	NEW ENGLAND LIFE FLIGHT INC.	950238	10	.00	12,000.00	.00	6,000.00	18,000.00	06/15/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	66,966.00	.00	96,225.00	163,191.00		
0696	TRIERWEILER, GARRETT L C/O MASS. BAY ASSOCIATES 99 SUMMER ST, SUITE 1600 BOSTON, MA 02110-									
	MASS. BAY ASSOCIATES, INC.	950546	16	.00	19,000.00	.00	19,000.00	38,000.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	19,000.00	.00	19,000.00	38,000.00		
0705	TROMBLEY, PETER G 237 MOODY ST., SUITE 263 * WALTHAM, MA 02154-									
	BOSTON VENTURES	970214	23	.00	25,000.00	.00	.00	25,000.00	01/12/1998	
	JOHN HARVARD'S BREW HOUSE	970210	24	.00	.00	.00	.00	.00	01/12/1998	
	MASS. BREWER'S ASSOCIATION	970253	24	.00	500.00	.00	.00	500.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,500.00	.00	.00	25,500.00		
0644	TUCHMAN, ROBERT C/O HALE & DORR 60 STATE ST* BOSTON, MA 02109-									
	MASS. MANUFACTURED HOUSING ASSOCIATION	950122	05	.00	.00	.00	.00	.00	01/12/1998	12/16/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0028	UNDERWOOD, RICHARD J 20 CUSTOM HOUSE ST BOSTON, MA 02110-									
	FINNEGAN & UNDERWOOD	960600	16	.00	75,937.00	.00	75,937.00	151,874.00	02/10/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0498	VALAS, FRANK A CORRY & ASSOCIATES 13 BOWDOIN ST., SUITE B BOSTON, MA 02114-									
	CORRY ASSOCIATES	950890	16	.00	70,000.00	.00	40,000.00	110,000.00	02/10/1998	
	MARY E. CASSEDY	960761	17	.00	.00	.00	.00	.00	02/10/1998	
	MOTION PICTURE ASSOCIATION OF AMERICA, INC	950585	03	.00	16,500.00	.00	10,000.00	26,500.00	02/10/1998	
	PRECISION LENSCRAFTERS	950586	03	.00	9,000.00	.00	26,000.00	35,000.00	02/10/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	95,500.00	.00	76,000.00	171,500.00		
0095	VANDALE, MARCY M c/o MASS. ASSOC. OF HMO's 50 FRANKLIN STREET * BOSTON, MA 02110-									
	MASS. ASSOC. OF HMO's	950303	10	.00	28,941.00	.00	29,302.00	58,243.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	28,941.00	.00	29,302.00	58,243.00		
0618	VICTORY GROUP, THE, STATE HOUSE, P.O. BOX 218 BOSTON, MA 02133-									
	CASA ESPERANZA	980070	12	.00	5,000.00	.00	1,000.00	6,000.00	02/09/1998	
	CITY CLERKS ASSOCIATION	980120	09	.00	.00	.00	2,000.00	2,000.00	08/19/1998	
	DIMOCK COMMUNITY HEALTH CENTER	970128	12	.00	1,800.00	.00	2,400.00	4,200.00	03/04/1998	
	LICENSED PRIVATE DETECTIVES ASSOCIATION OF MA	980160	03	.00	.00	.00	1,000.00	1,000.00	12/30/1998	
	MASS. COLLECTORS AND TREASURERS ASSOC.	950959	09	.00	4,650.00	.00	4,650.00	9,300.00	01/14/1998	
	MASS. TOWN CLERKS ASSOCIATION	950281	09	.00	5,400.00	.00	5,400.00	10,800.00	02/03/1998	
	MORGAN MEMORIAL GOODWILL INDUSTRIES	950269	12	.00	1,800.00	.00	600.00	2,400.00	02/04/1998	
	SOUTH MIDDLESEX OPPORTUNITY COUNCIL (SMOC)	970073	12	.00	10,000.00	.00	.00	10,000.00	03/04/1998	
	WOMEN'S EDUCATIONAL AND INDUSTRIAL UNION	970111	12	.00	3,600.00	.00	600.00	4,200.00	02/03/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	32,250.00	.00	17,650.00	49,900.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 32,250.00 .00 17,650.00 49,900.00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0251	WAGNER, LOUIS J MASS. AUDUBON SOCIETY, LEG. OFFICE 6 BEACON ST., SUITE 1025 BOSTON, MA 02108-									
	MASS. AUDUBON SOCIETY	950396	07	.00	1,993.00	.00	3,490.00	5,483.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,993.00	.00	3,490.00	5,483.00		
0988	WAINBERG, LAURA T c/o CPPAX 25 WEST ST BOSTON, MA 02111-									
	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	950503	23	.00	2,500.00	.00	1,000.00	3,500.00	03/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,500.00	.00	1,000.00	3,500.00		
0628	WALLACE, RONNA B 14 ROBIN RD * SHARON, MA 02067-									
	COMPREHENSIVE SCHOOL AGE PARENTING PROGRAM	950849	12	.00	5,000.00	.00	6,000.00	11,000.00	01/15/1998	
L	MASS. ASSOC. OF AMBULATORY SURGERY CENTERS	950742	10	.00	4,550.00	.00	4,550.00	9,100.00	01/13/1998	
	MASS. MEDICAL SOCIETY	950336	10	.00	6,000.00	.00	.00	6,000.00	01/13/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	15,550.00	.00	10,550.00	26,100.00		
0082	WALSH, ESQ., JOHN COLEMAN 130 BOWDOIN ST SUITE 1004 BOSTON, MA 02108-									
	CENTURY COUNCIL	950276	15	.00	21,000.00	.00	22,000.00	43,000.00	01/28/1998	
	CIGAR ASSOCIATION OF AMERICA	950275	24	.00	20,000.00	.00	20,000.00	40,000.00	01/21/1998	
	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS	950279	09	.00	13,752.00	.00	16,250.00	30,002.00	01/28/1998	
	MASS. FEDERATION OF TEACHERS, AFT, AFL-CIO	950272	06	.00	16,553.00	.00	16,989.00	33,542.00	01/21/1998	
	MASS. SECONDARY SCHOOL ADMINISTRATORS ASSOC., INC.	950273	06	.00	9,000.00	.00	9,000.00	18,000.00	01/21/1998	
	MOTORCYCLE INDUSTRY COUNCIL, INC.	950277	21	.00	12,000.00	.00	.00	12,000.00	01/21/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	92,305.00	.00	84,239.00	176,544.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0412	Walsh, Mary Ann c/o Governmental Strategies, Inc. 130 Bowdoin St Boston, MA 02108-									
	Governmental Strategies	950185	16	.00	23,915.00	.00	24,000.00	47,915.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,915.00	.00	24,000.00	47,915.00		
0306	Walsh, Michael P c/o Donoghue, Barrett & Singal One Beacon Street Boston, MA 02108-									
	Donoghue, Barrett & Singal, P.C.	950017	16	.00	40,000.00	.00	40,000.00	80,000.00	01/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	40,000.00	.00	40,000.00	80,000.00		
0240	Walsh, Thomas P c/o Boston U. Office of Govt. Affairs 121 Bay State Road * Boston, MA 02215-									
	Boston University	950055	06	.00	.00	.00	3,500.00	3,500.00	09/10/1998	
	McDermott/O'Neill Associates	950353	16	.00	7,788.00	.00	1,560.00	9,348.00	01/13/1998	08/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,788.00	.00	5,060.00	12,848.00		
0734	Ward, Wesley T Trustees of Reservations 572 Essex St. * Beverly, MA 01915-									
	Trustees of Reservations	950886	07	.00	3,475.00	.00	3,475.00	6,950.00	02/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,475.00	.00	3,475.00	6,950.00		
0979	Weekes, Michael c/o Mass. Council Human Service Provider 250 Summer Street, Suite 1. * Boston, MA 02110-									
	Mass. Council of Human Service Providers	950229	12	.00	441.00	.00	1,127.00	1,568.00	02/09/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	441.00	.00	1,127.00	1,568.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1037	Weissinger, Susan L Mass. Teachers Association 20 Ashburton Pl Boston, MA 02108-									
	Mass. Teachers Association	950679	06	.00	.00	.00	.00	.00	11/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
1019	Weld, L. Ann D P. O. Box 783 * Rockport, MA 01933-									
	Diva Real Estate Trust & Investment Company	980113	22	.00	.00	.00	.00	.00	07/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0426	Welte, A. Theodore c/o MetroWest Chamber of Commerce 1671 Worcester Rd., Suite 201 * Framingham, MA 01701-									
	MetroWest Chamber of Commerce	950536	03	.00	1,170.00	.00	900.00	2,070.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,170.00	.00	900.00	2,070.00		
0961	Westerman, Keith F 1359 Hancock St. * Quincy, MA 02169-									
	Mahon Communications Corporation	980001	26	.00	.00	.00	.00	.00	01/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0381	Westropp, Marsha R c/o Mass. Audobon Society 6 Beacon St, Suite 1025 Boston, MA 02108-									
	Mass. Audubon Society	950396	07	.00	7,099.00	.00	5,260.00	12,359.00	01/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	7,099.00	.00	5,260.00	12,359.00		
0519	Whelton, Thomas W c/o Cellular One, Inc 100 Lowder Brook Dr* Westwood, MA 02090-									
	Southwestern Bell Mobile Systems/ dba Cellular One, Inc	950193	26	.00	6,000.00	.00	6,000.00	12,000.00	01/09/1998	

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0061	White Associates, Inc., Robert 11 Beacon St., Suite 620 Boston, MA 02108-									
	Arbella Mutual Insurance Company	950437	17	.00	37,500.00	.00	37,500.00	75,000.00	01/20/1998	
	Athletic Trainers of Mass., Inc	950857	10	.00	2,500.00	.00	.00	2,500.00	01/20/1998	
	Blue Cross Blue Shield of Massachusetts	950179	13	.00	15,000.00	.00	15,000.00	30,000.00	01/20/1998	
	Cumberland Farms, Inc.	960514	08	.00	5,500.00	.00	.00	5,500.00	03/23/1998	
	Emerson College	980106	22	.00	.00	.00	5,000.00	5,000.00	07/14/1998	
	Global Petroleum Corp.	970245	18	.00	.00	.00	.00	.00	01/20/1998	
	GTech Corporation	950255	04	.00	18,000.00	.00	12,000.00	30,000.00	05/18/1998	
	Independent Oil Marketers Assoc. of New England	950371	18	.00	13,200.00	.00	13,200.00	26,400.00	01/20/1998	
	Kemper Reinsurance Co.	960088	17	.00	30,000.00	.00	.00	30,000.00	01/20/1998	06/15/1
	Leisure Time	980116	21	.00	.00	.00	11,000.00	11,000.00	07/31/1998	
	Mariner Health	960755	10	.00	15,000.00	.00	15,000.00	30,000.00	05/21/1998	
	Mass. ALFA	960749	10	.00	.00	.00	15,000.00	15,000.00	01/20/1998	
	Mass. District Attorneys Assoc.	950614	15	.00	15,000.00	.00	15,000.00	30,000.00	01/20/1998	
	Mass. Medical Malpractice Reinsurance Plan	960106	13	.00	10,000.00	.00	.00	10,000.00	01/20/1998	
	Mass. State Colleges Council of Presidents	950613	06	.00	19,500.00	.00	19,500.00	39,000.00	01/20/1998	
	Mass. Turnpike Authority	950612	25	.00	18,000.00	.00	18,000.00	36,000.00	01/20/1998	
E	Mass. Vending Assoc.	970192	23	.00	5,000.00	.00	5,000.00	10,000.00	01/20/1998	
	Mutual Oil Company	950370	18	.00	9,000.00	.00	9,000.00	18,000.00	01/20/1998	
	ProMutual Group Inc.	960461	13	.00	18,000.00	.00	18,000.00	36,000.00	05/21/1998	
	Raymond Property Company	980041	22	.00	12,000.00	.00	6,000.00	18,000.00	03/23/1998	
	Sun Company, Inc	950379	18	.00	10,000.00	.00	.00	10,000.00	03/23/1998	05/30/1
	Webster, Town of	970257	07	.00	18,000.00	.00	10,500.00	28,500.00	01/20/1998	
	Work Inc	950819	12	.00	9,000.00	.00	9,000.00	18,000.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	280,200.00	.00	233,700.00	513,900.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
1007	WHITE, KATHERINE P c/o JOYCE & JOYCE 22 BEACON ST. BOSTON, MA 02108-									
	AT&T	980085	26	.00	1,170.00	.00	7,200.00	8,370.00	06/02/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	1,170.00	.00	7,200.00	8,370.00		
0123	WHITE, RALPH W c/o RETIRED STATE, COUNTY, MUNIC. EMP. 11 BEACON ST, #321 BOSTON, MA 02108-									
	RETIRED STATE, COUNTY, MUNICIPAL EMPLOYEES ASSOC. OF MASS.	950364	14	.00	18,000.00	.00	18,000.00	36,000.00	01/06/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	18,000.00	.00	18,000.00	36,000.00		
0060	WHITE, ROBERT c/o ROBERT WHITE ASSOCIATES 11 BEACON ST. BOSTON, MA 02108-									
	WHITE ASSOCIATES, INC., ROBERT	950369	16	.00	.00	.00	.00	.00	01/20/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		
0918	WHITMORE, M. ANTOINETTE c/o BOSTON GAS COMPANY ONE BEACON ST. * BOSTON, MA 02108-									
	BOSTON GAS COMPANY	950129	26	.00	22,800.00	.00	9,500.00	32,300.00	01/12/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	22,800.00	.00	9,500.00	32,300.00		
0346	WIDMER, MICHAEL J MASS. TAXPAYERS FOUNDATION 24 PROVINCE ST. * BOSTON, MA 02108-									
	MASS. TAXPAYERS FOUNDATION, INC	950451	23	.00	2,460.00	.00	1,230.00	3,690.00	03/26/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,460.00	.00	1,230.00	3,690.00		

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0285	Williams, Connie J 510 Revere Beach Boulevard* Unit 1002 Revere, MA 02151-									
	Community Association Institute	980107	20	.00	.00	.00	9,000.00	9,000.00	07/14/1998	
	Mass. Chain Pharmacy Council	950417	19	.00	23,628.00	.00	23,628.00	47,256.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	23,628.00	.00	32,628.00	56,256.00		
1008	Wilson III, Grant H 72 Elm St. * Canton, MA 02021-									
	New England Strategic Development Corp.	960477	16	.00	500.00	.00	44,500.00	45,000.00	06/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	500.00	.00	44,500.00	45,000.00		
0962	Wilson, Anthony T c/o Ferriter, Scobbo, Rodophele 1 Beacon St., 11th * Boston, MA 02108-									
	Sprint Spectrum L.P. (Sprint PCS)	970180	26	.00	2,900.00	.00	870.00	3,770.00	02/25/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,900.00	.00	870.00	3,770.00		
0011	Winsor, Ernest c/o Mass Law Reform Institute 99 Chauncy St., Suite 500 Boston, MA 02111-1722									
	Mass. Law Reform Institute	950037	15	.00	2,013.00	.00	910.00	2,923.00	01/16/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	2,013.00	.00	910.00	2,923.00		
0144	Wislocki, George S Berkshire Natural Resources Council, Inc 20 Bank Row * Pittsfield, MA 01201-									
L	Berkshire Natural Resources Council, Inc.	950311	07	.00	.00	.00	.00	.00	01/14/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	.00	.00	.00	.00		

AGENT SALARY TOTALS BY EMPLOYER: .00 .00 .00 .00 .00

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0610	WOJTKOWSKI, THOMAS C REILLY ASSOCIATES ONE BOSTON PLACE, SUITE 1225 BOSTON, MA 02108-4407									
	REILLY, MARTIN ASSOCIATES	950636	16	.00	5,000.00	.00	3,000.00	8,000.00	03/30/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	5,000.00	.00	3,000.00	8,000.00		
0399	WRIGHT, PETER P c/o AFSCME, COUNCIL 93 8 BEACON ST BOSTON, MA 02108-									
	AFSCME, COUNCIL 93	950444	14	.00	35,160.00	.00	35,375.00	70,535.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	35,160.00	.00	35,375.00	70,535.00		
0170	YACINO, MICHAEL D c/o GUN OWNERS' ACTION LEAGUE 37 PIERCE ST. * NORTHBORO, MA 01532-									
	L GUN OWNERS' ACTION LEAGUE (GOAL)	950335	23	.00	26,104.00	.00	26,135.00	52,239.00	01/08/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	26,104.00	.00	26,135.00	52,239.00		
0685	YOUNG, REBECCA M CITIZENS FOR JUVENILE JUSTICE 95 BERKELEY ST, SUITE 202 * BOSTON, MA 02116-									
	CITIZENS FOR JUVENILE JUSTICE	950798	12	.00	116.00	.00	.00	116.00	01/14/1998	08/15/1
	AGENT SALARY TOTALS BY EMPLOYER:			.00	116.00	.00	.00	116.00		
0330	ZELONY, DALE I c/o COMMUNITY BANK LEAGUE OF NE 40 BROAD ST., SUITE 205 * BOSTON, MA 02109-									
	COMMUNITY BANK LEAGUE OF NEW ENGLAND	950056	02	.00	25,000.00	.00	24,500.00	49,500.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	25,000.00	.00	24,500.00	49,500.00		

AGENT - EMPLOYER SALARY DISCLOSURE REPORT

AGT ID#	AGENT NAME/MAIL ADDRESS	EMP. ID#	CAT	QRTR 1	QRTR 2	QRTR 3	QRTR 4	YTD	REG. DATE	TERM. DA
0314	Zielinski, Sally A c/o Mass. Assoc. of Conservation Comm. 10 Juniper Road * Belmont, MA 02178-									
	Mass. Assoc. of Conservation Commissions	950435	07	.00	3,404.00	.00	3,540.00	6,944.00	01/07/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	3,404.00	.00	3,540.00	6,944.00		
0296	Zuckerman, Jan M Mintz Levin 1 Financial Center Boston, MA 02111-									
	ML Strategies, Inc.	950009	16	.00	20,000.00	.00	20,000.00	40,000.00	01/05/1998	
	AGENT SALARY TOTALS BY EMPLOYER:			.00	20,000.00	.00	20,000.00	40,000.00		

Section 2

1998 *year-end disclosed salaries listed alphabetically by name of employer*

* - *office use only*

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. DATE
980132	11	3 COM CORP.					19,562.00	19,562.00		
		137 ENNSYLVANIA AVE.								
		FRAMINGHAM, MA 01701-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	19,562.00	19,562.00	10/01/1998	
			TOTALS:	.00	.00	.00	19,562.00	19,562.00		
950166	25	3M			10,000.00		10,000.00	20,000.00		
		3M CENTER BUILDING								
		220-11E-03								
		ST. PAUL, MN 55144-1000								
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/15/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950629	23	A D S VENTURES, INC.			63,500.00		67,500.00	131,000.00		
		1540 MONUMENT STREET								
		CONCORD, MA 01742-								
		E.L.M. MANAGEMENT SERVICES CORP.,	0652	.00	6,000.00	.00	6,000.00	12,000.00	03/02/1998	
		PEZZELLA, PAUL M	0094	.00	57,500.00	.00	61,500.00	119,000.00	01/13/1998	
			TOTALS:	.00	63,500.00	.00	67,500.00	131,000.00		
970024	14	A.B.C.C. INVESTIGATIONS ASSOC.			800.00		400.00	1,200.00		
		415 BOSTON TURNPIKE								
		SHREWSBURY, MA 01545-								
		E.L.M. MANAGEMENT SERVICES CORP.,	0652	.00	800.00	.00	400.00	1,200.00	02/05/1998	
			TOTALS:	.00	800.00	.00	400.00	1,200.00		
950345	1	AAA SOUTHERN NEW ENGLAND			1,979.00		3,900.00	5,879.00		
		1050 HINGHAM ST								
		ROCKLAND, MA 02370-								
		KINSMAN, ARTHUR W	0097	.00	1,979.00	.00	3,900.00	5,879.00	01/12/1998	
			TOTALS:	.00	1,979.00	.00	3,900.00	5,879.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950249	23	AAA Southern New England . 501 Centerville Rd Warwick, RI 02886-			4,000.00		4,000.00	8,000.00		
		Delaney Associates, W.	0079	.00	4,000.00	.00	4,000.00	8,000.00	02/23/1998	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
950924	23	AARP (American Assoc. of Retired Persons) One Boston Place Boston, MA 02108-			4,600.00		2,700.00	7,300.00		
		Citron, Ellen S	0259	.00	4,600.00	.00	2,700.00	7,300.00	01/12/1998	
			TOTALS:	.00	4,600.00	.00	2,700.00	7,300.00		
960104	25	ABB Daimler-Benz Transportation (N.A.), Inc. 1501 Lebanon Church Rd. Pittsburgh, PA 15236-			19,015.00		18,977.00	37,992.00		
		Karol Group, Inc., The,	0888	.00	18,000.00	.00	18,000.00	36,000.00	01/20/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950074	19	Abbott Laboratories 100 Abbott Park Rd. D38L/AP6D1 Abbott Park, IL 60064-			4,838.00		3,075.00	7,913.00		
		Shanley Fleming & Associates,	0333	.00	4,838.00	.00	3,075.00	7,913.00	01/26/1998	
			TOTALS:	.00	4,838.00	.00	3,075.00	7,913.00		
970031	10	Acupuncture Society of Mass. 27 Holyoke Rd Somerville, MA 02144-			4,800.00		.00	4,800.00		
		Brandon Associates, LLC,	0084	.00	4,800.00	.00	.00	4,800.00	01/15/1998	
			TOTALS:	.00	4,800.00	.00	.00	4,800.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980052	10	ADCARE, INC.			20,000.00		30,000.00	50,000.00		
		107 LINCOLN STREET								
		WORCESTER, MA 01605-								
		ANDOVER STRATEGIES,	0860	.00	20,000.00	.00	30,000.00	50,000.00	04/03/1998	
			TOTALS:	.00	20,000.00	.00	30,000.00	50,000.00		
980124	23	ADVANCED DRAINAGE SYSTEMS					18,000.00	18,000.00		
		3300 RIVERSIDE DRIVE								
		COLUMBUS, OH 43221-								
		BARSOM, VALERIE	0991	.00	.00	.00	18,000.00	18,000.00	08/24/1998	
			TOTALS:	.00	.00	.00	18,000.00	18,000.00		
970241	13	AEGON USA, INC.			10,700.00		.00	10,700.00		
		P.O. BOX 93005								
		HURST, TX 76053-9305								
		BRANDON ASSOCIATES, LLC,	0084	.00	10,700.00	.00	.00	10,700.00	01/15/1998	
			TOTALS:	.00	10,700.00	.00	.00	10,700.00		
980033	3	AFFILIATED FAMILY FUNERAL SERVICES, INC.			19,000.00		4,500.00	23,500.00		
		492 ROCK STREET								
		FALL RIVER, MA 02720-								
		SMITH, EDWARD J	0089	.00	19,000.00	.00	4,500.00	23,500.00	02/26/1998	
			TOTALS:	.00	19,000.00	.00	4,500.00	23,500.00		
950444	14	AFSCME, COUNCIL 93			61,183.00		61,610.00	122,793.00		
		8 BEACON ST								
		BOSTON, MA 02108-								
		STEFANINI, CHARLES A	0582	.00	26,023.00	.00	26,235.00	52,258.00	01/08/1998	
		WRIGHT, PETER P	0399	.00	35,160.00	.00	35,375.00	70,535.00	01/08/1998	
			TOTALS:	.00	61,183.00	.00	61,610.00	122,793.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					3,000.00		3,000.00	6,000.00		
950829	13	AIA/Massachusetts 52 Broad St. Boston, MA 02109-								
		Rasky/Baerlein Group,	0999	.00	3,000.00	.00	3,000.00	6,000.00	03/06/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
					21,000.00		21,000.00	42,000.00		
950531	12	AIDS Action Committee 131 Clarendon St Boston, MA 02116-								
		Governmental Strategies, Inc.,	0051	.00	21,000.00	.00	21,000.00	42,000.00	01/05/1998	
			TOTALS:	.00	21,000.00	.00	21,000.00	42,000.00		
					.00		.00	.00		
950378	25	Air Transport Association / Delta Air Lines, Inc. Dept. 976 P.O. Box 20706 Atlanta, GA 30320-6001								
		Quillen, Danny K	0268	.00	.00	.00	.00	.00	01/09/1998	
			TOTALS:	.00	.00	.00	.00	.00		
					10,202.00		18,000.00	28,202.00		
980069	25	Air Transport Association of America 1301 Pennsylvania Avenue, N.W., Suite 1100 Washington, DC								
		Karol Group, Inc., The,	0888	.00	9,000.00	.00	18,000.00	27,000.00	04/25/1998	
			TOTALS:	.00	9,000.00	.00	18,000.00	27,000.00		
					65,580.00		64,680.00	130,260.00		
950121	22	AK Media 89 Maple St Stoneham, MA 02180-								
		Aleixo Law Offices, P.C.,	0177	.00	18,000.00	.00	18,000.00	36,000.00	01/13/1998	
		Breault, John R	0707	.00	5,580.00	.00	4,680.00	10,260.00	01/20/1998	
		Harrington, Kevin B	0049	.00	18,000.00	.00	18,000.00	36,000.00	01/17/1998	
		LoPresti, Jr., Michael	0749	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970228	11	ALCATEL/CGA TRANSPORT			35,000.00		15,000.00	50,000.00		
		B.P. 57								
		LE PLESSIS- PATE F-91229								
		BRETIGNY/ORGE-CEDEXFRANCE, FR 00000-								
		ANDOVER STRATEGIES,	0860	.00	35,000.00	.00	15,000.00	50,000.00	01/26/1998	
			TOTALS:	.00	35,000.00	.00	15,000.00	50,000.00		
950224	12	ALCOHOLISM & DRUG ABUSE ASSOCIATION			6,000.00		6,000.00	12,000.00		
		11 BEACON ST, SUITE 315								
		BOSTON, MA 02108-								
		MEREDITH AND ASSOCIATES,	0071	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
970008	15	ALEIXO LAW OFFICES, P.C.			.00		.00	.00		
		ONE BOSTON PLACE, SUITE 1225								
		BOSTON, MA 02108-4407								
		ALEIXO, JR., THEODORE J	0176	.00	.00	.00	.00	.00	01/13/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970166	18	ALLENERGY MARKETING COMPANY, LLC			22,500.00		22,500.00	45,000.00		
		95 SAWYER ROAD								
		WALTHAM, MA 02154-								
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	11,250.00	11,250.00	12/31/1998	
		KEARNEY, DENNIS J	0188	.00	22,500.00	.00	11,250.00	33,750.00	01/30/1998	
			TOTALS:	.00	22,500.00	.00	22,500.00	45,000.00		
950197	12	ALLIANCE FOR YOUNG FAMILIES, THE			2,769.00		801.00	3,570.00		
		30 WINTER STREET, 11TH FLOOR								
		BOSTON, MA 02108-								
		CARELS, MARGARET E	0842	.00	1,885.00	.00	236.00	2,121.00	01/13/1998	
		LOVELACE, SUSAN G	0996	.00	500.00	.00	255.00	755.00	04/08/1998	
			TOTALS:	.00	2,385.00	.00	491.00	2,876.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950242	13	Alliance of American Insurers 11 Beacon St., Suite 1210 Boston, MA 02108-			48,779.00		44,708.00	93,487.00		
		Donahue, Jr, Edward J	0180	.00	10,000.00	.00	.00	10,000.00	03/23/1998	
		O'Brien, Francis C	0357	.00	9,200.00	.00	9,200.00	18,400.00	04/23/1998	
		Rodophele, Robert P	0072	.00	10,000.00	.00	20,000.00	30,000.00	01/15/1998	
			TOTALS:	.00	29,200.00	.00	29,200.00	58,400.00		
950012	10	Alzheimer's Assoc. of Eastern Mass., Inc. One Kendall Square, #200 Cambridge, MA 02139-			611.00		600.00	1,211.00		
		Thomson, Deborah H	0010	.00	600.00	.00	600.00	1,200.00	01/13/1998	
			TOTALS:	.00	600.00	.00	600.00	1,200.00		
950316	10	American Academy of Pediatrics, Mass. Chapter c/o Ed. Brennan, Warner & Stackpole 75 State St., 7th Floor Boston, MA 02109-			.00		8,500.00	8,500.00		
		Brennan, Jr., Edward J	0152	.00	.00	.00	8,500.00	8,500.00	02/10/1998	
			TOTALS:	.00	.00	.00	8,500.00	8,500.00		
950380	1	American Automobile Manufacturers Assoc. 7430 Second Avenue Suite 300 Detroit, MI 48202-			5,000.00		.00	5,000.00		
		Marsh, Robert H	0754	.00	5,000.00	.00	.00	5,000.00	01/14/1998	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		
950154	24	American Cancer Society, New England Division 25 Stuart St. Boston, MA 02116-			24,529.00		18,597.00	43,126.00		
		Adami, Kenneth R	0651	.00	5,595.00	.00	.00	5,595.00	02/02/1998	
		Fresina, Lori J	0684	.00	4,567.00	.00	6,500.00	11,067.00	02/02/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970018	13	American Chambers Insurance Co.			.00		.00	.00		
		1805 High Point Dr								
		Naperville, IL 60563-								
		Brandon Associates, LLC,	0084	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980037	12	American Civil Liberties Union of Mass.			13,142.00		15,000.00	28,142.00		
		99 Chauncy Street								
		Boston, MA 02111-								
		Lambert, Ann K	0287	.00	12,692.00	.00	15,000.00	27,692.00	02/06/1998	
			TOTALS:	.00	12,692.00	.00	15,000.00	27,692.00		
960116	10	American College of Nurse Midwives - Region I, Chapters I & XIII			7,500.00		6,250.00	13,750.00		
		15 Saxon Terrace								
		Newton, MA 02461-								
	L	Regina Villa Associates,	0551	.00	7,500.00	.00	6,250.00	13,750.00	02/02/1998	
			TOTALS:	.00	7,500.00	.00	6,250.00	13,750.00		
950202	3	American Consulting Engineers Council of New England, Inc.			7,500.00		7,500.00	15,000.00		
		Engineering Center								
		One Walnut St.								
		Boston, MA 02108-								
		Rasky/Baerlein Group,	0999	.00	7,500.00	.00	7,500.00	15,000.00	03/06/1998	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
950412	17	American Council of Life Insurance			27,054.00		25,160.00	52,214.00		
		1001 Pennsylvania Ave, NW								
		Washington, DC 20004-								
		Bartholomew, Michael J	0686	.00	10,000.00	.00	15,000.00	25,000.00	01/08/1998	
		Sousa, Alvaro M	0199	.00	14,000.00	.00	7,000.00	21,000.00	01/23/1998	
			TOTALS:	.00	24,000.00	.00	22,000.00	46,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					5,000.00		15,000.00	20,000.00		
980089	10	American Diabetes Association One Joslin Place Boston, MA 02215-								
		Brandon Associates, LLC,	0084	.00	5,000.00	.00	15,000.00	20,000.00	06/10/1998	
			TOTALS:	.00	5,000.00	.00	15,000.00	20,000.00		
					30,000.00		30,000.00	60,000.00		
960071	25	American Eurocopter Corporation 2701 Forum Dr Grand Prairie, TX 75052-7099								
		Malloy & Associates, William F.	0694	.00	30,000.00	.00	30,000.00	60,000.00	03/18/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
					8,300.00		8,100.00	16,400.00		
950131	2	American Express Company 200 Vesey St, 50th floor New York, NY 10285-4900								
		Joyce & Joyce Counsellors at Law,	0045	.00	.00	.00	2,500.00	2,500.00	07/15/1998	
		Quinn & Morris,	0039	.00	8,300.00	.00	5,600.00	13,900.00	01/13/1998	
			TOTALS:	.00	8,300.00	.00	8,100.00	16,400.00		
					22,781.00		65,100.00	87,881.00		
960081	17	American Family Life Assurance Co. of New York One Marcus Blvd Albany, NY 12205-								
		Rice, Peter S	0422	.00	22,781.00	.00	60,809.00	83,590.00	01/12/1998	
			TOTALS:	.00	22,781.00	.00	60,809.00	83,590.00		
					1,250.00		1,700.00	2,950.00		
970237	14	American Federation of Television & Radio Artists 11 Beacon St., Suite 512 Boston, MA 02108-								
		Adams, Ashley P	0950	.00	1,250.00	.00	1,700.00	2,950.00	01/01/1998	
			TOTALS:	.00	1,250.00	.00	1,700.00	2,950.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950136	3	American Forest and Paper Assoc.,c/o Multistate Associates			4,150.00		3,550.00	7,700.00		
		515 King St, Suite 3010								
		Alexandria, VA 22314-								
		Quinn & Morris,	0039	.00	4,150.00	.00	3,550.00	7,700.00	01/13/1998	
			TOTALS:	.00	4,150.00	.00	3,550.00	7,700.00		
970098	12	American Institute for Foreign Study, Inc.			10,000.00		10,000.00	20,000.00		
		102 Greenwich Ave.								
		Greenwich, CT 06830-								
		ML Strategies, Inc.,	0840	.00	10,000.00	.00	10,000.00	20,000.00	01/09/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
980060	6	American Institute for Public Safety			5,000.00		15,000.00	20,000.00		
		13499 Biscayne Boulvd., Suite 1								
		North Miami, FL 33181-								
		Karol Group, Inc., The,	0888	.00	5,000.00	.00	15,000.00	20,000.00	04/21/1998	
			TOTALS:	.00	5,000.00	.00	15,000.00	20,000.00		
950264	17	American Insurance Association			71,100.00		42,300.00	113,400.00		
		2 Park Plaza								
		Suite 200								
		Boston, MA 02116-								
		Bump, Suzanne M	0208	.00	14,000.00	00	14,000.00	28,000.00	02/02/1998	
		Harrington, James T	0189	.00	16,000.00	.00	16,000.00	32,000.00	01/01/1998	
		Shanley Fleming & Associates,	0333	.00	31,500.00	.00	10,000.00	41,500.00	01/26/1998	
			TOTALS:	.00	61,500.00	.00	40,000.00	101,500.00		
970017	10	American Medical Response			12,500.00		12,500.00	25,000.00		
		4 Tech Circle								
		Natick, MA 01760-								
		Brandon Associates, LLC,	0084	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1998	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					22,500.00		37,500.00	60,000.00		
970131	26	American National Power 108 National St Milford, MA 01757-								
	E	Hickey Associates, Brian S	0030	.00	22,500.00	.00	37,500.00	60,000.00	01/10/1998	
			TOTALS:	.00	22,500.00	.00	37,500.00	60,000.00		
					50,770.00		42,560.00	93,330.00		
950418	18	American Petroleum Institute (Mass. Petroleum Council) c/o Mass. Petroleum Council 11 Beacon St Boston, MA 02108-								
		Dodge, Stephen C	0968	.00	10,000.00	.00	8,000.00	18,000.00	01/14/1998	
		Quinn, John E	0460	.00	18,000.00	.00	15,000.00	33,000.00	01/20/1998	
		Tivnan, Francis M	0286	.00	22,000.00	.00	19,000.00	41,000.00	01/20/1998	
			TOTALS:	.00	50,000.00	.00	42,000.00	92,000.00		
					17,000.00		5,000.00	22,000.00		
950584	10	American Physical Therapy Association of Massachusetts, Inc. (AP 14 Beacon St Suite 719 Boston, MA 02108-								
		McGlynn, Jr, John J	0107	.00	17,000.00	.00	5,000.00	22,000.00	02/10/1998	
			TOTALS:	.00	17,000.00	.00	5,000.00	22,000.00		
					30,000.00		50,000.00	80,000.00		
980054	18	American Ref-Fuel 141 Cranberry Highway West Wareham, MA 02576-								
		Hickey Associates, Brian S	0030	.00	30,000.00	.00	50,000.00	80,000.00	04/08/1998	
			TOTALS:	.00	30,000.00	.00	50,000.00	80,000.00		
							1,244.00	1,244.00		
980122	3	American Society of Mechanical Engineers 1828 L St., NW, Suite 906 Washington, DC 20036-								
		Isler, P.E., Norman J	1025	.00	1,200.00	.00	1,200.00	2,400.00	08/28/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960041	3	AMERICANS FOR RESPONSIBLE REFORM 1701 K STREET, NW SUITE 300 WASHINGTON, DC 20006-			3,052.00		.00	3,052.00		
		HOLAHAN, JOSEPH T	0973	.00	1,950.00	.00	.00	1,950.00	01/28/1998	
			TOTALS:	.00	1,950.00	.00	.00	1,950.00		
970161	2	AMERINET 15 PARK ROW, SUITE 915 NEW YORK, NY 10038-			.00		10,000.00	10,000.00		
		RASKY/BAERLEIN GROUP,	0999	.00	.00	.00	10,000.00	10,000.00	03/06/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
980011	3	AMES DEPARTMENT STORES 2148 MAIN ST. ROCKY HILL, CT , 06067-2589			6,800.00		1,200.00	8,000.00		
		DELANEY, JOHN W	0273	.00	6,800.00	.00	1,200.00	8,000.00	01/26/1998	
			TOTALS:	.00	6,800.00	.00	1,200.00	8,000.00		
970016	16	ANDOVER STRATEGIES 2 ELM SQUARE ANDOVER, MA 01810-			249,000.00		262,324.00	511,324.00		
		COSTELLO, SUSAN L	0630	.00	55,500.00	.00	47,250.00	102,750.00	01/14/1998	
		MOFFITT, JOHN F	0801	.00	193,500.00	.00	215,000.00	408,500.00	01/26/1998	
			TOTALS:	.00	249,000.00	.00	262,250.00	511,250.00		
950265	24	ANHEUSER-BUSCH COMPANIES, INC. 3799 RT. 46E SUITE 302A PARSIPPANY, NJ 07054-			51,500.00		51,500.00	103,000.00		
		MCDONOUGH, RICHARD W	0081	.00	51,500.00	.00	51,500.00	103,000.00	01/14/1998	
			TOTALS:	.00	51,500.00	.00	51,500.00	103,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950963	22	APCOA/Standard Parking, Inc.			.00		.00	.00		
		900 North Michigan Ave.								
		Suite 1600								
		Cjicago, IL 60611-								
		New England Strategic Development Corp.,	0270	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970003	11	Apple Computer, Inc.			7,500.00		12,000.00	19,500.00		
		28 State Street								
		9th Floor								
		Boston, MA 02109-								
		ADS Ventures, Inc.,	0442	.00	7,500.00	.00	12,000.00	19,500.00	01/28/1998	
			TOTALS:	.00	7,500.00	.00	12,000.00	19,500.00		
970042	23	Aramark Correctional Services			10,000.00		6,000.00	16,000.00		
		2000 Spring Road								
		Suite 300								
		Oak Brook, IL 60521-								
		Minahan, Alfred A	0552	.00	10,000.00	.00	6,000.00	16,000.00	01/27/1998	
			TOTALS:	.00	10,000.00	.00	6,000.00	16,000.00		
960105	13	Arbella Insurance Group			24,000.00		24,000.00	48,000.00		
		One Financial Center, Suite 3701								
		Boston, MA 02111-								
		Mara, Francis G	0499	.00	24,000.00	.00	24,000.00	48,000.00	01/14/1998	
			TOTALS:	.00	24,000.00	.00	24,000.00	48,000.00		
950437	17	Arbella Mutual Insurance Company			37,500.00		37,500.00	75,000.00		
		1100 Crown Colony Blvd								
		Quincy, MA 02269-								
		White Associates, Inc., Robert	0061	.00	37,500.00	.00	37,500.00	75,000.00	01/20/1998	
			TOTALS:	.00	37,500.00	.00	37,500.00	75,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950663	12	ARC Massachusetts 217 South St Waltham, MA 02154-			22,800.00		22,800.00	45,600.00		
	L	Regina Villa Associates,	0551	.00	15,000.00	.00	15,000.00	30,000.00	02/02/1998	
		Sarkissian, Leo V	0210	.00	7,800.00	.00	7,800.00	15,600.00	07/10/1998	
			TOTALS:	.00	22,800.00	.00	22,800.00	45,600.00		
970056	11	ARINC 2551 Riva Road Annapolis, MD 21401-			3,229.00		00	3,229.00		
		McDermott/O'Neill & Associates,	0108	.00	3,229.00	.00	.00	3,229.00	01/14/1998	06/30/1
			TOTALS:	.00	3,229.00	.00	.00	3,229.00		
970244	3	Artery Business Committee 1 Beacon Street Boston, MA 02108-3114			4,500.00			4,500.00		
		Karol Group, Inc., The,	0888	.00	4,500.00	.00	.00	4,500.00	01/20/1998	03/31/1
			TOTALS:	.00	4,500.00	.00	.00	4,500.00		
950470	6	Assoc. of Independent Colleges and Universities in Mass. (AICUM) 11 Beacon Street Suite 1224 Boston, MA 02108-			17,850.00		18,650.00	36,500.00		
		Sullivan, Roger F	0379	.00	17,850.00	.00	18,650.00	36,500.00	01/15/1998	
			TOTALS:	.00	17,850.00	.00	18,650.00	36,500.00		
950213	1	Assoc. of International Automobile Manufactures 1001 19th St., N., #1200 Arlington, VA 22209-			13,500.00		13,500.00	27,000.00		
		Rasky/Baerlein Group,	0999	.00	13,500.00	.00	13,500.00	27,000.00	03/06/1998	
			TOTALS:	.00	13,500.00	.00	13,500.00	27,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950243	5	ASSOCIATED BUILDERS & CONTRACTORS, INC.			9,344.00		9,350.00	18,694.00		
		ONE WALL ST.								
		BURLINGTON, MA 01803-								
		BEEMAN, GREGORY F	0444	.00	1,011.00	.00	1,011.00	2,022.00	02/17/1998	
		RODOPHELE, ROBERT P	0072	.00	8,000.00	.00	8,000.00	16,000.00	01/15/1998	
			TOTALS:	.00	9,011.00	.00	9,011.00	18,022.00		
950192	12	ASSOCIATED DAY CARE SERVICES OF METROPOLITAN BOSTON			7,000.00		7,000.00	14,000.00		
		95 BERKLEY ST.								
		BOSTON, MA 02116-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	7,000.00	.00	7,000.00	14,000.00	01/01/1998	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		
950515	5	ASSOCIATED GENERAL CONTRACTORS OF MASS.			17,050.00		17,080.00	34,130.00		
		888 WORCESTER STREET								
		WELLESLEY, MA 02181-								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
		PETRUCELLI, ROBERT L	0440	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1998	
			TOTALS:	.00	17,000.00	.00	17,000.00	34,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950430	3	ASSOCIATED INDUSTRIES OF MASS. 222 BERKELEY ST PO BOX 763 BOSTON, MA 02117-0763			258,697.00		217,182.00	475,879.00		
		BALDINI, DONALD F	0656	.00	15,000.00	.00	19,000.00	34,000.00	01/09/1998	
		CONSALVO, MICHELLE	0877	.00	10,000.00	.00	3,900.00	13,900.00	01/09/1998	08/31/1
		GEEHERN, CHRISTOPHER P	1028	.00	.00	.00	.00	.00	09/14/1998	
		GILMORE, BRIAN R	0456	.00	5,000.00	.00	7,000.00	12,000.00	01/14/1998	
		GOULD, JOHN J	0359	.00	17,000.00	.00	16,000.00	33,000.00	01/09/1998	
		HARRINGTON, KEVIN B	0049	.00	9,000.00	.00	9,000.00	18,000.00	01/08/1998	
		LORD, RICHARD C	0308	.00	30,000.00	.00	34,000.00	64,000.00	01/14/1998	
		MAYER, ANDRE	0421	.00	5,000.00	.00	1,000.00	6,000.00	01/14/1998	
		MCANNENY, EILEEN P	1029	.00	.00	.00	1,000.00	1,000.00	09/14/1998	
		MURPHY, JR, JOHN E	0026	.00	9,000.00	.00	9,000.00	18,000.00	01/15/1998	
		RIO, ROBERT A	0947	.00	2,000.00	.00	8,600.00	10,600.00	01/09/1998	
		RUDDOCK, ROBERT R	0407	.00	10,000.00	.00	14,000.00	24,000.00	01/12/1998	
		SILVIA, JUDITH A	0779	.00	12,000.00	.00	1,000.00	13,000.00	01/14/1998	
			TOTALS:	.00	124,000.00	.00	123,500.00	247,500.00		
950328	5	ASSOCIATED SUBCONTRACTORS OF MASSACHUSETTS, INC ONE WASHINGTON MALL 5TH FLOOR BOSTON, MA 02108-			7,924.00		4,445.00	12,369.00		
		CORWIN, JOSEPH M	0159	.00	400.00	.00	550.00	950.00	01/13/1998	
		FREMDER, EDWIN J	0160	.00	400.00	.00	550.00	950.00	01/13/1998	
		LAWTON, MONICA	0830	.00	1,800.00	.00	1,800.00	3,600.00	01/13/1998	
			TOTALS:	.00	2,600.00	.00	2,900.00	5,500.00		
950194	12	ASSOCIATION OF DEVELOPMENTAL DISABILITIES' PROVIDERS 217 SOUTH ST. WALTHAM, MA 02154-			3,750.00		3,750.00	7,500.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,750.00	.00	3,750.00	7,500.00	01/01/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980095	10	Association of Operating Room Nurses			.00		.00	.00		
		P.O. Box 1667								
		Brookline, MA 02146-								
		Ober, Stacey A	1013	.00	.00	.00	.00	.00	06/23/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950155	26	AT & T			52,500.00		47,500.00	100,000.00		
		99 Bedford St.								
		Boston, MA 02111-								
		Horan, Mark P	0626	.00	30,000.00	.00	15,000.00	45,000.00	02/11/1998	
		Joyce & Joyce Counsellors at Law,	0045	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
		Leahy, William	0994	.00	7,500.00	.00	17,500.00	25,000.00	04/07/1998	
			TOTALS:	.00	52,500.00	.00	47,500.00	100,000.00		
960383	26	AT & T Wireless Services			20,000.00		20,000.00	40,000.00		
		400 Blue Hill Drive								
		Suite 100								
		Westwood, MA 02090-								
		Chayet, Neil L	0032	.00	2,500.00	.00	2,500.00	5,000.00	01/07/1998	
		Liantonio, John J	0976	.00	10,000.00	.00	10,000.00	20,000.00	02/04/1998	
		Nee, Martin A	0963	.00	7,500.00	.00	7,500.00	15,000.00	01/07/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
980085	26	AT&T			1,170.00		7,200.00	8,370.00		
		32 Avenue of the Americas, 27th Fl.								
		New York, NY 10013-								
		White, Katherine P	1007	.00	1,170.00	.00	7,200.00	8,370.00	06/02/1998	
			TOTALS:	.00	1,170.00	.00	7,200.00	8,370.00		
950857	10	Athletic Trainers of Mass., Inc			2,500.00		.00	2,500.00		
		c/o Children's Hosp. Sports Medicin								
		300 Longwood Ave.								
		Boston, MA 02115-								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970145	22	Atlantic Management Corporation					.00	.00		
		205 Newbury Street								
		Framingham, MA 01701-								
		Ryan, William H	0033	.00	.00	.00	.00	.00	07/07/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950036	7	Atlantic Richfield Company (ARCO)			25,000.00		15,000.00	40,000.00		
		515 South Flower St								
		AP-4631								
		Los Angeles, CA 90071-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	10,000.00	.00	.00	10,000.00	01/26/1998	
		Murphy, Jr, John E	0026	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
			TOTALS:	.00	25,000.00	.00	15,000.00	40,000.00		
970189	2	Atlas Bonding Agency, Inc.			12,000.00			12,000.00		
		1 Newark Center								
		Newark, NJ 07102-								
		Reilly, Martin Associates,	0537	.00	12,000.00	.00	12,000.00	24,000.00	03/27/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
980034	10	Atrium Nursing Center, LTD			5,000.00		.00	5,000.00		
		314 Marion Road								
		Middleboro, MA 02346-								
		Commonwealth Strategy Group, LLC,	0942	.00	5,000.00	.00	.00	5,000.00	03/04/1998	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		
950103	17	Automobile Insurers Bureau of Mass.			37,680.00		84,000.00	121,680.00		
		101 Arch St.								
		Boston, MA 02110-								
		Finnegan & Underwood,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
		Johnston, Daniel J	0396	.00	.00	.00	.00	.00	01/14/1998	
		Meyer, Michael B	0435	.00	2,220.00	.00	25,800.00	28,020.00	01/14/1998	
		Sloman, E Michael	0436	.00	5,640.00	.00	28,200.00	33,840.00	01/14/1998	
			TOTALS:	.00	37,860.00	.00	84,000.00	121,860.00		

Run Date: 2/16/99 4:55:27 PM

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					1,025.00		3,500.00	4,525.00		
980031	17	Axa Reinsurance, S.A. 39 Rue de Colisse Paris 75008, FR								
		Rice, Peter S	0422	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	3,500.00	4,525.00		
					2,000.00		1,000.00	3,000.00		
970023	14	B.S.I./Bureau of Special Investigations Assoc. 74 Salem Street Wilmington, MA 01887-								
		E.L.M. Management Services Corp.,	0652	.00	2,000.00	.00	1,000.00	3,000.00	02/05/1998	
			TOTALS:	.00	2,000.00	.00	1,000.00	3,000.00		
					28,182.00		30,000.00	58,182.00		
970198	4	BABN Technologies, Corp. 9999 Westover Hills Blvd. San Antonio, TX, 78251-								
		McDonough, Richard W	0081	.00	28,182.00	.00	30,000.00	58,182.00	01/13/1998	
			TOTALS:	.00	28,182.00	.00	30,000.00	58,182.00		
					3,000.00		3,000.00	6,000.00		
950656	21	Balloon Council, The 160 West State St Trenton, NJ 08608-								
		McGlynn, Jr, John J	0107	.00	3,000.00	.00	3,000.00	6,000.00	01/15/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
					7,000.00		11,000.00	18,000.00		
950541	21	Bally Total Fitness 300 E. Joppa Rd Towson, MD 21286-								
		E.S.C. Services, Inc,	0463	.00	7,000.00	.00	11,000.00	18,000.00	06/02/1998	
			TOTALS:	.00	7,000.00	.00	11,000.00	18,000.00		
					1,500.00		1,500.00	3,000.00		
950156	2	Bank Investment Fund 75 Park Plaza Boston, MA 02116-								

950156 2 BANK INVESTMENT FUND 75 PARK PLAZA 1,500.00 1,500.00 3,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950596	2	BANKBOSTON, N.A. 100 FEDERAL ST BOSTON, MA 02110-			27,692.00		6,900.00	34,592.00		
	L	DELANEY, JOHN W	0273	.00	6,000.00	.00	3,000.00	9,000.00	01/15/1998	
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	21,692.00	.00	3,900.00	25,592.00	07/14/1998	
			TOTALS:	.00	27,692.00	.00	6,900.00	34,592.00		
950287	13	BANKER'S LIFE AND CASUALTY COMPANY 222 MERCHANDISE MART PLAZA CHICAGO, IL 60654-2013			45,547.00		25,985.00	71,532.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	45,547.00	.00	25,985.00	71,532.00	01/15/1998	
			TOTALS:	.00	45,547.00	.00	25,985.00	71,532.00		
970142	19	BARR LABORATORIES, INC. 2 QUAKER RD. P.O. BOX 2900 POMONA, NY 10970-0519			208,589.00		105,858.00	314,447.00		
		BOSTON STRATEGIES,	0912	.00	48,000.00	.00	48,000.00	96,000.00	01/15/1998	
		BRANDON ASSOCIATES, LLC,	0084	.00	160,589.00	.00	57,858.00	218,447.00	01/15/1998	
			TOTALS:	.00	208,589.00	.00	105,858.00	314,447.00		
980072	19	BAXTER HEALTHCARE CORPORATION 800 CONNECTICUT AVE. N.W., STE 1100 WASHINGTON, DC 20006-			9,000.00		12,012.00	21,012.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	9,000.00	.00	12,000.00	21,000.00	05/08/1998	
			TOTALS:	.00	9,000.00	.00	12,000.00	21,000.00		
980146	26	BAY NETWORKS 200 LOWDER BROOK DR., SUITE 3200 WESTWOOD, MA 02090-					12,000.00	12,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	12,000.00	12,000.00	11/05/1998	
			TOTALS:	.00	.00	.00	12,000.00	12,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950478	26	Bay State Gas Company 300 Friberg Pkw Westborough, MA 01581-5039			53,000.00		47,000.00	100,000.00		
		Considine, Kevin M	0237	.00	23,000.00	.00	15,000.00	38,000.00	03/23/1998	
		Hunt, Andrew S	0433	.00	25,000.00	.00	27,000.00	52,000.00	03/23/1998	
		Sampson, John D	0213	.00	5,000.00	.00	5,000.00	10,000.00	01/05/1998	
			TOTALS:	.00	53,000.00	.00	47,000.00	100,000.00		
980150	11	BayState Strategy & Consulting, LLC One Otis St. Boston, MA 02108-					.00	.00		
		McCool, David	1040	.00	.00	.00	.00	.00	12/02/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950800	16	Beacon Strategies 11 Beacon St., Suite 1030 Boston, MA 02108-			20,000.00		67,500.00	87,500.00		
		Barry, Robert	0478	.00	10,000.00	.00	47,500.00	57,500.00	01/05/1998	
		Burke, John P	0532	.00	10,000.00	.00	20,000.00	30,000.00	01/05/1998	
			TOTALS:	.00	20,000.00	.00	67,500.00	87,500.00		
950932	2	Bear, Stearns & Co., Inc. 245 Park Ave. 10th Floor New York, NY 10167-			27,125.00		28,125.00	55,250.00		
		Gillespie, John	0785	.00	15,625.00	.00	15,625.00	31,250.00	01/01/1998	
		Harrington, Kevin B	0049	.00	9,000.00	.00	9,000.00	18,000.00	01/28/1998	
		Hiteshew, Kent	0804	.00	.00	.00	.00	.00	01/15/1998	
		Matthews, Neil	0802	.00	.00	.00	.00	.00	01/15/1998	
		Molke, Richard	0803	.00	2,500.00	.00	3,500.00	6,000.00	01/15/1998	
			TOTALS:	.00	27,125.00	.00	28,125.00	55,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950459	26	BELL ATLANTIC			37,913.00		21,005.00	58,918.00		
		185 FRANKLIN ST								
		R-1800								
		BOSTON, MA 02110-								
		O'NEIL, EDWARD G	0747	.00	24,260.00	.00	7,861.00	32,121.00	01/07/1998	
			TOTALS:	.00	24,260.00	.00	7,861.00	32,121.00		
950252	26	BELL ATLANTIC MOBILE			20,000.00		5,000.00	25,000.00		
		180 WASHINGTON VALLEY RD.								
		BEDMINSTER, NJ 07921-								
		DELANEY ASSOCIATES, W.	0079	.00	20,000.00	.00	5,000.00	25,000.00	01/14/1998	
			TOTALS:	.00	20,000.00	.00	5,000.00	25,000.00		
950859	2	BENEFICIAL MANAGEMENT CORPORATION			10,000.00		.00	10,000.00		
		M								
		WASHINGTON, DC 20003-								
		MALLORY, MICHELLE	0725	.00	5,000.00	.00	.00	5,000.00	04/13/1998	06/30/1
		MURPHY, JR, JOHN E	0026	.00	5,000.00	.00	.00	5,000.00	01/15/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950338	26	BERKSHIRE GAS COMPANY			12,500.00		12,500.00	25,000.00		
		115 CHESHIRE RD.								
		PITTSFIELD, MA 01201-								
		CREMIN, THOMAS E	0087	.00	12,500.00	.00	12,500.00	25,000.00	01/07/1998	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950311	7	BERKSHIRE NATURAL RESOURCES COUNCIL, INC.			.00		.00	.00		
		20 BANK ROW								
		PITTSFIELD, MA 01201-								
	L	WISLOCKI, GEORGE S	0144	.00	.00	.00	.00	.00	01/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980136	12	BEST BUDDIES 45 NEWBURG STREET, SUITE 305 BOSTON, MA 02116-					5,000.00	5,000.00		
		GREGORY & ASSOCIATES,	0852	.00	.00	.00	5,000.00	5,000.00	10/07/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
980047	23	BICKFORD MARINA, INC. 31 ROCKY NECK AVE. GLOUCESTER, MA 01930-			7,000.00		13,000.00	20,000.00		
		FIERRO III, BENJAMIN	0151	.00	7,000.00	.00	.00	7,000.00	03/30/1998	06/30/1
		LYNCH & FIERRO, LLP, COUNSELORS AT LAW,	1020	.00	.00	.00	13,000.00	13,000.00	07/13/1998	
			TOTALS:	.00	7,000.00	.00	13,000.00	20,000.00		
950179	13	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS 100 SUMMER ST. BOSTON, MA 02110-			78,219.00		68,500.00	146,719.00		
		ANDOVER STRATEGIES,	0860	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1998	
		CONWAY, MICHAEL J	0187	.00	6,000.00	.00	3,000.00	9,000.00	02/02/1998	
	E	CURLEY, JOHN J	1042	.00	.00	.00	500.00	500.00	12/07/1998	
		FINNEGAN & UNDERWOOD,	0600	.00	20,000.00	.00	20,000.00	40,000.00	02/10/1998	
		HARRINGTON, KEVIN B	0049	.00	15,000.00	.00	15,000.00	30,000.00	01/01/1998	
		MORAN, PAUL J	0194	.00	12,000.00	.00	5,000.00	17,000.00	02/02/1998	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	15,000.00	.00	15,000.00	30,000.00	01/20/1998	
			TOTALS:	.00	78,000.00	.00	68,500.00	146,500.00		
950463	3	BOSTON ASSOC. OF RETAIL DRUGGISTS SUTHERLAND PHARMACY 1690 COMMONWEALTH AVE. BRIGHTON, MA 02135-			1,500.00		1,500.00	3,000.00		
		DANOVITCH, ALAN P	0370	.00	1,500.00	.00	1,500.00	3,000.00	01/02/1998	
			TOTALS:	.00	1,500.00	.00	1,500.00	3,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950691	15	Boston Bar Association 16 Beacon Street Boston, MA 02108-			46,072.00		46,358.00	92,430.00		
		Reardon, Judith F	0680	.00	15,795.00	.00	15,612.00	31,407.00	04/14/1998	
	L	Romer, Sara	0587	.00	16,666.00	.00	18,251.00	34,917.00	01/15/1998	
			TOTALS:	.00	32,461.00	.00	33,863.00	66,324.00		
980121	23	Boston Biomedical Research Institute 20 Staniford St. Boston, MA 02114-					2,000.00	2,000.00		
		Brandon Associates, LLC,	0084	.00	.00	.00	2,000.00	2,000.00	08/11/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
950710	14	Boston Carmen's Union, Local 589 ATU 295 Devonshire St. 5th floor Boston, MA 02110-			19,800.00		19,800.00	39,600.00		
		Guiney, Richard J	0604	.00	19,800.00	.00	19,800.00	39,600.00	01/01/1998	
			TOTALS:	.00	19,800.00	.00	19,800.00	39,600.00		
950341	2	Boston Check Cashers, Inc 781 Tremont Street Boston, MA 02118-			12,000.00		12,000.00	24,000.00		
		Sowyrda, Kevin John	0592	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950675	26	Boston Edison Company 800 Boylston St. 17th fl Boston, MA 02199-			70,000.00		65,000.00	135,000.00		
		Connolly, Jr., John J	0577	.00	.00	.00	5,000.00	5,000.00	01/14/1998	
		Conroy, Jr., John H	0591	.00	.00	.00	.00	.00	01/14/1998	
		Nolan, Jr, Joseph R	0561	.00	5,000.00	.00	10,000.00	15,000.00	01/14/1998	
		Reed, Mark L	0939	.00	5,000.00	.00	10,000.00	15,000.00	01/14/1998	
		Shanley Fleming & Associates,	0333	.00	60,000.00	.00	40,000.00	100,000.00	01/26/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950305	14	BOSTON FIREFIGHTERS LOCAL 718			1,500.00		1,500.00	**3,000.00**		
		55 HALLET ST								
		DORCHESTER, MA 02124-								
		CURRAN, LAWRENCE R	0841	.00	750.00	.00	750.00	**1,500.00**	03/25/1998	
	L	MACDONALD, STEPHEN F	0233	.00	750.00	.00	750.00	**1,500.00**	01/09/1998	
			TOTALS:	**.00**	**1,500.00**	**.00**	**1,500.00**	3,000.00		
950129	26	BOSTON GAS COMPANY			63,212.00		29,823.00	**93,035.00**		
		ONE BEACON ST.								
		BOSTON, MA 02108-								
		BONSALL, JON N	0046	.00	16,412.00	.00	5,323.00	**21,735.00**	01/28/1998	
		QUINN & MORRIS,	0039	.00	24,000.00	.00	15,000.00	**39,000.00**	01/28/1998	
		WHITMORE, M. ANTOINETTE	0918	.00	22,800.00	.00	9,500.00	**32,300.00**	01/12/1998	
			TOTALS:	**.00**	**63,212.00**	**.00**	**29,823.00**	93,035.00		
950236	10	BOSTON MEDICAL CENTER			33,966.00		69,225.00	**103,191.00**		
		1 BOSTON MEDICAL CENTER PLACE								
		BOSTON, MA 02118-2393								
		TRAYLOR, W. GEORGE	0073	.00	33,966.00	.00	69,225.00	**103,191.00**	06/15/1998	
			TOTALS:	**.00**	**33,966.00**	**.00**	**69,225.00**	103,191.00		
950862	10	BOSTON MEDICAL CENTER CORPORATION			8,500.00		7,500.00	**16,000.00**		
		715 ALBANY STREET								
		BOSTON, MA 02118-								
		CHAYET, NEIL L	0032	.00	8,500.00	.00	7,500.00	**16,000.00**	01/05/1998	
			TOTALS:	**.00**	**8,500.00**	**.00**	**7,500.00**	16,000.00		
960697	14	BOSTON POLICE DETECTIVES' SOCIETY			7,500.00		7,500.00	**15,000.00**		
		434 HYDE PARK AVE.								
		ROSLINDALE, MA 02131-								
		MUSE, MICHAEL J	0469	.00	7,500.00	.00	7,500.00	**15,000.00**	01/14/1998	
			TOTALS:	**.00**	**7,500.00**	**.00**	**7,500.00**	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950395	20	BOSTON POLICE PATROLMEN'S ASSOCIATION 9-11 SHETLAND ST BOSTON, MA 02119-			11,250.00		13,233.00	24,483.00		
		BARRY, JAMES	0249	.00	10,000.00	.00	13,233.00	23,233.00	01/20/1998	
			TOTALS:	.00	10,000.00	.00	13,233.00	23,233.00		
970087	6	BOSTON RENAISSANCE CHARTER SCHOOL 250 STUART ST. BOSTON, MA 02116-			1,260.00		390.00	1,650.00		
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	.00	.00	12/31/1998	
		DONOVAN, PAUL T	0844	.00	1,260.00	.00	390.00	1,650.00	02/03/1998	
			TOTALS:	.00	1,260.00	.00	390.00	1,650.00		
970011	3	BOSTON SCIENTIFIC CORPORATION ONE BOSTON SCIENTIFIC PLACE NATICK, MA 01760-			36,025.00		46,100.00	82,125.00		
		CASSIDY & ASSOCIATES,	0023	.00	36,000.00	.00	46,000.00	82,000.00	01/27/1998	
			TOTALS:	.00	36,000.00	.00	46,000.00	82,000.00		
950615	16	BOSTON STRATEGIES 10 LIBERTY SQUARE BOSTON, MA 02109-			78,000.00		70,000.00	148,000.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	48,000.00	.00	60,000.00	108,000.00	01/15/1998	
		MCMANUS, JAMES G	0928	.00	10,000.00	.00	10,000.00	20,000.00	01/21/1998	
		MEREDITH AND ASSOCIATES,	0071	.00	20,000.00	.00	.00	20,000.00	01/15/1998	
			TOTALS:	.00	78,000.00	.00	70,000.00	148,000.00		
950055	6	BOSTON UNIVERSITY 145 BAY STATE RD BOSTON, MA 02215-			42,666.00		21,650.00	64,316.00		
		CASSIDY & ASSOCIATES,	0023	.00	18,000.00	.00	18,000.00	36,000.00	01/27/1998	
		COLLINS, DENNIS X	0767	.00	24,666.00	.00	.00	24,666.00	01/13/1998	07/31/1
		WALSH, THOMAS P	0240	.00	.00	.00	3,500.00	3,500.00	09/10/1998	
			TOTALS:	.00	42,666.00	.00	21,500.00	64,166.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970214	23	Boston Ventures One Federal Street 23rd Floor Boston, MA 02110-			25,000.00		.00	25,000.00		
		Trombley, Peter G	0705	.00	25,000.00	.00	.00	25,000.00	01/12/1998	
			TOTALS:	.00	25,000.00	.00	.00	25,000.00		
950577	7	Boston Water & Sewer Commission 425 Summer St. Boston, MA 02210-1700			5,909.00		8,446.00	14,355.00		
		Mass. Bay Associates, Inc.,	0483	.00	5,909.00	.00	8,446.00	14,355.00	01/14/1998	
			TOTALS:	.00	5,909.00	.00	8,446.00	14,355.00		
950116	9	Boston, City of Boston City Hall 1 City Hall Plaza Boston, MA 02201-			12,800.00		.00	12,800.00		
		Meredith and Associates,	0071	.00	12,800.00	.00	.00	12,800.00	01/12/1998	
			TOTALS:	.00	12,800.00	.00	.00	12,800.00		
970147	22	Boylston Properties 100 Boylston St. Suite 800 Boston, MA 02116-			10,000.00		10,000.00	20,000.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/15/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
980040	6	Brady & Associates, LLC 300 Springwood Dr. Little Rock, AR 72211-			.00		.00	.00		
		Morin, Peter B	0770	.00	.00	.00	.00	.00	03/02/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970221	26	BRAINTREE MUNICIPAL LIGHT DEPT. 150 POTTER ROAD BRAINTREE, MA 02184-			12,000.00		3,333.00	15,333.00		
		DELANEY ASSOCIATES, W.	0079	.00	12,000.00	.00	3,333.00	15,333.00	01/14/1998	
			TOTALS:	.00	12,000.00	.00	3,333.00	15,333.00		
950286	16	BRANDON ASSOCIATES, LLC 10 LIBERTY SQUARE BOSTON, MA 02109-			205,000.00		220,000.00	425,000.00		
		CASCIO, LAUREN E	0917	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1998	
		CASS, WILLIAM F	0360	.00	50,000.00	.00	50,000.00	100,000.00	01/15/1998	
		FLANAGAN, JR., DONALD B	0085	.00	65,000.00	.00	65,000.00	130,000.00	02/03/1998	
		GODIN, JASON J	0744	.00	30,000.00	.00	35,000.00	65,000.00	01/05/1998	
		GOLDBLATT, STEVEN L	0597	.00	30,000.00	.00	40,000.00	70,000.00	01/12/1998	
			TOTALS:	.00	205,000.00	.00	220,000.00	425,000.00		
980149	26	BREAKTHROUGH MASSACHUSETTS 158 MT. AUBURN ST. CAMBRIDGE, MA 02138-					2,500.00	2,500.00		
		GREGORY & ASSOCIATES,	0852	.00	.00	.00	2,500.00	2,500.00	11/19/1998	
			TOTALS:	.00	.00	.00	2,500.00	2,500.00		
950094	25	BREMEN COMPANY, LTD 301 BREMEN ST. EAST BOSTON, MA 02128-			8,000.00		12,000.00	20,000.00		
		MURPHY, JR, JOHN E	0026	.00	8,000.00	.00	12,000.00	20,000.00	01/15/1998	
			TOTALS:	.00	8,000.00	.00	12,000.00	20,000.00		
950626	12	BRIGHTWOOD DEVELOPMENT CORP 2345 MAIN STREET SPRINGFIELD, MA 01107-			.00		.00	.00		
	L	BURKE STRATEGIES,	0533	.00	.00	.00	.00	.00	02/23/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980015	9	Bristol County Retirement Board 645 County Street Taunton, MA 02780-			15,000.00		7,500.00	22,500.00		
		Gregory & Associates,	0852	.00	15,000.00	.00	7,500.00	22,500.00	01/01/1998	
			TOTALS:	.00	15,000.00	.00	7,500.00	22,500.00		
950638	19	Bristol-Myers Squibb Co 345 Park Ave New York, NY 10154-			.00			.00		
	E	Hodge, Barbara J	0196	.00	.00	.00	.00	.00	04/10/1998	03/16/1
			TOTALS:	.00	.00	.00	.00	.00		
950148	10	Brockton Hospital 680 Centre St Brockton, MA 02402-					10,000.00	10,000.00		
		Smith, Dennis A	0335	.00	.00	.00	10,000.00	10,000.00	12/09/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
950496	14	Brotherhood of Maintenance of Way Employees 10 G Street, N.E. Suite 460 Washington, DC 20002-			633.00		.00	633.00		
		Teague, James	0231	.00	633.00	.00	.00	633.00	01/12/1998	
			TOTALS:	.00	633.00	.00	.00	633.00		
950880	24	Brown & Williamson 200 Brown & Williamson Tower 401 South 4th Ave Louisville, KY 40202-			44,400.00		44,400.00	88,800.00		
		Cunningham, Robert H	0574	.00	44,400.00	.00	44,400.00	88,800.00	05/08/1998	
			TOTALS:	.00	44,400.00	.00	44,400.00	88,800.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950793	2	Brown Brothers Harriman			4,000.00		14,923.00	18,923.00		
		40 Water St.								
		Boston, MA 02108-								
		ML Strategies, Inc.,	0840	.00	4,000.00	.00	14,923.00	18,923.00	01/05/1998	
			TOTALS:	.00	4,000.00	.00	14,923.00	18,923.00		
950253	7	Browning Ferris Industries			52,133.00		37,300.00	89,433.00		
		100 Hallet St								
		Boston, MA 02124-								
		Cotton, Mary Ann	1009	.00	5,833.00	.00	17,500.00	23,333.00	06/13/1998	
		Delaney Associates, W.	0079	.00	19,800.00	.00	19,800.00	39,600.00	01/14/1998	
		Forman, Charles P	0319	.00	26,500.00	.00	.00	26,500.00	01/15/1998	05/20/1
			TOTALS:	.00	52,133.00	.00	37,300.00	89,433.00		
960532	5	BSC Group, Inc.			4,500.00		4,500.00	9,000.00		
		425 Summer St								
		Boston, MA 02210-								
	E	Finnegan, John J	0008	.00	4,500.00	.00	4,500.00	9,000.00	01/05/1998	
			TOTALS:	.00	4,500.00	.00	4,500.00	9,000.00		
950623	16	Burke Strategies			42,500.00		57,500.00	100,000.00		
		11 Beacon St., Suite 1030								
		Boston, MA 02108-								
		Burke, John P	0532	.00	42,500.00	.00	57,500.00	100,000.00	01/05/1998	
			TOTALS:	.00	42,500.00	.00	57,500.00	100,000.00		
980128	26	Cablevision Systems Corporation					20,000.00	20,000.00		
		One Media Crossways								
		Woodbury, NY 11797-								
		Joyce & Joyce Counsellors at Law,	0045	.00	.00	.00	20,000.00	20,000.00	09/28/1998	
			TOTALS:	.00	.00	.00	20,000.00	20,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					3,000.00		4,000.00	7,000.00		
960033	23	CAMBRIDGE ECONOMIC OPPORTUNITY COUNCIL 11 INMAN ST. CAMBRIDGE, MA 02139-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,000.00	.00	4,000.00	7,000.00	01/01/1998	
			TOTALS:	.00	3,000.00	.00	4,000.00	7,000.00		
					3,500.00		2,500.00	6,000.00		
950794	10	CAMBRIDGE PUBLIC HEALTH COMMISSION 65 BEACON STREET SOMERVILLE, MA 02143-								
		CHAYET, NEIL L	0032	.00	3,500.00	.00	2,500.00	6,000.00	01/15/1998	
			TOTALS:	.00	3,500.00	.00	2,500.00	6,000.00		
					15,000.00		15,000.00	30,000.00		
950621	10	CAMBRIDGE PUBLIC HEALTH COMMISSION, FORMERLY CAMBRIDGE HOSPITA 65 BEACON STREET SOMERVILLE, MA 02143-								
		TRAYLOR, W. GEORGE	0073	.00	15,000.00	.00	15,000.00	30,000.00	06/15/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
					.00		30,000.00	30,000.00		
980091	5	CAMPBELL, CAMPBELL & EDWARDS ONE CONSTITUTION PLACE BOSTON, MA 02129-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	.00	.00	30,000.00	30,000.00	06/12/1998	12/31/1
			TOTALS:	.00	.00	.00	30,000.00	30,000.00		
					7,300.00		8,800.00	16,100.00		
970194	23	CAN MANUFACTURERS INSTITUTE c/o MULTISTATE ASSOCIATES 515 KING STREET, SUITE 300 ALEXANDRIA, VA 22314-								
		QUINN & MORRIS,	0039	.00	7,300.00	.00	8,800.00	16,100.00	01/13/1998	
			TOTALS:	.00	7,300.00	.00	8,800.00	16,100.00		
					20,025.00		30,000.00	50,025.00		
980061	13	CANADA LIFE ASSURANCE CO., THE 6201 POWER FERRY ROAD ATLANTA, GA 30339-								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980140	8	CANTEEN CORPORATION 155 INDUSTRIAL PARK RD. MIDDLETOWN, CT 06457-					15,000.00	15,000.00		
		KAROL GROUP, INC., THE,	0888	.00	.00	.00	15,000.00	15,000.00	10/20/1998	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		
980066	7	CANTON ENVIRONMENTAL ACTION CAMPAIGN 28 SUTCLIFF ST CANTON, MA 02021-			00		.00	.00		
		TIMILTY, JOSEPH F	0632	.00	00	.00	.00	.00	05/04/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950332	3	CAPE COD CRANBERRY GROWERS' ASSOC. 266 MAIN STREET WAREHAM, MA 02571-			2,730.00		2,730.00	5,460.00		
		GILLETT, JR., HENRY S	0166	.00	2,730.00	.00	2,730.00	5,460.00	01/01/1998	
			TOTALS:	.00	2,730.00	.00	2,730.00	5,460.00		
980117	10	CAPE COD HOSPITAL 88 LEWIS BAY RD. HYANNIS, MA 02601-					10,000.00	10,000.00		
		BERLANDI, PETER J	0935	.00	.00	.00	.00	.00	08/07/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950782	16	CAPITAL ASSOCIATES, INC ONE BOSTON PLACE SUITE 1200 BOSTON, MA 02108-			.00		.00	.00		
		O'SULLIVAN, EDWARD E	0063	.00	.00	.00	00	.00	01/13/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970019	2	Capital Resource Partners			18,750.00		18,750.00	37,500.00		
		85 Merrimac Street								
		Suite 200								
		Boston, MA 02114-								
		Rasky/Baerlein Group,	0999	.00	18,750.00	.00	18,750.00	37,500.00	03/06/1998	
			TOTALS:	.00	18,750.00	.00	18,750.00	37,500.00		
950736	10	CareGroup			46,499.00		43,578.00	90,077.00		
		375 Longwood Avenue								
		Boston, MA 02215-								
		Buckley, Leo F	0157	.00	39,900.00	.00	39,900.00	79,800.00	01/15/1998	
		Toomey, Margaret A	0315	.00	4,041.00	.00	3,637.00	7,678.00	01/05/1998	
			TOTALS:	.00	43,941.00	.00	43,537.00	87,478.00		
970197	2	Carney Legal Group, P.A.			9,135.00		6,000.00	15,135.00		
		1101 North Congress Ave., #200								
		Boynton Beach, FL 33426-								
		Carney, Peter H	0930	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
980010	4	Carnival Hotels and Casinos			6,250.00		.00	6,250.00		
		3250 Mary St.								
		Miami, FL 33133-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	6,250.00	.00	.00	6,250.00	01/26/1998	06/30/1
			TOTALS:	.00	6,250.00	.00	.00	6,250.00		
980070	12	Casa Esperanza			5,000.00		1,000.00	6,000.00		
		291 Eustis Street								
		Roxbury, MA 02119-								
		Victory Group, The,	0618	.00	5,000.00	.00	1,000.00	6,000.00	02/09/1998	
			TOTALS:	.00	5,000.00	.00	1,000.00	6,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950052	16	CASSIDY & ASSOCIATES, INC ONE WALNUT STREET BOSTON, MA 02108-3616			160,000.00		160,000.00	320,000.00		
		BERNARD, LYNDA	0020	.00	40,000.00	.00	40,000.00	80,000.00	02/03/1998	
		BRENNAN, JR., JOHN A	0021	.00	80,000.00	.00	80,000.00	160,000.00	02/03/1998	
		O'BRIEN, DANIEL P	0022	.00	40,000.00	.00	40,000.00	80,000.00	01/27/1998	
			TOTALS:	.00	160,000.00	.00	160,000.00	320,000.00		
950079	1	CATRALA OF MASSACHUSETTS C/O ENTERPRISE RENT-A-CAR 248 MISHAWUM RD WOBURN, MA 01801-			3,750.00		3,750.00	7,500.00		
		HURRELL, JAMES P	0025	.00	3,750.00	.00	3,750.00	7,500.00	01/01/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
960097	22	CENTER CORP. 600 LORING AVENUE SALEM, MA 01970-			.00		3,000.00	3,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	3,000.00	3,000.00	01/15/1998	06/30/1
			TOTALS:	.00	.00	.00	3,000.00	3,000.00		
970100	18	CENTER FOR ENERGY AND ECONOMIC DEVELOPMENT 500 BURTON AVE., SUITE 2-A NORTHFIELD, NJ 08225-			59,782.00		.00	59,782.00		
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	59,782.00	.00	.00	59,782.00	01/14/1998	06/30/1
			TOTALS:	.00	59,782.00	.00	.00	59,782.00		
950276	15	CENTURY COUNCIL 1201 PENNSYLVANIA AVE., N.W. SUITE 300 WASHINGTON, DC 20004-			26,000.00		30,000.00	56,000.00		
		SMITH, JAMES E	0343	.00	5,000.00	.00	8,000.00	13,000.00	01/13/1998	
		WALSH, ESQ., JOHN COLEMAN	0082	.00	21,000.00	.00	22,000.00	43,000.00	01/28/1998	
			TOTALS:	.00	26,000.00	.00	30,000.00	56,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950823	6	Channel One, a K-111 Communications Company			6,000.00		6,000.00	12,000.00		
		Channel One Network								
		2010 Hudson St.								
		Kalamazoo, MI 49008-								
		Delaney Associates, W.	0079	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950534	3	Chapter 146 Association			5,000.00		5,000.00	10,000.00		
		P.O. Box 423								
		Charlestown, MA 02129-								
		Snow, Courtney and Associates,	0057	.00	5,000.00	.00	5,000.00	10,000.00	01/14/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
980049	10	Charter Bevavioral Health Systems			50,000.00		20,000.00	70,000.00		
		3414 Peachtree Road, N.E.								
		Suite 900								
		Atlanta, GA 30326-								
		ML Strategies, Inc.,	0840	.00	50,000.00	.00	20,000.00	70,000.00	04/01/1998	
			TOTALS:	.00	50,000.00	.00	20,000.00	70,000.00		
950720	3	Chemical Specialties Manufacturers Association, Inc.			2,550.00		3,150.00	5,700.00		
		1913 I St., N.W.								
		Washington, DC 20006-								
		Quinn & Morris,	0039	.00	2,550.00	.00	3,150.00	5,700.00	02/24/1998	
			TOTALS:	.00	2,550.00	.00	3,150.00	5,700.00		
950506	10	Children's Hospital			22,500.00		22,500.00	45,000.00		
		300 Longwood Ave								
		Boston, MA 02115-								
	E	Berlandi, Peter J	0935	.00	7,500.00	.00	7,500.00	15,000.00	02/03/1998	
	L	Grant, Joseph M	0173	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1998	
			TOTALS:	.00	22,500.00	.00	22,500.00	45,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960712	12	Children's League of Massachusetts, Inc 11 Beacon St, Suite 325 Boston, MA 02108-			795.00		238.00	1,033.00		
		Talkov, Barbara J	0492	.00	720.00	.00	231.00	951.00	01/15/1998	
			TOTALS:	.00	720.00	.00	231.00	951.00		
950937	23	Chlorine Chemistry Council 1300 Wilson Blvd Arlington, VA 22209-			12,500.00		18,750.00	31,250.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	12,500.00	.00	18,750.00	31,250.00	01/13/1998	
			TOTALS:	.00	12,500.00	.00	18,750.00	31,250.00		
980163	16	Choate, Hall & Stewart 53 State St. Boston, MA 02109-					50,535.00	50,535.00		
		Buchanan, Robert M	0298	.00	.00	.00	13,817.00	13,817.00	12/31/1998	
		Donovan, Paul T	0844	.00	.00	.00	9,342.00	9,342.00	12/31/1998	
		Joachim, Michael I	1001	.00	.00	.00	5,989.00	5,989.00	12/31/1998	
		Kearney, Dennis J	0188	.00	.00	.00	15,386.00	15,386.00	12/31/1998	
		McCarthy, Peter C	0305	.00	.00	.00	6,000.00	6,000.00	12/31/1998	
		Roosevelt, Jr, James	0195	.00	.00	.00	.00	.00	12/31/1998	
			TOTALS:	.00	.00	.00	50,534.00	50,534.00		
970134	23	Christian Coalition of Mass. P.O. Box 1611 Waltham, MA 02254-1611			900.00		3,000.00	3,900.00		
		Reilly, Evelyn T	0894	.00	900.00	.00	.00	900.00	01/14/1998	
			TOTALS:	.00	900.00	.00	.00	900.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950275	24	Cigar Association of America 1100 17th St., NW Suite 504 Washington, DC 20036-			70,000.00		103,000.00	173,000.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	50,000.00	.00	50,000.00	100,000.00	01/29/1998	
		Remes, David H	0757	.00	.00	.00	33,000.00	33,000.00	06/10/1998	
		Walsh, Esq., John Coleman	0082	.00	20,000.00	.00	20,000.00	40,000.00	01/21/1998	
			TOTALS:	.00	70,000.00	.00	103,000.00	173,000.00		
970035	18	Citizen Agenda, Inc. 29 Temple Place Boston, MA 02111-			.00			.00		
		Lynn, Patricia A	0854	.00	.00	.00	.00	.00	01/20/1998	04/17/1
			TOTALS:	.00	.00	.00	.00	.00		
950195	12	Citizen's Housing & Planning Association 18 Tremont Street, Suite 401 Boston, MA 02108-			8,750.00		8,750.00	17,500.00		
		Governmental Strategies, Inc.,	0051	.00	8,750.00	.00	8,750.00	17,500.00	01/01/1998	
			TOTALS:	.00	8,750.00	.00	8,750.00	17,500.00		
980151	2	Citizens Bank of Massachusetts 28 State St. Boston, MA 02109-					13,100.00	13,100.00		
		Cassidy & Associates,	0023	.00	.00	.00	13,000.00	13,000.00	12/02/1998	
			TOTALS:	.00	.00	.00	13,000.00	13,000.00		
950798	12	Citizens for Juvenile Justice 95 Berkeley St Suite 202 Boston, MA 02116-			2,116.00		2,056.00	4,172.00		
		Gately, John F	1026	.00	.00	.00	56.00	56.00	09/04/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950363	23	Citizens for Limited Taxation & Government			2,088.00		1,000.00	3,088.00		
		P.O. Box 408								
		Peabody, MA 01960-								
		Anderson, Barbara	0119	.00	1,000.00	.00	500.00	1,500.00	01/13/1998	
		Faulkner, Francis J	0118	.00	1,000.00	.00	500.00	1,500.00	01/13/1998	
			TOTALS:	.00	2,000.00	.00	1,000.00	3,000.00		
950503	23	Citizens for Participation in Political Action (CPPAX)			4,125.00		1,500.00	5,625.00		
		25 West Street								
		Boston, MA 02111-								
		Stephano, Stephen Y	0417	.00	1,625.00	.00	500.00	2,125.00	03/05/1998	
		Wainberg, Laura T	0988	.00	2,500.00	.00	1,000.00	3,500.00	03/05/1998	
			TOTALS:	.00	4,125.00	.00	1,500.00	5,625.00		
960108	6	Citizens United to Raise the Cap			.00		.00	.00		
		230 Congress St.								
		12th Floor								
		Boston, MA 02108-								
		Dwyer, Kevin M	0351	.00	.00	.00	.00	.00	01/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980120	9	City Clerks Association					2,000.00	2,000.00		
		City Clerk"s Office								
		City Hall								
		Quincy, MA 02169-								
		Victory Group, The,	0618	.00	.00	.00	2,000.00	2,000.00	08/19/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
980119	23	Clean Energy Group					.00	.00		
		50 State Street								
		Montpelier, VT 05602-								
		Milford, Lewis M	0892	.00	.00	.00	.00	.00	08/07/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					4,000.00		6,000.00	10,000.00		
970007	7	Clivus Multrum, Inc. 15 Union Street Lawrence, MA 01840-								
		ADS Ventures, Inc.,	0442	.00	4,000.00	.00	6,000.00	10,000.00	01/28/1998	
			TOTALS:	.00	4,000.00	.00	6,000.00	10,000.00		
					10,000.00		10,000.00	20,000.00		
950157	2	Co-operative Central Bank 75 Park Plaza Boston, MA 02116-3934								
		Joyce & Joyce Counsellors at Law,	0045	.00	10,000.00	.00	.00	10,000.00	01/15/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
					3,000.00		3,000.00	6,000.00		
970097	10	Coalition for Natural Health 1220 L Street, NW Suite 100-408 Washington, DC 20005-								
		Cunningham, Robert H	0574	.00	3,000.00	.00	3,000.00	6,000.00	05/08/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
					9,500.00		1,250.00	10,750.00		
960103	10	Coalition of Independent Heathcare Providers 2222 Centre St. Boston, MA 02132-								
		Hunt, Andrew S	0433	.00	9,500.00	.00	1,250.00	10,750.00	02/09/1998	
			TOTALS:	.00	9,500.00	.00	1,250.00	10,750.00		
					10,000.00		10,000.00	20,000.00		
950199	12	Coalition of Massachusetts Regional Non-Profit Housing Agencies c/o Housing Assist Corpation 460 W. Main St. Hyannis, MA 02601-								
		Governmental Strategies, Inc.,	0051	.00	10,000.00	.00	10,000.00	20,000.00	01/01/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980057	12	COALITION OF TEEN CHALLENGE FUND COMMUNITIES			2,000.00		.00	2,000.00		
		ROCA								
		101 PARK ST.								
		CHELSEA, MA 02150-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	2,000.00	.00	.00	2,000.00	04/10/1998	
			TOTALS:	.00	2,000.00	.00	.00	2,000.00		
980159	18	COASTAL CORPORATION, THE					12,107.00	12,107.00		
		COASTAL TOWER								
		NINE GREENWAY PLAZA								
		HOUSTON, TX 77046-0995								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	12,107.00	12,107.00	12/28/1998	
			TOTALS:	.00	.00	.00	12,107.00	12,107.00		
970117	11	COGNOS CORPORATION			23,750.00		25,000.00	48,750.00		
		67 SOUTH BEDFORD ST.								
		BURLINGTON, MA 01803-								
		MCDONOUGH, RICHARD W	0081	.00	23,750.00	.00	25,000.00	48,750.00	01/13/1998	
			TOTALS:	.00	23,750.00	.00	25,000.00	48,750.00		
970152	16	COHN GROUP, INC.			1,000.00		.00	1,000.00		
		400 HILLSIDE AVE.								
		P.O. BOX 833								
		NEEDHAM, MA 02194-								
		RYAN, WILLIAM H	0033	.00	1,000.00	.00	.00	1,000.00	01/12/1998	
			TOTALS:	.00	1,000.00	.00	.00	1,000.00		
950081	3	COIN MACHINE INDUSTRIES ASSOCIATION OF N.E.			7,500.00		7,500.00	15,000.00		
		130 BROADWAY								
		SOMERVILLE, MA 02145-								
		HURRELL, JAMES P	0025	.00	7,500.00	.00	7,500.00	15,000.00	01/01/1998	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970158	2	COLLEGIATE CAPITAL GROUP LLC			.00		.00	.00		
		420 LEXINGTON AVE.								
		SUITE 1815								
		NEW YORK, NY 10170-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	.00	.00	01/15/1998	01/30/1
			TOTALS:	.00	.00	.00	.00	.00		
950398	26	COM/ENERGY SERVICES COMPANY			86,493.00		55,744.00	142,237.00		
		1 MAIN ST								
		CAMBRIDGE, MA 02142-9150								
		CASEY, PAUL B	0255	.00	18,493.00	.00	11,994.00	30,487.00	01/09/1998	
		COMMONWEALTH STRATEGY GROUP, LLC,	0942	.00	.00	.00	6,250.00	6,250.00	10/01/1998	
		CORRY ASSOCIATES,	0745	.00	65,000.00	.00	37,500.00	102,500.00	02/10/1998	
		PETERS, R. NORMAN	0462	.00	3,000.00	.00	.00	3,000.00	07/14/1998	
			TOTALS:	.00	86,493.00	.00	55,744.00	142,237.00		
950293	11	COMDISCO INC			24,000.00		26,123.00	50,123.00		
		6111 N. RIVER RD								
		ROSEMONT, IL 60018-								
		BRANDON ASSOCIATES, LLC,	0084	.00	24,000.00	.00	26,123.00	50,123.00	01/15/1998	
			TOTALS:	.00	24,000.00	.00	26,123.00	50,123.00		
950100	17	COMMERCE INSURANCE COMPANY			30,000.00		55,000.00	85,000.00		
		211 MAIN ST.								
		WEBSTER, MA 01570-0758								
		FINNEGAN & UNDERWOOD,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
		SPILLANE, JOHN W	0132	.00	.00	.00	25,000.00	25,000.00	01/22/1998	
			TOTALS:	.00	30,000.00	.00	55,000.00	85,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970129	23	COMMITTEE FOR FAIR AND SIMPLE TAXATION			32,750.00		15,100.00	47,850.00		
		ONE FINANCIAL CENTER								
		25TH FLOOR								
		BOSTON, MA 02111-								
		QUINN & MORRIS,	0039	.00	12,750.00	.00	5,100.00	17,850.00	01/13/1998	
		RASKY/BAERLEIN GROUP,	0999	.00	20,000.00	.00	10,000.00	30,000.00	03/06/1998	
			TOTALS:	.00	32,750.00	.00	15,100.00	47,850.00		
980045	10	COMMITTEE FOR FAIR RATES & QUALITY CARE, LLC			25,000.00		8,000.00	33,000.00		
		681 MAIN STREET								
		HAVERHILL, MA 01830-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	25,000.00	.00	8,000.00	33,000.00	03/20/1998	
			TOTALS:	.00	25,000.00	.00	8,000.00	33,000.00		
980003	3	COMMITTEE TO SAVE THE FAMILY FARM			5,574.00		5,000.00	10,574.00		
		466 CHESTNUT ST								
		ASHLAND, MA 01721-								
		GILLETT, JR., HENRY S	0166	.00	5,000.00	.00	5,000.00	10,000.00	01/09/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950497	23	COMMON CAUSE			1,897.00		.00	1,897.00		
		59 TEMPLE PL								
		SUITE 600								
		BOSTON, MA 02111-								
		FRIEDES, JOSHUA A	0774	.00	1,690.00	.00	.00	1,690.00	04/24/1998	
			TOTALS:	.00	1,690.00	.00	.00	1,690.00		
960650	16	COMMONWEALTH CONSULTING GROUP			4,000.00		20,000.00	24,000.00		
		P.O. BOX 190								
		STATE HOUSE								
		BOSTON, MA 02133-								
		POLLARD, SHARON M	0472	.00	4,000.00	.00	20,000.00	24,000.00	04/16/1998	
			TOTALS:	.00	4,000.00	.00	20,000.00	24,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980110	26	COMMONWEALTH GROUP, THE ONE BEACON ST., 30TH FLOOR BOSTON, MA 02108-					50,000.00	50,000.00		
		GREELEY, CHRISTOPHER J	1016	.00	.00	.00	50,000.00	50,000.00	07/14/1998	
			TOTALS:	.00	.00	.00	50,000.00	50,000.00		
980096	3	COMMONWEALTH MEDIATION AND CONCILIATION, INC 130 LIBERTY STREET BROCKTON, MA 02401-			3,000.00		.00	3,000.00		
		FINNEGAN, STEPHEN J	0284	.00	3,000.00	.00	.00	3,000.00	06/24/1998	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
970225	10	COMMONWEALTH STRATEGY GROUP, LLC 255 PARK AVE., STE 1100 WORCESTER, MA, 01609-			.00		.00	.00		
		PETERS, R. NORMAN	0462	.00	.00	.00	.00	.00	06/17/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980107	20	COMMUNITY ASSOCIATION INSTITUTE 510 REVERE BEACH PKWY. REVERE, MA 02151-					9,000.00	9,000.00		
		WILLIAMS, CONNIE J	0285	.00	.00	.00	9,000.00	9,000.00	07/14/1998	
			TOTALS:	.00	.00	.00	9,000.00	9,000.00		
950056	2	COMMUNITY BANK LEAGUE OF NEW ENGLAND 40 BROAD ST., SUITE 205 BOSTON, MA 02109-			117,704.00		81,384.00	199,088.00		
		CASSIDY & ASSOCIATES,	0023	.00	21,000.00	.00	17,250.00	38,250.00	01/27/1998	
		GLASS, DONALD S	0329	.00	7,500.00	.00	7,250.00	14,750.00	01/07/1998	
		ZELONY, DALE I	0330	.00	25,000.00	.00	24,500.00	49,500.00	01/07/1998	
			TOTALS:	.00	53,500.00	.00	49,000.00	102,500.00		

TOTALS: .00 53,500.00 .00 49,000.00 102,500.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950908	10	COMMUNITY CARE SYSTEMS AND ITS CORPORATE SUBSIDIARIES			.00		.00	.00		
		203 GROVE STREET								
		WELLESLEY HILLS, MA 02181-0001								
		ANDOVER STRATEGIES,	0860	.00	.00	.00	.00	.00	02/11/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950609	3	COMMUNITY ECONOMIC DEVELOPEMENT ASSISTANCE CORP (CEDAC)			6,000.00		6,000.00	12,000.00		
		18 TREMONT ST								
		SUITE 1020								
		BOSTON, MA 02108-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
980017	13	COMPANIES FOR DEMUTALIZATION			16,875.00		28,248.00	45,123.00		
		c/o DAVIS & HARMAN								
		1455 PENNSYLVANIA AVE., NW,#1200								
		WASHINGTON, DC 20004-								
		MINAHAN, ALFRED A	0552	.00	16,875.00	.00	17,500.00	34,375.00	01/15/1998	
			TOTALS:	.00	16,875.00	.00	17,500.00	34,375.00		
950025	11	COMPAQ COMPUTER CORP.			15,000.00		30,000.00	45,000.00		
		111 POWDERMILL RD.								
		MAYNARD, MA 01754-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	5,000.00	.00	30,000.00	35,000.00	01/26/1998	
		HURD, ANN S	0328	.00	10,000.00	.00	.00	10,000.00	01/14/1998	05/15/1
			TOTALS:	.00	15,000.00	.00	30,000.00	45,000.00		
980134	22	COMPASS MANAGEMENT & LEASING					1,000.00	1,000.00		
		ONE BOSTON PLACE, SUITE 2020								
		BOSTON, MA 02108-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	1,000.00	1,000.00	10/01/1998	
			TOTALS:	.00	.00	.00	1,000.00	1,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950372	26	Competitive Power Coalition of New England, Inc.			140,000.00		127,500.00	267,500.00		
		9 Park St, 5th fl								
		Boston, MA 02108-								
		Hickey Associates, Brian S	0030	.00	140,000.00	.00	127,500.00	267,500.00	01/10/1998	
			TOTALS:	.00	140,000.00	.00	127,500.00	267,500.00		
950849	12	Comprehensive School Age Parenting Program			5,000.00		6,000.00	11,000.00		
		144 McBride Street								
		P.O. Box 776								
		Jamaica Plain, MA 02130-								
		Wallace, Ronna B	0628	.00	5,000.00	.00	6,000.00	11,000.00	01/15/1998	
			TOTALS:	.00	5,000.00	.00	6,000.00	11,000.00		
960075	23	Connaught Laboratories, Inc. c/o Multistate Associates			5,000.00		4,500.00	9,500.00		
		515 King St								
		Suite 300								
		Alexandria, VA 22314-								
		Murphy, Jr, John E	0026	.00	5,000.00	.00	4,500.00	9,500.00	01/15/1998	
			TOTALS:	.00	5,000.00	.00	4,500.00	9,500.00		
980127	25	Connecticut Southern Railroad/New England Central Railroad, Inc					.00	.00		
		2 Federal Street								
		St. Albans, VT 05478-2035								
		Coffey, Dennis P	1031	.00	.00	.00	.00	.00	09/23/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950355	25	Consolidated Rail Corp.			106,000.00		78,000.00	184,000.00		
		80 Washington Street								
		Suite C-15								
		Norwell, MA 02061-								
		Kane, Paige E	0753	.00	10,000.00	.00	30,000.00	40,000.00	01/13/1998	
		McDermott/O'Neill & Associates,	0108	.00	96,000.00	.00	48,000.00	144,000.00	07/14/1998	
			TOTALS:	.00	106,000.00	.00	78,000.00	184,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950454	5	CONSTRUCTION INDUSTRIES OF MASS.								
		1500 PROVIDENCE HIGHWAY			30,661.00		39,704.00	70,365.00		
		SUITE 14, P.O. BOX 667								
		NORWOOD, MA 02062-								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	22,500.00	.00	31,000.00	53,500.00	01/14/1998	
		POURBAIX, JR, JOHN M	0678	.00	8,000.00	.00	8,400.00	16,400.00	02/20/1998	
			TOTALS:	.00	30,500.00	.00	39,400.00	69,900.00		
970249	21	CONVENTURES, INC.								
		ONE DESIGN CENTER PLACE			15,000.00		30,000.00	45,000.00		
		BOSTON, MA 02210-								
		KAROL GROUP, INC., THE,	0888	.00	15,000.00	.00	30,000.00	45,000.00	01/20/1998	
			TOTALS:	.00	15,000.00	.00	30,000.00	45,000.00		
950973	2	CORBY NORTH BRIDGE SECURITIES, INC								
		99 BEDFORD ST.			7,950.00		.00	7,950.00		
		BOSTON, MA 02111-								
		KAROL GROUP, INC., THE,	0888	.00	7,950.00	.00	.00	7,950.00	01/20/1998	06/30/1
			TOTALS:	.00	7,950.00	.00	.00	7,950.00		
950890	16	CORRY ASSOCIATES								
		13 BOWDOIN STREET			170,000.00		100,000.00	270,000.00		
		SUITE B								
		BOSTON, MA 02114-								
		CORRY, JR., MARTIN G	0277	.00	100,000.00	.00	60,000.00	160,000.00	02/10/1998	
		VALAS, FRANK A	0498	.00	70,000.00	.00	40,000.00	110,000.00	02/10/1998	
			TOTALS:	.00	170,000.00	.00	100,000.00	270,000.00		
950888	16	CORRY, MARTIN G. JR., LAW OFFICES OF								
		13 BOWDOIN STREET			170,000.00		.00	170,000.00		
		SUITE B								
		BOSTON, MA 02114-								
		CORRY ASSOCIATES,	0745	.00	170,000.00	.00	.00	170,000.00	02/10/1998	
			TOTALS:	.00	170,000.00	.00	.00	170,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					.00		.00	.00		
980053	13	Council for Affordable Health Insurance 112 S. West St Alexandria, VA 22314-								
		Holahan, Joseph T	0973	.00	.00	.00	.00	.00	01/28/1998	
			TOTALS:	.00	.00	.00	.00	.00		
					18,750.00		.00	18,750.00		
950641	9	County of Norfolk 614 High St. Dedham, MA 02026-								
		Holway & Associates,	0279	.00	18,750.00	.00	.00	18,750.00	01/15/1998	
			TOTALS:	.00	18,750.00	.00	.00	18,750.00		
					75,000.00		100,000.00	175,000.00		
950038	16	Coyne, William F. Jr., Esq. P.C. 6 Beacon St., Suite 410 Boston, MA 02108-								
		Coyne, Jr. Esq., William F	0016	.00	50,000.00	.00	75,000.00	125,000.00	01/13/1998	
		McCarthy, Patricia E	0018	.00	25,000.00	.00	25,000.00	50,000.00	01/13/1998	
			TOTALS:	.00	75,000.00	.00	100,000.00	175,000.00		
					1,150.00		360.00	1,510.00		
980014	15	Criminal Justice Policy Coalition/ACLU-Mass. 99 Chauncy St. Suite 310 Boston, MA 02111-								
		Saloom, Stephen T	0981	.00	1,150.00	.00	360.00	1,510.00	02/19/1998	
			TOTALS:	.00	1,150.00	.00	360.00	1,510.00		
							60,000.00	60,000.00		
980103	26	CTC Communications 360 Second Ave Waltham, MA 02154-								
		Commonwealth Group, The,	1015	.00	.00	.00	60,000.00	60,000.00	07/14/1998	
			TOTALS:	.00	.00	.00	60,000.00	60,000.00		

TOTALS: .00 .00 .00 60,000.00 60,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950046	11	CUBIC TRANSPORTATION SYSTEMS, INC.(CTS)			3,000.00		.00	3,000.00		
		5650 KEARNY MESA RD								
		SAN DIEGO, CA 92111-1305								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	3,000.00	.00	.00	3,000.00	04/03/1998	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
960514	8	CUMBERLAND FARMS, INC.			15,500.00		500.00	16,000.00		
		777 DEDHAM ST.								
		CANTON, MA 02021-9118								
		KAROL GROUP, INC., THE,	0888	.00	10,000.00	.00	500.00	10,500.00	01/20/1998	
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	5,500.00	.00	.00	5,500.00	03/23/1998	
			TOTALS:	.00	15,500.00	.00	500.00	16,000.00		
980050	13	CUSTOM BENEFITS GROUP			.00		.00	.00		
		390 COMMERCIAL ST.								
		BOSTON, MA 02109-								
		MCCOLLUM, MICHAEL W	0982	.00	.00	.00	.00	.00	02/20/1998	
			TOTALS:	.00	.00	.00	.00	.00		
960744	19	CVS PHARMACY			.00		.00	.00		
		1 CVS DRIVE								
		WOONSOCKET, RI								
		PUBLIC POLICY SYSTEMS, INC,	0101	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
960484	25	DAVE/LAIDLAW TRANSPORTATION SERVICES			40,000.00		15,000.00	55,000.00		
		1501 WILSON BLVD.								
		SUITE 1001								
		ARLINGTON, VA 22209-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	40,000.00	.00	15,000.00	55,000.00	01/15/1998	
			TOTALS:	.00	40,000.00	.00	15,000.00	55,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950322	15	DeHart and Darr Associates, Inc.			5,315.00		1,950.00	7,265.00		
		1360 Beverly Road								
		Suite 201								
		McLean, VA 22101-								
		Doherty, Edward M	0154	.00	5,315.00	.00	1,950.00	7,265.00	01/30/1998	
			TOTALS:	.00	5,315.00	.00	1,950.00	7,265.00		
970138	25	Dejana Industries, Inc.			3,000.00		.00	3,000.00		
		138 Shore Rd.								
		Port Washington, NY 11050-								
		New England Strategic Development Corp.,	0270	.00	3,000.00	.00	.00	3,000.00	01/15/1998	06/30/1
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
950246	16	Delaney Associates, W., Inc			187,699.00		195,724.00	383,423.00		
		6 Beacon St, Suite 415								
		Boston, MA 02108-								
		Coyne, Jr. Esq. P.C., William F.	0019	.00	11,250.00	.00	.00	11,250.00	01/13/1998	
		Delaney, Mark J	0078	.00	62,403.00	.00	18,508.00	80,911.00	01/14/1998	
		Delaney, Scott J	0076	.00	33,317.00	.00	75,803.00	109,120.00	01/14/1998	
		Habib, William M	0615	.00	12,053.00	.00	22,279.00	34,332.00	03/23/1998	
		Pezzella, Paul M	0094	.00	15,000.00	.00	16,000.00	31,000.00	01/13/1998	
			TOTALS:	.00	134,023.00	.00	132,590.00	266,613.00		
950339	13	Delta Dental Plan of Massachusetts			15,000.00		15,000.00	30,000.00		
		465 Medford Street								
		Boston, MA 02129-								
		Cremin, Thomas E	0087	.00	15,000.00	.00	15,000.00	30,000.00	01/07/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
970251	22	DeMatteo Management, Inc.			10,000.00		10,000.00	20,000.00		
		80 Washington St., C-16								
		Norwell, MA 02061-								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980097	2	Depositors Ins. Fund					.00	.00		
		1 Linscott Rd.								
		Woburn, MA 01801-								
		Malloy & Associates, William F.	0694	.00	10,020.00	.00	.00	10,020.00	01/30/1998	
			TOTALS:	.00	10,020.00	.00	.00	10,020.00		
950373	2	Depositors Insurance Fund			36,400.00		38,100.00	74,500.00		
		1 Linscott Rd								
		Woburn, MA 01801-								
		Corry Associates,	0745	.00	36,400.00	.00	32,700.00	69,100.00	02/10/1998	
		Quinn & Morris,	0039	.00	.00	.00	5,400.00	5,400.00	10/22/1998	
			TOTALS:	.00	36,400.00	.00	38,100.00	74,500.00		
950361	12	Dever Association for the Retarded Inc.			2,500.00		.00	2,500.00		
		Box 277								
		Marshfield Hills, MA 02051-								
		Gregory & Associates,	0852	.00	2,500.00	.00	.00	2,500.00	01/01/1998	
			TOTALS:	.00	2,500.00	.00	.00	2,500.00		
950867	26	Dig-Safe System, Inc			4,875.00		3,000.00	7,875.00		
		331 Montvale Ave.								
		Woburn, MA 01801-								
		Hub Strategies,	0865	.00	4,875.00	.00	3,000.00	7,875.00	01/14/1998	
			TOTALS:	.00	4,875.00	.00	3,000.00	7,875.00		
970128	12	Dimock Community Health Center			1,800.00		2,400.00	4,200.00		
		55 Dimock St								
		Boston, MA 02119-								
		Victory Group, The,	0618	.00	1,800.00	.00	2,400.00	4,200.00	03/04/1998	
			TOTALS:	.00	1,800.00	.00	2,400.00	4,200.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					25,000.00		30,000.00	55,000.00		
960778	10	Diocesan Health Facilities 368 North Main St Fall River, MA 02720-2499								
		Commonwealth Strategy Group, LLC,	0942	.00	25,000.00	.00	30,000.00	55,000.00	02/24/1998	
			TOTALS:	.00	25,000.00	.00	30,000.00	55,000.00		
					1,245.00		1,273.00	2,518.00		
950426	15	Disability Law Center 11 Beacon Street Suite 925 Boston, MA 02108-								
		Cebula, Raymond A	0228	.00	1,245.00	.00	1,273.00	2,518.00	01/06/1998	
			TOTALS:	.00	1,245.00	.00	1,273.00	2,518.00		
					2,000.00		1,000.00	3,000.00		
970235	12	Disability Policy Consortium 15 Baremeadow Street Methuen, MA 01844-								
		Regina Villa Associates,	0551	.00	2,000.00	.00	1,000.00	3,000.00	02/02/1998	
			TOTALS:	.00	2,000.00	.00	1,000.00	3,000.00		
					3,600.00		4,800.00	8,400.00		
950860	24	Distilled Spirits Council of the U.S., Inc. 1250 Eye St., N.W. Washington, DC 20005-								
		Quinn & Morris,	0039	.00	3,600.00	.00	4,800.00	8,400.00	01/13/1998	
			TOTALS:	.00	3,600.00	.00	4,800.00	8,400.00		
					5,000.00		.00	5,000.00		
980077	22	DIV Lawrence, LLC one Appleton Street Boston, MA 02116-								
		New England Strategic Development Corp.,	0270	.00	5,000.00	.00	.00	5,000.00	05/13/1998	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980113	22	DIVA REAL ESTATE TRUST & INVESTMENT COMPANY					.00	.00		
		1255 WASHINGTON ST.								
		GLOUCESTER, MA 01930-								
		WELD, L. ANN D	1019	.00	.00	.00	.00	.00	07/30/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950102	17	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC. (DAIM)			70,000.00		60,000.00	130,000.00		
		ONE BEACON ST.								
		BOSTON, MA 02108-								
		CREMIN, THOMAS E	0087	.00	40,000.00	.00	30,000.00	70,000.00	01/07/1998	
		FINNEGAN & UNDERWOOD,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
			TOTALS:	.00	70,000.00	.00	60,000.00	130,000.00		
950017	16	DONOGHUE, BARRETT & SINGAL, P.C.			132,000.00		130,000.00	262,000.00		
		ONE BEACON ST.								
		BOSTON, MA 02108-								
		DONOGHUE, ROGER	0004	.00	80,000.00	.00	80,000.00	160,000.00	01/26/1998	
		KAROL GROUP, INC., THE,	0888	.00	2,000.00	.00	.00	2,000.00	01/21/1998	
		LEVINE, ANDREW S	0732	.00	10,000.00	.00	10,000.00	20,000.00	01/26/1998	
		WALSH, MICHAEL P	0306	.00	40,000.00	.00	40,000.00	80,000.00	01/26/1998	
			TOTALS:	.00	132,000.00	.00	130,000.00	262,000.00		
980038	7	DOW AGROSCIENCES LLC, F/K/A/ DOWELANCO			.00		.00	.00		
		9330 ZIONSVILLE RD								
		INDIANAPOLIS, IN 46268-1054								
		MANISCALO, TIM	0978	.00	.00	.00	.00	.00	02/05/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970079	19	DuPont Pharmaceuticals Co., The			34,000.00		34,000.00	68,000.00		
		Chestnut Run Plaza, HR-2092								
		974 Centre Road								
		Wilmington, DE 19805-								
		Cremin, Thomas E	0087	.00	12,000.00	.00	12,000.00	24,000.00	01/07/1998	
		Donoghue, Barrett & Singal, P.C.,	0005	.00	12,000.00	.00	12,000.00	24,000.00	01/26/1998	
		Kaysen, Mary C	0868	.00	10,000.00	.00	10,000.00	20,000.00	01/09/1998	
			TOTALS:	.00	34,000.00	.00	34,000.00	68,000.00		
970066	17	E & S Ruckversicherungs-Aktiengesellschaft			1,225.00		.00	1,225.00		
		Karl-Weichert-Allee 50								
		Hannover, GE								
		Rice, Peter S	0422	.00	1,025.00	.00	.00	1,025.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	.00	1,025.00		
970252	6	E F Foundation for Foreign Study Inc.			18,750.00		18,000.00	36,750.00		
		EF Center Boston								
		One Education Street								
		Cambridge, MA 02141-								
		ADS Ventures, Inc.,	0442	.00	18,750.00	.00	18,000.00	36,750.00	01/28/1998	
			TOTALS:	.00	18,750.00	.00	18,000.00	36,750.00		
980046	7	E-Call, Inc.			.00		.00	.00		
		9 Park Street								
		Boston, MA 02108-								
		Reilly, Martin Associates,	0537	.00	.00	.00	.00	.00	03/27/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950771	16	E.L.M. Management Services Corp.			31,200.00		33,400.00	64,600.00		
		6 Beacon St, Suite 215								
		Boston, MA 02108-								
		Delaney, William A	0075	.00	31,200.00	.00	33,400.00	64,600.00	02/05/1998	
			TOTALS:	.00	31,200.00	.00	33,400.00	64,600.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950540	16	E.S.C. Services, Inc 10 Danforth Ln Rocky Hill, CT 06067-			2,500.00		2,000.00	4,500.00		
		McGlynn, Jr, John J	0107	.00	2,500.00	.00	2,000.00	4,500.00	04/13/1998	
			TOTALS:	.00	2,500.00	.00	2,000.00	4,500.00		
960428	25	Earth Tech E&I 12 Metro Park Rd. Albany, NY 12005-			12,000.00		12,000.00	24,000.00		
		Murphy, Jr, John E	0026	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970126	8	East Coast Seafood, Inc. 175 Alley St Lynn, MA 01905-			2,000.00			2,000.00		
		McGlynn, Jr, John J	0107	.00	2,000.00	.00	.00	2,000.00	01/23/1998	04/01/1
			TOTALS:	.00	2,000.00	.00	.00	2,000.00		
950804	13	Eastern Dentists Insurance Co. 200 Friberg Parkway, Suite 2002 Westboro, MA 01581-			6,000.00		6,000.00	12,000.00		
		Shanley Fleming & Associates,	0333	.00	6,000.00	.00	6,000.00	12,000.00	01/26/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
980056	26	Eastern Utilities P.O. Box 2333, One Liberty Sq Boston, MA 02107-			25,000.00		25,000.00	50,000.00		
		Corry Associates,	0745	.00	25,000.00	.00	25,000.00	50,000.00	04/06/1998	
			TOTALS:	.00	25,000.00	.00	25,000.00	50,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970103	26	EASTERN UTILITIES ASSOCIATES			3,000.00			3,000.00		
		750 WEST CENTER ST.								
		WEST BRIDGEWATER, MA 02379-								
		EZICKSON, DORON F	0786	.00	3,000.00	.00	.00	3,000.00	01/14/1998	05/01/1
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
950040	3	EASTMAN KODAK COMPANY			20,500.00		20,500.00	41,000.00		
		134 CHANDLER RD.								
		ANDOVER, MA 01810-								
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	16,500.00	.00	16,500.00	33,000.00	03/05/1998	
		HADLEY, SONIA J	0589	.00	4,000.00	.00	4,000.00	8,000.00	01/04/1998	
			TOTALS:	.00	20,500.00	.00	20,500.00	41,000.00		
950723	11	EDS			634.00		218.00	852.00		
		155 FEDERAL ST.								
		5TH FLOOR								
		BOSTON, MA 02110-								
		LYFORD, LYNN	0760	.00	563.00	.00	218.00	781.00	01/12/1998	
			TOTALS:	.00	563.00	.00	218.00	781.00		
980018	11	EDU NET, INC.			3,600.00		.00	3,600.00		
		10 MERRMOUNT								
		QUINCY, MA 02169-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	3,600.00	.00	.00	3,600.00	01/14/1998	06/30/1
			TOTALS:	.00	3,600.00	.00	.00	3,600.00		
970256	19	EFAMOL NUTACEUTICALS, INC.			28,076.00		8,000.00	36,076.00		
		23 DRYDOCK AVE, 2ND FLOOR								
		BOSTON, MA 02210-								
		BRANDON ASSOCIATES, LLC,	0084	.00	28,076.00	.00	8,000.00	36,076.00	01/15/1998	
			TOTALS:	.00	28,076.00	.00	8,000.00	36,076.00		

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970199	23	EGAN, NANCY 139 YOULE STREET MELROSE, MA 02176-			.00		.00	.00		
		MCDONOUGH, RICHARD W	0081	.00	.00	.00	.00	.00	01/13/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970037	7	EIRCO ENVIRONMENTAL LLC P.O. BOX 265 HAMPTON, NH 03843-0285			.00		5,000.00	5,000.00		
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	.00	.00	5,000.00	5,000.00	01/15/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
970120	18	EL PASO ENERGY PO BOX 2511 HOUSTON, TX 77257-					30,000.00	30,000.00		
		SMITH, DENNIS A	0335	.00	.00	.00	.00	.00	07/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950965	10	ELDER LIVING CONCEPTS, INC. 51 SUMMER ST. ROWLEY, MA 01969-			37,500.00		37,500.00	75,000.00		
		ANDOVER STRATEGIES,	0860	.00	37,500.00	.00	37,500.00	75,000.00	01/26/1998	
			TOTALS:	.00	37,500.00	.00	37,500.00	75,000.00		
960094	17	ELECTRIC INSURANCE CO. 152 CONANT ST. BEVERLY, MA 01915-0726			24,025.00		.00	24,025.00		
	L	CASSIDY & ASSOCIATES,	0023	.00	24,000.00	.00	.00	24,000.00	01/27/1998	
			TOTALS:	.00	24,000.00	.00	.00	24,000.00		

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
970149	17	Electric Insurance Company 152 Conant St. Beverly, MA 01915-			60,000.00		30,000.00	90,000.00		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	30,000.00	:00	.00	30,000.00	01/26/1998	12/31/1
		Murphy, Jr, John E	0026	.00	30,000.00	.00	30,000.00	60,000.00	01/15/1998	
			TOTALS:	.00	60,000.00	.00	30,000.00	90,000.00		
950818	11	Electronic Retailing Systems International 488 Main St. Norwalk, CT 06851-1007			12,500.00		12,500.00	25,000.00		
		Beacon Strategies,	0720	.00	12,500.00	.00	12,500.00	25,000.00	02/06/1998	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950235	19	Eli Lilly and Company 111 Washington Avenue State Government Relations Albany, NY 12210-			18,750.00		18,750.00	37,500.00		
		Rasky/Baerlein Group,	0999	.00	18,750.00	.00	18,750.00	37,500.00	03/06/1998	
			TOTALS:	.00	18,750.00	.00	18,750.00	37,500.00		
970124	1	EMCO Bus, Inc. 191 Bunker Hill St Charlestown, MA 02129-			.00		.00	.00		
		McCarthy, Peter C	0305	.00	.00	.00	.00	.00	02/10/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970155	14	Emergency Medical Services Division/BPPA 9-11 Shelland St. Roxbury, MA 02119-			4,900.00		2,400.00	7,300.00		
		Ahern, James W	0908	.00	4,900.00	.00	2,400.00	7,300.00	01/13/1998	
			TOTALS:	.00	4,900.00	.00	2,400.00	7,300.00		

TOTALS: .00 4,900.00 .00 2,400.00 7,300.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980106	22	EMERSON COLLEGE					5,000.00	5,000.00		
		100 BEACON ST								
		BOSTON, MA 02116-								
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	5,000.00	5,000.00	07/14/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
980074	3	EMPLOYERS ASSOCIATION OF WESTERN MA			7,500.00		.00	7,500.00		
		67 HUNT STREET								
		P.O. BOX 1070								
		AGAWAM, MA 01001-6070								
		HINCKLEY ALLEN POLICY MANAGEMENT,	0530	.00	7,500.00	.00	.00	7,500.00	05/12/1998	
			TOTALS:	.00	7,500.00	.00	.00	7,500.00		
960559	2	ENRON CAPITAL TRADE RESOURCES			77,000.00		57,000.00	134,000.00		
		16 CENTRE STREET								
		CONCORD, NH 03301-								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	12,000.00	.00	12,000.00	24,000.00	02/02/1998	
		ML STRATEGIES, INC.,	0840	.00	35,000.00	.00	15,000.00	50,000.00	01/09/1998	
		NORD, SUE	0849	.00	30,000.00	.00	30,000.00	60,000.00	02/03/1998	
			TOTALS:	.00	77,000.00	.00	57,000.00	134,000.00		
950447	7	ENVIRONMENTAL LEAGUE OF MASS.			8,603.00		8,943.00	17,546.00		
		3 JOY STREET								
		BOSTON, MA 02108-								
		GOMES, JAMES R	0239	.00	1,177.00	.00	1,373.00	2,550.00	01/01/1998	
		KAPUR, NAMRITA	0943	.00	4,560.00	.00	5,320.00	9,880.00	01/13/1998	
		LUCKEY, AMY J	0945	.00	.00	.00	.00	.00	01/13/1998	
			TOTALS:	.00	5,737.00	.00	6,693.00	12,430.00		
950852	7	ENVIRONMENTAL SYSTEMS PRODUCTS, INC			6,000.00		21,000.00	27,000.00		
		7 KRIPES RD								
		E. GRANBY, CT 06026-								
		DELANEY ASSOCIATES, W.	0079	.00	6,000.00	.00	21,000.00	27,000.00	01/14/1998	
			TOTALS:	.00	6,000.00	.00	21,000.00	27,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970216	23	ER Entertainment 22040 De La Guera Woodland Hills, CA 91364-			19,592.00		12,000.00	31,592.00		
		McDermott/O'Neill & Associates,	0108	.00	19,592.00	.00	12,000.00	31,592.00	01/14/1998	
			TOTALS:	.00	19,592.00	.00	12,000.00	31,592.00		
970022	1	Erik Veng, USA, Inc. 65 Vineyard Road Seekonk, MA 02771-			10,000.00		10,000.00	20,000.00		
		Corry Associates,	0745	.00	10,000.00	.00	10,000.00	20,000.00	02/10/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950389	16	Essential Strategies, Inc One Boston Place, Suite 1225 Boston, MA 02108-4407			.00		.00	.00		
		Aleixo, Jr., Theodore J	0176	.00	.00	.00	.00	.00	01/13/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950149	26	Essex County Gas Company 7 North Hunt Rd Amesbury, MA 01913-0800			1,804.00		2,926.00	4,730.00		
		Bonsall, Jon N	0046	.00	1,804.00	.00	2,926.00	4,730.00	01/22/1998	
			TOTALS:	.00	1,804.00	.00	2,926.00	4,730.00		
970033	9	Essex County Retirement Board 36 Federal Street Salem, MA 01970-			21,412.00		24,200.00	45,612.00		
		Choate, Hall & Stewart,	1045	.00	.00	.00	11,525.00	11,525.00	12/31/1998	
		Kearney & Gleason, P.C.,	0990	.00	21,412.00	.00	12,675.00	34,087.00	01/30/1998	
			TOTALS:	.00	21,412.00	.00	24,200.00	45,612.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950133	2	EXPERIAN/MULTISTATE ASSOCIATES, INC.			3,000.00		5,400.00	8,400.00		
		515 KING ST, SUITE 300								
		ALEXANDRIA, VA 22314-								
		QUINN & MORRIS,	0039	.00	3,000.00	.00	5,400.00	8,400.00	01/07/1998	
			TOTALS:	.00	3,000.00	.00	5,400.00	8,400.00		
980161	23	FAHERTY ESQ., J MICHAEL					2,000.00	2,000.00		
		111 MAIN STREET								
		GLOUCESTER, MA 01930-								
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	.00	.00	2,000.00	2,000.00	12/29/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
970116	7	FAIR SHARE DEVELOPMENT CORPORATION			.00		.00	.00		
		441 STUART ST.								
		BOSTON, MA 02116-								
		GREGORY & ASSOCIATES,	0852	.00	.00	.00	.00	.00	01/01/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980051	22	FALCON MANAGEMENT CORP.			15,000.00		10,000.00	25,000.00		
		ONE MONARCH PLACE								
		SPRINGFIELD, MA 01144-								
		KAROL GROUP, INC., THE,	0888	.00	15,000.00	.00	10,000.00	25,000.00	04/02/1998	
			TOTALS:	.00	15,000.00	.00	10,000.00	25,000.00		
960767	10	FALLON COMMUNITY HEALTH PLAN			1,092.00		5,582.00	6,674.00		
		10 CHESTNUT ST.								
		WORCESTER, MA 01608-								
		BURKE, RICHARD P	1017	.00	.00	.00	4,250.00	4,250.00	07/21/1998	
		SPENCER, SUSAN E	0993	.00	1,032.00	.00	253.00	1,285.00	03/31/1998	09/11/1
			TOTALS:	.00	1,032.00	.00	4,503.00	5,535.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
							5,000.00	5,000.00		
980123	12	Family Services of Greater Boston 34 1/2 Beacon St. Boston, MA 02108-								
		Meredith and Associates,	0071	.00	.00	.00	5,000.00	5,000.00	08/25/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
							5,000.00	5,000.00		
980129	2	FannieMae 780 Third Ave., 14th Floor. New York, NY 10017-								
		Murphy, Jr, John E	0026	.00	.00	.00	5,000.00	5,000.00	10/02/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
					.00		.00	.00		
960452	4	Farsight Marketing, Inc. 175 Derby Street Hingham, MA 02043-								
		Capital Associates Inc.,	0659	.00	.00	.00	.00	.00	01/30/1998	
			TOTALS:	.00	.00	.00	.00	.00		
					.00		1,647.00	1,647.00		
950605	2	Federated Investors Federated Investors Tower Pittsburgh, PA 15222-3779								
		Driscoll, Jr, John P	0528	.00	.00	.00	1,647.00	1,647.00	02/09/1998	
		Minahan, Alfred A	0552	.00	.00	.00	.00	.00	02/09/1998	
			TOTALS:	.00	.00	.00	1,647.00	1,647.00		
					19,375.00		15,000.00	34,375.00		
950066	2	Fidelity Investments 82 Devonshire St F5A Boston, MA 02109-3614								
		Shanley Fleming & Associates,	0333	.00	19,375.00	.00	15,000.00	34,375.00	01/26/1998	
			TOTALS:	.00	19,375.00	.00	15,000.00	34,375.00		

TOTALS: .00 19,375.00 .00 15,000.00 34,375.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980093	16	FIERRO, BENJAMIN 141 TREMONT ST., SUITE 600 BOSTON, MA 02111-			4,250.00		.00	4,250.00		
		LYNCH, PATRICIA A	0143	.00	4,250.00	.00	.00	4,250.00	06/15/1998	
			TOTALS:	.00	4,250.00	.00	.00	4,250.00		
960600	16	FINNEGAN & UNDERWOOD 20 CUSTOM HOUSE STREET BOSTON, MA 02110-			151,875.00		151,875.00	303,750.00		
		FINNEGAN, DAVID I	0027	.00	75,937.00	.00	75,938.00	151,875.00	02/10/1998	
		UNDERWOOD, RICHARD J	0028	.00	75,937.00	.00	75,937.00	151,874.00	02/10/1998	
			TOTALS:	.00	151,874.00	.00	151,875.00	303,749.00		
950808	20	FIRE CHIEFS ASSOCIATION OF MASSACHUSETTS 10 HIGHVIEW DRIVE, P.O. BOX 777 HINGHAM, MA 02043-0777								
		DANIELE, JOSEPH S	0692	.00	.00	.00	.00	.00	12/29/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980109	2	FIRST ALBANY CORPORATION 1 PENN PLAZA, 42ND FLOOR NEW YORK, NY 10119-4000					5,000.00	5,000.00		
		ISSUES MANAGEMENT GROUP,	0560	.00	.00	.00	5,000.00	5,000.00	07/23/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
950425	17	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY 440 LINCOLN STREET WORCESTER, MA 01653-			9,733.00		2,157.00	11,890.00		
		BAKER, RICHARD J	0297	.00	4,425.00	.00	2,100.00	6,525.00	01/08/1998	
			TOTALS:	.00	4,425.00	.00	2,100.00	6,525.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					10,238.00		3,953.00	14,191.00		
950501	23	First Church of Christ Scientist, The 175 Huntington Ave A151 Boston, MA 02115-								
		Silvernail, Warren D	0241	.00	3,200.00	.00	1,500.00	4,700.00	01/21/1998	
			TOTALS:	.00	3,200.00	.00	1,500.00	4,700.00		
					10,000.00		5,000.00	15,000.00		
950318	22	Fitchburg Redevelopment Authority 718 Main St Fitchburg, MA 01420-								
		Pezzella, Paul M	0094	.00	10,000.00	.00	5,000.00	15,000.00	01/13/1998	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
					4,500.00		3,000.00	7,500.00		
960651	6	Fitchburg State College 160 Pearl St. Fitchburg, MA 01420-								
		D'Amico, Gerard	0776	.00	4,500.00	.00	3,000.00	7,500.00	01/12/1998	
			TOTALS:	.00	4,500.00	.00	3,000.00	7,500.00		
					30,000.00		30,000.00	60,000.00		
970169	22	Fitzgerald Investment Trust 441 Stuart Street Boston, MA 02116-								
		Andover Strategies,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
					20,000.00		20,000.00	40,000.00		
950906	2	Fleet Financial Group, Inc One Federal Street MA OF D02K Boston, MA 02110-								
		Joyce & Joyce Counsellors at Law,	0045	.00	20,000.00	.00	20,000.00	40,000.00	01/15/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960030	25	FOREST CITY DEVELOPMENT 38 SIDNEY ST. CAMBRIDGE, MA 02139-			6,394.00		5,089.00	11,483.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	5,394.00	.00	5,089.00	10,483.00	01/15/1998	
		GINSBERG, JONATHAN A	0588	.00	1,000.00	.00	.00	1,000.00	01/01/1998	03/13/1
			TOTALS:	.00	6,394.00	.00	5,089.00	11,483.00		
980086	13	FORTIS BENEFITS INSURANCE COMPANY P.O. BOX 3050 MILWAUKEE, WI 53201-9130			2,600.00		1,400.00	4,000.00		
		MASS. REGULATORY SERVICES, LLC,	1006	.00	2,600.00	.00	1,400.00	4,000.00	06/09/1998	
			TOTALS:	.00	2,600.00	.00	1,400.00	4,000.00		
950198	5	FRANCIS, EDWARD, & CRONIN INC. 60 STATE STREET SUITE 700 BOSTON, MA 02109-			.00		.00	.00		
		MURPHY, JR, JOHN E	0026	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970157	10	FRANCISCAN CHILDREN'S HOSPITAL 30 WARREN ST. BRIGHTON, MA 02135-			.00		3,000.00	3,000.00		
		D'AMICO, GERARD	0776	.00	.00	.00	3,000.00	3,000.00	01/12/1998	
			TOTALS:	.00	.00	.00	3,000.00	3,000.00		
960375	20	FRATERNAL ORDER OF POLICE 1620 HYDE PARK AVE. BOSTON, MA 02136-			8,586.00		18,465.00	27,051.00		
		GIANNETTI, ANTHONY J	0244	.00	8,586.00	.00	18,465.00	27,051.00	03/04/1998	
		MCLEAN JR., KENNETH N	0987	.00	.00	.00	.00	.00	03/04/1998	
			TOTALS:	.00	8,586.00	.00	18,465.00	27,051.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					15,000.00		15,000.00	30,000.00		
960516	5	Frederic R. Harris, Inc. 66 Long Wharf Boston, MA 02110-								
		Karol Group, Inc., The,	0888	.00	15,000.00	.00	15,000.00	30,000.00	01/20/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
					6,900.00		13,800.00	20,700.00		
970139	2	Freedom Capital Management Group One Beacon St. Boston, MA 02108-3105								
		Commonwealth Consulting Group,	0650	.00	6,900.00	.00	13,800.00	20,700.00	04/16/1998	
			TOTALS:	.00	6,900.00	.00	13,800.00	20,700.00		
					6,000.00		6,000.00	12,000.00		
970045	21	Freeman Decorating Company 1515 Washington Street Braintree, MA 02184-								
		Mass. Bay Associates, Inc.,	0483	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
					18,000.00		6,000.00	24,000.00		
950291	17	G. E. Capital Assurance Co., formerly AMEX Life Assurance Co. 1650 Los Gamos Dr San Rafael, CA 94903-								
	L	Eid, Cynthia A	0353	.00	18,000.00	.00	6,000.00	24,000.00	01/12/1998	
			TOTALS:	.00	18,000.00	.00	6,000.00	24,000.00		
					37,500.00		15,000.00	52,500.00		
970220	25	Gateway Terminal 400 Waterfront Street, PO Box 9663 New Haven, CT 06536-								
		New England Strategic Development Corp.,	0270	.00	37,500.00	.00	15,000.00	52,500.00	01/15/1998	
			TOTALS:	.00	37,500.00	.00	15,000.00	52,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950598	26	GENERAL ELECTRIC CO.			48,000.00		11,000.00	59,000.00		
		1299 PENNSYLVANIA AVE., N.W.								
		SUITE 1100								
		WASHINGTON, DC 20004-								
		MCDERMOTT, WILL & EMERY,	1004	.00	25,000.00	.00	.00	25,000.00	01/01/1998	
		QUINN & MORRIS,	0039	.00	6,000.00	.00	.00	6,000.00	02/04/1998	
		RISCH, ROBERT N	0769	.00	17,000.00	.00	11,000.00	28,000.00	01/15/1998	
			TOTALS:	.00	48,000.00	.00	11,000.00	59,000.00		
950499	3	GIANT LIFT EQUIPMENT MANUFACTURING CO.			.00		.00	.00		
		185 LAFAYETTE ROAD								
		NO. HAMPTON, NH 03862-								
		LYONS, PETER T	0235	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
960640	24	GIBSON & BEHMAN, P.C.			3,850.00		.00	3,850.00		
		ONE MOUNTAIN RD.								
		BURLINGTON, MA 01803-								
		MORIN, PETER B	0770	.00	3,850.00	.00	.00	3,850.00	02/09/1998	
			TOTALS:	.00	3,850.00	.00	.00	3,850.00		
970036	3	GILLETTE COMPANY, THE			10,000.00		10,000.00	20,000.00		
		PRUDENTIAL TOWER BUILDING								
		48TH FLOOR								
		BOSTON, MA 02199-								
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	10,000.00	.00	.00	10,000.00	01/15/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950033	19	GLAXO WELLCOME INC			45,656.00		16,667.00	62,323.00		
		4011 WESTCHASE BLVD.								
		RALEIGH, NC 27607-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	25,000.00	.00	16,667.00	41,667.00	01/26/1998	
		GRINSTEAD, ERIC P	0722	.00	16,263.00	.00	.00	16,263.00	01/20/1998	06/30/1
			TOTALS:	.00	41,263.00	.00	16,667.00	57,930.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950048	3	GLIDDEN COMPANY			4,000.00		.00	4,000.00		
		925 EUCLID AVE.								
		CLEVELAND, OH 44115-								
		COYNE, JR. ESQ. P.C., WILLIAM F	0019	.00	4,000.00	.00	.00	4,000.00	03/23/1998	
			TOTALS:	.00	4,000.00	.00	.00	4,000.00		
970245	18	GLOBAL PETROLEUM CORP.			.00		.00	.00		
		800 SOUTH STREET								
		BOX 9161								
		WALTHAM, MA 02154-9161								
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	.00	.00	01/20/1998	
			TOTALS:	.00	.00	.00	.00	.00		
960029	3	GLOUCESTER FISH EXCHANGE			17,500.00		15,000.00	32,500.00		
		HARBOR LOOP								
		GLOUCESTER, MA 01930-								
		BRANDON ASSOCIATES, LLC,	0084	.00	17,500.00	.00	15,000.00	32,500.00	01/15/1998	
			TOTALS:	.00	17,500.00	.00	15,000.00	32,500.00		
970048	16	GM STRATEGIES, INC.			37,145.00		109,790.00	146,935.00		
		ONE LONGFELLOW PLACE								
		SUITE 3609								
		BOSTON, MA 02114-								
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	14,444.00	.00	15,554.00	29,998.00	03/05/1998	
		GELLES, EDWARD	0862	.00	.00	.00	9,187.00	9,187.00	01/12/1998	
		MCAULIFFE, DARRIN M	0861	.00	3,600.00	.00	68,037.00	71,637.00	01/12/1998	
			TOTALS:	.00	18,044.00	.00	92,778.00	110,822.00		
950016	13	GOLDEN RULE INSURANCE COMPANY			37,266.00		29,284.00	66,550.00		
		7440 WOODLAND DR.								
		INDIANAPOLIS, IN 46278-1719								
		CUNNINGHAM, ROBERT H	0574	.00	12,000.00	.00	12,000.00	24,000.00	05/08/1998	

INDIANAPOLIS, IN 46278-1719

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970170	7	GOLF COURSE SUPERTENDENTS ASSOC.			.00		.00	.00		
		175 HIGHLAND ST.								
		NEEDHAM, MA 02192-								
		LYONS, PETER T	0235	.00	.00	:00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950185	16	GOVERNMENTAL STRATEGIES			143,181.00		152,836.00	296,017.00		
		130 BOWDOIN ST								
		BOSTON, MA 02108-								
		KELLIHER, JUDITH	0055	.00	31,912.00	00	36,150.00	68,062.00	01/05/1998	
		MULLIGAN, MARY ANN	0052	.00	28,537.00	.00	31,850.00	60,387.00	01/05/1998	
		O'REILLY, ELAINE	0053	.00	52,087.00	.00	55,650.00	107,737.00	01/01/1998	
		WALSH, MARY ANN	0412	.00	23,915.00	.00	24,000.00	47,915.00	01/05/1998	
			TOTALS:	.00	136,451.00	.00	147,650.00	284,101.00		
950737	3	GREATER BOSTON CHAMBER OF COMMERCE			30,475.00		23,766.00	54,241.00		
		1 BEACON ST								
		4TH FL								
		BOSTON, MA 02108-								
		KLOCKE, JAMES F	0789	.00	24,212.00	.00	18,159.00	42,371.00	01/15/1998	
		SEGEL, JAMES W	0546	.00	5,400.00	.00	4,500.00	9,900.00	03/30/1998	
			TOTALS:	.00	29,612.00	.00	22,659.00	52,271.00		
980087	5	GREATER BOSTON CONSTRUCTION COMPANY, INC.			3,000.00		.00	3,000.00		
		113 BOSTON RD.								
		N. BILLERICA, MA 01862-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	3,000.00	00	00	3,000.00	06/09/1998	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
960092	21	GREATER BOSTON CONVENTION AND VISITOR'S BUREAU, INC.			18,000.00		18,000.00	36,000.00		
		TWO COPLEY PLACE								
		SUITE 105								
		BOSTON, MA 02116-6501								
		KAROL GROUP, INC., THE,	0888	.00	18,000.00	.00	18,000.00	36,000.00	02/25/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950885	12	Greater Boston Food Bank 99 Atkinson St Boston, MA 02118-			.00		.00	.00		
		Hickey Associates, Brian S	0030	.00	.00	.00	.00	.00	01/10/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950225	15	Greater Boston Legal Services 197 Friend St Boston, MA 02114-			44,400.00		41,900.00	86,300.00		
		Governmental Strategies, Inc.,	0051	.00	5,000.00	.00	2,500.00	7,500.00	01/19/1998	
		Meredith and Associates,	0071	.00	38,500.00	.00	38,500.00	77,000.00	01/15/1998	
		Paulson, Diane F	0299	.00	900.00	.00	900.00	1,800.00	01/08/1998	
			TOTALS:	.00	44,400.00	.00	41,900.00	86,300.00		
950520	22	Greater Boston Real Estate Board 55 Summer St., 8th Floor Boston, MA 02110-			8,299.00		8,148.00	16,447.00		
		Boshar, Kathleen I	0967	.00	.00	.00	.00	.00	01/14/1998	
		Conway, Joy C	0388	.00	5,250.00	.00	5,250.00	10,500.00	01/15/1998	
		Delaney Associates, W.	0079	.00	.00	.00	.00	.00	01/14/1998	
		Moran, Marilyn A	0965	.00	.00	.00	.00	.00	01/14/1998	
		Shanahan, Edwin J	0675	.00	2,500.00	.00	2,500.00	5,000.00	01/13/1998	
		Sidor, Carolyn J	0718	.00	318.00	.00	398.00	716.00	02/17/1998	
		Sullivan, Jr., Richard J	0966	.00	231.00	.00	.00	231.00	01/14/1998	
			TOTALS:	.00	8,299.00	.00	8,148.00	16,447.00		
980154	12	Greater Lynn Mental Health & Retardation 37 Friend St. Lynn, MA 01901-					10,000.00	10,000.00		
		McGlynn, Jr, John J	0107	.00	.00	.00	10,000.00	10,000.00	12/10/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980104	10	GREATER LYNN MENTAL HEALTH & RETARDATION ASSOCIATION, INC.								
		37 FRIEND ST.					3,500.00	3,500.00		
		LYNN, MA 01903-								
		CHAYET, NEIL L	0032	.00	.00	.00	3,500.00	3,500.00	07/15/1998	
			TOTALS:	.00	.00	.00	3,500.00	3,500.00		
950261	7	GREEN INDUSTRY ALLIANCE								
		THE LAWN COMPANY			12,000.00		10,000.00	22,000.00		
		8D PLEASANT ST								
		SOUTH NATICK, MA 01760-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	12,000.00	.00	10,000.00	22,000.00	01/26/1998	
			TOTALS:	.00	12,000.00	.00	10,000.00	22,000.00		
970240	26	GREEN MOUNTAIN ENERGY RESOURCES, L.L.C.			30,000.00		30,000.00	60,000.00		
		55 GREEN MOUNTAIN DR.								
		P.O. BOX 2206								
		S. BURLINGTON, VT 05407-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	30,000.00	.00	30,000.00	60,000.00	01/10/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950388	23	GREEN WORLD, INC.								
		1770 MASSACHUSETTS AVE. #274					65.00	65.00		
		CAMBRIDGE, MA 02140-								
		STRAHAN, RICHARD	0294	.00	.00	.00	65.00	65.00	11/05/1998	
			TOTALS:	.00	.00	.00	65.00	65.00		
970027	16	GREGORY & ASSOCIATES			27,900.00		.00	27,900.00		
		158 MOUNT AUBURN STREET								
		CAMBRIDGE, MA 02138-								
		GREGORY, CHRISTOPHER	0112	.00	12,900.00	.00	.00	12,900.00	01/01/1998	
		MCGRATH, RAYMOND F	0102	.00	15,000.00	.00	.00	15,000.00	01/12/1998	
			TOTALS:	.00	27,900.00	.00	.00	27,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					4,000.00		12,000.00	16,000.00		
980076	22	Greystone & Co. 152 W. 57th Street, 60th Floor New York, NY 10019-								
		New England Strategic Development Corp.,	0270	.00	4,000.00	.00	12,000.00	16,000.00	05/13/1998	
			TOTALS:	.00	4,000.00	.00	12,000.00	16,000.00		
					17,417.00		6,650.00	24,067.00		
950067	8	Grocery Manufacturers of America 1010 Wisconsin Ave, Suite 900 Washington, DC 20007-								
		Shanley Fleming & Associates,	0333	.00	17,417.00	.00	6,650.00	24,067.00	01/26/1998	
			TOTALS:	.00	17,417.00	.00	6,650.00	24,067.00		
					18,000.00		12,000.00	30,000.00		
950255	4	GTech Corporation 55 Technology Way West Greenwich, RI 02817-								
		White Associates, Inc., Robert	0061	.00	18,000.00	.00	12,000.00	30,000.00	05/18/1998	
			TOTALS:	.00	18,000.00	.00	12,000.00	30,000.00		
					28,041.00		27,791.00	55,832.00		
950335	23	Gun Owners' Action League (GOAL) 37 Pierce St Northboro, MA 01532-								
	L	Yacino, Michael D	0170	.00	26,104.00	.00	26,135.00	52,239.00	01/08/1998	
			TOTALS:	.00	26,104.00	.00	26,135.00	52,239.00		
					6,000.00		6,000.00	12,000.00		
970015	22	Hall Properties, Inc. 3 Center Plaza Suite 410 Boston, MA 02108-								
		Cremin, Thomas E	0087	.00	6,000.00	.00	6,000.00	12,000.00	01/13/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970065	17	HANNOVER RUCKVERSICHERUNGS-AKTIENGESELLACHT			1,225.00		3,500.00	4,725.00		
		KARL-WEICHERT-ALLEE 50								
		HANNOVER, GE								
		RICE, PETER S	0422	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	3,500.00	4,525.00		
950397	13	HANOVER INSURANCE COMPANY			.00		.00	.00		
		100 CENTURY DR								
		WORCESTER, MA 01615-0063								
	L	HOWARD, WAYNE D	0450	.00	.00	.00	.00	.00	01/12/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950030	13	HARVARD PILGRIM HEALTH CARE (HPHC)			44,000.00		44,000.00	88,000.00		
		10 BROOKLINE PLACE WEST								
		BROOKLINE, MA 02146-7229								
		BARTLEY, ESQ., JOHN C	0003	.00	36,000.00	.00	36,000.00	72,000.00	01/14/1998	
		PELLEGRINI, ESQ., LORA M	0518	.00	8,000.00	.00	8,000.00	16,000.00	01/14/1998	
			TOTALS:	.00	44,000.00	.00	44,000.00	88,000.00		
970049	4	HARVEY'S CASINO RESORTS			40,000.00		30,000.00	70,000.00		
		1001 CRAIG ROAD								
		SUITE 260								
		ST. LOUIS, MO 63146-								
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	40,000.00	.00	30,000.00	70,000.00	01/30/1998	
			TOTALS:	.00	40,000.00	.00	30,000.00	70,000.00		
950020	12	HEALTH CARE FOR ALL			19,035.00		10,868.00	29,903.00		
		30 WINTER ST.								
		BOSTON, MA 02108-								
		DERBY, REBECCA	0876	.00	4,160.00	.00	1,600.00	5,760.00	01/14/1998	
		MEREDITH AND ASSOCIATES,	0071	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
		MILLER, MICHAEL L	0434	.00	5,118.00	.00	1,706.00	6,824.00	01/26/1998	
			TOTALS:	.00	15,278.00	.00	9,306.00	24,584.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950289	13	HEALTH INSURANCE ASSOC. OF AMERICA			26,000.00		36,000.00	62,000.00		
		555 13TH ST., N.W.								
		SUITE 600E								
		WASHINGTON, DC 20004-1109								
		BRANDON ASSOCIATES, LLC,	0084	.00	26,000.00	.00	26,000.00	52,000.00	01/15/1998	
		RYAN, JOY	1027	.00	.00	.00	10,000.00	10,000.00	08/27/1998	
			TOTALS:	.00	26,000.00	.00	36,000.00	62,000.00		
960416	11	HEWLETT PACKARD COMPANY			880.00		924.00	1,804.00		
		3000 MINUTEMAN RD								
		ANDOVER, MA 01810-								
		SWEENEY, LAUREL	0883	.00	775.00	.00	924.00	1,699.00	01/21/1998	
			TOTALS:	.00	775.00	.00	924.00	1,699.00		
950104	16	HICKEY ASSOCIATES, BRIAN S.			250,875.00		270,162.00	521,037.00		
		9 PARK STREET								
		5TH FLOOR								
		BOSTON, MA 02108-								
		COSTELLO, NEAL	0040	.00	75,000.00	.00	75,000.00	150,000.00	01/15/1998	
		HAGGERTY, JEFFREY	0641	.00	38,500.00	.00	53,500.00	92,000.00	01/05/1998	
		HICKEY, BRIAN S	0029	.00	75,000.00	.00	75,000.00	150,000.00	01/05/1998	
		O'BRIEN, NEIL T	0893	.00	50,000.00	.00	66,662.00	116,662.00	01/05/1998	
	L	SMITH, JAMES E	0343	.00	12,375.00	.00	.00	12,375.00	01/13/1998	12/31/1
			TOTALS:	.00	250,875.00	.00	270,162.00	521,037.00		
950431	16	HINCKLEY ALLEN POLICY MANAGEMENT			12,500.00		29,000.00	41,500.00		
		28 STATE ST.								
		BOSTON, MA 02109-9000								
		HEDSTROM, MARK D	0927	.00	.00	.00	.00	.00	01/15/1998	
		KELLY, MICHAEL J	0439	.00	.00	.00	.00	.00	01/20/1998	
		RAFFERTY, THOMAS S	0096	.00	12,500.00	.00	29,000.00	41,500.00	01/05/1998	
			TOTALS:	.00	12,500.00	.00	29,000.00	41,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980078	9	HINGHAM BOARD OF RETIREMENT			.00		3,500.00	3,500.00		
		210 CENTRAL STREET								
		HINGHAM, MA 02043-								
		HUB STRATEGIES,	0865	.00	.00	.00	3,500.00	3,500.00	05/20/1998	
			TOTALS:	.00	.00	.00	3,500.00	3,500.00		
950267	4	HINSDALE HOLDING CO. INC.			25,000.00		25,961.00	50,961.00		
		P.O. BOX 27								
		HINSDALE, NH 03451-								
		MCDONOUGH, RICHARD W	0081	.00	25,000.00	.00	25,961.00	50,961.00	01/13/1998	
			TOTALS:	.00	25,000.00	.00	25,961.00	50,961.00		
950381	10	HLR SERVICE CORPORATION			10,385.00		10,240.00	20,625.00		
		340 KINGSLAND ST								
		NUTLEY, NJ 07110-								
		POWERS, PETER M	0234	.00	10,000.00	.00	10,000.00	20,000.00	01/28/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950507	19	HOECHST MARION ROUSSEL			1,369.00		405.00	1,774.00		
		P.O. BOX 9627								
		KANSAS CITY, MO 64134-0627								
		MORGAN, D. KIRK	0455	.00	720.00	.00	405.00	1,125.00	01/20/1998	
			TOTALS:	.00	720.00	.00	405.00	1,125.00		
970014	19	HOFFMAN LAROCHE			27,000.00		4,800.00	31,800.00		
		P.O. BOX 598								
		VERNON, CT 06066-0598								
		CORRY ASSOCIATES,	0745	.00	27,000.00	.00	4,800.00	31,800.00	02/10/1998	
			TOTALS:	.00	27,000.00	.00	4,800.00	31,800.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950359	16	Holway & Associates 20 Norumbega St Cambridge, MA 02138-			28,500.00		26,000.00	54,500.00		
		Holway, David	0103	.00	20,000.00	.00	20,000.00	40,000.00	02/23/1998	
	L	McGrath, Raymond F	0102	.00	8,500.00	.00	6,000.00	14,500.00	01/12/1998	
			TOTALS:	.00	28,500.00	.00	26,000.00	54,500.00		
950021	10	Home & Health Care Association 20 Park Plaza, Suite 620 Boston, MA 02116-			26,600.00		27,600.00	54,200.00		
		Deschenes, Julie A	0355	.00	9,600.00	.00	9,600.00	19,200.00	01/13/1998	
		ML Strategies, Inc.,	0840	.00	17,000.00	.00	18,000.00	35,000.00	01/05/1998	
			TOTALS:	.00	26,600.00	.00	27,600.00	54,200.00		
950731	5	Home Builders Assoc. of Mass. 6 Beacon Street Suite 205 Boston, MA 02108-			14,281.00		21,000.00	35,281.00		
		Fierro III, Benjamin	0151	.00	12,250.00	.00	.00	12,250.00	03/20/1998	06/30/1
		Habib, William M	0615	.00	2,031.00	.00	.00	2,031.00	01/03/1998	02/27/1
		Lynch & Fierro, LLP, Counselors at Law,	1020	.00	.00	.00	21,000.00	21,000.00	07/13/1998	
			TOTALS:	.00	14,281.00	.00	21,000.00	35,281.00		
980012	17	Homesteaders Life Company 2141 Grand Avenue P.O. Box 1756 Des Moines, IA 50306-			2,500.00		.00	2,500.00		
		Delaney Associates, W.	0079	.00	2,500.00	.00	.00	2,500.00	01/14/1998	
			TOTALS:	.00	2,500.00	.00	.00	2,500.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950186	10	HOSPICE FEDERATION OF MA			6,000.00		6,000.00	12,000.00		
		HFM 1420 PROVIDENCE HIGHWAY								
		SUITE 277								
		NORWOOD, MA 02062-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950095	2	HOUSEHOLD FINANCIAL GROUP			13,500.00		15,000.00	28,500.00		
		55 FARMINGTON AVENUE								
		SUITE 702								
		HARTFORD, CT 06105-								
		MURPHY, JR, JOHN E	0026	.00	7,500.00	.00	7,500.00	15,000.00	01/15/1998	
		PUGLIESE, RONALD J	0278	.00	6,000.00	.00	7,500.00	13,500.00	01/08/1998	
			TOTALS:	.00	13,500.00	.00	15,000.00	28,500.00		
970063	16	HUB STRATEGIES			20,275.00		16,200.00	36,475.00		
		6 BEACON STREET, SUITE 815								
		BOSTON, MA 02108-								
		SIMONETTI, LISA M	0043	.00	18,375.00	.00	14,000.00	32,375.00	01/14/1998	
			TOTALS:	.00	18,375.00	.00	14,000.00	32,375.00		
970083	4	HWCC DEVELOPMENT CORP.			.00		500.00	500.00		
		TWO GALLERIA TOWER								
		13455 NOEL RD, STE. 2200								
		DALLAS, TX 75240-								
		HUB STRATEGIES,	0865	.00	.00	.00	500.00	500.00	01/14/1998	
			TOTALS:	.00	.00	.00	500.00	500.00		
950159	18	HYDRO-QUEBEC			29,534.00		.00	29,534.00		
		1010 ST. CATHERINE ST., W 8TH FL								
		H3C 4S7								
		MONTREAL, QUEBEC, CN								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	29,534.00	.00	.00	29,534.00	01/14/1998	06/30/1
			TOTALS:	.00	29,534.00	.00	.00	29,534.00		

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950220	14	I.U.O.E. Local 4, AFL-CIO			3,750.00		3,750.00	7,500.00		
		120 Mt. Hope St								
		Roslindale, MA 02131-								
		Snow, Courtney and Associates,	0057	.00	3,750.00	.00	3,750.00	7,500.00	01/14/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
970154	17	IL Annuity and Insurance Company, Inc.			1,375.00		.00	1,375.00		
		2960 North Meridian Street								
		Indianapolis, IN 46207-								
		Minahan, Alfred A	0552	.00	1,375.00	.00	.00	1,375.00	01/27/1998	
			TOTALS:	.00	1,375.00	.00	.00	1,375.00		
980102	26	Imagetel International, Inc			3,000.00		2,000.00	5,000.00		
		120 East Woodlawn Ave.								
		Louisville, KY 40214-								
		Reilly, Martin T	0536	.00	3,000.00	.00	2,000.00	5,000.00	07/09/1998	
			TOTALS:	.00	3,000.00	.00	2,000.00	5,000.00		
950371	18	Independent Oil Marketers Assoc. of New England			13,200.00		13,200.00	26,400.00		
		PO Box 3059								
		Newport, RI 02840-								
		White Associates, Inc., Robert	0061	.00	13,200.00	.00	13,200 00	26,400.00	01/20/1998	
			TOTALS:	.00	13,200.00	.00	13,200.00	26,400.00		
950410	17	Independent Property-Casualty Insurers of Mass., Inc.			30,000.00		30,000.00	60,000.00		
		250 Summer Street								
		3rd Floor								
		Boston, MA 02210-								
		Donahue, Jr, Edward J	0180	.00	.00	.00	2,000.00	2,000.00	12/21/1998	
		Moran, Jr., James J	0197	.00	30,000.00	.00	15,000.00	45,000.00	01/21/1998	09/28/1
		Ovrut, Barnett D	1032	.00	.00	.00	13,000.00	13,000.00	09/28/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950664	12	INFANT TODDLER ADVOCATES, INC. 6 FORT STREET QUINCY, MA 02169-			5,500.00		6,500.00	12,000.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	5,500.00	.00	6,500.00	12,000.00	02/17/1998	
			TOTALS:	.00	5,500.00	.00	6,500.00	12,000.00		
950028	10	INSTITUTE FOR DIETETICS IN MASSACHUSETTS, INC. 6 ABBOTT ROAD WELLESLEY, MA 02181-			10,000.00		10,000.00	20,000.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	10,000.00	.00	10,000.00	20,000.00	01/26/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950091	1	INSURANCE AUTO AUCTIONS, INC. AND ITS SUBSIDARIES 850 E. ALGONQUIN RD. SUITE 100 SCHAUMBURG, IL 60173-			15,000.00		20,000.00	35,000.00		
		MCDONOUGH, RICHARD W	0081	.00	15,000.00	.00	20,000.00	35,000.00	01/13/1998	
			TOTALS:	.00	15,000.00	.00	20,000.00	35,000.00		
950393	17	INSURERS FOR AUTO REFORM IN MASS. (INFORM) 175 BERKELEY ST BOSTON, MA 02116-			18,750.00		18,750.00	37,500.00		
		ALEIXO LAW OFFICES, P.C.,	0177	.00	18,750.00	.00	18,750.00	37,500.00	01/13/1998	
			TOTALS:	.00	18,750.00	.00	18,750.00	37,500.00		
970050	10	INTEGRATED CARE GROUP 255 BEAR HILL ROAD 2ND FL WALTHAM, MA 02154-			5,000.00		.00	5,000.00		
		ML STRATEGIES, INC.,	0840	.00	5,000.00	.00	.00	5,000.00	01/09/1998	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					6,121.00			6,121.00		
960692	26	Intercontinental Energy Corporation 350 Lincoln Pl Hingham, MA 02043-								
		Gray, Alyse	0356	.00	6,056.00	.00	.00	6,056.00	01/01/1998	02/17/1
			TOTALS:	.00	6,056.00	.00	.00	6,056.00		
					.00		.00	.00		
960110	23	International Anticounterfeiting Coalition, Inc. 1620 L St., NW Suite 1210 Washington, DC 20036-								
		Rasky/Baerlein Group,	0999	.00	.00	.00	.00	.00	03/06/1998	
			TOTALS:	.00	.00	.00	.00	.00		
					36,001.00		12,072.00	48,073.00		
960177	14	International Brotherhood of Electrical Workers, Local #103 256 Freeport St Dorchester, MA 02122-								
		McDermott/O'Neill & Associates,	0108	.00	36,001.00	.00	12,072.00	48,073.00	01/14/1998	
			TOTALS:	.00	36,001.00	.00	12,072.00	48,073.00		
					8,400.00		8,000.00	16,400.00		
950912	11	International Business Machines Corporation (IBM) 404 Wyman St Waltham, MA 02254-								
		Delaney, Paul G	0808	.00	8,400.00	.00	8,000.00	16,400.00	01/13/1998	
			TOTALS:	.00	8,400.00	.00	8,000.00	16,400.00		
							2,000.00	2,000.00		
980158	22	International Cargo Port-Boston LLC 250 Martin St., Suite 200, Birmingham,, MI 48009-								
		ML Strategies, Inc.,	0840	.00	.00	.00	2,000.00	2,000.00	12/28/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960721	22	INTERNATIONAL COUNCIL OF SHOPPING CENTERS 1033 N. FAIRFAX ST SUITE 404 ALEXANDRIA, VA 22314-					30,000.00	30,000.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	.00	.00	30,000.00	30,000.00	07/07/1998	
			TOTALS:	.00	.00	.00	30,000.00	30,000.00		
950019	4	INTERNATIONAL GAME TECHNOLOGY 9295 PROTOTYPE DRIVE RENO, NV 89511-			4,702.00		4,522.00	9,224.00		
		RODOPHELE, ROBERT P	0072	.00	4,500.00	.00	4,500.00	9,000.00	01/15/1998	
			TOTALS:	.00	4,500.00	.00	4,500.00	9,000.00		
970222	3	INTERNATIONAL HEALTH, RACQUET, & SPORTS (I.H.R.S.A.) 263 SUMMER STREET BOSTON, MA 02210-			14,985.00		.00	14,985.00		
		MINAHAN, ALFRED A	0552	.00	14,985.00	.00	.00	14,985.00	01/12/1998	
			TOTALS:	.00	14,985.00	.00	.00	14,985.00		
980139	25	ISLAND TRANSPORTATION P.O. BOX 1086 OAK BLUFFS, MA 02557-					7,500.00	7,500.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	7,500.00	7,500.00	10/06/1998	
			TOTALS:	.00	.00	.00	7,500.00	7,500.00		
980073	18	ISO NEW ENGLAND, INC. 1 SULLIVAN RD HOLYOKE, MA 02841-			.00		2,500.00	2,500.00		
		PUBLIC POLICY SYSTEMS, INC.	0101	.00	.00	.00	2,500.00	2,500.00	05/08/1998	
			TOTALS:	.00	.00	.00	2,500.00	2,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950077	16	Issues Management Group 1 Beacon St, Suite 1300 Boston, MA 02108-					10,000.00	10,000.00		
		Cremin, Thomas E	0087	.00	.00	.00	5,000.00	5,000.00	07/23/1998	
		Murphy, Jr, John E	0026	.00	.00	.00	5,000.00	5,000.00	07/23/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
950218	14	IUOE Local 98, AFL-CIO 2 Center Sq E. Longmeadow, MA 01028-			3,750.00		3,750.00	7,500.00		
		Snow, Courtney and Associates,	0057	.00	3,750.00	.00	3,750.00	7,500.00	01/14/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
970160	2	J.P. Morgan Securities, Inc. 60 Wall Street, New York, NY 10260-			30,000.00		30,000.00	60,000.00		
		Spaulding, Alexander H	0914	.00	30,000.00	.00	.00	30,000.00	01/08/1998	
			TOTALS:	.00	30,000.00	.00	.00	30,000.00		
980148	12	Jane Doe, Inc. MA Against Sexual Assault & Domestic Violence(MC 14 Beacon St., Suite 507 Boston, MA 02108-					.00	.00		
		Brown, Stephanie A	1038	.00	.00	.00	.00	.00	11/16/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980065	23	Jean Weinberg 124 Staniford St. Auburndale, MA 02466-			3,800.00		13,900.00	17,700.00		
		Commonwealth Consulting Group,	0650	.00	3,800.00	.00	13,900.00	17,700.00	04/16/1998	
			TOTALS:	.00	3,800.00	.00	13,900.00	17,700.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980105	23	JENNY CRAIG, C/O MULTISTATE ASSOCIATES, INC.					5,000.00	5,000.00		
		515 KING ST., SUITE 300								
		ALEXANDRIA, VA 22314-								
		GLYNN, MAUREEN	0050	.00	.00	.00	.00	.00	07/15/1998	
		MURPHY, JR, JOHN E	0026	.00	.00	.00	5,000.00	5,000.00	07/15/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
960699	23	JEWISH COMMUNITY RELATIONS COUNCIL OF GREATER BOSTON (JCRC)			12,348.00		11,387.00	23,735.00		
		126 HIGH ST								
		BOSTON, MA 02110-								
		GLICK, CHARLES	0226	.00	10,000.00	.00	10,000.00	20,000.00	01/01/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950635	10	JEWISH MEMORIAL HOSPITAL AND REHABILITATION CENTER			.00		.00	.00		
		59 TOWNSEND ST								
		ROXBURY, MA 02119-								
		FEASTER, JR., JOSEPH D	0843	.00	.00	.00	.00	.00	01/23/1998	12/31/1
			TOTALS:	.00	.00	.00	.00	.00		
970113	13	JOHN ALDEN LIFE INSURANCE CO.			30,000.00		15,000.00	45,000.00		
		5500 GLENDON CT.								
		DUBLIN, OH 43016-								
		CORRY ASSOCIATES,	0745	.00	30,000.00	.00	15,000.00	45,000.00	02/10/1998	
			TOTALS:	.00	30,000.00	.00	15,000.00	45,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950141	17	John Hancock Mutual Life Insurance Co.			171,109.00		113,821.00	284,930.00		
		John Hancock Place								
		P.O. Box 111								
		Boston, MA 02117-								
		Erickson, Jenny A	0669	.00	.00	.00	173.00	173.00	06/30/1998	
		Gallagher, Mary K	0958	.00	6,477.00	.00	2,709.00	9,186.00	01/01/1998	
		Koczela, Christopher S	0406	.00	2,896.00	.00	3,288.00	6,184.00	01/09/1998	
		Maloney, Thomas E	0992	.00	21,805.00	.00	8,232.00	30,037.00	03/19/1998	
		Quinn & Morris,	0039	.00	36,000.00	.00	34,200.00	70,200.00	01/07/1998	
		Sasso, John R	0723	.00	72,500.00	.00	40,000.00	112,500.00	01/08/1998	
			TOTALS:	.00	139,678.00	.00	88,602.00	228,280.00		
970210	24	John Harvard's Brew House			.00		.00	.00		
		575 Boylston St.								
		Boston, MA 02116-								
		Trombley, Peter G	0705	.00	.00	.00	.00	.00	01/12/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950035	19	Johnson & Johnson			2,935.00		3,303.00	6,238.00		
		One Johnson & Johnson Plaza								
		New Brunswick, NJ 08933-								
		Lloyd, Richard W	0872	.00	2,935.00	.00	2,115.00	5,050.00	01/07/1998	
			TOTALS:	.00	2,935.00	.00	2,115.00	5,050.00		
980144	10	Jordan Health Systems, Inc.					2,000.00	2,000.00		
		275 Sandwich Street								
		Plymouth, MA 02360-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	.00	.00	2,000.00	2,000.00	10/30/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		
950204	24	Joseph E. Seagram & Sons, Inc.			10,000.00		10,000.00	20,000.00		
		1401 Eye St., NW #1220								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950152	16	JOYCE & JOYCE COUNSELLORS AT LAW 22 BEACON STREET BOSTON, MA 02108-			145,000.00		120,000.00	265,000.00		
		BOVERINI, WALTER J	0466	.00	10,000.00	.00	5,000.00	15,000.00	01/14/1998	
		CONSALVO, MICHELLE	0877	.00	.00	.00	15,000.00	15,000.00	09/08/1998	
		COX, JOHN F	0419	.00	10,000.00	.00	5,000.00	15,000.00	01/14/1998	
		JOYCE, THOMAS M	0041	.00	100,000.00	.00	75,000.00	175,000.00	01/15/1998	
		KENT, SUE ELLEN	0821	.00	25,000.00	.00	15,000.00	40,000.00	01/15/1998	
		MCLEAN, KEITH M	1035	.00	.00	.00	5,000.00	5,000.00	10/08/1998	
			TOTALS:	.00	145,000.00	.00	120,000.00	265,000.00		
980164	21	JUNG BRANNEN ASSOCIATES, INC. 34 FARNSWORTH ST. BOSTON, MA 02210-					540.00	540.00		
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	540.00	540.00	12/31/1998	
			TOTALS:	.00	.00	.00	540.00	540.00		
980071	13	KAISER COMMUNITY HEALTH PLAN 1 CHP PLAZA LATHAM, NY 12110-1080			126,276.00		54,871.00	181,147.00		
		BUCHANAN, ROBERT M	0298	.00	41,757.00	.00	.00	41,757.00	05/12/1998	
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	46,825.00	46,825.00	12/31/1998	
		JOACHIM, MICHAEL I	1001	.00	49,893.00	.00	.00	49,893.00	05/12/1998	
		ROOSEVELT, JR, JAMES	0195	.00	29,640.00	.00	.00	29,640.00	05/12/1998	
			TOTALS:	.00	121,290.00	.00	46,825.00	168,115.00		
970888	16	KAROL GROUP, INC., THE 99 SUMMER STREET SUITE 1540 BOSTON, MA 02110-			70,000.00		100,000.00	170,000.00		
		HARRINGTON, JAMES D	0205	.00	10,000.00	.00	10,000.00	20,000.00	02/09/1998	
		KAROL, STEPHEN J	0811	.00	60,000.00	.00	90,000.00	150,000.00	01/15/1998	
			TOTALS:	.00	70,000.00	.00	100,000.00	170,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970002	16	KEARNEY & GLEASON, P.C.			35,888.00		29,426.00	65,314.00		
		ONE STATE STREET								
		8TH FLOOR								
		BOSTON, MA 02109-								
		DONOVAN, PAUL T	0844	.00	20,400.00	.00	8,040.00	28,440.00	02/03/1998	
		KEARNEY, DENNIS J	0188	.00	3,488.00	.00	15,386.00	18,874.00	02/27/1998	
		MCCARTHY, PETER C	0305	.00	12,000.00	.00	6,000.00	18,000.00	02/01/1998	10/14/1
			TOTALS:	.00	35,888.00	.00	29,426.00	65,314.00		
980090	7	KEATING TECHNOLOGIES, INC.			5,250.00		700.00	5,950.00		
		4525 EAST SKYLINE DR., SUITE 105								
		TUCSON, AZ 85718-								
		MINAHAN, ALFRED A	0552	.00	5,250.00	.00	700.00	5,950.00	06/12/1998	
			TOTALS:	.00	5,250.00	.00	700.00	5,950.00		
970009	16	KEEGAN, WERLIN & PABIAN, LLP			4,658.00		2,040.00	6,698.00		
		21 CUSTOM HOUSE STREET								
		BOSTON, MA 02110-								
	E	BONSALL, JON N	0046	.00	4,658.00	.00	1,876.00	6,534.00	01/28/1998	
		HABIB, JOHN K	1022	.00	.00	.00	165.00	165.00	07/31/1998	
			TOTALS:	.00	4,658.00	.00	2,041.00	6,699.00		
960088	17	KEMPER REINSURANCE CO.			66,000.00		.00	66,000.00		
		1 KEMPER DR								
		LONG GROVE, IL 60049-0015								
		E.L.M. MANAGEMENT SERVICES CORP.,	0652	.00	36,000.00	.00	.00	36,000.00	02/05/1998	06/30/1
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	30,000.00	.00	.00	30,000.00	01/20/1998	06/15/1
			TOTALS:	.00	66,000.00	.00	.00	66,000.00		
950323	9	KPMG PEAT MARWICK LLP			30,000.00		30,000.00	60,000.00		
		99 HIGH ST								
		BOSTON, MA 02110-								
		CAPITAL ASSOCIATES INC.,	0659	.00	30,000.00	.00	30,000.00	[illegible]	[illegible]	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950949	10	Lahey Clinic Hospital, Inc. 41 Mall Rd Burlington, MA 01805-			18,000.00		15,000.00	33,000.00		
		Ryan, William H	0033	.00	18,000.00	.00	15,000.00	33,000.00	01/20/1998	
			TOTALS:	.00	18,000.00	.00	15,000.00	33,000.00		
950357	11	Lau Acquistion Corp., dba Lau Technologies 30 Porter Road Littleton, MA 01460-			15,091.00		.00	15,091.00		
		McDermott/O'Neill & Associates,	0108	.00	15,091.00	.00	.00	15,091.00	01/14/1998	06/30/1
			TOTALS:	.00	15,091.00	.00	.00	15,091.00		
970057	6	Le Lycee Internationale de la Nouvelle Angleterre c/o Global Solutions, Inc. 36 Washington St. Wellesley, MA 02181-			25,000.00		40,000.00	65,000.00		
		Public Policy Systems, Inc,	0101	.00	25,000.00	.00	40,000.00	65,000.00	01/15/1998	
			TOTALS:	.00	25,000.00	.00	40,000.00	65,000.00		
980116	21	Leisure Time P.O. Box 276 1284 Miller Rd. Avon, OH 44011-					11,000.00	11,000.00		
		Mara, Francis G	0499	.00	.00	.00	.00	.00	07/31/1998	
		White Associates, Inc., Robert	0061	.00	.00	.00	11,000.00	11,000.00	07/31/1998	
			TOTALS:	.00	.00	.00	11,000.00	11,000.00		
970080	6	Lesley College 29 Everett St Cambridge, MA 02138-			7,500.00		7,500.00	15,000.00		
		Meredith and Associates,	0071	.00	7,500.00	.00	7,500.00	15,000.00	01/15/1998	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950073	17	Liberty Mutual Insurance Co.			111,337.00		60,950.00	172,287.00		
		175 Berkeley St								
		7th Floor								
		Boston, MA 02117-								
		Murphy, John P	0126	.00	38,400.00	.00	15,450.00	53,850.00	01/05/1998	
		Shanley Fleming & Associates,	0333	.00	40,000.00	.00	21,500.00	61,500.00	01/26/1998	
			TOTALS:	.00	78,400.00	.00	36,950.00	115,350.00		
980160	3	Licensed Private Detectives Association of MA					1,000.00	1,000.00		
		P.O. Box 1392								
		Brockton, MA 02043-								
		Victory Group, The,	0618	.00	.00	.00	1,000.00	1,000.00	12/30/1998	
			TOTALS:	.00	.00	.00	1,000.00	1,000.00		
950453	17	Life Insurance Association of Mass., Inc.			245,876.00		176,032.00	421,908.00		
		501 Boylston St., 9th floor								
		Boston, MA 02116-								
		Carroll, William F	0352	.00	55,440.00	.00	38,040.00	93,480.00	01/15/1998	
		Dillon, Luke A	0413	.00	37,800.00	.00	42,200.00	80,000.00	01/14/1998	
		O'Brien, Francis C	0357	.00	19,565.00	.00	.00	19,565.00	01/21/1998	04/03/1
		Rothberg, Elizabeth C	0245	.00	24,870.00	.00	21,529.00	46,399.00	01/21/1998	
			TOTALS:	.00	137,675.00	.00	101,769.00	239,444.00		
960119	17	Liquor Liability Joint Underwriting Association			12,000.00		.00	12,000.00		
		95A Turnpike Rd								
		Westbourough, MA 01581-								
		Morin, Peter B	0770	.00	12,000.00	.00	.00	12,000.00	01/01/1998	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		
980043	26	Littleton Electric Light & Water Departments			3,462.00		.00	3,462.00		
		P.O. Box 2406, 39 Ayer Rd.								
		Littleton, MA 01460-								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950570	14	LOCAL 254, SEIU 11 BEACON ST., SUITE 200 BOSTON, MA 02108-			17,500.00		21,000.00	38,500.00		
		MUSE, MICHAEL J	0469	.00	17,500.00	.00	17,500.00	35,000.00	01/14/1998	
			TOTALS:	.00	17,500.00	.00	17,500.00	35,000.00		
950704	3	LOCKHEED MARTIN IMS CORP. GLENPOINTE CENTER EAST TEANECK, NJ 07666-			6,000.00		6,000.00	12,000.00		
		HOLWAY & ASSOCIATES,	0279	.00	6,000.00	.00	6,000.00	12,000.00	07/15/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
960706	11	LOCKHEED MARTIN IMS CORPORATION 300 FRANK W. BURR BLVD. 6TH FLOOR TEANECK, NJ 07666-			30,000.00		30,000.00	60,000.00		
		ANDOVER STRATEGIES,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
960118	3	LORD, BISSELL & BROOK 115 SOUTH LA SALLE ST FLOOR 31 CHICAGO, IL 60603-			9,716.00		551.00	10,267.00		
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	9,716.00	.00	551.00	10,267.00	01/14/1998	
			TOTALS:	.00	9,716.00	.00	551.00	10,267.00		
970012	26	LUCENT TECHNOLOGIES, INC. 12000 I STREET OMAHA, NE 68137-9000			42,500.00		20,000.00	62,500.00		
		CORRY ASSOCIATES,	0745	.00	42,500.00	.00	20,000.00	62,500.00	02/10/1998	
			TOTALS:	.00	42,500.00	.00	20,000.00	62,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980100	16	Lynch & Fierro LLP, Counsellors at Law 141 Tremont ST., Suite 600 Boston, MA 02111-1209					.00	.00		
		Fierro III, Benjamin	0151	.00	.00	.00	.00	.00	07/01/1998	
		Lynch, Patricia A	0143	.00	.00	.00	.00	.00	07/01/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970193	16	Lynch Associates 7 Bishops Lane Scituate, MA 02066-			.00		.00	.00		
		Lynch, Daniel L	0924	.00	.00	.00	.00	.00	01/12/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980141	16	Lynch Sanborn Group, Inc. 56 Crighton St. Cambridge, MA 02140-					6,667.00	6,667.00		
		Lynch, Anne M	0031	.00	.00	.00	6,667.00	6,667.00	10/26/1998	
			TOTALS:	.00	.00	.00	6,667.00	6,667.00		
980019	8	M & R Strategic Services 1815 H St., NW Suite 920 Washington, DC 20006-			60,610.00		.00	60,610.00		
		McDermott/O'Neill & Associates,	0108	.00	60,610.00	.00	.00	60,610.00	01/14/1998	06/30/1
			TOTALS:	.00	60,610.00	.00	.00	60,610.00		
970077	8	M & R Strategic Services/ International Dairy Food Association 1815 H St, NW #920 Washington, DC 20006-			6,000.00		.00	6,000.00		
		Meredith and Associates,	0071	.00	6,000.00	.00	.00	6,000.00	01/26/1998	
			TOTALS:	.00	6,000.00	.00	.00	6,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980016	6	MA YouthBuild Coalition c/o YouthBuild New Bedford 58 Crapo St. New Bedford, MA 02740-			5,000.00		5,000.00	10,000.00		
		Governmental Strategies, Inc.,	0051	.00	5,000.00	.00	5,000.00	10,000.00	01/01/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
980137	25	Maersk, Inc. 10 Cabot Road Medford, MA 02155-					4,000.00	4,000.00		
		Hinckley Allen Policy Management,	0530	.00	.00	.00	4,000.00	4,000.00	10/07/1998	
			TOTALS:	.00	.00	.00	4,000.00	4,000.00		
970121	10	Magellan Health Services, Inc. 3414 Peachtree Rd, NE Suite 900 Atlanta, GA 30326-			.00		.00	.00		
		ML Strategies, Inc.,	0840	.00	.00	.00	.00	.00	01/09/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970202	5	Maguire Group, Inc. 225 Foxborough Blvd. Foxborough, MA 02035-			12,065.00		12,000.00	24,065.00		
	E	Ravosa, Jr, Anthony W	0672	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
980001	26	Mahon Communications Corporation 803 Summer St. Boston, MA 02109-			.00		.00	.00		
		Westerman, Keith F	0961	.00	.00	.00	.00	.00	01/02/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960545	22	Malden Mills Industries, Inc.			18,000.00		20,000.00	38,000.00		
		46 Stafford St.								
		Lawrence, MA 01842-								
		ADS Ventures, Inc.,	0442	.00	18,000.00	.00	20,000.00	38,000.00	01/28/1998	
			TOTALS:	.00	18,000.00	.00	20,000.00	38,000.00		
950694	16	Malloy, William F. & Associates			104,380.00		69,859.00	174,239.00		
		6 Beacon St., Suite 210								
		Boston, MA 02108-								
		Malloy, Jr., William F	0276	.00	94,020.00	.00	63,250.00	157,270.00	01/16/1998	
			TOTALS:	.00	94,020.00	.00	63,250.00	157,270.00		
970181	22	Maolis Realty Trust			.00		.00	.00		
		145 Munroe Street								
		Lynn, MA 01901-								
		New England Strategic Development Corp.,	0270	.00	.00	.00	.00	.00	01/15/1998	06/30/1
			TOTALS:	.00	.00	.00	.00	.00		
960755	10	Mariner Health			15,000.00		15,000.00	30,000.00		
		11 Stonefield Trail								
		South Windsor, CT 06074-								
		White Associates, Inc., Robert	0061	.00	15,000.00	.00	15,000.00	30,000.00	05/21/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
960761	17	Mary E. Cassedy			.00		.00	.00		
		183 High St								
		Hingham, MA 02043-								
		Valas, Frank A	0498	.00	.00	.00	.00	.00	02/10/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950027	15	Mass. Academy of Trial Attorneys 15 Broad St., Suite 415 Boston, MA 02109-			32,087.00		28,302.00	60,389.00		
		Hickey Associates, Brian S	0030	.00	22,000.00	.00	18,000.00	40,000.00	01/10/1998	
		Quinn & Morris,	0039	.00	10,000.00	.00	10,000.00	20,000.00	01/13/1998	
		Smith, Edward J	0089	.00	.00	.00	.00	.00	04/10/1998	
			TOTALS:	.00	32,000.00	.00	28,000.00	60,000.00		
950599	6	Mass. Administration of Special Education 132 Lincoln St Boston, MA 02111-			4,000.00		4,000.00	8,000.00		
		Daly, Michael J	0521	.00	4,000.00	.00	4,000.00	8,000.00	03/30/1998	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
950879	6	Mass. Advocacy Center 100 Boylston St Boston, MA 02116-			9,250.00		4,700.00	13,950.00		
		Cole, Susan F	0274	.00	500.00	.00	500.00	1,000.00	01/15/1998	
		Landau, Julia K	0739	.00	8,250.00	.00	3,700.00	11,950.00	01/15/1998	
		Mudd, John H	0272	.00	500.00	.00	500.00	1,000.00	01/05/1998	
			TOTALS:	.00	9,250.00	.00	4,700.00	13,950.00		
950509	14	Mass. AFL-CIO 8 Beacon St Boston, MA 02108-			29,643.00		32,738.00	62,381.00		
		Marlin, Richard I	0449	.00	29,643.00	.00	32,738.00	62,381.00	01/14/1998	
			TOTALS:	.00	29,643.00	.00	32,738.00	62,381.00		
960037	3	Mass. Aggregate & Asphalt Pavement Assoc. 167 Washington St. Norwell, MA 02061-			5,000.00		.00	5,000.00		
		Mass. Bay Associates, Inc.,	0483	.00	5,000.00	.00	.00	5,000.00	01/14/1998	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960749	10	MASS. ALFA 460 TOTTEN POND RD. WALTHAM, MA 02154-			.00		15,000.00	15,000.00		
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	.00	.00	15,000.00	15,000.00	01/20/1998	
			TOTALS:	.00	.00	.00	15,000.00	15,000.00		
970028	22	MASS. ALLIANCE OF H.U.D. TENANTS 353 COLUMBUS AVENUE BOSTON, MA 02116-			4,000.00		.00	4,000.00		
		GREGORY & ASSOCIATES,	0852	.00	4,000.00	.00	.00	4,000.00	01/01/1998	03/24/1
			TOTALS:	.00	4,000.00	.00	.00	4,000.00		
950897	14	MASS. ALLIANCE OF UTILITY UNIONS C/O UWUA LOCAL UNION 387 110 W. SQUANTUM ST., #28 QUINCY, MA 02171-			5,000.00		11,000.00	16,000.00		
		SNOW, COURTNEY AND ASSOCIATES,	0057	.00	5,000.00	.00	11,000.00	16,000.00	01/14/1998	
			TOTALS:	.00	5,000.00	.00	11,000.00	16,000.00		
950333	3	MASS. AMBULANCE ASSOC. 36 HANCOCK HILL DRIVE WORCESTER, MA 01609-			4,500.00		3,900.00	8,400.00		
		CAHILL, NORMA MARY	0661	.00	750.00	.00	150.00	900.00	01/08/1998	
		GILLETT, JR., HENRY S	0166	.00	3,750.00	.00	3,750.00	7,500.00	01/01/1998	
			TOTALS:	.00	4,500.00	.00	3,900.00	8,400.00		
950226	12	MASS. ASSOC. FOR MARRIAGE & FAMILY THERAPISTS 25 COGSWELL AVE CAMBRIDGE, MA 02140-			8,750.00		8,750.00	17,500.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	8,750.00	.00	8,750.00	17,500.00	01/07/1998	
			TOTALS:	.00	8,750.00	.00	8,750.00	17,500.00		

TOTALS: .00 8,750.00 .00 8,750.00 17,500.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960668	12	MASS. ASSOC. FOR PERSONS IN SUPPORTED EMPLOYMENT (MAPSE)			2,000.00			2,000.00		
		PO BOX 1608								
		BOSTON, MA 02205-1608								
		HALL, INTA Z	0290	.00	2,000.00	.00	.00	2,000.00	02/10/1998	06/30/1
			TOTALS:	.00	2,000.00	.00	.00	2,000.00		
950875	3	MASS. ASSOC. FOR STAFFING SERVICES, FORMERLY TEMPORARY SERVICE			3,000.00		3,000.00	6,000.00		
		100 BOYLSTON ST								
		SUITE 1050								
		BOSTON, MA 02116-								
	L	EID, CYNTHIA A	0353	.00	3,000.00	.00	3,000.00	6,000.00	01/12/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950403	6	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS (MAAPS)			15,250.00		15,600.00	30,850.00		
		15 LAKESIDE OFFICE PARK								
		607 NORTH AVE.								
		WAKEFIELD, MA 01880-								
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
		MAJOR, JAMES J	0364	.00	.00	.00	.00	.00	02/06/1998	
		MCNAMARA, MATTHEW J	0289	.00	250.00	.00	600.00	850.00	02/03/1998	
			TOTALS:	.00	15,250.00	.00	15,600.00	30,850.00		
950288	12	MASS. ASSOC. OF ADULT DAY HEALTH			5,833.00		5,000.00	10,833.00		
		45 BROMFIELD ST.								
		BOSTON, MA 02108-								
		BRANDON ASSOCIATES, LLC,	0084	.00	5,833.00	.00	5,000.00	10,833.00	01/15/1998	
			TOTALS:	.00	5,833.00	.00	5,000.00	10,833.00		
960115	12	MASS. ASSOC. OF ALCOHOLISM & DRUG ABUSE COUNSELORS			3,000.00		3,000.00	6,000.00		
		P.O. BOX 741								
		WARE, MA 01082-								
	L	REGINA VILLA ASSOCIATES,	0551	.00	3,000.00	.00	3,000.00	6,000.00	02/02/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950742	10	Mass. Assoc. of Ambulatory Surgery Centers c/o Surgery Center of Waltham 40 Second Avenue Waltham, MA 02154-			4,550.00		4,550.00	9,100.00		
	L	Wallace, Ronna B	0628	.00	4,550.00	.00	4,550.00	9,100.00	01/13/1998	
			TOTALS:	.00	4,550.00	.00	4,550.00	9,100.00		
950713	9	Mass. Assoc. of Assessing Officers 243 Water St Quincy, MA 02169-			15,000.00		2,000.00	17,000.00		
		Holway & Associates,	0279	.00	15,000.00	.00	2,000.00	17,000.00	04/17/1998	
			TOTALS:	.00	15,000.00	.00	2,000.00	17,000.00		
950858	1	Mass. Assoc. of Automobile Clubs (MAAC) 9 Clapp St. Norton, MA 02766-			.00		20,000.00	20,000.00		
		Bartley, Esq., John C	0003	.00	.00	.00	20,000.00	20,000.00	01/14/1998	
			TOTALS:	.00	.00	.00	20,000.00	20,000.00		
950535	10	Mass. Assoc. of Behavioral Health Systems, Inc McLean Hospital 115 Mill St Belmont, MA 02178-			6,096.00		4,904.00	11,000.00		
		Joyce & Joyce Counsellors at Law,	0045	.00	.00	.00	.00	.00	10/05/1998	10/28/1
		Matteodo, David J	0423	.00	5,500.00	.00	4,553.00	10,053.00	01/09/1998	
			TOTALS:	.00	5,500.00	.00	4,553.00	10,053.00		
960060	22	Mass. Assoc. of Buyer Agents 27 N. Main St. New Bedford, MA			.00		.00	.00		
		Barry, Frederick G	0621	.00	.00	.00	.00	.00	01/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950187	3	MASS. ASSOC. OF COMMUNITY DEVELOPMENT CORPORATIONS 99 CHAUNCY STREET ROOM 501 BOSTON, MA 02111-			6,577.00		3,000.00	9,577.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,000.00	.00	3,000.00	6,000.00	01/07/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950435	7	MASS. ASSOC. OF CONSERVATION COMMISSIONS 10 JUNIPER ROAD BELMONT, MA 02178-			3,428.00		3,561.00	6,989.00		
		ZIELINSKI, SALLY A	0314	.00	3,404.00	.00	3,540.00	6,944.00	01/07/1998	
			TOTALS:	.00	3,404.00	.00	3,540.00	6,944.00		
950279	9	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS 11 BEACON ST. BOSTON, MA 02108-			13,752.00		16,250.00	30,002.00		
		WALSH, ESQ., JOHN COLEMAN	0082	.00	13,752.00	.00	16,250.00	30,002.00	01/28/1998	
			TOTALS:	.00	13,752.00	.00	16,250.00	30,002.00		
950893	6	MASS. ASSOC. OF COUNTY AGRICULTURAL SCHOOLS 400 MAIN ST WALPOLE, MA 02081-			17,000.00		.00	17,000.00		
		HOLWAY & ASSOCIATES,	0279	.00	17,000.00	.00	.00	17,000.00	02/23/1998	
			TOTALS:	.00	17,000.00	.00	.00	17,000.00		
950188	12	MASS. ASSOC. OF DAY CARE AGENCIES 30 WINTER ST. BOSTON, MA 02108-			15,450.00		15,450.00	30,900.00		
		EDDY, WILLIAM J	0480	.00	9,450.00	.00	9,450.00	18,900.00	01/27/1998	
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
			TOTALS:	.00	15,450.00	.00	15,450.00	30,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950303	10	MASS. ASSOC. OF HMO's 50 FRANKLIN ST BOSTON, MA 02110-			194,785.00		153,227.00	348,012.00		
		FOLEY, JR., CORNELIUS J	0386	.00	53,604.00	.00	53,498.00	107,102.00	01/13/1998	
		GRAHAM, WILLIAM J	0275	.00	11,550.00	.00	4,235.00	15,785.00	01/05/1998	
		HUGHES, JR, ROBERT L	0515	.00	10,750.00	.00	2,000.00	12,750.00	01/16/1998	
		MAY, JOHN E	0137	.00	9,043.00	.00	.00	9,043.00	01/14/1998	
		PUBLIC POLICY SYSTEMS, INC.	0101	.00	45,000.00	.00	45,000.00	90,000.00	02/06/1998	
		ROOSEVELT, JR, JAMES	0195	.00	10,500.00	.00	2,333.00	12,833.00	01/21/1998	
		VANDALE, MARCY M	0095	.00	28,941.00	.00	29,302.00	58,243.00	01/13/1998	
			TOTALS:	.00	169,388.00	.00	136,368.00	305,756.00		
950533	12	MASS. ASSOC. OF HOME CARE PROGRAMS & AREA AGENCIES ON AGING 24 THIRD AVE BURLINGTON, MA 01803-			11,899.00		14,039.00	25,938.00		
		MEREDITH AND ASSOCIATES,	0071	.00	10,000.00	.00	10,000.00	20,000.00	01/12/1998	
		NORMAN, ALBERT N	0418	.00	1,521.00	.00	4,039.00	5,560.00	01/08/1998	
			TOTALS:	.00	11,521.00	.00	14,039.00	25,560.00		
950457	17	MASS. ASSOC. OF INSURANCE AGENTS 137 PENNSYLVANIA AVENUE FRAMINGHAM, MA 01701-			57,000.00		57,000.00	114,000.00		
		FOLEY, JR., DANIEL J	0361	.00	26,000.00	.00	26,000.00	52,000.00	01/08/1998	
		MANCINI, FRANCIS A	0516	.00	31,000.00	.00	31,000.00	62,000.00	02/11/1998	
			TOTALS:	.00	57,000.00	.00	57,000.00	114,000.00		
950292	17	MASS. ASSOC. OF LIFE UNDERWRITERS 137 PENNSYLVANIA AVE. FRAMINGHAM, MA 01701-			23,250.00		23,250.00	46,500.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	23,250.00	.00	23,250.00	46,500.00	01/15/1998	
			TOTALS:	.00	23,250.00	.00	23,250.00	46,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970092	3	MASS. ASSOC. OF LOTTERY AGENTS c/o PUBLIC POLICY SYSTEMS 130 BOWDOIN ST. BOSTON, MA 02108-			20,000.00		20,000.00	40,000.00		
		PUBLIC POLICY SYSTEMS, INC,	0101	.00	20,000.00	.00	20,000.00	40,000.00	01/00/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
950300	6	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES, INC. NORTHEASTERN UNIVERSITY 122 ST. STEPHEN ST. BOSTON, MA 02115-			3,500.00		13,500.00	17,000.00		
		SPILLANE, JOHN W	0132	.00	3,500.00	.00	13,500.00	17,000.00	01/22/1998	
			TOTALS:	.00	3,500.00	.00	13,500.00	17,000.00		
950450	10	MASS. ASSOC. OF NURSE ANESTHETISTS 340 TURNPIKE ST. CANTON, MA 02021-			3,000.00		2,000.00	5,000.00		
	L	REGINA VILLA ASSOCIATES,	0551	.00	3,000.00	.00	2,000.00	5,000.00	02/02/1998	
			TOTALS:	.00	3,000.00	.00	2,000.00	5,000.00		
950161	10	MASS. ASSOC. OF OCCUPATIONAL THERAPISTS 67 MADISON ROAD WALTHAM, MA 02154-			3,500.00		2,500.00	6,000.00		
		HUB STRATEGIES,	0865	.00	3,500.00	.00	2,500.00	6,000.00	02/02/1998	
			TOTALS:	.00	3,500.00	.00	2,500.00	6,000.00		
960089	10	MASS. ASSOC. OF PHYSICIAN ASSISTANTS PO BOX 9154 WALTHAM, MA 02254-			8,500.00		8,500.00	17,000.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	8,500.00	.00	8,500.00	17,000.00	01/01/1998	
			TOTALS:	.00	8,500.00	.00	8,500.00	17,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950247	22	MASS. ASSOC. OF REALTORS 256 SECOND AVE WALTHAM, MA 02154-1139			78,058.00		74,057.00	152,115.00		
		DELANEY ASSOCIATES, W.	0079	.00	40,000.00	.00	40,000.00	80,000.00	01/14/1998	
		NASH, ROBERT L	0200	.00	13,770.00	.00	13,770.00	27,540.00	01/21/1998	
		O'DONOGHUE, DIANA L	0995	.00	2,224.00	.00	4,889.00	7,113.00	04/08/1998	
		RYAN, STEPHEN J	0093	.00	6,056.00	.00	6,056.00	12,112.00	01/15/1998	
			TOTALS:	.00	62,050.00	.00	64,715.00	126,765.00		
960420	8	MASS. ASSOC. OF REDEMPTION CENTERS 1278 DORCHESTER AVE. DORCHESTER, MA 02122-			.00		.00	.00		
		MCGLYNN, JR, JOHN J	0107	.00	.00	.00	.00	.00	02/05/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980027	7	MASS. ASSOC. OF REDEMPTION CTRS. 691 BROADWAY REVERE, MA 02151-			2,500.00		.00	2,500.00		
		COX, JOHN F	0419	.00	2,500.00	.00	.00	2,500.00	01/29/1998	
			TOTALS:	.00	2,500.00	.00	.00	2,500.00		
950643	25	MASS. ASSOC. OF REGIONAL TRANSIT AUTHORITIES 85 RAILROAD AVENUE HAVERHILL, MA 01835-			10,500.00		7,000.00	17,500.00		
		ORSINO CONSULTING,	0870	.00	10,500.00	.00	7,000.00	17,500.00	01/08/1998	
			TOTALS:	.00	10,500.00	.00	7,000.00	17,500.00		
950415	6	MASS. ASSOC. OF SCHOOL COMMITTEES, INC. ONE MCKINLEY SQUARE BOSTON, MA 02109-			12,000.00		35,000.00	47,000.00		
		FINNEGAN, STEPHEN J	0284	.00	12,000.00	.00	35,000.00	47,000.00	01/07/1998	
			TOTALS:	.00	12,000.00	.00	35,000.00	47,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950601	6	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS			14,500.00		15,500.00	30,000.00		
		132 LINCOLN ST., #6L								
		BOSTON, MA 02111-								
		DALY, MICHAEL J	0521	.00	7,500.00	.00	8,000.00	15,500.00	03/30/1998	
		FINN, PETER R	0523	.00	6,000.00	.00	6,500.00	12,500.00	01/29/1998	
		LONG, MICHAEL J	0522	.00	1,000.00	.00	1,000.00	2,000.00	01/13/1998	
			TOTALS:	.00	14,500.00	.00	15,500.00	30,000.00		
950396	7	MASS. AUDUBON SOCIETY			19,902.00		25,085.00	44,987.00		
		SOUTH GREAT RD.								
		LINCOLN, MA 01773-								
		CARY, DEBORAH D	0350	.00	1,003.00	.00	4,220.00	5,223.00	01/26/1998	
		CLARKE, JOHN J	0578	.00	5,196.00	.00	3,296.00	8,492.00	01/15/1998	
		HUBLEY, ROBIE	0236	.00	2,680.00	.00	6,792.00	9,472.00	04/14/1998	
		RODDIS, E. HEIDI	0438	.00	1,931.00	.00	2,027.00	3,958.00	01/29/1998	
		WAGNER, LOUIS J	0251	.00	1,993.00	.00	3,490.00	5,483.00	01/08/1998	
		WESTROPP, MARSHA R	0381	.00	7,099.00	.00	5,260.00	12,359.00	01/02/1998	
			TOTALS:	.00	19,902.00	.00	25,085.00	44,987.00		
950111	1	MASS. AUTO BODY ASSOCIATION			25,200.00		16,200.00	41,400.00		
		97 MCANDREW ROAD								
		BRAINTREE, MA 02184-								
		CASTLEMAN, JAMES A	0428	.00	10,800.00	.00	1,800.00	12,600.00	01/06/1998	
		HICKEY ASSOCIATES, BRIAN S	0030	.00	14,400.00	.00	14,400.00	28,800.00	01/10/1998	
			TOTALS:	.00	25,200.00	.00	16,200.00	41,400.00		
950164	3	MASS. BANKERS ASSOCIATION			64,000.00		48,500.00	112,500.00		
		73 TREMONT ST., SUITE 306								
		BOSTON, MA 02108-								
		FLOREEN, DAVID E	0145	.00	13,000.00	.00	6,500.00	19,500.00	01/15/1998	
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	30,000.00	.00	30,000.00	60,000.00	01/15/1998	
		KILEY, KEVIN F	0467	.00	21,000.00	.00	12,000.00	33,000.00	01/15/1998	
			TOTALS:	.00	64,000.00	.00	48,500.00	112,500.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950312	15	Mass. Bar Association 20 West Boston, MA 02111-			33,704.00		40,815.00	74,519.00		
		Healy, Martin W	0150	.00	21,715.00	.00	25,380.00	47,095.00	01/14/1998	
		Iannacchino, Lee A	0959	.00	4,005.00	.00	10,265.00	14,270.00	01/14/1998	
			TOTALS:	.00	25,720.00	.00	35,645.00	61,365.00		
950546	16	Mass. Bay Associates, Inc. 99 Summer St. Boston, MA 02110-			94,678.00		94,677.00	189,355.00		
		Hayes, Robert E	0482	.00	60,000.00	.00	60,000.00	120,000.00	01/14/1998	
		Simonetti, Lisa M	0043	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
		Trierweiler, Garrett L	0696	.00	19,000.00	.00	19,000.00	38,000.00	01/14/1998	
			TOTALS:	.00	91,000.00	.00	91,000.00	182,000.00		
960098	25	Mass. Bay Transportation Authority 2 10 Park Plaza Boston, MA 02116-			18,000.00		18,000.00	36,000.00		
		Ryan, William H	0033	.00	18,000.00	.00	18,000.00	36,000.00	01/12/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950058	2	Mass. Bay Transportation Authority Retirement Board 99 Summer St - Suite 1700 Boston, MA 02110-			15,055.00		16,100.00	31,155.00		
		Cassidy & Associates,	0023	.00	15,000.00	.00	16,000.00	31,000.00	01/27/1998	
			TOTALS:	.00	15,000.00	.00	16,000.00	31,000.00		
970255	10	Mass. Behavioral Health Partnership 150 Federal Street Boston, MA 02110-			30,000.00		30,000.00	60,000.00		
		Bartley, Esq., John C	0003	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		

Bartley, Esq., John C	0003	.00	30,000.00	.00	30,000.00	60,000.00	01/14/1998	
	TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970005	11	Mass. Biotech Research Institute Innovation Drive Worcester, MA 01604-			15,000.00		15,000.00	30,000.00		
		ADS Ventures, Inc.,	0442	.00	15,000.00	.00	15,000.00	30,000.00	01/28/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950162	11	Mass. Biotechnology Council One Cambridge Center, 4th floor Cambridge, MA 02142-			20,000.00		12,000.00	32,000.00		
		ML Strategies, Inc.,	0840	.00	20,000.00	.00	12,000.00	32,000.00	04/16/1998	
			TOTALS:	.00	20,000.00	.00	12,000.00	32,000.00		
950299	3	Mass. Boating and Yacht Clubs Assoc. 173 Glenellen Rd. Boston, MA 02132-			4,000.00		.00	4,000.00		
		Spillane, John W	0132	.00	4,000.00	.00	.00	4,000.00	01/22/1998	
			TOTALS:	.00	4,000.00	.00	.00	4,000.00		
950421	10	Mass. Brain Injury Association 484 Main St, #325 Worcester, MA 01608-			13,698.00		.00	13,698.00		
		Hall, Inta Z	0290	.00	13,698.00	.00	.00	13,698.00	01/01/1998	
			TOTALS:	.00	13,698.00	.00	.00	13,698.00		
970253	24	Mass. Brewer's Association One Kendall Square, #100 Cambridge, MA 02139-			500.00		.00	500.00		
		Trombley, Peter G	0705	.00	500.00	.00	.00	500.00	01/12/1998	
			TOTALS:	.00	500.00	.00	.00	500.00		
980048	23	Mass. Broadcasters Assoc., Inc. 43 Riverside Ave., Suite 401 Medford, MA 02155-			3,000.00		5,000.00	8,000.00		
		Segel, James W	0546	.00	3,000.00	.00	5,000.00	8,000.00	03/30/1998	
			TOTALS:	.00	3,000.00	.00	5,000.00	8,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					24,064.00		28,049.00	52,113.00		
950653	14	Mass. Building Trades Council, AFL-CIO 256 Freeport St. Dorchester, MA 02122-								
		Callahan, Jr, Francis X	0416	.00	24,050.00	.00	26,669.00	50,719.00	01/14/1998	
			TOTALS:	.00	24,050.00	.00	26,669.00	50,719.00		
					13,000.00		16,903.00	29,903.00		
960344	3	Mass. Business Association 135 Wood Rd Braintree, MA 02184-								
		Linde, Shannon K	0302	.00	13,000.00	.00	15,000.00	28,000.00	01/13/1998	
			TOTALS:	.00	13,000.00	.00	15,000.00	28,000.00		
					10,035.00		10,150.00	20,185.00		
980084	3	Mass. Business Development Corporation 50 Milk St. Boston, MA 02109-								
		Cassidy & Associates,	0023	.00	10,000.00	.00	10,000.00	20,000.00	06/05/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
					6,430.00		1,840.00	8,270.00		
950604	3	Mass. Business Roundtable 250 Boylston Street Boston, MA 02116-								
		Macdonald, Alan G	0527	.00	6,430.00	.00	1,840.00	8,270.00	01/26/1998	
			TOTALS:	.00	6,430.00	.00	1,840.00	8,270.00		
					1,500.00		1,500.00	3,000.00		
950173	21	Mass. Camping Association 260 Bowker St. Norwell, MA 02061-								
		Joyce & Joyce Counsellors at Law,	0045	.00	1,500.00	.00	1,500.00	3,000.00	01/15/1998	
			TOTALS:	.00	1,500.00	.00	1,500.00	3,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950462	23	Mass. Catholic Conference			3,850.00		3,260.00	7,110.00		
		49 Franklin St								
		3rd floor								
		Boston, MA 02110-1383								
		D'Avolio, Gerald D	0369	.00	3,850.00	.00	3,260.00	7,110.00	01/02/1998	
			TOTALS:	.00	3,850.00	.00	3,260.00	7,110.00		
950417	19	Mass. Chain Pharmacy Council			25,212.00		24,453.00	49,665.00		
		18 Tremont Street, Suite 702								
		Boston, MA 02108-								
		Williams, Connie J	0285	.00	23,628.00	.00	23,628.00	47,256.00	01/14/1998	
			TOTALS:	.00	23,628.00	.00	23,628.00	47,256.00		
950512	3	Mass. Chemical Technology Alliance			68,597.00		121,721.00	190,318.00		
		31 St. James Ave								
		Suite 760								
		Boston, MA 02116-								
		DeVito, Michael J	0445	.00	49,068.00	.00	47,229.00	96,297.00	01/09/1998	
		Dyer, Dennis M	0921	.00	17,500.00	.00	25,000.00	42,500.00	01/26/1998	
		E.L.M. Management Services Corp.,	0652	.00	1,500.00	.00	1,500.00	3,000.00	03/30/1998	
			TOTALS:	.00	68,068.00	.00	73,729.00	141,797.00		
950407	20	Mass. Chiefs of Police Assoc.			3,300.00		3,300.00	6,600.00		
		47 Memorial Drive								
		Shrewsbury, MA 01545-								
		Collins, John M	0697	.00	1,800.00	.00	1,500.00	3,300.00	01/15/1998	
		DiBlasi, George J	0985	.00	1,500.00	.00	1,800.00	3,300.00	02/24/1998	
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	.00	.00	05/19/1998	
			TOTALS:	.00	3,300.00	.00	3,300.00	6,600.00		
950089	10	Mass. Chiropractic Society, Inc			30,000.00		30,000.00	60,000.00		
		76 Woodland St								
		Methuen, MA 01844-								
		Hurrell, James P	0025	.00	30,000.00	.00	30,000.00	60,000.00	01/01/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950419	23	MASS. CITIZENS AGAINST THE DEATH PENALTY			.00		.00	.00		
		65A ATLANTIC AVE								
		BOSTON, MA 02110-								
		LAMBERT, ANN K	0287	.00	.00	.00	.00	.00	01/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950394	23	MASS. CITIZENS FOR LIFE			2,000.00		3,500.00	5,500.00		
		THE SCHRAFFT CENTER								
		529 MAIN STREET								
		CHARLESTOWN, MA 02129-								
		CHAMPOUX, ARLENE B	0248	.00	.00	.00	.00	.00	01/14/1998	05/01/1
		DOHERTY, PATRICIA B	1036	.00	.00	.00	1,000.00	1,000.00	10/14/1998	
		FLYNN, MARYCLARE	0247	.00	2,000.00	.00	2,500.00	4,500.00	01/14/1998	
			TOTALS:	.00	2,000.00	.00	3,500.00	5,500.00		
970010	15	MASS. CIVIL JUSTICE REFORM ALLIANCE			80,225.00		60,500.00	140,725.00		
		25 WEST ST., SUITE 211								
		BOSTON, MA 02111-								
		CASSIDY & ASSOCIATES,	0023	.00	80,000.00	.00	60,000.00	140,000.00	01/27/1998	
			TOTALS:	.00	80,000.00	.00	60,000.00	140,000.00		
950802	12	MASS. COALITION FOR THE HOMELESS			5,000.00		5,000.00	10,000.00		
		288 A ST.								
		BOSTON, MA 02210-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	5,000.00	.00	5,000.00	10,000.00	01/01/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
960083	12	MASS. COALITION OF BATTERED WOMEN SERVICE GROUPS			12,545.00		22,248.00	34,793.00		
		14 BEACON ST								
		#507								
		BOSTON, MA 02035-								
		SCANNELL, NANCY L	0902	.00	12,545.00	.00	22,248.00	34,793.00	01/14/1998	
			TOTALS:	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		

BOSTON, MA 02035-
NANCY L 0902 .00 12,545.00 .00 22,248.00 34,793.00 01/14/1998

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950682	14	MASS. COALITION OF POLICE PO BOX 768 MILLBURY, MA 01527-			9,167.00		9,917.00	19,084.00		
		SNOW, COURTNEY AND ASSOCIATES,	0057	.00	9,167.00	.00	9,917.00	19,084.00	01/14/1998	
			TOTALS:	.00	9,167.00	.00	9,917.00	19,084.00		
950200	12	MASS. COALITION OF RAPE CRISIS SERVICES, THE 714 B SOUTHBRIDGE ST. AUBURN, MA 01501-			3,750.00		3,750.00	7,500.00		
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,750.00	.00	3,750.00	7,500.00	01/07/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950959	9	MASS. COLLECTORS AND TREASURERS ASSOC. TREASURER'S OFFICE, TOWN HALL WESTBOROUGH, MA 01581-			4,650.00		4,650.00	9,300.00		
		VICTORY GROUP, THE,	0618	.00	4,650.00	.00	4,650.00	9,300.00	01/14/1998	
			TOTALS:	.00	4,650.00	.00	4,650.00	9,300.00		
950830	10	MASS. COLLEGE OF EMERGENCY PHYSICIANS 6 WILKINS DR. SUITE 105 PLAINVILLE, MA 02762-2256			15,000.00		15,000.00	30,000.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	15,000.00	.00	15,000.00	30,000.00	01/26/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
960590	12	MASS. COMMUNITY ACTION PROGRAM DIRECTORS ASSOC. - (MASSCAP) c/o PACE P.O. BOX 5-626 NEW BEDFORD, MA 02742-			7,500.00		7,500.00	15,000.00		
		GILLETT, JR., HENRY S	0166	.00	7,500.00	.00	7,500.00	15,000.00	01/01/1998	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950567	6	Mass. Community College Assoc. 303 Homestead Avenue Holyoke, MA 01040-			6,000.00		9,600.00	15,600.00		
		Muse, Michael J	0469	.00	6,000.00	.00	9,600.00	15,600.00	01/14/1998	
			TOTALS:	.00	6,000.00	.00	9,600.00	15,600.00		
980029	2	Mass. Community Development Finance Corp. 10 Post Office Square Boston, MA 02109-			20,000.00		.00	20,000.00		
		Quinn & Morris,	0039	.00	20,000.00	.00	.00	20,000.00	02/04/1998	
			TOTALS:	.00	20,000.00	.00	.00	20,000.00		
950342	3	Mass. Conveyancers Assoc. 294 Washington Street Suite 440 Boston, MA 02108-			13,821.00		4,800.00	18,621.00		
		Smith, Edward J	0089	.00	13,800.00	.00	4,800.00	18,600.00	02/26/1998	
			TOTALS:	.00	13,800.00	.00	4,800.00	18,600.00		
950031	6	Mass. Corporation for Educational Telecommunications (MCET) One Kendall Square Building 1500 Cambridge, MA 02139-1562			24,996.00		25,000.00	49,996.00		
		Bartley, Esq., John C	0003	.00	24,996.00	.00	25,000.00	49,996.00	01/14/1998	
			TOTALS:	.00	24,996.00	.00	25,000.00	49,996.00		
950904	14	Mass. Correction Officers Federated Union 50 Redfield St., Suite 101 Boston, MA 02122-			2,360.00		998.00	3,358.00		
		Flanagan, Jack F	0762	.00	2,072.00	.00	897.00	2,969.00	01/02/1998	
			TOTALS:	.00	2,072.00	.00	897.00	2,969.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980026	20	Mass. Correctional Executive Officers Assoc.			3,600.00		3,600.00	7,200.00		
		133 Patterson Ave.								
		Somerset, MA 02726-								
		Orsino Consulting,	0870	.00	3,600.00	.00	3,600.00	7,200.00	01/08/1998	
			TOTALS:	.00	3,600.00	.00	3,600.00	7,200.00		
950227	15	Mass. Correctional Legal Services			6,250.00		7,250.00	13,500.00		
		8 Winter St								
		Boston, MA 02108-								
		Barkow, Barry	0165	.00	.00	.00	.00	.00	01/16/1998	
		Costanza, Peter	0983	.00	.00	00	00	.00	01/16/1998	
		Goldstein, Amy R	0969	.00	.00	.00	.00	.00	01/12/1998	
		Meredith and Associates,	0071	.00	6,250 00	.00	7,250.00	13,500.00	01/12/1998	
			TOTALS:	.00	6,250.00	.00	7,250.00	13,500.00		
970041	12	Mass. Council for Home Care Aide Services, Inc.			6,000 00		6,000.00	12,000.00		
		31 New Chardon Street								
		Boston, MA 02114-								
		Governmental Strategies, Inc.,	0051	.00	6,000.00	.00	6,000.00	12,000.00	02/17/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950229	12	Mass. Council of Human Service Providers			7,608.00		12,102.00	19,710.00		
		34 1/2 Beacon St								
		Boston, MA 02108-								
		Cowden III, Robert E	0321	.00	1,320.00	.00	3,110.00	4,430.00	01/09/1998	
		Quinn & Morris,	0039	.00	5,650.00	.00	7,600.00	13,250.00	01/13/1998	
		Ripple, Michael P	0009	.00	189.00	.00	265.00	454.00	01/08/1998	
		Weekes, Michael	0979	.00	441.00	.00	1,127 00	1,568.00	02/09/1998	
			TOTALS:	.00	7,600.00	.00	12,102.00	19,702.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950290	15	Mass. Court Reporters Assoc., formerly Mass. Shorthand Repor			10,850.00		9,300.00	20,150.00		
		34 Grove St.								
		Upton, MA 01568-								
		Brandon Associates, LLC,	0084	.00	10,850.00	.00	9,300.00	20,150.00	01/15/1998	
		Long, Kevin F	0972	.00	.00	.00	.00	.00	01/26/1998	
			TOTALS:	.00	10,850.00	.00	9,300.00	20,150.00		
980007	2	Mass. Credit Union League, Inc.			18,509.00		25,107.00	43,616.00		
		304 Turnpike Road								
		Southborough, MA 01772-								
		Clancy, Mary Ann B	0384	.00	2,000.00	.00	2,000.00	4,000.00	01/14/1998	
		Quinn & Morris,	0039	.00	10,000.00	.00	16,000.00	26,000.00	05/06/1998	
		Saunders, Jr., Edward F	0219	.00	2,000.00	.00	2,000.00	4,000.00	01/13/1998	
			TOTALS:	.00	14,000.00	.00	20,000.00	34,000.00		
970034	17	Mass. Credit Union Share Insurance Corp.			12,000.00		12,000.00	24,000.00		
		1900 West Park Drive								
		Suite 220								
		Westborough, MA 01581-3919								
		Choate, Hall & Stewart,	1045	.00	.00	.00	6,000.00	6,000.00	12/31/1998	
		Kearney, Dennis J	0188	.00	12,000.00	.00	6,000.00	18,000.00	01/30/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950543	10	Mass. Dental Hygienists Association			4,091.00		10,909.00	15,000.00		
		123 Winifred Ave								
		Worcester, MA 01602-								
	L	McGlynn, Jr, John J	0107	.00	4,091.00	.00	10,909.00	15,000.00	01/23/1998	
			TOTALS:	.00	4,091.00	.00	10,909.00	15,000.00		
950259	10	Mass. Dental Society			32,500.00		25,000.00	57,500.00		
		83 Speen St								
		Natick, MA 01760-4125								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950614	15	Mass. District Attorneys Assoc.			15,000.00		15,000.00	30,000.00		
		1 Bulfinch Place								
		Boston, MA 02114-								
		White Associates, Inc., Robert	0061	.00	15,000.00	.00	15,000.00	30,000.00	01/20/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950082	5	Mass. Electrical Contractors Association			2,500.00		2,500.00	5,000.00		
		105 Eastern Ave								
		Dedham, MA 02026-								
		Hurrell, James P	0025	.00	2,500.00	.00	2,500.00	5,000.00	02/25/1998	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		
950337	10	Mass. Extended Care Federation			58,000.00		58,000.00	116,000.00		
		2310 Washington St								
		Suite 300								
		Newton Lower Falls, MA 02162-								
		Blanks, Carolyn R	0682	.00	5,000.00	.00	5,000.00	10,000.00	01/20/1998	
		Commonwealth Strategy Group, LLC,	0942	.00	15,000.00	.00	15,000.00	30,000.00	05/11/1998	
		Grant, Joseph M	0173	.00	20,000.00	.00	20,000.00	40,000.00	01/26/1998	
		Gregorio, Tara M	0971	.00	4,000.00	.00	4,000.00	8,000.00	01/26/1998	
		Morse, Abraham E	0174	.00	6,000.00	.00	6,000.00	12,000.00	01/29/1998	
		Plumb, W. Scott	0175	.00	8,000.00	.00	8,000.00	16,000.00	01/26/1998	
			TOTALS:	.00	58,000.00	.00	58,000.00	116,000.00		
960589	10	Mass. Eye and Ear Infirmary			55,035.00		28,755.00	83,790.00		
		243 Charles St.								
		Boston, MA 02114-3096								
		Cassidy & Associates,	0023	.00	55,000.00	.00	28,655.00	83,655.00	01/27/1998	
			TOTALS:	.00	55,000.00	.00	28,655.00	83,655.00		
970209	23	Mass. Family Institute					965.00	965.00		
		381 Elliot St.								
		Newton Upper Falls, MA 02164-1130								
		Daniels, Matthew E	0938	.00	.00	.00	965.00	965.00	07/14/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950189	12	Mass. Family Planning Association			10,000.00		10,000.00	20,000.00		
		c/o CFC								
		337 Hanover St.								
		Fall River, MA 02720-								
		Governmental Strategies, Inc.,	0051	.00	10,000.00	.00	10,000.00	20,000.00	01/01/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950230	7	Mass. Farm Bureau Federation			9,610.00		9,178.00	18,788.00		
		466 Chestnut St								
		Ashland, MA 01721-2299								
		Comstock, Pam	0192	.00	3,000.00	.00	3,000.00	6,000.00	01/28/1998	
		Gillespie, Douglas P	0375	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950681	3	Mass. Federation of Business and Professional Women			.00		.00	.00		
		24 Pilgrims Path								
		Sudbury, MA 01776-								
		Hoyt, Sally M	0572	.00	.00	.00	.00	.00	01/01/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950272	6	Mass. Federation of Teachers, AFT, AFL-CIO			55,265.00		53,866.00	109,131.00		
		38 Chauncy Street								
		Suite 402								
		Boston, MA 02111-								
		Canavan, Michael F	0091	.00	35,065.00	.00	33,364.00	68,429.00	01/21/1998	
		Walsh, Esq., John Coleman	0082	.00	16,553.00	.00	16,989.00	33,542.00	01/21/1998	
			TOTALS:	.00	51,618.00	.00	50,353.00	101,971.00		
950270	3	Mass. Fine Art Auctioneers, Inc.			11,667.00		8,333.00	20,000.00		
		357 Main St.								
		Bolton, MA 01740-								
		McDonough, Richard W	0081	.00	11,667.00	.00	8,333.00	20,000.00	04/21/1998	

BOLTON, MA 01740
MCDONOUGH, RICHARD W 0081 .00 11,667.00 .00 8,333.00 20,000.00 04/21/1998

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950165	8	MASS. FOOD ASSOCIATION 31 MILK ST., S-518 BOSTON, MA 02109-			10,000.00		10,000.00	20,000.00		
		BARRY, ROBERT	0478	.00	10,000.00	.00	10,000.00	20,000.00	02/06/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
950151	4	MASS. GAMING ASSOCIATION 100 BOYLSTON ST, SUITE 1050 BOSTON, MA 02116-			1,500.00		1,250.00	2,750.00		
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	1,500.00	.00	1,250.00	2,750.00	02/12/1998	
			TOTALS:	.00	1,500.00	.00	1,250.00	2,750.00		
950473	23	MASS. GAY & LESBIAN POLITICAL CAUCUS PO BOX 246 STATE HOUSE BOSTON, MA 02133-			5,000.00		6,000.00	11,000.00		
		MCGRATH, MARK P	1002	.00	5,000.00	.00	6,000.00	11,000.00	05/27/1998	
			TOTALS:	.00	5,000.00	.00	6,000.00	11,000.00		
950960	10	MASS. GENERAL HOSPITAL 55 FRUIT STREET BOSTON, MA 02114-			14,600.00		14,600.00	29,200.00		
		DURANT M.D., THOMAS S	0807	.00	14,600.00	.00	14,600.00	29,200.00	01/14/1998	
			TOTALS:	.00	14,600.00	.00	14,600.00	29,200.00		
950555	1	MASS. GLASS DEALERS ASSOC. 91 MONTVALE AVE STONEHAM, MA 02180-			3,125.00		3,125.00	6,250.00		
		TORNEY, JAMES J	0464	.00	3,125.00	.00	3,125.00	6,250.00	01/15/1998	
			TOTALS:	.00	3,125.00	.00	3,125.00	6,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950486	9	Mass. Government Land Bank 75 Federal St. 10th floor Boston, MA 02110-			12,000.00		6,000.00	18,000.00		
		Kearney, Dennis J	0188	.00	12,000.00	.00	6,000.00	18,000.00	02/27/1998	
			TOTALS:	.00	12,000.00	.00	6,000.00	18,000.00		
950644	12	Mass. Head Start Directors Assoc. 100 Gordon Owen Riverway Taunton, MA 02780-			6,000.00		6,000.00	12,000.00		
		Orsino Consulting,	0870	.00	6,000.00	.00	6,000.00	12,000.00	01/14/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
960027	2	Mass. Health and Educational Facilities Authority 99 Summer St., Suite 1000 Boston, MA 02110-			10,500.00		14,625.00	25,125.00		
		Mass. Bay Associates, Inc.,	0483	.00	10,500.00	.00	14,625.00	25,125.00	01/14/1998	
			TOTALS:	.00	10,500.00	.00	14,625.00	25,125.00		
970224	18	Mass. Health and Educational Facilities Authority ("HEFA") 99 Summer Street Suite 1000 Boston, MA 02110-1240			2,500.00		3,000.00	5,500.00		
		Chayet, Neil L	0032	.00	2,500.00	.00	3,000.00	5,500.00	01/15/1998	
			TOTALS:	.00	2,500.00	.00	3,000.00	5,500.00		
980025	10	Mass. Health Information Assoc. P.O. Box 681 Tyngsboro, MA 01879-			5,000.00		4,000.00	9,000.00		
		Orsino Consulting,	0870	.00	5,000.00	.00	4,000.00	9,000.00	01/08/1998	
			TOTALS:	.00	5,000.00	.00	4,000.00	9,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950530	11	MASS. HIGH TECHNOLOGY COUNCIL, INC.			101,227.00		53,387.00	154,614.00		
		1601 TRAPELO ROAD								
		WALTHAM, MA 02154-								
		ANDERSON, CHRISTOPHER R	0410	.00	37,420.00	.00	24,039.00	61,459.00	01/14/1998	
		FOLEY, HOWARD P	0411	.00	58,130.00	.00	23,750.00	81,880.00	01/14/1998	
			TOTALS:	.00	95,550.00	.00	47,789.00	143,339.00		
950490	10	MASS. HOSPITAL ASSOCIATION			149,893.00		135,321.00	285,214.00		
		5 NEW ENGLAND EXECUTIVE PARK								
		BURLINGTON, MA 01803-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	20,000.00	.00	.00	20,000.00	03/20/1998	
		GENS, TIMOTHY F	0655	.00	18,600.00	.00	11,000.00	29,600.00	02/25/1998	
		GIBBONS, ROBERT E	0077	.00	54,400.00	.00	55,614.00	110,014.00	02/20/1998	
		HOLLANDER, RONALD M	0266	.00	5,000.00	.00	6,000.00	11,000.00	03/26/1998	
		KIRLE, LESLIE E	0881	.00	1,418.00	.00	1,345.00	2,763.00	04/28/1998	
		O'DONNELL, TARA J	1000	.00	25,039.00	.00	31,000.00	56,039.00	02/20/1998	
			TOTALS:	.00	124,457.00	.00	104,959.00	229,416.00		
950096	2	MASS. HOUSING FINANCE AGENCY			24,000.00		24,000.00	48,000.00		
		1 BEACON ST								
		BOSTON, MA 02108-								
		MURPHY, JR, JOHN E	0026	.00	12,000.00	.00	12,000.00	24,000.00	01/15/1998	
		RYAN, WILLIAM H	0033	.00	12,000.00	.00	12,000.00	24,000.00	01/12/1998	
			TOTALS:	.00	24,000.00	.00	24,000.00	48,000.00		
970088	2	MASS. HOUSING PARTNERSHIP FUND			10,133.00		1,667.00	11,800.00		
		TWO OLIVER ST.								
		BOSTON, MA 02109-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	3,333.00	.00	1,667.00	5,000.00	05/08/1998	
		QUINN & MORRIS,	0039	.00	6,800.00	.00	.00	6,800.00	01/13/1998	
			TOTALS:	.00	10,133.00	.00	1,667.00	11,800.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950302	1	MASS. INDEPENDENT AUTOMOBILE DEALERS ASSOC. INC.			12,000.00		12,000.00	24,000.00		
		P.O. BOX 646								
		NORTH CHELMSFORD, MA 01863-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	12,000.00	.00	12,000.00	24,000.00	01/10/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950282	12	MASS. INDEPENDENT CHILD CARE ORGANIZATION			6,000.00		6,000.00	12,000.00		
		138 NORTH QUINSIGAMOND AVE.								
		SHREWSBURY, MA 01545-								
		EID, CYNTHIA A	0353	.00	6,000.00	.00	6,000.00	12,000.00	01/20/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
960513	9	MASS. INDUSTRIAL FINANCE AGENCY			12,000.00		6,000.00	18,000.00		
		75 FEDERAL ST.								
		BOSTON, MA 02110-								
		KEARNEY, DENNIS J	0188	.00	12,000.00	.00	6,000.00	18,000.00	02/27/1998	
			TOTALS:	.00	12,000.00	.00	6,000.00	18,000.00		
950580	3	MASS. INSIGHT			13,300.00		6,500.00	19,800.00		
		18 TREMONT ST.								
		SUITE 930								
		BOSTON, MA 02108-								
		DAVIS, SALLY B	0679	.00	6,500.00	.00	3,500.00	10,000.00	02/09/1998	
		GUENTHER, WILLIAM H	0491	.00	6,800.00	.00	3,000.00	9,800.00	02/09/1998	
			TOTALS:	.00	13,300.00	.00	6,500.00	19,800.00		
970164	6	MASS. INSTITUTE OF TECHNOLOGY			15,450.00		15,000.00	30,450.00		
		77 MASS. AVE.								
		PHYSICAL PLANT, ROOM E18-260								
		CAMBRIDGE, MA 02139-								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	15,450.00	.00	15,000.00	30,450.00	01/14/1998	
			TOTALS:	.00	15,450.00	.00	15,000.00	30,450.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950069	2	MASS. INVESTMENTS ADVISORS GROUP C/O MASS. FINANCIAL SERVICES 500 BOYLSTON ST BOSTON, MA 02116-			5,000.00		1,700.00	6,700.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	5,000.00	.00	1,700.00	6,700.00	01/26/1998	
			TOTALS:	.00	5,000.00	.00	1,700.00	6,700.00		
950547	15	MASS. JUDGES CONFERENCE 1 KIMBALL CT. MELROSE, MA 02176-			3,750.00		3,750.00	7,500.00		
		MCDONOUGH, JOSEPH B	0484	.00	3,750.00	.00	3,750.00	7,500.00	01/15/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950217	14	MASS. LABORERS' DISTRICT COUNCIL 7 LABORERS WAY HOPKINTON, MA 01748-			17,125.00		22,000.00	39,125.00		
		HAMMOND, TOBY L	0837	.00	12,250.00	.00	12,250.00	24,500.00	01/05/1998	
		SNOW, COURTNEY AND ASSOCIATES,	0057	00	4,875.00	.00	9,750.00	14,625.00	01/14/1998	
			TOTALS:	.00	17,125.00	.00	22,000.00	39,125.00		
950003	17	MASS. LAND TITLE ASSOCIATION 50 FEDERAL ST BOSTON, MA 02110-			.00		2,500.00	2,500.00		
		CHAYET, NEIL L	0032	00	.00	.00	2,500.00	2,500.00	01/15/1998	
			TOTALS:	.00	.00	.00	2,500.00	2,500.00		
950769	3	MASS. LANDLORDS ASSOC., INC. ONE BOSTON PLACE, SUITE 1225 BOSTON, MA 02108-4407			12,025.00		18,472.00	30,497.00		
		SHEEHY & ASSOCIATES,	0864	.00	12,000.00	.00	18,000.00	30,000.00	01/15/1998	
			TOTALS:	.00	12,000.00	.00	18,000.00	30,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950037	15	Mass. Law Reform Institute 99 Chauncey St Suite 500 Boston, MA 02111-1722			19,410.00		10,518.00	29,928.00		
	L	Bates, Kelly F	0633	.00	9,756.00	.00	3,252.00	13,008.00	01/15/1998	11/30/1
		Cronin, Neil F	0504	.00	5,141.00	.00	3,856.00	8,997.00	02/18/1998	
		Meredith and Associates,	0071	.00	2,500.00	.00	2,500.00	5,000.00	01/12/1998	
		Winsor, Ernest	0011	.00	2,013.00	.00	910.00	2,923.00	01/16/1998	
			TOTALS:	.00	19,410.00	.00	10,518.00	29,928.00		
970071	10	Mass. League of Community Health Centers and Neighborhood Hea 100 Boylston St. Suite 700 Boston, MA 02116-			6,000.00		6,000.00	12,000.00		
		Traylor, W. George	0073	.00	6,000.00	.00	6,000.00	12,000.00	06/15/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950191	15	Mass. Legal Assistance Corp. 11 Beacon St., Suite 820 Boston, MA 02108-			7,000.00		6,500.00	13,500.00		
		Governmental Strategies, Inc.,	0051	.00	7,000.00	.00	6,500.00	13,500.00	01/01/1998	
			TOTALS:	.00	7,000.00	.00	6,500.00	13,500.00		
950126	3	Mass. Lobstermen's Association 8 Otis Place Scituate, MA 02066-			8,000.00		18,000.00	26,000.00		
		Holway, James W	0393	.00	4,000.00	.00	9,000.00	13,000.00	01/01/1998	
		Ryan, William H	0033	.00	4,000.00	.00	9,000.00	13,000.00	01/12/1998	
			TOTALS:	.00	8,000.00	.00	18,000.00	26,000.00		
950592	21	Mass. Lodging Assoc. 7 Liberty Square, Suite 200			7,500.00		7,500.00	15,000.00		

950592 21 Mass. Lodging Assoc 7,500.00 7,500.00 15,000.00
7 Liberty Square, Suite 200

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950122	5	Mass. Manufactured Housing Association			12,000.00		12,000.00	24,000.00		
		68 Cooke Street								
		Plainville, CT 06062-								
		Hickey Associates, Brian S	0030	.00	12,000.00	.00	12,000.00	24,000.00	01/10/1998	
		Tuchman, Robert	0644	.00	.00	.00	.00	.00	01/12/1998	12/16/1
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
950298	3	Mass. Marine Trades Assoc.			3,000.00		3,000.00	6,000.00		
		72 Crosby Cir.								
		Osterville, MA 02655-								
	L	Spillane, John W	0132	.00	3,000.00	.00	3,000.00	6,000.00	01/22/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
960106	13	Mass. Medical Malpractice Reinsurance Plan			19,000.00		1,000.00	20,000.00		
		95A Turnpike Rd.								
		Westborough, MA 01581-								
		McDonald, Brian J	0471	.00	9,000.00	.00	1,000.00	10,000.00	03/24/1998	
		White Associates, Inc., Robert	0061	.00	10,000.00	.00	.00	10,000.00	01/20/1998	
			TOTALS:	.00	19,000.00	.00	1,000.00	20,000.00		
980005	9	Mass. Medical Services			25,000.00		20,000.00	45,000.00		
		792 Massachusetts Ave.								
		Arlington, MA 02476-								
		Andover Strategies,	0860	.00	25,000.00	.00	20,000.00	45,000.00	01/09/1998	
			TOTALS:	.00	25,000.00	.00	20,000.00	45,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950336	10	Mass. Medical Society 1440 Main St Waltham, MA 02154-			412,618.00		182,867.00	595,485.00		
	L	Alagero, Charles T	0339	.00	17,833.00	.00	10,700.00	28,533.00	01/23/1998	
		Grant, Joseph M	0173	.00	75,000.00	.00	.00	75,000.00	01/06/1998	
		Robertson, Sara	0878	.00	12,028.00	.00	8,330.00	20,358.00	01/15/1998	
		Ryder, William J	0447	.00	12,636.00	.00	5,225.00	17,861.00	01/13/1998	
		Shestakofsky, Stephen	0875	.00	3,433.00	.00	2,560.00	5,993.00	01/09/1998	
		Wallace, Ronna B	0628	.00	6,000.00	.00	.00	6,000.00	01/13/1998	
			TOTALS:	.00	126,930.00	.00	26,815.00	153,745.00		
950278	12	Mass. Mental Health Counselors Association PO Box 1493 Arlington, MA 02174-			7,230.00		7,770.00	15,000.00		
	L	Regina Villa Associates,	0551	.00	7,230.00	.00	7,770.00	15,000.00	02/02/1998	
			TOTALS:	.00	7,230.00	.00	7,770.00	15,000.00		
950108	2	Mass. Mortgage Association 114 A Mass. Ave. Arlington, MA 02474-			4,700.00		4,700.00	9,400.00		
		Sousa, Stephen E	0007	.00	4,700.00	.00	4,700.00	9,400.00	01/08/1998	
			TOTALS:	.00	4,700.00	.00	4,700.00	9,400.00		
950262	2	Mass. Mortgage Bankers Association 19 Temple Place, Suite 400 Boston, MA 02111-			16,000.00		10,000.00	26,000.00		
		Shanley Fleming & Associates,	0333	.00	16,000.00	.00	10,000.00	26,000.00	01/26/1998	
			TOTALS:	.00	16,000.00	.00	10,000.00	26,000.00		
950625	25	Mass. Motor Transportation Assoc. 20 Rear A Street Burlington, MA 01803-			10,000.00		10,000.00	20,000.00		

950625 25 Mass. Motor Transportation Assoc. 20 Rear A Street 10,000.00 10,000.00 20,000.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950301	1	Mass. Motorcycle Business Assoc., Inc.			4,225.00		5,090.00	9,315.00		
		One Boston Place, Suite 1225								
		Boston, MA 02108-4407								
		Sheehy & Associates,	0864	.00	4,200.00	.00	4,560.00	8,760.00	01/15/1998	
			TOTALS:	.00	4,200.00	.00	4,560.00	8,760.00		
950174	9	Mass. Municipal Association			64,435.00		66,595.00	131,030.00		
		60 Temple Pl.								
		Boston, MA 02111-								
		Baier, David P	0128	.00	26,223.00	.00	27,216.00	53,439.00	01/14/1998	
		Beckwith, Geoffrey C	0452	.00	7,367.00	.00	7,387.50	14,754.50	01/15/1998	
		Hartshorn, Heather L	0922	.00	7,625.00	.00	7,914.00	15,539.00	01/04/1998	
		Kezer III, Thatcher W	0605	.00	8,125.00	.00	8,433.00	16,558.00	01/14/1998	
		Lucas, Melinda J	0288	.00	1,345.00	.00	1,375.00	2,720.00	01/14/1998	
		Robertson, John	0130	.00	13,750.00	.00	14,270.00	28,020.00	01/14/1998	
			TOTALS:	.00	64,435.00	.00	66,595.50	131,030.50		
950465	9	Mass. Municipal Auditors & Accountants Assoc.					2,459.00	2,459.00		
		Broadway								
		City Hall								
		Everett, MA 02149-								
		Tobin Jr., John M	1024	.00	.00	.00	.00	.00	08/06/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950241	26	Mass. Municipal Wholesale Electric Company			20,187.00		11,934.00	32,121.00		
		P.O. Box 426								
		Moody St.								
		Ludlow, MA 01056-								
		Rodophele, Robert P	0072	.00	13,374.00	.00	7,803.00	21,177.00	01/15/1998	
			TOTALS:	.00	13,374.00	.00	7,803.00	21,177.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950351	13	Mass. Mutual Life Insurance, Co.			90,009.00		77,787.00	167,796.00		
		1295 State St								
		Springfield, MA 01111-0001								
		Abbott, John L	0261	.00	2,319.00	.00	.00	2,319.00	01/15/1998	
		Dever, Jr, Edward J	0106	.00	47,500.00	.00	47,500.00	95,000.00	01/14/1998	
		Donoghue, Barrett & Singal, P.C.,	0005	.00	30,000.00	.00	30,000.00	60,000.00	01/26/1998	
		Fisher, William B	0267	.00	1,372.00	.00	207.00	1,579.00	01/08/1998	
		Rich, Tracy L	0855	.00	2,008.00	.00	.00	2,008.00	01/15/1998	
			TOTALS:	.00	83,199.00	.00	77,707.00	160,906.00		
950423	3	Mass. Newspaper Publishers Assoc.			4,105.00		5,046.00	9,151.00		
		70 Washington Street								
		Salem, MA 01970-								
		Plante, Jr., William L	0292	.00	4,000.00	.00	5,000.00	9,000.00	01/06/1998	
			TOTALS:	.00	4,000.00	.00	5,000.00	9,000.00		
950438	23	Mass. Nursery and Landscape Assoc.			4,972.00		4,500.00	9,472.00		
		HC 32, Box 121A								
		Owls Head, ME 04854-								
		Gillett, Jr., Henry S	0166	.00	4,500.00	.00	4,500.00	9,000.00	01/01/1998	
			TOTALS:	.00	4,500.00	.00	4,500.00	9,000.00		
950427	10	Mass. Nurses Association			51,982.00		55,360.00	107,342.00		
		340 Turnpike St								
		Canton, MA 02021-								
		Craven, Gloria A	0395	.00	22,967.00	.00	26,740.00	49,707.00	01/13/1998	
		Feldberg, Roslyn L	0303	.00	11,794.00	.00	13,335.00	25,129.00	01/14/1998	
		Ober, Stacey A	1013	.00	.00	.00	11,435.00	11,435.00	11/18/1998	
		Pomfret, Jacqueline M	0639	.00	13,427.00	.00	.00	13,427.00	01/15/1998	05/26/1
			TOTALS:	.00	48,188.00	.00	51,510.00	99,698.00		

TOTALS .00 48,188.00 .00 51,510.00 99,698.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950466	18	MASS. OILHEAT COUNCIL			17,378.00		13,800.00	31,178.00		
		118 CEDAR ST								
		WELLESLEY HILLS, MA 02481-								
		CAPITAL ASSOCIATES INC.,	0659	.00	3,000.00	.00	3,000.00	6,000.00	01/30/1998	
		FERRANTE, MICHAEL J	0373	.00	7,200.00	.00	7,200.00	14,400.00	01/09/1998	
		ROLPH, SCOTT K	0781	.00	3,600.00	.00	3,600.00	7,200.00	01/09/1998	
			TOTALS:	.00	13,800.00	.00	13,800.00	27,600.00		
950816	10	MASS. ORGANIZATION OF NURSE EXECUTIVES			10,000.00		12,000.00	22,000.00		
		200 WHEELER ROAD								
		SUITE 600								
		BURLINGTON, MA 01803-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	10,000.00	00	12,000.00	22,000.00	01/07/1998	
			TOTALS:	.00	10,000.00	.00	12,000.00	22,000.00		
950686	3	MASS. ORGANIZATIONS VYING FOR THE INDUSTRY OF ENTERTAINMENT -M.O.			.00		.00	.00		
		544 MAIN ST								
		BOSTON, MA 02129-								
		RENDON GROUP, THE	0581	00	.00	.00	.00	.00	07/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950340	10	MASS. ORTHOPAEDIC ASSOC.			18,627.00		13,000.00	31,627.00		
		45 BROAD STREET								
		BOSTON, MA 02109-								
		SCHNEIDERS, PAUL A	0088	.00	18,000.00	.00	13,000.00	31,000.00	01/01/1998	
			TOTALS:	.00	18,000.00	.00	13,000.00	31,000.00		
950125	3	MASS. OUTDOOR ADVERTISING ASSOC.			6,000.00		6,000.00	12,000.00		
		PO BOX 3557								
		SPRINGFIELD, MA 01101-								
		RYAN, WILLIAM H	0033	.00	6,000.00	.00	6,000.00	12,000.00	01/12/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950022	24	Mass. Package Store Association 333 E. Columbus Ave., #3 Springfield, MA 01105-			24,584.00		25,076.00	49,660.00		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	24,584.00	.00	25,076.00	49,660.00	01/26/1998	
			TOTALS:	.00	24,584.00	.00	25,076.00	49,660.00		
950429	10	Mass. Pharmacists Association 5 Lexington St., Suite 5 Waltham, MA 02154-			15,913.00		15,000.00	30,913.00		
		Barry, Linda E	0342	.00	800.00	.00	.00	800.00	01/15/1998	06/05/1
		Mass. Bay Associates, Inc.,	0483	.00	15,000.00	.00	15,000.00	30,000.00	01/14/1998	
			TOTALS:	.00	15,800.00	.00	15,000.00	30,800.00		
950260	10	Mass. Podiatric Medical Society 1 Oak Ave Belmont, MA 02178-			10,000.00		9,000.00	19,000.00		
		Shanley Fleming & Associates,	0333	.00	10,000.00	.00	9,000.00	19,000.00	01/26/1998	
			TOTALS:	.00	10,000.00	.00	9,000.00	19,000.00		
950521	20	Mass. Police Association 11 Beacon Street Suite 300 Boston, MA 02108-			10,326.00		10,130.00	20,456.00		
		Machado, James M	0712	.00	9,300.00	.00	9,300.00	18,600.00	01/13/1998	
			TOTALS:	.00	9,300.00	.00	9,300.00	18,600.00		
950432	17	Mass. Property Insurance Underwriting Assoc. Two Center Plaza Boston, MA 02108-			.00		.00	.00		
		Golembeski, John K	0309	.00	.00	.00	.00	.00	01/01/1998	
		Pappas, James H	0311	.00	.00	.00	.00	.00	01/14/1998	
	L	Tommasino, Robert C	0310	.00	.00	.00	.00	.00	01/14/1998	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950556	10	MASS. PSYCHIATRIC SOCIETY 40 WASHINGTON ST., SUITE 201 WELLESLEY HILLS, MA 02181-			10,000.00		4,500.00	14,500.00		
		HUB STRATEGIES,	0865	.00	10,000.00	.00	4,500.00	14,500.00	01/14/1998	
			TOTALS:	.00	10,000.00	.00	4,500.00	14,500.00		
950645	10	MASS. PSYCHOLOGY ASSOC. 14 BEACON ST., #714 BOSTON, MA 02108-			12,500.00		12,500.00	25,000.00		
		ORSINO CONSULTING,	0870	.00	12,500.00	.00	12,500.00	25,000.00	01/08/1998	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950362	23	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG) 29 TEMPLE PLACE BOSTON, MA 02111-			25,341.00		13,464.00	38,805.00		
		BURNS, PAUL B	0116	.00	4,885.00	.00	3,908.00	8,793.00	01/15/1998	
		CUMMINGS, DEIRDRE A	0114	.00	6,935.00	.00	3,963.00	10,898.00	01/15/1998	
		JOHNSTON, ELTA LEA	0646	.00	1,611.00	.00	.00	1,611.00	01/15/1998	05/01/1
		SARGENT, JR., ROBERT M	0113	.00	6,481.00	.00	4,321.00	10,802.00	01/15/1998	
		SCOTT, LAURA	0647	.00	1,611.00	.00	.00	1,611.00	01/15/1998	05/01/1
		SEGAL, JODI	0645	.00	2,148.00	.00	.00	2,148.00	01/15/1998	
			TOTALS:	.00	23,671.00	.00	12,192.00	35,863.00		
950315	10	MASS. RADIOLOGICAL SOCIETY C/O BRENNAN, WARNER & STACKPOLE 75 STATE ST., 7TH FLOOR BOSTON, MA 02109-			5,000.00		5,000 00	10,000.00		
		BRENNAN, JR., EDWARD J	0152	.00	5,000.00	.00	5,000.00	10,000.00	02/10/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950930	13	MASS. REGULATORY SERVICES 10 LIBERTY SQ BOSTON, MA 02109-			60,000.00		144,000.00	204,000.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	60,000 00	00	144,000 00	204,000.00	01/15/1998	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					2,500.00		2,500.00	5,000.00		
950231	12	Mass. Rehabilitation Assoc. 67 Pine Street Sudbury, MA 01776-								
		Meredith and Associates,	0071	.00	2,500.00	.00	2,500.00	5,000.00	01/14/1998	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		
					18,750.00		18,750.00	37,500.00		
950026	8	Mass. Restaurant Association 95A Turnpike Rd Westboro, MA 01581-2850								
	L	Eid, Cynthia A	0353	.00	18,750.00	.00	18,750.00	37,500.00	01/12/1998	
			TOTALS:	.00	18,750.00	.00	18,750.00	37,500.00		
					9,000.00		9,000.00	18,000.00		
950273	6	Mass. Secondary School Administrators Assoc., Inc. 83 Cedar St Milford, MA 01757-								
		Walsh, Esq., John Coleman	0082	.00	9,000.00	.00	9,000.00	18,000.00	01/21/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
					3,000.00		.00	3,000.00		
950910	12	Mass. Senior Action Council 186 Lincoln St. Boston, MA 02111-								
		Gregory & Associates,	0852	.00	3,000.00	.00	.00	3,000.00	01/01/1998	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
					2,000.00		2,000.00	4,000.00		
960693	7	Mass. Sierra Club 3 Joy St Boston, MA 02108-								
		McCaffrey, James B	0389	.00	2,000.00	.00	2,000.00	4,000.00	01/16/1998	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950329	10	Mass. Society for Medical Research			7,000.00		7,000.00	14,000.00		
		73 Princeton St.								
		Suite 311								
		N. Chelmsford, MA 01863-								
		Higgins-Cavalier, Debra L	0163	.00	.00	.00	.00	.00	01/10/1998	
		Mass. Bay Associates, Inc.,	0483	.00	7,000.00	.00	7,000.00	14,000.00	01/14/1998	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		
950522	23	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)			37,052.00		41,275.00	78,327.00		
		350 S. Huntington Ave								
		Boston, MA 02130-								
		Brandon Associates, LLC,	0084	.00	6,000.00	.00	6,000.00	12,000.00	01/15/1998	
		Dempsey, Joan E	0853	.00	11,056.00	.00	11,056.00	22,112.00	02/23/1998	
		Holmquist, Kara L	9505	.00	17,428.00	.00	17,428.00	34,856.00	01/05/1998	
			TOTALS:	.00	34,484.00	.00	34,484.00	68,968.00		
950529	12	Mass. Society for the Prevention of Cruelty to Children (MSPCC)			4,000.00		2,000.00	6,000.00		
		399 Boylston St								
		3rd floor								
		Boston, MA 02116-								
		Hobson, Deirdre M	0642	.00	4,000.00	.00	2,000.00	6,000.00	01/09/1998	
			TOTALS:	.00	4,000.00	.00	2,000.00	6,000.00		
950314	10	Mass. Society of Anesthesiologists			12,500.00		12,500.00	25,000.00		
		co Edw. Brennan, Warner & Stackpole								
		75 State St., 7th Floor								
		Boston, MA 02109-								
		Brennan, Jr., Edward J	0152	.00	12,500.00	.00	12,500.00	25,000.00	02/10/1998	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
950480	3	Mass. Society of Certified Public Accountants, Inc.			30,075.00		30,250.00	60,325.00		
		105 Chauncy Street								
		Boston, MA 02111-								
		Cassidy & Associates,	0023	.00	30,000.00	.00	30,000.00	60,000.00	01/27/1998	

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950386	10	Mass. Society of Eye Physicians & Surgeons			15,000.00		15,000.00	30,000.00		
		260 Peakham Road								
		Sudbury, MA 01776-								
		Corry Associates,	0745	.00	15,000.00	.00	15,000.00	30,000.00	02/10/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
950190	10	Mass. Society of Health-Systems Pharmacists (MSHP)			5,940.00		5,940.00	11,880.00		
		c/o Boston Medical Center, Pharmacy								
		88 East Newton St								
		Boston, MA 02118-								
		Governmental Strategies, Inc.,	0051	.00	5,940.00	.00	5,940.00	11,880.00	01/07/1998	
			TOTALS:	.00	5,940.00	.00	5,940.00	11,880.00		
950820	3	Mass. Society of Independent Accountants			500.00		1,200.00	1,700.00		
		P.O. Box 85								
		Onset, MA 02558-								
		Gillett, Jr., Henry S	0166	.00	500.00	.00	1,200.00	1,700.00	01/01/1998	
			TOTALS:	.00	500.00	.00	1,200.00	1,700.00		
950928	10	Mass. Society of Naturopathic Physicians			4,200.00		4,200.00	8,400.00		
		172 State Street, #1								
		Newburyport, MA 01950-								
		Meredith and Associates,	0071	.00	4,200.00	.00	4,200.00	8,400.00	01/15/1998	
			TOTALS:	.00	4,200.00	.00	4,200.00	8,400.00		
950109	10	Mass. Society of Optometrists			1,200.00		1,314.00	2,514.00		
		101 Tremont St, Suite 600								
		Boston, MA 02108-								
		Hickey Associates, Brian S	0030	.00	.00	.00	.00	.00	01/10/1998	
		Lawless, Richard T	0619	.00	1,200.00	.00	1,314.00	2,514.00	01/09/1998	
			TOTALS:	.00	1,200.00	.00	1,314.00	2,514.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970059	10	MASS. SOCIETY OF PERFUSION PO BOX 675 HUDSON, MA 01749-			5,000.00		5,000.00	10,000.00		
		PEZZELLA, PAUL M	0094	.00	5,000.00	.00	5,000.00	10,000.00	01/13/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950070	8	MASS. SOFT DRINK ASSOCIATION c/o 15 PERWAL ST. INDUSTRIAL PARK ROUTE 1 NORWOOD, MA 02062-			20,000.00		15,000.00	35,000.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	20,000.00	.00	15,000.00	35,000.00	01/26/1998	
			TOTALS:	.00	20,000.00	.00	15,000.00	35,000.00		
950780	11	MASS. SOFTWARE COUNCIL ONE EXETER PLAZA, SUITE 200 BOSTON, MA 02116-			3,500.00		8,000.00	11,500.00		
		ADS VENTURES, INC.,	0442	.00	3,500.00	.00	3,500.00	7,000.00	01/28/1998	
		HOLBEIN, BRUCE E	0323	.00	.00	.00	4,500.00	4,500.00	11/06/1998	
			TOTALS:	.00	3,500.00	.00	8,000.00	11,500.00		
950665	12	MASS. SPEECH LANGUAGE HEARING ASSOC c/o CENTER FOR ASSOC. MANAGEMENT 200 RESERVOIR ST., SUITE 309A NEEDHAM, MA 02194-			6,000.00		6,000.00	12,000.00		
	L	REGINA VILLA ASSOCIATES,	0551	.00	6,000.00	.00	6,000.00	12,000.00	02/02/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
970032	23	MASS. SPORTSMENS COUNCIL P.O. BOX 191 MILLBURY, MA 01527-			8,854.00		7,515.00	16,369.00		
	L	KELLSTRAND, JOHN E	0847	.00	8,050.00	.00	6,950.00	15,000.00	01/12/1998	
			TOTALS:	.00	8,050.00	.00	6,950.00	15,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950090	1	MASS. STATE AUTO DEALERS ASSOC., INC 16 BEAVER BROOK RD BURLINGTON, MA 01803-			36,500.00		36,500.00	73,000.00		
		HOLMES, JAMES W	0377	.00	500.00	.00	500.00	1,000.00	01/01/1998	
		HURRELL, JAMES P	0025	.00	36,000.00	.00	36,000.00	72,000.00	01/01/1998	
			TOTALS:	.00	36,500.00	.00	36,500.00	73,000.00		
950613	6	MASS. STATE COLLEGES COUNCIL OF PRESIDENTS WORCESTER STATE COLLEGE 486 CHANDLER ST. WORCESTER, MA 01602-			19,500.00		19,500.00	39,000.00		
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	19,500.00	.00	19,500.00	39,000.00	01/20/1998	
			TOTALS:	.00	19,500.00	.00	19,500.00	39,000.00		
950493	20	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOCIATION P.O. BOX 849 FRAMINGHAM, MA 01701-			3,600.00		3,600.00	7,200.00		
		ORSINO CONSULTING,	0870	.00	3,600.00	.00	3,600.00	7,200.00	01/14/1998	
			TOTALS:	.00	3,600.00	.00	3,600.00	7,200.00		
950451	23	MASS. TAXPAYERS FOUNDATION, INC 24 PROVINCE ST BOSTON, MA 02108-			3,510.00		1,755.00	5,265.00		
		TEPKE, GLEN R	0975	.00	1,050.00	.00	525.00	1,575.00	01/28/1998	
		WIDMER, MICHAEL J	0346	.00	2,460.00	.00	1,230.00	3,690.00	03/26/1998	
			TOTALS:	.00	3,510.00	.00	1,755.00	5,265.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950679	6	Mass. Teachers Association 20 Ashburton Pl Boston, MA 02108-			126,963.00		96,633.00	223,596.00		
		Andelman, Frederick	0737	.00	54.00	.00	.00	54.00	01/15/1998	
		Blum, Joanne	0984	.00	19,224.00	.00	15,945.00	35,169.00	01/15/1998	
		Bonner, Guessipina	0567	.00	.00	.00	.00	.00	01/15/1998	
		Clarke, Ann	0752	.00	.00	.00	.00	.00	01/15/1998	
		Devlin, Ralph	0913	.00	308.00	.00	.00	308.00	01/15/1998	
		Fichtner, Catherine A	0957	.00	7,577.00	.00	1,690.00	9,267.00	01/13/1998	
		Fitzgerald, Jo Ann	1030	.00	.00	.00	185.00	185.00	09/21/1998	
		Flannagan, Jr., John H	0569	.00	28,556.00	.00	22,893.00	51,449.00	01/13/1998	
		Isaacson, Arline R	0573	.00	17,305.00	.00	9,490.00	26,795.00	01/15/1998	
		Johnson, Julia K	0568	.00	39,394.00	.00	28,499.00	67,893.00	01/15/1998	
		Kimball, Edwin	1003	.00	8,371.00	.00	1,098.00	9,469.00	05/28/1998	09/18/1
		Sullivan, Edward P	0585	.00	2,420.00	.00	16,617.00	19,037.00	01/15/1998	
		Todd, Nora E	0736	.00	3,753.00	.00	216.00	3,969.00	01/15/1998	
		Weissinger, Susan L	1037	.00	.00	.00	.00	.00	11/06/1998	
			TOTALS:	.00	126,962.00	.00	96,633.00	223,595.00		
970089	11	Mass. Technology Collaborative 75 North Drive Westborough, MA 01581-			1,000.00		3,411.00	4,411.00		
		ML Strategies, Inc.,	0840	.00	1,000.00	.00	3,411.00	4,411.00	01/09/1998	
			TOTALS:	.00	1,000.00	.00	3,411.00	4,411.00		
970110	26	Mass. Telecommunications Contractors Assoc. 13 Branch St. Methuen, MA 01844-			12,000.00		12,000.00	24,000.00		
		Hunt, Andrew S	0433	.00	12,000.00	.00	12,000.00	24,000.00	04/02/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

Emp. ID#	Cat.	Employer Name/Address		Qrtr 1	Qrtr 2	Qrtr 3	Qrtr 4	Total	Reg. Date	Term. D
950561	4	Mass. Thoroughbred Breeders Assoc. Inc.			3,000.00		.00	3,000.00		
		PO BOX 126								
		Boston, MA 02133-								
		Holway & Associates,	0279	.00	3,000.00	.00	.00	3,000.00	02/23/1998	
			TOTALS:	.00	3,000.00	.00	.00	3,000.00		
950281	9	Mass. Town Clerks Association			5,967.00		5,633.00	11,600.00		
		Town Hall								
		41 Cochituate Rd.								
		Wayland, MA 01778-								
		Victory Group, The,	0618	.00	5,400.00	.00	5,400.00	10,800.00	02/03/1998	
			TOTALS:	.00	5,400.00	.00	5,400.00	10,800.00		
950612	25	Mass. Turnpike Authority			18,000.00		18,000.00	36,000.00		
		10 Park Plaza								
		Suite 5170								
		Boston, MA 02116-								
		White Associates, Inc., Robert	0061	.00	18,000.00	.00	18,000.00	36,000.00	01/20/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
970192	23	Mass. Vending Assoc.			5,000.00		5,000.00	10,000.00		
		100 Boylston								
		Boston, MA 02116-								
	E	White Associates, Inc., Robert	0061	.00	5,000.00	.00	5,000.00	10,000.00	01/20/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950120	7	Mass. Water Pollution Control Assoc., Inc (M.W.P.C.A.)			2,000.00		2,000.00	4,000.00		
		40 South Porter St								
		Haverhill, MA 01835-								
		Ryan, William H	0033	.00	2,000.00	.00	2,000.00	4,000.00	01/12/1998	
			TOTALS:	.00	2,000.00	.00	2,000.00	4,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950576	9	MASS. WATER RESOURCE AUTHORITY			22,500.00		20,000.00	42,500.00		
		CHARLESTOWN NAVY YARD								
		100 FIRST AVE.								
		BOSTON, MA 02129-								
		MASS. BAY ASSOCIATES, INC.,	0483	.00	22,500.00	.00	20,000.00	42,500.00	01/14/1998	
			TOTALS:	.00	22,500.00	.00	20,000.00	42,500.00		
950385	24	MASS. WHOLESALERS OF MALT BEVERAGES			18,000.00		22,000.00	40,000.00		
		45 SCHOOL ST								
		BOSTON, MA 02108-								
		CORRY ASSOCIATES,	0745	.00	13,000.00	.00	17,000.00	30,000.00	02/10/1998	
		STASIOWSKI, JOHN F	0341	.00	5,000.00	.00	5,000.00	10,000.00	01/15/1998	
			TOTALS:	.00	18,000.00	.00	22,000.00	40,000.00		
950518	21	MASS. WILDLIFE FEDERATION			831.00		430.69	1,261.69		
		PO BOX 188								
		CONCORD, MA 01742-								
		KRESS, PAUL J	0430	.00	.00	.00	.00	.00	04/22/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950001	4	MASSASOIT GREYHOUND ASSOCIATION, INC			14,359.00		24,056.00	38,415.00		
		1958 BROADWAY, PO BOX 172								
		RAYNHAM, MA 02767-								
		CRANE JR., ESQ., ROBERT Q	0001	.00	10,000.00	.00	20,000.00	30,000.00	02/09/1998	
		STUDENSKI, PAUL V	0217	.00	2,600.00	.00	2,600.00	5,200.00	01/12/1998	
			TOTALS:	.00	12,600.00	.00	22,600.00	35,200.00		
980165	9	MASSDEVELOPMENT					12,000.00	12,000.00		
		75 FEDERAL ST.								
		BOSTON, MA 02110-								
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	12,000.00	12,000.00	12/31/1998	
			TOTALS:	.00	.00	.00	12,000.00	12,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970044	3	MassHelp, Inc. 99 Summer Street Suite 1000 Boston, MA 02110-			18,000.00		.00	18,000.00		
		Mass. Bay Associates, Inc.,	0483	.00	18,000.00	.00	.00	18,000.00	01/14/1998	
			TOTALS:	.00	18,000.00	.00	.00	18,000.00		
970021	10	May Institute 940 Main Street P.O. Box 899 South Harwich, MA 02661-			21,000.00		21,000.00	42,000.00		
		Andover Strategies,	0860	.00	21,000.00	.00	21,000.00	42,000.00	01/09/1998	
			TOTALS:	.00	21,000.00	.00	21,000.00	42,000.00		
950735	20	MBTA Police Assoc. 240 Southampton St. #129 Boston, MA 02188-			7,350.00		.00	7,350.00		
		Quinn & Morris,	0039	.00	7,350.00	.00	.00	7,350.00	01/07/1998	
			TOTALS:	.00	7,350.00	.00	.00	7,350.00		
980126	22	McCourt Company, Inc. 600 Atlantic Ave. Boston, MA 02210-					8,333.00	8,333.00		
		Berlandi, Peter J	0935	.00	.00	.00	8,333.00	8,333.00	09/08/1998	
			TOTALS:	.00	.00	.00	8,333.00	8,333.00		
970132	17	McDermott, Will & Emery 28 State St., 34th Floor Boston, MA 02109-			25,000.00		.00	25,000.00		
		Cremin, Thomas E	0087	.00	25,000.00	.00	.00	25,000.00	01/07/1998	
			TOTALS:	.00	25,000.00	.00	.00	25,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950353	16	McDERMOTT/O'NEILL ASSOCIATES ONE BEACON ST., SUITE 1600 BOSTON, MA 02108-			115,753.00		90,593.00	206,346.00		
	E	BAPTISTE, JAMES	0702	.00	.00	.00	.00	.00	01/13/1998	06/30/1
		CURRAN, SEAN Q	0817	.00	11,688.00	.00	8,950.00	20,638.00	01/13/1998	
		FERSON, SCOTT	0161	.00	2,025.00	.00	5,763.00	7,788.00	01/13/1998	
		HARRINGTON, ALISON	0937	.00	.00	.00	.00	.00	01/13/1998	08/31/1
		HOLLAND, WILLIAM E	0815	.00	21,885.00	.00	19,800.00	41,685.00	01/13/1998	
		LYNCH, ANNE M	0031	.00	1,666.00	.00	2,000.00	3,666.00	04/24/1998	09/30/1
		McDERMOTT, TERENCE P	0109	.00	29,669.00	.00	6,000.00	35,669.00	01/13/1998	09/04/1
		McPHEE, SHELLY	0936	.00	2,570.00	.00	3,000.00	5,570.00	01/13/1998	06/30/1
		MILLER, JENNIFER	0954	.00	.00	.00	3,500.00	3,500.00	01/13/1998	06/30/1
		O'NEILL III, THOMAS P	0110	.00	46,250.00	.00	40,000.00	86,250.00	01/13/1998	
		WALSH, THOMAS P	0240	.00	7,788.00	.00	1,560.00	9,348.00	01/13/1998	08/15/1
			TOTALS:	.00	123,541.00	.00	90,573.00	214,114.00		
960456	8	McDONALD'S McDONALD'S PLAZA OAK BROOK, IL 60521-			2,500.00		15,000.00	17,500.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	2,500.00	.00	15,000.00	17,500.00	06/24/1998	
			TOTALS:	.00	2,500.00	.00	15,000.00	17,500.00		
950071	26	MCI TELECOMMUNICATIONS CORPORATION 5 INTERNATIONAL DRIVE RYEBROOK, NY 10573-1095			37,426.00		41,000.00	78,426.00		
		KAROL GROUP, INC., THE,	0888	.00	37,000.00	.00	39,000.00	76,000.00	01/28/1998	
		LARSON, ALLEN R	1023	.00	.00	.00	2,000.00	2,000.00	08/05/1998	
			TOTALS:	.00	37,000.00	.00	41,000.00	78,000.00		
960405	11	MEDIA DROP IN 201 ANN STREET HARTFORD, CT 06103-			21,694.00		2,500.00	24,194.00		
		McDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	21,694.00	.00	2,500.00	24,194.00	01/14/1998	

EMP ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					18,034.00		18,043.00	36,077.00		
950029	26	MediaOne, formerly Continental Cablevision, Inc. River Bend Business Park 6 Campanelli Dr. Andover, MA 01810-								
		Donoghue, Barrett & Singal, P.C.,	0005	.00	18,000.00	.00	18,000.00	36,000.00	01/26/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
					1,250.00		4,000.00	5,250.00		
960783	10	Melrose Wakefield Healthcare Corp. 585 Lebanon St Melrose, MA 02176-								
		Minahan, Alfred A	0552	.00	1,250.00	.00	4,000.00	5,250.00	01/27/1998	
			TOTALS:	.00	1,250.00	.00	4,000.00	5,250.00		
					7,200.00		13,800.00	21,000.00		
950308	12	Mental Health Corporation of Massachusetts 182 W. Central St. Natick, MA 01760-								
		Fierro III, Benjamin	0151	.00	7,200.00	.00	.00	7,200.00	01/15/1998	06/30/1
		Lynch & Fierro, LLP, Counselors at Law,	1020	.00	.00	.00	13,800.00	13,800.00	07/14/1998	
			TOTALS:	.00	7,200.00	.00	13,800.00	21,000.00		
					15,000.00		18,000.00	33,000.00		
950673	19	Merck & Co., Inc PO Box 4 WP39-305 West Point, PA 19486-0004								
		ML Strategies, Inc.,	0840	.00	15,000.00	.00	18,000.00	33,000.00	04/16/1998	
			TOTALS:	.00	15,000.00	.00	18,000.00	33,000.00		
					6,000.00		9,133.00	15,133.00		
970136	19	Merck-Medco Rx Services of Massachusetts, L.L.C. 500 Research Dr. Wilmington, MA 01887-								
		Muse, Michael J	0469	.00	6,000.00	.00	8,000.00	14,000.00	01/14/1998	
			TOTALS:	.00	6,000.00	.00	8,000.00	14,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950223	16	Meredith & Associates 30 Winter Street Boston, MA 02108-			95,740.00		83,090.00	178,830.00		
		Hall, Jackson C	0070	.00	44,940.00	.00	40,590.00	85,530.00	01/12/1998	
		Meredith, Judith C	0069	.00	50,800.00	.00	42,500.00	93,300.00	01/12/1998	
			TOTALS:	.00	95,740.00	.00	83,090.00	178,830.00		
970243	22	Merian Enterprises 139 Main Street Brockton, MA 02401-			10,000.00		.00	10,000.00		
		Andover Strategies,	0860	.00	10,000.00	.00	.00	10,000.00	01/26/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
980135	5	Merit Construction Alliance, The P.O. Box 160 Burlington, MA 01803-					949.00	949.00		
		Allen, Lawrence C	1034	.00	.00	.00	949.00	949.00	10/08/1998	
			TOTALS:	.00	.00	.00	949.00	949.00		
950296	2	Merrill Lynch, Pierce, Fenner & Smith, Inc. I 250 Vesey St North Tower, 34th Floor New York, NY 10281-			32,916.00		42,174.00	75,090.00		
	E	Deane, Matthew P	0898	.00	.00	.00	7,500.00	7,500.00	01/15/1998	
	E	Doherty, Robert F	0899	.00	00	.00	5,000.00	5,000.00	01/15/1998	
	E	Forrester, Joe Edward	0204	.00	1,200.00	.00	1,000.00	2,200.00	01/15/1998	
		McCarthy, Christian	0980	.00	5,520.00	.00	.00	5,520.00	01/15/1998	
	E	Paris, Mark J	0900	.00	11,250.00	.00	5,000.00	16,250.00	01/15/1998	
		Smelkinson, Ira M	0933	.00	10,000.00	.00	960.00	10,960.00	01/15/1998	
		Torkelson, Richard (Roy)	0934	.00	00	00	12,300.00	12,300.00	01/15/1998	
			TOTALS:	.00	27,970.00	.00	31,760.00	59,730.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980063	23	Metro Networks Communications, Inc. 681 Fifth Ave, 10th Floor New York, NY 10022-			30,000.00		30,000.00	60,000.00		
		McDonough, Richard W	0081	.00	30,000.00	.00	30,000.00	60,000.00	04/21/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950176	17	Metropolitan Property and Casualty Insurance Company 700 Quaker Lane Warwick, RI 02886-			.00		.00	.00		
		Robertson, Peter T	0563	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950536	3	MetroWest Chamber of Commerce 1671 Worcester Rd Suite 201 Framingham, MA 01701-			1,220.00		950.00	2,170.00		
		Welte, A. Theodore	0426	.00	1,170.00	.00	900.00	2,070.00	01/07/1998	
			TOTALS:	.00	1,170.00	.00	900.00	2,070.00		
950458	10	MetroWest Medical Center 115 Lincoln St Framingham, MA 01701-					25,000.00	25,000.00		
		Hinckley Allen Policy Management,	0530	.00	.00	.00	25,000.00	25,000.00	07/31/1998	
			TOTALS:	.00	.00	.00	25,000.00	25,000.00		
980098	11	Microwave Bypass Systems, Inc. 72 Sharp Street, Building c-6 Hingham, MA 02043-			17,727.00		5,455.00	23,182.00		
		McDonough, Richard W	0081	.00	17,727.00	.00	5,455.00	23,182.00	04/21/1998	
			TOTALS:	.00	17,727.00	.00	5,455.00	23,182.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980028	9	MIDDLESEX COUNTY RETIREMENT SYSTEM MIDDLESEX SUPERIOR COURT CAMBRIDGE, MA 02141-			9,872.00		9,872.00	19,744.00		
		HOLWAY & ASSOCIATES,	0279	.00	9,872.00	.00	9,872.00	19,744.00	02/23/1998	
			TOTALS:	.00	9,872.00	.00	9,872.00	19,744.00		
980020	20	MIDDLESEX SHERIFF'S DEPARTMENT 40 THORNDIKE ST. CAMBRIDGE, MA 02141-			820.00		.00	820.00		
		DONOVAN, PAUL T	0844	.00	813.00	.00	.00	813.00	02/20/1998	
			TOTALS:	.00	813.00	.00	.00	813.00		
950047	3	MILLENNIUM HOLDINGS INC. 200 INTERNATIONAL CIRCLE, SUITE 500 HUNT VALLEY, MD 21030-			4,000.00		.00	4,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F	0019	.00	4,000.00	.00	.00	4,000.00	03/05/1998	
			TOTALS:	.00	4,000.00	.00	.00	4,000.00		
950042	24	MILLER BREWING COMPANY c/o PHILIP MORRIS MANAGEMENT CORP. 603 WEST STREET SUITE 302 MANSFIELD, MA 02048-			30,500.00		30,500.00	61,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	30,500.00	.00	30,500.00	61,000.00	01/13/1998	
			TOTALS:	.00	30,500.00	.00	30,500.00	61,000.00		
980062	3	MILLS CORPORATION, THE 12801 WEST SUNRISE BOULEVARD SUNRISE, FL 33323-			34,035.00		14,635.00	48,670.00		
		CASSIDY & ASSOCIATES,	0023	.00	34,000.00	.00	14,285.00	48,285.00	04/21/1998	
			TOTALS:	.00	34,000.00	.00	14,285.00	48,285.00		

EMP ID#	CAT	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950835	16	Minahan, Alfred A. Two International Place 19th Floor Boston, MA 02111-			5,457.00		4,950.00	10,407.00		
		Hahesy, John F	1010	.00	2,250.00	.00	1,950.00	4,200.00	06/18/1998	
		Thurston, Jennifer	0704	.00	3,207.00	.00	3,000.00	6,207.00	01/12/1998	
			TOTALS:	.00	5,457.00	.00	4,950.00	10,407.00		
980131	11	Mitel 205 Van Buren Street Herndon, VA 20170-5336					12,016.00	12,016.00		
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	12,016.00	12,016.00	10/01/1998	
			TOTALS:	.00	.00	.00	12,016.00	12,016.00		
950009	16	ML Strategies, Inc. 1 Financial Center Boston, MA 02111-			40,000.00		70,000.00	110,000.00		
		Cronin, M. Patricia	0002	.00	.00	.00	25,000.00	25,000.00	07/30/1998	
		McDermott, William P	0301	.00	20,000.00	.00	20,000.00	40,000.00	04/16/1998	
		Ryan, Robert J	0611	.00	.00	.00	5,000.00	5,000.00	12/17/1998	
		Zuckerman, Jan M	0296	.00	20,000.00	.00	20,000.00	40,000.00	01/05/1998	
			TOTALS:	.00	40,000.00	.00	70,000.00	110,000.00		
950130	18	Mobil Oil Corporation 150 East 52nd St. Suite 201 New York, NY 10022-			21,000.00		21,000.00	42,000.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	21,000.00	.00	21,000.00	42,000.00	01/13/1998	
			TOTALS:	.00	21,000.00	.00	21,000.00	42,000.00		
970186	5	Modern Continental Construction Company 600 Memorial Drive			20,000.00		10,000.00	30,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950539	7	MONSANTO			17,500.00		17,500.00	35,000.00		
		700 14TH ST., NW, SUITE 1100								
		WASHINGTON, DC 20005-								
		GILLETT, JR., HENRY S	0166	.00	17,500.00	.00	17,500.00	35,000.00	01/01/1998	
			TOTALS:	.00	17,500.00	.00	17,500.00	35,000.00		
950269	12	MORGAN MEMORIAL GOODWILL INDUSTRIES			1,800.00		600.00	2,400.00		
		1010 HARRISON AVE.								
		BOSTON, MA 02119-								
		VICTORY GROUP, THE,	0618	.00	1,800.00	.00	600.00	2,400.00	02/04/1998	
			TOTALS:	.00	1,800.00	.00	600.00	2,400.00		
980044	21	MORSE DIESEL			23,400.00		23,400.00	46,800.00		
		148 STATE STREET								
		BOSTON, MA 02109-								
		REILLY, MARTIN ASSOCIATES,	0537	.00	23,400.00	.00	23,400.00	46,800.00	03/27/1998	
			TOTALS:	.00	23,400.00	.00	23,400.00	46,800.00		
950585	3	MOTION PICTURE ASSOCIATION OF AMERICA, INC			16,500.00		10,000.00	26,500.00		
		1600 EYE ST. NW								
		WASHINGTON, DC 20006-								
		CORRY ASSOCIATES,	0745	.00	.00	.00	.00	.00	02/10/1998	
		VALAS, FRANK A	0498	.00	16,500.00	.00	10,000.00	26,500.00	02/10/1998	
			TOTALS:	.00	16,500.00	.00	10,000.00	26,500.00		
950277	21	MOTORCYCLE INDUSTRY COUNCIL, INC.			12,000.00		.00	12,000.00		
		1235 JEFFERSON DAVIS HGWY								
		SUITE 600								
		ARLINGTON, VA 22202-								
		WALSH, ESQ., JOHN COLEMAN	0082	.00	12,000.00	.00	.00	12,000.00	01/21/1998	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					.00		.00	.00		
950943	26	Motorola, Inc 85 Harrison Road Glen Rock, NJ 07542-								
		Corry Associates,	0745	.00	.00	.00	.00	.00	02/10/1998	
			TOTALS:	.00	.00	.00	.00	.00		
					37,136.00		38,334.00	75,470.00		
950244	26	Municipal Electric Association of Massachusetts, Inc. P.O. Box 1029 Concord, MA 01742-1029								
		Rodophele, Robert P	0072	.00	36,000.00	.00	36,000.00	72,000.00	01/15/1998	
			TOTALS:	.00	36,000.00	.00	36,000.00	72,000.00		
					22,500.00		.00	22,500.00		
960489	23	Municipal Tax Bureau 714 Market St. 3rd Floor Philadelphia, PA 19106-								
		New England Strategic Development Corp.,	0270	.00	22,500.00	.00	.00	22,500.00	01/15/1998	
			TOTALS:	.00	22,500.00	.00	.00	22,500.00		
					22,500.00		40,000.00	62,500.00		
950917	16	Murphy, John E. Jr., Attorney at Law One Beacon St. 24th Floor Boston, MA 02108-								
		Glynn, Maureen	0050	.00	22,500.00	.00	40,000.00	62,500.00	02/03/1998	
			TOTALS:	.00	22,500.00	.00	40,000.00	62,500.00		
					47,040.00		.00	47,040.00		
950766	13	Mutual of Omaha Insurance Co. Mutual of Omaha Plaza Omaha, NE 68175-								
		Brandon Associates, LLC,	0084	.00	47,040.00	.00	.00	47,040.00	01/15/1998	
			TOTALS:	.00	47,040.00	.00	.00	47,040.00		

TOTALS: .00 47,040.00 .00 00 47,040.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950370	18	MUTUAL OIL COMPANY 863 CRESCENT ST PO BOX 486 BROCKTON, MA 02403-			9,000.00		9,000.00	18,000.00		
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	9,000.00	.00	9,000.00	18,000.00	01/20/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950348	14	N.A.G.E. 159 BURGIN PARKWAY QUINCY, MA 02169-			75,000.00		32,641.00	107,641.00		
	L	HOLWAY, DAVID	0103	.00	45,000.00	.00	.00	45,000.00	02/23/1998	
	L	MCGRATH, RAYMOND F	0102	.00	30,000.00	.00	30,000.00	60,000.00	01/12/1998	
			TOTALS:	.00	75,000.00	.00	30,000.00	105,000.00		
950326	22	NAIOP, NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PROPERTIES 2150 WASHINGTON ST. NEWTON, MA 02162-			10,200.00		12,200.00	22,400.00		
	L	BEGELFER, DAVID I	0699	.00	4,200.00	.00	4,200.00	8,400.00	01/29/1998	
		NYLEN, RICHARD A	0156	.00	6,000.00	.00	8,000.00	14,000.00	06/12/1998	
			TOTALS:	.00	10,200.00	.00	12,200.00	22,400.00		
980022	23	NATIONAL ARMORED CAR ASSOCIATION, INC. 1023 15TH STREET, NW 7TH FLOOR WASHINGTON, DC 20005-			21,000.00		2,975.00	23,975.00		
		CAPITAL ASSOCIATES INC.,	0659	.00	21,000.00	.00	2,975.00	23,975.00	02/04/1998	
			TOTALS:	.00	21,000.00	.00	2,975.00	23,975.00		
950207	3	NATIONAL ASSOC. OF REHABILITATION PROFESSIONALS IN THE PRIVATE SE 15 CLIFF ROAD/BRIER NECK GLOUCESTER, MA 01930-			.00		250.00	250.00		
		FALCONE, CAROL A	0336	.00	.00	.00	250.00	250.00	01/14/1998	
			TOTALS:	.00	.00	.00	250.00	250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950851	22	National Assoc. of Housing & Redevelopment Officials (NAHRO) 11 Beacon St Boston, MA 02108-			18,000.00		18,000.00	36,000.00		
		Hickey Associates, Brian S	0030	.00	18,000.00	.00	18,000.00	36,000.00	01/10/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950853	13	National Assoc. of Independent Insurers 2600 River Road Des Plaines, IL 60018-3286			1,600.00		2,250.00	3,850.00		
		McDonald, Brian J	0471	.00	1,000.00	.00	1,500.00	2,500.00	03/24/1998	
		Robertson, Peter T	0563	.00	600.00	.00	750.00	1,350.00	01/15/1998	
			TOTALS:	.00	1,600.00	.00	2,250.00	3,850.00		
950422	12	National Assoc. of Social Workers, Mass. Chapter 14 Beacon St, #409 Boston, MA 02108-			2,219.00		1,652.09	3,871.09		
		Brill, Carol	0291	.00	404.00	.00	404.00	808.00	01/08/1998	
		Sherman, Richard C	0674	.00	454.00	.00	454.00	908.00	01/13/1998	
		Stein, Miriam	0371	.00	1,361.00	.00	794.00	2,155.00	01/13/1998	10/16/1
			TOTALS:	.00	2,219.00	.00	1,652.00	3,871.00		
950440	3	National Federation of Independent Business 101 Tremont St. Suite 1001 Boston, MA 02108-			80,613.00		73,630.00	154,243.00		
		Boviard, Carolyn E	0322	.00	38,639.00	.00	40,778.00	79,417.00	01/14/1998	
		Kelsch, Andrea K	0932	.00	14,083.00	.00	15,551.00	29,634.00	01/14/1998	
			TOTALS:	.00	52,722.00	.00	56,329.00	109,051.00		
980081	17	National Fraternal Congress of America 1280 Iroquois Dr. Naperville, IL 60566-			5,000.00		9,000.00	14,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950445	23	NATIONAL ORGANIZATION FOR WOMEN - MASSACHUSETTS			7,038.00		6,762.00	13,800.00		
		214 HARVARD AVE., SUITE 1								
		ALLSTON, MA 02134-								
		MULLIN, ANDREA J	0941	.00	5,200.00	.00	5,105.00	10,305.00	01/01/1998	
			TOTALS:	.00	5,200.00	.00	5,105.00	10,305.00		
950075	7	NATIONAL PAINT & COATING ASSOCIATION			9,500.00		7,125.00	16,625.00		
		1500 RHODE ISLAND AVE								
		WASHINGTON, DC 20005-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	9,500.00	.00	7,125.00	16,625.00	01/26/1998	
			TOTALS:	.00	9,500.00	.00	7,125.00	16,625.00		
950374	23	NATIONAL RIFLE ASSOCIATION INSTITUTE FOR LEGISLATIVE ACTION			4,500.00	-	2,256.00	6,756.00		
		11250 WAPLES MILL RD								
		FAIRFAX, VA 22030-								
		HODGKINS, THOMAS	0951	.00	.00	.00	.00	.00	02/10/1998	04/17/1
		HOHENWARTER, JOHN	1011	.00	3,000.00	.00	2,000.00	5,000.00	06/18/1998	
			TOTALS:	.00	3,000.00	.00	2,000.00	5,000.00		
950869	23	NATIONAL SMOKERS ALLIANCE			.00		.00	.00		
		901 N. WASHINGTON ST								
		#400								
		ALEXANDRIA, VA 22314-								
		SCHIPPERS, D. ERIC	0729	.00	.00	.00	.00	.00	01/07/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950874	3	NATIONAL TECHNICAL SERVICES ASSOCIATION			3,000.00		3,000.00	6,000.00		
		492 OLD CONNECTICUT PATH								
		FRAMINGHAM, MA 01248-								
	L	EID, CYNTHIA A	0353	.00	3,000.00	.00	3,000.00	6,000.00	01/20/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980068	7	National Wastes Management Assn. 4301 Connecticut Ave., NW, Ste 300 Washington, DC 20008-			17,500.00		17,500.00	35,000.00		
		Coyne, Jr. Esq. P.C., William F.	0019	.00	17,500.00	.00	17,500.00	35,000.00	04/30/1998	
			TOTALS:	.00	17,500.00	.00	17,500.00	35,000.00		
950180	3	National Wholesale Druggists' Assoc.(NWDA) c/o Multistate Assoc 515 King Street Suite 300 Alexandria, VA 22314-			1,500.00		.00	1,500.00		
		Glynn, Maureen	0050	.00	1,500.00	.00	.00	1,500.00	01/01/1998	
			TOTALS:	.00	1,500.00	.00	.00	1,500.00		
950139	26	Natl. Electrical Manufacturing Assoc./Multistate Assoc 515 King St, Suite 300 Alexandria, VA 22314-			4,500.00		5,100.00	9,600.00		
		Quinn & Morris,	0039	.00	4,500.00	.00	5,100.00	9,600.00	01/07/1998	
			TOTALS:	.00	4,500.00	.00	5,100.00	9,600.00		
980147	23	NE Anti-Vivisection Society 333 Washington St., Suite 850 Boston, MA 02108-					2,025.00	2,025.00		
		Brandon Associates, LLC,	0084	.00	.00	.00	2,025.00	2,025.00	11/17/1998	
			TOTALS:	.00	.00	.00	2,025.00	2,025.00		
970231	12	Neighbor to Neighbor 678 Massachusetts Ave. , # 303 Cambridge, MA 02139-			1,716.00		3,908.00	5,624.00		
		Lam, Valery A	0944	.00	1,489.00	.00	3,908.00	5,397.00	01/12/1998	
			TOTALS:	.00	1,489.00	.00	3,908.00	5,397.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950078	7	NELRAD ONE BEACON STREET SUITE 1320 BOSTON, MA 02116-			5,400.00		4,230.00	9,630.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	5,400.00	.00	4,230.00	9,630.00	01/26/1998	
			TOTALS:	.00	5,400.00	.00	4,230.00	9,630.00		
980024	11	NETWORK SIX, INC. 475 KILVERT ST. WARWICK, RI 02886-			25,050.00		30,000.00	55,050.00		
		CAPITAL ASSOCIATES INC.,	0659	.00	25,050.00	.00	30,000.00	55,050.00	01/30/1998	
			TOTALS:	.00	25,050.00	.00	30,000.00	55,050.00		
950039	22	NEW BOSTON GARDEN CORPORATION 438 MAIN ST. BUFFALO, NY 14202-			12,500 00		12,500.00	25,000.00		
		McCORMACK, MICHAEL J	0834	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1998	
		McDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	.00	.00	.00	.00	01/14/1998	
			TOTALS:	.00	12,500.00	.00	12,500.00	25,000.00		
980067	10	NEW CARE HEALTH CORPORATION 600 LAKE FOREST DRIVE, SUITE 315 ATLANTA, GA 30328-			20,000.00		20,000.00	40,000.00		
		COMMONWEALTH STRATEGY GROUP, LLC,	0942	.00	20,000.00	.00	20,000.00	40,000.00	05/04/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
970039	18	NEW ENERGY VENTURES, NEW ENGLAND 441 STUART STREET BOSTON, MA 02116-			.00		00	.00		
		FIERRO III, BENJAMIN	0151	.00	.00	00	.00	.00	01/15/1998	06/30/1
		LYNCH & FIERRO, LLP, COUNSELORS AT LAW,	1020	.00	.00	.00	.00	.00	07/13/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950085	1	New England Bus Transportation Association 20 Park Plaza #464 Boston, MA 02116-			3,750.00		3,750.00	7,500.00		
		Hurrell, James P	0025	.00	3,750.00	.00	3,750.00	7,500.00	01/18/1998	
			TOTALS:	.00	3,750.00	.00	3,750.00	7,500.00		
950331	26	New England Cable Television Assoc., Inc. 100 Grandview Road Suite 201 Braintree, MA 02184-			20,000.00		20,000.00	40,000.00		
		Gillett, Jr., Henry S	0166	.00	20,000.00	.00	20,000.00	40,000.00	01/01/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
950488	6	New England Center for Children 33 Turnpike Rd Southborough, MA 01772-			7,800.00		3,900.00	11,700.00		
		Choate, Hall & Stewart,	1045	.00	.00	.00	1,950.00	1,950.00	12/31/1998	
		Kearney, Dennis J	0188	.00	7,800.00	.00	1,950.00	9,750.00	01/30/1998	
			TOTALS:	.00	7,800.00	.00	3,900.00	11,700.00		
950083	3	New England Coin Laundry & Dry Cleaning Assoc. 48 Central Street Salem, MA 01970-3627			9,000.00		9,000.00	18,000.00		
		Hurrell, James P	0025	.00	9,000.00	.00	9,000.00	18,000.00	01/01/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950123	9	New England Collectors Association 679 North Main Street West Bridgewater, MA 02379-			8,000.00		8,000.00	16,000.00		
		Ryan, William H	0033	.00	8,000.00	.00	8,000.00	16,000.00	01/12/1998	
			TOTALS:	.00	8,000.00	.00	8,000.00	16,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950346	3	New England Convenience Stores Association 1408 Route One Norwood, MA 02062-			37,500.00		52,500.00	90,000.00		
		Public Policy Systems, Inc.	0101	.00	37,500.00	.00	52,500.00	90,000.00	01/15/1998	
			TOTALS:	.00	37,500.00	.00	52,500.00	90,000.00		
950153	26	New England Electric System 25 Research Dr. Westborough, MA 01582-			73,360.00		49,422.00	122,782.00		
	E	Aitken, Andrew H	0960	.00	1,438.00	.00	510.00	1,948.00	01/15/1998	10/02/1
		Delurey, Dan C	0700	.00	.00	.00	.00	.00	01/15/1998	06/30/1
	E	Flynn, Peter G	0795	.00	.00	.00	2,597.00	2,597.00	01/15/1998	
		Joyce & Joyce Counsellors at Law,	0045	.00	60,675.00	.00	31,800.00	92,475.00	01/15/1998	
		McGee, Michelle R	0042	.00	1,871.00	.00	361.00	2,232.00	01/15/1998	
		Newman, Joseph P	0625	.00	816.00	.00	529.00	1,345.00	01/15/1998	
	E	Robinson, Thomas G	0799	.00	7,915.00	.00	12,533.00	20,448.00	01/15/1998	
			TOTALS:	.00	72,715.00	.00	48,330.00	121,045.00		
950624	14	New England Farm Workers Council 1628-1640 Main St Springfield, MA 01103-			15,000.00		10,000.00	25,000.00		
	L	Burke Strategies,	0533	.00	15,000.00	.00	10,000.00	25,000.00	02/23/1998	
			TOTALS:	.00	15,000.00	.00	10,000.00	25,000.00		
950106	2	New England Financial Services Assoc., formerly Mass. Consumer 31 B South Main St. Suite B Concord, NH 03301-			10,000.00		.00	10,000.00		
		Hickey Associates, Brian S	0030	.00	10,000.00	.00	.00	10,000.00	01/10/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950110	21	New England Horsemen's Benevolent Assoc.			21,000.00		21,000.00	42,000.00		
		Suffolk Downs								
		Revere, MA 02151-								
		Hickey Associates, Brian S	0030	.00	21,000.00	.00	21,000.00	42,000.00	01/10/1998	
			TOTALS:	.00	21,000.00	.00	21,000.00	42,000.00		
950238	10	New England Life Flight Inc.			12,000.00		6,000.00	18,000.00		
		31 Fargo St.								
		Boston, MA 02210-1995								
	E	Traylor, W. George	0073	.00	12,000.00	.00	6,000.00	18,000.00	06/15/1998	
			TOTALS:	.00	12,000.00	.00	6,000.00	18,000.00		
950413	17	New England Life Insurance Company			15,000.00		37,500.00	52,500.00		
		501 Boylston St								
		Boston, MA 02116-3700								
		Redmond, Gregory M	1014	.00	.00	.00	22,500.00	22,500.00	07/09/1998	
		Sousa, Alvaro M	0199	.00	15,000.00	.00	15,000.00	30,000.00	01/23/1998	
			TOTALS:	.00	15,000.00	.00	37,500.00	52,500.00		
970094	10	New England Medical Center			30,030.00		40,150.00	70,180.00		
		750 Washington St								
		Boston, MA 02111-								
		Cassidy & Associates,	0023	.00	30,000.00	.00	40,000.00	70,000.00	01/27/1998	
			TOTALS:	.00	30,000.00	.00	40,000.00	70,000.00		
950481	1	New England Service Station & Automotive Repair Assoc., Inc			2,200.00		2,200.00	4,400.00		
		574 Boston Rd								
		Suite 12								
		Billerica, MA 01821-								
		Pierce, Jr, Jack W	0182	.00	2,200.00	.00	2,200.00	4,400.00	01/08/1998	
			TOTALS:	.00	2,200.00	.00	2,200.00	4,400.00		

TOTALS: .00 2,200.00 .00 2,200.00 4,400.00

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960477	16	New England Strategic Development Corp.			154,000.00		116,000.00	270,000.00		
		155 West St., Suite 9								
		Wilmington, MA 01887-								
		Ryan, William H	0033	.00	.00	.00	34,000.00	34,000.00	01/20/1998	
		Tennant, Alexander T	0791	.00	153,500.00	.00	37,500.00	191,000.00	01/15/1998	
		Wilson III, Grant H	1008	.00	500.00	00	44,500.00	45,000.00	06/05/1998	
			TOTALS:	.00	154,000.00	.00	116,000.00	270,000.00		
950399	21	New England Trail Riders Association			.00		.00	.00		
		1581 Ten Rod Rd								
		Exeter, RI 02822-								
		Harrington, Thomas J	0257	.00	.00	.00	.00	.00	01/05/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970179	26	Nextel Communications			39,500.00		49,000 00	88,500.00		
		40 Hartwell Ave.								
		Lexington, MA 02173-								
		Hickey Associates, Brian S	0030	.00	35,000.00	.00	49,000.00	84,000.00	02/18/1998	
		Howat, John G	0925	.00	4,500.00	.00	.00	4,500.00	01/15/1998	
			TOTALS:	.00	39,500.00	.00	49,000.00	88,500.00		
970020	2	Non Bank Funds Transmitters Group			.00		3,000.00	3,000.00		
		Howrey & Simon								
		1299 Pennsylvania Ave.								
		Washington, DC 20004-								
		Capital Associates Inc.,	0659	.00	.00	.00	3,000.00	3,000.00	01/13/1998	
			TOTALS:	.00	.00	.00	3,000.00	3,000.00		
950147	26	North Attleboro Gas Company			.00		.00	.00		
		58 Reed Ave								
		North Attleboro, MA 02760-								
		Bonsall, Jon N	0046	00	00	.00	.00	.00	01/22/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950319	3	North Central Massachusetts Chamber of Commerce			6,806.00		4,116.00	10,922.00		
		110 Erdman Way								
		Leominster, MA 01453-								
		Shimkus, Todd L	0766	.00	6,513.00	.00	3,750.00	10,263.00	01/15/1998	
			TOTALS:	.00	6,513.00	.00	3,750.00	10,263.00		
970159	18	Northeast Energy Efficiency Council			.00		10,000.00	10,000.00		
		77 North Washington St.								
		Boston, MA 02114-1908								
		Gregory & Associates,	0852	.00	.00	.00	10,000.00	10,000.00	01/01/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
950698	26	Northeast Utilities & its subsidaries			37,116.00		43,186.00	80,302.00		
		174 Brush Hill Ave								
		W. Springfield, MA 01089-								
		Cremin, Thomas E	0087	.00	30,000.00	.00	30,000.00	60,000.00	01/07/1998	
		Klionsky, Stephen H	0901	.00	.00	.00	.00	.00	02/04/1998	
		Morton, Margaret L	0593	.00	.00	.00	1,380.00	1,380.00	07/09/1998	
		Smith, Robert J	0831	.00	7,116.00	.00	11,806.00	18,922.00	01/14/1998	
			TOTALS:	.00	37,116.00	.00	43,186.00	80,302.00		
960492	3	Northeastern Retail Lumber Assoc./Mass. Retail Lumber Dealers			6,900.00		8,400.00	15,300.00		
		c/o Multistate Associates								
		515 King Street								
		Alexandria, VA 22314-								
		Quinn & Morris,	0039	.00	6,900.00	.00	8,400.00	15,300.00	01/07/1998	
			TOTALS:	.00	6,900.00	.00	8,400.00	15,300.00		
960903	23	Northwind Boston LLC			12,000.00		12,000.00	24,000.00		
		800 Boylston St								
		Boston, MA 02199-								
		Shanley Fleming & Associates,	0333	.00	12,000.00	.00	12,000.00	24,000.00	01/26/1998	

800 BOYLSTON ST
BOSTON, MA 02199-
STANLEY FLEMING & ASSOCIATES,

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970184	2	NORWEST CORPORATION			10,583.00		10,557.00	21,140.00		
		6TH AND MARQUETTE								
		MINNIAPOLIS, MN 55479-1032								
		SHEEHY & ASSOCIATES,	0864	.00	10,500.00	.00	10,500.00	21,000.00	01/15/1998	
			TOTALS:	.00	10,500.00	.00	10,500.00	21,000.00		
960583	23	NOT BULLET PROOF, INC			.00		.00	.00		
		ONE BRIDGE STREET								
		NEWTON, MA 02158-								
		FRASER, JENNIFER A	0926	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950952	5	O'BRIEN-KREITZBERG, INC			30,000.00		30,000.00	60,000.00		
		179 SOUTH STREET, 2ND FLOOR								
		BOSTON, MA 02111-								
		ANDOVER STRATEGIES,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950059	8	OCEAN SPRAY CRANBERRIES, INC			41,280.00		42,150.00	83,430.00		
		1 OCEAN SPRAY DR								
		LAKEVILLE-MIDDLEBORO, MA 02349-								
		CASSIDY & ASSOCIATES,	0023	.00	41,250.00	.00	42,000.00	83,250.00	01/27/1998	
			TOTALS:	.00	41,250.00	.00	42,000.00	83,250.00		
950132	7	OGDEN ENERGY GROUP			7,600.00		9,100.00	16,700.00		
		40 LANE ROAD								
		FAIRFIELD, NJ 07007-2615								
		QUINN & MORRIS,	0039	.00	7,600.00	.00	9,100.00	16,700.00	01/13/1998	
			TOTALS:	.00	7,600.00	.00	9,100.00	16,700.00		
980079	12	ONE TO ONE-THE MASSACHUSETTS MENTORING PARTNERSHIP			.00		.00	.00		
		105 CHAUNCEY STREET, SUITE 300								
		BOSTON, MA 02111-								
		HICKEY ASSOCIATES, BRIAN S	0030	.00	.00	.00	.00	.00	05/29/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950872	10	Opticians Assoc. of Massachusetts 115 Village St., #6 Medway, MA 02053-			.00		250.00	250.00		
		Minahan, Alfred A	0552	.00	.00	.00	250.00	250.00	02/09/1998	
			TOTALS:	.00	.00	.00	250.00	250.00		
950807	16	Orsino Consulting 130 Bowdoin St., #1801 Boston, MA 02108-			17,500.00		5,833.00	23,333.00		
		Andrews, Katherine	0617	.00	17,500.00	.00	5,833.00	23,333.00	01/08/1998	08/01/1
		Orsino, Jeannette M	0542	.00	.00	.00	.00	.00	01/08/1998	
			TOTALS:	.00	17,500.00	.00	5,833.00	23,333.00		
950391	2	Paine Webber 1285 Avenue of the Americas New York, NY 10019-			5,000.00		5,000.00	10,000.00		
		Aleixo Law Offices, P.C.,	0177	.00	5,000.00	.00	5,000.00	10,000.00	01/13/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
970226	22	Pappas Management Corporation 655 Summer St. Boston, MA 02210-			5,000.00		5,000.00	10,000.00		
		Berlandi, Peter J	0935	.00	2,500.00	.00	2,500.00	5,000.00	02/03/1998	
		Finnegan & Underwood,	0600	.00	2,500.00	.00	2,500.00	5,000.00	02/10/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		
950745	6	Parents Alliance for Catholic Education 781 Grove St Worcester, MA 01605-			800.00		461.00	1,261.00		
	L	Perla, Stephen A	0631	.00	800.00	.00	461.00	1,261.00	01/13/1998	
			TOTALS:	.00	800.00	.00	461.00	1,261.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980058	12	PARENTS UNITED FOR CHILD CARE 30 WINTER ST., 7TH FLOOR BOSTON, MA 02108-			1,965.00		5,667.00	7,632.00		
		JOHNSON-STAUB, CHRISTINE D	0998	.00	432.00	.00	1,004.00	1,436.00	04/17/1998	
		MEREDITH AND ASSOCIATES,	0071	.00	1,500.00	.00	4,500 00	6,000.00	05/18/1998	
			TOTALS:	.00	1,932.00	.00	5,504.00	7,436.00		
970102	10	PARTNERS HEALTHCARE SYSTEM PRUDENTIAL TOWER, SUITE 1150 800 BOYLSTON ST. BOSTON, MA 02199-			12,000 00		12,000.00	24,000.00		
		ML STRATEGIES, INC.,	0840	.00	12,000.00	.00	12,000.00	24,000.00	01/09/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
980006	10	PARTNERS HEALTHCARE SYSTEM INC. 800 BOYLSTON ST., 11TH FLOOR BOSTON, MA 02199-			1,300.00		4,160.00	5,460.00		
		COLTON, DEBORAH G	1005	.00	300.00	.00	3,400.00	3,700.00	06/01/1998	
		LOCKWOOD, JEFFREY W	0974	.00	1,000.00	.00	760.00	1,760.00	01/28/1998	
			TOTALS:	.00	1,300.00	.00	4,160.00	5,460.00		
980055	6	PARTNERSHIP FOR BETTER SCHOOLS 124 MOUNT AUBURN STREET CAMBRIDGE, MA 02138-			40,172.00		32,750.00	72,922.00		
		CASSIDY & ASSOCIATES,	0023	.00	40,000.00	.00	32,500.00	72,500.00	04/07/1998	
			TOTALS:	.00	40,000.00	.00	32,500.00	72,500.00		
950254	17	PAUL REVERE LIFE INSURANCE COMPANY 18 CHESTNUT ST. WORCESTER, MA 01608-			11,500.00		10,000.00	21,500.00		
		SPILLANE, JOHN W	0132	.00	11,500.00	.00	10,000.00	21,500.00	01/22/1998	
			TOTALS:	.00	11,500.00	.00	10,000.00	21,500.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950297	17	Paul Revere Variable Annuity Ins. Co.			2,500.00		2,500.00	5,000.00		
		18 Chestnut St.								
		Worcester, MA 01608-								
		Spillane, John W	0132	.00	2,500.00	.00	2,500.00	5,000.00	01/22/1998	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		
980042	8	Paul's Lobster Co.			.00			.00		
		339 Northern Ave.								
		Boston, Ma 02210-								
		Barsom, Valerie	0991	.00	.00	.00	.00	.00	03/23/1998	06/15/1
			TOTALS:	.00	.00	.00	.00	.00		
950758	8	Pepsi Cola Company			4,998.00		3,082.00	8,080.00		
		1 Pepsi Way								
		Somers, NY 10589-								
		Shanley Fleming & Associates,	0333	.00	4,998.00	.00	3,082.00	8,080.00	01/26/1998	
			TOTALS:	.00	4,998.00	.00	3,082.00	8,080.00		
950892	25	Peter Pan Bus Lines			13,286.00		8,849.00	22,135.00		
		1 Monarch Place, 25th floor								
		Springfield, MA 01144-								
		McDermott/O'Neill & Associates,	0108	.00	13,286.00	.00	8,849.00	22,135.00	01/14/1998	
			TOTALS:	.00	13,286.00	.00	8,849.00	22,135.00		
950733	19	Pfizer Inc.			23,526.00			23,526.00		
		65 Walnut Street								
		Suite 580								
		Wellesley Hills, MA 02181-2110								
		Maselli, Kate B	0780	.00	5,350.00	.00	.00	5,350.00	01/12/1998	
		Reilly, Martin Associates,	0537	.00	15,000.00	.00	.00	15,000.00	03/13/1998	
			TOTALS:	.00	20,350.00	.00	.00	20,350.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970150	19	Pharmaceutical Care Manufacturers Association c/o Multistate As			.00		.00	.00		
		515 King St.								
		Suite 300								
		Alexandria, VA 22314-								
		Murphy, Jr, John E	0026	.00	.00	.00	.00	.00	01/15/1998	07/01/1
			TOTALS:	.00	.00	.00	.00	.00		
950182	19	Pharmaceutical Research and Manufacturers of America (PhRMA)			37,150.00		20,325.00	57,475.00		
		1100 15th St., NW								
		Washington, DC 20005-								
		Boswell, Donna A	1012	.00	18,150.00	.00	825.00	18,975.00	06/19/1998	
		Crane Jr., Esq., Robert Q	0001	.00	.00	.00	.00	.00	01/13/1998	
	L	Harrington, Kevin B	0049	.00	19,500.00	.00	19,500.00	39,000.00	01/17/1998	
			TOTALS:	.00	37,650.00	.00	20,325.00	57,975.00		
980130	10	Pharmaceutical Strategies					3,600.00	3,600.00		
		255 Bear Hill Road								
		Waltham, MA 02451-								
		Keough, Katherine D	1033	.00	.00	.00	3,600.00	3,600.00	10/05/1998	
			TOTALS:	.00	.00	.00	3,600.00	3,600.00		
950471	19	Pharmacia & Upjohn, Inc.			1,018.00		1,029.00	2,047.00		
		7000 Portage Rd								
		Kalamazoo, MI 49001-								
		Mairs, Stephen V. P.	0380	.00	792.00	.00	726.00	1,518.00	02/06/1998	
			TOTALS:	.00	792.00	.00	726.00	1,518.00		
950060	8	Philip Morris Management Corp. for Kraft Foods			44,980.00		45,200.00	90,180.00		
		603 West Street, Suite 302								
		Mansfield, MA 02048-								
		Cassidy & Associates,	0023	.00	44,950.00	.00	44,950.00	89,900.00	01/27/1998	
			TOTALS:	.00	44,950.00	.00	44,950.00	89,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950799	24	Phillip Morris Management Corporation 603 West Street Suite 302 Mansfield, MA 02048-			89,650.00		112,150.00	201,800.00		
		Delaney Associates, W.	0079	.00	66,250.00	.00	66,250.00	132,500.00	01/14/1998	
		E.L.M. Management Services Corp.,	0652	.00	24,950.00	.00	24,950.00	49,900.00	02/05/1998	
		Pezzella, Paul M	0094	.00	20,950.00	.00	20,950.00	41,900.00	01/13/1998	
			TOTALS:	.00	112,150.00	.00	112,150.00	224,300.00		
980115	23	Phobic United Foundation Corp. 14 Crestway Rd. East Boston, MA 02128-					.00	.00		
		Morrill, Kenneth E	1021	.00	.00	.00	.00	.00	07/31/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980080	13	Physicians Life Insurance Co. 2600 Dodge Street Omaha, NE 68131-			22,240.00		19,644.00	41,884.00		
		Mass. Regulatory Services, LLC,	1006	.00	22,240.00	.00	19,644.00	41,884.00	05/29/1998	
			TOTALS:	.00	22,240.00	.00	19,644.00	41,884.00		
980108	22	Piano Row LLC 254 Friend St Boston, MA 02114-					25,000.00	25,000.00		
		McDonough, Richard W	0081	.00	.00	.00	25,000.00	25,000.00	07/14/1998	
			TOTALS:	.00	.00	.00	25,000.00	25,000.00		
980009	5	Pipefitters & Refrigeration Mechanics, Local 537 35 Travis Street Allston, MA 02134-			5,000.00		5,000.00	10,000.00		
		Snow, Courtney and Associates,	0057	.00	5,000.00	.00	5,000.00	10,000.00	02/01/1998	
			TOTALS:	.00	5,000.00	.00	5,000.00	10,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980021	12	PIZZERIA UNO 100 CHARLES PARK RD. W. ROXBURY, MA 02132-			.00		.00	.00		
		ANDOVER STRATEGIES,	0860	.00	.00	.00	.00	.00	02/11/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980152	4	PLAINVILLE RACING COMPANY, LLC & MANAGEMENT ACQUISITION CORP. RT 1 AND 495 INTERCHANGE PLAINVILLE, MA					1,190.00	1,190.00		
		KRAUS, ROBERT	1039	.00	.00	.00	.00	.00	12/01/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950511	23	PLANNED PARENTHOOD LEAGUE OF MASSACHUSETTS 1055 COMMONWEALTH AVE. BOSTON, MA 02215-			6,624.00		1,346.00	7,970.00		
		RABINOVITZ, JULIE	0915	.00	6,501.00	.00	1,346.00	7,847.00	01/13/1998	10/20/1
			TOTALS:	.00	6,501.00	.00	1,346.00	7,847.00		
980138	25	PLYMOUTH & BROCKTON BUS CO. 8 INDUSTRIAL PARK RD. PLYMOUTH, MA 02360-					19,000.00	19,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	19,000.00	19,000.00	10/16/1998	
			TOTALS:	.00	.00	.00	19,000.00	19,000.00		
950313	17	PLYMOUTH ROCK ASSURANCE CORPORATION 695 ATLANTIC AVE. BOSTON, MA 02111-			10,000.00		10,036.00	20,036.00		
		BRENNAN, JR., EDWARD J	0152	.00	10,000.00	.00	10,000.00	20,000.00	02/10/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
980075	2	PNC BANK, N.A. 1600 MARKET ST., 29TH FL. PHILADELPHIA, PA 19103-			5,000.00			5,000.00		
		HINCKLEY ALLEN POLICY MANAGEMENT,	0530	.00	5,000.00	.00	.00	5,000.00	03/13/1998	
			TOTALS:	.00	5,000.00	.00	.00	5,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950827	14	POLITICAL ACTION COMMITTEE FOR EMPLOYEES FOR THE MASSPORT AUTH PO BOX 285202 E. BOSTON, MA 02128-			4,000.00		3,000.00	7,000.00		
		MCGLYNN, JR, JOHN J	0107	.00	4,000.00	.00	3,000.00	7,000.00	01/15/1998	
			TOTALS:	.00	4,000.00	.00	3,000.00	7,000.00		
980035	7	POSEIDON RESOURCES CORPORATION 1105 WASHINGTON BOULEVARD STAMFORD, CT 06901-			2,500.00		5,000.00	7,500.00		
		SEGEL, JAMES W	0546	.00	2,500.00	.00	2,500.00	5,000.00	03/02/1998	12/31/1
		SMITH, JAMES E	0343	.00	.00	.00	2,500.00	2,500.00	07/13/1998	12/31/1
			TOTALS:	.00	2,500.00	.00	5,000.00	7,500.00		
970174	26	POWER DEVELOPMENT COMPANY 200 HIGH STREET, 5TH FLOOR BOSTON, MA 02111-			30,000.00		30,000.00	60,000.00		
		HICKEY ASSOCIATES, BRIAN S	0030	.00	30,000.00	.00	30,000.00	60,000.00	01/10/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950586	3	PRECISION LENSCRAFTERS 8650 GOVERNORS HILL DR CINCINNATI, OH 45242-9580			9,000.00		26,000.00	35,000.00		
		VALAS, FRANK A	0498	.00	9,000.00	.00	26,000.00	35,000.00	02/10/1998	
			TOTALS:	.00	9,000.00	.00	26,000.00	35,000.00		
970230	13	PREMIER INSURANCE COMPANY 10 CHESTNUT STREET-SUITE 410 WORCESTER, MA 01608-2898			18,000.00		20,250.00	38,250.00		
		FIERRO III, BENJAMIN	0151	.00	18,000.00	.00	.00	18,000.00	01/15/1998	06/30/1
		LYNCH & FIERRO, LLP, COUNSELORS AT LAW,	1020	.00	.00	.00	20,250.00	20,250.00	07/14/1998	
			TOTALS:	.00	18,000.00	.00	20,250.00	38,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980032	8	PREMIUM-COASTAL BEVERAGE COMPANY			7,500.00		4,625.00	12,125.00		
		80 STOCKWELL DRIVE								
		AVON, MA 02322-								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	7,500.00	.00	4,625.00	12,125.00	01/26/1998	
			TOTALS:	.00	7,500.00	.00	4,625.00	12,125.00		
980083	11	PRESIDENCY SYSTEMS INC.			20,000.00		20,000.00	40,000.00		
		176 GRANITE ST.								
		QUINCY, MA 02169-								
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	20,000.00	.00	20,000.00	40,000.00	06/05/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		
950205	3	PRINTING INDUSTRIES OF NEW ENGLAND			230.00		.00	230.00		
		5 CRYSTAL POND RD.								
		SOUTHBOROUGH, MA 01772-								
		ALCONADA, ROBERT J	0828	.00	150.00	.00	.00	150.00	01/07/1998	08/21/1
			TOTALS:	.00	150.00	.00	.00	150.00		
970133	23	PRO-FAMILY NETWORK			.00		.00	.00		
		202 ASH ST.								
		WALTHAM, MA 02154-								
		REILLY, EVELYN T	0894	.00	.00	.00	.00	.00	01/14/1998	06/30/1
			TOTALS:	.00	.00	.00	.00	.00		
950068	8	PROCTER & GAMBLE			8,438.00		4,063.00	12,501.00		
		ONE PROCTER & GAMBLE PLAZA								
		CINCINNATI, OH 45201-3315								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	8,438.00	.00	4,063.00	12,501.00	01/26/1998	
			TOTALS:	.00	8,438.00	.00	4,063.00	12,501.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950304	20	PROFESSIONAL FIREFIGHTERS OF MASS.			14,184.00		14,924.00	29,108.00		
		130 BOWDOIN ST								
		SUITE 710								
		BOSTON, MA 02108-								
		FALLON, JR., JOHN W	0140	.00	3,585.00	.00	3,693.00	7,278.00	01/08/1998	
		KILDUFF, ROBERT T	0141	.00	3,585.00	.00	3,693.00	7,278.00	01/12/1998	
		McCARTHY, ROBERT B	0138	.00	4,303.00	.00	4,433.00	8,736.00	01/08/1998	
			TOTALS:	.00	11,473.00	.00	11,819.00	23,292.00		
950873	10	PROFESSIONAL LIABILITY FOUNDATION LTD			30,186.00		3,180.00	33,366.00		
		1440 MAIN ST								
		WALTHAM, MA 02254-								
		GRANT, JOSEPH M	0173	.00	15,000.00	.00	.00	15,000.00	04/29/1998	
			TOTALS:	.00	15,000.00	.00	.00	15,000.00		
950661	12	PROJECT ABLE			19,584.00		19,591.00	39,175.00		
		c/o FENWAY COMMUNITY HEALTH CENTER								
		7 HAVILAND ST.								
		BOSTON, MA 02115-								
	L	REGINA VILLA ASSOCIATES,	0551	.00	19,584.00	.00	19,591.00	39,175.00	02/02/1998	
			TOTALS:	.00	19,584.00	.00	19,591.00	39,175.00		
950662	12	PROJECT BREAD-THE WALK FOR HUNGER, INC			8,300.00		9,831.00	18,131.00		
		160 N. WASHINGTON ST.								
		BOSTON, MA 02114-								
		ELSBREE, SUSAN	0829	.00	1,000.00	.00	.00	1,000.00	01/14/1998	04/30/1
		HANIG, ESTHER	0710	.00	4,800.00	.00	4,831.00	9,631.00	01/04/1998	
	L	REGINA VILLA ASSOCIATES,	0551	.00	2,500.00	.00	5,000.00	7,500.00	02/02/1998	
			TOTALS:	.00	8,300.00	.00	9,831.00	18,131.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960461	13	ProMutual Group Inc.			51,895.00		39,875.00	91,770.00		
		101 Arch St.								
		Boston, MA 02110-								
		Finnegan & Underwood,	0600	.00	9,375.00	.00	9,375.00	18,750.00	02/10/1998	
		Leu, Tracy Gehan	0238	.00	5,000.00	.00	5,000.00	10,000.00	04/14/1998	12/31/1
		Moore, Richard W	0354	.00	15,000.00	.00	7,500.00	22,500.00	04/14/1998	10/02/1
		White Associates, Inc., Robert	0061	.00	18,000.00	00	18,000.00	36,000.00	05/21/1998	
			TOTALS:	.00	47,375.00	.00	39,875.00	87,250.00		
950206	25	Providence & Worcester Railroad			.00		750.00	750.00		
		PO Box 1188								
		75 Hammond St.								
		Worcester, MA 01610-								
	L	Spillane, John W	0132	.00	.00	.00	750.00	750.00	02/03/1998	
			TOTALS:	.00	.00	.00	750.00	750.00		
980004	18	Providence Energy Corporation					00	.00		
		100 Weybosset Street								
		Providence, RI 02903-								
		Grasso, James A	0970	.00	.00	.00	00	.00	02/05/1998	
		Iwanski, Judith A	0047	00	.00	.00	.00	.00	08/06/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980036	3	Public Accountants			7,500.00		5,000 00	12,500.00		
		459 Broadway								
		Everett, MA 02149-								
		Segel, James W	0546	.00	7,500.00	.00	5,000.00	12,500.00	03/02/1998	12/31/1
			TOTALS:	.00	7,500.00	.00	5,000.00	12,500.00		
950347	16	Public Policy Systems, Inc			48,000.00		48,000.00	96,000.00		
		130 Bowdoin St, Suite 1109								
		Boston, MA 02108-								
		Carito, William A	0098	.00	24,000.00	00	24,000 00	48,000.00	01/23/1998	
		Hayes, Richard J	0099	.00	24,000.00	.00	24,000.00	48,000.00	01/15/1998	

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970195	23	PURCELL ASSOCIATES			6,750.00		8,700.00	15,450.00		
		50 REDFIELD STREET								
		BOSTON, MA 02122-								
		QUINN & MORRIS,	0039	.00	6,750.00	.00	8,700.00	15,450.00	01/13/1998	
			TOTALS:	.00	6,750.00	.00	8,700.00	15,450.00		
950805	19	QUEST DIAGNOSTICS, INC.			1,350.00		.00	1,350.00		
		1350 I STREET, NW								
		SUITE 500								
		WASHINGTON, DC 20005-3305								
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	1,350.00	.00	.00	1,350.00	01/26/1998	
			TOTALS:	.00	1,350.00	.00	.00	1,350.00		
950010	10	QUINCY HOSPITAL					8,000.00	8,000.00		
		114 WHITWELL ST								
		QUINCY, MA 02169-								
		SMITH, DENNIS A	0335	.00	.00	.00	8,000.00	8,000.00	12/09/1998	
			TOTALS:	.00	.00	.00	8,000.00	8,000.00		
950127	16	QUINN & MORRIS			216,450.00		173,800.00	390,250.00		
		141 TREMONT ST								
		BOSTON, MA 02111-								
		CALAMARE, ANDREW J	0036	.00	43,290.00	.00	43,450.00	86,740.00	01/07/1998	
		FISHER, MARTIN W	0035	.00	36,797.00	.00	29,546.00	66,343.00	01/07/1998	
		HUNTINGTON, PATRICK J	0037	.00	41,126.00	.00	33,022.00	74,148.00	01/07/1998	
		MORRIS, JAMES T	0850	.00	34,632.00	.00	27,808.00	62,440.00	01/07/1998	
		QUINN, ROBERT H	0034	.00	60,606.00	.00	39,974.00	100,580.00	01/07/1998	
			TOTALS:	.00	216,451.00	.00	173,800.00	390,251.00		
950018	24	R. J. REYNOLDS TOBACCO COMPANY			28,326.00		32,358.00	60,684.00		
		401 N. MAIN ST.								
		WINSTON-SALEM, NC 27102-								

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950168	6	R.L. Polk & Company			1,000.00		2,000.00	3,000.00		
		26955 Northwestern Highway								
		Southfield, MI 48034-								
		Joyce & Joyce Counsellors at Law,	0045	.00	1,000.00	.00	2,000.00	3,000.00	01/15/1998	
			TOTALS:	.00	1,000.00	.00	2,000.00	3,000.00		
970250	16	Rasky/Baerlein Group			36,000.00		36,000.00	72,000.00		
		70 Franklin St., 3rd Floor								
		Boston, MA 02110-								
		Baerlein, Joseph T	0066	.00	12,000.00	.00	12,000.00	24,000.00	02/09/1998	
		Cronin, George F	0771	.00	12,000.00	.00	12,000.00	24,000.00	03/12/1998	
		Long, II, Raymond G	0065	.00	12,000.00	.00	12,000.00	24,000.00	02/09/1998	
			TOTALS:	.00	36,000.00	.00	36,000.00	72,000.00		
970196	2	Raymond James & Associates, Inc.			42,135.00		43,041.00	85,176.00		
		880 Carillon Parkway								
		P.O. Box 12749								
		St. Petersburg, FL 33733-2749								
		Carney Legal Group, P.A,	0931	.00	39,000.00	.00	39,000.00	78,000.00	01/13/1998	
			TOTALS:	.00	39,000.00	.00	39,000.00	78,000.00		
980041	22	Raymond Property Company			12,000.00		6,000.00	18,000.00		
		306 Darthmouth St								
		Boston, MA 02116-								
		White Associates, Inc., Robert	0061	.00	12,000.00	.00	6,000.00	18,000.00	03/23/1998	
			TOTALS:	.00	12,000.00	.00	6,000.00	18,000.00		
950558	11	Raytheon Company			77,935.00		79,127.00	157,062.00		
		141 Spring Street								
		Lexington, MA 02173-								
		Austin, Dennis G	0676	.00	2,682.00	.00	4,049.00	6,731.00	01/29/1998	
		Coyne, Jr. Esq. P.C., William F.	0019	.00	75,000.00	.00	75,000.00	150,000.00	01/29/1998	
			TOTALS:	.00	77,682.00	.00	79,049.00	156,731.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					18,000.00		10,000.00	28,000.00		
970153	26	RCN-BETG, LLC 800 Boylston St. 36th Floor Boston, MA 02199-								
		Shanley Fleming & Associates,	0333	.00	18,000.00	.00	10,000.00	28,000.00	01/26/1998	
			TOTALS:	.00	18,000.00	.00	10,000.00	28,000.00		
					4,000.00		4,000.00	8,000.00		
950232	12	Recording for the Blind & Dyslexic, Inc. 20 Roszci Road Princeton, NJ 08540-								
		Meredith and Associates,	0071	.00	4,000.00	.00	4,000.00	8,000.00	01/26/1998	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
					9,000.00		7,500.00	16,500.00		
960085	25	Regal Bostonian Hotel, The Faneuil Hall Marketplace Boston, MA 02109-								
	E	New England Strategic Development Corp.,	0270	.00	9,000.00	.00	7,500.00	16,500.00	01/15/1998	
			TOTALS:	.00	9,000.00	.00	7,500.00	16,500.00		
					54,492.00		59,579.00	114,071.00		
950658	16	Regina Villa Associates 59 Temple St Boston, MA 02111-								
	L	Hart, Mary Ann	0549	.00	31,686.00	.00	34,871.00	66,557.00	02/11/1998	
	L	Maloney, Mary Lou	0550	.00	13,487.00	.00	14,566.00	28,053.00	02/03/1998	
	L	Matyka, Carol	0885	.00	9,319.00	.00	10,143.00	19,462.00	02/02/1998	
			TOTALS:	.00	54,492.00	.00	59,580.00	114,072.00		
					.00		.00	.00		
970173	10	Regional Rehabilitation Assoc. Mangement Corp. 88 Maple Street Waltham, MA 02154-								
		Hickey Associates, Brian S	0030	.00	.00	.00	.00	.00	01/10/1998	
			TOTALS:	.00	.00	.00	.00	.00		

		... Associates, Brian S	0030	.00	.00	.00	.00	.00	01/10/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950636	16	Reilly, Martin Associates One Boston Place, Suite 1225 Boston, MA 02108-4407			30,000.00		48,000.00	78,000.00		
		Hannon, Kathryn	0873	.00	.00	.00	20,000.00	20,000.00	07/09/1998	
		Reilly, Martin T	0536	.00	25,000.00	.00	25,000.00	50,000.00	03/13/1998	
		Wojtkowski, Thomas C	0610	.00	5,000.00	.00	3,000.00	8,000.00	03/30/1998	
			TOTALS:	.00	30,000.00	.00	48,000.00	78,000.00		
950538	13	Reinsurance Association of America c/o Multistate Associates, Inc 515 King St, Suite 300 Alexandria, VA 22314-			18,000.00		18,000.00	36,000.00		
		Fierro III, Benjamin	0151	.00	18,000.00	.00	.00	18,000.00	01/15/1998	06/30/1
		Lynch & Fierro, LLP, Counselors at Law,	1020	.00	.00	.00	18,000.00	18,000.00	07/14/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950685	16	Rendon Group 33 Union St., 5th floor Boston, MA 02108-			.00		.00	.00		
		Beckwith, Derek R	0580	.00	.00	.00	.00	.00	07/14/1998	
		Rendon, Richard H	0579	.00	.00	.00	.00	.00	07/14/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950076	3	Retailers Association of Massachusetts 18 Tremont St * Suite 702 Boston, MA 02108-			43,923.00		26,492.00	70,415.00		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	.00	.00	5,000.00	5,000.00	11/25/1998	
		Gear, Kenneth T	0414	.00	4,900.00	.00	4,900.00	9,800.00	01/12/1998	
		Hurst, Jon B	0415	.00	11,080.00	.00	11,080.00	22,160.00	01/12/1998	
		Shanley Fleming & Associates,	0333	.00	25,000.00	.00	5,000.00	30,000.00	01/26/1998	
			TOTALS:	.00	40,980.00	.00	25,980.00	66,960.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950364	14	Retired State, County, Municipal Employees Assoc. of Mass. 11 Beacon St, #321 Boston, MA 02108-			76,000.00		76,000.00	152,000.00		
		Duhamel, Shawn H	0224	.00	25,000.00	.00	25,000.00	50,000.00	01/06/1998	
		Hill, William J	0121	.00	8,000.00	.00	8,000.00	16,000.00	01/01/1998	
		Rehrey, William G	0120	.00	25,000.00	.00	25,000.00	50,000.00	01/01/1998	
		White, Ralph W	0123	.00	18,000.00	.00	18,000.00	36,000.00	01/06/1998	
			TOTALS:	.00	76,000.00	.00	76,000.00	152,000.00		
980008	20	Retired Troopers Pension Committee c/o Gray Hall Group 350 Park St., Suite 201 South North Reading, MA 01846-			23,000.00		.00	23,000.00		
		Corry Associates,	0745	.00	23,000.00	.00	.00	23,000.00	02/10/1998	
			TOTALS:	.00	23,000.00	.00	.00	23,000.00		
970054	11	Retro-Fit, Inc. 455 Fortune Boulevard Milford, MA 01757-			34,640.00		22,717.00	57,357.00		
		McDermott/O'Neill & Associates,	0108	.00	34,640.00	.00	22,717.00	57,357.00	01/14/1998	
			TOTALS:	.00	34,640.00	.00	22,717.00	57,357.00		
970127	19	Rhone-Poulene Rorer, Inc. 500 Arcola Rd. MS4B17 Collegeville, PA 19426-			410.00		2,000.00	2,410.00		
		Fuller, Kevin L	0890	.00	410.00	.00	2,000.00	2,410.00	01/12/1998	
			TOTALS:	.00	410.00	.00	2,000.00	2,410.00		
950387	4	Riverside Park PO Box 307 Agawam, MA 01001-			15,000.00		.00	15,000.00		

PO Box 307
AGAWAM, MA 01001-

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980101	12	ROGERSON COMMUNITIES ONE FLORENCE ST. BOSTON, MA 02131-			4,167.00		2,510.00	6,677.00		
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	.00	.00	12/31/1998	
		KEARNEY, DENNIS J	0188	.00	4,167.00	.00	2,510.00	6,677.00	04/01/1998	
			TOTALS:	.00	4,167.00	.00	2,510.00	6,677.00		
960056	7	ROSEN ASSOCIATES 745 ATLANTIC AVENUE SUITE 105 BOSTON, MA 02111-			1,500.00		1,500.00	3,000.00		
		ML STRATEGIES, INC.,	0840	.00	1,500.00	.00	1,500.00	3,000.00	01/05/1998	
			TOTALS:	.00	1,500.00	.00	1,500.00	3,000.00		
960565	5	ROWE CONTRACTING CO. 1500 SALEM STREET MALDEN, MA 02148-			12,000.00		12,000.00	24,000.00		
		BARTLEY, ESQ., JOHN C	0003	.00	12,000.00	.00	12,000.00	24,000.00	03/23/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970165	22	ROWES WHARF CONDOMINIUM ASSOCIATION 50 ROWES WHARF SUITE 200 BOSTON, MA 02110-			.00		.00	.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	.00	.00	.00	.00	02/12/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980030	3	S. C. JOHNSON & SON, INC. 1525 HOWE STREET RACINE, WI 53403-			2,100.00		1,800.00	3,900.00		
		QUINN & MORRIS,	0039	.00	2,100.00	.00	1,800.00	3,900.00	01/28/1998	
			TOTALS:	.00	2,100.00	.00	1,800.00	3,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950233	17	SAFETY INSURANCE GROUP 20 CUSTOM HOUSE ST BOSTON, MA 02110-			25,000.00		25,000.00	50,000.00		
		RICE, PETER S	0422	.00	25,000.00	.00	25,000.00	50,000.00	01/12/1998	
			TOTALS:	.00	25,000.00	.00	25,000.00	50,000.00		
950945	2	SALOMON SMITH BARNEY INC. 390 GREENWICH ST 2ND FL NEW YORK, NY 10013-			9,209.00		6,250.00	15,459.00		
	E	MALPIEDE, JOHN J	0664	.00	7,209.00	.00	6,250.00	13,459.00	02/11/1998	
			TOTALS:	.00	7,209.00	.00	6,250.00	13,459.00		
960611	7	SAPIENT CORPORATION ONE MEMORIAL DRIVE CAMBRIDGE, MA 02142-			10,000.00		6,500.00	16,500.00		
		CHAYET, NEIL L	0032	.00	10,000.00	.00	6,500.00	16,500.00	04/17/1998	
			TOTALS:	.00	10,000.00	.00	6,500.00	16,500.00		
950169	2	SAVINGS BANK LIFE INSURANCE CO. ONE LINSCOTT RD. WOBURN, MA 01801-			27,500.00		15,000.00	42,500.00		
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	12,500.00	.00	.00	12,500.00	01/26/1998	
			TOTALS:	.00	27,500.00	.00	15,000.00	42,500.00		
950729	19	SCHERING-PLOUGH EXTERNAL AFFAIRS, INC. 2000 GALLOPING HILL RD KENILWORTH, NJ 07033-			19,777.00		14,000.00	33,777.00		
		MINAHAN, ALFRED A	0552	.00	14,400.00	.00	14,000.00	28,400.00	01/27/1998	
		RAMIREZ, PAUL	0836	.00	5,000.00	.00	.00	5,000.00	01/21/1998	06/11/1
			TOTALS:	.00	19,400.00	.00	14,000.00	33,400.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950274	6	School Psychologist for Licensure & Legislative Action 139 Albemarie Rd Norwood, MA 02062-			5,250.00		5,250.00	10,500.00		
	L	Regina Villa Associates,	0551	.00	5,250.00	.00	5,250.00	10,500.00	03/10/1998	
			TOTALS:	.00	5,250.00	.00	5,250.00	10,500.00		
950087	25	School Transportation Association of Massachusetts, Inc 76 N. Bedford St E. Bridgewater, MA 02335-			6,000.00		6,000.00	12,000.00		
		Hurrell, James P	0025	.00	6,000.00	.00	6,000.00	12,000.00	01/01/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950061	2	Securities Industry Association 120 Broadway New York, NY 10271-			18,035.00		18,250.00	36,285.00		
		Cassidy & Associates,	0023	.00	18,000.00	.00	18,000.00	36,000.00	01/27/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
950442	14	SEIU, Local 509 675 Massachusetts Avenue 7th Floor Cambridge, MA 02139-			21,145.00		21,189.00	42,334.00		
		King, Sean C	0409	.00	21,145.00	.00	20,289.00	41,434.00	01/14/1998	
			TOTALS:	.00	21,145.00	.00	20,289.00	41,434.00		
980125	15	Shafner Keating & Cuffe 39 Exchange St. Lynn, MA 01905-					7,900.00	7,900.00		
		Andover Strategies,	0860	.00	.00	.00	2,500.00	2,500.00	11/09/1998	
		Ryan, William H	0033	.00	.00	.00	5,400.00	5,400.00	08/24/1998	
			TOTALS:	.00	.00	.00	7,900.00	7,900.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960500	16	Shanley Fleming and Associates			45,000.00		12,500.00	57,500.00		
		Two Park Plaza								
		Suite 205								
		Boston, MA 02116-								
		Farley, Edward D	0835	.00	20,000.00	.00	2,500.00	22,500.00	01/26/1998	10/30/1
		Fleming, F. Jeffrey	0080	.00	.00	.00	.00	.00	01/26/1998	
		Ollari, Maria	0496	.00	25,000.00	.00	10,000.00	35,000.00	01/26/1998	
		Shanley, Vincent J	0024	.00	.00	.00	.00	.00	01/26/1998	
			TOTALS:	.00	45,000.00	.00	12,500.00	57,500.00		
970062	16	Sheehy & Associates			215.00		.00	215.00		
		One Beacon St								
		Suite 2400								
		Boston, MA 02108-								
		Sheehy, Shawn K	0133	.00	.00	.00	.00	.00	01/15/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950222	14	Sheetmetal International Association, Local #7			3,000.00		3,000.00	6,000.00		
		1157 Adams								
		Dorchester, MA 02124-								
		Snow, Courtney and Associates,	0057	.00	3,000.00	.00	3,000.00	6,000.00	01/28/1998	
			TOTALS:	.00	3,000.00	.00	3,000.00	6,000.00		
950183	18	Shell Oil Company			10,000.00		10,062.00	20,062.00		
		900 Louisiana, P.O. Box 2463								
		Houston, TX 77002-								
		Harrington, Kevin B	0049	.00	10,000.00	.00	10,062.00	20,062.00	01/08/1998	
			TOTALS:	.00	10,000.00	.00	10,062.00	20,062.00		
960441	17	Sheppard, Riley, Coughlin			30,000.00		30,000.00	60,000.00		
		150 Federal Street, Suite 1100								
		Boston, MA 02110-1720								

150 Federal Street, Suite 1100
Boston, MA 02110-1720

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950051	3	SHERWIN-WILLIAMS COMPANY 101 PROSPECT AVE., NW CLEVELAND, OH 44115-			4,000.00		4,000.00	8,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	4,000.00	.00	4,000.00	8,000.00	02/12/1998	
			TOTALS:	.00	4,000.00	.00	4,000.00	8,000.00		
960756	11	SIEMENS 701 PENNSYLVANIA AVE., NW WASHINGTON, DC 20004-			12,000.00		12,000.00	24,000.00		
		HARRINGTON, KEVIN B	0049	.00	12,000.00	.00	12,000.00	24,000.00	01/01/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970013	10	SIGHT RESOURCES CORP. 100 JEFFREY AVE, HOLLISTON, MA 01746-			18,000.00		18,000.00	36,000.00		
		CORRY ASSOCIATES,	0745	.00	18,000.00	.00	18,000.00	36,000.00	02/12/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
960101	2	SINGER ASSET FINANCE COMPANY c/o MULTISTATE ASSOCIATES, INC. MULTISTATE ASSOCIATES INC. 515 KING ST. ALEXANDRIA, VA 22314-			4,800.00		2,400.00	7,200.00		
		QUINN & MORRIS,	0039	.00	4,800.00	.00	2,400.00	7,200.00	01/07/1998	
			TOTALS:	.00	4,800.00	.00	2,400.00	7,200.00		
980059	18	SITHE ENERGIES, INC. 450 LEXINGTON AVE. NEW YORK, NY 10017-			63,055.00		14,908.00	77,963.00		
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	63,055.00	.00	14,908.00	77,963.00	04/24/1998	
			TOTALS:	.00	63,055.00	.00	14,908.00	77,963.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960109	17	SMALL BUSINESS SERVICE BUREAU, INC. 554 MAIN ST., P.O. BOX 15014 WORCESTER, MA 01615-0014			7,436.00		9,479.00	16,915.00		
		BRANDON ASSOCIATES, LLC,	0084	.00	7,436.00	.00	9,479.00	16,915.00	01/15/1998	
			TOTALS:	.00	7,436.00	.00	9,479.00	16,915.00		
960717	21	SMARTE CARTE, INC 4455 WHITE BEAR PKWY ST. PAUL, MN 55110-0927			10,000.00			10,000.00		
	L	KAROL GROUP, INC., THE,	0888	.00	10,000.00	.00	.00	10,000.00	01/20/1998	02/28/1
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950718	19	SMITHKLINE BEECHAM ONE FRANKLIN PLAZA FPO 2025 PHILADELPHIA, PA 19101-			11,375.00		7,350.00	18,725.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	11,375.00	.00	7,350.00	18,725.00	01/26/1998	
			TOTALS:	.00	11,375.00	.00	7,350.00	18,725.00		
950257	24	SMOKELESS TOBACCO COUNCIL, INC 1627 K ST, NW SUITE 700 WASHINGTON, DC 20006-			52,500.00		52,500.00	105,000.00		
		DELANEY ASSOCIATES, W.	0079	.00	52,500.00	.00	52,500.00	105,000.00	01/14/1998	
			TOTALS:	.00	52,500.00	.00	52,500.00	105,000.00		
950234	26	SNET MOBILITY, INC 111 TRUMBULL STREET HARTFORD, CT 06103-			12,000.00		12,000.00	24,000.00		
		RASKY/BAERLEIN GROUP,	0999	.00	12,000.00	.00	12,000.00	24,000.00	03/06/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950215	16	Snow, Courtney and Associates 11 Beacon St, Suite 520 Boston, MA 02108-			47,781.00		51,168.00	98,949.00		
		Alexander, Jill A	0489	.00	8,330.00	.00	6,751.00	15,081.00	01/14/1998	
		Courtney, Karen G	0056	.00	12,934.00	.00	13,729.00	26,663.00	01/14/1998	
		Foley, Martin V	0059	.00	13,583.00	.00	16,958.00	30,541.00	01/20/1998	
		Snow, James F	0058	.00	12,934.00	.00	13,729.00	26,663.00	01/14/1998	
			TOTALS:	.00	47,781.00	.00	51,167.00	98,948.00		
950775	21	Snowmobile Association of Mass. Inc. P.O. Box 55 Heath, MA 01346-			7,682.00		7,774.00	15,456.00		
		Sheehy & Associates,	0864	.00	7,500.00	.00	7,500.00	15,000.00	01/15/1998	
			TOTALS:	.00	7,500.00	.00	7,500.00	15,000.00		
970163	7	Soap and Detergent Association 475 Park Avenue South New York, NY 10016-			9,375.00		10,000.00	19,375.00		
		Shanley Fleming & Associates,	0333	.00	9,375.00	.00	10,000.00	19,375.00	01/26/1998	
			TOTALS:	.00	9,375.00	.00	10,000.00	19,375.00		
950352	15	Social Law Library 1200 Court House Boston, MA 02108-			8,750.00		8,750.00	17,500.00		
		Dever, Jr, Edward J	0106	.00	8,750.00	.00	8,750.00	17,500.00	01/14/1998	
			TOTALS:	.00	8,750.00	.00	8,750.00	17,500.00		
980002	23	Solutia 10300 Olive Blvd., G4WA P.O. Box 66760 St. Louis, MO 63167-			10,449.00		9,000.00	19,449.00		
		Gillett, Jr., Henry S	0166	.00	9,000.00	.00	9,000.00	18,000.00	01/01/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980023	25	Sorenti Brothers, Inc. Sagamore Rotary P.O. Box 473 Sagamore, MA 02561-			10,000.00		2,500.00	12,500.00		
		Capital Associates Inc.,	0659	.00	10,000.00	.00	2,500.00	12,500.00	01/30/1998	
			TOTALS:	.00	10,000.00	.00	2,500.00	12,500.00		
970073	12	South Middlesex Opportunity Council (SMOC) 300 Howard Street Framingham, MA 01701-			10,000.00		.00	10,000.00		
		Victory Group, The,	0618	.00	10,000.00	.00	.00	10,000.00	03/04/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950460	3	South Shore Chamber of Commerce 36 Miller Stile Road Quincy, MA 02169-			21,292.00		21,292.00	42,584.00		
		Coen, Kevin L	0964	.00	21,292.00	.00	21,292.00	42,584.00	01/07/1998	
			TOTALS:	.00	21,292.00	.00	21,292.00	42,584.00		
950822	22	South Shore Housing Developement Corp 169 Summer St Kingston, MA 02364-			1,000.00		2,000.00	3,000.00		
		Governmental Strategies, Inc.,	0051	.00	1,000.00	.00	2,000.00	3,000.00	01/05/1998	
			TOTALS:	.00	1,000.00	.00	2,000.00	3,000.00		
980118	10	Southcoast Health System 363 Highland Avenue Fall River, MA 02720-					10,000.00	10,000.00		
		Berlandi, Peter J	0935	.00	.00	.00	10,000.00	10,000.00	08/07/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980092	10	SOUTHCOAST HOSPITALS GROUP, INC.			3,000.00		18,000.00	21,000.00		
		101 PAGE ST.								
		NEW BEDFORD, MA 02740-								
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	3,000.00	.00	18,000.00	21,000.00	06/12/1998	
			TOTALS:	.00	3,000.00	.00	18,000.00	21,000.00		
950193	26	SOUTHWESTERN BELL MOBILE SYSTEMS/ DBA CELLULAR ONE, INC			6,000.00		6,000.00	12,000.00		
		100 LOWDER BROOK DR								
		WESTWOOD, MA 02090-								
		WHELTON, THOMAS W	0519	.00	6,000.00	.00	6,000.00	12,000.00	01/09/1998	
			TOTALS:	.00	6,000.00	.00	6,000.00	12,000.00		
950715	12	SPECIAL NEEDS ADOPTION NETWORK			9,000.00		9,000.00	18,000.00		
		8 TRUMBULL ROAD								
		NORTHAMPTON, MA 01060-								
		GOVERNMENTAL STRATEGIES, INC.,	0051	.00	9,000.00	.00	9,000.00	18,000.00	03/16/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950043	7	SPI/APC			30,000.00		30,000.00	60,000.00		
		1801 K ST., NW								
		SUITE 701-L								
		WASHINGTON, DC 20006-								
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
			TOTALS:	.00	30,000.00	.00	30,000.00	60,000.00		
950763	2	SPRINGFIELD INSTITUTION FOR SAVINGS			25,025.00			25,025.00		
		1441 MAIN ST								
		SPRINGFIELD, MA 01102-3034								
		CASSIDY & ASSOCIATES,	0023	.00	25,000.00	.00	.00	25,000.00	02/17/1998	06/30/1
			TOTALS:	.00	25,000.00	.00	.00	25,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950245	26	SPRINT COMMUNICATIONS COMPANY, L.P.			16,055.00		9,456.00	25,511.00		
		8140 WARD PARKWAY								
		KANSAS CITY, MO 64114-0417								
		HINTON, CARY B	0887	.00	300.00	.00	.00	300.00	04/02/1998	
		RODOPHELE, ROBERT P	0072	.00	15,000.00	.00	9,000.00	24,000.00	01/15/1998	
			TOTALS:	.00	15,300.00	.00	9,000.00	24,300.00		
970180	26	SPRINT SPECTRUM L.P. (SPRINT PCS)			25,427.00		15,948.00	41,375.00		
		4900 MAIN STREET, 12TH FLOOR								
		KANSAS CITY, MI 64112-								
		RODOPHELE, ROBERT P	0072	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
		SPIGLE, KENNETH I	0986	.00	3,800.00	.00	.00	3,800.00	02/25/1998	
		WILSON, ANTHONY T	0962	.00	2,900.00	.00	870.00	3,770.00	02/25/1998	
			TOTALS:	.00	21,700.00	.00	15,870.00	37,570.00		
970070	17	ST. PAUL REINSURANCE COMPANY, LTD.			1,025.00		3,500.00	4,525.00		
		52 LIME STREET								
		LONDON, UK								
		RICE, PETER S	0422	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	3,500.00	4,525.00		
950557	20	STATE POLICE ASSOC. OF MASS.			24,000.00		24,156.00	48,156.00		
		388 HILLSIDE AVE.								
		NEEDHAM, MA 02194-								
		BRANDON ASSOCIATES, LLC,	0084	.00	24,000.00	.00	24,156.00	48,156.00	01/15/1998	
			TOTALS:	.00	24,000.00	.00	24,156.00	48,156.00		
970125	20	STATE POLICE FOR RETIREMENT EQUITY			12,500.00		.00	12,500.00		
		6 FORESTDALE RD								
		PAXTON, MA 01612-								
		BRANDON ASSOCIATES, LLC,	0084	.00	12,500.00	.00	.00	12,500.00	01/15/1998	
			TOTALS:	.00	12,500.00	.00	.00	12,500.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950258	2	STATE STREET BANK & TRUST COMPANY 225 FRANKLIN ST 12TH FLOOR BOSTON, MA 02210-			30,000.00		20,000.00	50,000.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	30,000.00	.00	20,000.00	50,000.00	01/26/1998	
			TOTALS:	.00	30,000.00	.00	20,000.00	50,000.00		
950086	1	STATEWIDE TOWING ASSOCIATION, INC 11 TURNPIKE RD SUITE 202 SOUTHBOROUGH, MA 01772-			9,000.00		9,000.00	18,000.00		
	E	HURRELL, JAMES P	0025	.00	9,000.00	.00	9,000.00	18,000.00	01/01/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950045	7	STEEL RECYCLING INSTITUTE 680 ANDERSEN DR. BUILDING NO. 10 PITTSBURGH, PA 15220-			10,000.00		5,000.00	15,000.00		
		COYNE, JR. ESQ. P.C., WILLIAM F.	0019	.00	10,000.00	.00	5,000.00	15,000.00	02/12/1998	
			TOTALS:	.00	10,000.00	.00	5,000.00	15,000.00		
980088	4	STERLING RACEWAY 111 WALDEMAR AVE. EAST BOSTON, MA 02128-			5,000.00		12,000.00	17,000.00		
		CREMIN, THOMAS E	0087	.00	5,000.00	.00	12,000.00	17,000.00	06/09/1998	
			TOTALS:	.00	5,000.00	.00	12,000.00	17,000.00		
980156	5	STONE & WEBSTER 245 SUMMER ST. BOSTON, MA 02210-					2,209.00	2,209.00		
		LYNCH SANBORN GROUP,	1043	.00	.00	.00	2,209.00	2,209.00	12/15/1998	
			TOTALS:	.00	.00	.00	2,209.00	2,209.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					11,006.00		11,006.00	22,012.00		
950705	8	Stop & Shop Supermarket Company PO Box 1942 Boston, MA 02105-								
		Chace-Marino, Elizabeth	0616	.00	10,806.00	.00	10,806.00	21,612.00	01/15/1998	
			TOTALS:	.00	10,806.00	.00	10,806.00	21,612.00		
					.00		.00	.00		
950797	7	Stop Any Further Expansion S.A.F.E. P.O. Box 702 Cohasset, MA 02025-								
		McNabb, Jr., John K	0448	.00	.00	.00	.00	.00	01/05/1998	
			TOTALS:	.00	.00	.00	.00	.00		
					18,000.00		14,000.00	32,000.00		
970215	9	Stroock & Stroock & Lavan LLP 100 Federal Street Boston, MA 02110-								
		Andover Strategies,	0860	.00	15,000.00	.00	5,000.00	20,000.00	01/09/1998	
		O'Sullivan, Paul J	0997	.00	3,000.00	.00	9,000.00	12,000.00	04/14/1998	
			TOTALS:	.00	18,000.00	.00	14,000.00	32,000.00		
					15,000.00		15,000.00	30,000.00		
980039	5	Stubbins Associates/Thompson, Ventulett, Stainback Associates 1033 Mass. Ave. Cambridge, MA 02138-								
		Reilly, Martin Associates,	0537	.00	15,000.00	.00	15,000.00	30,000.00	03/13/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
					.00		.00	.00		
950688	9	Suburban Coalition 8 Lincoln Road Wayland, MA 01778-								
		McDonough, Richard W	0081	.00	.00	.00	.00	.00	01/13/1998	
			TOTALS:	.00	.00	.00	.00	.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960608	5	Suffolk Construction Company, Inc. 65 Allerton St. Boston, MA 02119-			1,000.00		.00	1,000.00		
		Donoghue, Barrett & Singal, P.C.,	0005	.00	1,000.00	.00	.00	1,000.00	01/26/1998	
			TOTALS:	.00	1,000.00	.00	.00	1,000.00		
970053	11	Sumaria Systems 18 Lakeside Office Park Wakefield, MA 01880-			24,022.00		.00	24,022.00		
		McDermott/O'Neill & Associates,	0108	.00	24,022.00	.00	.00	24,022.00	01/14/1998	06/30/1
			TOTALS:	.00	24,022.00	.00	.00	24,022.00		
950379	18	Sun Company, Inc 10 Penn Center, 1801 Market St Philadelphia, PA 19103-			10,000.00		.00	10,000.00		
		White Associates, Inc., Robert	0061	.00	10,000.00	.00	.00	10,000.00	03/23/1998	05/30/1
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
980133	11	Sun Microsystems 621 Columbia St Cohoes,, NY 12047-					23,438.00	23,438.00		
		McDermott/O'Neill & Associates,	0108	.00	.00	.00	23,438.00	23,438.00	10/01/1998	
			TOTALS:	.00	.00	.00	23,438.00	23,438.00		
980143	10	SunRise Healthcare Corporation 321 Commonwealth Rd. Wayland, MA 01778-					7,500.00	7,500.00		
		Commonwealth Strategy Group, LLC,	0942	.00	.00	.00	.00	.00	10/20/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970047	11	System Resources, Inc. 128 Wheeler Rd Burlington, MA 01803-			20,000.00		12,000.00	32,000.00		
		GM Strategies, Inc.,	0863	.00	20,000.00	.00	12,000.00	32,000.00	03/20/1998	
			TOTALS:	.00	20,000.00	.00	12,000.00	32,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950657	23	Tax Equity Alliance of Mass. (TEAM)			8,125.00		.00	8,125.00		
		37 Temple Pl								
		Boston, MA 02111-								
		St. George, James R	0879	.00	8,125.00	.00	.00	8,125.00	01/15/1998	
			TOTALS:	.00	8,125.00	.00	.00	8,125.00		
970115	23	TEAM Education Fund			550.00		.00	550.00		
		37 Temple Place, 3rd Floor								
		Boston, MA 02111-								
		Sullivan, Joanne M	0476	.00	550.00	.00	.00	550.00	01/15/1998	
			TOTALS:	.00	550.00	.00	.00	550.00		
950922	14	Teamsters Local Union 25 - D.R.I.V.E.			9,000.00		9,000.00	18,000.00		
		544 Main St								
		Charlestown, MA 02129-								
		Brady, Colleen	0857	.00	.00	.00	.00	.00	01/15/1998	
		Rendon Group, The	0581	.00	9,000.00	.00	9,000.00	18,000.00	07/14/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950294	6	Technology Education Association of Mass.			4,225.00		3,600.00	7,825.00		
		401A Ridgefield Cir								
		Clinton, MA 01510-								
		Brandon Associates, LLC;	0084	.00	4,225.00	.00	3,600.00	7,825.00	01/15/1998	
			TOTALS:	.00	4,225.00	.00	3,600.00	7,825.00		
950181	2	Telephone Workers Credit Union			12,000.00		.00	12,000.00		
		100 High St.								
		Boston, MA 02110-2326								
		Holway & Associates,	0279	.00	12,000.00	.00	.00	12,000.00	02/23/1998	
			TOTALS:	.00	12,000.00	.00	.00	12,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
970211	26	Teleport Communications Group			23,500.00		23,500.00	47,000.00		
		10 High Street								
		Boston, MA 02110-								
		Cremin, Thomas E	0087	.00	11,750.00	.00	11,750.00	23,500.00	03/10/1998	
		Murphy, Jr, John E	0026	.00	11,750.00	.00	11,750.00	23,500.00	02/01/1998	
			TOTALS:	.00	23,500.00	.00	23,500.00	47,000.00		
970201	10	Tenet Healthcare Corporation			30,000.00		40,000.00	70,000.00		
		14001 Dallas Parkway								
		Dallas, TX 75240-								
		Ricca, Joseph A	0558	.00	30,000.00	.00	40,000.00	70,000.00	01/08/1998	
			TOTALS:	.00	30,000.00	.00	40,000.00	70,000.00		
970067	17	Terra Nova Insurance Company, Ltd.			1,025.00		3,500.00	4,525.00		
		Terra Nova House								
		41-43 Mincing Lane								
		London, UK								
		Rice, Peter S	0422	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	3,500.00	4,525.00		
950815	7	Testcom, Inc., c/o Multistate Associates			7,500.00		2,900.00	10,400.00		
		515 King St, Suite 3010								
		Alexandria, VA 22314-								
		Quinn & Morris,	0039	.00	7,500.00	.00	2,900.00	10,400.00	01/07/1998	
			TOTALS:	.00	7,500.00	.00	2,900.00	10,400.00		
970064	21	Theatre Owners of New England			3,000.00		6,000.00	9,000.00		
		One Exeter Plaza								
		Boston, MA 02116-								
		Smith, Edward J	0089	.00	3,000.00	.00	6,000.00	9,000.00	02/26/1998	
			TOTALS:	.00	3,000.00	.00	6,000.00	9,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960563	17	TIAA/CREF 730 Third Ave New York, NY 10017-			6,500.00		7,500.00	14,000.00		
		Delaney, John W	0273	.00	6,500.00	.00	7,500.00	14,000.00	01/26/1998	
			TOTALS:	.00	6,500.00	.00	7,500.00	14,000.00		
950250	21	Ticketmaster 3701 Wilshire Blvd. Los Angeles, CA 90010-			12,000.00		12,000.00	24,000.00		
		Delaney Associates, W.	0079	.00	12,000.00	.00	12,000.00	24,000.00	01/14/1998	
			TOTALS:	.00	12,000.00	.00	12,000.00	24,000.00		
970183	13	Time Insurance Company 501 West Michigan Milwaukee, WI 53201-			15,000.00		6,000.00	21,000.00		
		Corry Associates,	0745	.00	15,000.00	.00	6,000.00	21,000.00	02/10/1998	
			TOTALS:	.00	15,000.00	.00	6,000.00	21,000.00		
950878	24	Tobacco Control Resource Center Cushing Hall 102 The Fenway Boston, MA 02115-			7,000.00		7,000.00	14,000.00		
		Meredith and Associates,	0071	.00	7,000.00	.00	7,000.00	14,000.00	01/26/1998	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		
950637	24	Tobacco Institute 12 Sheridan Ave. Albany, NY 12207-			10,000.00			10,000.00		
		Beacon Strategies,	0720	.00	10,000.00	.00	.00	10,000.00	02/06/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980082	7	TOMRA MASSACHUSETTS, LLC 40 BALLARD ST., BLDG N3A LIBERTY INDUSTRIAL PARK WORCESTER, MA 01604-			.00		6,000.00	6,000.00		
		MURPHY, JR, JOHN E	0026	.00	.00	.00	6,000.00	6,000.00	06/01/1998	
			TOTALS:	.00	.00	.00	6,000.00	6,000.00		
970093	2	TRANSAMERICA HOMEFIRST, INC. 600 MONTGOMERY ST. 16TH FLOOR SAN FRANCISCO, CA 94111-			15,162.00			15,162.00		
		CASSIDY & ASSOCIATES,	0023	.00	15,112.00	.00	.00	15,112.00	01/27/1998	06/30/1
			TOTALS:	.00	15,112.00	.00	.00	15,112.00		
960102	23	TRANSPORTATION DISPLAYS, INC. 275 MADISON AVE., 8TH FLOOR NEW YORK, NY 10016-			.00		5,000.00	5,000.00		
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	.00	.00	5,000.00	5,000.00	07/15/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		
970109	13	TRAVELERS INSURANCE ONE TOWER SQUARE- 8MS HARTFORD, CT 06183-			18,000.00		.00	18,000.00		
		SHANLEY FLEMING & ASSOCIATES,	0333	.00	18,000.00	.00	.00	18,000.00	01/26/1998	
			TOTALS:	.00	18,000.00	.00	.00	18,000.00		
980157	22	TRIZEC HAHN DEVELOPMENT 4350 LA JOLLA VILLAGE DR. SAN DIEGO, CA 92131-					5,000.00	5,000.00		
		ML STRATEGIES, INC.,	0840	.00	.00	.00	5,000.00	5,000.00	12/23/1998	
			TOTALS:	.00	.00	.00	5,000.00	5,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
					2,500.00		5,000.00	7,500.00		
980094	25	Truck Rental & Leasing Assoc.								
		1725 Duke Street								
		Alexandria, VA 22314-								
		Burke Strategies,	0533	.00	2,500.00	.00	5,000.00	7,500.00	06/16/1998	
			TOTALS:	.00	2,500.00	.00	5,000.00	7,500.00		
					21,000.00			21,000.00		
970207	3	Truck Renting and Leasing Association								
		1725 Duke St., Suite 600								
		Alexandria, VA 22314-3457								
		Cassidy & Associates,	0023	.00	21,000.00	.00	.00	21,000.00	01/27/1998	06/30/1
			TOTALS:	.00	21,000.00	.00	.00	21,000.00		
					27,500.00		40,000.00	67,500.00		
950587	13	Trust Group, Inc.								
		425 John Quincy Adams Road								
		Taunton, MA 02780-								
		Burke Strategies,	0533	.00	15,000.00	.00	20,000.00	35,000.00	02/23/1998	
		McDonald, Brian J	0471	.00	12,500.00	.00	20,000.00	32,500.00	03/24/1998	
			TOTALS:	.00	27,500.00	.00	40,000.00	67,500.00		
					4,675.00		4,675.00	9,350.00		
950886	7	Trustees of Reservations								
		572 Essex St								
		Beverly, MA 01915-								
		Cole, Sarah A	0977	.00	1,200.00	.00	1,200.00	2,400.00	02/05/1998	
		Ward, Wesley T	0734	.00	3,475.00	.00	3,475.00	6,950.00	02/05/1998	
			TOTALS:	.00	4,675.00	.00	4,675.00	9,350.00		
							2,000.00	2,000.00		
980155	13	Trustmark Insurance Co.								
		400 Field Drive								
		Lake Forest, IL 69945-								
		Brandon Associates, LLC,	0084	.00	.00	.00	2,000.00	2,000.00	12/11/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960079	13	TUFTS ASSOCIATED HEALTH PLANS 333 WYMAN ST WALTHAM, MA 02154-			13,550.00		10,700.00	24,250.00		
		ERWIN, JOHN G	0953	.00	3,050.00	.00	1,200.00	4,250.00	01/20/1998	
		RASKY/BAERLEIN GROUP,	0999	.00	7,500.00	.00	7,500.00	15,000.00	04/06/1998	
		ROSEN, JULIE A	0649	.00	3,000.00	.00	2,000.00	5,000.00	01/13/1998	
			TOTALS:	.00	13,550.00	.00	10,700.00	24,250.00		
950062	6	TUFTS UNIVERSITY DEVELOPEMENT CORPORATION PACKARD HALL MEDFORD, MA 02155-			20,075.00		40,250.00	60,325.00		
		CASSIDY & ASSOCIATES,	0023	.00	20,000.00	.00	40,000.00	60,000.00	01/27/1998	
			TOTALS:	.00	20,000.00	.00	40,000.00	60,000.00		
950063	6	TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE TUFTS UNIVERSITY PACKARD HALL MEDFORD, MA 02155-			34,025.00		44,125.00	78,150.00		
		CASSIDY & ASSOCIATES,	0023	.00	34,000.00	.00	44,000.00	78,000.00	01/27/1998	
			TOTALS:	.00	34,000.00	.00	44,000.00	78,000.00		
960760	18	TWIN RIVERS TECHNOLOGIES, INC 780 WASHINGTON ST QUINCY, MA 02169-			.00		.00	.00		
		ML STRATEGIES, INC.,	0840	.00	.00	.00	.00	.00	01/09/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970130	7	U.S. FILTER 30 MASSACHUSETTS AVE NORTH ANDOVER, MA 01845-			20,000.00		20,000.00	40,000.00		
		MURPHY, JR, JOHN E	0026	.00	20,000.00	.00	20,000.00	40,000.00	01/15/1998	
			TOTALS:	.00	20,000.00	.00	20,000.00	40,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960040	18	U.S. GENERATING ONE BOWDOIN SQ BOSTON, MA 02114-			45,000.00		30,000.00	75,000.00		
		ANDOVER STRATEGIES,	0860	.00	30,000.00	.00	30,000.00	60,000.00	01/13/1998	
		FINNERTY, SEAN J	0882	.00	15,000.00	.00	.00	15,000.00	01/07/1998	
			TOTALS:	.00	45,000.00	.00	30,000.00	75,000.00		
950150	7	U.S. GENERATING COMPANY (FORMERLY J. MAKOWSKI ASSOCIATES) ONE BOWDOIN SQUARE BOSTON, MA 02114-			60,000.00		60,000.00	120,000.00		
		HICKEY ASSOCIATES, BRIAN S	0030	.00	60,000.00	.00	60,000.00	120,000.00	01/10/1998	
			TOTALS:	.00	60,000.00	.00	60,000.00	120,000.00		
970206	11	ULTRANET 910 BOSTON POST RD. MARLBORO, MA 01752-			10,000.00		.00	10,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	10,000.00	.00	.00	10,000.00	01/15/1998	03/03/1
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950821	10	UMASS/MEMORIAL HEALTH CARE 119 BELMONT ST WORCESTER, MA 01605-			25,030.00		25,250.00	50,280.00		
		CASSIDY & ASSOCIATES,	.0023	.00	25,000.00	.00	25,000.00	50,000.00	01/27/1998	
			TOTALS:	.00	25,000.00	.00	25,000.00	50,000.00		
980013	13	UNICARE 1121 L STREET SUITSE 1020 SACRAMENTO, CA 95814-			18,187.00		18,000.00	36,187.00		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	18,187.00	.00	18,000.00	36,187.00	01/26/1998	
			TOTALS:	.00	18,187.00	.00	18,000.00	36,187.00		

TOTALS: .00 18,187.00 .00 18,000.00 36,187.00

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980153	3	UNION SQUARE BUYOUT ASSOCIATION 21 FELLOWS ST. ROXBURY, MA 02119-2523					10,000.00	10,000.00		
		HOLWAY & ASSOCIATES,	0279	.00	.00	.00	10,000.00	10,000.00	11/25/1998	
			TOTALS:	.00	.00	.00	10,000.00	10,000.00		
970068	17	UNIONAMERICA INSURANCE COMPANY, LTD. LONDON UNDERWRITING CENTER 3 MINSTER CT., MINCING LANE LONDON, UK			1,025.00		3,500.00	4,525.00		
		RICE, PETER S	0422	.00	1,025.00	.00	3,500.00	4,525.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	3,500.00	4,525.00		
950117	11	UNISYS CORPORATION 12010 SUNRISE VALLEY DR RESTON, VA 22091-			.00		.00	.00		
	E	CHAYET, NEIL L	0032	.00	.00	.00	.00	.00	01/15/1998	03/01/1
			TOTALS:	.00	.00	.00	.00	.00		
950730	11	UNISYS II CORPORATION TOWNSHIP LINE & UNION MEETING RDS BLUE BELL, PA 19424-			9,600.00		14,000.00	23,600.00		
		MINAHAN, ALFRED A	0552	.00	9,600.00	.00	14,000.00	23,600.00	02/09/1998	
			TOTALS:	.00	9,600.00	.00	14,000.00	23,600.00		
970239	13	UNITED HEALTHCARE INSURANCE COMPANY AARP OPERATIONS P.O. BOX 130 MONTGOMERYVILLE, PA 18036-			.00		7,340.00	7,340.00		
		DILLON, LUKE A	0413	.00	.00	.00	7,340.00	7,340.00	01/27/1998	
			TOTALS:	.00	.00	.00	7,340.00	7,340.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950004	24	United Liquors Ltd. 1 United Way W. Bridgewater, MA 02379-			12,500.00		19,500.00	32,000.00		
		Burke Strategies,	0533	.00	12,500.00	.00	12,500.00	25,000.00	02/23/1998	
		Crane Jr., Esq., Robert Q	0001	.00	.00	.00	7,000.00	7,000.00	02/09/1998	
			TOTALS:	.00	12,500.00	.00	19,500.00	32,000.00		
960066	25	United Parcel Service 316 Pennsylvania Ave. S.E. Washington, DC 20003-			.00		.00	.00		
		Teague, James R	0627	.00	.00	.00	.00	.00	01/21/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970258	13	United Services Automobile Assoc. (USAA) 325 Columbia Turnpike Florham Park, NJ 07932-			10,000.00		10,000.00	20,000.00		
		E.L.M. Management Services Corp.,	0652	.00	10,000.00	.00	10,000.00	20,000.00	02/05/1998	
			TOTALS:	.00	10,000.00	.00	10,000.00	20,000.00		
970168	14	United Steelworkers of America (U.S.W.A. LU9358) 984 Morrissey Blvd. Dorchester, MA 02122-			.00		.00	.00		
		Blythe-Shaw, Donna	0919	.00	.00	.00	.00	.00	01/08/1998	
			TOTALS:	.00	.00	.00	.00	.00		
970043	26	Unitil Service Corp. 6 Liberty Lane West Hampton, NH 03842-1720			2,250.00		.00	2,250.00		
		Minahan, Alfred A	0552	.00	2,250.00	.00	.00	2,250.00	01/27/1998	
			TOTALS:	.00	2,250.00	.00	.00	2,250.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950324	17	UNUM LIFE INSURANCE COMPANY			6,000.00		.00	6,000.00		
		2211 CONGRESS ST.								
		PORTLAND, ME 04122-								
		ML STRATEGIES, INC.,	0840	.00	6,000.00	.00	.00	6,000.00	01/09/1998	
			TOTALS:	.00	6,000.00	.00	.00	6,000.00		
950956	23	URS GREINER CONSULTANTS, INC.			8,000.00		16,000.00	24,000.00		
		1 PENN PLAZA								
		SUITE 610								
		NEW YORK, NY 10119-								
		ANDOVER STRATEGIES,	0860	.00	8,000.00	.00	16,000.00	24,000.00	06/29/1998	
			TOTALS:	.00	8,000.00	.00	16,000.00	24,000.00		
970051	7	US WATER			29,936.00		9,750.00	39,686.00		
		184 HIGH ST., SUITE 403								
		BOSTON, MA 02110-								
		MCDERMOTT/O'NEILL & ASSOCIATES,	0108	.00	29,936.00	.00	9,750.00	39,686.00	01/14/1998	
			TOTALS:	.00	29,936.00	.00	9,750.00	39,686.00		
970060	24	UST PUBLIC AFFAIRS, INC./ MULTISTATE ASSOC.			7,650.00		10,800.00	18,450.00		
		515 KING ST								
		ALEXANDRIA, VA 22314-								
		QUINN & MORRIS,	0039	.00	7,650.00	.00	10,800.00	18,450.00	01/07/1998	
			TOTALS:	.00	7,650.00	.00	10,800.00	18,450.00		
950684	5	UTILITY CONTRACTORS' ASSOCIATION OF NEW ENGLAND, INC			15,000.00		15,000.00	30,000.00		
		300 CONGRESS ST								
		SUITE 101								
		QUINCY, MA 02169-								
		MURPHY, JR, JOHN E	0026	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950024	10	VALLEY HEALTH SYSTEMS, INC./HOLYOKE HOSPITAL 575 BEECH ST HOLYOKE, MA 01040-			10,012.30		.00	10,012.30		
		DONOGHUE, BARRETT & SINGAL, P.C.,	0005	.00	10,000.00	.00	.00	10,000.00	01/26/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950667	17	VARIABLE ANNUITY LIFE INSURANCE COMPANY 2919 ALLEN PARKWAY L4-02 HOUSTON, TX 77019-			16,188.00		20,249.00	36,437.00		
		DRISCOLL, JR, JOHN P	0528	.00	6,188.00	.00	5,249.00	11,437.00	02/26/1998	
		MINAHAN, ALFRED A	0552	.00	10,000.00	.00	15,000.00	25,000.00	01/27/1998	
			TOTALS:	.00	16,188.00	.00	20,249.00	36,437.00		
950680	8	VERYFINE PRODUCTS, INC 210 LITTLETON RD WESTFORD, MA 01886-			.00		.00	.00		
		LINDSEY, WILLIAM L	0570	.00	.00	.00	.00	.00	01/08/1998	
			TOTALS:	.00	.00	.00	.00	.00		
950360	12	VETERANS BENEFITS CLEARINGHOUSE 44 HIGHLAND ST. ROXBURY, MA 02119-			4,400.00		1,600.00	6,000.00		
		GREGORY & ASSOCIATES,	0852	.00	4,400.00	.00	1,600.00	6,000.00	01/01/1998	
			TOTALS:	.00	4,400.00	.00	1,600.00	6,000.00		
970200	23	VIATICUS c/o MULTISTATE ASSOCIATES, INC. c/o MULTISTATE ASSOCIATES, INC. 515 KING STREET ALEXANDRIA, VA 22314-			1,200.00		.00	1,200.00		
		QUINN & MORRIS,	0039	.00	1,200.00	.00	.00	1,200.00	01/07/1998	
			TOTALS:	.00	1,200.00	.00	.00	1,200.00		

		Quinn & Morris	0039	.00	1,200.00	.00	.00	1,200.00	01/0[illegible]/1998	
			TOTALS:	.00	1,200.00	.00	.00	1,200.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
960113	16	VICTORY GROUP, THE STATE HOUSE, P.O. BOX 218 BOSTON, MA 02133-			28,168.00		16,716.00	44,884.00		
		FEASTER, JR., JOSEPH D	0843	.00	4,580.00	.00	1,300.00	5,880.00	01/23/1998	
		ROCHE, STEPHEN G	0067	.00	15,000.00	.00	10,000.00	25,000.00	01/14/1998	
		ROJAS, JOSE	0952	.00	2,500.00	.00	400.00	2,900.00	01/14/1998	
			TOTALS:	.00	22,080.00	.00	11,700.00	33,780.00		
960069	2	VIE, INC. 4550 SW MACADAM AVE. SUITE 200 PORTLAND, OR 97201-			10,982.00		10,580.00	21,562.00		
		SHEEHY & ASSOCIATES,	0864	.00	10,500.00	.00	10,500.00	21,000.00	01/15/1998	
			TOTALS:	.00	10,500.00	.00	10,500.00	21,000.00		
950923	12	VIETNAM VETERANS WORKSHOP 17 COURT ST BOSTON, MA 02108-			16,000.00		18,000.00	34,000.00		
		MCCARTHY, PETER C	0305	.00	16,000.00	.00	18,000.00	34,000.00	02/10/1998	
			TOTALS:	.00	16,000.00	.00	18,000.00	34,000.00		
950701	4	VISIONS GROUP, THE 5 RAILROAD AVE. P.O. BOX 5111 SALISBURY, MA 01952-			.00		.00	.00		
		MALLOY & ASSOCIATES, WILLIAM F.	0694	.00	.00	.00	.00	.00	01/30/1998	
			TOTALS:	.00	.00	.00	.00	.00		
980162	22	VOLTA OIL COMPANY, INC. ONE ROBERTS ROAD PLYMOUTH, MA 02360-					2,000.00	2,000.00		
		SPILLANE, JOHN W	0132	.00	.00	.00	2,000.00	2,000.00	12/30/1998	
			TOTALS:	.00	.00	.00	2,000.00	2,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950593	19	Warner Lambert Co., Parke-Davis Division 6 Century Drive 2nd Fl. Parsippany, NJ 07950-			2,500.00		2,500.00	5,000.00		
		Dooley, Sr, Glenn E	0202	.00	2,500.00	.00	2,500.00	5,000.00	01/20/1998	
			TOTALS:	.00	2,500.00	.00	2,500.00	5,000.00		
950097	7	Waste Management, Inc - Northeast Group 4 Liberty Lane West Hampton, NH 03842-			15,000.00		15,000.00	30,000.00		
		Murphy, Jr, John E	0026	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
970257	7	Webster, Town of Bernstein, Cushner & Kimmell One Court St., Suite 700 Boston, MA 02108-			18,000.00		10,500.00	28,500.00		
		White Associates, Inc., Robert	0061	.00	18,000.00	.00	10,500.00	28,500.00	01/20/1998	
			TOTALS:	.00	18,000.00	.00	10,500.00	28,500.00		
970004	2	Wellington Management Company 75 State Street Boston, MA 02109-			18,000.00		18,000.00	36,000.00		
		ADS Ventures, Inc.,	0442	.00	18,000.00	.00	18,000.00	36,000.00	01/28/1998	
			TOTALS:	.00	18,000.00	.00	18,000.00	36,000.00		
970075	15	West Group 610 Opperman Dr. Eagan, MN 55123-			7,000.00		7,000.00	14,000.00		
		ML Strategies, Inc.,	0840	.00	7,000.00	.00	7,000.00	14,000.00	01/09/1998	
			TOTALS:	.00	7,000.00	.00	7,000.00	14,000.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950887	15	WEST GROUP, 610 OPPERMAN DR. EAGAN, MN 55123-			3,000.00		1,500.00	4,500.00		
		CORRY ASSOCIATES,	0745	.00	3,000.00	.00	1,500.00	4,500.00	02/10/1998	
			TOTALS:	.00	3,000.00	.00	1,500.00	4,500.00		
950542	8	WEST LYNN CREAMERY, INC 626 LYNNWAY LYNN, MA 01905-			45,000.00		15,000.00	60,000.00		
		HICKEY ASSOCIATES, BRIAN S	0030	.00	45,000.00	.00	15,000.00	60,000.00	04/01/1998	
			TOTALS:	.00	45,000.00	.00	15,000.00	60,000.00		
950848	4	WESTERN NEW ENGLAND FAIRGROUNDS, INC. c/o KENMORE MGT. OFFICE SERVICES 510 COMMONWEALTH AVENUE BOSTON, MA 02215-			10,000.00		.00	10,000.00		
		ESSENTIAL STRATEGIES, INC.,	0691	.00	10,000.00	.00	.00	10,000.00	01/13/1998	
			TOTALS:	.00	10,000.00	.00	.00	10,000.00		
950088	4	WESTWOOD GROUP, THE & SUBSIDARIES 190 VFW PARKWAY REVERE, MA 02151-			66,000.00		66,000.00	132,000.00		
		CONSIDINE, KEVIN M	0237	.00	21,000.00	.00	21,000.00	42,000.00	03/23/1998	
		HURRELL, JAMES P	0025	.00	17,500.00	.00	17,500.00	35,000.00	01/01/1998	
		MURPHY, JR, JOHN E	0026	.00	12,500.00	.00	12,500.00	25,000.00	01/15/1998	
		TIMILTY, JOSEPH F	0632	.00	15,000.00	.00	1,500.00	16,500.00	01/15/1998	
			TOTALS:	.00	66,000.00	.00	52,500.00	118,500.00		
970223	10	WESTWOOD PEMBROKE HEALTH SYSTEM, L.P. 10 COTTAGE STREET NORWOOD, MA 02062-			2,500.00		.00	2,500.00		
		CHAYET, NEIL L	0032	.00	2,500.00	.00	.00	2,500.00	01/07/1998	
			TOTALS:	.00	2,500.00	.00	.00	2,500.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950098	7	WHEELABRATOR TECHNOLOGIES, INC LIBERTY LANE HAMPTON, NH 03842-			25,000.00		25,000.00	50,000.00		
		MURPHY, JR, JOHN E	0026	.00	25,000.00	.00	25,000.00	50,000.00	01/15/1998	
			TOTALS:	.00	25,000.00	.00	25,000.00	50,000.00		
950369	16	WHITE ASSOCIATES, INC., ROBERT 11 BEACON ST BOSTON, MA 02108-			5,000.00		6,000.00	11,000.00		
		MARA, FRANCIS G	0499	.00	5,000.00	.00	6,000.00	11,000.00	04/13/1998	
		WHITE, ROBERT	0060	.00	.00	.00	.00	.00	01/20/1998	
			TOTALS:	.00	5,000.00	.00	6,000.00	11,000.00		
950414	24	WINE & SPIRITS WHOLESALERS OF MASS, INC 23 WALKERS BROOK DR READING, MA 01867-			8,250.00		7,650.00	15,900.00		
		BUCKLEY, ROBERT D	0215	.00	6,000.00	.00	6,000.00	12,000.00	01/15/1998	
	L	CAMPBELL, JOHN J	0201	.00	2,250.00	.00	1,650.00	3,900.00	01/15/1998	
			TOTALS:	.00	8,250.00	.00	7,650.00	15,900.00		
950449	24	WINE INSTITUTE 425 MARKET ST SUITE 1000 SAN FRANCISCO, CA 94105-			15,534.00		15,073.00	30,607.00		
		RODOPHELE, ROBERT P	0072	.00	15,000.00	.00	15,000.00	30,000.00	01/15/1998	
			TOTALS:	.00	15,000.00	.00	15,000.00	30,000.00		
970111	12	WOMEN'S EDUCATIONAL AND INDUSTRIAL UNION 356 BOYLSTON ST. BOSTON, MA 02116-			3,600.00		600.00	4,200.00		
		VICTORY GROUP, THE,	0618	.00	3,600.00	.00	600.00	4,200.00	02/03/1998	
			TOTALS:	.00	3,600.00	.00	600.00	4,200.00		

0018	.00	3,600.00	.00	600.00	4,200.00	02/03/1998	
TOTALS:	.00	3,600.00	.00	600.00	4,200.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950358	4	WONDERLAND GREYHOUND OWNERS ASSOCIATION			12,500.00		3,000.00	15,500.00		
		1147 WESTERN AVE								
		LYNN, MA 01905-								
		MCGLYNN, JR, JOHN J	0107	.00	12,500.00	.00	3,000.00	15,500.00	01/15/1998	
			TOTALS:	.00	12,500.00	.00	3,000.00	15,500.00		
950099	25	WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY			20,000.00		15,000.00	35,000.00		
		PO BOX 284								
		WOODS HOLE, MA 02543-								
		MURPHY, JR, JOHN E	0026	.00	20,000.00	.00	15,000.00	35,000.00	01/15/1998	
			TOTALS:	.00	20,000.00	.00	15,000.00	35,000.00		
950819	12	WORK INC			9,000.00		9,000.00	18,000.00		
		3 ARLINGTON ST.								
		QUINCY, MA 02171-								
		WHITE ASSOCIATES, INC., ROBERT	0061	.00	9,000.00	.00	9,000.00	18,000.00	01/20/1998	
			TOTALS:	.00	9,000.00	.00	9,000.00	18,000.00		
950101	17	WORKERS' COMPENSATION RATING & INSPECTION BUREAU OF MASS.			41,202.00		38,670.00	79,872.00		
		101 ARCH ST, 5TH FL								
		BOSTON, MA 02110-								
		FINNEGAN & UNDERWOOD,	0600	.00	30,000.00	.00	30,000.00	60,000.00	02/10/1998	
		LEICHTER, JOSHUA W	0956	.00	300.00	.00	.00	300.00	01/14/1998	
		LEWIS, SCOTT P	0453	.00	2,232.00	.00	.00	2,232.00	01/15/1998	
		MEAGHER, PAUL F	0425	.00	6,033.00	.00	6,033.00	12,066.00	01/14/1998	
		STEWART, ROY	0253	.00	2,637.00	.00	2,637.00	5,274.00	01/14/1998	
			TOTALS:	.00	41,202.00	.00	38,670.00	79,872.00		
970030	13	WORLD INSURANCE COMPANY			56,888.00		14,933.00	71,821.00		
		11808 GRANT ST.								
		OMAHA, NE 68164-								
		BRANDON ASSOCIATES, LLC,	0084	.00	56,888.00	.00	14,933.00	71,821.00	02/03/1998	
			TOTALS:	.00	56,888.00	.00	14,933.00	71,821.00		

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
950487	21	WORLD TRADE CENTER & JOHN DREW CO. WORLD TRADE CENTER, SUITE 50 BOSTON, MA 02110-			12,500.00		15,000.00	27,500.00		
		CHOATE, HALL & STEWART,	1045	.00	.00	.00	7,500.00	7,500.00	12/31/1998	
		KEARNEY, DENNIS J	0188	.00	12,500.00	.00	7,500.00	20,000.00	01/30/1998	
			TOTALS:	.00	12,500.00	.00	15,000.00	27,500.00		
980142	25	WORLD TRADE CENTER, BOSTON 164 NORTHERN AVE., SUITE 50 BOSTON, MA 02210-					20,000.00	20,000.00		
		NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	.00	.00	.00	20,000.00	20,000.00	10/23/1998	
			TOTALS:	.00	.00	.00	20,000.00	20,000.00		
950871	19	WYETH-AYERST LABORATORIES 555 E. LANCASTER AVE ST. DAVIDS, PA 19087-			866.00		228.00	1,094.00		
		ISERMAN, KATRINA	0730	.00	866.00	.00	228.00	1,094.00	03/12/1998	
			TOTALS:	.00	866.00	.00	228.00	1,094.00		
970006	11	WYMAN GORDON COMPANY 244 WORCESTER STREET N. GRAFTON, MA 01536-			4,500.00		4,500.00	9,000.00		
		ADS VENTURES, INC.,	0442	.00	4,500.00	.00	4,500.00	9,000.00	01/28/1998	
			TOTALS:	.00	4,500.00	.00	4,500.00	9,000.00		
950171	18	YANKEE ATOMIC ELECTRIC COMPANY 580 MAIN ST. BOLTON, MA 01740-1398			10,065.00		10,000.00	20,065.00		
	L	CAPSTICK, JR., ROBERT W	0365	.00	65.00	.00	.00	65.00	01/09/1998	
		JOYCE & JOYCE COUNSELLORS AT LAW,	0045	.00	10,000.00	.00	10,000.00	20,000.00	01/15/1998	
			TOTALS:	.00	10,065.00	.00	10,000.00	20,065.00		

EMPLOYER - AGENT SALARY DISCLOSURE REPORT

EMP. ID#	CAT.	EMPLOYER NAME/ADDRESS		QRTR 1	QRTR 2	QRTR 3	QRTR 4	TOTAL	REG. DATE	TERM. D
980112	12	YMCA's of Massachusetts					285.00	285.00		
		14 Beacon St.								
		Boston, MA 02108-								
		Tobin, Evelyn M	1018	.00	.00	.00	285.00	285.00	07/28/1998	
			TOTALS:	.00	.00	.00	285.00	285.00		
970069	17	Zurich Reinsurance London Limited.			2,025.00		.00	2,025.00		
		The Zurich Building								
		90 Fenchurch St.								
		London, UK								
		Rice, Peter S	0422	.00	1,025.00	.00	.00	1,025.00	01/12/1998	
			TOTALS:	.00	1,025.00	.00	.00	1,025.00		

2853 35

ACME
BOOKBINDING CO., INC.

AUG 2 8 2000

100 CAMBRIDGE STREET
CHARLESTOWN, MA 02129